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WhiteHawk Announces Cyber Risk Framework Contract with a US Top 12 Defense Industrial Base Company and 6 Month Contract Extension with US Top 10 Financial Institution

For Supply Chain Risk Management

Highlights

- WhiteHawk signs contract to roll out 360 Cyber Risk Framework for a US Top 12 Defense Industrial Base Company.
- Contract includes continuous monitoring, alerting and mitigation of business and cyber risks for up to an initial 40 supply chain companies in real time.
- It includes 2 phases starting in 2018 for a total of US\$400k.
- A 6 month contract extension has been put in place with a US Top 10 financial institution for an additional US\$250k.

Perth, WA and Alexandria, VA – WhiteHawk Limited (ASX:WHK) ("WhiteHawk or "the Company"), the first global online cyber security exchange enabling small-to-medium businesses to take smart action against cybercrime, is pleased to announce that it has entered into a new contract to provide its 360 Cyber Risk Framework to a US Top 12 Defense Industrial Base Company for supply chain risk management.

The top 12 Defense Industrial Base company with annual revenue of over \$5BN, has contracted with WhiteHawk to implement a comprehensive 360 Cyber Risk Framework. The contract includes provisioning of SaaS subscription, online, and consulting services for supply chain business risk awareness, alerting, and continuous monitoring.

In addition, WhiteHawk will supply cyber security risk ratings, alerts, and continuous monitoring, cyber security risk profile and scorecards for an initial 50 supply chain companies in support of the Customer's current and future Federal Contracts.

Upon completion of setup and configuration, the Customer will have the ability to view and monitor the identified suppliers' cyber security risk ratings and the comprehensive business ecosystem dashboard that includes business, technical, and security risks. This initial contract allows for two phases one in 2018 and one in 2019 for up to an initial 50 companies, for a total of US\$400k.

Terry Roberts, Executive Chair of WhiteHawk, commented, "The US Defense Industrial Base is a top cyber target and its supply chain companies are often the weak link when not effectively monitored and notified of those risks and then provided enablement to address them continuously and in real-time."

WhiteHawk is also pleased to announce a six month contract extension with a US Top 10 Financial Institution.

The contract extension with the US Top 10 Financial Institution is for six months, until July 2019, and is for an additional US\$250k in revenue.



The initial 360 Cyber Risk Framework contract was announced in May 2018 and was for US\$325k. The contract is focused on the continuous monitoring, alerting, and mitigation of the financial institution's key supply chain companies' business and cyber risks, across its 50 most critical sub-contractors.

WhiteHawk's latest conract news is in keeping with the Oct 5, 2018 announcement by US Deputy Secretary of Defense, Pat Shanahan, on the critical need for Supply Chain Resiliency, https://dod.defense.gov/News/News-Releases/News-Release-View/Article/1655781/deputy-secretary-of-defense-delivers-defense-industrial-base-report-to-presiden/.

WhiteHawk has penetrated the US Government, US Financial, US Healthcare, US Utilities, and now the US Defense Industrial Base and is looking to build in each area from the bridgehead established.

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About WhiteHawk

Launched in 2016, WhiteHawk began as a cyber risk advisory service with a vision to develop the first online self-service, cyber security exchange, simplifying how companies and organizations discover, decide, and purchase cyber security solutions that directly mitigate their key cyber business risks. Today, we help US companies to connect to content, solutions, and service providers through evolving our rich data and user experience. WhiteHawk is a cloud-based cyber security exchange platform that delivers virtual consultations, Artificial Intelligence Cyber Risk Profile's that immediately match SME customers to tailored 'solutions on demand. The platform enables customers to leverage their tailored Security Story to find affordable and impactful cyber tools, content, and relevant services through our algorithms and expertise, to better understand how to improve and stay ahead of today's cyber threats. The Platform enables companies to fill their needs on an ongoing basis with demonstrated cost and time savings. For more information, visit www.whitehawk.com.