

# 180 MAKING A DIFFERENCE

# IGO Limited 4Q20 Results Presentation

29 July 2020

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- There are a number of risks specific to IGO and of a general nature which may affect the future operating and financial performance of IGO and the value of an investment in IGO including and not limited to economic conditions, stock market fluctuations, commodity demand and price movements, access to infrastructure, timing of environmental approvals, regulatory risks, operational risks, reliance on key personnel, reserve and resource estimations, native title and title risks, foreign currency fluctuations and mining development, construction and commissioning risk. The production guidance in this presentation is subject to risks specific to IGO and of a general nature which may affect the future operating and financial performance of IGO.
- All currency amounts in Australian Dollars unless otherwise noted.
- Quarterly Financial Results are unaudited.
- Net Debt is outstanding debt less cash balances and Net Cash is cash balance less outstanding debt.
- Cash Costs are reported inclusive of Royalties and after by-product credits on per unit of payable metal basis, unless otherwise stated.
- IGO reports All-in Sustaining Costs (AISC) per ounce of gold for its 30% interest in the Tropicana Gold Mine using the World Gold Council guidelines for AISC. The World Gold Council guidelines publication was released via press release on 27 June 2013 and is available from the World Gold Council's website.
- Underlying EBITDA is a non-IFRS measure and comprises net profit or loss after tax, adjusted to exclude tax expense, finance costs, interest income, asset impairments, gain/loss on sale of subsidiary, redundancy and restructuring costs, depreciation and amortisation, and once-off transaction costs.
- Free Cash Flow comprises Net Cash Flow from Operating Activities and Net Cash Flow from Investing Activities. Underlying adjustments exclude acquisition costs, proceeds from investment sales and payments for investments and mineral interests.

### **Competent Person's Statements**



- Any references to IGO Mineral Resource and Ore Reserve estimates should be read in conjunction with IGO's Annual Update of Exploration Results, Mineral Resources and Ore Reserves
  dated 30 January 2020 (Annual Statement) and lodged with the ASX for which Competent Person's consents were obtained, which is also available on the IGO website.
- The Company confirms that it is not aware of any new information or data that materially affects the information included in the original ASX announcements released 2 November 2015, 17 September 2018, 30 January 2020 and, (i) in the case of estimates or Mineral Resources or Ore Reserves, that all material assumptions and technical parameters underpinning the estimates in the original ASX announcement continue to apply and have not materially changed, (ii) the Competent Person's consents remain in place for subsequent releases by the Company of the same information in the same form and context, until the consent is withdrawn or replaced by a subsequent report and accompanying consent, and (iii) the form and context in which the Competent Person's findings are presented have not been materially modified from the original ASX announcement.



### **COVID-19 Response**

Actively managing and responding to the risks to our people and business

Continued focus to protect the wellbeing of our people, safeguard our communities and maintain our business continuity

Key protective measures remain in place despite easing of some restrictions in Western Australia

New working arrangements, processes and procedures have been well adopted as normal **business practice** 







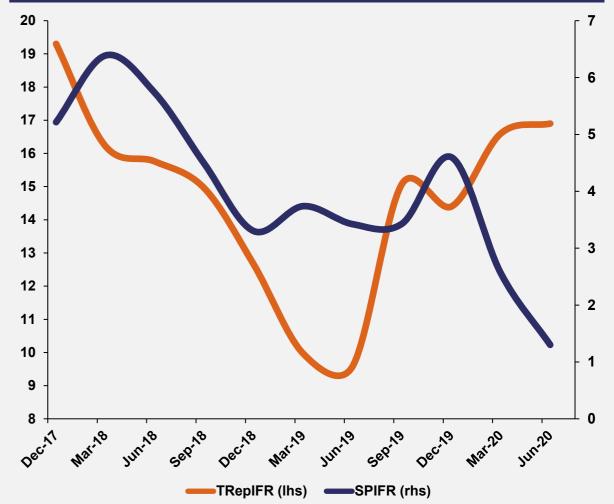
### Safety

#### Work continuing to deliver on safety improvement plan





#### Total Reportable Injury Frequency (TRepIF)<sup>1</sup> and Serious Potential Incident Frequency (SPIF)<sup>2</sup>



1) 12 month moving average TRepIF – Total Reportable Injury Frequency Rate: calculated as the number of reportable injuries x 1,000,000 divided by the total number of hours worked.

2) 12 month moving average SPIF: Serious Potential Incident Frequency Rate: calculated as the number of serious potential incidents x 1,000,000 divided by the total number of hours worked.

## FY20 and 4Q20 Highlights

**Outstanding finish to FY20 despite challenging external conditions** 





Exploration portfolio expanded to now cover five belt-scale projects across Australia

Balance sheet continues to strengthen Net cash: A\$453M

## **Financial Results**

#### **Quarterly improvement across all key metrics**



	Units	3Q20	4Q20	QoQ	<b>FY20</b> <sup>(1)</sup>
Revenue and Other Income	A\$M	187.5	230.6	23%	892.4
Underlying EBITDA <sup>(2)</sup>	A\$M	75.8	113.1	49%	459.6
Profit After Tax	A\$M	15.2	39.8	162%	155.1
Net Cash from Operating Activities	A\$M	67.3	84.9	26%	397.5
Underlying Free Cash Flow <sup>(3)</sup>	A\$M	48.9	56.4	15%	310.8
Cash	A\$M	464.3	510.3	10%	510.3
Debt	A\$M	57.1	57.1	-	57.1
Net Cash	A\$M	407.2	453.2	11%	453.2

- Higher QoQ revenue primarily driven by higher metal sales from Nova and higher prices
- EBITDA benefited from increase in mark-to-market value of listed investments
- FY20 Group EBITDA margins of 52% and Free Cash Flow margins were 35%
- Balance sheet continues to strengthen to net cash of A\$453M

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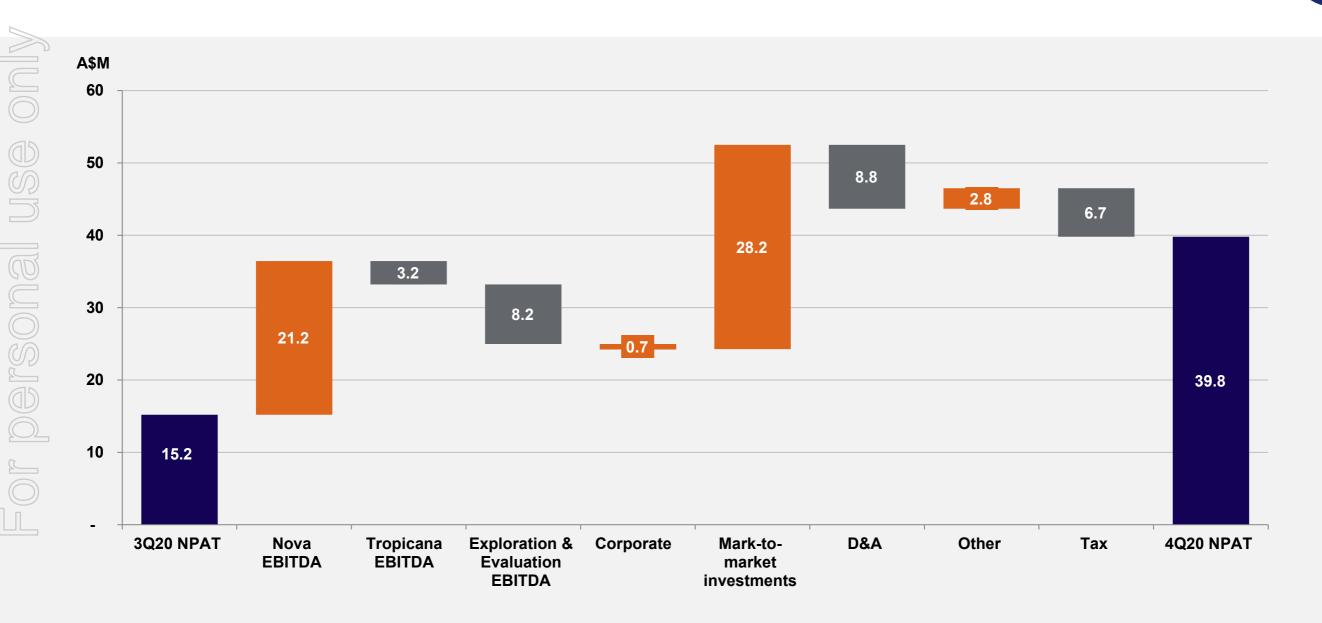
<sup>1)</sup> FY20 Financial Result are unaudited

<sup>2)</sup> Underlying EBITDA is a non-IFRS measure (refer to Disclaimer page).

<sup>3)</sup> Free Cash Flow comprises Net Cash Flow from Operating Activities and Net cash Flow from Investing Activities. Refer to Disclaimer page for "Underlying" adjustments

## **4Q20 NPAT Reconciliation**

#### Strong result driven by higher Nova EBITDA and positive revaluation of investments



## **4Q20 Cash Flow Reconciliation**

#### **Cash balance continues to grow**



- Higher QoQ cash flow from Nova due to increased sales (additional shipments vs 3Q20)
- QoQ increase in exploration expense due to increase in activity and expenditure on joint ventures
- Payment for investments of A\$31.4M offset by A\$24.7M received from sale of investments
  - Proceeds from sale of investments includes A\$16.1M in deferred consideration received from sale of Jaguar Operation in 2018



#### Solid quarterly performance resulted in FY20 metal production higher than guidance

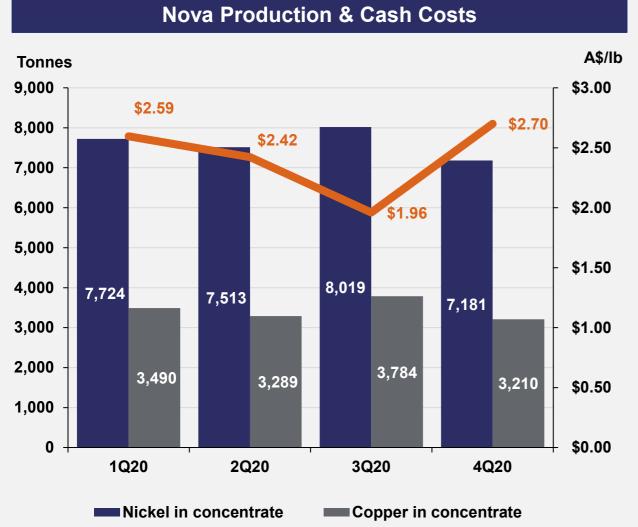


Metric	Units	3Q20	4Q20	QoQ	FY20	FY20 Guidance
Nickel in concentrate	t	8,019	7,181	(10%)	30,436	27,000 – 30,000
Copper in concentrate	t	3,784	3,210	(15%)	13,772	11,000 – 12,500
Cobalt in concentrate	t	303	277	(9%)	1,142	850 – 950
Cash cost (payable)	A\$/Ib Ni	1.96	2.70	38%	2.41	2.00 – 2.50
Sustaining/ improvement Capex	A\$M	1.0	2.1	110%	6.9	24 – 26
Development Capex	A\$M	0.6	4.4	633%	6.3	6 – 8

- Full year production for all metals exceeded guidance, while costs were within guidance range
- Lower QoQ metal production primarily due to lower milled grades (10% lower nickel grade; 13% lower copper grade)
- QoQ increase in cash costs reflects lower QoQ metal production, offset by lower production and offsite costs
- Nickel recoveries remained consistent with 2Q20 and 3Q20 result at 86.9%. Copper recoveries decreased slightly to 88.0% (3Q20: 88.9%).

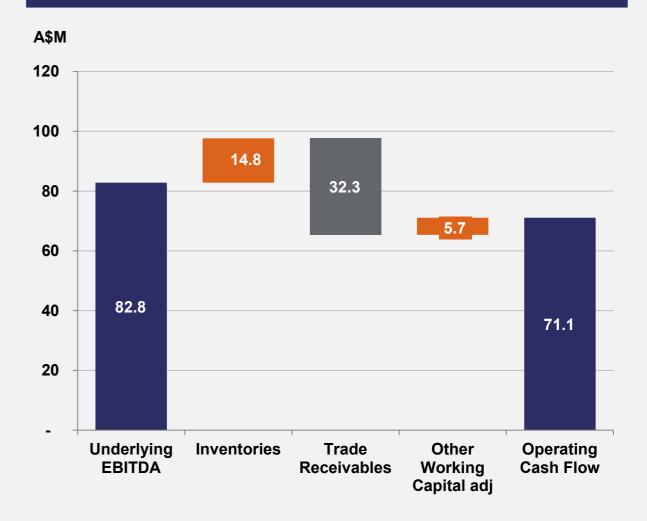
#### EBITDA Margin of 52%, FCF Margin of 40%





Cash Cost A\$/lb (payable)

#### Nova Cash Flow Reconciliation





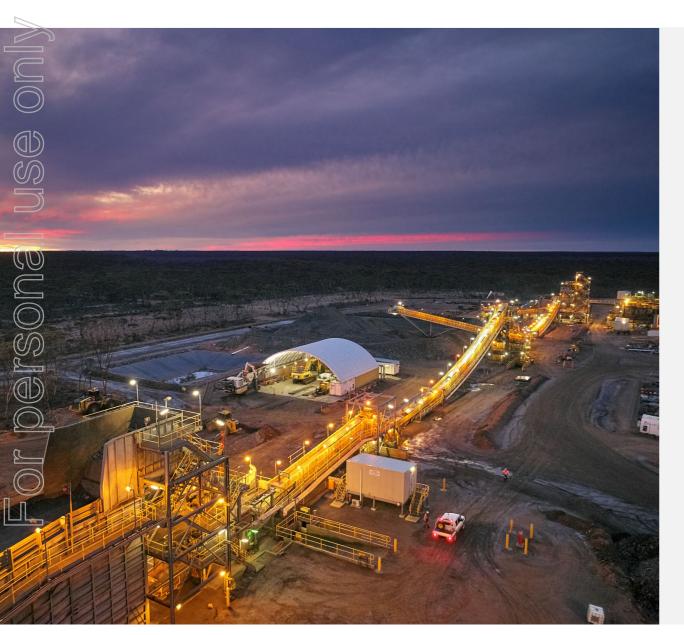
Metric	Units	FY21 Guidance
Nickel in concentrate	t	27,000 to 29,000
Copper in concentrate	t	11,000 to 12,500
Cobalt in concentrate	t	850 to 950
Cash cost (payable)	A\$/lb Ni	2.40 to 2.80
Sustaining/ improvement Capex	A\$M	18 to 20
Development Capex	A\$M	2 to 4

- Marginally lower YoY nickel production expected due to lower mined grades, in line with the mine plan
- Copper and cobalt production expected to be in line with FY20
- Marginally higher YoY cash costs primarily due to:
  - Lower anticipated nickel production and higher mined tonnes
  - YoY increase in development metres and paste fill volumes

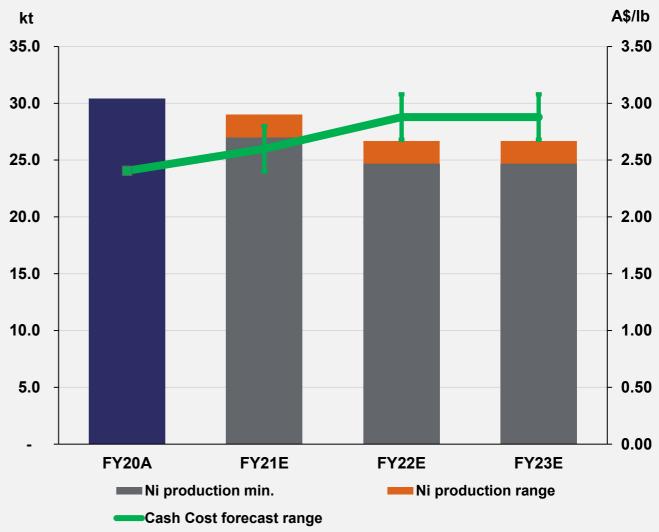


#### **Directional production and cost guidance**





Nova – Directional Guidance







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#### **Consistent QoQ performance from Tropicana**



FY20 Guidance

450 - 500

135 – 150

700 - 780

1,090 - 1,210

13 – 15

42 – 47

26 - 29



Gold produced (100%)	koz	103.9	102.0	(2%)	463.1
Gold Sold (IGO 30%)	koz	33.0	30.6	(7%)	141.2
Cash cost	A\$/oz	877	953	9%	806
AISC	A\$/oz	1,303	1,440	10%	1,171
Sustaining/improvement	A\$M	0.4	1.33	232%	9.1
Waste stripping	A\$M	12.2	12.7	4%	37.8
Jnderground capex (30%)	A\$M	5.7	6.5	14%	23.5

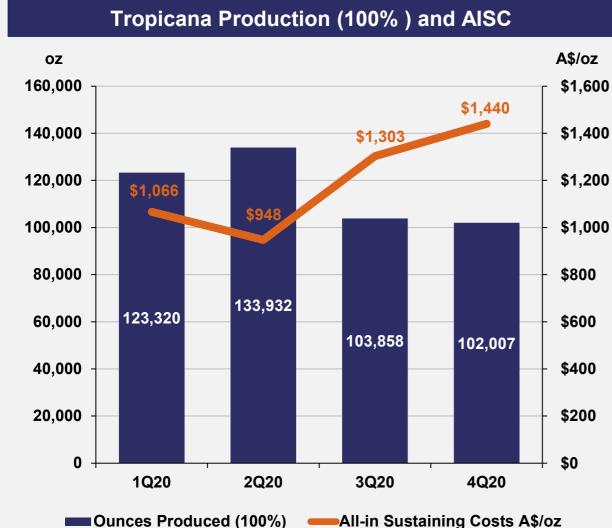
and higher sustaining capex (A\$32/oz)

Gold recoveries marginally higher at 90.6% (3Q20: 90.2%)

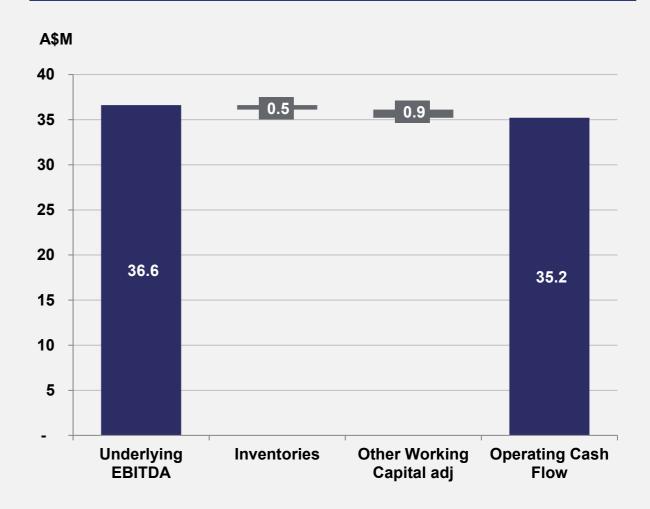
#### **Strong EBITDA margins maintained at 56%**







#### Tropicana Cash Flow Reconciliation



#### **Development of the Boston Shaker Underground remains on track**

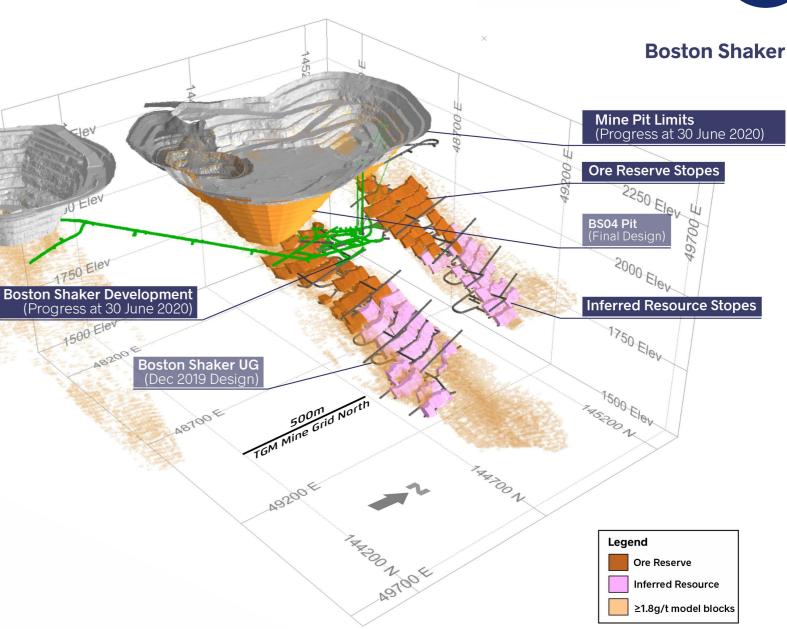




#### First ore production stope fired in June 2020

Third jumbo commissioned to generate additional headings

Commercial production expected during 1Q21



### **Tropicana** FY21 Guidance

Metric	Units	FY21 Guidance
Gold produced (100%)	koz	380 to 430
Gold Sold (IGO 30%)	koz	114 to 129
Cash cost	A\$/oz	1,040 to 1,120
AISC	A\$/oz	1,730 to 1,860
Sustaining/improvement	A\$M	11 to 16
Waste stripping	A\$M	65 to 70
Jnderground capex (30%)	A\$M	10 to 14

- FY21 production expected to be lower Y0Y as we invest in the cutback of the Havana pit and transition into mining from the Boston Shaker open pit and the Boston Shaker underground
- Process plant feed to continue to be supplemented with low grade ore stockpiles during this transition period
- Higher YoY all-in-sustaining costs driven by:
  - Lower gold production
  - Higher strip ratio (resulting in higher waste stripping asset)
  - Underground mine development costs contributing to AISC

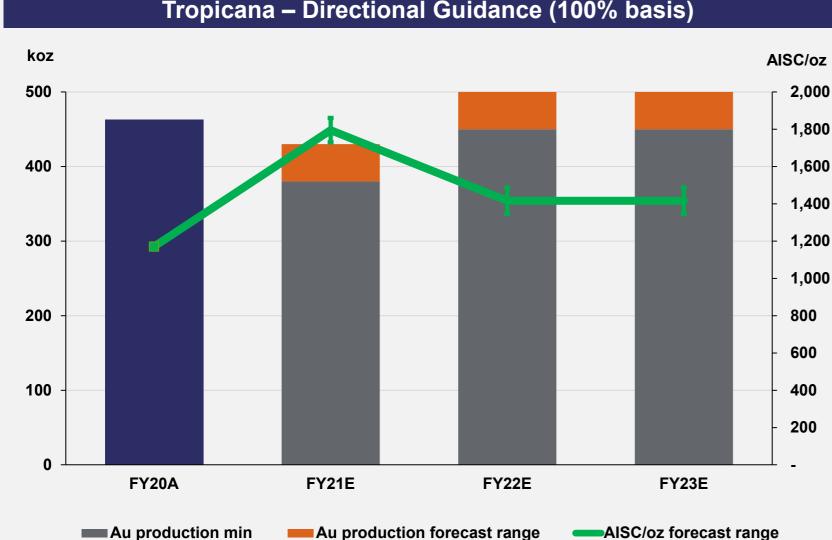




#### **Directional production and cost guidance**







**Tropicana – Directional Guidance (100% basis)** 

**Gold production expected** to revert to 450koz – 500koz p.a. from FY22 following year of investment

# Exploration

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### **Exploration Overview**

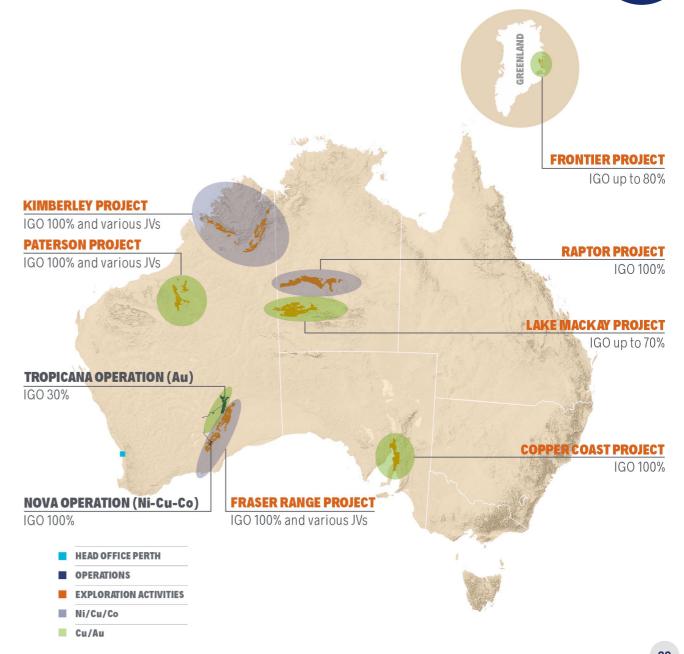
#### High level of activity continues despite COVID-19 related restrictions



Focus of activity remains to drill test targets on the Fraser Range

Greenfields copper portfolio expanded in the Paterson province through new joint ventures

Activity in Kimberley, Northern Territory and Greenland remained on hold due to COVID-19 restrictions



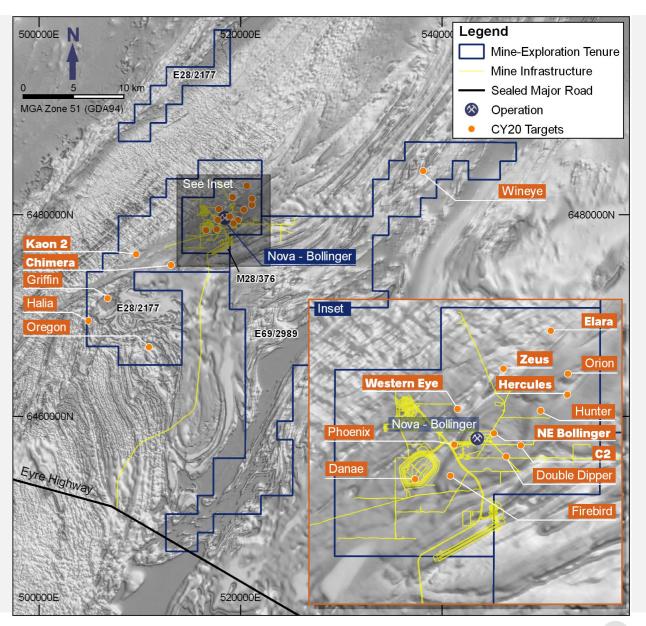
#### Active drill testing program continues



Various diamond and aircore programs underway

Positive results from drilling at Kaon 2 and Chimera warrant further follow up

Drilling ongoing at NE Bollinger, testing geophysical 'blind-spot'



### **Fraser Range**

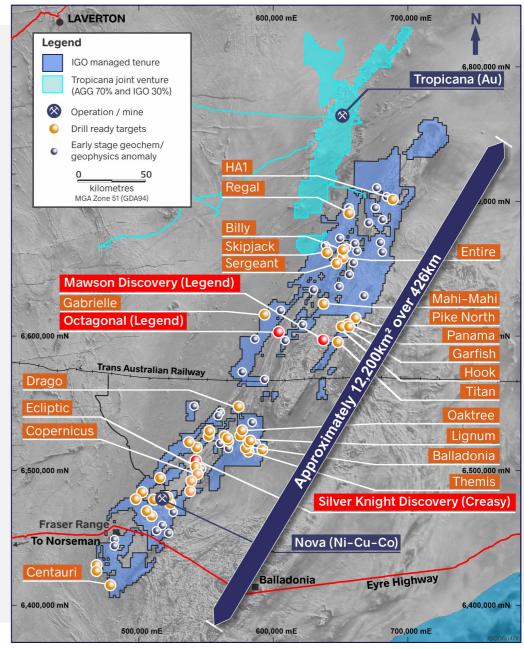
#### Target generation and target testing continuing



New tenements added to portfolio through agreements with Matsa and others

Ongoing surface and downhole electromagnetic surveys identified multiple new targets for testing

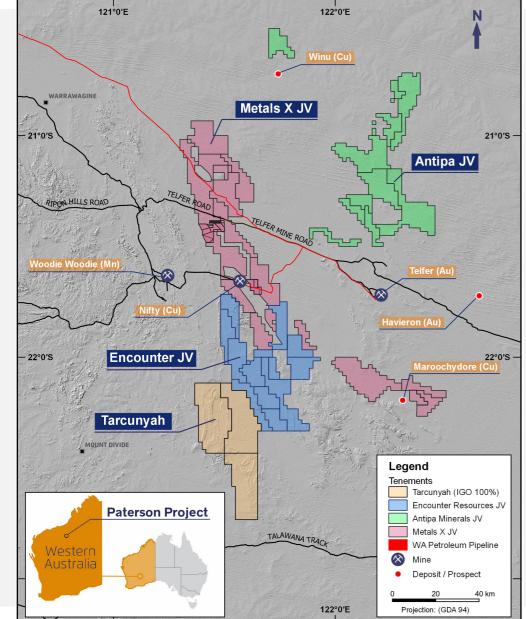
Tight-spaced infill aircore drilling program tested multiple geochemical/geophysical anomalies



### **Paterson Project**

#### Significant expansion of greenfields copper-focused exploration portfolio





Belt-scale land holding of ~6,700km<sup>2</sup> prospective for Tier-1 sediment-hosted copper- (cobalt / gold) systems

Paterson region is a proven mineral province with multiple commercial operations and ongoing discoveries

Substantial work program planned in FY21 towards unlocking discovery

## **Kimberley Project**

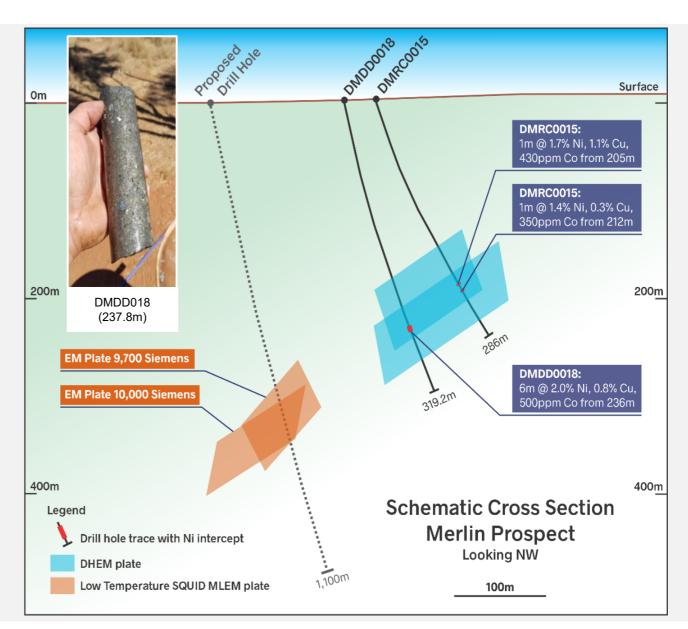
#### Merlin Deeps target to be tested in September 2020 quarter



COVID-19 related restrictions lifted during 4Q20

Strong EM conductors identified down plunge from known massive sulphides

#### Deep diamond drill hole planned during September quarter



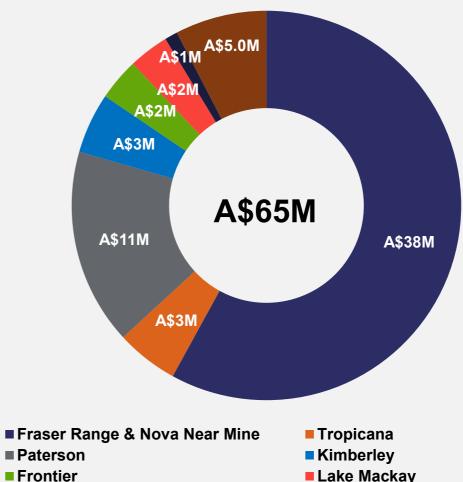
## **Exploration Guidance for FY21**

Enduring commitment to growth through brownfield and greenfield discovery





#### FY21 Exploration Budget <sup>1</sup>



Raptor

- Lake Mackay
- Generative Exploration



## Summary

### **Concluding Comments**

#### Strong 4Q20 result completes a successful FY20



Nova and Tropicana deliver on full year production and cost guidance

Outstanding financial position with high margin operations and strong balance sheet

Continued focus on generating organic and inorganic growth opportunities





We believe in a world where people power makes amazing things happen. Where technology opens up new horizons and clean energy makes the planet a better place for every generation to come.

We are bold, passionate, fearless and fun – a smarter, kinder, more innovative company. Our work is making fundamental changes to the way communities all over the world grow, prosper and stay sustainable.

Our teams are finding and producing the specialist metals that will make energy storage mobile, efficient and effective enough to make long-term improvements to the lifestyle of hundreds of millions of people across the globe. How? New battery storage technology is finally unleashing the full potential of renewable energy by allowing power produced from sun, wind and other sources to be stored and used when and where it's needed.

This technology will impact future generations in ways we cannot yet imagine, improving people's quality of life and changing the way we live.

We believe in a green energy future and by delivering the metals needed for new age batteries, we are making it happen.

This is the IGO Difference.