

ASX Release

Envirosuite wins new material contract in China: Smart Water Solution

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Key highlights

- Material contract win: 10.48m RMB (\$2.5m AUD) for the first stage of an anticipated two-stage regional water quality project
- First commercial application of Envirosuite's new "Smart Water" end-to-end water management solution
- Win positions Envirosuite to market its new Smart Water solutions platform beyond China to the global water sector

Environmental technology company Envirosuite Limited (ASX:EVS) ('Envirosuite' or 'the Company') is pleased to announce another material contract win in China.

The \$2.5m AUD contract win is the first commercial application of Envirosuite's new Smart Water solutions platform which delivers an end-to-end smart water platform for source-to-sea water monitoring, modelling and management.

The contract is part of the \$4.4bn AUD Xinfeng River Integrated Watershed Management Project in Beijing. This multifaceted major project is being managed by Hong Kong Listed (HKG: 0371) Beijing Enterprises Water Group Limited (BEWG) as the principal contractor. Envirosuite has been contracted by BEWG's majority owned subsidiary Beijing BHZQ Environmental Engineering Technology Co Ltd. BZHQ is a key partner for Envirosuite in China.

Phase 1 of the contract is valued at RMB 10.48m (approximately \$2.5m AUD) and involves the design and provision of a Smart Water platform to ensure sustainable operational efficiencies that meets regulatory requirements and water quality standards. It will also apply modelling algorithms to enable operators to understand and control industrial discharges and downstream water flows. It is expected to be completed by the end of June 2020. The maintenance support component of the contract will run for a further two years.

With reference to ASX Guidance Note 8, aside from that set out in this announcement, there are no other material conditions or information relevant to assessing the impact of the contract on the Company's securities

On successful completion it is anticipated that Envirosuite will be well positioned for a potential second phase of the project that will require further integration of the platform to provide real-time operational decision support for managing the impacts of industry and meteorology on the river basin.

Envirosuite Limited, Chief Executive Officer Peter White said:

"This project will see Envirosuite working with some of China's top water and engineering groups and provide us with valuable exposure to the proliferation of similar projects starting to emerge in China. These projects are in response to rapid urbanisation, increasing municipal regulation and coordinated national efforts to improve water quality. They were originally announced in 2014 and are now in the implementation phase."

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“In addition, this project will showcase our new Smart Water platform which is essentially a combination of our recently acquired SeweX technology with water treatment software and our existing platform. With this new Smart Water product, Envirosuite can deliver an end-to-end smart water platform for source-to-sea water monitoring and management.

“We are now in a position to commercially prove our new Smart Water solutions and market them globally to wastewater treatment plants, sewer network operators, river basins, municipal water networks as well as any industrial application that involves external water discharges including smelters, tailings dams, manufacturing plants and infrastructure assets.”

Key outcomes of Envirosuite’s Smart Water platform include:

- Community engagement through the early warning of potential events that may impact on the community such as flooding, road closures and pollution issues broadcasted via WeChat. (Many Chinese cities including Beijing are on low-lying flat land which is prone to flooding that can cause major disruption to communities and industries.)
- Improved asset management through predictive maintenance rather than reactive maintenance of pipe networks. This facilitates asset monitoring and asset-life modelling that can save significant operational and capital expenditure as well as improve productivity outcomes for operators.
- Improved environmental protection through the ability to augment or avoid events and take actions such as redirecting water flows to avoid environmental and infrastructure damage.

Ends

Authorised for release by:

Peter White
Chief Executive Officer

To learn more please visit: www.envirosuite.com

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