



Ridley Corporation Limited
Appendix 4E Preliminary final report

ABN 33 006 708 765

Results for announcement to the market

Reporting period: Financial year ended 30 June 2020
Previous corresponding period: Financial year ended 30 June 2019
Release date: 26 August 2020

	\$A'000
Revenue from continuing operations	Down 3.5% to 967,942
Profit from continuing operations after tax	Down 136.6% to a loss of 8,640
Net profit for the period attributable to members	Down 136.6% to a loss of 8,640
Total comprehensive income attributable to members	Down 136.8% to a loss of 8,526

Dividends	Amount per security	Franked amount per security
FY19 Final dividend – paid on 31 October 2019	2.75	100%
FY20 Interim dividend – paid on 30 April 2020	1.50	100%

After the balance sheet date, the Ridley Board determined not to pay an FY20 Final Dividend and to apply these funds to the retirement of net debt. This dividend decision was made in respect of the final FY20 dividend only and was made in accordance with Ridley practice to consider the payment of dividends in the context of capital requirements, net debt, the earnings and cash flow conversion of the business and the growth opportunities prevalent and foreseeable at the time of dividend declaration.

Record date for determining entitlements to the final dividend	Not applicable
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	30 June 2020	30 June 2019
Net tangible asset backing per ordinary share	0.59	0.62

Brief Explanation

See pages 2 to 11.

Audit statement

This report is based on accounts which are in the process of being audited. There is not expected to be any dispute or qualification to the Company's financial report. The audit report will be made available with the Company's financial report.



BUSINESS RESET AND READY TO GROW

Results

For statutory reporting purposes, the Consolidated Profit and Loss (**Table 1**) from continuing operations after income tax for the year was a loss of \$8.6 million (**m**) (2019: \$23.6m profit). The Consolidated Profit and Loss from continuing operations before income tax for the year was a loss of \$15.8m (2019: \$30.3m profit).

Table 1 – Summary results	2020	2019
	\$'000	\$'000
Profit from continuing operations before significant items and before income tax	27,431	24,178
Individually significant items before income tax	(43,216)	6,161
(Loss) / Profit from continuing operations before income tax	(15,785)	30,339
Income tax benefit / (expense)	7,145	(6,774)
(Loss) / Profit from continuing operations after income tax	(8,640)	23,565
Other comprehensive income / (loss), net of income tax	114	(403)
Total comprehensive (loss) / income for the year	(8,526)	23,162

The profit and loss summary with a prior period comparison provided in Table 1 above, has been sourced from the audited accounts but has not been subject to separate review or audit. The Directors believe that the presentation of the unaudited non-IFRS profit and loss summary in Table 1 is useful for users as it reflects the underlying profits of the business.

Profit from continuing operations before significant items and before income tax (**Table 1**) of \$27.4 m was up \$3.2m from the prior year's \$24.2m.

Sales revenue for FY20 of \$967.9m was down \$34.7m (3.5%) on last year's \$1,002.6m, and reflects 1.79m (2019: 1.89m) tonnes of stockfeed and rendered product sold. The decrease in sales revenue is a reflection of the October 2018 expiry of the Inghams supply agreement (year on year 65,000 tonnes reduction), the pass through of raw material price movements, and a tightening of sales arising from the COVID-19 pandemic.

Table 2 - Profit and loss account in \$ million	2020	2019	Movement
Earnings before net interest, tax expense, depreciation and amortisation (EBITDA) from ongoing operations before individually significant items	64.3	59.4	4.9
EBITDA impact of introduction of lease accounting standard	5.0	-	5.0
Less: Corporate	(9.8)	(11.3)	1.5
Consolidated EBITDA before significant items	59.5	48.1	11.4
Individually significant items (Table 3)	(43.2)	6.2	(49.4)
Consolidated EBITDA	16.3	54.3	(38.0)
Depreciation and Amortisation (DA)	(26.2)	(18.9)	(7.3)
Consolidated EBIT	(9.9)	35.4	(45.3)

Table 2 - Profit and loss account in \$ million (continued)	2020	2019	Movement
Consolidated EBIT	(9.9)	35.4	(45.3)
Net Finance costs	(5.8)	(5.0)	(0.8)
Income tax benefit / (expense)	7.1	(6.8)	13.9
Reported net (loss) / profit after tax	(8.6)	23.6	(32.2)
Comprehensive income / (loss), net of tax	0.1	(0.4)	0.5
Total Comprehensive (Loss) / income for the year	(8.5)	23.2	(31.7)

The profit and loss summary with a prior period comparison provided in Table 2 above, has been sourced from the audited accounts but has not been subject to separate review or audit. The Directors believe that the presentation of the unaudited non-IFRS profit and loss summary in Table 2 is useful for users as it reflects the underlying profits of the business.

The reported EBITDA from ongoing operations before significant items and lease accounting impact of \$64.3m is \$4.9m above last year's equivalent \$59.4m.

Consolidated EBITDA of \$16.3m (after significant items and lease accounting impact) is reported after deducting \$43.2m of significant expense items and adding back lease payments of \$5.0m previously expensed under the former lease accounting arrangements.

The new lease accounting standard gives rise to a favourable \$5.0m EBITDA impact, unfavourable \$4.9m increase in DA, and \$0.4m increase in interest expense as detailed in Notes 5(b) and 5(c).

Corporate costs have been reduced by \$1.5m to \$9.8m, which is consistent with the prior year after concluding the Baiada legal claim in February 2020 and after implementing the internal restructure.

Details of the individually significant items are provided in the following section of this review.

Net finance costs have increased as a result of the higher borrowings associated with the major capital expenditure program which has concluded with the 3 August 2020 official opening of the new Wellsford feedmill, plus the \$0.4m incremental charge associated with the change in accounting treatment for leases.

The income tax expense is calculated taking full account of the significant items.

The available for sale financial sale was disposed of during the financial year, thereby realising the fair value reserve, generating other comprehensive income of \$0.1m, and realising cash proceeds of \$1.9m.

Individually significant items impacting the FY20 result

Table 3 – Individually significant items	2020	2019	Movement
Murray Bridge feedmill closure	(7.2)	-	(7.2)
Internal restructure	(4.2)	-	(4.2)
Restructure of Central Victorian operations	(7.0)	-	(7.0)
Settlement of legal claim	(1.9)	-	(1.9)
Impairment of Novacq™ Cash Generating Unit	(21.6)	-	(21.6)
Impairment of Moolap Investment Property	(1.3)	-	(1.3)
Property segment profit ¹	-	6.2	(6.2)
Total individually significant items	(43.2)	6.2	(49.4)

¹ The Property segment was closed on 30 June 2019 and ongoing surplus property maintenance costs absorbed within Corporate from 1 July 2019.

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Individually significant items impacting the FY20 result (continued)

The profit and loss individually significant items summary with a prior period comparison provided in Table 3 above, has been sourced from the audited accounts but has not been subject to separate review or audit. The Directors believe that the presentation of the unaudited non-IFRS profit and loss significant items summary in Table 3 is useful for users as it reflects the underlying profits of the business.

The reported result was impacted by six individually significant events, being the closure of the Murray Bridge feedmill, an internal restructure of the business in each of the first half and second half years, rationalisation of the Central/Northern Victorian operations, the settlement of the legal claim from a major customer, the impairment of the Novacq™ Cash Generating Unit (CGU), and the impairment of the Moolap investment property asset. All of these events have been progressively announced to the market through the ASX Announcements Platform.

Murray Bridge feedmill closure

The aggregate financial impact of the closure of the Murray Bridge feedmill for the year ended 30 June 2020 amounts to the \$7.2m brought to account in the first half year, which includes appropriate provisioning to complete the site demolition, remediation, rezoning approvals and asset removal. Of the total restructuring provision brought to account, \$4.4m represents non-cash write downs of fixed assets to nil value and \$2.1m is retained at 30 June 2020 for activities to be conducted in FY21.

Internal restructure

The aggregate cost of internal restructure reflected in the year result amounts to \$4.2m, of which \$2.9m was incurred in the first half year and \$1.3m in the second half year. The reported amounts include all notice periods, severance payments and associated oncosts. The new Ridley group structure has removed a number of layers in certain parts of the organisation, provides clear lines of accountability, facilitates a more proactive relationship with customers, and enables effective leveraging of the centralised procurement purchasing and nutrition expertise.

Rationalisation of Central and Northern Victorian operations

Ridley's operations in Central and Northern Victoria were rationalised in June with the announcement of the immediate closure of the former Bendigo feedmill and transition of Mooroopna production to the new Wellsford feedmill over the first eight months of FY21, at the conclusion of which the Mooroopna feedmill will also be closed. The total cost brought to account in FY20 in respect of this rationalisation is \$7.0m, comprising non-cash asset write offs of \$5.6m plus all estimated redundancy, site demolition, remediation, rezoning approvals and asset removal costs.

Settlement of legal claim

On 14 February 2020 Ridley announced the settlement of the legal proceedings whereby Baiada immediately terminated its legal proceedings and Ridley agreed to pay \$1.935m to Baiada in three instalments over a twelve month period, all of which have been brought to account in the full year results. As part of the settlement, the existing supply agreement between Ridley and Baiada was amended to provide production efficiencies for Ridley and changes to the fee structure. The term of the agreement was extended for a further two years to expire on 30 November 2025.

Impairment of Novacq™ Business Unit

Although the efficacy of Novacq™ in the production of prawns has been well demonstrated and the product is being sold commercially, delays in the development and installation of processing technology have hindered the scale up of production and restricted sales volumes and earnings accordingly.

As a consequence of the above, coupled with the general economic uncertainty prevailing in domestic and world markets, the Company has raised a non-cash impairment of \$21.6 million in its Novacq™ CGU in the financial results for the year ended 30 June 2020.

Impairment of Moolap Investment Property

With the prospects of a commercial development considered to be low under the Victorian state government's strategic framework for the region encompassing Ridley's Moolap site, the site has been impaired down to zero as at 30 June 2020.

Balance Sheet

The Balance Sheet reports a net deficiency in liquidity with current liabilities of \$379.9m exceeding current assets of \$262.2m by \$117.7m. This position is a result of the borrowing liability of \$193.0m being reported as a Current Liability for the reasons stated following.

Subsequent to 30 June 2020 and prior to 13 August 2020, the Group received certain waivers from its lenders on its financial covenants for the 30 June 2020 testing period. These waivers provide financial covenant relief in respect of any impairment charges raised against the FY20 result.

On 13 August 2020 the Ridley Board considered and resolved to approve the recognition of non-cash impairment charges against the Novacq™ cash generating unit. Despite having received the impairment waivers, the Australian Accounting Standards deem this decision to have applied as at 30 June 2020 (i.e. prior to the granting of the impairment waivers by the Group's financiers) and therefore that there has been a technical breach of banking covenants, which requires the Group's borrowings to be reported as current rather than non-current. At the date of approval of the financial report, the lending facilities have been restored to the classification of non-current borrowings and the Group has remained at all times compliant with its funding covenants, including as at the most recent test date of 30 June 2020.

There have been the following movements in the Balance Sheet over the last twelve months:

- (i) A \$45.8m increase in net debt for the year from \$101.4m to \$147.2m, reflecting the completion of the capital investment program to construct a new extrusion plant at Westbury in Tasmania and feedmill at Wellsford in Central Victoria. Net debt at 30 June 2020 comprises gross borrowings of \$193.0m offset by cash and cash equivalent balances of \$45.8m.
- (ii) A \$3.5m increase in Current Receivables from \$108.2m to \$111.7m, which reflects a normal fluctuation in timing between invoicing and receipts and no movement in debtor days outstanding from the 33 day pre-COVID-19 position at 30 June 2020.
- (iii) A \$20.6m increase in Inventory from \$83.8m to \$104.4m, which reflects a combination of higher inventory holdings to ensure continuity of production in the current environment of uncertain supply plus an increase in stockbuild for new fin fish feed production and the forthcoming prawn growing season.
- (iv) A \$10.0m decrease in Non-current Receivables from \$11.7m to \$1.7m, due to the \$3.85m receipt of prior year land sale deferred consideration plus the \$6.6m recapitalisation of the loan to the former Thailand 49% joint venture interest which became wholly owned and consolidated during the year.
- (v) The impairment down to zero in the financial year of the carrying values of the former salt fields at Moolap previously carried at \$1.3m and disclosed as Non-current Investment property.
- (vi) A \$34.9m increase in Non-current Property, plant and equipment from \$259.3m to \$294.2m, which reflects the costs of completion for the new extrusion plant at Westbury and feedmill at Wellsford. In addition, \$13.8m of Right-of-use assets, formerly off-balance sheet operating leased assets, were brought onto the balance sheet effective from 1 July 2019 as a result of the introduction of the new lease accounting standard (refer Notes 5(c) and 28). The closing carrying value of these assets as at 30 June 2020 was \$8.8m after applying an amortisation charge of \$4.9m. The closing balance reflects the write down of Bendigo and Mooroopna assets of \$5.2m and Murray Bridge assets of \$4.4m. Of the total impairment charge of \$21.6m raised in the year, \$7.9m was applied to Property, plant and equipment in the Novacq™ Cash Generating Unit.
- (vii) A net \$10.7m decrease in Intangibles from \$85.7m to \$75.0m comprising additions for software purchases of \$0.3m, capitalised Novacq™ assets under development in Thailand of \$3.4m, and goodwill of \$1.0m. Offsetting the additions were the amortisation charge of \$1.8m, disposals of \$0.1m, and the \$13.7m impairment of the Novacq™ CGU Asset under development.

Balance Sheet (continued)

- (viii) The 49% shareholding in the Non-current equity-accounted investment in the Thailand feedmill was increased during the year to 100%, recapitalised and consolidated within the Group. The Available for sale financial asset investment in the UK-listed specialist ingredients company was sold during the year.
- (ix) A \$4.9m increase in provisions which comprises a new \$6.3m restructuring provision to cover the FY21 non-cash write down of Mooroopna assets (\$2.8m) plus all anticipated costs associated with the disposal of the feedmills at Murray Bridge, Bendigo and Mooroopna (\$3.5m) offset by a \$1.4m reduction in employee provisions following the FY20 internal restructure.
- (x) Current Lease liabilities of \$4.2m and Non-current Lease liabilities of \$4.8m are brought to account for the first full financial year within Balance Sheet Payables as a result of the introduction of the new lease accounting standard.
- (xi) Share capital increased by \$4.6m through of the utilisation of the Dividend Reinvestment Plan supported by a shortfall placement for the FY20 interim dividend.

Dividend

The Board paid a 2019 final cash dividend of 2.75 cents per share, fully franked, on 31 October 2019 and a 2020 interim dividend of 1.5 cents per share, fully franked, on Thursday 30 April 2020. The Dividend Reinvestment Program (**DRP**) was reinstated for the 2020 interim dividend, under which 2,862,277 fully paid ordinary shares were issued to existing shareholders plus 3,313,057 fully paid ordinary shares under a placement shortfall at an issue price of \$0.748 per share.

After the balance sheet date, the Ridley Board determined not to pay a dividend and to apply these funds to the retirement of net debt. This dividend decision was made in respect of the final FY20 dividend only and was made in accordance with Ridley practice to consider the payment of dividends in the context of capital requirements, net debt, the earnings and cash flow conversion of the business and the growth opportunities prevalent and foreseeable at the time of dividend declaration.

Cash flow and working capital

The operating cash inflow for the year (**Table 4 overleaf**) after working capital movements and maintenance capital expenditure was \$18.3m, a reduction of \$15.4m on last year's \$33.7m. The \$22.8m impairment of the Novacq™ CGU and Moolap Investment property is a non-cash expense.

Working capital increased by \$7.5m over last year largely due to an increase in inventory holding levels which have been temporarily raised to ensure continuity of raw material supply in the current environment of uncertainty.

Maintenance capital expenditure has been maintained at historical levels.

Development capital expenditure of \$42.9m includes the completion of the extrusion plant at Westbury, Tasmania and the feedmill at Wellsford, Victoria, which was officially opened on 3 August 2020.

Payments for intangible assets of \$4.5m comprise Novacq™ Assets under development and software, plus goodwill of \$1.0m initially recognised on the acquisition of the controlling interest in the Thailand feedmill but subsequently impaired to zero.

Dividends paid for the year of \$10.9m comprise the 2019 final dividend of 2.75 cents per share paid fully in cash on 31 October 2019, plus the interim FY20 dividend of 1.5 cents per share paid on 30 April 2020, of which \$2.1m was settled through the take up of DRP entitlements by existing shareholders and \$0.2m through payment of employee in-substance options.

\$2.4m of proceeds were received in respect of the FY20 interim dividend DRP placement shortfall and \$0.2m was expended to acquire 150,000 shares issued to two key employees under the Special Retention Plan.

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Cash flow and working capital (continued)

The prior year disposal of property assets realised \$3.8m of proceeds in the year, with a further \$1.9m of proceeds generated from the sale of the Available for sale financial asset.

\$0.5m of funds were loaned to the Thailand Joint Venture prior to it becoming wholly owned as part of the land and share acquisition transaction, for which the cash consideration paid was \$8.6m and attributed to property, plant and equipment.

Net tax payments of \$4.3m were made during the year and \$6.2m in net finance costs.

Table 4 - Cash flows for the year in \$ million	30 June 2020	30 June 2019
Consolidated EBIT	(9.9)	35.4
Depreciation and amortisation	26.2	18.9
Consolidated EBITDA	16.3	54.3
Add back non-cash impairment	22.8	-
Increase in working capital	(7.5)	(7.3)
Maintenance capital expenditure	(13.3)	(13.3)
Operating cash flow	18.3	33.7
Development capital expenditure	(42.9)	(60.0)
Payment for intangibles	(4.5)	(5.5)
Dividends paid	(10.9)	(11.7)
Issue of share capital under DRP	2.4	3.1
Share-based payments	(0.2)	(2.4)
Proceeds from sales of assets	5.7	5.0
Net finance cost	(6.2)	(5.7)
Net tax payments	(4.3)	(1.7)
Loans to related parties	(0.5)	(0.7)
Payment of lease liabilities for Right-of-use assets	(5.0)	-
Other items	2.3	(2.7)
Cash flow for the period	(45.8)	(48.6)
Opening net debt balance at 1 July	(101.4)	(52.8)
Closing net debt balance at 30 June	(147.2)	(101.4)

The cash flow summary with a prior period comparison provided in Table 4 above, has been sourced from the audited accounts but has not been subject to separate review or audit. The Directors believe that the presentation of the unaudited non-IFRS cash flow summary in Table 4 is useful for users as it reflects the underlying cash flows of the business.

Earnings per share

	2020	2019
	Cents	Cents
Basic / Diluted earnings per share - Continuing	(2.8) / (2.8)	7.6 / 7.6
- Before significant items #	7.1 / 7.1	7.6 / 7.6

The Profit after income tax before significant items adopted in the above calculation is \$22,430,000.

The Directors believe that the presentation of the unaudited non-IFRS EPS calculation before significant items above is useful for users of the accounts as it reflects the underlying earnings per share of the business.

Gearing and financing facility

On 13 November 2019, Ridley executed a new \$30m Receivables Purchase Agreement facility with Rabobank. The facility was and remains fully drawn down, with the funds applied against Ridley's consolidated banking facility, which was refinanced on 26 December 2019 for a further five years. As part of the refinancing, the total borrowing facility of \$200m and the Trade Payables facility of \$50m were both retained. In addition, certain banking covenant requirements were relaxed to accommodate the funding requirements for the new plants at Westbury and Wellsford, the closure of the Murray Bridge feedmill, and restructure of Central Victorian operations, and internal restructure of the business.

Gearing is reported as net debt to equity in accordance with the covenants of the banking facility, and includes the fully drawn Receivables Purchase Agreement facility but excludes the draw down against the Trade Payables Facility.

	2020	2019
	\$'000	\$'000
Gross debt	193,000	118,926
Less: cash	(45,818)	(17,483)
Net debt	147,182	101,443
Total equity	261,645	277,499
Gearing ratio	56.3%	36.6%

Capital movements

During FY20, a total of 150,000 (FY19: 2,092,935) shares were acquired by the Company on market for an outlay of \$0.2m (FY19: \$2.8m) in satisfaction of:

- (i) the vesting of 150,000 (FY19: nil) shares under the Special Retention Plan which were acquired on-market for a total outlay of \$163,387.
- (ii) the vesting of nil (FY19: 1,384,802 with a further 24,123 share entitlement satisfied by payment in cash) shares allocated to Ridley employees under the Ridley Long Term Incentive Plan; and
- (iii) the vesting of nil (FY19: 708,133) shares allocated under the Ridley Employee Share Scheme which was suspended for FY20.

The Dividend Reinvestment Plan (**DRP**) was utilised for the payment of the FY20 interim dividend on 30 April 2020, which resulted in the issue of 2,862,277 (2019: 896,926) fully paid ordinary shares to existing shareholders plus 3,313,057 (2019: 2,542,224) fully paid ordinary shares issued to institutional and sophisticated investors pursuant to a shortfall placement under the DRP. The issue price for these shares was \$0.748 per share.

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Segments

The Group determines and presents operating segments based on information that internally is provided to and used by the Managing Director, who is the Group's Chief Operating Decision Maker (**CODM**).

Segment results reported to the Managing Director include items directly attributable to a segment, as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets, head office expenses, borrowings, income tax assets and liabilities and surplus property asset holding costs. Segment capital expenditure is the total cost incurred during the period to acquire property, plant and equipment and intangible assets other than goodwill.

On 26 August 2019, Ridley appointed Mr Quinton Hildebrand as its new Chief Executive Officer and Managing Director (**CEO**). Following the appointment of the new CEO, Ridley has set a new strategic direction, continued the disposal of surplus property assets, announced a number of restructuring initiatives to better align the Group's operating model and site footprint to the new strategy, and has undertaken necessary investments to maximise the potential of Novacq™. These activities have included:

- An organisational redesign announced on 11 November 2019 involving changes in executive leadership and the establishment of a leaner organisational design, followed by a subsequent restructure announced on 23 June 2020 across those business units not included in the initial announcement.
- The closure, rationalisation or suspension of operations at selected feedmills across Australia and Thailand, combined with the commissioning of new facilities at Westbury and Wellsford.
- Continued divestment of residual property assets, with the remaining property at Moolap written down to nil as at 30 June 2020 as a reflection of the Victorian State Government's restrictions for the commercial development of the site as published in its August 2019 Moolap Coastal Strategic Framework Plan. Activities to divest the last remaining land parcel at Lara and the Moolap site are continuing in FY21.

In light of the above, and recognising the fundamental changes in business activity, the new organisational structure and internal reporting to the CODM arising from the FY20 business restructures, from 1 July 2020 Ridley expects to report segment information for:

- Bulk Stockfeeds – comprising the Group's premium quality, high performance animal nutrition stockfeed solutions delivered in bulk.
- Packaged Feeds and Ingredients – comprising the Group's premium quality, high performance animal nutrition feed and ingredient solutions delivered in packaged form from 1 tonne bulka bag down to 3kg bags.

Risks

The following is a summary of the key continuing significant operational risks facing the business and the way in which Ridley manages these risks.

- **Cyclical fluctuations impacting the demand for animal nutrition products** - by operating in several business sectors within the domestic economy, (namely poultry and pig, dairy, aqua, beef and sheep, companion animals, consumer goods packaged products and rendering) some of which have a positive or negative correlation with each other, Ridley is not dependent upon a single business sector and is able to spread the sector and adverse event risk across a diversified portfolio.
- **Influence of the domestic grain harvest** - through properly managed procurement practices and many of our customers retaining responsibility for the supply of raw materials for the feed Ridley manufactures on their behalf, the impact of fluctuations in raw material prices associated with domestic and world harvest cycles is mitigated.
- **Influence of natural pasture on supplementary feed decision making** - whilst not being able to control the availability of natural pasture, Ridley believes there is a compelling commercial justification for supplementary feeding in each of its sectors of operation, whether that be measured in terms of milk yield and herd well-being or feed conversion ratios in poultry, pig and aquafeed.

Risks (continued)

- **Impact on domestic and export markets in the event of disease outbreak in livestock or market access restrictions offshore due to increased segregation requirements in rendering** - Ridley has a strategy of plant segregation in place to effectively manage its own risk of product contamination across the various species sectors. Ridley also has a footprint of mills dispersed across the eastern states of Australia that provides a geographical segregation of activities. The risk to Ridley is therefore more of a third party market risk, such as the 2016 outbreak of White Spot disease (White Spot Syndrome Virus or WSSV) in the Logan River region of Queensland which devastated a number of affected farms in the region, or from an offshore market demanding increased product segregation in rendering such as the Indonesian decree across animal protein imports issued in 2018 that banned Ridley's rendered product exports to Indonesia.
- **Customer and supplier concentration and risk of customer and supplier vertical integration or risk of losing a significant customer or supplier** - Ridley endeavours to enter into long term sales and supply contracts with its customers and suppliers. This strategy provides a degree of confidence in order to plan appropriate shift structures, procurement and supply chain activities in the short term, and capital expenditure programs in the long term, while actively managing the risk of stranded assets and backward integration into feed production by significant customers and forward integration into rendering by significant suppliers. The ongoing commercial viability of key customers and suppliers is generally beyond the control of Ridley, as evidenced by the FY18 appointment of an administrator to the Red Lea poultry producer which was a major supplier of poultry raw material to the Maroota Rendering operation. The potential for disputes to arise with customers over animal performance linked to feed is a significant risk.
- **Commercialising Novacq™** - although the efficacy of Novacq™ in the production of prawns has been well demonstrated and the product is being sold commercially, current delays in the development and installation of processing technology have hindered scale up of production and restricted sales volumes and earnings accordingly. Although commercialisation of Novacq™ and risk mitigation strategies are being actively managed by Ridley, risks exist with any start-up business, some of which are beyond Ridley's control and could further delay commercialisation. Risks such as adverse weather impacting the expansion of pond space to produce Novacq™, falling demand for prawns due to a significant disease outbreak, or from the current global economic uncertainty.
- **Corporate** - risks such as safety, recruitment and retention of high calibre employees, inadequate innovation and new product development, customer credit risk, climate risk, interest rate risk, foreign exchange risk and inappropriate raw material purchases, risk of lower than anticipated return on capital invested and risk of lower underlying earnings are all managed through the Group's risk management framework which includes review and monitoring by the executive lead team.

Overlaying the day to day business activity risks are the unique operational risks associated with the COVID-19 pandemic, the management of which has necessitated the introduction of a vast array of new practices, processes and procedures collectively designed to ensure the safety and well-being of all Ridley and related personnel whilst maintaining essential continuity of supply to all farmers of livestock.

Amongst a host of other risk management measures, segregation of shift structures, a thorough cleaning regime using external contractors and a dedicated internal team have been introduced for all operational sites in order to be able to manage any potential infection which may be detected within a particular shift structure. To date, these measures have proven to be effective, however all personnel have been instructed to be vigilant and diligent in adhering to the new requirements which will remain in place for the foreseeable future and until such time as there is a significant shift in the risk profile.

Outlook

The 2020 financial year has seen a reset of the Group, with significant restructuring, repositioning and revaluing activities. These have now been substantially concluded. The outlook for the coming year is positive, despite the general economic uncertainty prevailing in domestic and world markets. In managing the risk posed by the COVID-19 pandemic, the Group has implemented a comprehensive program of segregation, isolation, sanitation and communication to safeguard the essential service provided by the Group. The program has jointly focussed on maintaining the safety and well-being of all employees, suppliers and customers, and of the well-being of the livestock which is dependent upon the continuity of supply of Ridley feed solutions.

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Outlook (continued)

Ridley customers have been affected by the pandemic in many different ways, ranging from increased demand for layer birds for egg production to a decline in premium meat and fish cuts arising from the disruption to food service markets. Being a critical supplier to the essential industries providing protein predominantly to the Australian population, and having reset its operating cost base and customer value focus in FY20, Ridley's operational performance has proven to be robust.

With the completion of the \$150m asset renewal program which has delivered four new world class production facilities in the last eight years, capital expenditure in the year ahead will return to more normal levels and the focus will be on cash generation and debt reduction. The execution of the growth strategy is expected to increase earnings as the business capitalises on the full year benefits of the initiatives implemented in FY20, derives value from the capital investment program, and focuses on providing proactive solutions and a compelling value proposition to support the sustainable growth of our customers.

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**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE 2020**

	Note	2020 \$'000	2019 \$'000
Revenue from continuing operations	4	967,942	1,002,583
Cost of sales		(901,152)	(930,033)
Gross profit		66,790	72,550
Finance income		86	481
Other income	4	1,082	7,300
Expenses from continuing operations:			
Selling and distribution		(14,493)	(14,049)
General and administrative	5(d)	(63,003)	(29,908)
Finance costs	5(b)	(5,914)	(5,554)
Share of net (losses)/profits from equity accounted investments		(333)	(481)
(Loss) / Profit from continuing operations before income tax expense		(15,785)	30,339
Income tax benefit / (expense)		7,145	(6,774)
(Loss) / Profit from continuing operations after income tax		(8,640)	23,565
Net (Loss) / Profit after tax attributable to members of Ridley Corporation Limited		(8,640)	23,565
Other comprehensive income			
Available for sale financial assets - net change in fair value		114	(403)
Other comprehensive income for the year, net of tax		114	(403)
Total comprehensive (loss) / income for the year		(8,526)	23,162
Total comprehensive (loss) / income for the year attributable to:			
Ridley Corporation Limited		(8,526)	23,162
Earnings per share			
Basic earnings per share - continuing		(2.8)c	7.6c
Basic earnings per share		(2.8)c	7.6c
Diluted earnings per share - continuing		(2.8)c	7.6c
Diluted earnings per share		(2.8)c	7.6c

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

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CONSOLIDATED BALANCE SHEET AS AT 30 JUNE 2020

	2020 \$'000	2019 \$'000
Current assets		
Cash and cash equivalents	45,818	17,483
Receivables	111,722	108,212
Inventories	104,490	83,829
Tax asset	-	-
Assets held for sale	188	182
Total current assets	262,218	209,706
Non-current assets		
Receivables	1,702	11,673
Investment properties	-	1,265
Property, plant and equipment	294,251	259,323
Intangible assets	75,001	85,670
Investments accounted for using the equity method	-	655
Available for sale financial assets	-	1,725
Deferred tax asset	13,554	3,737
Total non-current assets	384,508	364,048
Total assets	646,726	573,754
Current liabilities		
Payables	165,374	158,759
Borrowings	193,000	-
Provisions	21,117	16,006
Tax liability	384	2,046
Total current liabilities	379,875	176,811
Non-current liabilities		
Payables	4,882	-
Borrowings	-	118,926
Provisions	324	518
Total non-current liabilities	5,206	119,444
Total liabilities	385,081	296,255
Net assets	261,645	277,499
Equity		
Share capital	223,521	218,941
Reserves	1,843	3,718
Retained earnings (Note 6)	36,281	54,840
Total equity	261,645	277,499

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

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**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 JUNE 2020**

2020

	Share Capital \$'000	Share Based Payments Reserve \$'000	Fair Value Reserve \$'000	Retained Earnings \$'000	Total \$'000
Opening balance at 1 July 2019	218,941	3,601	117	54,840	277,499
(Loss) / Profit for the year	-	-	-	(8,640)	(8,640)
Other Comprehensive (Loss) / Income:					
Available for sale financial assets – net change in fair value, net of tax	-	-	114	-	114
Total Comprehensive (Loss) / Income for the year	-	-	114	(8,640)	(8,526)
Realisation of reserves following disposal of asset	-	-	(231)	231	-
Transactions with owners recognised directly in equity:					
Dividends paid / declared	-	-	-	(13,226)	(13,226)
Shares issued under the Dividend Reinvestment Plan	4,580	-	-	-	4,580
Share based payment transactions	-	(1,758)	-	3,076	1,318
Total transactions with owners recognised directly in equity	4,580	(1,758)	-	(10,150)	(7,328)
Balance at 30 June 2020	223,521	1,843	-	36,281	261,645

2019

	Share Capital \$'000	Share Based Payments Reserve \$'000	Fair Value Reserve \$'000	Retained Earnings \$'000	Total \$'000
Balance at 1 July 2018	214,445	3,240	520	44,902	263,107
Recognition of expected credit losses under IFRS 9	-	-	-	(239)	(239)
Related tax	-	-	-	72	72
Impact at 1 July 2018	-	-	-	167	167
Revised opening balance at 1 July 2018	214,445	3,240	520	44,735	262,940
Profit for the year	-	-	-	23,565	23,565
Other Comprehensive Income:					
Available for sale financial assets – net change in fair value, net of tax	-	-	(403)	-	(403)
Total Comprehensive Income for the year	-	-	(403)	23,565	23,162
Transactions with owners recorded directly in equity:					
Dividends paid / declared	-	-	-	(13,083)	(13,083)
Shares issued under the Dividend Reinvestment Plan	4,496	-	-	-	4,496
Share based payment transactions	-	361	-	(377)	(16)
Total transactions with owners recorded directly in equity	4,496	361	-	(13,460)	(8,603)
Balance at 30 June 2019	218,941	3,601	117	54,840	277,499

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

**CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 JUNE 2020**

	2020 \$'000	2019 \$'000
Cash flows from operating activities		
Receipts from customers	1,059,670	1,104,549
Payments to suppliers and employees	(1,026,704)	(1,060,736)
Interest received	86	481
Other income received	1,082	410
Interest and other costs of finance paid	(6,314)	(6,225)
Income tax payment	(4,335)	(1,655)
Net cash from operating activities	23,485	36,824
Cash flows from investing activities		
Payments for property, plant and equipment	(56,245)	(73,336)
Payments for intangibles	(4,544)	(5,479)
Proceeds from sale of available for sale asset	1,888	-
Proceeds from sale of non-current assets	3,850	5,000
Net cash used in investing activities	(55,051)	(73,815)
Cash flows from financing activities		
Issue of share capital	2,440	3,140
Purchase of shares for share based payments	(160)	(2,370)
Proceeds of borrowings	74,074	42,704
Dividends paid (Note 3)	(10,926)	(11,727)
Payment of lease liabilities	(5,046)	-
Loans to related parties	(481)	(714)
Net cash from financing activities	59,901	31,033
Net movement in cash held	28,335	(5,958)
Cash at the beginning of the financial year	17,483	23,441
Cash at the end of the financial year	45,818	17,483

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

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Note 1 – Basis of preparation of preliminary financial report

This report has been prepared in accordance with Australian Accounting Standards relevant to the preparation of the Appendix 4E and other mandatory professional reporting requirements for the purpose of fulfilling the Group's obligation under Australian Securities Exchange (**ASX**) listing rules. The report is presented in Australian dollars.

The accounting policies have been applied consistently to all periods presented in the consolidated financial report. The financial report has been prepared on the basis of historical cost, except for derivative financial instruments and cash settled share-based payment arrangements which have been measured at fair value. A full description of the accounting policies adopted by the Group may be found in the Group's full financial report.

Note 2 – Earnings per share

	2020 Cents	2019 Cents
Basic / Diluted earnings per share - Continuing	(2.8) / (2.8)	7.6 / 7.6
- Before significant items #	7.1 / 7.1	7.6 / 7.6

	2020		2019	
	Basic \$'000	Diluted \$'000	Basic \$'000	Diluted \$'000
Earnings used in calculating earnings per share:				
Profit after income tax	8,640	8,640	23,565	23,565

The Profit after income tax before significant items adopted in the above calculation is \$22,316,000.

	2020	2019
Weighted average number of shares used in calculating:		
Basic earnings per share	312,285,443	308,297,610
Diluted earnings per share	312,285,443	310,685,570

Basic earnings per share

Basic earnings per share is calculated by dividing the profit attributable to shareholders of the Company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares on issue during the financial year. On 5 May 2020 2,862,277 (2019: 3,439,150) shares were issued under the Dividend Reinvestment Plan (**DRP**) which was utilised for the payment of the FY20 interim dividend. On 6 May 2020 a further 3,313,057 shares were issued pursuant to a **DRP** shortfall placement.

Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares. Based on the vesting conditions and exercise price, as at 30 June 2020 there are no dilutive potential ordinary shares outstanding.

The Group has historically purchased shares on-market to satisfy vesting performance rights. Details relating to the performance rights are set out in the Group's full financial report. There are nil (2019: Nil) performance rights outstanding that have been included in the determination of diluted earnings per share, however if the Group purchases shares on-market to satisfy any vesting performance rights there would be no dilution.

Note 3 – Dividends

Dividends paid during the year	Franking	Payment date	Per share (cents)	2020 \$'000	2019 \$'000
Interim dividend in respect of the current financial year	Fully franked	30 April 2020 (2019: 10 May 2019)	1.5 (2019: 1.5)	4,670	4,618
Final dividend in respect of the prior financial year	Fully franked	31 October 2019 (2019: 31 October 2018)	2.75 (2019: 2.75)	8,556	8,465
				13,226	13,083
Paid in cash				10,926	11,727
Paid through the issue of shares #				2,140	1,193
Non-cash dividends paid on employee in-substance options				160	163
				13,226	13,083

The Dividend Reinvestment Plan (DRP) was utilised for the payment of the FY20 interim dividend on 30 April 2020 which resulted in the issue of 2,862,277 (2019: 896,926) fully paid ordinary shares to existing shareholders plus 3,313,057 (2019: 2,542,224) fully paid ordinary shares issued to institutional and sophisticated investors pursuant to a shortfall placement under the DRP. The issue price for these shares was \$0.748 per share.

Since the end of the financial year, the Board has declared the following with respect to the FY20 final dividend

	2020 \$'000	2019 \$'000
After the balance sheet date, the Ridley Board determined not to pay a dividend and to apply these funds to the retirement of net debt. This dividend decision was made in respect of the final FY20 dividend only and was made in accordance with Ridley practice to consider the payment of dividends in the context of capital requirements, net debt, the earnings and cash flow conversion of the business and the growth opportunities prevalent and foreseeable at the time of dividend declaration	-	8,465
Amount of franking credits available at 30 June to shareholders of Ridley Corporation Limited for subsequent financial years	16,048	17,321

Note 4 – Revenue and other income

	2020 \$'000	2019 \$'000
Revenue from continuing operations		
Sale of goods	967,942	1,002,583
Other income from continuing operations		
Rent received	78	124
Profit on sale of land	-	6,809
Credit card fees	277	-
Other	727	367
	1,082	7,300

Note 5 – Expenses

Profit from continuing operations before income tax is arrived at after charging the following individually significant items:

	2020 \$'000	2019 \$'000
(a) Depreciation and amortisation (i)		
Buildings	2,153	1,704
Plant and equipment	17,584	14,905
Software	1,418	1,325
Intangible assets	133	969
Right of use assets	4,871	-
	26,159	18,903

- (i) The depreciation and amortisation charge is included either as Cost of Goods sold or within General and Administrative expenses in the Consolidated Statement of Comprehensive Income, depending on the use of the asset.

	2020 \$'000	2019 \$'000
(b) Finance costs		
Interest expense	5,877	6,225
Interest expense on lease liabilities	437	-
Amortisation of borrowing costs	279	144
Interest income	(86)	-
Unwind of discount on deferred consideration	(679)	(815)
	5,828	5,554

Finance costs include interest and amortisation of ancillary costs incurred in connection with the arrangement of borrowings. Borrowing costs are expensed as incurred unless they relate to qualifying assets, being assets which normally take more than 12 months from commencement of activities necessary to prepare for their intended use or sale to the time when substantially all such activities are complete.

	2020 \$'000	2019 \$'000
(c) Other expenses		
Employee benefits expense	89,493	85,471
Expenses relating to short term leases and low value assets #	747	4,313
Bad and doubtful debt expense – net of recoveries	(10)	163
Foreign exchange loss	94	-
Loss on disposal of property, plant and equipment	269	-
Research and development	17,779	24,480

- # The new lease accounting standard AASB 16 is effective for the financial year beginning 1 July 2019. For the year ended 30 June 2020, the introduction of the new lease accounting standard has had the following financial impact. Refer also Note 28 in the Group's full financial report.

	30 June 2020 in \$'000		
	EBITDA	EBIT	EBT
Reversal of lease payments previously expensed in Profit and Loss as General and Administrative expenses	5,046	5,046	5,046
Depreciation expense on right-of-use assets	-	(4,871)	(4,871)
Interest expense on lease liabilities	-	-	(437)
Total Profit and Loss financial impact	5,046	175	(262)

Note 6 – Retained earnings

Retained earnings	2020 \$'000	2019 \$'000
Opening balance at 1 July	54,840	44,902
Recognition of expected credit losses under IFRS 9	-	(239)
Related tax	-	72
Impact at 1 July	-	(167)
Revised opening balance at 1 July	54,840	44,735
Net (Loss) / Profit for the year	(8,640)	23,565
Dividends paid	(13,226)	(13,083)
Share based payments reserve transfer	3,076	(377)
Fair Value reserve transfer	231	-
Closing balance at 30 June	36,281	54,840

Note 7 – Segment reporting

2020 financial year in \$'000	AgriProducts	Unallocated	Consolidated
Total sales revenue – external (Note 4)	967,942	-	967,942
Other revenue (Note 4)	741	341	1,082
Total revenue	968,683	341	969,024
Share of (losses) of equity accounted investments (Note 14)	-	(333)	(333)
Depreciation and amortisation expense (Note 5)	(26,148)	(11)	(26,159)
Interest income	5	81	86
Finance costs (Note 5)	(1,490)	(4,424)	(5,914)
Reportable segment profit/(loss) before income tax	6,352	(22,137)	(15,785)
Total segment assets	579,664	67,062	646,726
Segment liabilities	186,775	198,306	385,081
Acquisitions of property, plant and equipment, intangibles and other non-current segment assets (including the impact of business combinations and the transition impact of AASB 16 Leases)	53,031	26,204	79,235

Note 7 – Segment reporting (continued)

2019 financial year in \$'000	AgriProducts	Unallocated	Consolidated
Total sales revenue – external (Note 4)	1,002,583	-	1,002,583
Other revenue (Note 4)	285	7,015	7,300
Total revenue	1,002,868	7,015	1,009,883
Share of (losses) of equity accounted investments (Note 14)	(481)	-	(481)
Depreciation and amortisation expense (Note 5)	(18,898)	(5)	(18,903)
Interest income	27	454	481
Finance costs (Note 5)	(1,567)	(3,987)	(5,554)
Reportable segment profit/(loss) before income tax	38,978	(8,639)	30,339
Segment assets	541,583	31,516	573,099
Investments accounted for using the equity method	655	-	655
Total segment assets	542,238	31,516	573,754
Segment liabilities	170,204	126,051	296,255
Acquisitions of property, plant and equipment, intangibles and other non-current segment assets (including the impact of business combinations)	75,142	-	75,142

Note 8 – Investments accounted for using the equity method

Name of Company	Principal Activity	Country of Incorporation	Ownership Interest		Carrying Amount	
			2020 %	2019 %	2020 \$'000	2019 \$'000
Joint venture entities:						
Nelson Landholdings Pty Ltd as Trustee for Nelson Landholdings Trust ¹	Property realisation	Australia	50	50	-	-
Pen Ngern Feed Mill Co., Ltd. ²	Aquafeed production	Thailand	100	49	-	655
Investments accounted for using the equity method					-	655

¹ The Company and Unit Trust are the corporate structure through which any ultimate development of the Moolap site will be managed. There are a number of restrictions for this entity to protect the interests of each party, being Ridley and development partner Sanctuary Living, which cause the entity to be reported as a joint venture rather than controlled entity. Despite this classification for reporting purposes, Ridley retains full control of the value and use of the land at Moolap until such time as Ridley resolves to commit the land to the project. The balance date of the Nelson Landholdings Pty Ltd joint venture entity is 30 June.

² On 28 January 2016, the Group acquired a 49% interest in Pen Ngern Feed Mill Co., Ltd. (PNFM) for an investment of \$1.3 million. PNFM is an entity domiciled in Thailand which owns, and up to 30 June 2020 operated, a feedmill at Chanthaburi for the production of aquafeed. The PNFM balance date is 31 December. Movements in the carrying amount of the investment up to 14 February 2020 reflect Ridley's equity accounted share of the operating result for PNFM.

Note 8 – Investments accounted for using the equity method (continued)

² Continued

On 14 February 2020, the Group acquired the remaining 51% ownership interest in Pen Ngern Feed Mill Co., Ltd. (**PNFM**) as part of a transaction which included the acquisition of approximately 50 hectares of land encompassing the existing Thailand Novacq™ production ponds plus 3 million Thai Baht (c.\$143k) of net debt forgiveness. The purchase consideration of 171.2 million Thai Baht (approximately \$8.2m) has been applied to the value of the land acquired given the net indebtedness and recapitalisation of PNFM.

In accordance with the accounting requirements of AASB 3 Business Combinations, fair values have been attributed to the net assets of PNFM as at the acquisition date and these values, plus 100% of the profits and losses of PNFM, have been consolidated as part of the Ridley Group result since that date.

On 30 June 2020, the PNFM operation was restructured. From 1 July 2020, the feedmilling operations of PNFM have been suspended until such time as local prawn production has recovered from its current lows. The PNFM site is now dedicated to the Novacq™ dewatering, drying and bagging operation in accordance with the Thailand Board of Investment (**Bol**) approval received during FY20 for this activity. Approval was also received in FY20 from the Bol to relax the foreign land ownership restriction, thereby enabling Ridley to acquire full control and 100% ownership of PNFM.

Note 9 – Events occurring after the balance sheet date

As previously announced, Ridley Chair Dr Gary Weiss AM retires on 26 August 2020.

Mr Mick McMahon and Mr Rhys Jones are being appointed as Ridley Directors on 27 August 2020, with Mr McMahon assuming the role of Ridley Chair. Mr McMahon is also being appointed to the Ridley Audit and Risk Committee and Mr Jones to the Remuneration and Nominations Committee.

There were no other matters or circumstances have arisen since 30 June 2020 that have significantly affected, or may significantly affect:

- (i) the Group's operations in future financial years, or
- (ii) the results of those operations in future financial years, or
- (iii) the Group's state of affairs in future financial years.