



21 February 2020

ASX Announcement

DXN Limited executes contract with Business Communications Australasia for colocation services at DXN-SYD01

Highlights

- DXN has executed an agreement with BCA on a three-year contract worth A\$260K
- BCA will move all existing clients to DXN-SYD01 and on-sell colocation and IT services from the Sydney data centre
- DXN's fully segregated environment provides an extra layer of physical security not available from traditional colocation data centres

Pre-fabricated modular data centre specialist, [DXN Limited](#) (ASX:DXN), is pleased to announce it has signed a A\$260K agreement with [Business Communications Australasia](#) (BCA) for the provision of colocation data centre services at the [DXN-SYD01](#) Sydney data centre.

Matthew Madden, CEO, DXN Limited said that BCA will take up rack space in [DXN-SYD01](#) for an initial term of three years.

"We are delighted to welcome BCA to DXN as they are an excellent example of the kind of partner that is a perfect fit for the DXN model; IT companies that are looking to utilise our state-of-the-art facility and on-sell that excellence to their customers."

BCA Managing Director, Andrew Bates said, "We've chosen DXN as our data centre partner because DXN fits perfectly with our business plan and offers a unique way of delivering IT services for our customers.

We intend to move all existing clients to the facility and will on-sell colocation racks and provide IT services out of the facility for all future clients.

We really like that DXN was able to offer a fully segregated environment that only we could access. It gives us that extra layer of physical security that you wouldn't get from a traditional data centre."

Madden said, "BCA has effectively purchased a 'data centre in a data centre'. Providing top-level reliability, DXN-SYD01 offers support for a wide range of cloud and IT service providers."

Modular data centres such as DXN-SYD01 are a potential strategy to "future proof" the industry, increasing installation and management efficiencies of data centre hardware infrastructure – enabling businesses to respond to sudden technology changes and market demand opportunities.

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About DXN Limited

DXN Limited designs, builds, owns and operates data centres. Offering integrated, customised and tailored solutions to clients, DXN provides businesses with the option of delivering solutions to site through containerised modules, or space in DXN's modular colocation facilities to suit technical specifications and operational requirements. From a

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single rack in the colocation facilities through to fully customised Edge Infrastructure, DXN can deliver a range of solutions to meet modern data centre requirements. DXN has achieved an industry first and become the first modular data centre developer in the world to receive both Uptime Institute Tier-Ready III and Tier-Ready IV design review awards. For more <https://dxn.solutions>

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ASX Release authorised by the Disclosure Committee

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