



19 July 2019

The Manager Market Announcements Office ASX Limited

Dear Sir/Madam

Takeover bid by A.P. Eagers Limited for Automotive Holdings Group Limited Notice of change of interests under institutional acceptance facility and change of interests of substantial holder

I refer to the institutional acceptance facility (**Acceptance Facility**) established by A.P. Eagers Limited (**AP Eagers**) in respect of its off-market takeover bid for all the ordinary shares in Automotive Holdings Group Limited (**AHG Shares**) that are not already owned by it (**Offer**), the terms of which are set out in section 3.4 of AP Eagers' bidder's statement dated 5 April 2019 (as supplemented from time to time and varied by notice of variation dated 8 May 2019) (**Bidder's Statement**).

Since AP Eagers' previous notice of change of interests under institutional acceptance facility dated 12 June 2019, the aggregate number of AHG Shares in respect of which:

- acceptance instructions (in the form of acceptance forms and/or directions to custodians to accept the Offer) are held subject to the Acceptance Facility as at 7.00pm 18 July 2019 (Acceptance Instructions); and
- AP Eagers has a relevant interest,

as a percentage of the total number of AHG shares on issue, has changed from 60.5059% (as reported on 12 June 2019) to 61.5289%.

The following table identifies separately and in aggregate the change in those two categories:

| | Number of | AHG Shares | Percentage of AHG Shares | | |
|-------------------------|------------------|----------------|--------------------------|----------------|--|
| | Previous notice* | Current notice | Previous notice* | Current notice | |
| Acceptance Instructions | 76,147,524 | 76,188,058 | 22.9621% | 22.9743% | |
| Relevant interest | 124,503,892 | 127,855,985 | 37.5438% | 38.5546% | |
| Total | 200,651,416 | 204,044,043 | 60.5059% | 61.5289% | |

*As reported on 12 June 2019

AHG Shares which are the subject of the Acceptance Facility do not, at this stage, constitute formal acceptances of the Offer and may be withdrawn at any time prior to the preconditions being met. Those preconditions require the facility operator to receive written notice from AP Eagers (**Confirmation Notice**)

A.P. EAGERS LIMITED ABN 87 009 680 013

Registered Office 5 Edmund Street, Newstead, QLD, 4006 P.O. Box 199, Fortitude Valley, QLD, 4006 T (07) 3608 7100 F (07) 3608 7111 E corporate@apeagers.com.au that it has declared the Offer free of all Bid Conditions (as defined in the Bidder's Statement) or will declare the Offer free of all Bid Conditions no later than the time that all Acceptance Instructions are processed. Accordingly, AHG Shares in which AP Eagers has a relevant interest (as set out in the table above) do not include the AHG Shares which are the subject the Acceptance Facility. As soon as possible after (and not before) AP Eagers provides the Confirmation Notice to the facility operator, the facility operator must release the Acceptance Instructions. AP Eagers will obtain a relevant interest in the AHG Shares which are the subject of those Acceptance Instructions once they are released.

Further details regarding the Acceptance Facility, including all relevant terms and the arrangements AP Eagers has entered into to enable the operation of the facility, can be found in section 3.4 of the Bidder's Statement.

A form 604 Notice of change of interests of substantial holder in relation to the change in AP Eagers' relevant interest (as recorded in the table above) in AHG is attached.

Yours sincerely

Denis Sple

Denis Stark Company Secretary

Copy Automotive Holdings Group Limited 21 Old Aberdeen Place WEST PERTH WA 6005

Form 604 Corporations Act 2001

Section 671B

Notice of change of interests of substantial holder

| To Company Name/Scheme | Automotive | Holdings Group Limited (ASX: AHG) | |
|---|----------------------------|---|--|
| ACN/ARSN | 111 470 03 | 38 | |
| 1. Details of substantial holder (1) | | | |
| Name | A.P. Eagers | s Limited ACN 009 680 013 and its associated entities set out in Annexure A | |
| ACN/ARSN (if applicable) | As above and in Annexure A | | |
| There was a change in the interests of | the | | |
| substantial holder on | | See item 3 below | |
| The previous notice was given to the co | ompany on | 12/6/19 | |
| The previous notice was dated | | 12/6/19 | |
| 2. Previous and present voting pov The total number of votes attached to a | | shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a | |

relevant interest (3) in when last required, and when now required, to give a substantial holding notice to the company or scheme, are as follows:

| Class of securities (4) | Previous notice | | Present notice | |
|---|-----------------|------------------|----------------|------------------|
| Class of securities (4) | Person's votes | Voting power (5) | Person's votes | Voting power (5) |
| Fully paid ordinary shares (ORD) | 124,503,892 | 37.5438% | 127,855,985 | 38.5546% |

3. Changes in relevant interests

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

| Date of change | Person whose relevant interest changed | Nature of change (6) | Consideration given in relation to change (7) | Class and number of securities affected | Person's votes affected |
|----------------|--|--|--|---|-------------------------------|
| 12/6/2019 | A.P. Eagers Limited | | | ORD 72,588 | 72,588 |
| 13/6/2019 | A.P. Eagers Limited | | | ORD 245,533 | 245,533 |
| 14/6/2019 | A.P. Eagers Limited | | | ORD 190,675 | 190,675 |
| 17/6/2019 | A.P. Eagers Limited | | | ORD 92,656 | 92,656 |
| 18/6/2019 | A.P. Eagers Limited | | | ORD 206,785 | 206,785 |
| 19/6/2019 | A.P. Eagers Limited | | | ORD 172,086 | 172,086 |
| 20/6/2019 | A.P. Eagers Limited | | | ORD 72,079 | 72,079 |
| 21/6/209 | A.P. Eagers Limited | | | ORD 64,593 | 64,593 |
| 24/6/2019 | A.P. Eagers Limited | | | ORD 92,905 | 92,905 |
| 25/6/2019 | A.P. Eagers Limited | | | ORD 56,836 | 56,836 |
| 26/6/2019 | A.P. Eagers Limited | Acquisition of relevant interest pursuant to acceptances of offers dated 23 April | April ted The Offer consideration AHG as set out in the Bidder's r) on Statement, as varied by notice of variation dated 019 8 May 2019 | ORD 41,967 | 41,967 |
| 27/6/2019 | A.P. Eagers Limited | 2019 made by A.P. Eagers Limited | | ORD 73,992 | 73,992 |
| 28/6/2019 | A.P. Eagers Limited | under its off-market takeover bid to acquire all of the ordinary shares in AHG | | ORD 114,069 | 114,069 |
| 01/7/2019 | A.P. Eagers Limited | that it does not already own (Offer) on the terms and conditions set out in its | | ORD 59,990 | 59,990 |
| 02/7/2019 | A.P. Eagers Limited | bidder's statement dated 5 April 2019 (as supplemented from time to time and | | ORD 1,130,593 | 1,130,593 |
| 03/7/2019 | A.P. Eagers Limited | varied by notice of variation dated 8 May | | ORD 51,862 | 51,862 |
| 04/7/2019 | A.P. Eagers Limited | 2019) (Bidder's Statement) | | ORD 21,658 | 21,658 |
| 05/7/2019 | A.P. Eagers Limited | | | ORD 42,130 | 42,130 |
| 08/7/2019 | A.P. Eagers Limited | | | ORD 187,144 | 187,144 |
| 09/7/2019 | A.P. Eagers Limited | | | ORD 26,040 | 26,040 |
| 11/7/2019 | A.P. Eagers Limited | | | ORD 67,348 | 67,348 |
| 12/7/2019 | A.P. Eagers Limited | | | ORD 44,339 | 44,339 |
| 15/7/2019 | A.P. Eagers Limited | | | ORD 26,997 | 26,997 |
| 16/7/2019 | A.P. Eagers Limited | | | ORD 2,877 | 2,877 |
| 17/7/2019 | A.P. Eagers Limited | | | ORD 22,785 | 22,785 |
| 18/7/2019 | A.P. Eagers Limited | 1 | | ORD 171,566 | 171,566 |

4. Present relevant interests

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

| Holder of relevant interest | Registered holder of securities | Person entitled to be registered as holder (8) | Nature of relevant interest (6) | Class and number of securities | Person's votes |
|-----------------------------------|--|---|--|--------------------------------------|-------------------|
| A.P. Eagers Limited | A.P. Eagers Limited | A.P. Eagers Limited | | | 95,632,358 |
| A.P. Eagers | AHG shareholders to whom the Offer was made and who have accepted the Offer | Subject to the terms of the Offer, A. P. Eagers Limited | Relevant interest under section 608(1) and/or section 608(8) Corporations Act pursuant to acceptances of the Offers. The ordinary shares which are the subject of acceptances of the Offer have not yet been transferred into the name of A.P Eagers Limited. The power of A.P. Eagers Limited to vote or dispose of the ordinary shares that are the subject of acceptances is qualified since the Offer has not been declared unconditional and A.P. Eagers Limited is not presently registered as the holder of the ordinary shares. | ORD 32,223,627 | 32,223,627 |

5. Changes in association

The persons who have become associates (2) of, ceased to be associates of, or have changed the nature of their association (9) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

| Name and ACN/ARSN (if applicable) | Nature of association |
|-----------------------------------|-----------------------|
| - | - |

. Addresses

The addresses of persons named in this form are as follows:

| Name | Address |
|--|--|
| A.P. Eagers Limited | 5 Edmund Street, Newstead, Queensland 4006 |
| Entities associated with A.P. Eagers Limited | See Annexure A |

Signature

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|--------|------------|---------------------|
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| C | 2 | (t |
| | (7) | S D b c |
| | (8) | n If |

| | • | | |
|------------|--------------|----------|-------------------|
| print name | Denis Stark | capacity | Company Secretary |
| sign here | Denie Strke. | date | 19/07/19 |
| | | | |

DIRECTIONS

If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 6 of the form. See the definition of "associate" in section 9 of the Corporations Act 2001.

See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.

The voting shares of a company constitute one class unless divided into separate classes.

The person's votes divided by the total votes in the body corporate or scheme multiplied by 100. Include details of:

(a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and

(b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included on any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.

(8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".

(9) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.

THIS ANNEXURE A OF TWO PAGES REFERRED TO IN FORM 604 NOTICE OF CHANGE OF INTERESTS OF SUBSTANTIAL HOLDER.

DATED: 19/07/19

SIGNED: Denis Strke.

NAME: Denis Stark

CAPACITY: Company Secretary

ASSOCIATED ENTITIES OF A.P. EAGERS LIMITED:

| NAME | ACN | ADDRESS |
|---|-------------|--|
| Eagers Retail Pty Ltd | 009 662 211 | 5 Edmund Street, Newstead, Queensland 4006 |
| Eagers MD Pty Ltd | 009 727 753 | 5 Edmund Street, Newstead, Queensland 4006 |
| Eagers Finance Pty Ltd | 009 721 288 | 5 Edmund Street, Newstead, Queensland 4006 |
| Nundah Motors Pty Ltd | 009 681 556 | 5 Edmund Street, Newstead, Queensland 4006 |
| Eagers Nominees Pty Ltd | 009 723 488 | 5 Edmund Street, Newstead, Queensland 4006 |
| Austral Pty Ltd | 009 662 202 | 5 Edmund Street, Newstead, Queensland 4006 |
| E G Eager & Son Pty Ltd | 009 658 306 | 5 Edmund Street, Newstead, Queensland 4006 |
| A.P. Group Ltd | 010 030 994 | 5 Edmund Street, Newstead, Queensland 4006 |
| A.P. Ford Pty Ltd | 010 602 383 | 5 Edmund Street, Newstead, Queensland 4006 |
| A.P. Motors Pty Ltd | 010 579 996 | 5 Edmund Street, Newstead, Queensland 4006 |
| A.P. Motors (No.1) Pty Ltd | 010 585 234 | 5 Edmund Street, Newstead, Queensland 4006 |
| A.P. Motors (No.2) Pty Ltd | 010 585 243 | 5 Edmund Street, Newstead, Queensland 4006 |
| A.P. Motors (No.3) Pty Ltd | 010 585 252 | 5 Edmund Street, Newstead, Queensland 4006 |
| Associated Finance Pty Limited | 009 677 678 | 5 Edmund Street, Newstead, Queensland 4006 |
| Leaseline & General Finance Limited | 010 131 361 | 5 Edmund Street, Newstead, Queensland 4006 |
| City Automotive Group Pty Ltd | 067 985 602 | 5 Edmund Street, Newstead, Queensland 4006 |
| PPT Investments Pty Ltd | 000 868 860 | 5 Edmund Street, Newstead, Queensland 4006 |
| PPT Holdings No 1 Pty Ltd | 078 207 333 | 5 Edmund Street, Newstead, Queensland 4006 |
| PPT Holdings No 2 Pty Ltd | 078 207 397 | 5 Edmund Street, Newstead, Queensland 4006 |
| PPT Holdings No 3 Pty Ltd | 078 207 468 | 5 Edmund Street, Newstead, Queensland 4006 |
| Bill Buckle Holdings Pty Ltd | 062 951 106 | 5 Edmund Street, Newstead, Queensland 4006 |
| Bill Buckle Autos Pty Ltd | 000 388 054 | 5 Edmund Street, Newstead, Queensland 4006 |
| Bill Buckle Leasing Pty Ltd | 000 871 910 | 5 Edmund Street, Newstead, Queensland 4006 |
| Adtrans Group Limited | 008 129 477 | 5 Edmund Street, Newstead, Queensland 4006 |
| Adtrans Corporate Pty Ltd | 056 340 928 | 5 Edmund Street, Newstead, Queensland 4006 |
| Adtrans Automotive Group Pty Ltd | 007 866 917 | 5 Edmund Street, Newstead, Queensland 4006 |
| Stillwell Trucks Pty Ltd | 008 014 720 | 5 Edmund Street, Newstead, Queensland 4006 |
| Adtrans Trucks Pty Ltd | 008 264 935 | 5 Edmund Street, Newstead, Queensland 4006 |
| Graham Cornes Motors Pty Ltd | 008 123 993 | 5 Edmund Street, Newstead, Queensland 4006 |
| Whitehorse Trucks Pty Ltd | 116 437 702 | 5 Edmund Street, Newstead, Queensland 4006 |
| Adtrans Used Pty Ltd | 074 561 514 | 5 Edmund Street, Newstead, Queensland 4006 |
| Adtrans Hino Pty Ltd | 127 369 260 | 5 Edmund Street, Newstead, Queensland 4006 |
| Adtrans Australia Pty Ltd | 008 278 171 | 5 Edmund Street, Newstead, Queensland 4006 |
| Melbourne Truck and Bus Centre Pty Ltd | 143 202 699 | 5 Edmund Street, Newstead, Queensland 4006 |
| Adtrans Truck Centre Pty Ltd | 106 764 327 | 5 Edmund Street, Newstead, Queensland 4006 |
| Adtrans Trucks Adelaide Pty Ltd | 151 699 651 | 5 Edmund Street, Newstead, Queensland 4006 |
| Precision Automotive Technology Pty Ltd | 163 233 207 | 5 Edmund Street, Newstead, Queensland 4006 |
| IB Motors Pty Ltd | 169 209 607 | 5 Edmund Street, Newstead, Queensland 4006 |
| IB MD Pty Ltd | 169 210 173 | 5 Edmund Street, Newstead, Queensland 4006 |
| AP Townsville Pty Ltd | 600 279 927 | 5 Edmund Street, Newstead, Queensland 4006 |
| South West Queensland Motors Pty Ltd | 600 279 589 | 5 Edmund Street, Newstead, Queensland 4006 |
| CH Auto Pty Ltd | 600 297 783 | 5 Edmund Street, Newstead, Queensland 4006 |
| BASW Pty Ltd | 601 452 199 | 5 Edmund Street, Newstead, Queensland 4006 |
| Western Equipment Rentals Pty Ltd | 131 269 184 | 5 Edmund Street, Newstead, Queensland 4006 |
| Boonarga Welding Pty Ltd | 099 480 903 | 5 Edmund Street, Newstead, Queensland 4006 |
| Black Auto CQ Pty Ltd | 135 015 191 | 5 Edmund Street, Newstead, Queensland 4006 |
| Auto Ad Pty Ltd | 605 815 021 | 5 Edmund Street, Newstead, Queensland 4006 |

| NAME | ACN | ADDRESS |
|--------------------------------------|-------------|--|
| Adverpro Pty Ltd | 612 630 618 | 5 Edmund Street, Newstead, Queensland 4006 |
| Cheap Cars Queensland Pty Ltd | 616 472 729 | 5 Edmund Street, Newstead, Queensland 4006 |
| WS Motors Pty Ltd | 608 791 804 | 5 Edmund Street, Newstead, Queensland 4006 |
| Port City Autos Pty Ltd | 160 315 579 | 5 Edmund Street, Newstead, Queensland 4006 |
| Crampton Automotive Pty Ltd | 057 283 253 | 5 Edmund Street, Newstead, Queensland 4006 |
| Motors Group (Glen Waverley) Pty Ltd | 164 997 228 | 5 Edmund Street, Newstead, Queensland 4006 |
| Motors Tas Pty Ltd | 608 791 680 | 5 Edmund Street, Newstead, Queensland 4006 |
| MB Vic Pty Ltd | 608 791 877 | 5 Edmund Street, Newstead, Queensland 4006 |
| Carzoos Pty Ltd | 608 791 911 | 5 Edmund Street, Newstead, Queensland 4006 |
| AP Eagers Foundation Ltd | 612 890 883 | 5 Edmund Street, Newstead, Queensland 4006 |
| Eurocars (SA) Pty Ltd | 114 124 346 | 5 Edmund Street, Newstead, Queensland 4006 |
| Finmo Pty Ltd | 621 801 054 | 5 Edmund Street, Newstead, Queensland 4006 |
| APE Cars Mgmt Pty Ltd | 632 136 906 | 5 Edmund Street, Newstead, Queensland 4006 |
| Webster Trucks Mgmt Pty Ltd | 632 136 899 | 5 Edmund Street, Newstead, Queensland 4006 |