



Intelligent Home, WA's largest home and building automation provider, to distribute Quantify

ASX RELEASE

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Highlights

- **Quantify Technology has entered into an Agreement with Intelligent Home Technology Centre, for the distribution of the Company's products in Western Australia.**
- **Intelligent Home is WA's largest home and building automation provider with a strong sales track record and established customer base.**
- **The Agreement is part of Quantify's strategy to create a national footprint of leading distributors focused on the new build and retrofit market.**

Quantify Technology Holdings Limited (ASX:QFY) ("**Quantify Technology**", the "**Company**") is pleased to announce it has entered into a distribution agreement (the "**Agreement**") with Intelligent Home Technology Centre ("**Intelligent Home**"), for the distribution of the Company's products in Western Australia, including installing, demonstrating and actively selling Quantify's products through their display suite. The initial term of the Agreement is for one year which can be rolled over. Standard termination clauses exist on both sides.

Since 2000, Intelligent Home have completed over 50,000 installations in Perth, making them one of the largest smart wiring, home and building technology providers in Australia. They currently work with 8 of the 10 largest builders in Western Australia. Intelligent Home Director Brenton Morris and General Manager Paul Turnor are dedicated to designing and delivering streamlined, intuitive and easy-to-use home technology solutions. Mr Morris and Mr Turnor lead a team of over 100 experts with a proven track record of strong sales and long-term client relationships.

The Agreement with Intelligent Home, coupled with the previously announced agreements with Powerhouse Home Automation and Limitless Automation Pty Ltd, result in the Company now having three distributors actively selling Quantify's products in Western Australia. Quantify is focused on signing up leading distributors across Australia to capture a significant



proportion of the \$1.8B pa market that is growing at 30% pa¹. Arrangements with distributors in the other states are expected to be announced shortly.

Intelligent Home Director Brenton Morris commented: "At Intelligent Home, we pride ourselves on providing the very best customer experience. We enjoy being able to offer clients the flexibility to expand or reconfigure their system as their needs change, without re-wiring their home. Quantify's solution fits this mould perfectly – their modular and innovative design allows changes to be made both, quickly and easily. We wanted to partner with Quantify because they offer world-leading smart home automation technology, which we also see it as being highly applicable to the NDIS and Aged Care markets."

Quantify Technology CEO Brett Savill commented: "We are very pleased to partner with Intelligent Home for the distribution of our products in Western Australia. This is part of our strategy to sign up leading distributors on a national basis."

1. Source: Statista Smart Home Market

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Further Information:

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About Quantify Technology

Quantify Technology is an Australian-based pioneer of Truly Intelligent Buildings technology. The Company has created simple-to-install, affordable Internet of Things devices for wide-scale adoption.

qDevices replaces standard power outlets and light switches in commercial and residential buildings. Using standard wired Alternating Current (AC) wiring means they can be easily retrofitted without re-cabling. The qDevice replaces AC light switches/dimmers and power outlets with an intelligent, network-connected framework to provide energy management and reporting, as well voice-enabled, app and touch control. The company is focused on making lives better in homes, workplaces, and communities.