

**ASX Announcement** 

# Mach7 Signs 7-year Contract with Trinity Health for eUnity Enterprise Viewer

## Highlights:

- License for eUnity Enterprise Viewer contracted with Trinity Health (USA) for 7 years
- eUnity Enterprise Viewer contract value A\$5.26 million
- Potential contracts to follow for Mach7's VNA and diagnostic viewing platform

**Melbourne, Australia; 13 November 2020**: Mach7 Technologies Limited ("Mach7" or the "Company") (ASX:M7T) today announced it has signed a seven-year contract with Trinity Health ("Trinity") for the license and associated support services for its eUnity enterprise viewer.

Mach7 has signed its first contract with Trinity for the license of its eUnity enterprise viewer, and to supply seven years of associated product support and maintenance. Trinity is the fifth largest healthcare Integrated Delivery Network (IDN) in the United States and this contract will see Mach7's eUnity enterprise viewer being installed across multiple facilities within Trinity's 92 hospitals located across 22 States.

The software deployment will occur in stages as software licenses are ordered by Trinity. Mach7 expects to receive the first software license orders this quarter, and majority of license orders within this financial year. The associated software license revenue is likely to be recognised very shortly after the order is received – upon the license delivery and software deployment ("Deployment"). Support and maintenance fees will commence one year after Deployment and will continue for a period of six years. The total value of this contract is A\$5.26 million.

Trinity has developed a Unified Clinical Imaging Platform strategy that includes an enterprise viewer, diagnostic viewer, universal worklist and vendor neutral archive. With the signing of this Master License Agreement and subsequent order for the enterprise viewer, Mach7 and Trinity Health have developed a smooth ordering process for future purchases to complete this strategy.

Mach7 CEO, Mike Lampron, said: "Mach7 is delighted to be partnering with Trinity Health, a respected and leading health care provider in the U.S. This is Mach7's first material contract award since our acquisition of Client Outlook and highlights our investment thesis around the importance of a world-class Enterprise Viewer to an Enterprise Imaging Strategy. This announcement represents a launching point for a



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larger and more integrated relationship with Trinity involving our vendor neutral archive and diagnostic viewing solutions."

## About Trinity Health:

Trinity Health is one of the largest multi-institutional Catholic health care delivery systems in the United States, serving diverse communities that include more than 30 million people across 22 states. Trinity Health includes 92 hospitals, as well as 100 continuing care locations that include PACE programs, senior living facilities, and home care and hospice services. Its continuing care programs provide nearly 2 million visits annually.

Based in Livonia, Michigan, and with annual operating revenues of \$18.8 billion and assets of \$30.5 billion, the organization returns \$1.3 billion to its communities annually in the form of charity care and other community benefit programs.

Trinity Health employs about 123,000 colleagues, including 6,800 employed physicians and clinicians. Committed to those who are poor and underserved in its communities, Trinity Health is known for its focus on the country's aging population. As a single, unified ministry, the organization is the innovator of Senior Emergency Departments, the largest not-for-profit provider of home health care services — ranked by number of visits — in the nation, as well as the nation's leading provider of PACE (Program of All Inclusive Care for the Elderly) based on the number of available programs.

### This announcement has been approved for lodgment by the Board.

### About Mach7 Technologies:

Mach7 Technologies (ASX:M7T) develops innovative data management solutions that create a clear and complete view of the patient to inform diagnosis, reduce care delivery delays and costs, and improve patient outcomes. Mach7's award-winning enterprise imaging platform provides a vendor neutral foundation for unstructured data consolidation and communication to power interoperability and enables healthcare enterprises to build their best-of-breed clinical ecosystems. Mach7's sophisticated workflow tools, advanced clinical viewing and optimized vendor neutral archiving solutions unlock silos of legacy systems empowering healthcare providers to own, access and share patient data without boundaries. Visit Mach7t.com.

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