

INVESTOR PRESENTATION

MARCH 2019

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NEWMONT'S DEAD BULLOCK SOAK POWER STATION

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CORPORATE SNAPSHOT



CAPITAL STRUCTURE*

ASX Code	ZEN
Shares on Issue	98,000,000
Market Capitalisation	\$70.56 million

BOARD AND MANAGEMENT

Doug Walker	Executive Chairman
Hamish Moffat	Managing Director
Darren Smith	Non-Executive Director
Peter Torre	Non-Executive Director
Rebecca Stringer-Krein	Chief Financial Officer / Company Secretary
Graham Cooper	Chief Operating Officer

SHARE PRICE SINCE ASX LISTING, MAY 2017



*Share price \$0.750 as at 27 February 2019

FOCUSED STRATEGIC DELIVERY



JUNDEE POWER STATION



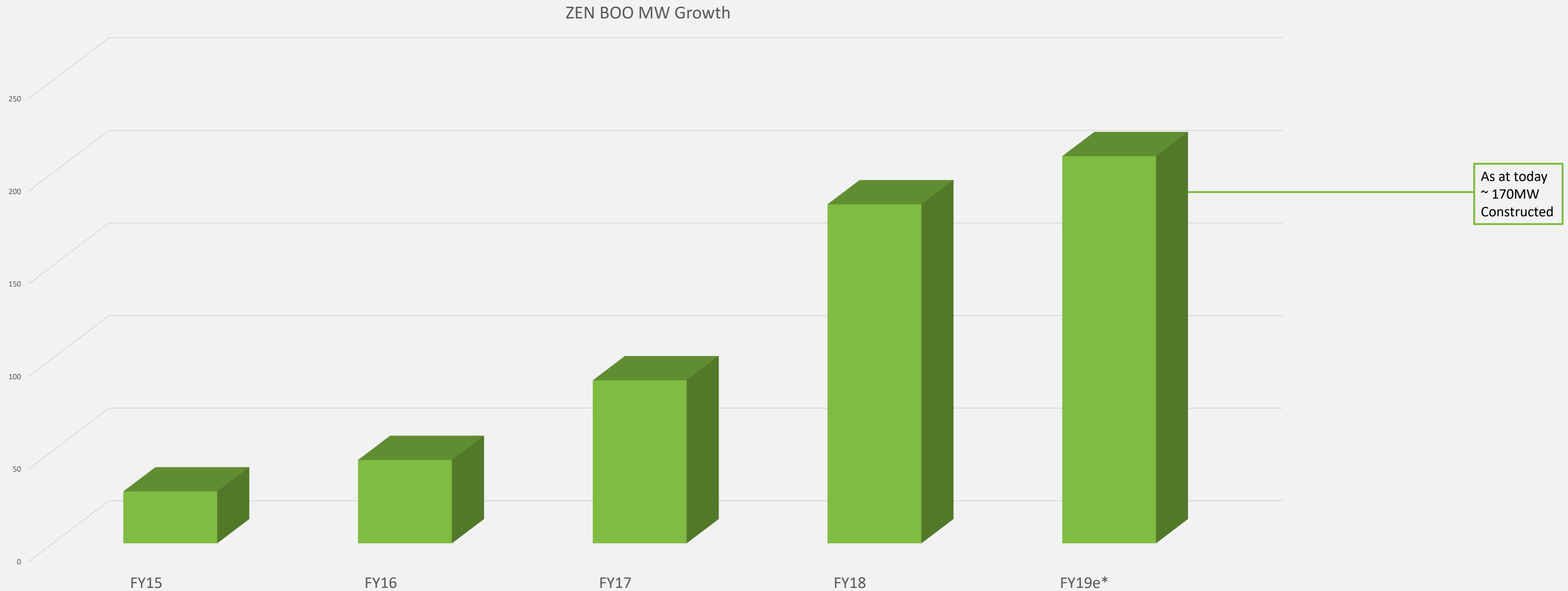
**BUILDING AUSTRALIA'S
LEADING INDEPENDENT
POWER PRODUCER**

- Serving resources and energy sector clients operating in **remote locations** in Australia and South East Asia.
- Specialising in **tailored, reliable, cost effective solutions** utilising gas, diesel, solar and hybrid generation
- **209MW** in contracted build, own, and operate (**BOO**) power stations, plus a manage, operate and maintain (MOM) and an EPC offering.
- **11 BOO contracts in place** with an average **remaining term of 6.6 years.**
- A robust pipeline of future projects

PROVEN ABILITY TO GROW BOO



ZEN currently has 209MW of Build, Own, Operate (BOO) capacity, up from 88MW at IPO (May 2017).



*FY19e includes Kirkalocka (14.5MW)

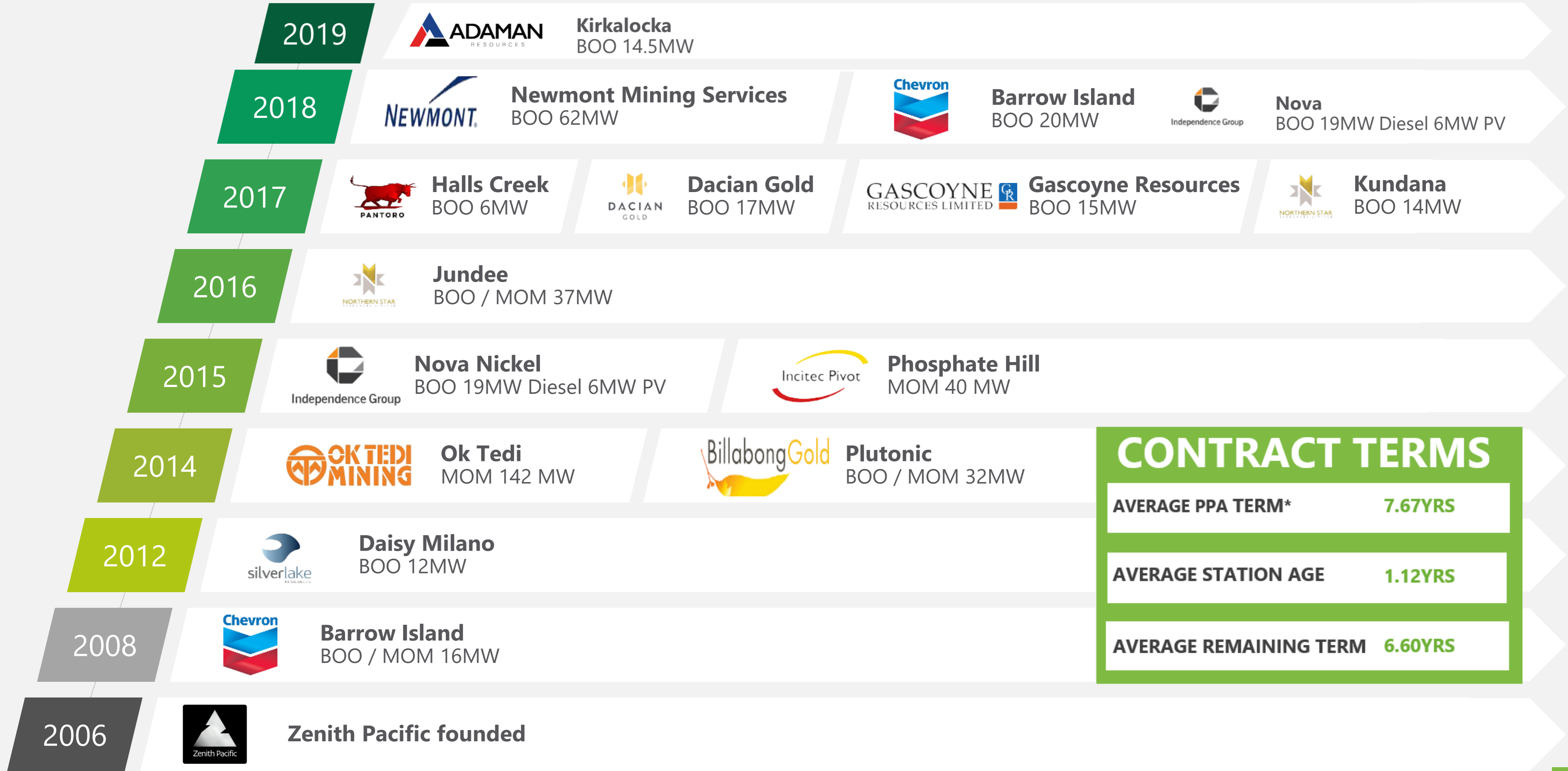
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OUR PORTFOLIO

Tier 1 clients across Australia and South East Asia



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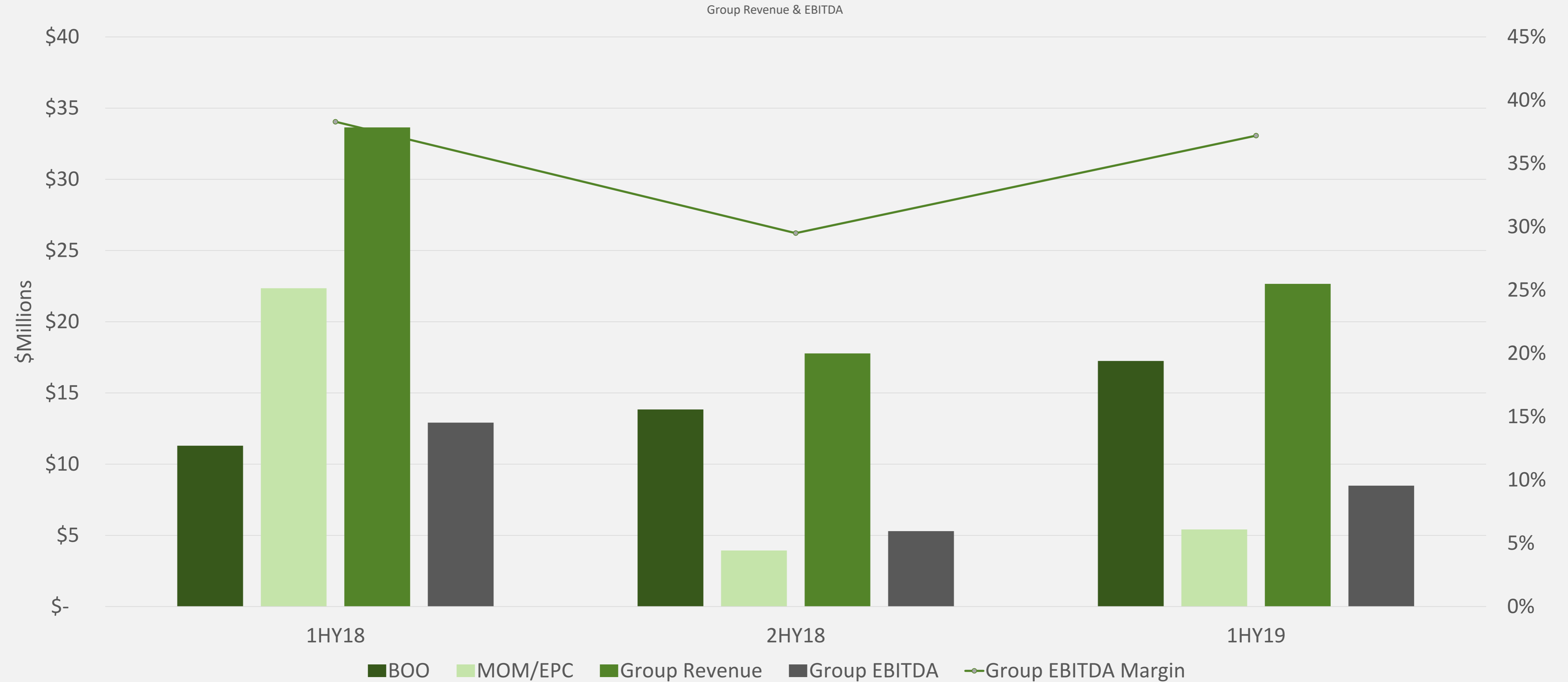


CONTRACT TERMS	
AVERAGE PPA TERM*	7.67YRS
AVERAGE STATION AGE	1.12YRS
AVERAGE REMAINING TERM	6.60YRS

Group Revenues & Margins



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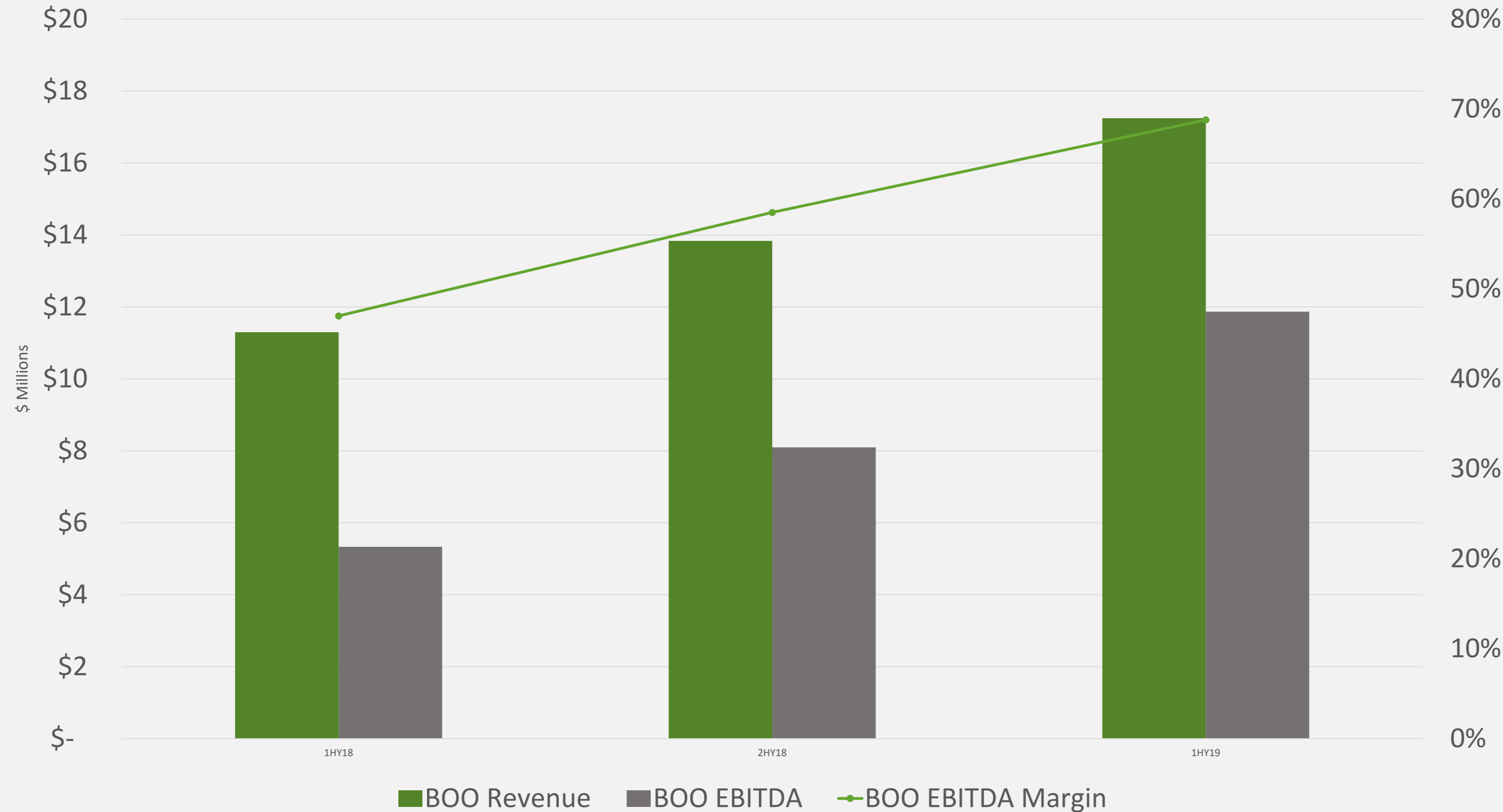


BOO EARNINGS GROWTH



H1'19 revenues demonstrate successful transition to annuity-based income stream

Revenue & EBITDA Breakdown

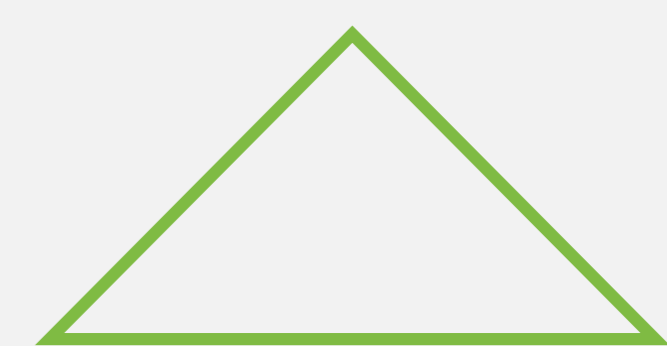


BOO Revenue



\$17.24m | +53%*

Power Assets



\$113.93m | +50%*

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*all percentages are over the previous corresponding period (H1'18 ending 31 December 2017)

BALANCE SHEET & FUNDING



	H1 2019	H2 2018
	\$m	\$m
Cash	0.81	1.99
Receivables	10.28	11.16
Inventories	11.89	2.69
Tax Assets	0.92	1.59
Property, Plant & Equipment	114.21	75.99
Other Assets	4.92	3.00
TOTAL ASSETS	143.03	96.42
Current Liabilities (ex debt)	12.37	9.69
Current Debt*	17.42	7.41
Current Tax	0.00	1.58
Non Current debt	63.89	30.73
Other	2.56	2.45
TOTAL LIABILITIES	96.24	51.86
NET ASSETS	46.80	44.56
NET TANGIBLE ASSETS	46.79	44.55

- Growth in the BOO segment has been funded from IPO funds and debt
- PP&E – Increased from \$75.9m in H2 2018 to \$114.2m in H1 2019
- Inventory – Increased from \$0.7m in H2 2018 to \$11.9m in H1 2019. This is predominately generation assets.
- Net Debt = \$88.8m**
- Corporate Facilities = \$120m**
- Facility Headroom = ~\$42m**

**as at 28 February 2019

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TANAMI PRACTICAL COMPLETION



- On 21 February 2019 Zenith announced that it had achieved completion on the diesel portion of 62MW power station at Newmont's Tanami Gold Mine
- 42km of 66kV transmission interconnect also energized, enabling transmission of power between the Dead Bullock Soak and Granites sites at Tanami
- Supply of diesel-fuelled electricity has commenced, with gas supply to follow, consistent with previously announced Q1 2019 deadline
- The new 62MW power station will materially increase FY20 earnings and deliver a 43% increase in Zenith Energy's total BOO capacity, which stands at circa 195MW as at HY19 (total MW constructed at March 2019 = 170MW)
- With the completion of this facility, Zenith has 428MW of total generation capacity under control (including MOM MWs).



RECENT CONTRACT WINS



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MT MORGANS POWER STATION

Continued delivery of innovative, reliable and cost effective solutions:

Adaman Resources

Zenith awarded PPA with Kirkalocka Gold to build, own and operate a 14.5MW power station, comprising 9.9MW gas-fired and circa 4.6MW of diesel back-up power generation, to service the power needs of the mine, located approximately 70km south of Mount Magnet in Western Australia.*

Supply is expected to commence in Q1 FY20, under an initial 10-year term.

Northern Star Resources Limited

Amendment to the PPA with Northern Star Resources, adding a further 6MW of installed capacity at the Jundee Project power station. Zenith will build, own, operate an expanded 24MW facility, incorporating natural gas fuelled generators.**

Supply is expected to commence in the third quarter of FY19 under an initial 10-year term.

Independence Group Limited

Amendment to the PPA with IGO to incorporate a solar PV facility at its Nova Operation. Zenith will build, own, and operate a hybrid diesel/solar PV power station of approximately 26MW in installed capacity. This facility will complement the existing Nova diesel power station also designed, owned and operated by Zenith.***

Supply is expected to commence from quarter one FY20 under an initial six-year term, with an option to extend for a further two years.

Chevron Australia

Power generation services contract executed to supply electricity and build, own, operate, maintain and upgrade equipment for Chevron Australia's nameplate rated 20MW power station at the WA Oil Operations on Barrow Island.****

Services are due to commence in quarter one 2019 under a ten-year term.

Incitec Pivot Limited

Awarded a one-year contract extension of its Manage, Operate Maintain contract with Incitec Pivot Limited at its Phosphate Hill power station facility in the Mount Isa region of Northern Queensland.*****

Zenith commenced work at Phosphate Hill in 2015 and during this time over 1000 consecutive days without lost time injury have been recorded at the site.

*Executed in February 2019

**Executed in November 2018

***Executed in October 2018

****Executed in August 2018

*****Executed in July 2018

OUTLOOK FY19 – GUIDANCE REITERATED



FY19 will deliver full year benefit of the Mt Morgans and Dalgaranga power stations, with approximately 1Qtr contribution from Tanami. ZEN expects BOO revenue to be ~\$35-38m^{1,2,3,4}.

REVENUE



EBITDA



- 1. Inclusive of MOM revenue component for two hybrid projects, where it is not feasible to isolate BOO v MOM margins
- 2. Tanami expected to commence production of power under the PPA in Q3 FY19
- 3. Barrow Island will transition from a hybrid to a full BOO PPA at the end of construction in December 2019
- 4. BOO Revenues forecast to grow ~\$10 - \$13m over FY18

WELL-POSITIONED FOR FURTHER GROWTH

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DALGARANGA POWER STATION

**BUILDING A
STRONG TRACK
RECORD OF
DELIVERY**

**ROBUST
PIPELINE OF
OPPORTUNITIES**

**EXPERIENCED
AND CAPABLE
MANAGEMENT
TEAM**

**STRONG
BALANCE
SHEET**



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APPENDIX A – Historical segment breakdown



The below shows a re-cast of the prior reporting period utilising the same segment methodology that Zenith has committed to from HY19 onwards.

Note 3: Operating Segments	1HY19	2HY18	1HY18	1HY19	2HY18	1HY18	1HY19	2HY18	1HY18	1HY19	2HY18	1HY18
FINANCIAL PERFORMANCE ANALYSIS	OTHER/UNALLOCATED			BOO			MOM/EPC			CONSOLIDATED		
	31 Dec	30 June	31 Dec	31 Dec	30 June	31 Dec	31 Dec	30 June	31 Dec	31 Dec	30 June	31 Dec
	2018	2018	2017	2018	2018	2017	2018	2018	2017	2018	2018	2017
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
External sales	-	-	-	17,244	13,838	11,296	5,414	3,942	22,353	22,658	17,780	33,649
Intersegment sales	-	-	-	-	-	-	-	-	-	-	-	-
Interest revenue	151	156	80	-	-	-	-	-	-	151	156	80
Total segment revenue	151		80	17,244	13,838	11,296	5,414	3,942	22,353	22,808	17,936	33,729
Other income	101	-	-	-	60	89	-	-	-	101.00	60	89
Intersegment elimination	-	-	-	-	-	-	-	-	-	-	-	-
Total group revenue	252		80	17,244	13,898	11,385	5,414	3,942	22,353	22,910	17,996	33,818
Segment EBITDA before unusual items	(5,075)	(4,173)	(5,621)	11,869	8,098	5,331	1,694	1,372	13,209	8,488	5,297	12,919