

KEYTONE SIGNS NEW CLIENT WITH SIGNIFICANT OPENING ORDERS

7 April 2020

- Keytone Dairy signs manufacturing agreement with substantial international strategic client, Iovate Health Sciences
- Confirmed opening orders received of \$3,600,000
- Opening orders represent 143% of Keytone's total revenue for the FY19 year

Sydney and Melbourne, Australia and Christchurch, New Zealand - Keytone Dairy Corporation Limited (ASX:KTD) ("Keytone" or the "Company") is pleased to announce the signing of a long term manufacturing agreement with Iovate Health Sciences Australia Pty Ltd, a fully owned subsidiary of Iovate Health Sciences International Inc. (together "Iovate"), headquartered in North America. Iovate is a substantial international strategic client in the health and wellness sector and Keytone has received opening orders in excess of \$3,600,000.

The opening orders of more than \$3,600,000 are to be manufactured and produced during the current quarter, with cash receipts due shortly thereafter. These orders represent 143% of Keytone's total audited revenue of its FY19 year. These are initial orders for one of the world's leading protein brands in the health and wellness sector for their private label speciality branded high protein products which are destined for China.

Keytone continues to secure new and repeat orders with select global health and wellness brands, thereby exemplifying the quality and expertise of the operation, the deep experience of the team and the credentials of the in-house manufacturing capability. The strategic relationship with this client for Keytone will continue to be developed in order to ensure repeat orders over the coming quarters are placed, and the volume of the business grown across multiple packaging formats and product ranges.

Keytone's Chief Executive Officer, Danny Rotman, noted: "The signing of this leading global protein brand in the international health and wellness sector with a such a significant opening order, in addition to the significant volume of the requirement validates the high growth nature of the Keytone business and our in-depth manufacturing capability and credentials. We are excited to continue to attract and work with leading clients in our sector. We look forward to acquiring new strategic clients as we continue our strong trajectory, whilst simultaneously growing the volume of work with our existing and loyal customers as well as the volume of our proprietary brands."

The Company confirms the term of the contract is indefinite and the volumes to be manufactured are to be confirmed on an ongoing purchase order basis in line with client forecasts for China and Australia, which is typical of contracts in the industry. As this contract is in line with such supply and manufacturing terms, the annual financial benefit cannot be determined in advance of received orders as volumes will be confirmed on an order by order basis.

The release of this announcement was authorised by the Non-Executive Chairman, Mr. Peter James, on behalf of the board.

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Further Information

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About Keytone Dairy Corporation Limited

Based in Sydney and Melbourne, Australia and Christchurch, New Zealand, Keytone Dairy Corporation Ltd is an established manufacturer and exporter of formulated dairy products and health and wellness products. Keytone Dairy's wholly-owned subsidiary Omniblend is a leading Australian product developer and manufacturer in the health and wellness sector, with both dry powder and ready to drink health and wellness-based product capability. In addition to Keytone Dairy's own brands, the company is a trusted production partner, contract packing for well-known brands in Australia, New Zealand and internationally. The Company's purpose-built production facilities in Australia and New Zealand offer a wide range of dairy, health and wellness and nutritional packing solutions, meeting the diverse needs of consumers from different markets and cultures. Please visit www.keytonedairy.com for further information.

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