

ASX RELEASE

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Kleos Space Enters Sales Channel Agreement with L3Harris

Highlight

- **Kleos placed on GSA Schedule; rapidly speeding up US Government procurement cycle**

Kleos Space S.A. (ASX: KSS, Frankfurt: KS1), (Kleos or Company), a space-powered Radio Frequency Reconnaissance data provider, has entered into a commercial channel partner agreement with L3Harris Technologies to market the Kleos product suite to government agencies in the USA.

Under the terms of the agreement, L3Harris will place the Kleos product suite on their GSA Earth Observation Solutions (EOS) Schedule and will collaborate with the organization to prepare and present mission scenario demonstrations to the National Geospatial-Intelligence Agency.

Kleos CEO, Andy Bowyer, said, "The valuable data Kleos provides will allow mission critical geospatial solutions to be offered to the US defense community."

With decades of experience delivering mission critical technologies to the U.S. Intelligence Community and geospatial intelligence customers, L3Harris partners with agencies to effectively collect, process, manage, analyse, and deliver data for mission success.

SA Schedules are indefinite delivery, indefinite quantity, long-term contracts under the US Government General Services Administration's Multiple Award Schedule (MAS) Program meaning they are open ended with no set amount. While the term of the contract is fixed, the deliverables are not. During the term of a GSA Schedule Contract, any federal customer can order an unlimited amount of products or services. GSA Schedule Contracts were developed to assist federal employees in purchasing products and services; they contain pre-negotiated prices, delivery terms, warranties, and other terms and conditions which streamline the buying process.

GSA Schedule Contracts are the most widely used US Government Contract accounting for \$45Bn USD in annual sales, they provide access to additional bid opportunities and provide a shorter, simplified sales process.

Milestones to Revenue

The following roadmap illustrates a number of steps to commence and manage expected revenue post launch of the Kleos' Scouting Mission satellites:

- ✓ Investor and media engagement
- ✓ International broker engagement
- ✓ Appointment of CFO
- ✓ Ground Station Service contract
- ✓ GEOINT19 conference
- ✓ Early adopter contracts
- Transport Satellite to Launch site
- Kleos' Scouting Mission satellites launch
- Large data volume contracts

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A GSA Schedule Contract can be used to sell to hundreds of federal customers, including: Federal and Executive Agencies, Department of Defense (DOD) and all Civilian Agencies, Government Owned Corporations and Various Institutions and International Organizations.

ENDS

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About Kleos Space S.A.

Kleos Space S.A. (ASX: KSS) is a space enabled, activity-based intelligence, data as a service company based in Luxembourg. Kleos Space aims to guard borders, protect assets and save lives by delivering global activity-based intelligence and geolocation as a service. The first Kleos Space satellite system, known as Kleos Scouting Mission (KSM), will deliver commercially available data and perform as a technology demonstration. KSM will be the keystone for a later global high capacity constellation. The Scouting Mission will deliver targeted daily services with the full constellation delivering near-realtime global observation – www.kleos.space.

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