



Australia and New Zealand Banking Group Limited

ABN 11 005 357 522

Half Year

31 March 2021

Consolidated Financial Report

Dividend Announcement

and Appendix 4D

The Consolidated Financial Report and Dividend Announcement contains information required by Appendix 4D of the Australian Securities Exchange (ASX) Listing Rules. It should be read in conjunction with ANZ's 2020 Annual Report, and is lodged with the ASX under listing rule 4.2A.

Name of Company: Australia and New Zealand Banking Group Limited
ABN 11 005 357 522

Report for the half year ended 31 March 2021

| Operating Results ¹ | | | | AUD million |
|--|---|-------|----|-----------------|
| Statutory operating income from continuing operations | ↓ | -6% | to | 8,367 |
| Statutory profit attributable to shareholders | ↑ | 90% | to | 2,943 |
| Cash profit ² | ↑ | large | to | 2,982 |
| Cash profit from continuing operations ² | ↑ | large | to | 2,990 |
| Dividends ³ | | | | Cents per share |
| Proposed interim dividend ⁴ | | 70 | | 100% |
| Record date for determining entitlements to the proposed 2021 interim dividend | | | | 11 May 2021 |
| Payment date for the proposed 2021 interim dividend | | | | 1 July 2021 |

Dividend Reinvestment Plan and Bonus Option Plan

Australia and New Zealand Banking Group Limited (ANZ) has a Dividend Reinvestment Plan (DRP) and a Bonus Option Plan (BOP) that will operate in respect of the proposed 2021 interim dividend. For the 2021 interim dividend, ANZ intends to provide shares under the DRP through an on-market purchase and BOP through the issue of new shares. The 'Acquisition Price' to be used in determining the number of shares to be provided under the DRP and BOP will be calculated by reference to the arithmetic average of the daily volume weighted average sale price of all fully paid ANZ ordinary shares sold in the ordinary course of trading on the ASX and Chi-X during the ten trading days commencing on 14 May 2021, and then rounded to the nearest whole cent. Shares provided under the DRP and BOP will rank equally in all respects with existing fully paid ANZ ordinary shares. Election notices from shareholders wanting to commence, cease or vary their participation in the DRP or BOP for the 2021 interim dividend must be received by ANZ's Share Registrar by 5.00pm (Australian Eastern Standard Time) on 12 May 2021. Subject to receiving effective contrary instructions from the shareholder, dividends payable to shareholders with a registered address in the United Kingdom (including the Channel Islands and the Isle of Man) or New Zealand will be converted to Pounds Sterling or New Zealand Dollars respectively at an exchange rate calculated on 14 May 2021.

¹ Unless otherwise noted, all comparisons are to the half year ended 31 March 2020.

² Cash profit excludes non-core items included in statutory profit and is provided to assist readers in understanding the result of the core business activities of the Group. The non-core items are calculated consistently period on period so as not to discriminate between positive and negative adjustments, and comprise economic hedging and similar accounting items that represent timing differences that will reverse through earnings in the future. The net after tax adjustment was an increase to statutory profit of \$39 million (all attributable to continuing operations) made up of several items. Refer pages 71 to 73 for further details.

³ There is no conduit foreign income attributed to the dividends.

⁴ It is proposed that the interim dividend will be fully franked for Australian tax purposes (30% tax rate) and carry New Zealand imputation credits of NZD 8 cents per ordinary share.

CONSOLIDATED FINANCIAL REPORT, DIVIDEND ANNOUNCEMENT AND APPENDIX 4D

Half year ended 31 March 2021

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This Consolidated Financial Report, Dividend Announcement and Appendix 4D has been prepared for Australia and New Zealand Banking Group Limited ("ANZBGL", "Company", or "Parent Entity") together with its subsidiaries which are variously described as "ANZ", "Group", "ANZ Group", "the consolidated entity", "the Bank", "us", "we" or "our".

All amounts are in Australian dollars unless otherwise stated. The Company has a formally constituted Audit Committee of the Board of Directors. The Condensed Consolidated Financial Statements were approved by resolution of a Committee of the Board of Directors on 4 May 2021.

When used in this Results Announcement the words "estimate", "project", "intend", "anticipate", "believe", "expect", "should" and similar expressions, as they relate to ANZ and its management, are intended to identify forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. ANZ does not undertake any obligation to publicly release the result of any revisions to these forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

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SUMMARY OF 2021 HALF YEAR RESULTS AND ASSOCIATED DISCLOSURE MATERIALS

The following disclosure items were lodged separately with the ASX and NZX and can be accessed via the ANZ Shareholder Centre on the Group website <https://www.anz.com/shareholder/centre/> within the disclosures for 2021 Half Year Results.

- **Consolidated Financial Report, Dividend Announcement and Appendix 4D**
- **Half Year Results Investor Discussion Pack**
- **News Release**
- **APS 330 Pillar III Disclosure as at 31 March 2021**
- **Key Financial Data Summary**
- **United Kingdom Disclosure and Transparency Rules Submission**

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Guide to Half Year Results

CORONAVIRUS (COVID-19)

The COVID-19 pandemic has caused major disruptions to community health and economic activities with wide-ranging impacts across many business sectors in Australia, New Zealand and globally over the past 12 months. From March 2020, the Group offered various forms of assistance to customers to counteract the impact of COVID-19. These support packages were phased out during the March 2021 half. In respect of the support packages offered, 94% of home loan support packages in Australia and New Zealand and 90% of business support packages in Australia have reverted back to loan repayments, with the remaining having been either restructured or transferred to hardship. Refer to Note 10 of the Condensed Consolidated Financial Statements for further details on loan support packages offered to customers.

Financial Statements Impacts

The ramifications of COVID-19 continue to be uncertain and it remains difficult to predict the impact or duration of the pandemic. In preparing the Condensed Consolidated Financial Statements, the Group has made various accounting estimates for future events based on forecasts of economic conditions which reflect expectations and assumptions as at 31 March 2021 that the Group believes are reasonable under the circumstances.

While pervasive across the financial statements, the estimation uncertainty is predominantly related to expected credit losses (ECL) where the Group recognised a credit impairment release of \$491 million pre-tax in the March 2021 half (Sep 20 half: \$1,064 million charge; Mar 20 half: \$1,674 million charge). The credit impairment release in the current period was primarily driven by the release of allowance for collectively assessed ECL largely reflecting the impact of an improved economic outlook relative to the outlook at the September 2020 half.

Refer to Note 1 of the Condensed Consolidated Financial Statements for further details on key estimation uncertainties associated with the preparation of the 31 March 2021 results.

NON-IFRS INFORMATION

Statutory profit is prepared in accordance with recognition and measurement requirements of *Australian Accounting Standards*, which comply with *International Financial Reporting Standards* (IFRS). The Group provides additional measures of performance in the Consolidated Financial Report & Dividend Announcement which are prepared on a basis other than in accordance with accounting standards. The guidance provided in *Australian Securities and Investments Commission (ASIC) Regulatory Guide 230* has been followed when presenting this information.

Cash Profit

Cash profit, a non-IFRS measure, represents ANZ's preferred measure of the result of the core business activities of the Group, enabling readers to assess Group and Divisional performance against prior periods and against peer institutions. The adjustments made in arriving at cash profit are included in statutory profit which is subject to review within the context of the external auditor's review of the Condensed Consolidated Financial Statements. Cash profit is not subject to review by the external auditor. The external auditor has informed the Audit Committee that cash profit adjustments have been determined on a consistent basis across each period presented.

- **Adjustments between statutory profit and cash profit** - To calculate cash profit, the Group excludes non-core items from statutory profit. Refer to pages 71 to 73 for adjustments between statutory and cash profit.
- **Large/notable items within cash profit** - The Group's cash profit result from continuing operations includes a number of items collectively referred to as large/notable items. While these items form part of cash profit, given their nature and significance, they have been presented separately together with comparative information, where relevant, to provide transparency and aid comparison. Refer to pages 13 to 17 for details of large/notable items.

DISCONTINUED OPERATIONS

The financial results of the divested Wealth Australia businesses are treated as discontinued operations from a financial reporting perspective. The Group Income Statement and Statement of Comprehensive Income show discontinued operations separately from continuing operations in a separate line item 'Profit/(Loss) from discontinued operations'.

Refer to Note 13 of the Condensed Consolidated Financial Statements for further information.

SUMMARY

Statutory Profit Results

| | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net interest income | 6,986 | 6,827 | 7,222 | 2% | -3% |
| Other operating income | 1,381 | 1,917 | 1,671 | -28% | -17% |
| Operating income | 8,367 | 8,744 | 8,893 | -4% | -6% |
| Operating expenses | (4,482) | (4,778) | (4,605) | -6% | -3% |
| Profit before credit impairment and income tax | 3,885 | 3,966 | 4,288 | -2% | -9% |
| Credit impairment (charge)/release | 491 | (1,064) | (1,674) | large | large |
| Profit before income tax | 4,376 | 2,902 | 2,614 | 51% | 67% |
| Income tax expense | (1,425) | (862) | (978) | 65% | 46% |
| Non-controlling interests | - | - | (1) | n/a | -100% |
| Profit attributable to shareholders of the Company from continuing operations | 2,951 | 2,040 | 1,635 | 45% | 80% |
| Profit/(Loss) from discontinued operations | (8) | (8) | (90) | 0% | -91% |
| Profit attributable to shareholders of the Company | 2,943 | 2,032 | 1,545 | 45% | 90% |

Earnings Per Ordinary Share (cents)

| | Reference Page | Half Year | | | Movement | |
|---------|-------------------|-----------|--------|--------|---------------------|---------------------|
| | | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Basic | 93 | 103.7 | 71.8 | 54.6 | 44% | 90% |
| Diluted | 93 | 98.4 | 66.3 | 51.5 | 48% | 91% |

| | Reference Page | Half Year | | |
|--|-------------------|-----------|--------|--------|
| | | Mar 21 | Sep 20 | Mar 20 |
| Ordinary Share Dividends (cents) | | | | |
| Interim ¹ | 92 | 70 | - | 25 |
| Final ¹ | 92 | - | 35 | - |
| Total | 92 | 70 | 35 | 25 |
| Ordinary share dividend payout ratio ² | 92 | 67.7% | 48.9% | 45.9% |
| Profitability Ratios | | | | |
| Return on average ordinary shareholders' equity ³ | | 9.5% | 6.6% | 5.1% |
| Return on average assets | | 0.56% | 0.38% | 0.30% |
| Net interest margin | | 1.63% | 1.57% | 1.69% |
| Net interest income to average credit RWAs | | 3.99% | 3.66% | 3.96% |
| Efficiency Ratios | | | | |
| Operating expenses to operating income | | 53.8% | 55.2% | 53.8% |
| Operating expenses to average assets | | 0.87% | 0.91% | 0.92% |
| Credit Impairment Charge/(Release) | | | | |
| Individually assessed credit impairment charge (\$M) | | 187 | 395 | 626 |
| Collectively assessed credit impairment charge/(release) (\$M) | | (678) | 669 | 1,048 |
| Total credit impairment charge (\$M) | 100 | (491) | 1,064 | 1,674 |
| Individually assessed credit impairment charge as a % of average gross loans and advances ⁴ | | 0.06% | 0.12% | 0.20% |
| Total credit impairment charge/(release) as a % of average gross loans and advances ⁴ | | (0.16%) | 0.33% | 0.53% |

¹ Fully franked for Australian tax purposes (30% tax rate) and carry New Zealand imputation credits of NZD 8 cents for the proposed 2021 interim dividend (2020 final dividend: NZD 4 cents; 2020 interim dividend: NZD 3 cents).

² Dividend payout ratio for the March 2021 half is calculated using the proposed 2021 interim dividend of \$1,992 million, based on the forecast number of ordinary shares on issue at the dividend record date. Dividend payout ratios for the September 2020 half and the March 2020 half were calculated using actual dividend paid of \$994 million and \$709 million respectively.

³ Average ordinary shareholders' equity excludes non-controlling interests.

⁴ Credit impairment charge used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

SUMMARY

Cash Profit Results¹

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net interest income | 6,986 | 6,827 | 7,222 | 2% | -3% |
| Other operating income | 1,437 | 2,346 | 1,357 | -39% | 6% |
| Operating income | 8,423 | 9,173 | 8,579 | -8% | -2% |
| Operating expenses | (4,482) | (4,778) | (4,605) | -6% | -3% |
| Profit before credit impairment and income tax | 3,941 | 4,395 | 3,974 | -10% | -1% |
| Credit impairment (charge)/release | 491 | (1,064) | (1,674) | large | large |
| Profit before income tax | 4,432 | 3,331 | 2,300 | 33% | 93% |
| Income tax expense | (1,442) | (986) | (886) | 46% | 63% |
| Non-controlling interests | - | - | (1) | n/a | -100% |
| Cash profit from continuing operations | 2,990 | 2,345 | 1,413 | 28% | large |
| Cash profit/(loss) from discontinued operations | (8) | (8) | (90) | 0% | -91% |
| Cash profit | 2,982 | 2,337 | 1,323 | 28% | large |

| | Half Year | | | Movement | |
|---------|-----------|--------|--------|---------------------|---------------------|
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Basic | 105.0 | 82.5 | 46.7 | 27% | large |
| Diluted | 99.6 | 75.8 | 44.7 | 31% | large |

| | Reference Page | Half Year | | |
|--|-------------------|-----------|--------|--------|
| | | Mar 21 | Sep 20 | Mar 20 |
| Ordinary Share Dividends | | | | |
| Ordinary share dividend payout ratio ² | | 66.8% | 42.5% | 53.6% |
| Profitability Ratios | | | | |
| Return on average ordinary shareholders' equity ³ | | 9.7% | 7.6% | 4.4% |
| Return on average assets | | 0.57% | 0.43% | 0.26% |
| Net interest margin | | 1.63% | 1.57% | 1.68% |
| Net interest income to average credit RWAs | | 3.99% | 3.66% | 3.96% |
| Efficiency Ratios | | | | |
| Operating expenses to operating income | | 53.5% | 52.6% | 55.2% |
| Operating expenses to average assets | | 0.87% | 0.90% | 0.92% |
| Credit Impairment Charge/(Release) | | | | |
| Individually assessed credit impairment charge (\$M) | 29 | 187 | 395 | 626 |
| Collectively assessed credit impairment charge/(release) (\$M) | 29 | (678) | 669 | 1,048 |
| Total credit impairment charge (\$M) | 29 | (491) | 1,064 | 1,674 |
| Individually assessed credit impairment charge as a % of average gross loans and advances ⁴ | | 0.06% | 0.12% | 0.20% |
| Total credit impairment charge/(release) as a % of average gross loans and advances ⁴ | | (0.16%) | 0.33% | 0.53% |

| | Half Year | | | Movement | |
|---------------------------------------|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Cash Profit/(Loss) By Division | | | | | |
| Australia Retail and Commercial | 1,782 | 1,123 | 1,214 | 59% | 47% |
| Institutional | 948 | 1,244 | 610 | -24% | 55% |
| New Zealand | 771 | 450 | 567 | 71% | 36% |
| Pacific | 7 | (82) | 20 | large | -65% |
| TSO and Group Centre | (518) | (390) | (998) | 33% | -48% |
| Discontinued Operations | (8) | (8) | (90) | 0% | -91% |
| Cash profit | 2,982 | 2,337 | 1,323 | 28% | large |

¹ Cash profit excludes non-core items included in statutory profit and is provided to assist readers in understanding the results of the core business activities of the Group. Refer to pages 71 to 73 for the reconciliation between statutory and cash profit. Refer to pages 13 to 17 for information on large/notable items included in continuing cash profit.

² Dividend payout ratio for the March 2021 half is calculated using the proposed 2021 interim dividend of \$1,992 million, based on the forecast number of ordinary shares on issue at the dividend record date. Dividend payout ratios for the September 2020 half and the March 2020 half were calculated using actual dividend paid of \$994 million and \$709 million respectively.

³ Average ordinary shareholders' equity excludes non-controlling interests.

⁴ Credit impairment charge used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

Key Cash Profit Metrics**Discontinued Operations**

The financial results of the divested Wealth Australia businesses are treated as discontinued operations from a financial reporting perspective. The Group Income Statement and Statement of Comprehensive Income show discontinued operations separately from continuing operations in a separate line item 'Profit/(Loss) from discontinued operations'.

- **Sale to IOOF Holdings Limited (IOOF)** - In October 2017, the Group announced it had agreed to sell its OnePath pensions and investments (OnePath P&I) business and Aligned Dealer Groups (ADGs) businesses to IOOF. The sale of the ADG business completed on 1 October 2018 and the OnePath P&I business completed on 31 January 2020.
- **Sale to Zurich Financial Services Australia (Zurich)** - In December 2017, the Group announced it had agreed to sell its life insurance business to Zurich and the transaction completed on 31 May 2019.

There were no material financial impacts from the discontinued operations in the March 2021 half.

Continuing Operations

Key cash profit metrics specific to continuing operations are presented in the table below:

| | Half Year | | | Movement | |
|--|-----------|--------|--------|---------------------|---------------------|
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Earnings Per Ordinary Share (cents) - continuing operations | | | | | |
| Earnings per share (basic) | 105.3 | 82.8 | 49.9 | 27% | large |

| | Half Year | | |
|---|-----------|--------|--------|
| | Mar 21 | Sep 20 | Mar 20 |
| Ordinary Share Dividends - continuing operations | | | |
| Ordinary share dividend payout ratio | 66.6% | 42.4% | 50.2% |
| Profitability Ratios - continuing operations | | | |
| Return on average ordinary shareholders' equity | 9.7% | 7.6% | 4.7% |
| Return on average assets | 0.57% | 0.43% | 0.28% |
| Net interest margin | 1.63% | 1.57% | 1.69% |
| Net interest income to average credit RWAs | 3.99% | 3.66% | 3.96% |
| Efficiency Ratios - continuing operations | | | |
| Operating expenses to operating income | 53.2% | 52.1% | 53.7% |
| Operating expenses to average assets | 0.86% | 0.88% | 0.90% |

SUMMARY

Key Balance Sheet Metrics

| | Reference Page | As at | | | Movement | |
|---|----------------|--------|--------|--------|------------------|------------------|
| | | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Capital Management | | | | | | |
| Common Equity Tier 1 (Level 2) | | | | | | |
| - APRA Basel 3 | 42 | 12.4% | 11.3% | 10.8% | | |
| - Internationally Comparable Basel 3 ¹ | 42 | 18.1% | 16.7% | 15.5% | | |
| Credit risk weighted assets (\$B) | 42 | 341.9 | 360.0 | 386.0 | -5% | -11% |
| Total risk weighted assets (\$B) | 42 | 408.2 | 429.4 | 449.0 | -5% | -9% |
| APRA Leverage Ratio | 44 | 5.5% | 5.4% | 5.0% | | |

Balance Sheet: Key Items

| | Reference Page | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
|--------------------------------|----------------|---------|---------|---------|------------------|------------------|
| Gross loans and advances (\$B) | | 618.6 | 622.1 | 661.3 | -1% | -6% |
| Net loans and advances (\$B) | | 614.4 | 617.1 | 656.6 | 0% | -6% |
| Total assets (\$B) | | 1,018.3 | 1,042.3 | 1,150.0 | -2% | -11% |
| Customer deposits (\$B) | | 561.5 | 552.4 | 566.5 | 2% | -1% |
| Total equity (\$B) | | 62.6 | 61.3 | 61.4 | 2% | 2% |

| | Reference Page | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
|---------------------------------------|----------------|--------|--------|--------|------------------|------------------|
| Liquidity Risk | | | | | | |
| Liquidity Coverage Ratio ² | 40 | 138% | 139% | 139% | -1% | -1% |
| Net Stable Funding Ratio | 41 | 121% | 124% | 118% | -3% | 3% |

| | Reference Page | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
|--|----------------|--------|--------|--------|------------------|------------------|
| Impaired Assets | | | | | | |
| Gross impaired assets (\$M) | 32 | 2,473 | 2,459 | 2,599 | 1% | -5% |
| Gross impaired assets as a % of gross loans and advances | | 0.40% | 0.40% | 0.39% | | |
| Net impaired assets (\$M) | 32 | 1,664 | 1,568 | 1,506 | 6% | 10% |
| Net impaired assets as a % of shareholders' equity | | 2.7% | 2.6% | 2.5% | | |
| Individually assessed provision (\$M) | 31 | 809 | 891 | 1,093 | -9% | -26% |
| Individually assessed provision as a % of gross impaired assets | | 32.7% | 36.2% | 42.1% | | |
| Collectively assessed provision (\$M) | 31 | 4,285 | 5,008 | 4,501 | -14% | -5% |
| Collectively assessed provision as a % of credit risk weighted assets | | 1.25% | 1.39% | 1.17% | | |
| Net Tangible Assets | | | | | | |
| Net tangible assets attributable to ordinary shareholders (\$B) ³ | | 58.5 | 56.9 | 56.4 | 3% | 4% |
| Net tangible assets per ordinary share (\$) | | 20.57 | 20.04 | 19.89 | 3% | 3% |

| | | As at | | | Movement | |
|---|--|--------------|--------------|--------------|------------------|------------------|
| | | Mar 21 \$B | Sep 20 \$B | Mar 20 \$B | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net Loans And Advances by division | | | | | | |
| Australia Retail and Commercial | | 344.3 | 339.4 | 329.8 | 1% | 4% |
| Institutional | | 147.5 | 157.6 | 199.4 | -6% | -26% |
| New Zealand | | 120.5 | 116.6 | 125.2 | 3% | -4% |
| Pacific | | 1.7 | 1.9 | 2.2 | -11% | -23% |
| TSO and Group Centre | | 0.4 | 1.6 | - | -75% | n/a |
| Net loans and advances by division | | 614.4 | 617.1 | 656.6 | 0% | -6% |

¹ See page 43 for further details regarding the differences between APRA Basel 3 and Internationally Comparable Basel 3 standards.

² Liquidity Coverage Ratio is calculated on a half year average basis.

³ Equals total shareholders' equity less total non-controlling interests, goodwill and other intangible assets.

SUMMARY

Large/Notable Items - continuing operations

Large/notable items included in cash profit from continuing operations are described below.

Divestment impacts

As the divestments below did not qualify as discontinued operations under accounting standards, they form part of the continuing operations. The financial impacts from these divestments are summarised below including the business results for those divestments that have completed.

| | Gain/(Loss) on sale from divestments | | | Divested business results | | |
|--|--------------------------------------|-------------|------------|---------------------------|------------|------------|
| | Half Year | | | Half Year | | |
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 | Sep 20 | Mar 20 |
| Cash Profit Impact | \$M | \$M | \$M | \$M | \$M | \$M |
| UDC | - | (44) | - | - | 41 | 38 |
| New Zealand legacy insurance portfolio | 13 | - | - | - | - | - |
| ANZ Share Investing | (251) | - | - | - | - | - |
| Profit/(Loss) before income tax | (238) | (44) | - | - | 41 | 38 |
| Income tax benefit/(expense) and non-controlling interests | - | 10 | - | - | (11) | (11) |
| Cash profit/(loss) from continuing operations | (238) | (34) | - | - | 30 | 27 |

- **UDC Finance (UDC)**

The Group completed the sale of UDC to Shinsei Bank Limited (Shinsei Bank) on 1 September 2020. The Group recognised a loss after tax of \$34 million in the September 2020 half comprising a loss on disposal of \$29 million, a \$31 million loss on the reversal of the life-to-date cash profit adjustments on the economic hedges of assets sold, \$6 million of transaction costs, partially offset by a \$22 million release from the foreign currency translation reserve, and a \$10 million tax credit.

- **New Zealand legacy insurance portfolio**

During the March 2021 half, the Group sold and transferred its rights and obligations relating to servicing a legacy portfolio of insurance underwritten by Tower Limited (Tower) in the New Zealand division to Tower and recognised a gain after tax of \$13 million.

- **ANZ Share Investing**

During the March 2021 half, the Group reclassified its ANZ Share Investing business as held for sale reflecting a continuation of the Group's simplification strategy. As a consequence of remeasuring the net assets at fair value less costs to sell, the Group recognised a loss after tax of \$251 million relating to the write-down of goodwill attributable to the business. This had no impact to Common Equity Tier 1 (CET1) capital as it resulted in an equivalent reduction in capital deductions.

Other large/notable items

- **Customer remediation**

Customer remediation includes provisions for expected refunds to customers, remediation project costs and related customer and regulatory claims, penalties and litigation outcomes.

| | Half Year | | |
|--|--------------|--------------|-------------|
| | Mar 21 | Sep 20 | Mar 20 |
| Cash Profit Impact | \$M | \$M | \$M |
| Operating income | (74) | (116) | (58) |
| Operating expenses | (92) | (138) | (71) |
| Profit/(Loss) before income tax | (166) | (254) | (129) |
| Income tax benefit/(expense) and non-controlling interests | 58 | 66 | 38 |
| Cash profit/(loss) from continuing operations | (108) | (188) | (91) |

- **Litigation settlements**

During the March 2021 half, the Group reached an agreement to settle a United States class action related to the Bank Bill Swap Rate (BBSW) and the trading of BBSW-based products. The settlement is without admission of liability and remains subject to negotiation and execution of complete settlement terms as well as court approval. In the March 2021 half, the Group recognised expenses of \$48 million after tax in relation to the settlement and related costs.

- **Restructuring**

The Group recognised restructuring expenses of \$76 million after tax in the March 2021 half (Sep 20 half: \$41 million; Mar 20 half: \$74 million) largely relating to business and property changes in the Australia Retail and Commercial division and operational changes in the TSO and Group Centre division.

- Asian associate items

| | Half Year | | |
|--|--------------|-------------|----------|
| | Mar 21 | Sep 20 | Mar 20 |
| | \$M | \$M | \$M |
| AmBank 1MDB settlement | (212) | - | - |
| AmBank goodwill impairment | (135) | - | - |
| PT Panin AASB 9 adjustment | - | (68) | - |
| Profit/(Loss) before income tax | (347) | (68) | - |
| Income tax benefit/(expense) and non-controlling interests | - | 2 | - |
| Cash profit/(loss) from continuing operations | (347) | (66) | - |

AmBank 1MDB settlement

Following AMMB Holdings Berhad's (AmBank) agreement with the Malaysian Ministry of Finance to resolve potential claims relating to its involvement with 1Malaysia Development Berhad (1MDB), the Group recognised a \$212 million reduction in equity accounted earnings after tax reflecting its share of the settlement provision during the March 2021 half. This had no impact to CET1 capital as it resulted in an equivalent reduction in capital deductions.

AmBank goodwill impairment

During the March 2021 half, AmBank partially impaired goodwill and the Group recognised a \$135 million reduction in equity accounted earnings after tax reflecting its share of the impairment recognised by AmBank. This had no impact to CET1 capital as it resulted in an equivalent reduction in capital deductions.

PT Panin AASB 9 adjustment

When the Group adopted AASB 9 *Financial Instruments* on 1 October 2018, an estimate of PT Bank Pan Indonesia (PT Panin)'s transition adjustment was recognised through opening retained earnings to align accounting policies. During the September 2020 half, PT Panin adopted AASB 9 and recognised a transition adjustment in retained earnings. The \$66 million after tax represents the Group's equity accounted share of the transition adjustment net of amounts adjusted by the Group on 1 October 2018. This had no impact to CET1 capital as it resulted in an equivalent reduction in capital deductions.

Asian associate impairments

During the March 2020 half, the Group recognised an impairment of \$815 million after tax in respect of two of the Group's equity accounted investments to adjust their carrying values in line with their value in use (VIU) calculations at 31 March 2020. AmBank was impaired by \$595 million and PT Panin was impaired by \$220 million. This had no impact to CET1 capital as it resulted in an equivalent reduction in capital deductions.

The Group completed VIU assessments and assessment of carrying values as at 31 March 2021 and determined that no adjustment to carrying values was necessary.

Accelerated software amortisation

During the September 2020 half, the Group amended the application of its software amortisation policy to reflect the shorter useful life of various types of software, including regulatory and compliance focused assets and purchased assets. These changes reflect the Group's rapidly changing technology and business needs and ongoing reinvestments in purchased and internally developed software to ensure assets remain fit for purpose. As a result of these changes, the Group recognised accelerated amortisation of \$138 million after tax during the September 2020 half. This had no impact to CET1 capital as it resulted in an equivalent reduction in capital deductions.

Goodwill write-off

During the September 2020 half, the Group wrote off goodwill of \$77 million after tax previously held in the Pacific and New Zealand divisions:

- Pacific division - The impact of COVID-19 on the economies of the Pacific region had been significant and conditions were expected to take some time to recover. Goodwill of \$50 million after tax for the division was impaired in the September 2020 half. No further impairment was required for the carrying values of other assets in the Pacific division.
- New Zealand division - As a result of changes in the economic environment and outlook, the Group announced its intention to begin winding up the Bonus Bonds business ("Bonus Bonds", a managed investment product) in the New Zealand division by 31 October 2020. As a result, the Group wrote off the associated goodwill of \$27 million after tax in the September 2020 half.

This had no impact to CET1 capital as it resulted in an equivalent reduction in capital deductions.

Lease-related items

Following the adoption of the new lease accounting standard (AASB 16) on 1 October 2019 the Group recognised additional charges which were presented as a large/notable item at the time as the 2019 comparatives were prepared under the previous lease accounting standard (AASB 117). During the March 2021 half, the recurring AASB 16 impacts have been removed as the comparative periods are now presented on a consistent basis to the March 2021 half. The residual lease related item relates to non-recurring items recognised in 2020.

SUMMARY

Large/Notable items - continuing operations

Cash Profit Results

| | March 2021 Half Year v March 2020 Half Year | | | | | | | March 2021 Half Year v September 2020 Half Year | | | | | | |
|--|---|-----------------|----------------------------|--------------|------------------------------|----------------------------|--------------------------|---|-----------------|----------------------------|--------------|------------------------------|----------------------------|--------------------------|
| | Mar 21 | Large/ notables | Mar 21 ex. Large/ notables | Mar 20 | Large/ notables ¹ | Mar 20 ex. Large/ notables | Movt ex. Large/ notables | Mar 21 | Large/ notables | Mar 21 ex. Large/ notables | Sep 20 | Large/ notables ¹ | Sep 20 ex. Large/ notables | Movt ex. Large/ notables |
| | \$M | \$M | \$M | \$M | \$M | \$M | % | \$M | \$M | \$M | \$M | \$M | \$M | % |
| Net interest income | 6,986 | (56) | 7,042 | 7,222 | 53 | 7,169 | -2% | 6,986 | (56) | 7,042 | 6,827 | (25) | 6,852 | 3% |
| Other operating income | 1,437 | (603) | 2,040 | 1,357 | (850) | 2,207 | -8% | 1,437 | (603) | 2,040 | 2,346 | (137) | 2,483 | -18% |
| Operating income | 8,423 | (659) | 9,082 | 8,579 | (797) | 9,376 | -3% | 8,423 | (659) | 9,082 | 9,173 | (162) | 9,335 | -3% |
| Operating expenses | (4,482) | (266) | (4,216) | (4,605) | (244) | (4,361) | -3% | (4,482) | (266) | (4,216) | (4,778) | (490) | (4,288) | -2% |
| Profit before credit impairment and income tax | 3,941 | (925) | 4,866 | 3,974 | (1,041) | 5,015 | -3% | 3,941 | (925) | 4,866 | 4,395 | (652) | 5,047 | -4% |
| Credit impairment (charge)/release | 491 | - | 491 | (1,674) | (20) | (1,654) | large | 491 | - | 491 | (1,064) | (3) | (1,061) | large |
| Profit/(Loss) before income tax | 4,432 | (925) | 5,357 | 2,300 | (1,061) | 3,361 | 59% | 4,432 | (925) | 5,357 | 3,331 | (655) | 3,986 | 34% |
| Income tax benefit/(expense) and non-controlling interests | (1,442) | 108 | (1,550) | (887) | 74 | (961) | 61% | (1,442) | 108 | (1,550) | (986) | 141 | (1,127) | 38% |
| Cash profit/(loss) from continuing operations | 2,990 | (817) | 3,807 | 1,413 | (987) | 2,400 | 59% | 2,990 | (817) | 3,807 | 2,345 | (514) | 2,859 | 33% |

Cash Profit/(Loss) By Division

| | March 2021 Half Year v March 2020 Half Year | | | | | | | March 2021 Half Year v September 2020 Half Year | | | | | | |
|--|---|-----------------|----------------------------|--------------|------------------------------|----------------------------|--------------------------|---|-----------------|----------------------------|--------------|------------------------------|----------------------------|--------------------------|
| | Mar 21 | Large/ notables | Mar 21 ex. Large/ notables | Mar 20 | Large/ notables ¹ | Mar 20 ex. Large/ notables | Movt ex. Large/ notables | Mar 21 | Large/ notables | Mar 21 ex. Large/ notables | Sep 20 | Large/ notables ¹ | Sep 20 ex. Large/ notables | Movt ex. Large/ notables |
| | \$M | \$M | \$M | \$M | \$M | \$M | % | \$M | \$M | \$M | \$M | \$M | \$M | % |
| Australia Retail and Commercial | 1,782 | (414) | 2,196 | 1,214 | (141) | 1,355 | 62% | 1,782 | (414) | 2,196 | 1,123 | (156) | 1,279 | 72% |
| Institutional | 948 | (34) | 982 | 610 | (8) | 618 | 59% | 948 | (34) | 982 | 1,244 | (61) | 1,305 | -25% |
| New Zealand | 771 | 6 | 765 | 567 | (2) | 569 | 34% | 771 | 6 | 765 | 450 | (58) | 508 | 51% |
| Pacific | 7 | (1) | 8 | 20 | (3) | 23 | -65% | 7 | (1) | 8 | (82) | (64) | (18) | large |
| TSO and Group Centre ² | (518) | (374) | (144) | (998) | (833) | (165) | -13% | (518) | (374) | (144) | (390) | (175) | (215) | -33% |
| Cash profit/(loss) from continuing operations | 2,990 | (817) | 3,807 | 1,413 | (987) | 2,400 | 59% | 2,990 | (817) | 3,807 | 2,345 | (514) | 2,859 | 33% |

¹ Comparative numbers have been restated to remove the recurring impact of the new lease accounting standard (AASB 16) adopted on 1 October 2019 as the comparative periods are now presented on a consistent basis to the March 2021 half.

² TSO and Group Centre included the loss on sale from UDC divestment in the September 2020 half. It also included a component of the divested business results for the completed sale of UDC in the September and March 2020 halves.

SUMMARY

Large/Notable items - continuing operations

The Group has recognised some large/notable items within cash profit from continuing operations. These items are shown in the tables below.

March 2021 Half Year

March 2020 Half Year

Large/notable items included in continuing cash profit

Large/notable items included in continuing cash profit

| | Gain/(Loss) on sale from divestments | Customer remediation | Litigation settlements | Restruc- turing | Asian associate items | Total | Divested business results | Customer remediation | Restructuring | Lease-related items ¹ | Asian associate impairments | Total |
|---|--|-------------------------|---------------------------|--------------------|-----------------------------|-------|------------------------------|-------------------------|---------------|-------------------------------------|--------------------------------|---------|
| | \$M | \$M | \$M | \$M | \$M | \$M | | \$M | \$M | \$M | \$M | \$M |
| Cash Profit | | | | | | | | | | | | |
| Net interest income | - | (56) | - | - | - | (56) | 75 | (22) | - | - | - | 53 |
| Other operating income | (238) | (18) | - | - | (347) | (603) | 1 | (36) | - | - | (815) | (850) |
| Operating income | (238) | (74) | - | - | (347) | (659) | 76 | (58) | - | - | (815) | (797) |
| Operating expenses | - | (92) | (69) | (105) | - | (266) | (18) | (71) | (105) | (50) | - | (244) |
| Profit before credit impairment and income tax | (238) | (166) | (69) | (105) | (347) | (925) | 58 | (129) | (105) | (50) | (815) | (1,041) |
| Credit impairment (charge)/ release | - | - | - | - | - | - | (20) | - | - | - | - | (20) |
| Profit before income tax | (238) | (166) | (69) | (105) | (347) | (925) | 38 | (129) | (105) | (50) | (815) | (1,061) |
| Income tax benefit/(expense) and non-controlling interests | - | 58 | 21 | 29 | - | 108 | (11) | 38 | 31 | 16 | - | 74 |
| Cash profit/(loss) from continuing operations | (238) | (108) | (48) | (76) | (347) | (817) | 27 | (91) | (74) | (34) | (815) | (987) |

March 2021 Half Year

September 2020 Half Year

Large/notable items included in continuing cash profit

Large/notable items included in continuing cash profit

| | Gain/(Loss) on sale from divestments | Customer remediation | Litigation settlements | Restruc- turing | Asian associate items | Total | Gain/(Loss) on sale from divestments | Divested business results | Customer remediation | Goodwill write-off | Restruc- turing | Lease- related items ¹ | Accelerated software amortisation | Asian associate items | Total |
|---|--|-------------------------|---------------------------|--------------------|-----------------------------|-------|--|---------------------------------|-------------------------|-----------------------|--------------------|---|---|-----------------------------|-------|
| | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M | \$M |
| Cash Profit | | | | | | | | | | | | | | | |
| Net interest income | - | (56) | - | - | - | (56) | - | 59 | (84) | - | - | - | - | - | (25) |
| Other operating income | (238) | (18) | - | - | (347) | (603) | (38) | 1 | (32) | - | - | - | - | (68) | (137) |
| Operating income | (238) | (74) | - | - | (347) | (659) | (38) | 60 | (116) | - | - | - | - | (68) | (162) |
| Operating expenses | - | (92) | (69) | (105) | - | (266) | (6) | (16) | (138) | (77) | (56) | - | (197) | - | (490) |
| Profit before credit impairment and income tax | (238) | (166) | (69) | (105) | (347) | (925) | (44) | 44 | (254) | (77) | (56) | - | (197) | (68) | (652) |
| Credit impairment (charge)/ release | - | - | - | - | - | - | - | (3) | - | - | - | - | - | - | (3) |
| Profit before income tax | (238) | (166) | (69) | (105) | (347) | (925) | (44) | 41 | (254) | (77) | (56) | - | (197) | (68) | (655) |
| Income tax benefit/(expense) and non-controlling interests | - | 58 | 21 | 29 | - | 108 | 10 | (11) | 66 | - | 15 | - | 59 | 2 | 141 |
| Cash profit/(loss) from continuing operations | (238) | (108) | (48) | (76) | (347) | (817) | (34) | 30 | (188) | (77) | (41) | - | (138) | (66) | (514) |

¹ Comparative numbers have been restated to remove the recurring impact of the new lease accounting standard (AASB 16) adopted on 1 October 2019 as the comparative periods are now presented on a consistent basis to the March 2021 half.

SUMMARY

Large/Notable items - continuing operations

The Group has recognised some large/notable items within cash profit from continuing operations. The impact of these items on the divisional results are shown in the tables below.

| | March 2021 Half Year | | | | | | March 2020 Half Year | | | | | |
|--|--|-----------------------------|-------------------------------|----------------------|------------------------------|--------------|--|-----------------------------|----------------------|---|------------------------------------|--------------|
| | Large/notable items included in continuing cash profit | | | | | | Large/notable items included in continuing cash profit | | | | | |
| | Gain/(Loss) on sale from divestments \$M | Customer remediation \$M | Litigation settlements \$M | Restructuring \$M | Asian associate items \$M | Total \$M | Divested business results \$M | Customer remediation \$M | Restructuring \$M | Lease-related items ¹ \$M | Asian associate impairments \$M | Total \$M |
| Profit before income tax | | | | | | | | | | | | |
| Australia Retail and Commercial Institutional | (251) | (191) | - | (40) | - | (482) | - | (101) | (85) | (15) | - | (201) |
| New Zealand Pacific | 13 | - | - | (10) | - | 3 | 34 | (26) | (11) | - | - | (3) |
| TSO and Group Centre ² | - | - | - | (1) | - | (1) | - | (2) | - | (2) | - | (4) |
| Profit before income tax | (238) | (166) | (69) | (105) | (347) | (925) | 4 | - | (5) | (26) | (815) | (842) |
| Income tax benefit/(expense) and non-controlling interests | - | 58 | 21 | 29 | - | 108 | (11) | 38 | 31 | 16 | - | 74 |
| Cash profit/(loss) from continuing operations | (238) | (108) | (48) | (76) | (347) | (817) | 27 | (91) | (74) | (34) | (815) | (987) |

| | March 2021 Half Year | | | | | | September 2020 Half Year | | | | | | | | |
|--|--|-----------------------------|-------------------------------|----------------------|------------------------------|--------------|--|----------------------------------|-----------------------------|---------------------------|----------------------|---|--|------------------------------|--------------|
| | Large/notable items included in continuing cash profit | | | | | | Large/notable items included in continuing cash profit | | | | | | | | |
| | Gain/(Loss) on sale from divestments \$M | Customer remediation \$M | Litigation settlements \$M | Restructuring \$M | Asian associate items \$M | Total \$M | Gain/(Loss) on sale from divestments \$M | Divested business results \$M | Customer remediation \$M | Goodwill write-off \$M | Restructuring \$M | Lease-related items ¹ \$M | Accelerated software amortisation \$M | Asian associate items \$M | Total \$M |
| Profit before income tax | | | | | | | | | | | | | | | |
| Australia Retail and Commercial Institutional | (251) | (191) | - | (40) | - | (482) | - | - | (169) | - | (4) | (19) | (31) | - | (223) |
| New Zealand Pacific | 13 | - | - | (10) | - | 3 | - | 39 | (50) | (27) | (20) | - | (11) | - | (69) |
| TSO and Group Centre ² | - | - | - | (1) | - | (1) | - | - | (15) | (50) | - | (1) | - | - | (66) |
| Profit before income tax | (238) | (166) | (69) | (105) | (347) | (925) | (44) | 2 | - | - | (19) | 27 | (117) | (68) | (219) |
| Income tax benefit/(expense) and non-controlling interests | - | 58 | 21 | 29 | - | 108 | (44) | 41 | (254) | (77) | (56) | - | (197) | (68) | (655) |
| Cash profit/(loss) from continuing operations | (238) | (108) | (48) | (76) | (347) | (817) | 10 | (11) | 66 | - | 15 | - | 59 | 2 | 141 |
| | (238) | (108) | (48) | (76) | (347) | (817) | (34) | 30 | (188) | (77) | (41) | - | (138) | (66) | (514) |

¹ Comparative numbers have been restated to remove the recurring impact of the new lease accounting standard (AASB 16) adopted on 1 October 2019 as the comparative periods are now presented on a consistent basis to the March 2021 half.

² TSO and Group Centre included the loss on sale from UDC divestment in the September 2020 half. It also included a component of the divested business results for the completed sale of UDC for the September and March 2020 halves.

SUMMARY

Full Time Equivalent Staff

As at 31 March 2021, ANZ employed 38,555 staff (Sep 20: 38,579; Mar 20: 38,939) on a full-time equivalent (FTE) basis.

| Division | As at | | | Movement | |
|---|---------------|---------------|---------------|------------------|------------------|
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Australia Retail and Commercial | 14,118 | 14,078 | 14,061 | 0% | 0% |
| Institutional | 5,215 | 5,291 | 5,350 | -1% | -3% |
| New Zealand ¹ | 6,691 | 6,679 | 7,009 | 0% | -5% |
| Pacific | 1,101 | 1,113 | 1,108 | -1% | -1% |
| TSO and Group Centre ¹ | 10,719 | 10,345 | 10,306 | 4% | 4% |
| Total FTE from continuing operations | 37,844 | 37,506 | 37,834 | 1% | 0% |
| Discontinued operations ² | 711 | 1,073 | 1,105 | -34% | -36% |
| Total FTE | 38,555 | 38,579 | 38,939 | 0% | -1% |
| Average FTE | 38,532 | 38,798 | 39,154 | -1% | -2% |

| Geography | As at | | | Movement | |
|---------------------------------|---------------|---------------|---------------|------------------|------------------|
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Australia | 18,664 | 18,689 | 18,823 | 0% | -1% |
| Asia, Pacific, Europe & America | 12,678 | 12,680 | 12,584 | 0% | 1% |
| New Zealand | 7,213 | 7,210 | 7,532 | 0% | -4% |
| Total FTE | 38,555 | 38,579 | 38,939 | 0% | -1% |

¹ FTE has been restated to reflect the transfer of New Zealand Technology operations from the TSO and Group Centre division to the New Zealand division (Sep 20: 918; Mar 20: 906).

² The discontinued operations FTE is based on an estimate of the staff working in the divested businesses based on an allocation methodology and includes staff retained in the Group working on transitioning the sold businesses to the purchasers in the March 2020 half.

Other Non-Financial Information

| Shareholder value - ordinary shares | Half Year | | | Movement | |
|--|-----------|--------|--------|------------------|------------------|
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Share price (\$) | | | | | |
| - high | 29.55 | 21.22 | 28.67 | 39% | 3% |
| - low | 16.97 | 15.07 | 14.10 | 13% | 20% |
| - closing | 28.18 | 17.22 | 16.96 | 64% | 66% |
| Closing market capitalisation of ordinary shares (\$B) | 80.2 | 48.8 | 48.1 | 64% | 67% |
| Total shareholder returns (TSR) | 66.6% | 2.9% | -38.7% | large | large |

| Credit ratings | As at Mar 21 | | |
|----------------------------|--------------|-----------|----------|
| | Short-Term | Long-Term | Outlook |
| Moody's Investor Services | P-1 | Aa3 | Stable |
| Standard & Poor's | A-1+ | AA- | Negative |
| Fitch Ratings ¹ | F1 | A+ | Negative |

¹ On 12 April 2021 Fitch Ratings revised its outlook from Negative to Stable. The long-term and short-term ratings remain unchanged.

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GROUP RESULTS

Non-IFRS Information

Statutory profit is prepared in accordance with recognition and measurement requirements of Australian Accounting Standards, which comply with *International Financial Reporting Standards* (IFRS). The Group provides additional measures of performance in the Consolidated Financial Report & Dividend Announcement which are prepared on a basis other than in accordance with accounting standards. The guidance provided in *Australian Securities and Investments Commission (ASIC) Regulatory Guide 230* has been followed when presenting this information.

Cash Profit

Cash profit, a non-IFRS measure, represents ANZ's preferred measure of the result of the core business activities of the Group, enabling readers to assess Group and Divisional performance against prior periods and against peer institutions. To calculate cash profit, the Group excludes non-core items from statutory profit (refer to Definitions on pages 131 to 132 for further details). The adjustments made in arriving at cash profit are included in statutory profit which is subject to review within the context of the external auditor's review of the Condensed Consolidated Financial Statements. Cash profit is not subject to review by the external auditor. The external auditor has informed the Audit Committee that cash profit adjustments have been determined on a consistent basis across each period presented.

This Group Results section is reported on a cash profit basis from continuing operations unless otherwise stated. For information on discontinued operations please refer to Note 13 of the Condensed Consolidated Financial Statements.

| | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Statutory profit attributable to shareholders of the Company from continuing operations | 2,951 | 2,040 | 1,635 | 45% | 80% |
| Adjustments between statutory profit and cash profit¹ | | | | | |
| Economic hedges | 51 | 461 | (340) | -89% | large |
| Revenue and expense hedges | (12) | (156) | 120 | -92% | large |
| Structured credit intermediation trades | - | - | (2) | n/a | -100% |
| Total adjustments between statutory profit and cash profit from continuing operations | 39 | 305 | (222) | -87% | large |
| Cash profit from continuing operations | 2,990 | 2,345 | 1,413 | 28% | large |

¹ Refer to pages 71 to 73 for analysis of the adjustments between statutory profit and cash profit.

| | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Group performance - cash profit | | | | | |
| Net interest income | 6,986 | 6,827 | 7,222 | 2% | -3% |
| Other operating income | 1,437 | 2,346 | 1,357 | -39% | 6% |
| Operating income | 8,423 | 9,173 | 8,579 | -8% | -2% |
| Operating expenses | (4,482) | (4,778) | (4,605) | -6% | -3% |
| Profit before credit impairment and income tax | 3,941 | 4,395 | 3,974 | -10% | -1% |
| Credit impairment (charge)/release | 491 | (1,064) | (1,674) | large | large |
| Profit before income tax | 4,432 | 3,331 | 2,300 | 33% | 93% |
| Income tax expense | (1,442) | (986) | (886) | 46% | 63% |
| Non-controlling interests | - | - | (1) | n/a | -100% |
| Cash profit from continuing operations | 2,990 | 2,345 | 1,413 | 28% | large |

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Cash Profit/(Loss) by Division | | | | | |
| Australia Retail and Commercial | 1,782 | 1,123 | 1,214 | 59% | 47% |
| Institutional | 948 | 1,244 | 610 | -24% | 55% |
| New Zealand | 771 | 450 | 567 | 71% | 36% |
| Pacific | 7 | (82) | 20 | large | -65% |
| TSO and Group Centre | (518) | (390) | (998) | 33% | -48% |
| Cash profit from continuing operations | 2,990 | 2,345 | 1,413 | 28% | large |

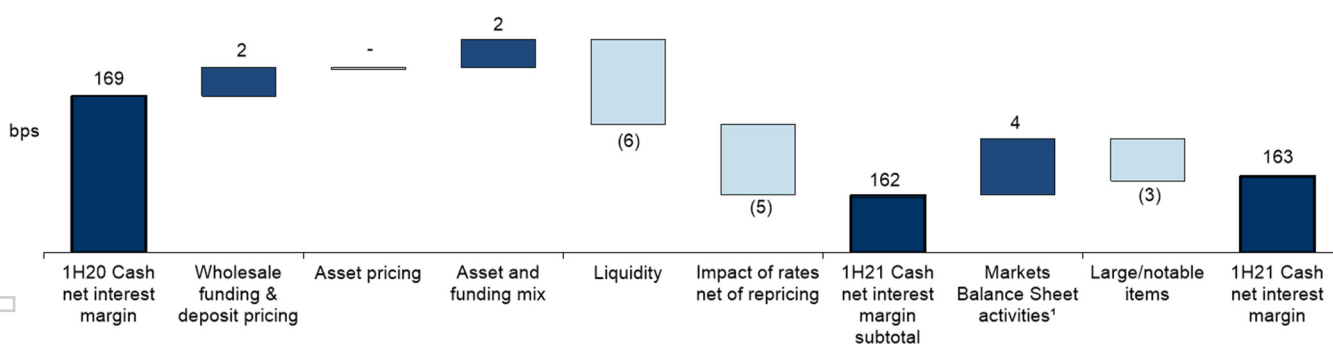
Net Interest Income - continuing operations

| Group | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Cash net interest income ¹ | 6,986 | 6,827 | 7,222 | 2% | -3% |
| Average interest earning assets | 857,524 | 869,110 | 856,652 | -1% | 0% |
| Average deposits and other borrowings | 696,066 | 690,104 | 668,514 | 1% | 4% |
| Net interest margin (%) - cash | 1.63 | 1.57 | 1.69 | 6 bps | -6 bps |
| Group (excluding Markets business unit) | | | | | |
| Cash net interest income ¹ | 6,584 | 6,457 | 6,822 | 2% | -3% |
| Average interest earning assets | 580,971 | 580,532 | 576,494 | 0% | 1% |
| Average deposits and other borrowings | 532,132 | 504,392 | 477,033 | 5% | 12% |
| Net interest margin (%) - cash | 2.27 | 2.22 | 2.37 | 5 bps | -10 bps |

| Cash profit net interest margin by major division ¹ | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Australia Retail and Commercial | | | | | |
| Net interest margin (%) - cash | 2.56 | 2.53 | 2.65 | 3 bps | -9 bps |
| Average interest earning assets | 311,211 | 305,924 | 305,981 | 2% | 2% |
| Average deposits and other borrowings | 240,094 | 222,191 | 210,214 | 8% | 14% |
| Institutional | | | | | |
| Net interest margin (%) - cash | 0.77 | 0.73 | 0.78 | 4 bps | -1 bps |
| Average interest earning assets | 397,339 | 424,614 | 415,490 | -6% | -4% |
| Average deposits and other borrowings | 292,475 | 321,745 | 305,506 | -9% | -4% |
| New Zealand | | | | | |
| Net interest margin (%) - cash | 2.32 | 2.20 | 2.31 | 12 bps | 1 bps |
| Average interest earning assets | 120,580 | 120,104 | 121,955 | 0% | -1% |
| Average deposits and other borrowings | 95,864 | 92,756 | 90,329 | 3% | 6% |

¹ Includes large/notable items of -\$56 million for the March 2021 half (Sep 20 half: -\$25 million; Mar 20 half: \$53 million). Refer to pages 13 to 17 for further details on large/notable items. Also includes the major bank levy of -\$189 million for the March 2021 half (Sep 20 half: -\$210 million; Mar 20 half: -\$196 million).

Group net interest margin - March 2021 Half Year v March 2020 Half Year



¹ Markets Balance Sheet activities includes the impact of discretionary liquid assets and other Balance Sheet activities.

• **March 2021 v March 2020**

Net interest margin (-6 bps)

- Wholesale funding and deposit pricing (+2 bps): driven by favourable funding costs, partially offset by deposit margin compression.
- Asset pricing (0 bps): higher Institutional lending margins were offset by competition in home lending in the Australia Retail and Commercial division.
- Asset and funding mix (+2 bps): driven by favourable deposit mix with growth in at-call deposits, as well as customer deposits replacing wholesale funding. This was partially offset by unfavourable product mix from the impacts of customers switching from variable to fixed home loans, and lower unsecured lending in the Australia Retail and Commercial, and New Zealand divisions.
- Liquidity (-6 bps): driven by growth in liquid assets.
- Impact of rates net of repricing (-5 bps): driven by the impact of central bank rate cuts on earnings on capital and replicated deposits, net of repricing.
- Markets Balance Sheet activities (+4 bps): driven by lower Markets average interest earning assets as a result of lower reverse repurchase agreements and foreign currency translation movements.
- Large/notable (-3 bps): driven by lower net interest income from divested UDC business and higher customer remediation.

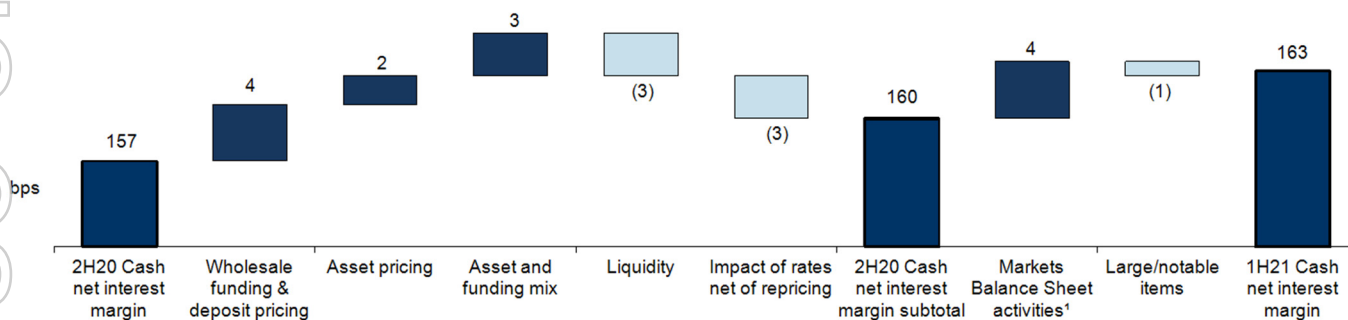
Average interest earning assets (+\$0.9 billion or flat)

- Average net loans and advances (-\$18.2 billion or -3%): driven by decrease in Institutional lending and the impact of foreign currency translation movements, partially offset by home lending growth in the Australia Retail and Commercial, and New Zealand divisions.
- Average trading and investment securities (+\$19.2 billion or +15%): driven by an increase in liquid assets in Markets, partially offset by the impact of foreign currency translation movements.
- Average cash and other liquid assets (flat): higher central bank balances were offset by lower reverse repurchase agreements and the impact of foreign currency translation movements.

Average deposits and other borrowings (+\$27.6 billion or +4%)

- Average deposits and other borrowings (+\$27.6 billion or +4%): driven by growth in deposits across all divisions, partially offset by the impact of foreign currency translation movements.

Group net interest margin - March 2021 Half Year v September 2020 Half Year



¹ Markets Balance Sheet activities includes the impact of discretionary liquid assets and other Balance Sheet activities.

March 2021 v September 2020

Net interest margin (+6 bps)

- Wholesale funding and deposit pricing (+4 bps): driven by deposit optimisation across all divisions and favourable wholesale funding costs.
- Asset pricing (+2 bps): driven by higher Institutional lending margins partially offset by competition in home lending in the Australia Retail and Commercial division.
- Asset and funding mix (+3 bps): driven by favourable deposit mix with growth in at-call deposits and favourable divisional lending mix from stronger growth in the Australia Retail and Commercial, and New Zealand divisions relative to the Institutional division. This was partially offset by unfavourable product mix from the impacts of customers switching from variable to fixed home loans, and lower unsecured lending in the Australia Retail and Commercial, and New Zealand divisions.
- Liquidity (-3 bps): driven by growth in liquid assets.
- Impact of rates net of repricing (-3 bps): driven by the impact of central bank rate cuts on earnings on capital and replicated deposits, net of repricing.
- Markets Balance Sheet activities (+4 bps): driven by lower Markets average interest earning assets as a result of lower reverse repurchase agreements and the impact of foreign currency translation movements.
- Large/notable items (-1 bps): driven by lower net interest income from divested UDC business, partially offset by lower customer remediation.

Average interest earning assets (-\$11.6 billion or -1%)

- Average net loans and advances (-\$20.9 billion or -3%): driven by a decrease in Institutional lending and the impact of foreign currency translation movements, partially offset by home lending growth in the Australia Retail and Commercial, and New Zealand divisions.
- Average trading and investment securities (+\$12.4 billion or +9%): driven by an increase in liquid assets in Markets, partially offset by the impact of foreign currency translation movements.
- Average cash and other liquid assets (-\$3.0 billion or -2%): driven by decreases in settlement balances and reverse repurchase agreements as well as the impact of foreign currency translation movements, partially offset by higher central bank balances.

Average deposits and other borrowings (+\$6.0 billion or +1%)

- Average deposits and other borrowings (+\$6.0 billion or +1%): driven by growth in the Australia Retail and Commercial, and New Zealand divisions, and increases in commercial paper and certificates of deposit, partially offset by a decrease in the Institutional division and the impact of foreign currency translation movements.

Other Operating Income - continuing operations

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net fee and commission income ¹ | 1,011 | 1,080 | 1,135 | -6% | -11% |
| Markets other operating income | 638 | 1,120 | 764 | -43% | -16% |
| Share of associates' profit/(loss) | (242) | 20 | 135 | large | large |
| Other ^{1,2} | 30 | 126 | (677) | -76% | large |
| Total cash other operating income from continuing operations | 1,437 | 2,346 | 1,357 | -39% | 6% |

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Other operating income by division | | | | | |
| Australia Retail and Commercial | 302 | 566 | 595 | -47% | -49% |
| Institutional | 1,014 | 1,482 | 1,167 | -32% | -13% |
| New Zealand | 238 | 226 | 247 | 5% | -4% |
| Pacific | 33 | 34 | 50 | -3% | -34% |
| TSO and Group Centre | (150) | 38 | (702) | large | -79% |
| Total cash other operating income from continuing operations | 1,437 | 2,346 | 1,357 | -39% | 6% |

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Markets income | | | | | |
| Net interest income | 402 | 370 | 400 | 9% | 1% |
| Other operating income | 638 | 1,120 | 764 | -43% | -16% |
| Total cash Markets income from continuing operations | 1,040 | 1,490 | 1,164 | -30% | -11% |

Other operating income (excluding large/notable items)

Other operating income included a number of items collectively referred to as large/notable items of -\$603 million for the March 2021 half (Sep 20 half: -\$137 million; Mar 20 half: -\$850 million). While these items form part of total cash other operating income from continuing operations, they have been excluded from the tables below given their nature and significance. Refer to items on pages 13 to 17 for further details on large/notable items.

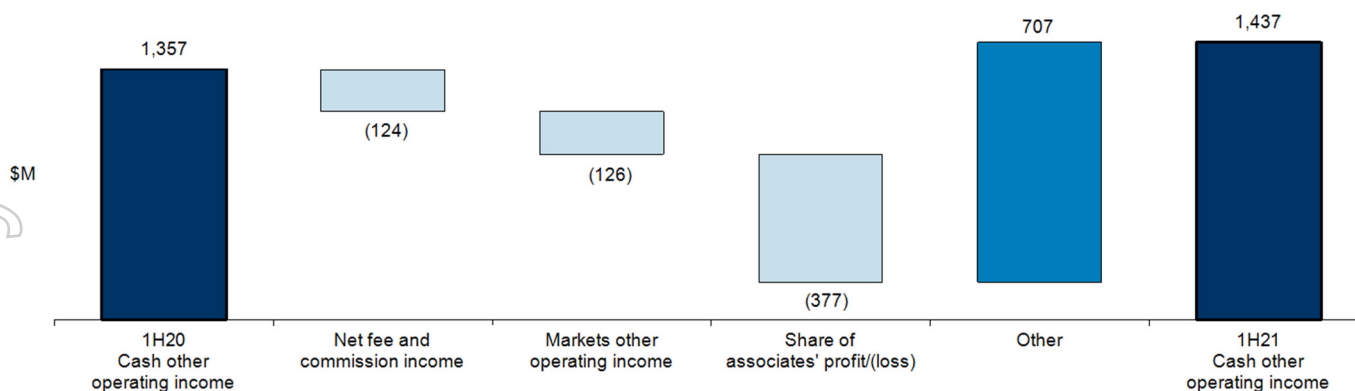
| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Other operating income (excluding large/notable items) | | | | | |
| Net fee and commission income ¹ | 1,051 | 1,086 | 1,163 | -3% | -10% |
| Markets other operating income | 610 | 1,138 | 764 | -46% | -20% |
| Share of associates' profit/(loss) | 105 | 88 | 135 | 19% | -22% |
| Other ^{1,2} | 274 | 171 | 145 | 60% | 89% |
| Total cash other operating income from continuing operations | 2,040 | 2,483 | 2,207 | -18% | -8% |

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Other operating income by division (excluding large/notable items) | | | | | |
| Australia Retail and Commercial | 596 | 582 | 625 | 2% | -5% |
| Institutional | 989 | 1,498 | 1,164 | -34% | -15% |
| New Zealand | 225 | 225 | 254 | 0% | -11% |
| Pacific | 33 | 34 | 50 | -3% | -34% |
| TSO and Group Centre | 197 | 144 | 114 | 37% | 73% |
| Total cash other operating income from continuing operations | 2,040 | 2,483 | 2,207 | -18% | -8% |

¹ Excluding the Markets business unit.

² Includes foreign exchange earnings and net income from insurance business.

Other operating income - March 2021 Half Year v March 2020 Half Year



- March 2021 v March 2020**

Other operating income increased by \$80 million (+6%). Excluding large/notable items, other operating income decreased \$167 million (-8%).

Net fee and commission income (-\$124 million or -11%)

- \$49 million decrease in the Institutional division driven by lower trade-related fees and loan syndication fees.
- \$39 million decrease in the Australia Retail and Commercial division driven by lower credit card and international transaction volumes due to COVID-19 impacts.
- \$23 million decrease in the New Zealand division driven by the reduction or removal of fees and lower volume related fee income due to COVID-19 impacts.
- \$12 million decrease driven by higher customer remediation.

Markets income (-\$124 million or -11%)

Markets income decreased \$124 million (-11%) driven by \$126 million (-16%) decrease in Other operating income, partially offset by \$2 million (+1%) increase in Net interest income. This was primarily attributable to the following business activities:

- \$130 million decrease in Foreign Exchange income driven by elevated income in the March 2020 half as corporates and financial institutions sought foreign exchange solutions at the onset of the pandemic, and currency volatility presented favourable trading conditions, partially offset by lower customer remediation.
- \$162 million decrease in Rates income driven by reduced demand for hedging solutions.
- \$29 million decrease in Commodities income as the March 2020 half income was elevated from oil price volatility while the March 2021 half had seen reduced demand for hedging solutions and less favourable trading conditions.
- \$164 million increase in Balance Sheet income from increasing value of high quality liquid assets.
- \$36 million increase in Credit and Capital Markets income driven by more favourable Credit Trading conditions and higher Sales revenues from new bond issuance activity by customers.

Share of associates' profit/(loss) (-\$377 million)

- \$212 million decrease driven by the Group's share of AmBank 1MDB settlement in the March 2021 half.
- \$135 million decrease driven by the Group's share of AmBank goodwill impairment in the March 2021 half.
- \$30 million decrease in profits from associates from AmBank (\$21 million) and PT Panin (\$9 million).

Other (+\$707 million)

- \$815 million increase driven by the impairment of PT Panin (\$220 million) and AmBank (\$595 million) in the March 2020 half.
- \$110 million increase in the TSO and Group Centre division primarily due to realised gains from rebalancing the liquidity portfolio in Treasury (\$31 million), and higher realised gains on economic hedges against foreign currency denominated revenue streams (\$62 million) which offset net unfavourable foreign currency translations elsewhere in the Group.
- \$27 million increase in the Institutional division primarily driven by widening credit spread impacts on loans measured at fair value in the March 2020 half.
- \$238 million decrease driven by the loss on reclassification of ANZ Share Investing to held for sale (\$251 million) in the Australia Retail and Commercial division, partially offset by gain from the sale of a legacy insurance portfolio to Tower (\$13 million) in the New Zealand division.

• **March 2021 v September 2020**

Other operating income decreased by \$909 million or (-39%). Excluding large/notable items, other operating income decreased \$443 million (-18%).

Net fee and commission income (-\$69 million or -6%)

- \$33 million decrease driven by higher customer remediation.
- \$26 million decrease in the Australia Retail and Commercial division driven by seasonality of unsecured portfolio rebates and incentives, partially offset by increased customer activity.
- \$12 million decrease in the Institutional division driven by lower trade-related fees and loan syndication fees.

Markets income (-\$450 million or -30%)

Markets income decreased \$450 million (-30%) driven by \$482 million (-43%) decrease in Other operating income, partially offset by \$32 million (+9%) increase in Net interest income. This was primarily attributable to the following business activities:

- \$210 million decrease in Rates income driven by lower customer hedging demands and excess market liquidity.
- \$109 million decrease in Credit and Capital Markets income from the normalisation of trading and issuance levels from elevated conditions in the September 2020 half.
- \$110 million decrease in Derivative valuation adjustments driven by a non-repeat of credit valuation adjustment gains in the September 2020 half.
- \$66 million decrease in Balance Sheet income driven by gains recognised in the September 2020 half from yield curve movements.
- \$54 million increase in Foreign Exchange income primarily driven by lower customer remediation.

Share of associates' profit/(loss) (-\$262 million)

- \$212 million decrease driven by the Group's share of AmBank 1MDB settlement in the March 2021 half.
- \$135 million decrease driven by the Group's share of AmBank goodwill impairment in the March 2021 half.
- \$68 million increase driven by the PT Panin AASB 9 adjustment in the September 2020 half.
- \$16 million increase in profits from associates relating to PT Panin.

Other (-\$96 million or -76%)

- \$238 million decrease driven by loss on reclassification of ANZ Share Investing to held for sale (\$251 million) in the Australia Retail and Commercial division, partially offset by gain from the sale of a legacy insurance portfolio to Tower (\$13 million) in the New Zealand division.
- \$38 million increase driven by a loss on sale of UDC in the September 2020 half.
- \$35 million increase in the TSO and Group Centre division primarily due to realised gains from rebalancing the liquidity portfolio in Treasury (\$31 million), and higher realised gains on economic hedges against foreign currency denominated revenue streams (\$23 million) which offset net unfavourable foreign currency translations elsewhere in the Group, partially offset by a \$26 million decrease driven by dividend income from Bank of Tianjin in the September 2020 half.
- \$40 million increase in the Australia Retail and Commercial division due to the gain on disposal of the offsite ATM network, reduction in insurance claims due to lower arrears and higher transaction rebates in the March 2021 half.

GROUP RESULTS

Operating Expenses - continuing operations

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Personnel | 2,449 | 2,413 | 2,465 | 1% | -1% |
| Premises | 350 | 384 | 405 | -9% | -14% |
| Technology | 785 | 985 | 839 | -20% | -6% |
| Restructuring | 105 | 56 | 105 | 88% | 0% |
| Other | 793 | 940 | 791 | -16% | 0% |
| Total cash operating expenses from continuing operations | 4,482 | 4,778 | 4,605 | -6% | -3% |
| Full time equivalent staff (FTE) from continuing operations | 37,844 | 37,506 | 37,834 | 1% | 0% |
| Average full time equivalent staff (FTE) from continuing operations | 37,594 | 37,695 | 37,759 | 0% | 0% |

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Operating expenses by division | | | | | |
| Australia Retail and Commercial | 2,000 | 2,026 | 2,065 | -1% | -3% |
| Institutional | 1,274 | 1,268 | 1,290 | 0% | -1% |
| New Zealand | 623 | 745 | 690 | -16% | -10% |
| Pacific | 71 | 129 | 76 | -45% | -7% |
| TSO and Group Centre | 514 | 610 | 484 | -16% | 6% |
| Total cash operating expenses from continuing operations | 4,482 | 4,778 | 4,605 | -6% | -3% |

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| FTE by division | | | | | |
| Australia Retail and Commercial | 14,118 | 14,078 | 14,061 | 0% | 0% |
| Institutional | 5,215 | 5,291 | 5,350 | -1% | -3% |
| New Zealand ¹ | 6,691 | 6,679 | 7,009 | 0% | -5% |
| Pacific | 1,101 | 1,113 | 1,108 | -1% | -1% |
| TSO and Group Centre ¹ | 10,719 | 10,345 | 10,306 | 4% | 4% |
| Total FTE from continuing operations | 37,844 | 37,506 | 37,834 | 1% | 0% |
| Average FTE from continuing operations | 37,594 | 37,695 | 37,759 | 0% | 0% |

¹ FTE has been restated to reflect the transfer of New Zealand Technology operations from the TSO and Group Centre division to the New Zealand division (Sep 20: 918; Mar 20: 906).

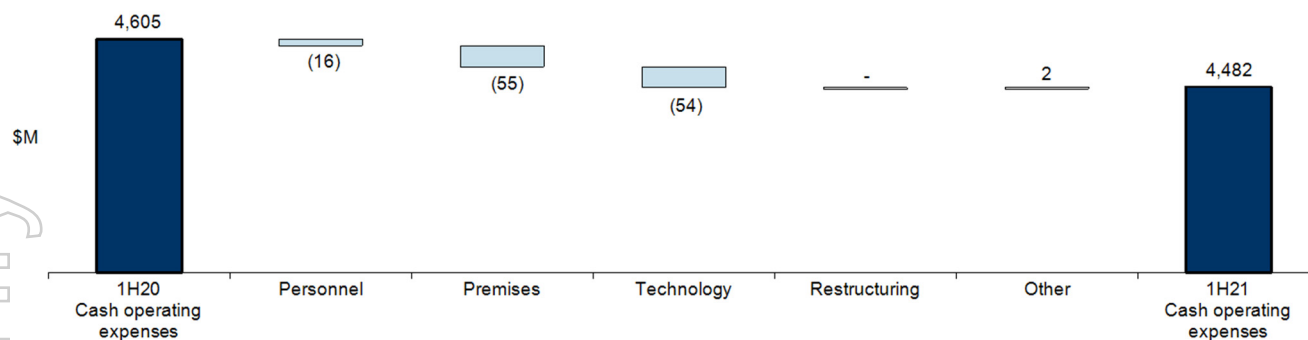
Operating expenses (excluding large/notable items)

Operating expenses included a number of items collectively referred to as large/notable items of \$266 million for the March 2021 half (Sep 20 half: \$490 million; Mar 20 half: \$244 million). While these items form part of total cash operating expenses from continuing operations, they have been excluded from the tables below given their nature and significance. Refer to pages 13 to 17 for further details on large/notable items.

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Expenses (excluding large/notable items) | | | | | |
| Personnel | 2,396 | 2,334 | 2,401 | 3% | 0% |
| Premises | 351 | 383 | 404 | -8% | -13% |
| Technology | 780 | 773 | 787 | 1% | -1% |
| Restructuring | - | - | - | n/a | n/a |
| Other | 689 | 798 | 769 | -14% | -10% |
| Total cash operating expenses from continuing operations | 4,216 | 4,288 | 4,361 | -2% | -3% |

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Expenses by division (excluding large/notable items) | | | | | |
| Australia Retail and Commercial | 1,869 | 1,892 | 1,904 | -1% | -2% |
| Institutional | 1,188 | 1,207 | 1,278 | -2% | -7% |
| New Zealand | 613 | 622 | 653 | -1% | -6% |
| Pacific | 70 | 73 | 74 | -4% | -5% |
| TSO and Group Centre | 476 | 494 | 452 | -4% | 5% |
| Total cash operating expenses from continuing operations | 4,216 | 4,288 | 4,361 | -2% | -3% |

Operating expenses - March 2021 Half Year v March 2020 Half Year



• **March 2021 v March 2020**

Operating expenses decreased by \$123 million (-3%). Excluding large/notable items, operating expenses decreased \$145 million (-3%).

- Personnel expenses decreased \$16 million (-1%) resulting from investment in digital capabilities and process automation which contributed to lower average FTE in the current period, and the impact of favourable foreign currency translation movements. This was partially offset by wage inflation and higher employee leave expenses from granting all employees 'thank-you' leave to recognise their support during COVID-19.
- Premises expenses decreased \$55 million (-14%) driven by ongoing optimisation of our property footprint.
- Technology expenses decreased \$54 million (-6%) resulting from lease-related items in the March 2020 half.
- Restructuring expenses were flat, with lower business and distribution channel changes in the Australia Retail and Commercial division, offset by operational changes in the TSO and Group Centre division in the March 2021 half.
- Other expenses increased \$2 million (flat) as a litigation settlement (\$69 million), higher customer remediation (\$17 million) offset lower marketing and travel expenses.

• **March 2021 v September 2020**

Operating expenses decreased by \$296 million (-6%). Excluding large/notable items, operating expenses decreased \$72 million (-2%).

- Personnel expenses increased \$36 million (+1%) driven by higher employee leave expenses, partially from granting all employees 'thank-you' leave to recognise their support during COVID-19, wage inflation and additional resourcing needed to provide COVID-19 hardship support. This was partially offset by investment in digital capabilities and process automation which contributed to lower average FTE in the current period, favourable foreign currency translation movements and lower customer remediation costs (\$16 million).
- Premises expenses decreased \$34 million (-9%) driven by ongoing optimisation of our property footprint.
- Technology expenses decreased \$200 million (-20%) largely as a result of accelerated amortisation of \$197 million due to a change in application of the software capitalisation policy in the September 2020 half.
- Restructuring expenses increased \$49 million (+88%) relating to business and property changes in the Australia Retail and Commercial division, and operational changes in the TSO and Group Centre division.
- Other expenses decreased \$147 million (-16%) driven by a goodwill write-off in the Pacific and New Zealand divisions in the September 2020 half (\$77 million), lower customer remediation (\$22 million) and lower marketing expenses and lower BAU expenses. This was partially offset by a litigation settlement recognised in the March 2021 half (\$69 million).

Investment Spend - continuing operations

| | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Investment expensed | 609 | 608 | 491 | 0% | 24% |
| Investment capitalised | 160 | 224 | 198 | -29% | -19% |
| Total investment spend from continuing operations | 769 | 832 | 689 | -8% | 12% |

Investment spend by division

| | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Australia Retail and Commercial | 253 | 269 | 217 | -6% | 17% |
| Institutional | 83 | 86 | 78 | -3% | 6% |
| New Zealand | 98 | 132 | 94 | -26% | 4% |
| Pacific | - | - | - | n/a | n/a |
| TSO and Group Centre | 335 | 345 | 300 | -3% | 12% |
| Total investment spend from continuing operations | 769 | 832 | 689 | -8% | 12% |

Software Capitalisation - continuing operations

As at 31 March 2021, the Group's intangible assets included \$961 million of costs incurred to acquire and develop software. Details are presented in the table below:

| | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Balance at start of period | 1,039 | 1,263 | 1,323 | -18% | -21% |
| Software capitalised during the period | 156 | 194 | 181 | -20% | -14% |
| Amortisation during the period | | | | | |
| - Current period amortisation | (233) | (219) | (241) | 6% | -3% |
| - Accelerated amortisation ¹ | - | (197) | - | -100% | n/a |
| Software impaired/written-off | (1) | - | (2) | n/a | -50% |
| Foreign currency translation movements | - | (2) | 2 | -100% | -100% |
| Total capitalised software from continuing operations | 961 | 1,039 | 1,263 | -8% | -24% |

Capitalised software by division

| | As at | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Australia Retail and Commercial | 133 | 147 | 209 | -10% | -36% |
| Institutional | 135 | 139 | 196 | -3% | -31% |
| New Zealand | 8 | 16 | 33 | -50% | -76% |
| TSO and Group Centre | 685 | 737 | 825 | -7% | -17% |
| Total capitalised software from continuing operations | 961 | 1,039 | 1,263 | -8% | -24% |

¹ In the September 2020 half, the Group amended the application of its software amortisation policy to reflect the shorter useful life of software caused by rapidly changing technology and business requirements. As a result, the Group recognised accelerated amortisation of \$197 million during the September 2020 half which was recognised in the following divisions:

| Accelerated amortisation | Sep 20 half \$M |
|---------------------------------|--------------------|
| Australia Retail and Commercial | 31 |
| Institutional | 38 |
| New Zealand | 11 |
| TSO and Group Centre | 117 |
| Total | 197 |

Credit Risk - continuing operations

The impact and duration of COVID-19 on the global economy and how governments, businesses and consumers respond remains uncertain. This uncertainty is reflected in the Group's assessment of expected credit losses (ECL) from its credit portfolio which are subject to a number of management judgements and estimates. The judgements and estimates made by management were based on a variety of internal and external information, as well as the Group's experience with respect to the performance of the portfolio under previously stressed conditions. Refer to Note 1 of the Condensed Consolidated Financial Statements for further information.

Loan Deferral and Relief Packages (Support Packages)

From March 2020 the Group offered various forms of assistance to customers to counteract the impact of COVID-19 on the ability of customers to meet their loan obligations. The assistance provided included arrangements such as temporary deferral of principal and interest repayments, replacing principal and interest with interest only repayments, and extension of loan maturity dates.

These support packages were phased out during the March 2021 half. In the case of home loan support packages, 94% of all loans in Australia and New Zealand where customers took advantage of a support package have reverted back to loan repayments, with the remaining 6% having been either restructured or transferred to hardship. For business loan support packages in Australia, 90% of loans have returned to loan payments, with the remaining 10% having been restructured or transferred to hardship. For those customers who took up loan support packages, it is considered that the packages, as well as government support measures, may have obscured repayment delinquencies that might otherwise have occurred over the loan deferral period and those that may still occur in the future. Thus the Group has provided a component of ECL for expected delinquencies and increases in significant increase in credit risk (SICR).

Facilities which transitioned to interest-only or took up term extensions offered as a result of COVID-19, are now subsumed within the normal loan population and are managed accordingly.

Credit impairment charge/(release)

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Collectively assessed | | | | | |
| Australia Retail and Commercial | (515) | 526 | 525 | large | large |
| Institutional | (110) | 4 | 369 | large | large |
| New Zealand | (53) | 104 | 144 | large | large |
| Pacific | - | 35 | 10 | -100% | -100% |
| Total collectively assessed | (678) | 669 | 1,048 | large | large |
| Individually assessed | | | | | |
| Australia Retail and Commercial | 134 | 278 | 318 | -52% | -58% |
| Institutional | 55 | 49 | 272 | 12% | -80% |
| New Zealand | (5) | 62 | 35 | large | large |
| Pacific | 3 | 6 | 1 | -50% | large |
| Total individually assessed | 187 | 395 | 626 | -53% | -70% |
| Total credit impairment charge/(release) | | | | | |
| Australia Retail and Commercial | (381) | 804 | 843 | large | large |
| Institutional | (55) | 53 | 641 | large | large |
| New Zealand | (58) | 166 | 179 | large | large |
| Pacific | 3 | 41 | 11 | -93% | -73% |
| Total credit impairment charge/(release) | (491) | 1,064 | 1,674 | large | large |

Credit impairment charge/(release), cont'd

| | Collectively assessed | | | | Individually assessed | | | |
|---------------------------------|-----------------------|----------------|----------------|--------------|--|---|--------------|--------------|
| | Stage 1 \$M | Stage 2 \$M | Stage 3 \$M | Total \$M | Stage 3 - New and increased \$M | Stage 3 - Recoveries and write- backs \$M | Total \$M | Total \$M |
| March 2021 Half Year | | | | | | | | |
| Australia Retail and Commercial | (136) | (357) | (22) | (515) | 326 | (192) | 134 | (381) |
| Institutional | (89) | (8) | (13) | (110) | 88 | (33) | 55 | (55) |
| New Zealand | (6) | (30) | (17) | (53) | 34 | (39) | (5) | (58) |
| Pacific | (2) | (1) | 3 | - | 7 | (4) | 3 | 3 |
| Total | (233) | (396) | (49) | (678) | 455 | (268) | 187 | (491) |
| September 2020 Half Year | | | | | | | | |
| Australia Retail and Commercial | 123 | 410 | (7) | 526 | 454 | (176) | 278 | 804 |
| Institutional | - | 1 | 3 | 4 | 124 | (75) | 49 | 53 |
| New Zealand | (19) | 104 | 19 | 104 | 88 | (26) | 62 | 166 |
| Pacific | (3) | 34 | 4 | 35 | 9 | (3) | 6 | 41 |
| Total | 101 | 549 | 19 | 669 | 675 | (280) | 395 | 1,064 |
| March 2020 Half Year | | | | | | | | |
| Australia Retail and Commercial | 105 | 395 | 25 | 525 | 511 | (193) | 318 | 843 |
| Institutional | 203 | 177 | (11) | 369 | 327 | (55) | 272 | 641 |
| New Zealand | 39 | 86 | 19 | 144 | 59 | (24) | 35 | 179 |
| Pacific | 7 | 3 | - | 10 | 3 | (2) | 1 | 11 |
| Total | 354 | 661 | 33 | 1,048 | 900 | (274) | 626 | 1,674 |

Collectively assessed credit impairment (charge)/release

• **March 2021 v March 2020**

The collectively assessed credit impairment charge decreased \$1,726 million driven by decreases across the Australia Retail and Commercial (-\$1,040 million), Institutional (-\$479 million) and New Zealand (-\$197 million) divisions. Collectively assessed credit impairment provision increased substantially in the March 2020 half driven by the forward-looking impacts of the COVID-19 pandemic. Improvement in the economic outlook together with a reduction in volumes, and improvements in portfolio mix and risk resulted in collectively assessed credit impairment provision releases in the March 2021 half.

• **March 2021 v September 2020**

The collectively assessed credit impairment charge decreased \$1,347 million driven by decreases across the Australia Retail and Commercial (-\$1,041 million), Institutional (-\$114 million) and New Zealand (-\$157 million) divisions. Collectively assessed credit impairment provision increased substantially in the September 2020 half driven by the forward-looking impacts of the COVID-19 pandemic. Improvement in the economic outlook together with a reduction in volumes, and improvements in portfolio mix and risk resulted in collectively assessed credit impairment provision releases in the March 2021 half.

Individually assessed credit impairment (charge)/release

• **March 2021 v March 2020**

The individually assessed credit impairment charge decreased by \$439 million (-70%) driven by decreases across the Institutional (-\$217 million), Australia Retail and Commercial (-\$184 million), and New Zealand (-\$40 million) divisions. The individually assessed credit impairment charges remained subdued due to the impact of COVID-19 support packages.

• **March 2021 v September 2020**

The individually assessed credit impairment charge decreased by \$208 million (-53%) driven by decreases across the Australia Retail and Commercial (-\$144 million), and New Zealand (-\$67 million) divisions. The individually assessed credit impairment charges remained subdued due to the impact of COVID-19 support packages.

GROUP RESULTS

Allowance for expected credit losses¹

| | As at | | | Movement | |
|------------------------------------|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Collectively assessed | | | | | |
| Australia Retail and Commercial | 2,331 | 2,845 | 2,320 | -18% | 0% |
| Institutional | 1,364 | 1,513 | 1,590 | -10% | -14% |
| New Zealand | 513 | 570 | 541 | -10% | -5% |
| Pacific | 77 | 80 | 50 | -4% | 54% |
| Total collectively assessed | 4,285 | 5,008 | 4,501 | -14% | -5% |
| Individually assessed | | | | | |
| Australia Retail and Commercial | 520 | 610 | 582 | -15% | -11% |
| Institutional | 191 | 158 | 406 | 21% | -53% |
| New Zealand | 79 | 102 | 79 | -23% | 0% |
| Pacific | 19 | 21 | 26 | -10% | -27% |
| Total individually assessed | 809 | 891 | 1,093 | -9% | -26% |
| Allowance for ECL | | | | | |
| Australia Retail and Commercial | 2,851 | 3,455 | 2,902 | -17% | -2% |
| Institutional | 1,555 | 1,671 | 1,996 | -7% | -22% |
| New Zealand | 592 | 672 | 620 | -12% | -5% |
| Pacific | 96 | 101 | 76 | -5% | 26% |
| Total allowance for ECL | 5,094 | 5,899 | 5,594 | -14% | -9% |

| | Collectively assessed | | | | Individually assessed | |
|---------------------------------|-----------------------|----------------|----------------|--------------|-----------------------|--------------|
| | Stage 1 \$M | Stage 2 \$M | Stage 3 \$M | Total \$M | Stage 3 \$M | Total \$M |
| As at March 2021 | | | | | | |
| Australia Retail and Commercial | 462 | 1,530 | 339 | 2,331 | 520 | 2,851 |
| Institutional | 940 | 407 | 17 | 1,364 | 191 | 1,555 |
| New Zealand | 141 | 313 | 59 | 513 | 79 | 592 |
| Pacific | 18 | 42 | 17 | 77 | 19 | 96 |
| Total | 1,561 | 2,292 | 432 | 4,285 | 809 | 5,094 |
| As at September 2020 | | | | | | |
| Australia Retail and Commercial | 597 | 1,886 | 362 | 2,845 | 610 | 3,455 |
| Institutional | 1,056 | 426 | 31 | 1,513 | 158 | 1,671 |
| New Zealand | 147 | 346 | 77 | 570 | 102 | 672 |
| Pacific | 20 | 46 | 14 | 80 | 21 | 101 |
| Total | 1,820 | 2,704 | 484 | 5,008 | 891 | 5,899 |
| As at March 2020 | | | | | | |
| Australia Retail and Commercial | 474 | 1,477 | 369 | 2,320 | 582 | 2,902 |
| Institutional | 1,115 | 444 | 31 | 1,590 | 406 | 1,996 |
| New Zealand | 200 | 279 | 62 | 541 | 79 | 620 |
| Pacific | 26 | 13 | 11 | 50 | 26 | 76 |
| Total | 1,815 | 2,213 | 473 | 4,501 | 1,093 | 5,594 |

¹ Includes allowance for expected credit losses for Net loans and advances - at amortised cost, Investment securities - debt securities at amortised cost and Off-balance sheet commitments - undrawn and contingent facilities.

Long-Run Loss Rates

Management believes that disclosure of modelled long-run historical loss rates for individually assessed provisions assists in assessing the longer term expected loss rates of the lending portfolio as it removes the volatility of reported earnings created by the use of accounting losses. The long-run loss methodology used for economic profit is an internal measure and is not based on the credit loss recognition principles of AASB 9 *Financial Instruments*. In addition, given it is based on an average historical long-run loss rate it may not fully reflect the potential impacts associated with COVID-19.

| Long-run loss as a % of gross lending assets by division | As at | | |
|--|--------------|--------------|--------------|
| | Mar 21 | Sep 20 | Mar 20 |
| Australia Retail and Commercial | 0.24% | 0.27% | 0.28% |
| New Zealand | 0.15% | 0.16% | 0.19% |
| Institutional | 0.25% | 0.30% | 0.25% |
| Total Group | 0.23% | 0.26% | 0.26% |

Gross Impaired Assets

| | As at | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Impaired loans ¹ | 1,941 | 2,001 | 2,209 | -3% | -12% |
| Restructured items ² | 300 | 254 | 226 | 18% | 33% |
| Non-performing commitments and contingencies ¹ | 232 | 204 | 164 | 14% | 41% |
| Gross impaired assets | 2,473 | 2,459 | 2,599 | 1% | -5% |
| Individually assessed provisions | | | | | |
| Impaired loans | (778) | (851) | (1,055) | -9% | -26% |
| Non-performing commitments and contingencies | (31) | (40) | (38) | -23% | -18% |
| Net impaired assets | 1,664 | 1,568 | 1,506 | 6% | 10% |
| Gross impaired assets by division | | | | | |
| Australia Retail and Commercial | 1,228 | 1,634 | 1,544 | -25% | -20% |
| Institutional | 892 | 434 | 742 | large | 20% |
| New Zealand | 310 | 347 | 264 | -11% | 17% |
| Pacific | 43 | 44 | 49 | -2% | -12% |
| Gross impaired assets | 2,473 | 2,459 | 2,599 | 1% | -5% |
| Gross impaired assets by size of exposure | | | | | |
| Less than \$10 million | 1,474 | 1,713 | 1,680 | -14% | -12% |
| \$10 million to \$100 million | 267 | 339 | 349 | -21% | -23% |
| Greater than \$100 million | 732 | 407 | 570 | 80% | 28% |
| Gross impaired assets | 2,473 | 2,459 | 2,599 | 1% | -5% |

¹ Impaired loans and non-performing commitments and contingencies do not include exposures that are collectively assessed for Stage 3 ECL, which comprise unsecured retail exposures of 90+ days past due and defaulted but well secured exposures.

² Restructured items are facilities where the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk.

- **March 2021 v March 2020**

Gross impaired assets decreased \$126 million (-5%) driven by a decrease in the Australia Retail and Commercial division (-\$316 million), partially offset by increases in the Institutional (\$150 million) and New Zealand (\$46 million) divisions. The decrease in the Australia Retail and Commercial division was driven by the repayment of a single name restructured exposure and decreases in the retail portfolio as underlying delinquency flows remained subdued due to COVID-19 support packages. The increases in the Institutional and New Zealand divisions were driven by impairments of a small number of well secured single name exposures.

- **March 2021 v September 2020**

Gross impaired assets increased \$14 million (1%) driven by an increase in the Institutional division (\$458 million), partially offset by decreases in the Australia Retail and Commercial (-\$406 million), and New Zealand (-\$37 million) divisions. The increase in the Institutional division was driven by impairments on a small number of well secured single name exposures. The decrease in the Australia Retail and Commercial division was driven by the repayment of a single name restructured exposure and decrease in the retail portfolio as underlying delinquency flows remained subdued due to COVID-19 support packages. The decrease in the New Zealand division was driven by the underlying delinquency flows that remained subdued due to COVID-19 support package.

The Group's individually assessed provision coverage ratio on impaired assets was 32.7% at 31 March 2021 (Sep 20: 36.2%; Mar 20: 42.1%).

New Impaired Assets

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Impaired loans ¹ | 798 | 1,081 | 1,407 | -26% | -43% |
| Restructured items ² | 239 | 47 | 23 | large | large |
| Non-performing commitments and contingencies ¹ | 84 | 91 | 140 | -8% | -40% |
| Total new impaired assets | 1,121 | 1,219 | 1,570 | -8% | -29% |
| New impaired assets by division | | | | | |
| Australia Retail and Commercial | 421 | 775 | 870 | -46% | -52% |
| Institutional | 602 | 197 | 571 | large | 5% |
| New Zealand | 69 | 236 | 125 | -71% | -45% |
| Pacific | 29 | 11 | 4 | large | large |
| Total new impaired assets | 1,121 | 1,219 | 1,570 | -8% | -29% |

¹ Impaired loans and non-performing commitments and contingencies do not include exposures that are collectively assessed for Stage 3 ECL, which comprise unsecured retail exposures of 90+ days past due and defaulted but well secured exposures.

² Restructured items are facilities where the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk.

- March 2021 v March 2020**

New impaired assets decreased \$449 million (-29%) driven by the Australia Retail and Commercial (-\$449 million), and New Zealand (-\$56 million) divisions due to continued COVID-19 support programs which were in place over the March 2021 half.

- March 2021 v September 2020**

New impaired assets decreased by \$98 million (-8%) driven by the Australia Retail and Commercial (-\$354 million), and New Zealand (-\$167 million) divisions, partially offset by an increase in the Institutional division (\$405 million). The decrease in the Australia Retail and Commercial, and New Zealand divisions were due to continued COVID-19 support programs which were in place over the March 2021 half. The increase in the Institutional division was driven by impairments of a small number of well secured single name exposures.

Ageing analysis of net loans and advances that are past due but not impaired¹

| | As at | | | Movement | |
|--------------|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| 1-29 days | 5,657 | 5,161 | 9,114 | 10% | -38% |
| 30-59 days | 1,732 | 1,028 | 2,772 | 68% | -38% |
| 60-89 days | 691 | 569 | 1,368 | 21% | -49% |
| 90+ days | 3,290 | 3,844 | 3,621 | -14% | -9% |
| Total | 11,370 | 10,602 | 16,875 | 7% | -33% |

¹ Excludes eligible customers impacted by COVID-19 who applied for and were granted a 6 month repayment deferral packages for the duration of the deferral. Customers who were 30 days past due or greater were not eligible for the 6 month repayment deferral packages.

- March 2021 v March 2020**

Net loans and advances past due but not impaired decreased \$5,505 million (-33%) driven by decreases across all segments in the Australia Retail and Commercial, and New Zealand divisions home loan portfolio due to the customer uptake of COVID-19 support packages from March 2020.

- March 2021 v September 2020**

Net loans and advances past due but not impaired increased \$768 million (+7%) driven primarily by the Australia Retail and Commercial division home loan portfolio in the 1-29 days and 30-59 days segments due to a small number of customers who have become delinquent after rolling off COVID-19 support packages. The decrease in the 90+ days segment relates to a reduced flow of accounts entering delinquency in prior periods driven by COVID-19 support packages.

Income Tax Expense - continuing operations

| | Half Year | | | Movement | |
|-----------------------------------|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Income tax expense on cash profit | 1,442 | 986 | 886 | 46% | 63% |
| Effective tax rate (cash profit) | 32.5% | 29.6% | 38.5% | | |

- **March 2021 v March 2020**

The effective tax rate decreased from 38.5% to 32.5%. The decrease of 600 bps was driven by the non-tax deductible impairment of investments in AmBank and PT Panin in the March 2020 half (-1,065 bps), partially offset by the non-tax deductible impacts of the reclassification of ANZ Share Investing to held for sale in the March 2021 half (+170 bps) and lower equity accounted earnings due to the AmBank 1MDB settlement and goodwill impairment (+235 bps) and lower other equity accounted earnings (+106 bps).

- **March 2021 v September 2020**

The effective tax rate increased from 29.6% to 32.5%. The increase of 290 bps was driven by the non-tax deductible impacts of the reclassification of ANZ Share Investing to held for sale in the March 2021 half (+170 bps) and lower equity accounted earnings due to the AmBank 1MDB settlement and goodwill impairment (+235 bps), partially offset by higher other equity accounted earnings primarily from PT Panin (-54 bps).

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GROUP RESULTS

Impact of Foreign Currency Translation - continuing operations

The following tables present the Group's cash profit results, net loans and advances and customer deposits neutralised for the impact of foreign currency translation movements. Comparative data has been adjusted to remove the translation impact of foreign currency movements by retranslating prior period comparatives at current period foreign exchange rates.

March 2021 Half Year v March 2020 Half Year

| | Half Year | | | | Movement | |
|---|----------------|----------------|-----------------|----------------|---------------------|---------------------|
| | Actual | FX unadjusted | FX impact | FX adjusted | FX unadjusted | FX adjusted |
| | Mar 21 \$M | Mar 20 \$M | Mar 20 \$M | Mar 20 \$M | Mar 21 v. Mar 20 | Mar 21 v. Mar 20 |
| Net interest income | 6,986 | 7,222 | (98) | 7,124 | -3% | -2% |
| Other operating income | 1,437 | 1,357 | (2) | 1,355 | 6% | 6% |
| Operating income | 8,423 | 8,579 | (100) | 8,479 | -2% | -1% |
| Operating expenses | (4,482) | (4,605) | 95 | (4,510) | -3% | -1% |
| Profit before credit impairment and income tax | 3,941 | 3,974 | (5) | 3,969 | -1% | -1% |
| Credit impairment (charge)/release | 491 | (1,674) | 41 | (1,633) | large | large |
| Profit before income tax | 4,432 | 2,300 | 36 | 2,336 | 93% | 90% |
| Income tax expense | (1,442) | (886) | (16) | (902) | 63% | 60% |
| Non-controlling interests | - | (1) | - | (1) | -100% | -100% |
| Cash profit from continuing operations | 2,990 | 1,413 | 20 | 1,433 | large | large |
| Cash profit from continuing operations by division | | | | | | |
| Australia Retail and Commercial | 1,782 | 1,214 | - | 1,214 | 47% | 47% |
| Institutional | 948 | 610 | (4) | 606 | 55% | 56% |
| New Zealand | 771 | 567 | (11) | 556 | 36% | 39% |
| Pacific | 7 | 20 | (1) | 19 | -65% | -63% |
| TSO and Group Centre | (518) | (998) | 36 | (962) | -48% | -46% |
| Cash profit from continuing operations | 2,990 | 1,413 | 20 | 1,433 | large | large |
| Net loans and advances by division | | | | | | |
| Australia Retail and Commercial | 344,269 | 329,812 | - | 329,812 | 4% | 4% |
| Institutional | 147,446 | 199,410 | (14,007) | 185,403 | -26% | -20% |
| New Zealand | 120,482 | 125,195 | (7,182) | 118,013 | -4% | 2% |
| Pacific | 1,713 | 2,176 | (241) | 1,935 | -21% | -11% |
| TSO and Group Centre | 449 | 16 | (1) | 15 | large | large |
| Net loans and advances | 614,359 | 656,609 | (21,431) | 635,178 | -6% | -3% |
| Customer deposits by division | | | | | | |
| Australia Retail and Commercial | 241,315 | 212,990 | - | 212,990 | 13% | 13% |
| Institutional | 223,666 | 258,517 | (28,460) | 230,057 | -13% | -3% |
| New Zealand | 93,201 | 91,175 | (5,231) | 85,944 | 2% | 8% |
| Pacific | 3,394 | 3,845 | (432) | 3,413 | -12% | -1% |
| TSO and Group Centre | (53) | (32) | (1) | (33) | 66% | 61% |
| Customer deposits | 561,523 | 566,495 | (34,124) | 532,371 | -1% | 5% |

GROUP RESULTS
March 2021 Half Year v September 2020 Half Year

| | Half Year | | | | Movement | |
|---|----------------|----------------|----------------|----------------|---------------------|---------------------|
| | Actual | FX unadjusted | FX impact | FX adjusted | FX unadjusted | FX adjusted |
| | Mar 21 \$M | Sep 20 \$M | Sep 20 \$M | Sep 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Sep 20 |
| Net interest income | 6,986 | 6,827 | (46) | 6,781 | 2% | 3% |
| Other operating income | 1,437 | 2,346 | 3 | 2,349 | -39% | -39% |
| Operating income | 8,423 | 9,173 | (43) | 9,130 | -8% | -8% |
| Operating expenses | (4,482) | (4,778) | 54 | (4,724) | -6% | -5% |
| Profit before credit impairment and income tax | 3,941 | 4,395 | 11 | 4,406 | -10% | -11% |
| Credit impairment (charge)/release | 491 | (1,064) | 2 | (1,062) | large | large |
| Profit before income tax | 4,432 | 3,331 | 13 | 3,344 | 33% | 33% |
| Income tax expense | (1,442) | (986) | (4) | (990) | 46% | 46% |
| Non-controlling interests | - | - | - | - | n/a | n/a |
| Cash profit from continuing operations | 2,990 | 2,345 | 9 | 2,354 | 28% | 27% |
| Cash profit from continuing operations by division | | | | | | |
| Australia Retail and Commercial | 1,782 | 1,123 | - | 1,123 | 59% | 59% |
| Institutional | 948 | 1,244 | (19) | 1,225 | -24% | -23% |
| New Zealand | 771 | 450 | 2 | 452 | 71% | 71% |
| Pacific | 7 | (82) | 5 | (77) | large | large |
| TSO and Group Centre | (518) | (390) | 21 | (369) | 33% | 40% |
| Cash profit from continuing operations | 2,990 | 2,345 | 9 | 2,354 | 28% | 27% |
| Net loans and advances by division | | | | | | |
| Australia Retail and Commercial | 344,269 | 339,381 | - | 339,381 | 1% | 1% |
| Institutional | 147,446 | 157,634 | (3,348) | 154,286 | -6% | -4% |
| New Zealand | 120,482 | 116,625 | (980) | 115,645 | 3% | 4% |
| Pacific | 1,713 | 1,866 | (71) | 1,795 | -8% | -5% |
| TSO and Group Centre | 449 | 1,587 | - | 1,587 | -72% | -72% |
| Net loans and advances | 614,359 | 617,093 | (4,399) | 612,694 | 0% | 0% |
| Customer deposits by division | | | | | | |
| Australia Retail and Commercial | 241,315 | 234,594 | - | 234,594 | 3% | 3% |
| Institutional | 223,666 | 223,288 | (7,871) | 215,417 | 0% | 4% |
| New Zealand | 93,201 | 91,004 | (765) | 90,239 | 2% | 3% |
| Pacific | 3,394 | 3,534 | (129) | 3,405 | -4% | 0% |
| TSO and Group Centre | (53) | (57) | - | (57) | -7% | -7% |
| Customer deposits | 561,523 | 552,363 | (8,765) | 543,598 | 2% | 3% |

Earnings Related Hedges - continuing operations

Where it is considered appropriate, the Group takes out economic hedges against larger foreign exchange denominated revenue streams (primarily New Zealand Dollar and US Dollar). New Zealand Dollar exposure relates to the New Zealand geography and USD exposures relate to Asia, Pacific, Europe & America geography. Details of these hedges are set out below.

| | Half Year | | |
|---|---------------|---------------|---------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M |
| NZD Economic hedges | | | |
| Net open NZD position (notional principal) ¹ | 2,444 | 2,276 | 3,165 |
| Amount taken to income (pre-tax statutory basis) ² | 26 | 149 | (156) |
| Amount taken to income (pre-tax cash basis) ³ | 18 | 19 | (13) |
| USD Economic hedges | | | |
| Net open USD position (notional principal) ¹ | 463 | 453 | 662 |
| Amount taken to income (pre-tax statutory basis) ² | 26 | 87 | (39) |
| Amount taken to income (pre-tax cash basis) ³ | 16 | (8) | (15) |

¹ Value in AUD at contracted rate.

² Unrealised valuation movement plus realised revenue from matured or closed out hedges.

³ Realised revenue from closed out hedges.

As at 31 March 2021, the following hedges were in place to partially hedge future earnings against adverse movements in exchange rates:

- NZD 2.6 billion at a forward rate of approximately NZD 1.06/AUD.
- USD 0.3 billion at a forward rate of approximately USD 0.67/AUD.

During the March 2021 half:

- NZD 1.0 billion of economic hedges matured and a realised gain of \$18 million (pre-tax) was recorded in cash profit.
- USD 0.2 billion of economic hedges matured and a realised gain of \$16 million (pre-tax) was recorded in cash profit.
- An unrealised gain of \$18 million (pre-tax) on the outstanding NZD and USD economic hedges were recorded in the statutory Income Statement during the half. This unrealised gain has been treated as an adjustment to statutory profit in calculating cash profit as these are hedges of future NZD and USD revenues.

Earnings Per Share - continuing operations

| | Half Year | | | Movement | |
|--|-----------|---------|---------|---------------------|---------------------|
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Cash earnings per share (cents) from continuing operations | | | | | |
| Basic | 105.3 | 82.8 | 49.9 | 27% | large |
| Diluted | 99.9 | 76.1 | 47.5 | 31% | large |
| Cash weighted average number of ordinary shares (M) | | | | | |
| Basic | 2,838.7 | 2,831.2 | 2,830.6 | 0% | 0% |
| Diluted | 3,084.4 | 3,200.7 | 3,238.6 | -4% | -5% |
| Cash profit from continuing operations (\$M) | 2,990 | 2,345 | 1,413 | 28% | large |
| Cash profit from continuing operations used in calculating diluted cash earnings per share (\$M) | 3,082 | 2,435 | 1,537 | 27% | large |

Dividends - continuing operations

| | Half Year | | | Movement | |
|--|--------------|--------------|--------------|---------------------|---------------------|
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Dividend per ordinary share (cents) - continuing operations¹ | | | | | |
| Interim | 70 | - | 25 | | |
| Final | - | 35 | - | | |
| Total | 70 | 35 | 25 | 100% | large |
| Ordinary share dividends used in payout ratio (\$M) ^{2,3} | 1,992 | 994 | 709 | | |
| Cash profit from continuing operations (\$M) | 2,990 | 2,345 | 1,413 | 28% | large |
| Ordinary share dividend payout ratio (cash basis)³ | 66.6% | 42.4% | 50.2% | | |

¹ Fully franked for Australian tax purposes (30% tax rate) and carry New Zealand imputation credits of NZD 8 cents for the proposed 2021 interim dividend (2020 final dividend: NZD 4 cents; 2020 interim dividend: NZD 3 cents).

² Dividend paid to ordinary equity holders of the Company. Excludes dividends paid by subsidiaries to the Group's non-controlling equity holders (Mar 2021 half: nil; Sep 2020 half: nil, Mar 2020 half: nil).

³ Dividend payout ratio is calculated using proposed 2021 interim dividend of \$1,992 million, based on the forecast number of ordinary shares on issue at the dividend record date. Dividend payout ratios for the September 2020 half and March 2020 half were calculated using actual dividend paid.

The Directors propose an interim dividend of 70 cents be paid on each eligible fully paid ANZ ordinary share on 1 July 2021. The proposed 2021 interim dividend will be fully franked for Australian tax purposes. New Zealand imputation credits of NZD 8 cents per ordinary share will also be attached.

Economic Profit - continuing operations

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Statutory profit attributable to shareholders of the Company from continuing operations | 2,951 | 2,040 | 1,635 | 45% | 80% |
| Adjustments between statutory profit and cash profit from continuing operations | 39 | 305 | (222) | -87% | large |
| Cash profit from continuing operations | 2,990 | 2,345 | 1,413 | 28% | large |
| Economic credit cost adjustment | (895) | 139 | 639 | large | large |
| Imputation credits | 549 | 546 | 546 | 1% | 1% |
| Economic return from continuing operations | 2,644 | 3,030 | 2,598 | -13% | 2% |
| Cost of capital | (2,621) | (2,613) | (2,536) | 0% | 3% |
| Economic profit from continuing operations | 23 | 417 | 62 | -94% | -63% |

Economic profit is a risk adjusted profit measure used to evaluate business unit performance. This is used for internal management purposes and is not subject to audit by the external auditor. At a business unit level, capital is allocated based on Regulatory Capital, whereby higher risk businesses attract higher levels of capital. This method is designed to help drive appropriate risk management and ensure business returns align with the level of risk. Key risks covered include credit risk, operational risk, market risk and other risks.

Economic profit is calculated via a series of adjustments to cash profit:

- The economic credit cost adjustment replaces the accounting credit loss charge with internal expected loss based on the average long-run loss rate per annum on the portfolio over an economic cycle.
- The benefit of imputation credits is recognised, measured at 70% of Australian tax.
- The cost of capital is a major component of economic profit. At an ANZ Group level, this is calculated using average ordinary shareholders' equity (excluding non-controlling interests), multiplied by the cost of capital rate (currently 8.5% and applied across comparative periods).

Economic profit decreased by \$39 million against the March 2020 half with higher cash profit being more than offset by an unfavourable economic credit cost adjustment and higher cost of capital.

Economic profit decreased by \$394 million against the September 2020 half due to higher cash profit being more than offset by an unfavourable economic credit cost adjustment.

Condensed Balance Sheet - including discontinued operations

| | As at | | | Movement | |
|--|----------------|----------------|----------------|---------------------|---------------------|
| | Mar 21 \$B | Sep 20 \$B | Mar 20 \$B | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Assets | | | | | |
| Cash / Settlement balances owed to ANZ / Collateral paid | 146.3 | 129.7 | 166.8 | 13% | -12% |
| Trading and investment securities | 138.3 | 144.3 | 135.0 | -4% | 2% |
| Derivative financial instruments | 104.7 | 135.3 | 173.7 | -23% | -40% |
| Net loans and advances | 614.4 | 617.1 | 656.6 | 0% | -6% |
| Other | 14.6 | 15.9 | 17.9 | -8% | -18% |
| Total assets | 1,018.3 | 1,042.3 | 1,150.0 | -2% | -11% |
| Liabilities | | | | | |
| Settlement balances owed by ANZ / Collateral received | 26.7 | 31.5 | 39.8 | -15% | -33% |
| Deposits and other borrowings | 706.6 | 682.3 | 726.9 | 4% | -3% |
| Derivative financial instruments | 102.9 | 134.7 | 167.4 | -24% | -39% |
| Debt issuances | 107.6 | 119.7 | 140.2 | -10% | -23% |
| Other | 11.9 | 12.8 | 14.3 | -7% | -17% |
| Total liabilities | 955.7 | 981.0 | 1,088.6 | -3% | -12% |
| Total equity | 62.6 | 61.3 | 61.4 | 2% | 2% |

- March 2021 v March 2020**

- Cash / Settlement balances owed to ANZ / Collateral paid decreased \$20.5 billion (-12%) driven by the impact of foreign currency translation movements and decreases in reverse repurchase agreements and collateral paid, partially offset by increases in balances with central banks and settlement balances owed to ANZ.
- Derivative financial assets and liabilities decreased \$69.0 billion (-40%) and \$64.5 billion (-39%) respectively driven by market rate movements, primarily due to strengthening of the AUD against the USD and increase in AUD and NZD swap rates.
- Net loans and advances decreased \$42.2 billion (-6%) driven by the impact of foreign currency translation movements and lower lending volumes in the Institutional division (-\$38.0 billion) as customers repaid COVID-19 lending. This was partially offset by an increase in the Australia Retail and Commercial division (+\$14.5 billion) driven by home loan growth, partially offset by a decrease in unsecured personal lending and commercial lending, and an increase in the New Zealand division (+\$2.5 billion) driven by home loan growth, partially offset by the reduction in net loans and advances which were part of the UDC sale.
- Settlement balances owed by ANZ / Collateral received decreased by \$13.1 billion (-33%) driven by the impact of foreign currency translation movements and decreases in collateral received and cash clearing account balances.
- Deposits and other borrowings decreased \$20.3 billion (-3%) driven by the impact of foreign currency translation movements, decreases in deposits from banks and repurchase agreements (-\$25.1 billion) and a decrease in customer deposits in the Institutional division (-\$6.4 billion). This was partially offset by customer deposit growth in the Australia Retail and Commercial (+\$28.3 billion), and New Zealand (+\$7.3 billion) divisions, the drawdown of the RBA Term Funding Facility (TFF) (+\$12.0 billion), and increases in commercial paper (+\$4.6 billion) and certificates of deposit (+\$2.5 billion).
- Debt issuances decreased \$32.6 billion (-23%) driven by the impact of foreign currency translation movements and lower senior debt issuances which were partially replaced by the drawdown of the TFF, classified in Deposits and other borrowings.

- March 2021 v September 2020**

- Cash / Settlement balances owed to ANZ / Collateral paid increased \$16.6 billion (+13%) driven by increases in balances with central banks and settlement balances owed to ANZ, partially offset by the impact of foreign currency translation movements and decreases in reverse repurchase agreements and collateral paid.
- Derivative financial assets and liabilities decreased \$30.6 billion (-23%) and \$31.8 billion (-24%) respectively, driven by market rate movements, primarily due to the strengthening of the AUD against the USD and NZD and the increase in AUD and NZD swap rates.
- Net loans and advances decreased \$2.7 billion (flat) with the impact of foreign currency translation movements and lower lending volumes in the Institutional division (-\$6.8 billion) reflecting reduced economic activities and excess liquidity being offset by increases driven by home loan growth in the Australia Retail and Commercial (+\$4.9 billion), and New Zealand (+\$4.8 billion) divisions.
- Deposits and other borrowings increased \$24.3 billion (+4%) driven by increases in customer deposits in the Australia Retail and Commercial (+\$6.7 billion), New Zealand (+\$3.0 billion) and Institutional (+\$8.3 billion) divisions, an increase in commercial paper (+\$17.0 billion), and an increase in certificates of deposit (+\$7.7 billion). This was partially offset by the impact of foreign currency translation movements and decreases in deposits from banks and repurchase agreements (-\$7.5 billion).
- Debt issuances decreased \$12.1 billion (-10%) driven by the impact of foreign currency translation movements and lower senior debt issuances.

Liquidity Risk - including discontinued operations

Liquidity risk is the risk that the Group is unable to meet its payment obligations as they fall due, including repaying depositors or maturing wholesale debt, or that the Group has insufficient capacity to fund increases in assets. The timing mismatch of cash flows and the related liquidity risk is inherent in all banking operations and is closely monitored by the Group and managed in accordance with the risk appetite set by the Board.

The Group's approach to liquidity risk management incorporates two key components:

- **Scenario modelling of funding sources**

ANZ's liquidity risk appetite is defined by the ability to meet a range of regulatory requirements and internal liquidity metrics mandated by the Board. The metrics cover a range of scenarios of varying duration and level of severity. The objective of this framework is to:

- Provide protection against shorter term extreme market dislocation and stress.
- Maintain structural strength in the balance sheet by ensuring that an appropriate amount of longer-term assets are funded with longer-term funding.
- Ensure that no undue timing concentrations exist in the Group's funding profile.

A key component of this framework is the Liquidity Coverage Ratio (LCR), which is a severe short term liquidity stress scenario mandated by banking regulators globally, including APRA. As part of meeting LCR requirements, ANZ has a Committed Liquidity Facility (CLF) with the Reserve Bank of Australia (RBA). The CLF has been established to offset the shortage of available High Quality Liquid Assets (HQLA) in Australia and provides an alternative form of contingent liquidity. The CLF is collateralised by assets, including internal residential mortgage backed securities, that are eligible to be pledged as security with the RBA. The total amount of the CLF available to a qualifying Authorised Deposit-taking Institution (ADI) is set annually by APRA. From 1 January 2021, ANZ's CLF is \$10.7 billion (2020 calendar year end: \$35.7 billion). The 2021 CLF reduction is driven by the increase in government securities outstanding in Australia that are available for ADIs to hold. APRA has indicated that if this increase continues, the CLF may no longer be required in the foreseeable future.

- **Liquid assets**

The Group holds a portfolio of high quality unencumbered liquid assets in order to protect the Group's liquidity position in a severely stressed environment, as well as to meet regulatory requirements. High Quality Liquid Assets comprise three categories, with the definitions consistent with Basel 3 LCR:

- Highest-quality liquid assets (HQLA1): Cash, highest credit quality government, central bank or public sector securities eligible for repurchase with central banks to provide same-day liquidity.
- High-quality liquid assets (HQLA2): High credit quality government, central bank or public sector securities, high quality corporate debt securities and high quality covered bonds eligible for repurchase with central banks to provide same-day liquidity.
- Alternative liquid assets (ALA): Assets qualifying as collateral for the CLF and other eligible securities listed by the Reserve Bank of New Zealand (RBNZ).

In March 2020, in response to the economic impact of COVID-19, the RBA implemented a Term Funding Facility (TFF). Under the TFF, the RBA has offered three-year funding to ADI's secured by RBA eligible collateral. ADIs can include the undrawn but available TFF as a liquid asset for the LCR, representing a committed central bank facility that can be drawn at the ADI's discretion. ANZ's undrawn but available TFF is represented below by the assets that are eligible to be pledged as security with the RBA.

In November 2020, in response to the economic impact of COVID-19, the RBNZ implemented a Funding for Lending Programme (FLP). Under the FLP the RBNZ has offered three-year funding to eligible counterparties secured by approved eligible collateral. APRA has advised that the undrawn but available FLP can be included as a cash inflow for the LCR. As the Level 2 LCR excludes liquid assets held above the NZ dollar LCR of 100%, the undrawn but available FLP has also reduced the reported Level 2 liquid assets.

The Group monitors and manages the size and composition of its liquid assets portfolio on an ongoing basis in line with regulatory requirements and the risk appetite set by the Board.

| | Half Year Average | | | Movement | |
|--|-------------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$B | Sep 20 \$B | Mar 20 \$B | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Market Values Post Discount¹ | | | | | |
| HQLA1 | 186.2 | 164.6 | 159.3 | 13% | 17% |
| HQLA2 | 10.4 | 9.9 | 9.6 | 5% | 8% |
| Internal Residential Mortgage Backed Securities ² | 18.5 | 35.3 | 27.7 | -48% | -33% |
| Other ALA ² | 7.9 | 8.6 | 12.8 | -8% | -38% |
| Total liquid assets | 223.0 | 218.4 | 209.4 | 2% | 6% |
| Cash flows modelled under stress scenario | | | | | |
| Cash outflows | 203.2 | 203.0 | 191.9 | 0% | 6% |
| Cash inflows | 41.3 | 45.4 | 41.2 | -9% | 0% |
| Net cash outflows | 161.9 | 157.6 | 150.7 | 3% | 7% |
| Liquidity Coverage Ratio³ | 138% | 139% | 139% | -1% | -1% |

¹ Half year average basis, calculated as prescribed per APRA Prudential Regulatory Standard (APS 210 Liquidity) and consistent with APS 330 requirements.

² Comprised of assets qualifying as collateral for the CLF and TFF up to approved facility limit; and any liquid assets as defined in the RBNZ's Liquidity Policy - Annex: Liquidity Assets - Prudential Supervision Department Document BS13A12.

³ All currency Level 2 LCR.

Funding - including discontinued operations

ANZ targets a diversified funding base, avoiding undue concentrations by investor type, maturity, market source and currency.

\$3.8 billion of term wholesale debt (all of which was subordinated) with a remaining term greater than one year as at 31 March 2021 was issued during the half.

The following table shows the Group's total funding composition:

| | As at | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$B | Sep 20 \$B | Mar 20 \$B | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Customer deposits and other liabilities | | | | | |
| Australia Retail and Commercial | 241.3 | 234.6 | 213.0 | 3% | 13% |
| Institutional | 223.6 | 223.3 | 258.5 | 0% | -14% |
| New Zealand | 93.2 | 91.0 | 91.2 | 2% | 2% |
| Pacific | 3.4 | 3.5 | 3.8 | -3% | -11% |
| Customer deposits | 561.5 | 552.4 | 566.5 | 2% | -1% |
| Other funding liabilities ^{1,2} | 8.9 | 8.9 | 11.1 | 0% | -20% |
| Total customer liabilities (funding) | 570.4 | 561.3 | 577.6 | 2% | -1% |
| Wholesale funding | | | | | |
| Debt issuances and Term Funding Facility | 96.0 | 110.6 | 119.1 | -13% | -19% |
| Subordinated debt | 23.7 | 21.1 | 21.1 | 12% | 12% |
| Certificates of deposit | 40.0 | 32.5 | 37.9 | 23% | 6% |
| Commercial paper | 26.1 | 9.1 | 21.8 | large | 20% |
| Other wholesale borrowings ^{3,4} | 87.9 | 104.2 | 130.0 | -16% | -32% |
| Total wholesale funding | 273.7 | 277.5 | 329.9 | -1% | -17% |
| Shareholders' equity | 62.6 | 61.3 | 61.4 | 2% | 2% |
| Total funding | 906.7 | 900.1 | 968.9 | 1% | -6% |

¹ Includes interest accruals, payables and other liabilities, provisions and net tax provisions.

² Excludes liability for acceptances as they do not provide net funding.

³ Includes borrowings from banks, securities sold under repurchase agreements, net derivative balances, special purpose vehicles and other borrowings.

⁴ Includes RBA open repurchase arrangement netted down by the corresponding exchange settlement account cash balance.

Net Stable Funding Ratio

The following table shows the Level 2 Net Stable Funding Ratio (NSFR) composition:

| | As at | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$B | Sep 20 \$B | Mar 20 \$B | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Required Stable Funding¹ | | | | | |
| Retail & small and medium enterprises, corporate loans <35% risk weight ² | 196.0 | 188.1 | 187.4 | 4% | 5% |
| Retail & small and medium enterprises, corporate loans >35% risk weight ² | 179.0 | 174.7 | 193.2 | 2% | -7% |
| Other lending ³ | 29.7 | 28.6 | 26.9 | 4% | 10% |
| Liquid assets | 12.1 | 15.3 | 16.0 | -21% | -24% |
| Other assets ⁴ | 37.2 | 38.6 | 45.3 | -4% | -18% |
| Total Required Stable Funding | 454.0 | 445.3 | 468.8 | 2% | -3% |
| Available Stable Funding¹ | | | | | |
| Retail & small and medium enterprise customer deposits | 275.7 | 271.7 | 257.3 | 1% | 7% |
| Corporate, public sector entities & operational deposits | 105.9 | 104.3 | 110.0 | 2% | -4% |
| Central bank & other financial institution deposits | 4.7 | 5.1 | 5.5 | -8% | -15% |
| Term funding ⁵ | 70.7 | 87.9 | 95.8 | -20% | -26% |
| Short term funding & other liabilities | 5.6 | 1.4 | 1.4 | large | large |
| Capital | 85.0 | 80.9 | 82.1 | 5% | 4% |
| Total Available Stable Funding | 547.6 | 551.3 | 552.1 | -1% | -1% |
| Net Stable Funding Ratio | 121% | 124% | 118% | -3% | 3% |

¹ NSFR factored balance as per APRA Prudential Regulatory Standard APS 210 Liquidity.

² Risk weighting as per APRA Prudential Regulatory Standard APS 112 Capital Adequacy: Standardised Approach to Credit Risk.

³ Includes financial institution, central bank and non-performing loans.

⁴ Includes off-balance sheet items, net derivatives and other assets.

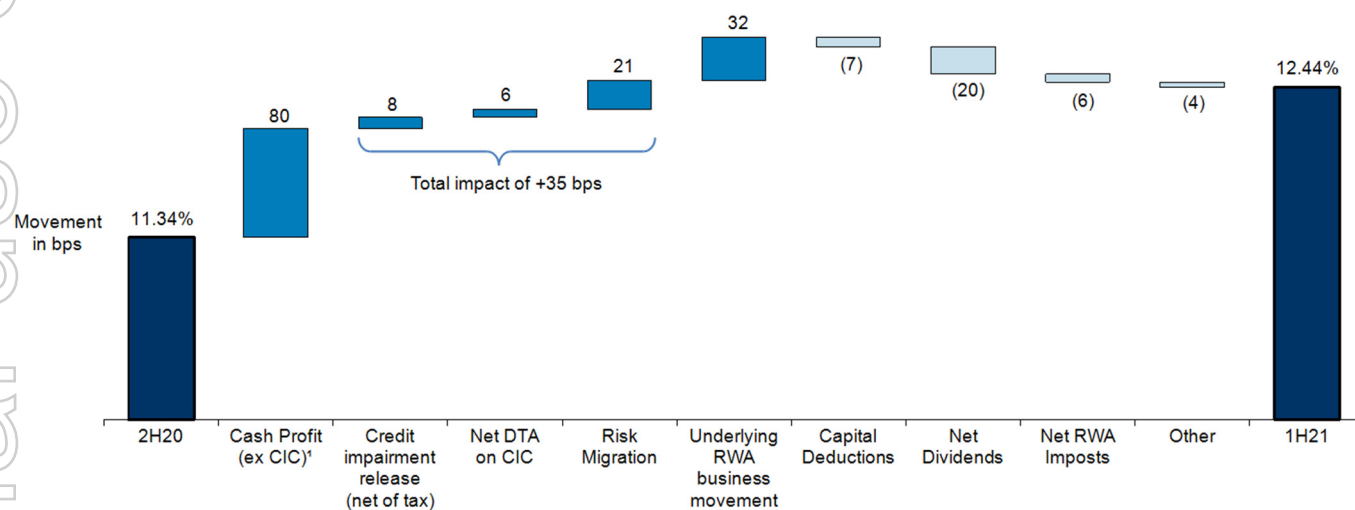
⁵ Includes balances from the drawdown of the RBA Term Funding Facility (TFF).

Capital Management - including discontinued operations

| | As at | | | | | |
|---------------------------------|--------------|--------|--------|---|--------|--------|
| | APRA Basel 3 | | | Internationally Comparable Basel 3 ¹ | | |
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 | Sep 20 | Mar 20 |
| Capital Ratios (Level 2) | | | | | | |
| Common Equity Tier 1 | 12.4% | 11.3% | 10.8% | 18.1% | 16.7% | 15.5% |
| Tier 1 | 14.3% | 13.2% | 12.5% | 20.5% | 19.1% | 17.8% |
| Total capital | 18.3% | 16.4% | 15.5% | 25.7% | 23.3% | 21.5% |
| Risk weighted assets (\$B) | 408.2 | 429.4 | 449.0 | 317.5 | 331.5 | 353.7 |

¹ Internationally Comparable methodology aligns with APRA's information paper entitled "International Capital Comparison Study" (13 July 2015).

APRA Basel 3 Common Equity Tier 1 (CET1) - March 2021 v September 2020



¹ Excludes large/notable and one off items for the purposes of Regulatory Capital Management attribution which are included in 'other' with the exception of the Asian associate items and the loss on reclassification of ANZ Share Investing to held for sale which are nil impact to capital since it results in an equivalent reduction in capital deductions. Refer to pages 13 to 17.

March 2021 v September 2020

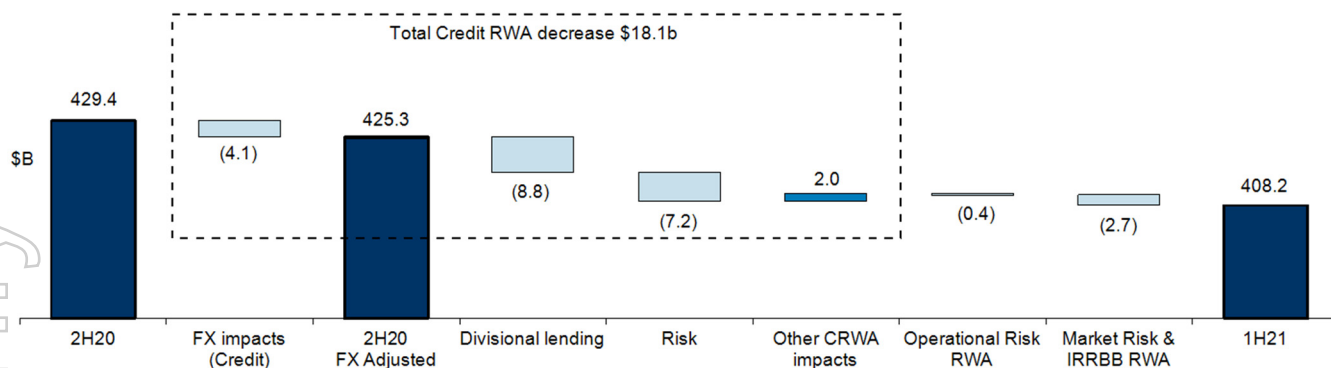
ANZ's CET1 ratio increased 110 bps to 12.4% during the March 2021 half. Key drivers of the movement in the CET1 ratio were:

- Cash Profit (excluding large/notable items and credit impairment impact) increased the CET1 ratio by +80 bps.
- Benefits from credit impairment release including the associated deferred tax assets (DTA) impacts, along with RWA risk migration benefits mainly from Australian mortgages portfolio associated with lower RWA intensity in part due to changes in household saving and spending patterns through the COVID-19 period, increased the CET1 ratio by +35 bps.
- Lower business RWA usage (excluding foreign currency translation movements, regulatory changes, risk migration and other one-offs) increased CET1 ratio by +32 bps. This was mainly driven by a reduction in underlying CRWA in the Institutional division and an overall reduction in non CRWA from movements mainly in Interest Rate Risk in the Banking Book (IRRBB).
- Capital deduction of -7 bps was driven by the movements in retained earnings in deconsolidated entities, expected losses in excess of eligible provision shortfall and other intangible movements in the period.
- Payment of the 2020 final dividend (net of BOP and DRP issuance) reduced the CET1 ratio by -20 bps.
- Net RWA imposts decreased the CET1 ratio by -6 bps.
- Other impacts totalling -4 bps including large/notable adjustments from customer remediation, restructuring and litigation costs (-6 bps) offset by other minor impacts of +2 bps.

Total Risk Weighted Assets

| | As at | | | Movement | |
|---------------------------|--------------|--------------|--------------|------------------|------------------|
| | Mar 21 \$B | Sep 20 \$B | Mar 20 \$B | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Credit RWA | 341.9 | 360.0 | 386.0 | -5% | -11% |
| Market risk and IRRBB RWA | 19.1 | 21.8 | 15.1 | -12% | 26% |
| Operational RWA | 47.2 | 47.6 | 47.9 | -1% | -1% |
| Total RWA | 408.2 | 429.4 | 449.0 | -5% | -9% |

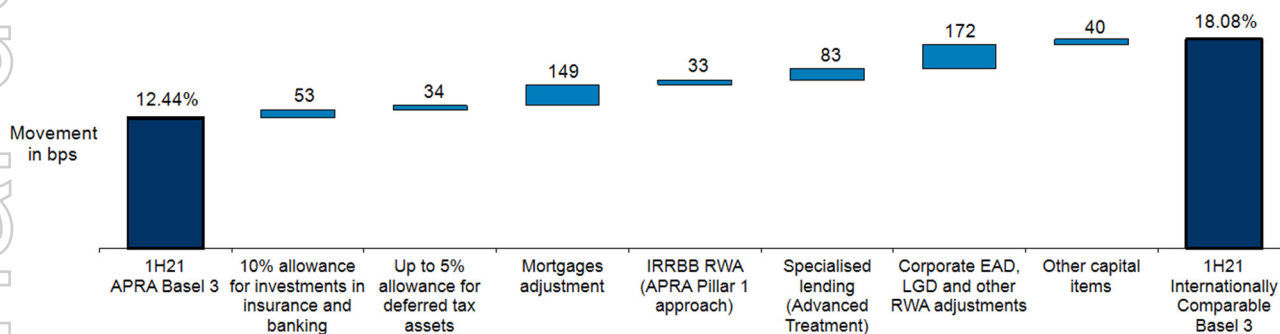
Total Risk Weighted Assets (RWA) - March 2021 v September 2020



March 2021 v September 2020

Total RWA decreased \$21.2 billion. Excluding the impact of foreign currency translation movements and other non-recurring CRWA changes, underlying CRWAs (divisional lending and risk migration) decreased \$16.0 billion, mainly driven by lending reduction in the Institutional division and reduced risk migration in the Australia Retail and Commercial division. Other CRWA impacts include net changes from RWA imposts. The decrease in non-CRWA of \$3.1 billion was mainly driven by IRRBB reduction of \$3.4 billion, mostly from improvement in embedded gains combined with reduction in repricing and yield curve risk.

APRA to Internationally Comparable¹ Common Equity Tier 1 (CET1) as at 31 March 2021



¹ ANZ's interpretation of the regulations documented in the Basel Committee publications: "Basel 3: A global regulatory framework for more resilient banks and banking systems" (June 2011) and "International Convergence of Capital Measurement and Capital Standards" (June 2006). Also includes differences identified in APRA's information paper entitled "International Capital Comparison Study" (13 July 2015).

The above provides a reconciliation of the CET1 ratio under APRA's Basel 3 prudential capital standards to Internationally Comparable Basel 3 standards. APRA views the Basel 3 reforms as a minimum requirement and hence has not incorporated some of the concessions proposed in the Basel 3 rules and has also set higher requirements in other areas. As a result, Australian banks' Basel 3 reported capital ratios will not be directly comparable with international peers. The Internationally Comparable Basel 3 CET1 ratio incorporates differences between APRA and both the Basel Committee Basel 3 framework (including differences identified in the March 2014 Basel Committee's Regulatory Consistency Assessment Programme (RCAP) on Basel 3 implementation in Australia) and its application in major offshore jurisdictions.

The material differences between APRA Basel 3 and Internationally Comparable Basel 3 ratios include:

Deductions

- Investments in insurance and banking associates - APRA requires full deduction against CET1. On an Internationally Comparable basis, these investments are subject to a concessional threshold before a deduction is required.
- Deferred tax assets - A full deduction is required from CET1 for deferred tax assets relating to temporary differences. On an Internationally Comparable basis, this is first subject to a concessional threshold before the deduction is required.

Risk Weighted Assets (RWA)

- Mortgages RWA - APRA imposes a floor of 20% on the downturn Loss Given Default (LGD) used in credit RWA calculations for residential mortgages. The Internationally Comparable Basel 3 framework requires a downturn LGD floor of 10%. Additionally, from July 2016, APRA requires a higher correlation factor than the Basel framework.
- IRRBB RWA - APRA requires inclusion of IRRBB within the RWA base for the CET1 ratio calculation. This is not required on an Internationally Comparable basis.
- Specialised lending - APRA requires the supervisory slotting approach to be used in determining credit RWA for specialised lending exposures. The Internationally Comparable basis allows for the advanced internal ratings based approach to be used when calculating RWA for these exposures.
- Unsecured Corporate Lending LGD - an adjustment to align ANZ's unsecured corporate lending LGD to 45% to be consistent with banks in other jurisdictions. The 45% LGD rate is also used in the Foundation Internal Ratings-Based approach (FIRB).
- Undrawn Corporate Lending Exposure at Default (EAD) - an adjustment to ANZ's credit conversion factors (CCF) for undrawn corporate loan commitments to 75% (used in FIRB approach) to align with banks in other jurisdictions.

Leverage Ratio - including discontinued operations

At 31 March 2021, the Group's APRA Leverage Ratio was 5.5% which is above the 3.5% APRA proposed minimum for internal ratings-based approach ADIs (IRB ADIs) which includes ANZ. The following table summarises the Group's Leverage Ratio calculation:

| | As at | | | Movement | |
|---|------------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Tier 1 Capital (net of capital deductions) | 58,431 | 56,481 | 56,295 | 3% | 4% |
| On-balance sheet exposures (excluding derivatives and securities financing transaction exposures) | 878,187 | 841,830 | 899,411 | 4% | -2% |
| Derivative exposures | 33,933 | 32,296 | 42,868 | 5% | -21% |
| Securities financing transaction exposures | 26,947 | 58,416 | 67,443 | -54% | -60% |
| Other off-balance sheet exposures | 114,125 | 114,128 | 114,677 | 0% | 0% |
| Total exposure measure | 1,053,192 | 1,046,670 | 1,124,399 | 1% | -6% |
| APRA Leverage Ratio | 5.5% | 5.4% | 5.0% | | |
| Internationally Comparable Leverage Ratio | 6.2% | 6.0% | 5.6% | | |

- March 2021 v September 2020**

APRA leverage ratio increased 15 bps during the March 2021 half. Key drivers of the movement were:

- Net organic capital generation (largely from cash profit excluding large/notable and one-off items) less dividends paid (+25 bps).
- On balance sheet exposure growth in liquids and loan growth in the Australia Retail and Commercial, and New Zealand divisions (-10 bps).

Capital Management - Other Developments

- **Capital Requirements - Unquestionably Strong**

APRA's key initiatives in relation to Unquestionably Strong capital requirements are as follows:

- In July 2017, APRA released an information paper outlining its assessment on the additional capital required for the Australian banking sector to be considered 'unquestionably strong' as originally outlined in the Financial System Inquiry final report in December 2014. APRA indicated that "in the case of the four major Australian banks, this equated to a benchmark CET1 capital ratio, under the current capital adequacy framework, of at least 10.5 percent from 1 January 2020".
- APRA is consulting on a number of proposals in relation to risk-weighting framework revisions to credit risk, operational risk, market risk and interest rate risk in the banking book requirements. In December 2020, APRA released an updated consultation paper regarding proposed changes to the capital framework for ADIs aimed at embedding 'unquestionably strong' levels of capital, improving the flexibility of the framework, and improving the transparency of ADI capital strength. These proposals replaced previous consultation packages released by APRA in 2018 and 2019 in relation to proposed revisions to the capital framework for ADIs and is expected to be implemented from 1 January 2023. The key aspects of APRA's latest December 2020 proposals are:
 - Increased alignment with internationally agreed Basel standards;
 - Implementing more risk-sensitive risk weights for residential mortgage lending;
 - Introduction of the Basel II capital floor that limits the RWA outcome for IRB ADIs to no less than 72.5% of the RWA outcome under the standardised approach;
 - Improving the flexibility of the capital framework through the introduction of a default level of the countercyclical capital buffer (CCyB) of 100 bps of RWA and increasing the capital conservation buffer (CCB) for IRB ADIs by 150 bps (from 250 bps to 400 bps);
 - Improving the transparency and comparability of ADIs' capital ratios, including by requiring IRB ADIs to also publish their capital ratios under the standardised approach; and
 - Implementing a Minimum Leverage Ratio for IRB ADIs at 3.5%.

APRA has indicated in their proposals a decrease in RWA by approximately 10% for IRB ADIs, but this would be offset by the increased capital allocation to regulatory buffers. APRA has also indicated that, as ADIs are currently meeting the 'unquestionably strong' benchmarks, it is not APRA's intention to require ADIs to raise additional capital. Accordingly, APRA is expected to calibrate the proposed capital requirements for ADIs, measured in dollar terms, to be consistent at an industry level with the existing 'unquestionably strong' capital benchmarks for ADIs under the current capital framework. The impact of these proposed changes on individual ADIs (including ANZBGL), however, will vary depending on the final form of requirements implemented by APRA.

Given the number of items that are yet to be finalised by APRA, the final outcome of any further changes to APRA's prudential standards or other impacts on the Group remains uncertain.

- **APRA Guidance on Capital Management**

In December 2020, APRA updated their capital management guidance whereby from the 2021 calendar year, APRA will no longer hold banks to a minimum level of earnings retention but ADIs will need to maintain vigilance and careful planning in capital management, such as the need for ADI to conduct regular stress testing and assurance on the capacity to continue to lend, amongst others. APRA also stated that the onus will be on Boards to carefully consider the sustainable rate for dividends, taking into account the outlook for profitability, capital and the economic environment.

- **APRA Total Loss Absorbing Capacity Requirements**

In July 2019, APRA announced its decision on loss-absorbing capacity in which it will require domestic systemically important banks (D-SIBs), including ANZ, to increase their Total Capital by 3% of risk weighted assets by January 2024. Based on ANZ's capital position as at 31 March 2021, this represents an incremental increase in the Total Capital requirement of approximately \$4 billion, with an equivalent decrease in other senior funding. APRA has stated that it anticipates that D-SIBs would satisfy the requirement predominantly with Tier 2 capital.

- **Revisions to Related Entities Framework**

APRA announced in August 2019 that it will implement its proposal to reduce limits for Australian ADIs' exposure to related entities, reducing limits from 50% of Level 1 Total Capital to 25% of Level 1 Tier 1 Capital. As exposures are measured net of capital deductions, the proposed changes to APRA's capital regulations (contained in APS111 below) would affect the measurement of ADIs' exposures. On the basis that the APS111 revisions are implemented as currently proposed, the reduction in the above limits is not expected to have a material impact on ANZ and its subsidiaries. The implementation date for changes to the related entities framework has been deferred by APRA to 1 January 2022.

- **Revisions to APS111 Capital Adequacy**

In October 2019, APRA released a discussion paper on draft revisions to the prudential standard APS111 Capital Adequacy: Measurement of Capital for consultation. The most material change from APRA's proposal is in relation to the treatment of capital investments for each banking and insurance subsidiary at Level 1 with the tangible component of the investment changing from 400% risk weighting to:

- 250% risk weighting up to an amount equal to 10% of ANZ's net Level 1 CET1; and
- the remainder of the investment will be treated as a CET1 capital deduction.

ANZ is reviewing the implications for its current investments. The net impact on the Group is unclear and will depend upon a number of factors including the capitalisation of the affected subsidiaries at the time of implementation, the final form of the prudential standard, as well as the effect of management actions being pursued that have the potential to materially offset the impact of these proposals. Based on ANZ's current investment in its affected subsidiaries and in the absence of any offsetting management actions, the above proposals implies a reduction in ANZ's Level 1 CET1 capital ratio of up to approximately \$2 billion (~60 bps). However, ANZ believes that this outcome is unlikely and, post implementation of management actions, the net capital impact could be minimal. There is no impact on ANZ's Level 2 CET1 capital ratio arising from these proposed changes. The proposed implementation date has been deferred by APRA to January 2022.

- **The Reserve Bank of New Zealand (RBNZ) review of capital requirements**

In December 2019, the RBNZ announced its capital review policy decisions for New Zealand Banks. In November 2020, the RBNZ released for consultation its draft Banking Prudential Requirements for these capital policy changes. The key requirements include:

- Tier 1 capital requirement of 16% of RWA for ANZ Bank New Zealand Limited (ANZ New Zealand) of which up to 2.5% of this could be in the form of Additional Tier 1 (AT1) Capital. Total Capital requirement remained at 18% of RWA of which up to 2% can be Tier 2 Capital;
- Redeemable preference shares are allowable as AT1 capital. It is anticipated that ANZ New Zealand will be able to refinance existing internal AT1 securities to external counterparties;
- Increase RWA outcomes for IRB banks to approximately 90% of what would be calculated under the standardised approach:
 - Apply an 85% output floor for credit risk RWA of IRB banks; and
 - Increase the scalar applied to credit risk RWA of IRB banks from 1.06 to 1.2;
- Implemented over a transition period concluding on 1 July 2028.

The net impact on the Group is an increase in CET1 capital of approximately \$0.7 billion between 31 March 2021 and the end of the transition period (based on the Group's 31 March 2021 balance sheet). This amount could vary over time subject to changes to capital requirements in ANZ New Zealand (e.g. from RWA growth), potential dividend payments and the level of capital already retained by ANZ New Zealand to meet the final RBNZ requirements.

- **RBNZ announcement on actions to support the banking system**

In March 2021, the RBNZ announced that the restrictions on dividends and redemption of non-CET1 capital instruments put in place in April 2020 will be eased. The updated restrictions will allow ANZ New Zealand, a New Zealand subsidiary of ANZBGL to pay up to 50% of their earnings as dividends to shareholders. This restriction will remain in place until 1 July 2022, at which point the RBNZ intends to remove the restrictions completely, subject to prevailing economic conditions.

Further, in the March 2021 update, the RBNZ announced that it will remove the restrictions on redemption of non-CET1 capital instruments. However, as the restriction was in place in May 2020, ANZ New Zealand was not permitted to redeem its NZD 500 million Capital Notes at the redemption date and did not exercise its option to convert in May 2020. The terms of the Capital Notes provide for their conversion into a variable number of ANZBGL shares in May 2022 subject to certain conditions. Conversion would result in an increase in the Group's CET1 capital (approximately 10 bps) at Level 2.

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Divisional Performance - continuing operations

The Group operates on a divisional structure with five continuing divisions: Australia Retail and Commercial, Institutional, New Zealand, Pacific, and Technology, Services & Operations (TSO) and Group Centre. For further information on the composition of divisions, refer to the Definitions on page 133.

The presentation of divisional results has been impacted by the following structural changes during the period. Prior period comparatives have been restated:

- Australia Retail and Commercial division - the Advice business was transferred from Retail to Commercial and Private Bank business within the division;
- Institutional division - a number of small operations were transferred from Corporate Finance to Central Functions within the division;
- the New Zealand Technology operations was transferred from the TSO and Group Centre division to the New Zealand division. As these costs were previously recharged, there is no change to previously reported divisional cash profit, however divisional balance sheet and full time equivalent employees (FTEs) have been restated to reflect this change.

Other than those described above, there have been no other significant changes.

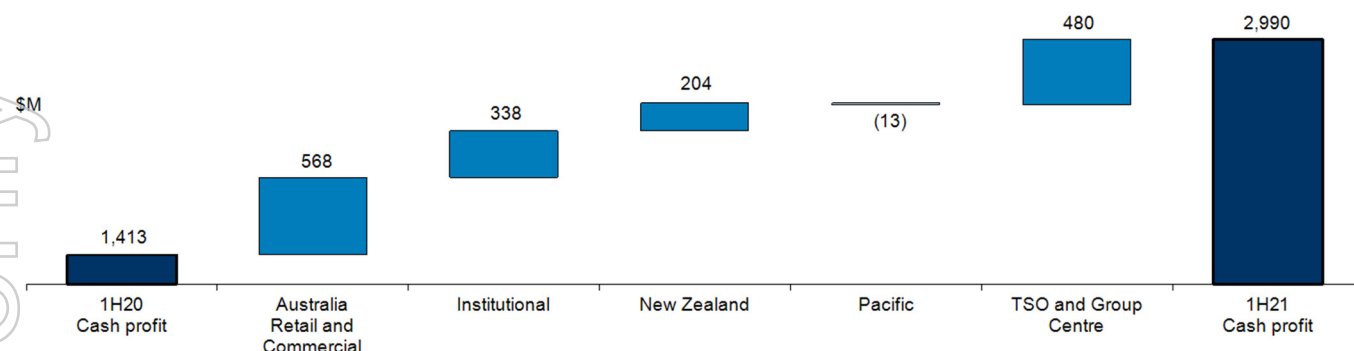
The divisions reported are consistent with internal reporting provided to the chief operating decision maker, being the Chief Executive Officer.

The Divisional Results section is reported on a cash profit basis for continuing operations. For information on discontinued operations please refer to the Guide to Half Year Results on page 8.

DIVISIONAL RESULTS

Divisional Performance - continuing operations

Cash profit by division - March 2021 Half Year v March 2020 Half Year



| | Australia Retail and Commercial \$M | Institutional \$M | New Zealand \$M | Pacific \$M | TSO and Group Centre \$M | Group \$M |
|---|-------------------------------------|-------------------|-----------------|-------------|--------------------------|--------------|
| March 2021 Half Year | | | | | | |
| Net interest income | 3,974 | 1,519 | 1,393 | 49 | 51 | 6,986 |
| Other operating income | 302 | 1,014 | 238 | 33 | (150) | 1,437 |
| Operating income | 4,276 | 2,533 | 1,631 | 82 | (99) | 8,423 |
| Operating expenses | (2,000) | (1,274) | (623) | (71) | (514) | (4,482) |
| Profit/(Loss) before credit impairment and income tax | 2,276 | 1,259 | 1,008 | 11 | (613) | 3,941 |
| Credit impairment (charge)/release | 381 | 55 | 58 | (3) | - | 491 |
| Profit/(Loss) before income tax | 2,657 | 1,314 | 1,066 | 8 | (613) | 4,432 |
| Income tax expense and non-controlling interests | (875) | (366) | (295) | (1) | 95 | (1,442) |
| Cash profit/(loss) from continuing operations | 1,782 | 948 | 771 | 7 | (518) | 2,990 |

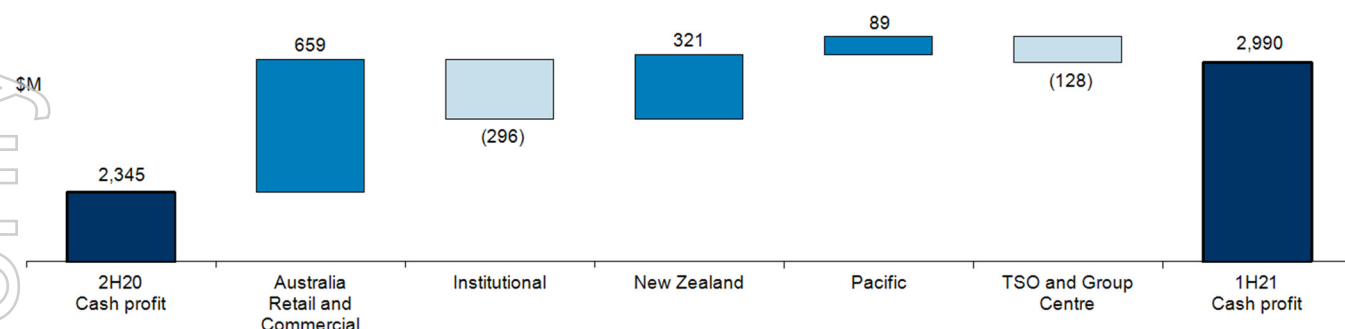
| | Australia Retail and Commercial \$M | Institutional \$M | New Zealand \$M | Pacific \$M | TSO and Group Centre \$M | Group \$M |
|---|-------------------------------------|-------------------|-----------------|-------------|--------------------------|--------------|
| March 2020 Half Year | | | | | | |
| Net interest income | 4,048 | 1,624 | 1,410 | 65 | 75 | 7,222 |
| Other operating income | 595 | 1,167 | 247 | 50 | (702) | 1,357 |
| Operating income | 4,643 | 2,791 | 1,657 | 115 | (627) | 8,579 |
| Operating expenses | (2,065) | (1,290) | (690) | (76) | (484) | (4,605) |
| Profit/(Loss) before credit impairment and income tax | 2,578 | 1,501 | 967 | 39 | (1,111) | 3,974 |
| Credit impairment (charge)/release | (843) | (641) | (179) | (11) | - | (1,674) |
| Profit/(Loss) before income tax | 1,735 | 860 | 788 | 28 | (1,111) | 2,300 |
| Income tax expense and non-controlling interests | (521) | (250) | (221) | (8) | 113 | (887) |
| Cash profit/(loss) from continuing operations | 1,214 | 610 | 567 | 20 | (998) | 1,413 |

March 2021 Half Year v March 2020 Half Year

| | Australia Retail and Commercial | Institutional | New Zealand | Pacific | TSO and Group Centre | Group |
|---|---------------------------------|---------------|-------------|-------------|----------------------|--------------|
| Net interest income | -2% | -6% | -1% | -25% | -32% | -3% |
| Other operating income | -49% | -13% | -4% | -34% | -79% | 6% |
| Operating income | -8% | -9% | -2% | -29% | -84% | -2% |
| Operating expenses | -3% | -1% | -10% | -7% | 6% | -3% |
| Profit/(Loss) before credit impairment and income tax | -12% | -16% | 4% | -72% | -45% | -1% |
| Credit impairment charge/(release) | large | large | large | -73% | n/a | large |
| Profit/(Loss) before income tax | 53% | 53% | 35% | -71% | -45% | 93% |
| Income tax expense and non-controlling interests | 68% | 46% | 33% | -88% | -16% | 63% |
| Cash profit/(loss) from continuing operations | 47% | 55% | 36% | -65% | -48% | large |

Divisional Performance - continuing operations

Cash profit by division - March 2021 Half Year v September 2020 Half Year



| | Australia Retail and Commercial \$M | Institutional \$M | New Zealand \$M | Pacific \$M | TSO and Group Centre \$M | Group \$M |
|---|-------------------------------------|-------------------|-----------------|-------------|--------------------------|--------------|
| March 2021 Half Year | | | | | | |
| Net interest income | 3,974 | 1,519 | 1,393 | 49 | 51 | 6,986 |
| Other operating income | 302 | 1,014 | 238 | 33 | (150) | 1,437 |
| Operating income | 4,276 | 2,533 | 1,631 | 82 | (99) | 8,423 |
| Operating expenses | (2,000) | (1,274) | (623) | (71) | (514) | (4,482) |
| Profit/(Loss) before credit impairment and income tax | 2,276 | 1,259 | 1,008 | 11 | (613) | 3,941 |
| Credit impairment (charge)/release | 381 | 55 | 58 | (3) | - | 491 |
| Profit/(Loss) before income tax | 2,657 | 1,314 | 1,066 | 8 | (613) | 4,432 |
| Income tax expense and non-controlling interests | (875) | (366) | (295) | (1) | 95 | (1,442) |
| Cash profit/(loss) from continuing operations | 1,782 | 948 | 771 | 7 | (518) | 2,990 |

| | Australia Retail and Commercial \$M | Institutional \$M | New Zealand \$M | Pacific \$M | TSO and Group Centre \$M | Group \$M |
|---|-------------------------------------|-------------------|-----------------|-------------|--------------------------|--------------|
| September 2020 Half Year | | | | | | |
| Net interest income | 3,868 | 1,558 | 1,321 | 44 | 36 | 6,827 |
| Other operating income | 566 | 1,482 | 226 | 34 | 38 | 2,346 |
| Operating income | 4,434 | 3,040 | 1,547 | 78 | 74 | 9,173 |
| Operating expenses | (2,026) | (1,268) | (745) | (129) | (610) | (4,778) |
| Profit/(Loss) before credit impairment and income tax | 2,408 | 1,772 | 802 | (51) | (536) | 4,395 |
| Credit impairment (charge)/release | (804) | (53) | (166) | (41) | - | (1,064) |
| Profit/(Loss) before income tax | 1,604 | 1,719 | 636 | (92) | (536) | 3,331 |
| Income tax expense and non-controlling interests | (481) | (475) | (186) | 10 | 146 | (986) |
| Cash profit/(loss) from continuing operations | 1,123 | 1,244 | 450 | (82) | (390) | 2,345 |

March 2021 Half Year v September 2020 Half Year

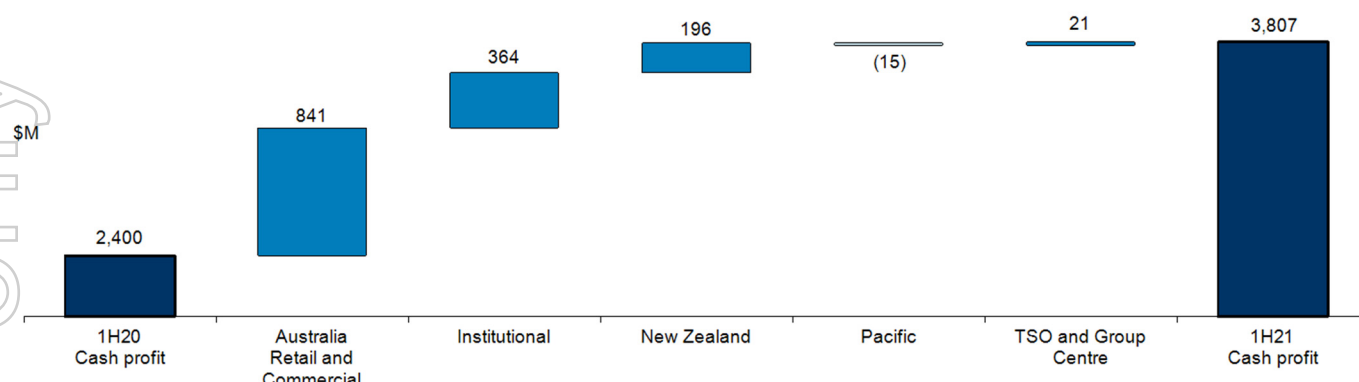
| | Australia Retail and Commercial | Institutional | New Zealand | Pacific | TSO and Group Centre | Group |
|---|---------------------------------|---------------|-------------|--------------|----------------------|------------|
| Net interest income | 3% | -3% | 5% | 11% | 42% | 2% |
| Other operating income | -47% | -32% | 5% | -3% | large | -39% |
| Operating income | -4% | -17% | 5% | 5% | large | -8% |
| Operating expenses | -1% | 0% | -16% | -45% | -16% | -6% |
| Profit/(Loss) before credit impairment and income tax | -5% | -29% | 26% | large | 14% | -10% |
| Credit impairment (charge)/release | large | large | large | -93% | n/a | large |
| Profit/(Loss) before income tax | 66% | -24% | 68% | large | 14% | 33% |
| Income tax expense and non-controlling interests | 82% | -23% | 59% | large | -35% | 46% |
| Cash profit/(loss) from continuing operations | 59% | -24% | 71% | large | 33% | 28% |

DIVISIONAL RESULTS

Divisional Performance - continuing operations

Cash profit by division (excluding large/notable items¹) - March 2021 Half Year v March 2020 Half Year

The Group cash profit results include a number of items collectively referred to as large/notable items. While these items form part of cash profit they have been excluded from the tables below given their nature and significance.



¹ Refer to pages 13 to 17 for a description of large/notable items.

| | Australia Retail and Commercial \$M | Institutional \$M | New Zealand \$M | Pacific \$M | TSO and Group Centre \$M | Group \$M |
|---|-------------------------------------|-------------------|-----------------|-------------|--------------------------|--------------|
| March 2021 Half Year | | | | | | |
| Net interest income | 4,031 | 1,518 | 1,393 | 49 | 51 | 7,042 |
| Other operating income | 596 | 989 | 225 | 33 | 197 | 2,040 |
| Operating income | 4,627 | 2,507 | 1,618 | 82 | 248 | 9,082 |
| Operating expenses | (1,869) | (1,188) | (613) | (70) | (476) | (4,216) |
| Profit/(Loss) before credit impairment and income tax | 2,758 | 1,319 | 1,005 | 12 | (228) | 4,866 |
| Credit impairment (charge)/release | 381 | 55 | 58 | (3) | - | 491 |
| Profit/(Loss) before income tax | 3,139 | 1,374 | 1,063 | 9 | (228) | 5,357 |
| Income tax expense and non-controlling interests | (943) | (392) | (298) | (1) | 84 | (1,550) |
| Cash profit/(loss) from continuing operations | 2,196 | 982 | 765 | 8 | (144) | 3,807 |

| | Australia Retail and Commercial \$M | Institutional \$M | New Zealand \$M | Pacific \$M | TSO and Group Centre \$M | Group \$M |
|---|-------------------------------------|-------------------|-----------------|-------------|--------------------------|--------------|
| March 2020 Half Year | | | | | | |
| Net interest income | 4,058 | 1,626 | 1,348 | 67 | 70 | 7,169 |
| Other operating income | 625 | 1,164 | 254 | 50 | 114 | 2,207 |
| Operating income | 4,683 | 2,790 | 1,602 | 117 | 184 | 9,376 |
| Operating expenses | (1,904) | (1,278) | (653) | (74) | (452) | (4,361) |
| Profit/(Loss) before credit impairment and income tax | 2,779 | 1,512 | 949 | 43 | (268) | 5,015 |
| Credit impairment (charge)/release | (843) | (641) | (159) | (11) | - | (1,654) |
| Profit/(Loss) before income tax | 1,936 | 871 | 790 | 32 | (268) | 3,361 |
| Income tax expense and non-controlling interests | (581) | (253) | (221) | (9) | 103 | (961) |
| Cash profit/(loss) from continuing operations | 1,355 | 618 | 569 | 23 | (165) | 2,400 |

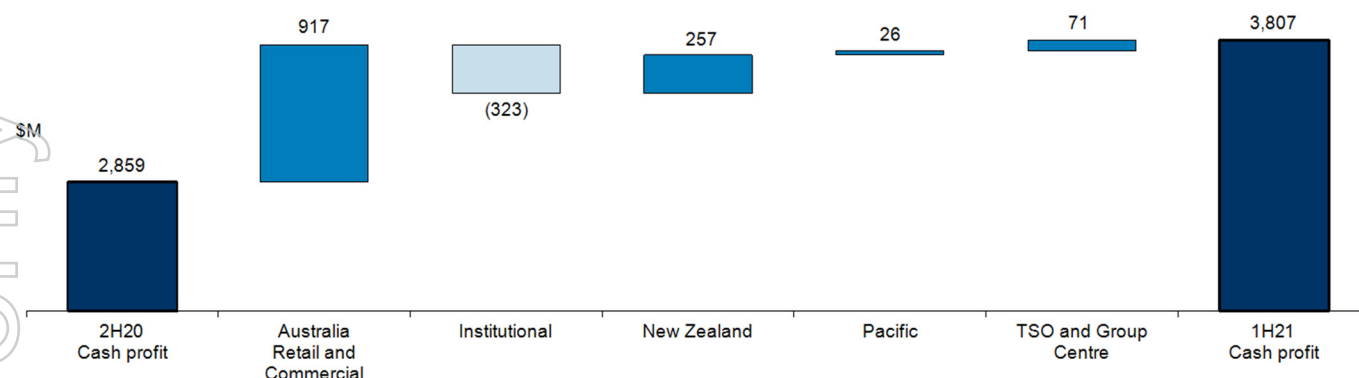
March 2021 Half Year v March 2020 Half Year

| | Australia Retail and Commercial | Institutional | New Zealand | Pacific | TSO and Group Centre | Group |
|---|---------------------------------|---------------|-------------|-------------|----------------------|------------|
| Net interest income | -1% | -7% | 3% | -27% | -27% | -2% |
| Other operating income | -5% | -15% | -11% | -34% | 73% | -8% |
| Operating income | -1% | -10% | 1% | -30% | 35% | -3% |
| Operating expenses | -2% | -7% | -6% | -5% | 5% | -3% |
| Profit/(Loss) before credit impairment and income tax | -1% | -13% | 6% | -72% | -15% | -3% |
| Credit impairment (charge)/release | large | large | large | -73% | n/a | large |
| Profit/(Loss) before income tax | 62% | 58% | 35% | -72% | -15% | 59% |
| Income tax expense and non-controlling interests | 62% | 55% | 35% | -89% | -18% | 61% |
| Cash profit/(loss) from continuing operations | 62% | 59% | 34% | -65% | -13% | 59% |

DIVISIONAL RESULTS

Divisional Performance - continuing operations

Cash profit by division (excluding large/notable items¹) - March 2021 Half Year v September 2020 Half Year



¹ Refer to pages 13 to 17 for a description of large/notable items.

| | Australia Retail and Commercial \$M | Institutional \$M | New Zealand \$M | Pacific \$M | TSO and Group Centre \$M | Group \$M |
|---|-------------------------------------|-------------------|-----------------|-------------|--------------------------|--------------|
| March 2021 Half Year | | | | | | |
| Net interest income | 4,031 | 1,518 | 1,393 | 49 | 51 | 7,042 |
| Other operating income | 596 | 989 | 225 | 33 | 197 | 2,040 |
| Operating income | 4,627 | 2,507 | 1,618 | 82 | 248 | 9,082 |
| Operating expenses | (1,869) | (1,188) | (613) | (70) | (476) | (4,216) |
| Profit/(Loss) before credit impairment and income tax | 2,758 | 1,319 | 1,005 | 12 | (228) | 4,866 |
| Credit impairment (charge)/release | 381 | 55 | 58 | (3) | - | 491 |
| Profit/(Loss) before income tax | 3,139 | 1,374 | 1,063 | 9 | (228) | 5,357 |
| Income tax expense and non-controlling interests | (943) | (392) | (298) | (1) | 84 | (1,550) |
| Cash profit/(loss) from continuing operations | 2,196 | 982 | 765 | 8 | (144) | 3,807 |

| | Australia Retail and Commercial \$M | Institutional \$M | New Zealand \$M | Pacific \$M | TSO and Group Centre \$M | Group \$M |
|---|-------------------------------------|-------------------|-----------------|-------------|--------------------------|--------------|
| September 2020 Half Year | | | | | | |
| Net interest income | 3,941 | 1,559 | 1,265 | 54 | 33 | 6,852 |
| Other operating income | 582 | 1,498 | 225 | 34 | 144 | 2,483 |
| Operating income | 4,523 | 3,057 | 1,490 | 88 | 177 | 9,335 |
| Operating expenses | (1,892) | (1,207) | (622) | (73) | (494) | (4,288) |
| Profit/(Loss) before credit impairment and income tax | 2,631 | 1,850 | 868 | 15 | (317) | 5,047 |
| Credit impairment (charge)/release | (804) | (53) | (163) | (41) | - | (1,061) |
| Profit/(Loss) before income tax | 1,827 | 1,797 | 705 | (26) | (317) | 3,986 |
| Income tax expense and non-controlling interests | (548) | (492) | (197) | 8 | 102 | (1,127) |
| Cash profit/(loss) from continuing operations | 1,279 | 1,305 | 508 | (18) | (215) | 2,859 |

March 2021 Half Year v September 2020 Half Year

| | Australia Retail and Commercial | Institutional | New Zealand | Pacific | TSO and Group Centre | Group |
|---|---------------------------------|---------------|-------------|--------------|----------------------|------------|
| Net interest income | 2% | -3% | 10% | -9% | 55% | 3% |
| Other operating income | 2% | -34% | 0% | -3% | 37% | -18% |
| Operating income | 2% | -18% | 9% | -7% | 40% | -3% |
| Operating expenses | -1% | -2% | -1% | -4% | -4% | -2% |
| Profit/(Loss) before credit impairment and income tax | 5% | -29% | 16% | -20% | -28% | -4% |
| Credit impairment (charge)/release | large | large | large | -93% | n/a | large |
| Profit/(Loss) before income tax | 72% | -24% | 51% | large | -28% | 34% |
| Income tax expense and non-controlling interests | 72% | -20% | 51% | large | -18% | 38% |
| Cash profit/(loss) from continuing operations | 72% | -25% | 51% | large | -33% | 33% |

DIVISIONAL RESULTS

Australia Retail and Commercial - continuing operations

Mark Hand

Divisional performance was impacted by a number of large/notable items. Refer to pages 13 to 17 and pages 51 to 52 for details.

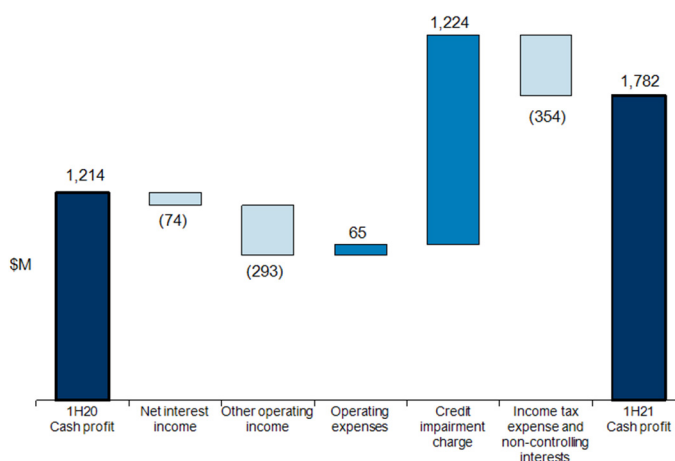
| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net interest income | 3,974 | 3,868 | 4,048 | 3% | -2% |
| Other operating income | 302 | 566 | 595 | -47% | -49% |
| Operating income | 4,276 | 4,434 | 4,643 | -4% | -8% |
| Operating expenses | (2,000) | (2,026) | (2,065) | -1% | -3% |
| Profit before credit impairment and income tax | 2,276 | 2,408 | 2,578 | -5% | -12% |
| Credit impairment (charge)/release | 381 | (804) | (843) | large | large |
| Profit before income tax | 2,657 | 1,604 | 1,735 | 66% | 53% |
| Income tax expense and non-controlling interests | (875) | (481) | (521) | 82% | 68% |
| Cash profit | 1,782 | 1,123 | 1,214 | 59% | 47% |
| Balance Sheet | | | | | |
| Net loans and advances | 344,269 | 339,381 | 329,812 | 1% | 4% |
| Other external assets | 3,510 | 3,663 | 3,836 | -4% | -8% |
| External assets | 347,779 | 343,044 | 333,648 | 1% | 4% |
| Customer deposits | 241,315 | 234,594 | 212,990 | 3% | 13% |
| Other external liabilities | 9,328 | 9,220 | 9,478 | 1% | -2% |
| External liabilities | 250,643 | 243,814 | 222,468 | 3% | 13% |
| Risk weighted assets | 163,006 | 166,662 | 161,758 | -2% | 1% |
| Average gross loans and advances | 346,168 | 336,314 | 333,617 | 3% | 4% |
| Average deposits and other borrowings | 240,094 | 222,191 | 210,214 | 8% | 14% |
| Ratios | | | | | |
| Return on average assets | 1.03% | 0.67% | 0.72% | | |
| Net interest margin | 2.56% | 2.53% | 2.65% | | |
| Operating expenses to operating income | 46.8% | 45.7% | 44.5% | | |
| Operating expenses to average assets | 1.16% | 1.20% | 1.23% | | |
| Individually assessed credit impairment charge/(release) | 134 | 278 | 318 | -52% | -58% |
| Individually assessed credit impairment charge/(release) as a % of average GLA ¹ | 0.08% | 0.17% | 0.19% | | |
| Collectively assessed credit impairment charge/(release) | (515) | 526 | 525 | large | large |
| Collectively assessed credit impairment charge/(release) as a % of average GLA ¹ | (0.30%) | 0.31% | 0.31% | | |
| Gross impaired assets | 1,228 | 1,634 | 1,544 | -25% | -20% |
| Gross impaired assets as a % of GLA | 0.35% | 0.48% | 0.46% | | |
| Total full time equivalent staff (FTE) | 14,118 | 14,078 | 14,061 | 0% | 0% |

¹ Credit impairment charge used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

Performance March 2021 v March 2020

- Lending volumes increased driven by home loan growth, partially offset by lower unsecured lending due to lower consumer demand, increased customer repayments following fiscal and regulatory stimulus and a lower interest rate environment, and a decrease in commercial lending.
- Net interest margin decreased driven by unfavourable lending mix from proportionately more growth in lower margin fixed rate home loans compared to higher margin unsecured lending, deposit margin compression and lower earnings on capital. This was partially offset by lower funding costs, favourable funding deposit mix and asset and deposit repricing benefits.
- Other operating income decreased driven by the loss on reclassification of ANZ Share Investing to held for sale and lower credit card and international transaction volumes due to COVID-19 impacts.
- Operating expenses decreased driven by productivity benefits and lower restructuring expenses, partially offset by higher customer remediation and investment spend.
- Credit impairment charges decreased driven by a collectively assessed credit impairment release reflecting an improved economic outlook and lower individually assessed credit impairment charge due to the impact of COVID-19 support packages.

Cash Profit March 2021 v March 2020



DIVISIONAL RESULTS

Australia Retail and Commercial - continuing operations

Mark Hand

| Individually assessed credit impairment charge/(release) | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Retail | 75 | 155 | 156 | -52% | -52% |
| Home Loans | 46 | 38 | 28 | 21% | 64% |
| Cards and Personal Loans | 26 | 111 | 122 | -77% | -79% |
| Deposits and Payments ¹ | 3 | 6 | 6 | -50% | -50% |
| Commercial and Private Bank | 59 | 123 | 162 | -52% | -64% |
| Business Banking | (9) | 47 | 72 | large | large |
| Small Business Banking | 68 | 76 | 90 | -11% | -24% |
| Individually assessed credit impairment charge/(release) | 134 | 278 | 318 | -52% | -58% |

| Collectively assessed credit impairment charge/(release) | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Retail | (306) | 235 | 275 | large | large |
| Home Loans | (259) | 244 | 239 | large | large |
| Cards and Personal Loans | (43) | (6) | 34 | large | large |
| Deposits and Payments ¹ | (4) | (3) | 2 | 33% | large |
| Commercial and Private Bank | (209) | 291 | 250 | large | large |
| Business Banking | (101) | 191 | 137 | large | large |
| Small Business Banking | (108) | 100 | 113 | large | large |
| Collectively assessed credit impairment charge/(release) | (515) | 526 | 525 | large | large |

| Net loans and advances | As at | | | Movement | |
|------------------------------------|----------------|----------------|----------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Retail | 287,475 | 281,570 | 272,011 | 2% | 6% |
| Home Loans | 280,747 | 274,825 | 263,580 | 2% | 7% |
| Cards and Personal Loans | 6,682 | 6,710 | 8,370 | 0% | -20% |
| Deposits and Payments ¹ | 46 | 35 | 61 | 31% | -25% |
| Commercial and Private Bank | 56,794 | 57,811 | 57,801 | -2% | -2% |
| Business Banking | 41,283 | 42,264 | 41,759 | -2% | -1% |
| Small Business Banking | 12,254 | 12,312 | 13,030 | 0% | -6% |
| Private Bank and Advice | 3,257 | 3,235 | 3,012 | 1% | 8% |
| Net loans and advances | 344,269 | 339,381 | 329,812 | 1% | 4% |

| Customer deposits | As at | | | Movement | |
|------------------------------------|----------------|----------------|----------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Retail | 134,655 | 133,536 | 123,435 | 1% | 9% |
| Home Loans ² | 35,901 | 33,161 | 28,133 | 8% | 28% |
| Cards and Personal Loans | 181 | 237 | 254 | -24% | -29% |
| Deposits and Payments | 98,573 | 100,138 | 95,048 | -2% | 4% |
| Commercial and Private Bank | 106,660 | 101,058 | 89,555 | 6% | 19% |
| Business Banking | 24,111 | 23,944 | 20,630 | 1% | 17% |
| Small Business Banking | 54,625 | 49,878 | 43,773 | 10% | 25% |
| Private Bank and Advice | 27,924 | 27,236 | 25,152 | 3% | 11% |
| Customer deposits | 241,315 | 234,594 | 212,990 | 3% | 13% |

¹ Net loans and advances for the deposits and payments business represent amounts in overdraft.

² Customer deposit amounts for the home loans business represent balances in offset accounts.

DIVISIONAL RESULTS

Australia Retail and Commercial - continuing operations

Mark Hand

| | Retail \$M | Commercial and Private Bank \$M | Total \$M |
|--|---------------|---------------------------------------|--------------|
| March 2021 Half Year | | | |
| Net interest income | 2,874 | 1,100 | 3,974 |
| Other operating income | 75 | 227 | 302 |
| Operating income | 2,949 | 1,327 | 4,276 |
| Operating expenses | (1,327) | (673) | (2,000) |
| Profit before credit impairment and income tax | 1,622 | 654 | 2,276 |
| Credit impairment (charge)/release | 231 | 150 | 381 |
| Profit before income tax | 1,853 | 804 | 2,657 |
| Income tax expense and non-controlling interests | (633) | (242) | (875) |
| Cash profit | 1,220 | 562 | 1,782 |
| Individually assessed credit impairment charge/(release) | 75 | 59 | 134 |
| Collectively assessed credit impairment charge/(release) | (306) | (209) | (515) |
| Net loans and advances | 287,475 | 56,794 | 344,269 |
| Customer deposits | 134,655 | 106,660 | 241,315 |
| Risk weighted assets | 110,672 | 52,334 | 163,006 |
| March 2020 Half Year | | | |
| Net interest income | 2,742 | 1,306 | 4,048 |
| Other operating income | 365 | 230 | 595 |
| Operating income | 3,107 | 1,536 | 4,643 |
| Operating expenses | (1,325) | (740) | (2,065) |
| Profit before credit impairment and income tax | 1,782 | 796 | 2,578 |
| Credit impairment (charge)/release | (431) | (412) | (843) |
| Profit before income tax | 1,351 | 384 | 1,735 |
| Income tax expense and non-controlling interests | (405) | (116) | (521) |
| Cash profit | 946 | 268 | 1,214 |
| Individually assessed credit impairment charge/(release) | 156 | 162 | 318 |
| Collectively assessed credit impairment charge/(release) | 275 | 250 | 525 |
| Net loans and advances | 272,011 | 57,801 | 329,812 |
| Customer deposits | 123,435 | 89,555 | 212,990 |
| Risk weighted assets | 107,412 | 54,346 | 161,758 |
| March 2021 Half Year v March 2020 Half Year | | | |
| Net interest income | 5% | -16% | -2% |
| Other operating income | -79% | -1% | -49% |
| Operating income | -5% | -14% | -8% |
| Operating expenses | 0% | -9% | -3% |
| Profit before credit impairment and income tax | -9% | -18% | -12% |
| Credit impairment (charge)/release | large | large | large |
| Profit before income tax | 37% | large | 53% |
| Income tax expense and non-controlling interests | 56% | large | 68% |
| Cash profit | 29% | large | 47% |
| Individually assessed credit impairment charge/(release) | -52% | -64% | -58% |
| Collectively assessed credit impairment charge/(release) | large | large | large |
| Net loans and advances | 6% | -2% | 4% |
| Customer deposits | 9% | 19% | 13% |
| Risk weighted assets | 3% | -4% | 1% |

DIVISIONAL RESULTS

Australia Retail and Commercial - continuing operations

Mark Hand

| | Retail \$M | Commercial and Private Bank \$M | Total \$M |
|--|---------------|---------------------------------------|--------------|
| March 2021 Half Year | | | |
| Net interest income | 2,874 | 1,100 | 3,974 |
| Other operating income | 75 | 227 | 302 |
| Operating income | 2,949 | 1,327 | 4,276 |
| Operating expenses | (1,327) | (673) | (2,000) |
| Profit before credit impairment and income tax | 1,622 | 654 | 2,276 |
| Credit impairment (charge)/release | 231 | 150 | 381 |
| Profit before income tax | 1,853 | 804 | 2,657 |
| Income tax expense and non-controlling interests | (633) | (242) | (875) |
| Cash profit | 1,220 | 562 | 1,782 |
| Individually assessed credit impairment charge/(release) | 75 | 59 | 134 |
| Collectively assessed credit impairment charge/(release) | (306) | (209) | (515) |
| Net loans and advances | 287,475 | 56,794 | 344,269 |
| Customer deposits | 134,655 | 106,660 | 241,315 |
| Risk weighted assets | 110,672 | 52,334 | 163,006 |
| September 2020 Half Year | | | |
| Net interest income | 2,724 | 1,144 | 3,868 |
| Other operating income | 333 | 233 | 566 |
| Operating income | 3,057 | 1,377 | 4,434 |
| Operating expenses | (1,335) | (691) | (2,026) |
| Profit before credit impairment and income tax | 1,722 | 686 | 2,408 |
| Credit impairment (charge)/release | (390) | (414) | (804) |
| Profit before income tax | 1,332 | 272 | 1,604 |
| Income tax expense and non-controlling interests | (398) | (83) | (481) |
| Cash profit | 934 | 189 | 1,123 |
| Individually assessed credit impairment charge/(release) | 155 | 123 | 278 |
| Collectively assessed credit impairment charge/(release) | 235 | 291 | 526 |
| Net loans and advances | 281,570 | 57,811 | 339,381 |
| Customer deposits | 133,536 | 101,058 | 234,594 |
| Risk weighted assets | 112,142 | 54,520 | 166,662 |
| March 2021 Half Year v September 2020 Half Year | | | |
| Net interest income | 6% | -4% | 3% |
| Other operating income | -77% | -3% | -47% |
| Operating income | -4% | -4% | -4% |
| Operating expenses | -1% | -3% | -1% |
| Profit before credit impairment and income tax | -6% | -5% | -5% |
| Credit impairment (charge)/release | large | large | large |
| Profit before income tax | 39% | large | 66% |
| Income tax expense and non-controlling interests | 59% | large | 82% |
| Cash profit | 31% | large | 59% |
| Individually assessed credit impairment charge/(release) | -52% | -52% | -52% |
| Collectively assessed credit impairment charge/(release) | large | large | large |
| Net loans and advances | 2% | -2% | 1% |
| Customer deposits | 1% | 6% | 3% |
| Risk weighted assets | -1% | -4% | -2% |

DIVISIONAL RESULTS

Institutional - continuing operations

Mark Whelan

Divisional performance was impacted by a number of large/notable items. Refer to pages 13 to 17 and pages 51 to 52 for details.

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net interest income | 1,519 | 1,558 | 1,624 | -3% | -6% |
| Other operating income | 1,014 | 1,482 | 1,167 | -32% | -13% |
| Operating income | 2,533 | 3,040 | 2,791 | -17% | -9% |
| Operating expenses | (1,274) | (1,268) | (1,290) | 0% | -1% |
| Profit before credit impairment and income tax | 1,259 | 1,772 | 1,501 | -29% | -16% |
| Credit impairment (charge)/release | 55 | (53) | (641) | large | large |
| Profit before income tax | 1,314 | 1,719 | 860 | -24% | 53% |
| Income tax expense and non-controlling interests | (366) | (475) | (250) | -23% | 46% |
| Cash profit | 948 | 1,244 | 610 | -24% | 55% |
| Balance Sheet | | | | | |
| Net loans and advances | 147,446 | 157,634 | 199,410 | -6% | -26% |
| Other external assets | 344,994 | 391,862 | 461,548 | -12% | -25% |
| External assets | 492,440 | 549,496 | 660,958 | -10% | -25% |
| Customer deposits | 223,666 | 223,288 | 258,517 | 0% | -13% |
| Other deposits and borrowings | 65,675 | 73,427 | 96,639 | -11% | -32% |
| Deposits and other borrowings | 289,341 | 296,715 | 355,156 | -2% | -19% |
| Other external liabilities | 143,956 | 183,318 | 229,611 | -21% | -37% |
| External liabilities | 433,297 | 480,033 | 584,767 | -10% | -26% |
| Risk weighted assets | 169,960 | 186,502 | 207,028 | -9% | -18% |
| Average gross loans and advances | 151,897 | 179,138 | 175,366 | -15% | -13% |
| Average deposits and other borrowings | 292,475 | 321,745 | 305,506 | -9% | -4% |
| Ratios | | | | | |
| Return on average assets | 0.35% | 0.42% | 0.23% | | |
| Net interest margin | 0.77% | 0.73% | 0.78% | | |
| Net interest margin (excluding Markets) ¹ | 1.85% | 1.75% | 1.81% | | |
| Operating expenses to operating income | 50.3% | 41.7% | 46.2% | | |
| Operating expenses to average assets | 0.47% | 0.42% | 0.48% | | |
| Individually assessed credit impairment charge/(release) | 55 | 49 | 272 | 12% | -80% |
| Individually assessed credit impairment charge/(release) as a % of average GLA ² | 0.07% | 0.05% | 0.31% | | |
| Collectively assessed credit impairment charge/(release) | (110) | 4 | 369 | large | large |
| Collectively assessed credit impairment charge/(release) as a % of average GLA ² | (0.15%) | 0.00% | 0.42% | | |
| Gross impaired assets | 892 | 434 | 742 | large | 20% |
| Gross impaired assets as a % of GLA | 0.60% | 0.27% | 0.37% | | |
| Total full time equivalent staff (FTE) | 5,215 | 5,291 | 5,350 | -1% | -3% |

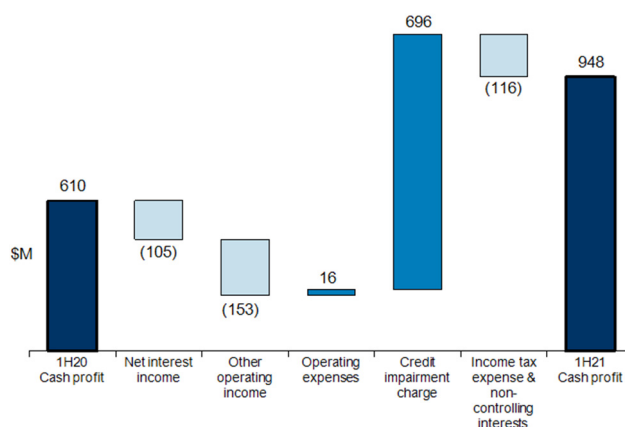
¹ Institutional (ex-Markets) net interest margin has been aligned to how it is reported internally by removing the impact of surplus funding within this segment. Comparative information has been restated accordingly.

² Credit impairment charge used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

Performance March 2021 v March 2020

- Lending volumes decreased across all businesses. Customer Deposits reduced in Markets and Transaction Banking.
- Net interest margin ex-Markets increased driven by improved lending margins.
- Other operating income decreased driven by lower Markets revenue as financial market conditions normalised and lower fee income in Corporate Finance and Transaction Banking, partially offset by lower customer remediation.
- Other operating expenses decreased driven by lower personnel costs and discretionary spend, partially offset by a litigation settlement.
- Credit impairment charges decreased driven by a collectively assessed credit impairment release in the March 2021 half reflecting an improved economic outlook and lower individually assessed credit impairment charges in Transaction Banking.

Cash Profit March 2021 v March 2020



DIVISIONAL RESULTS

Institutional - continuing operations

Mark Whelan

Institutional by Geography

| | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Australia | | | | | |
| Net interest income | 884 | 859 | 920 | 3% | -4% |
| Other operating income | 491 | 660 | 392 | -26% | 25% |
| Operating income | 1,375 | 1,519 | 1,312 | -9% | 5% |
| Operating expenses | (654) | (613) | (584) | 7% | 12% |
| Profit before credit impairment and income tax | 721 | 906 | 728 | -20% | -1% |
| Credit impairment (charge)/release | 68 | (5) | (274) | large | large |
| Profit before income tax | 789 | 901 | 454 | -12% | 74% |
| Income tax expense and non-controlling interests | (228) | (275) | (138) | -17% | 65% |
| Cash profit | 561 | 626 | 316 | -10% | 78% |
| Individually assessed credit impairment charge/(release) | 34 | 22 | 50 | 55% | -32% |
| Collectively assessed credit impairment charge/(release) | (102) | (17) | 224 | large | large |
| Net loans and advances | 89,755 | 98,992 | 115,637 | -9% | -22% |
| Customer deposits | 88,824 | 89,369 | 90,648 | -1% | -2% |
| Risk weighted assets | 93,452 | 99,632 | 103,240 | -6% | -9% |
| Asia, Pacific, Europe, and America | | | | | |
| Net interest income | 478 | 541 | 536 | -12% | -11% |
| Other operating income | 419 | 542 | 698 | -23% | -40% |
| Operating income | 897 | 1,083 | 1,234 | -17% | -27% |
| Operating expenses | (532) | (559) | (615) | -5% | -13% |
| Profit before credit impairment and income tax | 365 | 524 | 619 | -30% | -41% |
| Credit impairment (charge)/release | (20) | (56) | (325) | -64% | -94% |
| Profit before income tax | 345 | 468 | 294 | -26% | 17% |
| Income tax expense and non-controlling interests | (87) | (102) | (81) | -15% | 7% |
| Cash profit | 258 | 366 | 213 | -30% | 21% |
| Individually assessed credit impairment charge/(release) | 24 | 27 | 215 | -11% | -89% |
| Collectively assessed credit impairment charge/(release) | (4) | 29 | 110 | large | large |
| Net loans and advances | 51,694 | 52,168 | 76,849 | -1% | -33% |
| Customer deposits | 115,331 | 113,036 | 148,602 | 2% | -22% |
| Risk weighted assets | 63,922 | 71,884 | 89,491 | -11% | -29% |
| New Zealand | | | | | |
| Net interest income | 157 | 158 | 168 | -1% | -7% |
| Other operating income | 104 | 280 | 77 | -63% | 35% |
| Operating income | 261 | 438 | 245 | -40% | 7% |
| Operating expenses | (88) | (96) | (91) | -8% | -3% |
| Profit before credit impairment and income tax | 173 | 342 | 154 | -49% | 12% |
| Credit impairment (charge)/release | 7 | 8 | (42) | -13% | large |
| Profit before income tax | 180 | 350 | 112 | -49% | 61% |
| Income tax expense and non-controlling interests | (51) | (98) | (31) | -48% | 65% |
| Cash profit | 129 | 252 | 81 | -49% | 59% |
| Individually assessed credit impairment charge/(release) | (3) | - | 7 | n/a | large |
| Collectively assessed credit impairment charge/(release) | (4) | (8) | 35 | -50% | large |
| Net loans and advances | 5,997 | 6,474 | 6,924 | -7% | -13% |
| Customer deposits | 19,511 | 20,883 | 19,267 | -7% | 1% |
| Risk weighted assets | 12,586 | 14,986 | 14,297 | -16% | -12% |

DIVISIONAL RESULTS

Institutional - continuing operations

Mark Whelan

| Individually assessed credit impairment charge/(release) | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Transaction Banking | 5 | 18 | 227 | -72% | -98% |
| Corporate Finance | 51 | 31 | 46 | 65% | 11% |
| Markets | (1) | - | (1) | n/a | 0% |
| Individually assessed credit impairment charge/(release) | 55 | 49 | 272 | 12% | -80% |

| Collectively assessed credit impairment charge/(release) | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Transaction Banking | (8) | (37) | 52 | -78% | large |
| Corporate Finance | (95) | 46 | 312 | large | large |
| Markets | (7) | (5) | 5 | 40% | large |
| Collectively assessed credit impairment charge/(release) | (110) | 4 | 369 | large | large |

| Net loans and advances | As at | | | Movement | |
|-------------------------------|----------------|----------------|----------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Transaction Banking | 14,295 | 14,192 | 22,023 | 1% | -35% |
| Corporate Finance | 105,026 | 111,253 | 128,570 | -6% | -18% |
| Markets | 28,097 | 32,160 | 48,714 | -13% | -42% |
| Central Functions | 28 | 29 | 103 | -3% | -73% |
| Net loans and advances | 147,446 | 157,634 | 199,410 | -6% | -26% |

| Customer deposits | As at | | | Movement | |
|--------------------------|----------------|----------------|----------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Transaction Banking | 120,775 | 123,963 | 124,159 | -3% | -3% |
| Corporate Finance | 1,817 | 966 | 971 | 88% | 87% |
| Markets | 99,272 | 96,464 | 131,277 | 3% | -24% |
| Central Functions | 1,802 | 1,895 | 2,110 | -5% | -15% |
| Customer deposits | 223,666 | 223,288 | 258,517 | 0% | -13% |

DIVISIONAL RESULTS

Institutional - continuing operations

Mark Whelan

| | Transaction Banking \$M | Corporate Finance \$M | Markets \$M | Central Functions \$M | Total \$M |
|--|-------------------------------|-----------------------------|----------------|-----------------------------|--------------|
| March 2021 Half Year | | | | | |
| Net interest income | 326 | 783 | 402 | 8 | 1,519 |
| Other operating income | 320 | 45 | 638 | 11 | 1,014 |
| Operating income | 646 | 828 | 1,040 | 19 | 2,533 |
| Operating expenses | (368) | (300) | (591) | (15) | (1,274) |
| Profit/(Loss) before credit impairment and income tax | 278 | 528 | 449 | 4 | 1,259 |
| Credit impairment (charge)/release | 3 | 44 | 8 | - | 55 |
| Profit/(Loss) before income tax | 281 | 572 | 457 | 4 | 1,314 |
| Income tax expense and non-controlling interests | (82) | (163) | (104) | (17) | (366) |
| Cash profit/(loss) | 199 | 409 | 353 | (13) | 948 |
| Individually assessed credit impairment charge/(release) | 5 | 51 | (1) | - | 55 |
| Collectively assessed credit impairment charge/(release) | (8) | (95) | (7) | - | (110) |
| Net loans and advances | 14,295 | 105,026 | 28,097 | 28 | 147,446 |
| Customer deposits | 120,775 | 1,817 | 99,272 | 1,802 | 223,666 |
| Risk weighted assets | 25,648 | 92,905 | 50,135 | 1,272 | 169,960 |
| March 2020 Half Year | | | | | |
| Net interest income | 456 | 754 | 400 | 14 | 1,624 |
| Other operating income | 356 | 31 | 764 | 16 | 1,167 |
| Operating income | 812 | 785 | 1,164 | 30 | 2,791 |
| Operating expenses | (404) | (301) | (561) | (24) | (1,290) |
| Profit/(Loss) before credit impairment and income tax | 408 | 484 | 603 | 6 | 1,501 |
| Credit impairment (charge)/release | (279) | (358) | (4) | - | (641) |
| Profit/(Loss) before income tax | 129 | 126 | 599 | 6 | 860 |
| Income tax expense and non-controlling interests | (68) | (34) | (134) | (14) | (250) |
| Cash profit/(loss) | 61 | 92 | 465 | (8) | 610 |
| Individually assessed credit impairment charge/(release) | 227 | 46 | (1) | - | 272 |
| Collectively assessed credit impairment charge/(release) | 52 | 312 | 5 | - | 369 |
| Net loans and advances | 22,023 | 128,570 | 48,714 | 103 | 199,410 |
| Customer deposits | 124,159 | 971 | 131,277 | 2,110 | 258,517 |
| Risk weighted assets | 29,036 | 109,824 | 67,690 | 478 | 207,028 |
| March 2021 Half Year v March 2020 Half Year | | | | | |
| Net interest income | -29% | 4% | 1% | -43% | -6% |
| Other operating income | -10% | 45% | -16% | -31% | -13% |
| Operating income | -20% | 5% | -11% | -37% | -9% |
| Operating expenses | -9% | 0% | 5% | -38% | -1% |
| Profit/(Loss) before credit impairment and income tax | -32% | 9% | -26% | -33% | -16% |
| Credit impairment (charge)/release | large | large | large | n/a | large |
| Profit/(Loss) before income tax | large | large | -24% | -33% | 53% |
| Income tax expense and non-controlling interests | 21% | large | -22% | 21% | 46% |
| Cash profit/(loss) | large | large | -24% | 63% | 55% |
| Individually assessed credit impairment charge/(release) | -98% | 11% | 0% | n/a | -80% |
| Collectively assessed credit impairment charge/(release) | large | large | large | n/a | large |
| Net loans and advances | -35% | -18% | -42% | -73% | -26% |
| Customer deposits | -3% | 87% | -24% | -15% | -13% |
| Risk weighted assets | -12% | -15% | -26% | large | -18% |

DIVISIONAL RESULTS

Institutional - continuing operations

Mark Whelan

| | Transaction Banking \$M | Corporate Finance \$M | Markets \$M | Central Functions \$M | Total \$M |
|--|-------------------------------|-----------------------------|----------------|-----------------------------|--------------|
| March 2021 Half Year | | | | | |
| Net interest income | 326 | 783 | 402 | 8 | 1,519 |
| Other operating income | 320 | 45 | 638 | 11 | 1,014 |
| Operating income | 646 | 828 | 1,040 | 19 | 2,533 |
| Operating expenses | (368) | (300) | (591) | (15) | (1,274) |
| Profit/(Loss) before credit impairment and income tax | 278 | 528 | 449 | 4 | 1,259 |
| Credit impairment (charge)/release | 3 | 44 | 8 | - | 55 |
| Profit/(Loss) before income tax | 281 | 572 | 457 | 4 | 1,314 |
| Income tax expense and non-controlling interests | (82) | (163) | (104) | (17) | (366) |
| Cash profit/(loss) | 199 | 409 | 353 | (13) | 948 |
| Individually assessed credit impairment charge/(release) | 5 | 51 | (1) | - | 55 |
| Collectively assessed credit impairment charge/(release) | (8) | (95) | (7) | - | (110) |
| Net loans and advances | 14,295 | 105,026 | 28,097 | 28 | 147,446 |
| Customer deposits | 120,775 | 1,817 | 99,272 | 1,802 | 223,666 |
| Risk weighted assets | 25,648 | 92,905 | 50,135 | 1,272 | 169,960 |
| September 2020 Half Year | | | | | |
| Net interest income | 377 | 802 | 370 | 9 | 1,558 |
| Other operating income | 331 | 28 | 1,120 | 3 | 1,482 |
| Operating income | 708 | 830 | 1,490 | 12 | 3,040 |
| Operating expenses | (408) | (306) | (534) | (20) | (1,268) |
| Profit/(Loss) before credit impairment and income tax | 300 | 524 | 956 | (8) | 1,772 |
| Credit impairment (charge)/release | 19 | (77) | 5 | - | (53) |
| Profit/(Loss) before income tax | 319 | 447 | 961 | (8) | 1,719 |
| Income tax expense and non-controlling interests | (95) | (120) | (258) | (2) | (475) |
| Cash profit/(loss) | 224 | 327 | 703 | (10) | 1,244 |
| Individually assessed credit impairment charge/(release) | 18 | 31 | - | - | 49 |
| Collectively assessed credit impairment charge/(release) | (37) | 46 | (5) | - | 4 |
| Net loans and advances | 14,192 | 111,253 | 32,160 | 29 | 157,634 |
| Customer deposits | 123,963 | 966 | 96,464 | 1,895 | 223,288 |
| Risk weighted assets | 23,739 | 102,923 | 59,345 | 495 | 186,502 |
| March 2021 Half Year v September 2020 Half Year | | | | | |
| Net interest income | -14% | -2% | 9% | -11% | -3% |
| Other operating income | -3% | 61% | -43% | large | -32% |
| Operating income | -9% | 0% | -30% | 58% | -17% |
| Operating expenses | -10% | -2% | 11% | -25% | 0% |
| Profit/(Loss) before credit impairment and income tax | -7% | 1% | -53% | large | -29% |
| Credit impairment (charge)/release | -84% | large | 60% | n/a | large |
| Profit/(Loss) before income tax | -12% | 28% | -52% | large | -24% |
| Income tax expense and non-controlling interests | -14% | 36% | -60% | large | -23% |
| Cash profit/(loss) | -11% | 25% | -50% | 30% | -24% |
| Individually assessed credit impairment charge/(release) | -72% | 65% | n/a | n/a | 12% |
| Collectively assessed credit impairment charge/(release) | -78% | large | 40% | n/a | large |
| Net loans and advances | 1% | -6% | -13% | -3% | -6% |
| Customer deposits | -3% | 88% | 3% | -5% | 0% |
| Risk weighted assets | 8% | -10% | -16% | large | -9% |

DIVISIONAL RESULTS

Institutional - continuing operations

Mark Whelan

Analysis of Markets operating income¹

During the March 2021 half, the Group aligned reporting of Markets Franchise Revenue to its respective product lines (Foreign Exchange, Rates, Credit and Capital Markets, and Commodities) to better reflect the underlying nature of Markets' business. Prior period presentation of Markets Franchise Revenue by Sales and Trading is retained this period to assist with transition to the new presentation.

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Composition of Markets operating income by product | | | | | |
| Foreign Exchange | 307 | 253 | 437 | 21% | -30% |
| Rates | 128 | 338 | 290 | -62% | -56% |
| Credit and Capital Markets | 139 | 248 | 103 | -44% | 35% |
| Commodities | 43 | 52 | 72 | -17% | -40% |
| Franchise Revenue | 617 | 891 | 902 | -31% | -32% |
| Balance Sheet ² | 402 | 468 | 238 | -14% | 69% |
| Derivative valuation adjustments ³ | 21 | 131 | 24 | -84% | -13% |
| Markets operating income | 1,040 | 1,490 | 1,164 | -30% | -11% |

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Composition of Markets operating income by business activity | | | | | |
| Franchise Sales | 419 | 471 | 513 | -11% | -18% |
| Franchise Trading | 219 | 551 | 413 | -60% | -47% |
| Balance Sheet ² | 402 | 468 | 238 | -14% | 69% |
| Markets operating income | 1,040 | 1,490 | 1,164 | -30% | -11% |
| Includes: | | | | | |
| Derivative valuation adjustments ³ | 21 | 131 | 24 | -84% | -13% |

¹ Markets operating income includes net interest income and other operating income.

² Balance Sheet represents hedging of interest rate risk on the Group's loan and deposit books and the management of the Group's liquidity portfolio.

³ Includes funding and credit valuation adjustments.

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Composition of Markets operating income by geography | | | | | |
| Australia | 402 | 517 | 325 | -22% | 24% |
| Asia, Pacific, Europe & America | 517 | 673 | 740 | -23% | -30% |
| New Zealand | 121 | 300 | 99 | -60% | 22% |
| Markets operating income | 1,040 | 1,490 | 1,164 | -30% | -11% |

DIVISIONAL RESULTS

Institutional - continuing operations

Mark Whelan

Market risk

Traded market risk

Below are aggregate Value at Risk (VaR) exposures at 99% confidence level covering both physical and derivatives trading positions for the Bank's principal trading centres.

99% confidence level (1 day holding period)

| | As at | High for period | Low for period | Avg for period | As at | High for year | Low for year | Avg for year |
|---------------------------------|---------------|-----------------|----------------|----------------|---------------|---------------|---------------|---------------|
| | Mar 21 \$M | Mar 21 \$M | Mar 21 \$M | Mar 21 \$M | Sep 20 \$M | Sep 20 \$M | Sep 20 \$M | Sep 20 \$M |
| Value at Risk at 99% confidence | | | | | | | | |
| Foreign exchange | 3.2 | 10.0 | 2.0 | 4.6 | 2.0 | 6.1 | 1.2 | 3.1 |
| Interest rate | 6.2 | 19.6 | 4.3 | 10.1 | 9.6 | 13.8 | 3.3 | 7.2 |
| Credit | 14.8 | 22.2 | 9.3 | 14.4 | 13.9 | 17.1 | 1.8 | 8.6 |
| Commodities | 2.6 | 3.4 | 1.3 | 2.4 | 3.0 | 4.7 | 1.3 | 2.6 |
| Equity | - | - | - | - | - | - | - | - |
| Diversification benefit | (11.3) | n/a | n/a | (10.1) | (10.9) | n/a | n/a | (8.0) |
| Total VaR | 15.5 | 30.0 | 14.0 | 21.4 | 17.6 | 31.9 | 5.7 | 13.5 |

Non-traded interest rate risk

Non-traded interest rate risk is managed by Markets and relates to the potential adverse impact of changes in market interest rates on future net interest income for the Group. Interest rate risk is reported using various techniques including VaR and scenario analysis based on a 1% shock.

99% confidence level (1 day holding period)

| | As at | High for period | Low for period | Avg for period | As at | High for year | Low for year | Avg for year |
|---------------------------------|---------------|-----------------|----------------|----------------|---------------|---------------|---------------|---------------|
| | Mar 21 \$M | Mar 21 \$M | Mar 21 \$M | Mar 21 \$M | Sep 20 \$M | Sep 20 \$M | Sep 20 \$M | Sep 20 \$M |
| Value at Risk at 99% confidence | | | | | | | | |
| Australia | 67.3 | 81.8 | 63.6 | 72.3 | 60.8 | 60.8 | 18.8 | 33.4 |
| New Zealand | 26.5 | 32.8 | 26.5 | 29.8 | 26.3 | 26.3 | 9.4 | 15.2 |
| Asia, Pacific, Europe & America | 33.5 | 33.5 | 29.4 | 31.9 | 29.4 | 30.2 | 17.4 | 24.2 |
| Diversification benefit | (55.2) | n/a | n/a | (66.0) | (61.4) | n/a | n/a | (29.5) |
| Total VaR | 72.1 | 79.4 | 59.3 | 68.0 | 55.1 | 58.3 | 31.5 | 43.3 |

Impact of 1% rate shock on the next 12 months' net interest income margin

| | As at | |
|--------------------------------------|--------|--------|
| | Mar 21 | Sep 20 |
| As at period end | 1.74% | 1.25% |
| Maximum exposure | 1.74% | 1.61% |
| Minimum exposure | 1.00% | 0.52% |
| Average exposure (in absolute terms) | 1.31% | 1.01% |

DIVISIONAL RESULTS

New Zealand - continuing operations

Antonia Watson

Divisional performance was impacted by a number of large/notable items. Refer to pages 13 to 17 and pages 51 to 52 for details (in AUD).

Table reflects NZD for New Zealand (AUD results shown on page 68)

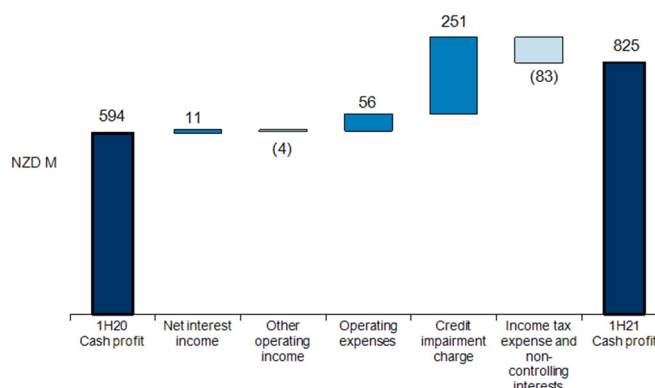
| | Half Year | | | Movement | |
|---|-----------------|-----------------|-----------------|---------------------|---------------------|
| | Mar 21 NZD M | Sep 20 NZD M | Mar 20 NZD M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net interest income | 1,490 | 1,416 | 1,479 | 5% | 1% |
| Other operating income | 255 | 242 | 259 | 5% | -2% |
| Operating income | 1,745 | 1,658 | 1,738 | 5% | 0% |
| Operating expenses | (668) | (796) | (724) | -16% | -8% |
| Profit before credit impairment and income tax | 1,077 | 862 | 1,014 | 25% | 6% |
| Credit impairment (charge)/release | 63 | (178) | (188) | large | large |
| Profit before income tax | 1,140 | 684 | 826 | 67% | 38% |
| Income tax expense and non-controlling interests | (315) | (199) | (232) | 58% | 36% |
| Cash profit | 825 | 485 | 594 | 70% | 39% |
| Balance Sheet | | | | | |
| Net loans and advances | 131,250 | 125,981 | 128,560 | 4% | 2% |
| Other external assets | 4,153 | 4,522 | 4,805 | -8% | -14% |
| External assets | 135,403 | 130,503 | 133,365 | 4% | 2% |
| Customer deposits | 101,530 | 98,304 | 93,626 | 3% | 8% |
| Other deposits and borrowings | 3,543 | 1,748 | 4,456 | large | -20% |
| Deposits and other borrowings | 105,073 | 100,052 | 98,082 | 5% | 7% |
| Other external liabilities | 19,526 | 23,385 | 28,095 | -17% | -31% |
| External liabilities | 124,599 | 123,437 | 126,177 | 1% | -1% |
| Risk weighted assets | 71,220 | 71,348 | 72,502 | 0% | -2% |
| Average gross loans and advances | 129,047 | 128,748 | 127,968 | 0% | 1% |
| Average deposits and other borrowings | 102,546 | 99,324 | 94,740 | 3% | 8% |
| Net funds management income | 109 | 106 | 113 | 3% | -4% |
| Funds under management | 36,489 | 35,223 | 32,504 | 4% | 12% |
| Average funds under management | 35,468 | 34,816 | 34,472 | 2% | 3% |
| Ratios | | | | | |
| Return on average assets | 1.25% | 0.73% | 0.90% | | |
| Net interest margin | 2.32% | 2.20% | 2.31% | | |
| Operating expenses to operating income | 38.3% | 48.0% | 41.7% | | |
| Operating expenses to average assets | 1.01% | 1.20% | 1.10% | | |
| Individually assessed credit impairment charge/(release) | (6) | 66 | 37 | large | large |
| Individually assessed credit impairment charge/(release) as a % of average GLA ¹ | (0.01%) | 0.10% | 0.06% | | |
| Collectively assessed credit impairment charge/(release) | (57) | 112 | 151 | large | large |
| Collectively assessed credit impairment charge/(release) as a % of average GLA ¹ | (0.09%) | 0.17% | 0.24% | | |
| Gross impaired assets | 338 | 374 | 271 | -10% | 25% |
| Gross impaired assets as a % of GLA | 0.26% | 0.30% | 0.21% | | |
| Total full time equivalent staff (FTE) | 6,691 | 6,679 | 7,009 | 0% | -5% |

¹ Credit impairment charge used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

Performance March 2021 v March 2020

- Lending volumes increased driven by home loan growth, partially offset by decrease in commercial lending and the impact of the sale of UDC in the September 2020 half.
- Net interest margin was broadly flat as favourable deposit mix and loan and deposit repricing were offset by headwinds from unfavourable lending mix, a low interest rate environment and lower net interest income from UDC post sale completion in the September 2020 half.
- Operating expenses decreased driven by FTE reduction, lower discretionary costs and lower expenses from UDC post sale completion in the September 2020 half.
- Credit impairment charges decreased driven by collectively assessed credit impairment release reflecting an improved economic outlook and lower individually assessed credit impairment charge due to the impact of COVID-19 support packages and higher write-backs.

Cash Profit March 2021 v March 2020



DIVISIONAL RESULTS

New Zealand - continuing operations

Antonia Watson

| | Half Year | | | Movement | |
|---|-----------------|-----------------|-----------------|---------------------|---------------------|
| | Mar 21 NZD M | Sep 20 NZD M | Mar 20 NZD M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Individually assessed credit impairment charge/(release) | | | | | |
| Retail | 9 | 21 | 20 | -57% | -55% |
| Home Loans | - | 3 | 2 | -100% | -100% |
| Other | 9 | 18 | 18 | -50% | -50% |
| Commercial | (15) | 45 | 17 | large | large |
| Individually assessed credit impairment charge/(release) | (6) | 66 | 37 | large | large |

| | Half Year | | | Movement | |
|---|-----------------|-----------------|-----------------|---------------------|---------------------|
| | Mar 21 NZD M | Sep 20 NZD M | Mar 20 NZD M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Collectively assessed credit impairment charge/(release) | | | | | |
| Retail | (41) | 40 | 62 | large | large |
| Home Loans | (36) | 28 | 50 | large | large |
| Other | (5) | 12 | 12 | large | large |
| Commercial | (16) | 72 | 89 | large | large |
| Collectively assessed credit impairment charge/(release) | (57) | 112 | 151 | large | large |

| | As at | | | Movement | |
|-------------------------------|-----------------|-----------------|-----------------|---------------------|---------------------|
| | Mar 21 NZD M | Sep 20 NZD M | Mar 20 NZD M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net loans and advances | | | | | |
| Retail | 92,418 | 86,648 | 85,001 | 7% | 9% |
| Home Loans | 90,060 | 84,270 | 82,253 | 7% | 9% |
| Other | 2,358 | 2,378 | 2,748 | -1% | -14% |
| Commercial | 38,832 | 39,333 | 43,559 | -1% | -11% |
| Net loans and advances | 131,250 | 125,981 | 128,560 | 4% | 2% |

| | As at | | | Movement | |
|--------------------------|-----------------|-----------------|-----------------|---------------------|---------------------|
| | Mar 21 NZD M | Sep 20 NZD M | Mar 20 NZD M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Customer deposits | | | | | |
| Retail | 81,358 | 79,867 | 76,408 | 2% | 6% |
| Commercial | 20,172 | 18,437 | 17,218 | 9% | 17% |
| Customer deposits | 101,530 | 98,304 | 93,626 | 3% | 8% |

DIVISIONAL RESULTS

New Zealand - continuing operations

Antonia Watson

| | Retail NZD M | Commercial NZD M | Central Functions NZD M | Total NZD M |
|--|-----------------|---------------------|-------------------------------|----------------|
| March 2021 Half Year | | | | |
| Net interest income | 986 | 503 | 1 | 1,490 |
| Other operating income | 248 | 5 | 2 | 255 |
| Operating income | 1,234 | 508 | 3 | 1,745 |
| Operating expenses | (547) | (118) | (3) | (668) |
| Profit before credit impairment and income tax | 687 | 390 | - | 1,077 |
| Credit impairment (charge)/release | 32 | 31 | - | 63 |
| Profit before income tax | 719 | 421 | - | 1,140 |
| Income tax expense and non-controlling interests | (198) | (118) | 1 | (315) |
| Cash profit | 521 | 303 | 1 | 825 |
| Individually assessed credit impairment charge/(release) | 9 | (15) | - | (6) |
| Collectively assessed credit impairment charge/(release) | (41) | (16) | - | (57) |
| Net loans and advances | 92,418 | 38,832 | - | 131,250 |
| Customer deposits | 81,358 | 20,172 | - | 101,530 |
| Risk weighted assets | 39,190 | 29,924 | 2,106 | 71,220 |
| March 2020 Half Year | | | | |
| Net interest income | 922 | 549 | 8 | 1,479 |
| Other operating income | 254 | 5 | - | 259 |
| Operating income | 1,176 | 554 | 8 | 1,738 |
| Operating expenses | (574) | (146) | (4) | (724) |
| Profit before credit impairment and income tax | 602 | 408 | 4 | 1,014 |
| Credit impairment (charge)/release | (82) | (106) | - | (188) |
| Profit before income tax | 520 | 302 | 4 | 826 |
| Income tax expense and non-controlling interests | (146) | (85) | (1) | (232) |
| Cash profit | 374 | 217 | 3 | 594 |
| Individually assessed credit impairment charge/(release) | 20 | 17 | - | 37 |
| Collectively assessed credit impairment charge/(release) | 62 | 89 | - | 151 |
| Net loans and advances | 85,001 | 43,559 | - | 128,560 |
| Customer deposits | 76,408 | 17,218 | - | 93,626 |
| Risk weighted assets | 37,202 | 33,914 | 1,386 | 72,502 |
| March 2021 Half Year v March 2020 Half Year | | | | |
| Net interest income | 7% | -8% | -88% | 1% |
| Other operating income | -2% | 0% | n/a | -2% |
| Operating income | 5% | -8% | -63% | 0% |
| Operating expenses | -5% | -19% | -25% | -8% |
| Profit before credit impairment and income tax | 14% | -4% | -100% | 6% |
| Credit impairment (charge)/release | large | large | n/a | large |
| Profit before income tax | 38% | 39% | -100% | 38% |
| Income tax expense and non-controlling interests | 36% | 39% | large | 36% |
| Cash profit | 39% | 40% | -67% | 39% |
| Individually assessed credit impairment charge/(release) | -55% | large | n/a | large |
| Collectively assessed credit impairment charge/(release) | large | large | n/a | large |
| Net loans and advances | 9% | -11% | n/a | 2% |
| Customer deposits | 6% | 17% | n/a | 8% |
| Risk weighted assets | 5% | -12% | 52% | -2% |

DIVISIONAL RESULTS

New Zealand - continuing operations

Antonia Watson

| | Retail NZD M | Commercial NZD M | Central Functions NZD M | Total NZD M |
|--|-----------------|---------------------|-------------------------------|----------------|
| March 2021 Half Year | | | | |
| Net interest income | 986 | 503 | 1 | 1,490 |
| Other operating income | 248 | 5 | 2 | 255 |
| Operating income | 1,234 | 508 | 3 | 1,745 |
| Operating expenses | (547) | (118) | (3) | (668) |
| Profit before credit impairment and income tax | 687 | 390 | - | 1,077 |
| Credit impairment (charge)/release | 32 | 31 | - | 63 |
| Profit before income tax | 719 | 421 | - | 1,140 |
| Income tax expense and non-controlling interests | (198) | (118) | 1 | (315) |
| Cash profit | 521 | 303 | 1 | 825 |
| Individually assessed credit impairment charge/(release) | 9 | (15) | - | (6) |
| Collectively assessed credit impairment charge/(release) | (41) | (16) | - | (57) |
| Net loans and advances | 92,418 | 38,832 | - | 131,250 |
| Customer deposits | 81,358 | 20,172 | - | 101,530 |
| Risk weighted assets | 39,190 | 29,924 | 2,106 | 71,220 |
| September 2020 Half Year | | | | |
| Net interest income | 892 | 524 | - | 1,416 |
| Other operating income | 235 | 6 | 1 | 242 |
| Operating income | 1,127 | 530 | 1 | 1,658 |
| Operating expenses | (640) | (157) | 1 | (796) |
| Profit before credit impairment and income tax | 487 | 373 | 2 | 862 |
| Credit impairment (charge)/release | (61) | (117) | - | (178) |
| Profit before income tax | 426 | 256 | 2 | 684 |
| Income tax expense and non-controlling interests | (127) | (71) | (1) | (199) |
| Cash profit | 299 | 185 | 1 | 485 |
| Individually assessed credit impairment charge/(release) | 21 | 45 | - | 66 |
| Collectively assessed credit impairment charge/(release) | 40 | 72 | - | 112 |
| Net loans and advances | 86,648 | 39,333 | - | 125,981 |
| Customer deposits | 79,867 | 18,437 | - | 98,304 |
| Risk weighted assets | 38,308 | 30,839 | 2,201 | 71,348 |
| March 2021 Half Year v September 2020 Half Year | | | | |
| Net interest income | 11% | -4% | n/a | 5% |
| Other operating income | 6% | -17% | 100% | 5% |
| Operating income | 9% | -4% | large | 5% |
| Operating expenses | -15% | -25% | large | -16% |
| Profit before credit impairment and income tax | 41% | 5% | -100% | 25% |
| Credit impairment (charge)/release | large | large | n/a | large |
| Profit before income tax | 69% | 64% | -100% | 67% |
| Income tax expense and non-controlling interests | 56% | 66% | large | 58% |
| Cash profit | 74% | 64% | 0% | 70% |
| Individually assessed credit impairment charge/(release) | -57% | large | n/a | large |
| Collectively assessed credit impairment charge/(release) | large | large | n/a | large |
| Net loans and advances | 7% | -1% | n/a | 4% |
| Customer deposits | 2% | 9% | n/a | 3% |
| Risk weighted assets | 2% | -3% | -4% | 0% |

DIVISIONAL RESULTS

New Zealand - continuing operations

Antonia Watson

Table reflects AUD for New Zealand
NZD results shown on page 64

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net interest income | 1,393 | 1,321 | 1,410 | 5% | -1% |
| Other operating income | 238 | 226 | 247 | 5% | -4% |
| Operating income | 1,631 | 1,547 | 1,657 | 5% | -2% |
| Operating expenses | (623) | (745) | (690) | -16% | -10% |
| Profit before credit impairment and income tax | 1,008 | 802 | 967 | 26% | 4% |
| Credit impairment (charge)/release | 58 | (166) | (179) | large | large |
| Profit before income tax | 1,066 | 636 | 788 | 68% | 35% |
| Income tax expense and non-controlling interests | (295) | (186) | (221) | 59% | 33% |
| Cash profit | 771 | 450 | 567 | 71% | 36% |
| Consisting of: | | | | | |
| Retail | 486 | 278 | 357 | 75% | 36% |
| Commercial | 284 | 171 | 207 | 66% | 37% |
| Central Functions | 1 | 1 | 3 | 0% | -67% |
| Cash profit | 771 | 450 | 567 | 71% | 36% |
| Balance Sheet | | | | | |
| Net loans and advances | 120,482 | 116,625 | 125,195 | 3% | -4% |
| Other external assets | 3,812 | 4,186 | 4,679 | -9% | -19% |
| External assets | 124,294 | 120,811 | 129,874 | 3% | -4% |
| Customer deposits | 93,201 | 91,004 | 91,175 | 2% | 2% |
| Other deposits and borrowings | 3,252 | 1,618 | 4,339 | large | -25% |
| Deposits and other borrowings | 96,453 | 92,622 | 95,514 | 4% | 1% |
| Other external liabilities | 17,923 | 21,648 | 27,360 | -17% | -34% |
| External liabilities | 114,376 | 114,270 | 122,874 | 0% | -7% |
| Risk weighted assets | 65,376 | 66,049 | 70,604 | -1% | -7% |
| Average gross loans and advances | 120,639 | 120,182 | 122,011 | 0% | -1% |
| Average deposits and other borrowings | 95,864 | 92,756 | 90,329 | 3% | 6% |
| Net funds management income | 102 | 100 | 107 | 2% | -5% |
| Funds under management | 33,495 | 32,608 | 31,653 | 3% | 6% |
| Average funds under management | 33,157 | 32,499 | 32,868 | 2% | 1% |
| Ratios | | | | | |
| Return on average assets | 1.25% | 0.73% | 0.90% | | |
| Net interest margin | 2.32% | 2.20% | 2.31% | | |
| Operating expenses to operating income | 38.3% | 48.0% | 41.7% | | |
| Operating expenses to average assets | 1.01% | 1.20% | 1.10% | | |
| Individually assessed credit impairment charge/(release) | (5) | 62 | 35 | large | large |
| Individually assessed credit impairment charge/(release) as a % of average GLA ¹ | (0.01%) | 0.10% | 0.06% | | |
| Collectively assessed credit impairment charge/(release) | (53) | 104 | 144 | large | large |
| Collectively assessed credit impairment charge/(release) as a % of average GLA ¹ | (0.09%) | 0.17% | 0.24% | | |
| Gross impaired assets | 310 | 347 | 264 | -11% | 17% |
| Gross impaired assets as a % of GLA | 0.26% | 0.30% | 0.21% | | |
| Total full time equivalent staff (FTE) | 6,691 | 6,679 | 7,009 | 0% | -5% |

¹ Credit impairment charge used in the ratio relates to gross loans and advances and off-balance sheet commitments - undrawn and contingent liabilities.

DIVISIONAL RESULTS

Pacific - continuing operations

Antonia Watson

Divisional performance was impacted by a number of large/notable items. Refer to pages 13 to 17 and pages 51 to 52 for details of these items.

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net interest income | 49 | 44 | 65 | 11% | -25% |
| Other operating income | 33 | 34 | 50 | -3% | -34% |
| Operating income | 82 | 78 | 115 | 5% | -29% |
| Operating expenses ¹ | (71) | (129) | (76) | -45% | -7% |
| Profit/(Loss) before credit impairment and income tax | 11 | (51) | 39 | large | -72% |
| Credit impairment (charge)/release | (3) | (41) | (11) | -93% | -73% |
| Profit/(Loss) before income tax | 8 | (92) | 28 | large | -71% |
| Income tax expense and non-controlling interests | (1) | 10 | (8) | large | -88% |
| Cash profit/(loss) | 7 | (82) | 20 | large | -65% |
| Balance Sheet | | | | | |
| Net loans and advances | 1,713 | 1,866 | 2,176 | -8% | -21% |
| Customer deposits | 3,394 | 3,534 | 3,845 | -4% | -12% |
| Risk weighted assets | 3,176 | 3,357 | 3,547 | -5% | -10% |
| Total full time equivalent staff (FTE) | 1,101 | 1,113 | 1,108 | -1% | -1% |

¹ Includes \$50 million of goodwill written-off in the September 2020 half.

TSO and Group Centre - continuing operations

Divisional performance was impacted by a number of large/notable items. Refer to pages 13 to 17 and pages 51 to 52 for details of these items.

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Share of associates profit/(loss) | (242) | 21 | 135 | large | large |
| Operating income (other) | 143 | 53 | (762) | large | large |
| Operating income ¹ | (99) | 74 | (627) | large | -84% |
| Operating expenses ² | (514) | (610) | (484) | -16% | 6% |
| Profit/(Loss) before credit impairment and income tax | (613) | (536) | (1,111) | 14% | -45% |
| Credit impairment (charge)/release | - | - | - | n/a | n/a |
| Profit/(Loss) before income tax | (613) | (536) | (1,111) | 14% | -45% |
| Income tax benefit and non-controlling interests | 95 | 146 | 113 | -35% | -16% |
| Cash profit/(loss) | (518) | (390) | (998) | 33% | -48% |
| Risk weighted assets | 6,319 | 6,429 | 5,664 | -2% | 12% |
| Total full time equivalent staff (FTE) | 10,719 | 10,345 | 10,306 | 4% | 4% |

¹ Includes -\$347 million in the March 2021 half in respect of the Group's share of the AmBank 1MDB settlement and goodwill write-off. The March 2020 half includes -\$815 million impairment charge for AmBank and PT Panin. Refer to pages 13 to 17 for further details on large/notable items.

² Includes restructuring expense of \$38 million in the March 2021 half (Sep 20 half: \$19 million; Mar 20 half: \$5 million). The September 2020 half includes \$117 million of accelerated software amortisation. Refer to pages 13 to 17 for further details on large/notable items.

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PROFIT RECONCILIATION

Non-IFRS information

Statutory profit is prepared in accordance with recognition and measurement requirements of Australian Accounting Standards, which comply with International Financial Reporting Standards (IFRS). The Group provides additional measures of performance in the Consolidated Financial Report & Dividend Announcement which are prepared on a basis other than in accordance with accounting standards. The guidance provided in ASIC's *Regulatory Guide 230* has been followed when presenting this information.

Adjustments between statutory profit and cash profit

Cash profit represents ANZ's preferred measure of the result of the core business activities of the Group, enabling readers to assess Group and Divisional performance against prior periods and against peer institutions. To calculate cash profit, the Group excludes non-core items from statutory profit (refer to Definitions on pages 131 to 132 for further details). The adjustments made in arriving at cash profit are included in statutory profit which is subject to review within the context of the external auditor's review of the Condensed Consolidated Financial Statements. Cash profit is not subject to review by the external auditor. The external auditor has informed the Audit Committee that cash profit adjustments have been determined on a consistent basis across each period presented.

| | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Statutory profit attributable to shareholders of the Company from continuing operations | 2,951 | 2,040 | 1,635 | 45% | 80% |
| Adjustments between statutory profit and cash profit from continuing operations | | | | | |
| Economic hedges | 51 | 461 | (340) | -89% | large |
| Revenue and expense hedges | (12) | (156) | 120 | -92% | large |
| Structured credit intermediation trades | - | - | (2) | n/a | -100% |
| Total adjustments between statutory profit and cash profit from continuing operations | 39 | 305 | (222) | -87% | large |
| Cash profit from continuing operations | 2,990 | 2,345 | 1,413 | 28% | large |
| Statutory loss attributable to shareholders of the Company from discontinued operations | (8) | (8) | (90) | 0% | -91% |
| Adjustments between statutory profit and cash profit from discontinued operations | - | - | - | n/a | n/a |
| Cash profit from discontinued operations | (8) | (8) | (90) | 0% | -91% |
| Cash profit | 2,982 | 2,337 | 1,323 | 28% | large |

Explanation of adjustments between statutory profit and cash profit - continuing operations

- Economic hedges**

The Group enters into economic hedges to manage its interest rate and foreign exchange risk which, in accordance with accounting standards, result in fair value gains and losses being recognised within the Income Statement. This includes gains and losses arising from approved classes of derivatives not designated in accounting hedge relationships but which are considered to be economic hedges as well as ineffectiveness from designated accounting hedges.

Economic hedges comprise:

- Funding related swaps (primarily cross currency interest rate swaps) used to convert the proceeds of foreign currency debt issuances into floating rate Australian dollar and New Zealand dollar debt that do not qualify for hedge accounting. The main drivers of these fair value movements are currency basis spreads and Australian dollar and New Zealand dollar fluctuations against other major funding currencies.
- Economic hedges of select structured finance and specialised leasing transactions that do not qualify for hedge accounting. The main drivers of these fair value adjustments are movements in the Australian and New Zealand term structure of interest rates.
- Ineffectiveness from designated accounting hedge relationships.

The Group removes the fair value adjustments from cash profit since the profit or loss will reverse over time to match with the profit or loss from the underlying hedged item.

In the March 2021 half, the majority of the loss on economic hedges relates to funding related swaps, principally from the strengthening of AUD and NZD against USD and narrowing of basis spreads on the EUR/USD currency pair.

- Revenue and expense hedges**

The Group enters into economic hedges to manage hedges of larger foreign exchange denominated revenue and expense streams, primarily NZD and USD (and USD correlated). The gain on revenue and expense hedges in the March 2021 half was mainly due to the strengthening of AUD against the USD and NZD.

- Structured credit intermediation trades**

ANZ entered into a series of structured credit intermediation trades prior to the Global Financial Crisis with eight US financial guarantors. This involved selling credit default swaps (CDSs) as protection over specific debt structures and purchasing CDS protection over the same structures. ANZ has subsequently exited its positions with the remaining two CDS deals having matured during the March 2021 half. Accordingly, the notional value of outstanding bought and sold CDSs at 31 March 2021 was nil (Sep 20: \$0.3 billion; Mar 20: \$0.3 billion).

PROFIT RECONCILIATION

Reconciliation of statutory profit to cash profit

| | Adjustments to statutory profit | | | | | Cash profit \$M |
|--|---------------------------------|-----------------|----------------------------|---|---------------------------------------|--------------------|
| | Statutory profit | Economic hedges | Revenue and expense hedges | Structured credit intermediation trades | Total adjustments to statutory profit | |
| | \$M | \$M | \$M | \$M | \$M | |
| March 2021 Half Year | | | | | | |
| Net interest income | 6,986 | - | - | - | - | 6,986 |
| Other operating income | 1,381 | 73 | (17) | - | 56 | 1,437 |
| Operating income | 8,367 | 73 | (17) | - | 56 | 8,423 |
| Operating expenses | (4,482) | - | - | - | - | (4,482) |
| Profit before credit impairment and tax | 3,885 | 73 | (17) | - | 56 | 3,941 |
| Credit impairment (charge)/release | 491 | - | - | - | - | 491 |
| Profit before income tax | 4,376 | 73 | (17) | - | 56 | 4,432 |
| Income tax expense | (1,425) | (22) | 5 | - | (17) | (1,442) |
| Non-controlling interests | - | - | - | - | - | - |
| Profit after tax from continuing operations | 2,951 | 51 | (12) | - | 39 | 2,990 |
| Profit/(Loss) after tax from discontinued operations | (8) | - | - | - | - | (8) |
| Profit after tax | 2,943 | 51 | (12) | - | 39 | 2,982 |
| September 2020 Half Year | | | | | | |
| Net interest income | 6,827 | - | - | - | - | 6,827 |
| Other operating income | 1,917 | 649 | (220) | - | 429 | 2,346 |
| Operating income | 8,744 | 649 | (220) | - | 429 | 9,173 |
| Operating expenses | (4,778) | - | - | - | - | (4,778) |
| Profit before credit impairment and tax | 3,966 | 649 | (220) | - | 429 | 4,395 |
| Credit impairment (charge)/release | (1,064) | - | - | - | - | (1,064) |
| Profit before income tax | 2,902 | 649 | (220) | - | 429 | 3,331 |
| Income tax expense | (862) | (188) | 64 | - | (124) | (986) |
| Non-controlling interests | - | - | - | - | - | - |
| Profit after tax from continuing operations | 2,040 | 461 | (156) | - | 305 | 2,345 |
| Profit/(Loss) after tax from discontinued operations | (8) | - | - | - | - | (8) |
| Profit after tax | 2,032 | 461 | (156) | - | 305 | 2,337 |
| March 2020 Half Year | | | | | | |
| Net interest income | 7,222 | - | - | - | - | 7,222 |
| Other operating income | 1,671 | (480) | 169 | (3) | (314) | 1,357 |
| Operating income | 8,893 | (480) | 169 | (3) | (314) | 8,579 |
| Operating expenses | (4,605) | - | - | - | - | (4,605) |
| Profit before credit impairment and tax | 4,288 | (480) | 169 | (3) | (314) | 3,974 |
| Credit impairment (charge)/release | (1,674) | - | - | - | - | (1,674) |
| Profit before income tax | 2,614 | (480) | 169 | (3) | (314) | 2,300 |
| Income tax expense | (978) | 140 | (49) | 1 | 92 | (886) |
| Non-controlling interests | (1) | - | - | - | - | (1) |
| Profit after tax from continuing operations | 1,635 | (340) | 120 | (2) | (222) | 1,413 |
| Profit/(Loss) after tax from discontinued operations | (90) | - | - | - | - | (90) |
| Profit after tax | 1,545 | (340) | 120 | (2) | (222) | 1,323 |

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The Directors present their report on the Condensed Consolidated Financial Statements for the half year ended 31 March 2021.

Directors

The names of the Directors of the Company who held office during and since the end of the half year are:

| | |
|----------------------------|--------------------------------------|
| Mr PD O'Sullivan | Chairman |
| Mr SC Elliott | Director and Chief Executive Officer |
| Mr DM Gonski, AC | Director, retired on 28 October 2020 |
| Ms IR Atlas, AO | Director |
| Ms PJ Dwyer | Director |
| Ms SJ Halton, AO PSM | Director |
| Mr GR Liebelt | Director |
| Rt Hon Sir JP Key, GNZM AC | Director |
| Mr JT MacFarlane | Director |

Result

The consolidated profit attributable to shareholders of the Company was \$2,943 million, and consolidated profit attributable to shareholders of the Company from continuing operations was \$2,951 million. Further details are contained in Group Results on pages 19 to 46 which forms part of this report, and in the Condensed Consolidated Financial Statements.

Review of operations

A review of the operations of the Group during the half year and the results of those operations are contained in the Group Results on pages 19 to 46 which forms part of this report.

Lead auditor's independence declaration

The lead auditor's independence declaration given under section 307C of the *Corporations Act 2001* (as amended) is set out on page 120 which forms part of this report.

Rounding of amounts

The amounts contained in these Condensed Consolidated Financial Statements have been rounded to the nearest million dollars, except where otherwise indicated, as permitted by *ASIC Corporations Instrument 2016/191*.

Significant events since balance date

On 26 April 2021, the Group posted notice that it will exercise its option to redeem wholesale A\$700,000,000 floating rate subordinated notes due May 2026. The notes will be redeemed on 17 May 2021 for their par value of \$700 million.

Other than the matter above, there have been no other significant events from 31 March 2021 to the date of signing this report that have not been adjusted or disclosed.

Signed in accordance with a resolution of the Directors.

Paul D O'Sullivan
Chairman

Shayne C Elliott
Managing Director

4 May 2021

Australia and New Zealand Banking Group Limited

| | Note | Half Year | | | Movement | |
|--|-------|---------------|---------------|---------------|---------------------|---------------------|
| | | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Interest income | | 9,879 | 10,626 | 13,800 | -7% | -28% |
| Interest expense | | (2,893) | (3,799) | (6,578) | -24% | -56% |
| Net interest income | 2 | 6,986 | 6,827 | 7,222 | 2% | -3% |
| Other operating income | 2 | 1,571 | 1,866 | 1,489 | -16% | 6% |
| Net income from insurance business | 2 | 52 | 31 | 47 | 68% | 11% |
| Share of associates' profit/(loss) | 2, 19 | (242) | 20 | 135 | large | large |
| Operating income | | 8,367 | 8,744 | 8,893 | -4% | -6% |
| Operating expenses | 3 | (4,482) | (4,778) | (4,605) | -6% | -3% |
| Profit before credit impairment and income tax | | 3,885 | 3,966 | 4,288 | -2% | -9% |
| Credit impairment (charge)/release | 10 | 491 | (1,064) | (1,674) | large | large |
| Profit before income tax | | 4,376 | 2,902 | 2,614 | 51% | 67% |
| Income tax expense | 4 | (1,425) | (862) | (978) | 65% | 46% |
| Profit after tax from continuing operations | | 2,951 | 2,040 | 1,636 | 45% | 80% |
| Profit/(Loss) after tax from discontinued operations | 13 | (8) | (8) | (90) | 0% | -91% |
| Profit for the period | | 2,943 | 2,032 | 1,546 | 45% | 90% |
| Comprising: | | | | | | |
| Profit attributable to shareholders of the Company | | 2,943 | 2,032 | 1,545 | 45% | 90% |
| Profit attributable to non-controlling interests | | - | - | 1 | n/a | -100% |
| Earnings per ordinary share (cents) including discontinued operations | | | | | | |
| Basic | 6 | 103.7 | 71.8 | 54.6 | 44% | 90% |
| Diluted | 6 | 98.4 | 66.3 | 51.5 | 48% | 91% |
| Earnings per ordinary share (cents) from continuing operations | | | | | | |
| Basic | 6 | 104.0 | 72.1 | 57.8 | 44% | 80% |
| Diluted | 6 | 98.7 | 66.5 | 54.3 | 48% | 82% |
| Dividend per ordinary share (cents) | 5 | 70 | 35 | 25 | n/a | n/a |

The notes appearing on pages 82 to 117 form an integral part of the Condensed Consolidated Financial Statements.

Australia and New Zealand Banking Group Limited

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Profit for the period from continuing operations | 2,951 | 2,040 | 1,636 | 45% | 80% |
| Other comprehensive income | | | | | |
| Items that will not be reclassified subsequently to profit or loss | | | | | |
| Investment securities - equity securities at FVOCI | 124 | (42) | (115) | large | large |
| Other reserve movements | (20) | (223) | 236 | -91% | large |
| Items that may be reclassified subsequently to profit or loss | | | | | |
| Foreign currency translation reserve ¹ | (658) | (1,831) | 1,281 | -64% | large |
| Other reserve movements | (319) | 629 | 83 | large | large |
| Income tax attributable to the above items | 82 | (104) | (76) | large | large |
| Share of associates' other comprehensive income² | 41 | 41 | 10 | 0% | large |
| Other comprehensive income after tax from continuing operations | (750) | (1,530) | 1,419 | -51% | large |
| Profit/(Loss) after tax from discontinued operations | (8) | (8) | (90) | 0% | -91% |
| Other comprehensive income after tax from discontinued operations | - | - | - | n/a | n/a |
| Total comprehensive income for the period | 2,193 | 502 | 2,965 | large | -26% |
| Comprising total comprehensive income attributable to: | | | | | |
| Shareholders of the Company | 2,193 | 502 | 2,965 | large | -26% |
| Non-controlling interests | - | - | - | n/a | n/a |

¹ Includes foreign currency translation differences attributable to non-controlling interests of nil (Sep 20 half: nil; Mar 20 half: \$1 million loss).

² Share of associates' other comprehensive income includes:

| | Mar 21 half \$M | Sep 20 half \$M | Mar 20 half \$M |
|--|--------------------|--------------------|--------------------|
| FVOCI reserve gain/(loss) | 47 | 41 | 7 |
| Defined benefits gain/(loss) | (5) | - | 3 |
| Cash flow hedge reserve gain/(loss) | 1 | (1) | - |
| Foreign currency translation reserve gain/(loss) | (2) | 1 | - |
| Total | 41 | 41 | 10 |

The notes appearing on pages 82 to 117 form an integral part of the Condensed Consolidated Financial Statements.

Australia and New Zealand Banking Group Limited

| | Note | As At | | | Movement | |
|---|------|------------------|------------------|------------------|---------------------|---------------------|
| | | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Assets | | | | | | |
| Cash and cash equivalents ¹ | | 124,460 | 107,923 | 143,093 | 15% | -13% |
| Settlement balances owed to ANZ | | 9,778 | 7,541 | 6,961 | 30% | 40% |
| Collateral paid | | 12,059 | 14,308 | 16,762 | -16% | -28% |
| Trading securities | | 46,331 | 50,913 | 49,068 | -9% | -6% |
| Derivative financial instruments | 8 | 104,666 | 135,331 | 173,677 | -23% | -40% |
| Investment securities | | 91,990 | 93,391 | 85,923 | -2% | 7% |
| Net loans and advances | 9 | 614,359 | 617,093 | 656,609 | 0% | -6% |
| Regulatory deposits | | 859 | 801 | 804 | 7% | 7% |
| Investments in associates | | 1,854 | 2,164 | 2,313 | -14% | -20% |
| Current tax assets | | 170 | 161 | 452 | 6% | -62% |
| Deferred tax assets | | 2,105 | 2,124 | 1,816 | -1% | 16% |
| Goodwill and other intangible assets | | 4,024 | 4,379 | 4,957 | -8% | -19% |
| Premises and equipment | | 2,792 | 3,013 | 3,211 | -7% | -13% |
| Other assets | | 2,892 | 3,144 | 4,309 | -8% | -33% |
| Total assets | | 1,018,339 | 1,042,286 | 1,149,955 | -2% | -11% |
| Liabilities | | | | | | |
| Settlement balances owed by ANZ | | 19,188 | 22,241 | 22,314 | -14% | -14% |
| Collateral received | | 7,552 | 9,304 | 17,463 | -19% | -57% |
| Deposits and other borrowings | 11 | 706,623 | 682,333 | 726,909 | 4% | -3% |
| Derivative financial instruments | 8 | 102,926 | 134,711 | 167,364 | -24% | -39% |
| Current tax liabilities | | 203 | 349 | 244 | -42% | -17% |
| Deferred tax liabilities | | 73 | 80 | 94 | -9% | -22% |
| Payables and other liabilities | | 8,558 | 9,128 | 10,536 | -6% | -19% |
| Employee entitlements | | 600 | 596 | 635 | 1% | -6% |
| Other provisions | 12 | 2,417 | 2,579 | 2,773 | -6% | -13% |
| Debt issuances | 14 | 107,623 | 119,668 | 140,248 | -10% | -23% |
| Total liabilities | | 955,763 | 980,989 | 1,088,580 | -3% | -12% |
| Net assets | | 62,576 | 61,297 | 61,375 | 2% | 2% |
| Shareholders' equity | | | | | | |
| Ordinary share capital | 17 | 26,615 | 26,531 | 26,440 | 0% | 1% |
| Reserves | 17 | 741 | 1,501 | 2,851 | -51% | -74% |
| Retained earnings | 17 | 35,210 | 33,255 | 32,073 | 6% | 10% |
| Share capital and reserves attributable to shareholders of the Company | | 62,566 | 61,287 | 61,364 | 2% | 2% |
| Non-controlling interests | 17 | 10 | 10 | 11 | 0% | -9% |
| Total shareholders' equity | | 62,576 | 61,297 | 61,375 | 2% | 2% |

¹ Includes settlement balances owed to ANZ that meet the definition of cash and cash equivalents.

The notes appearing on pages 82 to 117 form an integral part of the Condensed Consolidated Financial Statements.

CONDENSED CONSOLIDATED CASH FLOW STATEMENT

Australia and New Zealand Banking Group Limited

The Condensed Consolidated Cash Flow Statement includes discontinued operations. Please refer to Note 13 of the Condensed Consolidated Financial Statements for cash flows associated with discontinued operations.

| | Half Year | | |
|--|----------------|---------------|---------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M |
| Profit after income tax | 2,943 | 2,032 | 1,546 |
| Adjustments to reconcile to net cash flow from operating activities: | | | |
| Credit impairment charge/(release) | (491) | 1,064 | 1,674 |
| Impairment of investment in associates | - | - | 815 |
| Depreciation and amortisation ¹ | 563 | 778 | 613 |
| Goodwill write-off | - | 77 | - |
| (Profit)/loss on sale of premises and equipment | (11) | (4) | (4) |
| Net derivatives/foreign exchange adjustment | (6,556) | (4,905) | 1,859 |
| (Gain)/loss on sale from divestments | 238 | 14 | 11 |
| Other non-cash movements | 74 | 19 | (99) |
| <i>Net (increase)/decrease in operating assets:</i> | | | |
| Collateral paid | 1,730 | 1,187 | (904) |
| Trading securities | (3,660) | (3,564) | 1,761 |
| Loans and advances | (1,372) | 23,273 | (30,392) |
| Other assets | 47 | 611 | (687) |
| <i>Net increase/(decrease) in operating liabilities:</i> | | | |
| Deposits and other borrowings | 35,594 | (15,628) | 67,503 |
| Settlement balances owed by ANZ | (2,929) | 274 | 11,202 |
| Collateral received | (1,313) | (6,640) | 8,379 |
| Other liabilities | 4,964 | (951) | (8,630) |
| Total adjustments | 26,878 | (4,395) | 53,101 |
| Net cash (used in)/provided by operating activities² | 29,821 | (2,363) | 54,647 |
| Cash flows from investing activities | | | |
| Investment securities: | | | |
| Purchases | (12,863) | (22,660) | (17,369) |
| Proceeds from sale or maturity | 12,323 | 9,645 | 18,997 |
| Proceeds from divestments, net of cash disposed | 13 | 618 | 691 |
| Repayment of IOOF secured notes | - | - | (800) |
| Other assets | (366) | (554) | (33) |
| Net cash (used in)/provided by investing activities | (893) | (12,951) | 1,486 |
| Cash flows from financing activities | | | |
| Debt issuances: ³ | | | |
| Issue proceeds | 4,648 | 327 | 11,933 |
| Redemptions | (11,366) | (11,003) | (10,427) |
| Dividends paid ⁴ | (879) | (633) | (2,228) |
| On market purchase of treasury shares | (79) | - | (122) |
| Repayment of lease liabilities | (158) | (133) | (148) |
| Net cash (used in)/provided by financing activities | (7,834) | (11,442) | (992) |
| Net increase/(decrease) in cash and cash equivalents | 21,094 | (26,756) | 55,141 |
| Cash and cash equivalents at beginning of period | 107,923 | 143,093 | 81,621 |
| Effects of exchange rate changes on cash and cash equivalents | (4,557) | (8,414) | 6,331 |
| Cash and cash equivalents at end of period | 124,460 | 107,923 | 143,093 |

¹ Includes accelerated amortisation of \$197 million in the September 2020 half following the Group's change in the application of its software amortisation policy to reflect the shorter useful life of software caused by rapidly changing technology and business requirements.

² Net cash (used in)/provided by operating activities includes interest received of \$9,907 million (Sep 20 half: \$10,916 million; Mar 20 half: \$13,875 million), interest paid of \$3,226 million (Sep 20 half: \$4,354 million; Mar 20 half: \$6,802 million) and income taxes paid of \$1,424 million (Sep 20 half: \$868 million; Mar 20 half: \$1,480 million).

³ Non-cash changes in debt issuances includes fair value hedging loss of \$1,311 million (Sep 20 half: \$24 million loss; Mar 20 half: \$1,103 million loss) and foreign exchange gains of \$4,077 million (Sep 20 half: \$10,159 million gain; Mar 20 half: \$8,536 million loss).

⁴ Cash outflow for shares purchased to satisfy the dividend reinvestment plan are classified in Dividends paid.

The notes appearing on pages 82 to 117 form an integral part of the Condensed Consolidated Financial Statements.

Australia and New Zealand Banking Group Limited

| | Ordinary share capital \$M | Reserves \$M | Retained earnings \$M | Share capital and reserves attributable to shareholders of the Company \$M | Non- controlling interests \$M | Total shareholders' equity \$M |
|--|-------------------------------------|-----------------|-----------------------------|---|---|---|
| As at 1 October 2019 | 26,490 | 1,629 | 32,664 | 60,783 | 11 | 60,794 |
| Impact on transition to AASB 16 | - | - | (88) | (88) | - | (88) |
| Profit or loss from continuing operations | - | - | 1,635 | 1,635 | 1 | 1,636 |
| Profit or loss from discontinued operations | - | - | (90) | (90) | - | (90) |
| Other comprehensive income for the period from continuing operations | - | 1,249 | 171 | 1,420 | (1) | 1,419 |
| Other comprehensive income for the period from discontinued operations | - | - | - | - | - | - |
| Total comprehensive income for the period | - | 1,249 | 1,716 | 2,965 | - | 2,965 |
| Transactions with equity holders in their capacity as equity holders: | | | | | | |
| Dividends paid | - | - | (2,228) | (2,228) | - | (2,228) |
| Other equity movements: | | | | | | |
| Group employee share acquisition scheme | (50) | - | - | (50) | - | (50) |
| Other items | - | (27) | 9 | (18) | - | (18) |
| As at 31 March 2020 | 26,440 | 2,851 | 32,073 | 61,364 | 11 | 61,375 |
| Profit or loss from continuing operations | - | - | 2,040 | 2,040 | - | 2,040 |
| Profit or loss from discontinued operations | - | - | (8) | (8) | - | (8) |
| Other comprehensive income for the period from continuing operations | - | (1,373) | (157) | (1,530) | - | (1,530) |
| Other comprehensive income for the period from discontinued operations | - | - | - | - | - | - |
| Total comprehensive income for the period | - | (1,373) | 1,875 | 502 | - | 502 |
| Transactions with equity holders in their capacity as equity holders: | | | | | | |
| Dividends paid | - | - | (694) | (694) | - | (694) |
| Dividend Reinvestment Plan ¹ | 61 | - | - | 61 | - | 61 |
| Other equity movements: | | | | | | |
| Group employee share acquisition scheme | 30 | - | - | 30 | - | 30 |
| Other items | - | 23 | 1 | 24 | (1) | 23 |
| As at 30 September 2020 | 26,531 | 1,501 | 33,255 | 61,287 | 10 | 61,297 |
| Profit or loss from continuing operations | - | - | 2,951 | 2,951 | - | 2,951 |
| Profit or loss from discontinued operations | - | - | (8) | (8) | - | (8) |
| Other comprehensive income for the period from continuing operations | - | (731) | (19) | (750) | - | (750) |
| Other comprehensive income for the period from discontinued operations | - | - | - | - | - | - |
| Total comprehensive income for the period | - | (731) | 2,924 | 2,193 | - | 2,193 |
| Transactions with equity holders in their capacity as equity holders: | | | | | | |
| Dividends paid | - | - | (973) | (973) | - | (973) |
| Dividend Reinvestment Plan ¹ | 94 | - | - | 94 | - | 94 |
| Other equity movements: | | | | | | |
| Group employee share acquisition scheme | (10) | - | - | (10) | - | (10) |
| Other items | - | (29) | 4 | (25) | - | (25) |
| As at 31 March 2021 | 26,615 | 741 | 35,210 | 62,566 | 10 | 62,576 |

¹ 4.2 million shares were issued under the Dividend Reinvestment Plan (DRP) for the 2020 final dividend (3.4 million shares for the 2020 interim dividend).

The notes appearing on pages 82 to 117 form an integral part of the Condensed Consolidated Financial Statements.

1. Basis of preparation

These Condensed Consolidated Financial Statements:

- have been prepared in accordance with the recognition and measurement requirements of Australian Accounting Standards (AASs);
- should be read in conjunction with ANZ's Annual Financial Statements for the year ended 30 September 2020 and any public announcements made by the Parent Entity and its controlled entities (the Group) for the half year ended 31 March 2021 in accordance with the continuous disclosure obligations under the *Corporations Act 2001* and the *ASX Listing Rules*;
- do not include all notes of the type normally included in ANZ's Annual Financial Report;
- are presented in Australian dollars unless otherwise stated; and
- were approved by the Board of Directors on 4 May 2021.

i) Statement of Compliance

These Condensed Consolidated Financial Statements have been prepared in accordance with the *Corporations Act 2001* and AASB 134 *Interim Financial Reporting* which ensures compliance with IAS 34 *Interim Financial Reporting*.

ii) Rounding of amounts

The amounts contained in these Condensed Consolidated Financial Statements have been rounded to the nearest million dollars, except where otherwise indicated, as permitted by *Australian Securities and Investments Commission Corporations Instrument 2016/191*.

iii) Basis of measurement

The financial information has been prepared in accordance with the historical cost basis except that the following assets and liabilities are stated at their fair value:

- derivative financial instruments as well as, in the case of fair value hedges, the fair value adjustment on the underlying hedged exposure;
- financial assets and liabilities held for trading;
- financial assets and liabilities designated at fair value through profit and loss;
- financial assets at fair value through other comprehensive income; and
- assets and liabilities held for sale (except those at carrying value as per Note 13).

In accordance with AASB 119 *Employee Benefits*, defined benefit obligations are measured using the Projected Unit Credit method.

iv) Use of estimates, assumptions and judgements

The preparation of these Condensed Consolidated Financial Statements requires the use of management judgement, estimates and assumptions that affect reported amounts and the application of accounting policies. Discussion of the critical accounting estimates and judgements, which include complex or subjective decisions or assessments are provided in the 2020 ANZ Annual Financial Report. Such estimates and judgements are reviewed on an ongoing basis.

A brief explanation of the key estimates, assumptions and judgements for the half year ended 31 March 2021 follows.

Coronavirus (COVID-19) pandemic

The COVID-19 pandemic and its effect on the global economy have impacted our customers, operations and Group performance. The outbreak necessitated governments to respond at unprecedented levels to protect the health of the population, local economies and livelihoods. It has affected different regions at different times and at varying degrees and there remains a risk of subsequent waves of infection. Thus the pandemic has significantly increased the estimation uncertainty in the preparation of these financial statements including:

- the extent and duration of the disruption to business arising from the actions of governments, businesses and consumers to contain the spread of the virus;
- the impact, extent and duration of the expected economic downturn (and forecasts for key economic factors including GDP, employment and house prices). This includes disruption to capital markets, and the impacts on credit quality, liquidity, unemployment, consumer spending, as well as specific sector impacts and other restructuring activities; and
- the efficacy, extent and pace of roll-out of vaccines, as well as the effectiveness of government and central bank measures that have been and will be put in place to support businesses and consumers through this disruption.

The Group has made various accounting estimates in these Condensed Consolidated Financial Statements based on forecasts of economic conditions which reflect expectations and assumptions as at 31 March 2021 about future events that the Directors believe are reasonable in the circumstances.

There is a considerable degree of judgement involved in preparing these estimates. The underlying assumptions are also subject to uncertainties which are often outside the control of the Group. Accordingly, actual economic conditions are likely to be different from those forecast since anticipated events frequently do not occur as expected, and the effect of those differences may significantly impact accounting estimates included in these financial statements.

The significant accounting estimates impacted by these forecasts and associated uncertainties are predominantly related to expected credit losses, carrying values of goodwill, fair value measurement, and recoverable amounts of non-financial assets.

The impact of the COVID-19 pandemic on each of these accounting estimates is discussed further below and/or in the relevant note in the 2020 ANZ Annual Financial Report. Readers should consider these disclosures in light of the inherent uncertainty described above.

1. Basis of preparation, cont'd

Allowance for expected credit losses

The Group measures the allowance for expected credit losses (ECL) using an expected credit loss impairment model as required by AASB 9 *Financial Instruments*. The Group's accounting policy for the recognition and measurement of the allowance for expected credit losses is described at Note 13 to ANZ's Annual Financial Statements for the year ended 30 September 2020.

The continuing impact of COVID-19 on the global economy, including the roll-out of vaccines, and how governments, businesses and consumers respond remains uncertain. This uncertainty is reflected in the Group's assessment of expected credit losses from its credit portfolio which are subject to a number of management judgements and estimates.

The table below shows the Group's allowance for expected credit losses (refer to Note 10 and Note 15 for further information).

| | As at | | |
|--------------------------|---------------|---------------|---------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M |
| Collectively assessed | 4,285 | 5,008 | 4,501 |
| Individually assessed | 809 | 891 | 1,093 |
| Total¹ | 5,094 | 5,899 | 5,594 |

¹ Includes allowance for expected credit losses for Net loans and advances - at amortised cost, Investment securities - debt securities at amortised cost and Off-balance sheet commitments - undrawn and contingent facilities.

Individually assessed allowance for expected credit losses

During the March 2021 half, there was a net decrease in the individually assessed allowance for expected credit losses of \$82 million.

In estimating individually assessed ECL for Stage 3 exposures, the Group makes judgements and assumptions in relation to expected repayments, the realisable value of collateral, business prospects for the customer, competing claims and the likely cost and duration of the work-out process.

Judgements and assumptions in respect of these matters have been updated to reflect the ongoing and potential impact of COVID-19.

Collectively assessed allowance for expected credit losses

During the March 2021 half, the collectively assessed allowance for expected credit losses decreased by \$723 million attributable to: a reduction of \$417 million due to the improving economic outlook offset by changes to scenario weightings and an allowance for model uncertainty due to the continuing pandemic and recent wind-back of government support programs (such as JobKeeper); a reduction of \$199 million due to lower lending volumes and changes in portfolio composition; a reduction of \$112 million attributable to changes in credit risk; and a reduction of \$45 million from foreign currency translation offset by an increase of \$50 million in management adjustments.

In estimating collectively assessed ECL, the Group makes judgements and assumptions in relation to:

- the selection of an estimation technique or modelling methodology, noting that the modelling of the Group's ECL estimates are complex; and
- the selection of inputs for those models, and the interdependencies between those inputs.

The following table summarises the key judgements and assumptions in relation to the model inputs and the interdependencies between those inputs, and highlights significant changes during the current period.

The judgements and associated assumptions have been made in the context of the impact of COVID-19, and reflect historical experience and other factors that are considered to be relevant, including expectations of future events that are believed to be reasonable under the circumstances. The Group's ECL estimates are inherently uncertain and, as a result, actual results may differ from these estimates.

| Judgement/Assumption | Description | Considerations for the half year ended 31 March 2021 |
|---|--|---|
| Determining when a significant increase in credit risk (SICR) has occurred | <p>In the measurement of ECL, judgement is involved in setting the rules and trigger points to determine whether there has been a SICR since initial recognition of a loan, which would result in the financial asset moving from 'stage 1' to 'stage 2'. This is a key area of judgement since transition from stage 1 to stage 2 increases the ECL from an allowance based on the probability of default in the next 12 months, to an allowance for lifetime expected credit losses. Subsequent decreases in credit risk resulting in transition from stage 2 to stage 1 may similarly result in significant changes in the ECL allowance.</p> <p>The setting of precise trigger points requires judgement which may have a material impact upon the size of the ECL allowance. The Group monitors the effectiveness of SICR criteria on an ongoing basis.</p> | <p>The support packages offered to customers in response to COVID-19 in 2020 are no longer being offered, and the majority of customers who took up the support packages have reverted back to their normal loan repayments.</p> <p>The support packages, as well as government support measures, may have obscured repayment delinquencies that might otherwise have occurred and those that may still occur in the future. Thus the Group has provided a component of ECL for expected delinquencies and increases in SICR.</p> |

1. Basis of preparation, cont'd

| Judgement/Assumption | Description | Considerations for the half year ended 31 March 2021 |
|--|--|--|
| Measuring both 12-month and lifetime credit losses | <p>The probability of default (PD), loss given default (LGD) and exposure at default (EAD) credit risk parameters used in determining ECL are point-in-time measures reflecting the relevant forward-looking information determined by management. Judgement is involved in determining which forward-looking information variables are relevant for particular lending portfolios and for determining each portfolio's point-in-time sensitivity.</p> <p>In addition, judgement is required where behavioural characteristics are applied in estimating the lifetime of a facility to be used in measuring ECL.</p> | <p>The PD, EAD and LGD models are subject to the Group's model risk policy that stipulates periodic model monitoring, periodic re-validation and defines approval procedures and authorities according to model materiality.</p> <p>In the March 2021 half, an adjustment was made to the modelled outcome to account for continuing model uncertainties as a result of COVID-19.</p> <p>There were no material changes to the policies during the half year ended 31 March 2021.</p> |
| Base case economic forecast | <p>The Group derives a forward-looking "base case" economic scenario which reflects ANZ Research – Economics' (ANZ Economics) view of future macro-economic conditions.</p> | <p>There have been no changes to the types of forward-looking variables (key economic drivers) used as model inputs in the current period.</p> <p>As at 31 March 2021, the base case assumptions have been updated to reflect the current phase of COVID-19, including containment in key geographies, government stimulus measures and roll-out of vaccines. In determining the expected path and timing out of the current economic downturn, assessments of the impact of central bank policies, governments' actions, the response of business, and institution specific responses (such as repayment deferrals) were considered.</p> <p>The expected outcomes of key economic drivers for the base case scenario as at 31 March 2021 are described below under the heading "Base case economic forecast assumptions".</p> |
| Probability weighting of each economic scenario (base case, upside¹, downside¹ and severe downside² scenarios) | <p>Probability weighting of each economic scenario is determined by management considering the risks and uncertainties surrounding the base case economic scenario at each measurement date.</p> | <p>The key consideration for probability weightings in the current period is the extent and timing of recovery from the economic downturn caused by COVID-19.</p> <p>The Group considers these weightings in each geography to provide the best estimate of the possible loss outcomes and has analysed inter-relationships and correlations (over both the short and long term) within the Group's credit portfolios in determining them.</p> <p>As at 31 March 2021, a reduced weighting was applied to the base case forecast which reflects a significantly improved and largely optimistic view of base case economic conditions by ANZ Economics. Greater weighting has been applied to the downside scenario given the Group's assessment of downside risks.</p> <p>The assigned probability weightings in Australia, New Zealand and Rest of world are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected.</p> |

1. Basis of preparation, cont'd

| Judgement/Assumption | Description | Considerations for the half year ended 31 March 2021 |
|---|---|---|
| Management temporary adjustments | <p>Management temporary adjustments to the ECL allowance are used in circumstances where it is judged that our existing inputs, assumptions and model techniques do not capture all the risk factors relevant to our lending portfolios. Emerging local or global macroeconomic, microeconomic or political events, and natural disasters that are not incorporated into our current parameters, risk ratings, or forward-looking information are examples of such circumstances. The use of management temporary adjustments may impact the amount of ECL recognised.</p> <p>The uncertainty associated with the COVID-19 pandemic, including the roll-out of vaccines, and the extent to which the actions of governments, businesses and consumers mitigate against potentially adverse credit outcomes are not fully incorporated into existing ECL models which are based on historical underlying data. Accordingly, management overlays have been applied to ensure credit provisions are appropriate.</p> | <p>Management have applied a number of adjustments to the modelled ECL primarily due to the uncertainty associated with continuing COVID-19 impacts.</p> <p>Management overlays (including COVID-19 overlays) which add to the modelled ECL provision have been made for risks particular to retail including home loans, small business and commercial banking in Australia, for retail, commercial and agri banking in New Zealand, and for tourism in the Pacific.</p> |

- ¹ The upside and downside scenarios are fixed by reference to average economic cycle conditions (that is, they are not based on the economic conditions prevailing at balance date) and are based on a combination of more optimistic (in the case of the upside) and pessimistic (in the case of the downside) economic conditions.
- ² The severe downside scenario is fixed by reference to average economic cycle conditions and accounts for the potentially severe downside impact of less likely extremely adverse economic conditions.

Base case economic forecast assumptions

The uncertain evolution of the COVID-19 pandemic increases the risk to the economic forecast resulting in an understatement or overstatement of the ECL balance due to uncertainties around:

- The extent and duration of measures, including the roll-out of vaccines, to contain the spread of COVID-19;
- The extent and duration of the economic down-turn, along with the speed and timing required for economies to recover; and
- The effectiveness of government stimulus measures, in particular their impact on the magnitude of economic downturn and the extent and duration of the recovery.

The economic drivers of the base case economic forecasts at 31 March 2021 are set out below. These reflect ANZ Economics' view of future macro-economic conditions at 31 March 2021. For years beyond the near term forecasts below, the ECL models project future year economic conditions including an assumption to eventual reversion to mid-cycle economic conditions.

| | Actual calendar year | Forecast calendar year | |
|-----------------------------|----------------------|------------------------|------|
| | 2020 | 2021 | 2022 |
| Australia | | | |
| GDP | -2.4% | 4.8% | 3.3% |
| Unemployment | 6.5% | 6.2% | 5.3% |
| Residential property prices | 1.9% | 17.4% | 6.5% |
| Consumer price index | 0.8 | 2.4 | 1.7 |
| New Zealand | | | |
| GDP | -3.0% | 3.6% | 3.7% |
| Unemployment | 4.6% | 5.4% | 4.6% |
| Residential property prices | 15.6% | 17.4% | 4.1% |
| Consumer price index | 1.7 | 1.9 | 1.6 |
| Rest of world | | | |
| GDP | -3.5% | 6.0% | 3.2% |
| Consumer price index | 1.2 | 2.5 | 2.0 |

The base case economic forecasts as at 31 March 2021 indicate a significant improvement in current and expected economic conditions from the forecasts as at 30 September 2020 reflecting the ongoing progress and actions in responding to the COVID-19 pandemic.

Probability weightings

Probability weighting of each scenario is determined by management considering the risks and uncertainties surrounding the base case economic scenario. The key consideration for probability weightings in the current period is the effectiveness of actions taken in response to COVID-19 and the ability of vaccines to limit the impact of the virus.

The base case scenario represents a significant improvement in the forecasts since September 2020. Given the uncertainties associated with a potential recovery in the economy, the average base case weighting across geographies has been reduced to 41.4% (Sep 20: 50.0%) and the downside scenario increased to 46.7% (Sep 20: 33.3%).

1. Basis of preparation, cont'd

The assigned probability weightings in Australia, New Zealand and Rest of world are subject to a high degree of inherent uncertainty and therefore the actual outcomes may be significantly different to those projected. The Group considers these weightings in each geography to provide the best estimate of the possible loss outcomes and has analysed inter-relationships and correlations (over both the short and long term) within the Group's credit portfolios in determining them. The average weightings applied across the Group are set out below:

| | 31 March 2021 | 30 September 2020 | 31 March 2020 |
|-----------------|---------------|-------------------|---------------|
| Group | | | |
| Base | 41.4% | 50.0% | 50.0% |
| Upside | 5.5% | 10.4% | 12.7% |
| Downside | 46.7% | 33.3% | 27.3% |
| Severe Downside | 6.4% | 6.3% | 10.0% |

ECL - Sensitivity analysis

Given current economic uncertainties and the judgement applied to factors used in determining the expected default of borrowers in future periods, expected credit losses reported by the Group should be considered as a best estimate within a range of possible estimates. The table below illustrates the sensitivity of collectively assessed ECL to key factors used in determining it as at 31 March 2021:

| | Total \$M | Impact \$M |
|--|--------------|---------------|
| If 1% of stage 1 facilities were included in stage 2 | 4,342 | 57 |
| If 1% of stage 2 facilities were included in stage 1 | 4,278 | (7) |
| 100% upside scenario | 1,815 | (2,470) |
| 100% base scenario | 2,487 | (1,798) |
| 100% downside scenario | 4,412 | 127 |
| 100% severe downside scenario | 5,508 | 1,223 |

Fair value measurement of financial instruments

The majority of valuation models the Group uses to value financial instruments employ only observable market data as inputs.

For certain financial instruments, we may use data that is not readily observable in current markets where we need to exercise more management judgement to determine fair value depending on the significance of the unobservable input to the overall valuation. Generally, we derive unobservable inputs from other relevant market data and compare them to observed transaction prices where available.

At 31 March 2021, the Group had \$1,224 million of assets and \$25 million of liabilities where the valuation was primarily derived using unobservable inputs (Sep 20: \$1,183 million assets and \$55 million liabilities; Mar 20: \$1,296 million assets and \$67 million liabilities). The financial instruments which are valued using unobservable inputs are predominantly equity investment securities where quoted prices in active markets are not available.

The Group has an investment in the Bank of Tianjin (BoT), which at 31 March 2021 has a carrying value of \$1,019 million (Sep 20: \$934 million; Mar 20: \$1,053 million). As a result of illiquidity of the quoted share price, the Group determines the fair value based on a valuation model using comparable bank pricing multiples as determined by management. Judgement is required in both the selection of the model and inputs used. Although the comparator group entities operate in the same industry, the nature of their business and local economic conditions may be different from the Group's investment. Thus where local conditions change, which impact the price-to-book ratio of the comparator group, the fair value of the asset will change proportionately. That is, if the price-to-book ratio changed by 10%, the fair value would change by 10%. Since the asset is classified as fair value through other comprehensive income, changes in the fair value are recorded directly in equity.

Investments in associates

The Group assesses the carrying value of its associate investments for impairment indicators semi-annually.

At 31 March 2021, the impairment assessment of non-lending assets identified that two of the Group's associate investments AMMB Holdings Berhad (AmBank) and PT Bank Pan Indonesia (PT Panin) had indicators of impairment. Although their market value (based on share price) was below their carrying value, no impairment was recognised as their carrying values are supported by their value in use (VIU) calculations.

1. Basis of preparation, cont'd

The ongoing impact of COVID-19 on the valuation of AmBank and PT Panin remains uncertain. Significant management judgement is required to determine the key assumptions underpinning the VIU calculations. Factors may change in subsequent periods and lead to potential future impairments or reversals of prior period impairments. This includes forecast earnings levels in the near term and/or changes in the long term growth forecasts, required levels of regulatory capital and the post-tax discount rate. The key assumptions used in the VIU calculations are outlined below:

| | Mar 21 | AmBank Sep 20 | Mar 20 | Mar 21 | PT Panin Sep 20 | Mar 20 |
|---|--------|------------------|--------|--------|--------------------|--------|
| Carrying Value (\$m) | 685 | 1,056 | 1,161 | 1,140 | 1,084 | 1,130 |
| Post-tax discount rate | 11.2% | 11.3% | 12.4% | 14.1% | 15.2% | 13.9% |
| Terminal growth rate | 5.0% | 4.8% | 4.9% | 5.1% | 5.3% | 5.3% |
| Expected earnings growth (compound annual growth rate - 5 years) ¹ | large | 2.8% | 1.0% | 6.9% | 4.2% | 2.6% |
| Common Equity Tier 1 ratio (5 year average) | 13.0% | 12.9% | 11.5% | 12.8% | 12.8% | 12.3% |

¹ For AmBank the expected earnings growth is noted as large due to the large loss arising in the current forecast year due to the impact of the 1MDB settlement and the impairment of goodwill. The expected earnings growth for years 2-5 for AmBank is 7.3%.

The VIU calculations are sensitive to changes in the underlying assumptions with reasonably possible changes in key assumptions having a positive or negative impact on the VIU outcome, and as such the recoverable amount of the investment.

- A change in the March 2021 post-tax discount rate by +/- 50bps would impact the VIU outcome for PT Panin by (\$58 million) / \$66 million, and (\$71 million) / \$84 million for AmBank.
- A change in the March 2021 terminal growth rate by +/- 25bps would impact the VIU outcome for PT Panin by \$15 million / (\$16 million) and \$5 million / (\$6 million) for AmBank.

Neither investment would be impaired if the discount rate were increased or the terminal growth rate reduced by the reasonably possible changes above.

Goodwill

On the reclassification of ANZ Share Investing as held for sale as at 31 March 2021, the relevant assets and liabilities were remeasured at the lower of their carrying value and the fair value less costs to sell resulting in \$251 million of goodwill attributable to this business been written down. After the write down, the Group's goodwill balance was \$2,989 million.

The Group conducted an assessment as to whether the carrying value of the goodwill was impaired. For the purpose of impairment testing, goodwill acquired in a business combination is allocated at the date of acquisition to the cash generating units (CGUs) that are expected to benefit from the synergies of the related business combination. These CGUs are the Group's reportable segments. CGUs with goodwill assets as at 31 March 2021 were the Australia Retail and Commercial division (\$153 million), the New Zealand division (\$1,777 million) and the Institutional division (\$1,059 million).

Goodwill is considered to be impaired if the carrying amount of the relevant Cash Generating Unit (CGU) exceeds its recoverable amount. We estimate the recoverable amount of each CGU to which goodwill is allocated using a fair value less costs of disposal (FVLCO) approach, with a VIU assessment performed where the FVLCO approach indicates an impairment.

Management's approach used to determine the FVLCO of each CGU was consistent with the prior period. The assessment of the recoverable amount of each CGU has been made in consideration of the impacts of COVID-19 and subsequent economic recovery on both earnings and asset prices, and reflects expectations of future events that are believed to be reasonable under the circumstances. The key inputs used to determine FVLCO of each CGU containing goodwill are noted below:

- Future maintainable earnings for each of the CGU's used for the March 2021 half year assessment are similar or slightly above those used for the 2020 full year.
- Price/Earnings (P/E) multiples applied (including 30% control premium) - the P/E multiples derived from the valuations of comparator entities improved for all three CGUs:

| Division | Price/Earnings Multiples | |
|---------------------------------|--------------------------|------------------|
| | Mar 21 Half Year | Sep 20 Full Year |
| Australia Retail and Commercial | 19.6 | 16.0 |
| New Zealand | 15.7 | 12.7 |
| Institutional | 16.8 | 13.4 |

Based on this assessment, no impairment was identified.

Customer remediation provisions

At 31 March 2021, the Group has recognised customer remediation provisions of \$1,003 million (Sep 20: \$1,109 million; Mar 20: \$1,094 million) which includes provisions for expected refunds to customers, remediation project costs and related customer and regulatory claims, penalties and litigation outcomes.

Determining the amount of the provisions, which represent management's best estimate of the cost of settling the identified matters, requires the exercise of significant judgement. It will often be necessary to form a view on a number of different assumptions, including the number of impacted customers, the average refund per customer, associated remediation project costs, and the implications of regulatory exposures and customer claims having regard to their specific facts and circumstances.

Consequently, the appropriateness of the underlying assumptions is reviewed on a regular basis against actual experience and other relevant evidence, including expert legal advice, and adjustments are made to the provisions where appropriate.

1. Basis of preparation, cont'd

Other provisions

The Group holds provisions for various obligations including restructuring costs, non-lending losses, fraud and forgeries and litigation related claims. These provisions involve judgements regarding the timing and outcome of future events, including estimates of expenditure required to satisfy such obligations. The appropriateness of the underlying assumptions is reviewed on a regular basis against actual experience and other relevant evidence, including expert legal advice, and adjustments are made to the provisions where appropriate.

v) Accounting policies

These Condensed Consolidated Financial Statements have been prepared on the basis of accounting policies and using methods of computation consistent with those applied in the 2020 ANZ Annual Financial Report.

Discontinued operations are separately presented from the results of the continuing operations as a single line item 'Profit/(loss) after tax from discontinued operations' in the Condensed Consolidated Income Statement. Notes to the Condensed Consolidated Income Statement have been presented on a continuing basis.

Accounting standards adopted during the period

On 1 October 2020, the Group adopted the revised Conceptual Framework for Financial Reporting. The new Framework includes updated definitions and criteria for the recognition and derecognition of assets and liabilities. Additionally, it introduces new concepts on measurement, including factors to consider when selecting a measurement basis. The adoption of the revised conceptual framework did not have a material impact on the Group.

In addition to the above, several amendments to existing accounting standards apply for the first time in 2021, but do not have a material impact on the Group.

vi) Future accounting developments

Interest Rate Benchmark Reform

In September 2020, the AASB issued AASB 2020-8 Amendments to Australian Accounting Standards - Interest Rate Benchmark Reform - Phase 2. This standard addresses issues that may affect the Group at the point of transition from an existing Interbank Offer Rate (IBOR rate) to a Risk Free Rate (RFR), including the effects of changes to contractual cash flows or hedging relationships. The standard includes amendments that provide practical expedients in respect of:

- accounting for changes in the basis for determining contractual cash flows as a result of IBOR reform by updating the effective interest rate resulting in no immediate profit or loss impact. This applies only when the change is necessary as a direct consequence of the reform, and the new basis for determining the contractual cash flows is economically equivalent to the previous basis.
- Permitting changes to hedge documentation and hedge designation as a result of IBOR reform without discontinuing the existing hedge accounted relationship.

The standard applies to the Group in the 2022 financial year and earlier application is permitted. The Group is in the process of assessing the impact of the new standard on its financial statements and timing of adoption.

The Group has exposure to IBOR rates that are subject to reform through its issuance of debt, the structural interest rate risk position, holdings of investment securities; products denominated in foreign currencies and associated hedging. The Group's hedging relationships are exposed to various IBOR rates subject to reform including USD, GBP, CHF and JPY LIBOR and Euro Interbank Offered Rate (EURIBOR).

To manage the impact of IBOR reform, the Group has established an enterprise-wide Benchmark Transition Program and is continuing to monitor market developments in relation to the transition and their impact on the Group's financial assets and liabilities to ensure that no unexpected consequences or disruption arises.

AASB 9 General hedge accounting

AASB 9 introduces new hedge accounting requirements which more closely align accounting with risk management activities undertaken when hedging financial and non-financial risks.

AASB 9 provides the Group with an accounting policy choice to continue to apply AASB 139 *Financial Instruments: Recognition and Measurement* (AASB 139) hedge accounting requirements until the International Accounting Standard Board's ongoing project on macro hedge accounting is completed. The Group currently applies the hedge accounting requirements of AASB 139.

2. Income

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Interest income | 9,879 | 10,626 | 13,800 | -7% | -28% |
| Interest expense | (2,704) | (3,589) | (6,382) | -25% | -58% |
| Major bank levy | (189) | (210) | (196) | -10% | -4% |
| Net interest income | 6,986 | 6,827 | 7,222 | 2% | -3% |
| Other operating income | | | | | |
| i) Fee and commission income | | | | | |
| Lending fees ¹ | 244 | 276 | 303 | -12% | -19% |
| Non-lending fees | 1,266 | 1,246 | 1,441 | 2% | -12% |
| Commissions | 46 | 75 | 46 | -39% | 0% |
| Funds management income | 140 | 136 | 139 | 3% | 1% |
| Fee and commission income | 1,696 | 1,733 | 1,929 | -2% | -12% |
| Fee and commission expense | (646) | (585) | (752) | 10% | -14% |
| Net fee and commission income | 1,050 | 1,148 | 1,177 | -9% | -11% |
| ii) Other income | | | | | |
| Net foreign exchange earnings and other financial instruments income ² | 729 | 710 | 1,099 | 3% | -34% |
| Impairment of AmBank | - | - | (595) | n/a | -100% |
| Impairment of PT Panin | - | - | (220) | n/a | -100% |
| Reclassification of ANZ Share Investing to held for sale ³ | (251) | - | - | n/a | n/a |
| Sale of New Zealand legacy insurance portfolio | 13 | - | - | n/a | n/a |
| Sale of UDC | - | (7) | - | -100% | n/a |
| Dividend income on equity securities | - | 26 | - | -100% | n/a |
| Other | 30 | (11) | 28 | large | 7% |
| Other income | 521 | 718 | 312 | -27% | 67% |
| Other operating income | 1,571 | 1,866 | 1,489 | -16% | 6% |
| Net income from insurance business | 52 | 31 | 47 | 68% | 11% |
| Share of associates' profit/(loss) | (242) | 20 | 135 | large | large |
| Operating income⁴ | 8,367 | 8,744 | 8,893 | -4% | -6% |

¹ Lending fees exclude fees treated as part of the effective yield calculation in interest income.

² Includes fair value movements (excluding realised and accrued interest) on derivatives not designated as accounting hedges entered into to manage interest rate and foreign exchange risk on funding instruments, ineffective portions of cash flow hedges, and fair value movements in financial assets and liabilities designated at fair value through profit or loss.

³ The loss on reclassification of ANZ Share Investing to held for sale is included within Other operating income to align with the classification of loss on sale that would have applied if the sale had completed in the March 2021 half.

⁴ Includes charges associated with customer remediation of \$74 million for the March 2021 half (Sep 20 half: \$116 million; Mar 20 half: \$58 million).

3. Operating expenses

| | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| i) Personnel | | | | | |
| Salaries and related costs | 2,196 | 2,133 | 2,177 | 3% | 1% |
| Superannuation costs | 164 | 160 | 169 | 3% | -3% |
| Other | 89 | 120 | 119 | -26% | -25% |
| Personnel¹ | 2,449 | 2,413 | 2,465 | 1% | -1% |
| ii) Premises | | | | | |
| Rent | 42 | 41 | 43 | 2% | -2% |
| Depreciation | 225 | 254 | 263 | -11% | -14% |
| Other | 83 | 89 | 99 | -7% | -16% |
| Premises | 350 | 384 | 405 | -9% | -14% |
| iii) Technology | | | | | |
| Depreciation and amortisation ² | 334 | 517 | 341 | -35% | -2% |
| Subscription licences and outsourced services | 372 | 375 | 405 | -1% | -8% |
| Other | 79 | 93 | 93 | -15% | -15% |
| Technology^{1,2} | 785 | 985 | 839 | -20% | -6% |
| iv) Restructuring | 105 | 56 | 105 | 88% | 0% |
| v) Other | | | | | |
| Advertising and public relations | 71 | 88 | 89 | -19% | -20% |
| Professional fees | 329 | 374 | 293 | -12% | 12% |
| Freight, stationery, postage and communication | 95 | 101 | 104 | -6% | -9% |
| Other ³ | 298 | 377 | 305 | -21% | -2% |
| Other^{1,3} | 793 | 940 | 791 | -16% | 0% |
| Operating expenses^{1,2,3} | 4,482 | 4,778 | 4,605 | -6% | -3% |

¹ Includes customer remediation expenses of \$92 million for the March 2021 half (Sep 20 half: \$138 million; Mar 20 half: \$71 million) across Personnel, Technology and Other expenses.

² Includes accelerated amortisation of \$197 million for the September 2020 half.

³ Includes litigation settlement expenses of \$69 million for the March 2021 half and goodwill write-off of \$77 million for the September 2020 half.

4. Income tax expense

Reconciliation of the prima facie income tax expense on pre-tax profit with the income tax expense recognised in the profit and loss.

| | Half Year | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Profit before income tax from continuing operations | 4,376 | 2,902 | 2,614 | 51% | 67% |
| Prima facie income tax expense at 30% | 1,313 | 871 | 784 | 51% | 67% |
| Tax effect of permanent differences: | | | | | |
| Gains or losses on sale from divestments | (4) | 2 | - | large | n/a |
| Impairment of investment in AmBank and PT Panin | - | - | 245 | n/a | -100% |
| Share of associates' (profit)/loss | 72 | (6) | (41) | large | large |
| Reclassification of ANZ Share Investing to held for sale | 75 | - | - | n/a | n/a |
| Interest on convertible instruments | 22 | 23 | 29 | -4% | -24% |
| Overseas tax rate differential | (50) | (51) | (35) | -2% | 43% |
| Provision for foreign tax on dividend repatriation | 26 | 6 | 14 | large | 86% |
| Other | (20) | 20 | 5 | large | large |
| Subtotal | 1,434 | 865 | 1,001 | 66% | 43% |
| Income tax (over)/under provided in previous years | (9) | (3) | (23) | large | -61% |
| Income tax expense | 1,425 | 862 | 978 | 65% | 46% |
| Australia | 1,013 | 535 | 580 | 89% | 75% |
| Overseas | 412 | 327 | 398 | 26% | 4% |
| Income tax expense | 1,425 | 862 | 978 | 65% | 46% |
| Effective tax rate | 32.6% | 29.7% | 37.4% | | |

5. Dividends

| Dividend per ordinary share (cents) ¹ | Half Year | | | Movement | |
|---|--------------|--------------|--------------|---------------------|---------------------|
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Interim | 70 | - | 25 | | |
| Final | - | 35 | - | | |
| Total | 70 | 35 | 25 | 100% | large |
| Ordinary share dividend (\$M)² | | | | | |
| Interim dividend | - | 709 | - | | |
| Final dividend | 994 | - | 2,268 | | |
| Bonus option plan adjustment | (21) | (15) | (40) | 40% | -48% |
| Total | 973 | 694 | 2,228 | 40% | -56% |
| Ordinary share dividend payout ratio (%)³ | 67.7% | 48.9% | 45.9% | | |

¹ Fully franked for Australian tax purposes (30% tax rate) and carry New Zealand imputation credits of NZD 8 cents for the proposed 2021 interim dividend (2020 final dividend: NZD 4 cents; 2020 interim dividend: NZD 3 cents).

² Dividends paid to ordinary equity holders of the Company. Excludes dividends paid by subsidiaries of the Group to non-controlling equity holders (Mar 21 half: nil; Sep 20 half: nil; Mar 20 half: nil).

³ The dividend payout ratio for the March 2021 half is calculated using the proposed 2021 interim dividend of \$1,992 million, based on the forecast number of ordinary shares on issue at the dividend record date. Dividend payout ratios for the September 2020 half and March 2020 half were calculated using actual dividend paid of \$994 million and \$709 million respectively.

Ordinary Shares

The Directors propose an interim dividend of 70 cents be paid on each eligible fully paid ANZ ordinary share on 1 July 2021. The proposed 2021 interim dividend will be fully franked for Australian tax purposes. New Zealand imputation credits of NZD 8 cents per ordinary share will also be attached.

ANZ has a Dividend Reinvestment Plan (DRP) and a Bonus Option Plan (BOP) that will operate in respect of the proposed 2021 interim dividend.

6. Earnings per share

Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period (after eliminating ANZ shares held within the Group known as treasury shares). Diluted EPS is calculated by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares used in the basic EPS calculation for the effect of dilutive potential ordinary shares.

| | Half Year | | | Movement | |
|---|----------------|---------|---------|---------------------|---------------------|
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Earnings Per Share (EPS) - Basic | | | | | |
| Earnings Per Share (cents) | 103.7 | 71.8 | 54.6 | 44% | 90% |
| Earnings Per Share (cents) from continuing operations | 104.0 | 72.1 | 57.8 | 44% | 80% |
| Earnings Per Share (cents) from discontinued operations | (0.3) | (0.3) | (3.2) | 0% | -91% |
| Earnings Per Share (EPS) - Diluted | | | | | |
| Earnings Per Share (cents) | 98.4 | 66.3 | 51.5 | 48% | 91% |
| Earnings Per Share (cents) from continuing operations | 98.7 | 66.5 | 54.3 | 48% | 82% |
| Earnings Per Share (cents) from discontinued operations | (0.3) | (0.2) | (2.8) | 50% | -89% |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Reconciliation of earnings used in earnings per share calculations | | | | | |
| Basic: | | | | | |
| Profit for the period (\$M) | 2,943 | 2,032 | 1,546 | 45% | 90% |
| Less: Profit attributable to non-controlling interests (\$M) | - | - | 1 | n/a | -100% |
| Earnings used in calculating basic earnings per share (\$M) | 2,943 | 2,032 | 1,545 | 45% | 90% |
| Less: Profit/(Loss) after tax from discontinued operations (\$M) | (8) | (8) | (90) | 0% | -91% |
| Earnings used in calculating basic earnings per share from continuing operations (\$M) | 2,951 | 2,040 | 1,635 | 45% | 80% |
| Diluted: | | | | | |
| Earnings used in calculating basic earnings per share (\$M) | 2,943 | 2,032 | 1,545 | 45% | 90% |
| Add: Interest on convertible subordinated debt (\$M) | 92 | 90 | 124 | 2% | -26% |
| Earnings used in calculating diluted earnings per share (\$M) | 3,035 | 2,122 | 1,669 | 43% | 82% |
| Less: Profit/(Loss) after tax from discontinued operations (\$M) | (8) | (8) | (90) | 0% | -91% |
| Earnings used in calculating diluted earnings per share from continuing operations (\$M) | 3,043 | 2,130 | 1,759 | 43% | 73% |
| | | | | | |
| Reconciliation of weighted average number of ordinary shares (WANOS) used in earnings per share calculations¹ | | | | | |
| WANOS used in calculating basic earnings per share (M) | 2,838.7 | 2,831.2 | 2,830.6 | 0% | 0% |
| Add: Weighted average dilutive potential ordinary shares (M) | | | | | |
| Convertible subordinated debt (M) | 238.7 | 362.2 | 401.4 | -34% | -41% |
| Share based payments (options, rights and deferred shares) (M) | 7.0 | 7.3 | 6.6 | -4% | 6% |
| WANOS used in calculating diluted earnings per share (M) | 3,084.4 | 3,200.7 | 3,238.6 | -4% | -5% |

¹ Weighted average number of ordinary shares for the March 2021 half excludes 4.7 million weighted average number of treasury shares held in ANZEST Pty Ltd (Sep 20 half: 5.0 million; Mar 20 half: 4.9 million).

7. Segment analysis

i) Description of segments

The Group operates on a divisional structure with five continuing divisions: Australia Retail and Commercial, Institutional, New Zealand, Pacific, and TSO and Group Centre. For further information on the composition of divisions refer to the Definitions on page 133.

The presentation of divisional results has not been impacted by methodology or structural changes during the period.

The divisions reported below are consistent with internal reporting provided to the chief operating decision maker, being the Chief Executive Officer.

ii) Operating segments

ANZ measures the performance of continuing segments on a cash profit basis. To calculate cash profit, certain non-core items are removed from statutory profit. Details of these items are included in the 'Other items' section of this note.

Transactions between divisions across segments within ANZ are conducted on an arm's-length basis and disclosed as part of the income and expenses of these segments.

For information on discontinued operations please refer to Note 13 of the Condensed Consolidated Financial Statements.

| | Australia Retail and Commercial \$M | Institutional \$M | New Zealand \$M | Pacific \$M | TSO and Group Centre \$M | Other items ¹ \$M | Group Total \$M |
|--|--|----------------------|-----------------------|----------------|-----------------------------------|------------------------------------|-----------------------|
| March 2021 Half Year | | | | | | | |
| Net interest income | 3,974 | 1,519 | 1,393 | 49 | 51 | - | 6,986 |
| Net fee and commission income | | | | | | | |
| - Lending fees | 111 | 123 | 6 | 4 | - | - | 244 |
| - Non-lending fees | 618 | 348 | 293 | 10 | (3) | - | 1,266 |
| - Commissions | 29 | 1 | 16 | - | - | - | 46 |
| - Funds management income | 17 | 1 | 122 | - | - | - | 140 |
| - Fee and commission expense | (286) | (144) | (215) | (1) | - | - | (646) |
| Net income from insurance business | 52 | - | - | - | - | - | 52 |
| Other income | (240) | 685 | 16 | 20 | 96 | (56) | 521 |
| Share of associates' profit/(loss) | 1 | - | - | - | (243) | - | (242) |
| Operating income | 4,276 | 2,533 | 1,631 | 82 | (99) | (56) | 8,367 |
| Profit/(Loss) after tax from continuing operations | 1,782 | 948 | 771 | 7 | (518) | (39) | 2,951 |
| Profit/(Loss) after tax from discontinued operations | | | | | | | (8) |
| Profit after tax attributable to shareholders | | | | | | | 2,943 |

¹ In evaluating the performance of the operating segments, certain items are removed from statutory profit where they are not considered integral to the ongoing performance of the segment. These items are presented in section (iii) below.

7. Segment analysis, cont'd

| | Australia Retail and Commercial \$M | Institutional \$M | New Zealand \$M | Pacific \$M | TSO and Group Centre \$M | Other items ¹ \$M | Group Total \$M |
|--|--|----------------------|-----------------------|----------------|-----------------------------------|------------------------------------|-----------------------|
| September 2020 Half Year | | | | | | | |
| Net interest income | 3,868 | 1,558 | 1,321 | 44 | 36 | - | 6,827 |
| Net fee and commission income | | | | | | | |
| - Lending fees | 134 | 132 | 6 | 4 | - | - | 276 |
| - Non-lending fees | 616 | 370 | 255 | 11 | (6) | - | 1,246 |
| - Commissions | 42 | - | 33 | - | - | - | 75 |
| - Funds management income | 18 | 1 | 117 | - | - | - | 136 |
| - Fee and commission expense | (266) | (130) | (188) | (1) | - | - | (585) |
| Net income from insurance business | 30 | - | - | - | 1 | - | 31 |
| Other income | (7) | 1,109 | 3 | 20 | 22 | (429) | 718 |
| Share of associates' profit/(loss) | (1) | - | - | - | 21 | - | 20 |
| Operating income | 4,434 | 3,040 | 1,547 | 78 | 74 | (429) | 8,744 |
| Profit/(Loss) after tax from continuing operations | 1,123 | 1,244 | 450 | (82) | (390) | (305) | 2,040 |
| Profit/(Loss) after tax from discontinued operations | | | | | | | (8) |
| Profit after tax attributable to shareholders | | | | | | | 2,032 |
| March 2020 Half Year | | | | | | | |
| Net interest income | 4,048 | 1,624 | 1,410 | 65 | 75 | - | 7,222 |
| Net fee and commission income | | | | | | | |
| - Lending fees | 133 | 156 | 8 | 6 | - | - | 303 |
| - Non-lending fees | 694 | 406 | 331 | 18 | (8) | - | 1,441 |
| - Commissions | 25 | - | 21 | - | - | - | 46 |
| - Funds management income | 12 | 1 | 126 | - | - | - | 139 |
| - Fee and commission expense | (322) | (178) | (248) | (4) | - | - | (752) |
| Net income from insurance business | 47 | - | - | - | - | - | 47 |
| Other income | 6 | 782 | 9 | 30 | (829) | 314 | 312 |
| Share of associates' profit | - | - | - | - | 135 | - | 135 |
| Operating income | 4,643 | 2,791 | 1,657 | 115 | (627) | 314 | 8,893 |
| Profit/(Loss) after tax from continuing operations | 1,214 | 610 | 567 | 20 | (998) | 222 | 1,635 |
| Profit/(Loss) after tax from discontinued operations | | | | | | | (90) |
| Profit after tax attributable to shareholders | | | | | | | 1,545 |

¹ In evaluating the performance of the operating segments, certain items are removed from statutory profit where they are not considered integral to the ongoing performance of the segment. These items are presented in section (iii) below.

iii) Other items

The table below sets out the profit after tax impact of other items which are removed from statutory profit to reflect the cash profit of each segment.

| Item gains/(losses) | Related segment | Half Year | | | Movement | |
|---|--|---------------|---------------|---------------|---------------------|---------------------|
| | | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Economic hedges | Institutional, New Zealand, TSO and Group Centre | (51) | (461) | 340 | -89% | large |
| Revenue and expense hedges | TSO and Group Centre | 12 | 156 | (120) | -92% | large |
| Structured credit intermediation trades | Institutional | - | - | 2 | n/a | -100% |
| Total from continuing operations | | (39) | (305) | 222 | -87% | large |

8. Derivative financial instruments

Derivative financial instruments are contracts whose value is derived from one or more underlying variables or indices defined in the contract, require little or no initial net investment and are settled at a future date. Derivatives include contracts traded on registered exchanges and contracts agreed between counterparties. The use of derivatives and their sale to customers as risk management products is an integral part of the Group's trading and sales activities. Derivatives are also used to manage the Group's own exposure to fluctuations in foreign exchange and interest rates as part of its asset and liability management activities.

The following table provides an overview of the Group's interest rate, foreign exchange, commodity and credit derivatives. They include all trading and balance sheet risk management contracts. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market rates relative to the terms of the derivative.

| Fair Values | Assets | Liabilities | Assets | Liabilities | Assets | Liabilities |
|---|----------------|------------------|----------------|------------------|----------------|------------------|
| | Mar 21 \$M | Mar 21 \$M | Sep 20 \$M | Sep 20 \$M | Mar 20 \$M | Mar 20 \$M |
| Interest rate contracts | | | | | | |
| Forward rate agreements | 10 | (12) | 86 | (86) | 255 | (250) |
| Futures contracts | 45 | (74) | 31 | (231) | 78 | (160) |
| Swap agreements | 73,125 | (71,523) | 109,918 | (105,578) | 112,934 | (108,736) |
| Options purchased | 1,192 | - | 1,676 | - | 2,436 | - |
| Options sold | - | (1,162) | - | (2,609) | - | (3,865) |
| Total | 74,372 | (72,771) | 111,711 | (108,504) | 115,703 | (113,011) |
| Foreign exchange contracts | | | | | | |
| Spot and forward contracts | 15,858 | (14,389) | 11,882 | (11,461) | 26,038 | (23,964) |
| Swap agreements | 12,683 | (13,833) | 8,766 | (12,388) | 27,624 | (27,138) |
| Options purchased | 311 | - | 372 | - | 837 | - |
| Options sold | - | (587) | - | (502) | - | (937) |
| Total | 28,852 | (28,809) | 21,020 | (24,351) | 54,499 | (52,039) |
| Commodity contracts | 1,439 | (1,345) | 2,577 | (1,834) | 3,449 | (2,288) |
| Credit default swaps | | | | | | |
| Structured credit derivatives purchased | - | - | 18 | - | 16 | - |
| Other credit derivatives purchased | 1 | (1) | 4 | (3) | 4 | (6) |
| Credit derivatives purchased | 1 | (1) | 22 | (3) | 20 | (6) |
| Structured credit derivatives sold | - | - | - | (18) | - | (17) |
| Other credit derivatives sold | 2 | - | 1 | (1) | 6 | (3) |
| Credit derivatives sold | 2 | - | 1 | (19) | 6 | (20) |
| Total | 3 | (1) | 23 | (22) | 26 | (26) |
| Derivative financial instruments | 104,666 | (102,926) | 135,331 | (134,711) | 173,677 | (167,364) |

9. Net loans and advances

| | As at | | | Movement | |
|--|----------------|----------------|----------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Australia | | | | | |
| Overdrafts | 4,070 | 4,189 | 4,997 | -3% | -19% |
| Credit cards outstanding | 6,119 | 5,984 | 7,383 | 2% | -17% |
| Commercial bills outstanding | 6,152 | 6,383 | 6,414 | -4% | -4% |
| Term loans - housing | 280,545 | 274,967 | 263,596 | 2% | 6% |
| Term loans - non-housing | 138,771 | 150,272 | 164,346 | -8% | -16% |
| Lease receivables | 958 | 991 | 1,066 | -3% | -10% |
| Hire purchase contracts | 339 | 364 | 452 | -7% | -25% |
| Total Australia | 436,954 | 443,150 | 448,254 | -1% | -3% |
| Asia, Pacific, Europe & America | | | | | |
| Overdrafts | 516 | 415 | 476 | 24% | 8% |
| Credit cards outstanding | 5 | 6 | 7 | -17% | -29% |
| Term loans - housing | 472 | 489 | 531 | -3% | -11% |
| Term loans - non-housing | 51,867 | 52,682 | 78,803 | -2% | -34% |
| Lease receivables | 1,108 | 1,031 | 29 | 7% | large |
| Other | 15 | 20 | 28 | -25% | -46% |
| Total Asia, Pacific, Europe & America | 53,983 | 54,643 | 79,874 | -1% | -32% |
| New Zealand | | | | | |
| Overdrafts | 599 | 610 | 795 | -2% | -25% |
| Credit cards outstanding | 1,181 | 1,204 | 1,389 | -2% | -15% |
| Term loans - housing | 87,561 | 82,894 | 85,301 | 6% | 3% |
| Term loans - non-housing | 37,390 | 38,771 | 43,373 | -4% | -14% |
| Lease receivables | - | - | 138 | n/a | -100% |
| Hire purchase contracts | - | - | 1,657 | n/a | -100% |
| Total New Zealand | 126,731 | 123,479 | 132,653 | 3% | -4% |
| Sub-total | 617,668 | 621,272 | 660,781 | -1% | -7% |
| Unearned income ^{1,2} | (437) | (460) | (661) | -5% | -34% |
| Capitalised brokerage and other origination costs ^{1,2} | 1,378 | 1,262 | 1,158 | 9% | 19% |
| Gross loans and advances | 618,609 | 622,074 | 661,278 | -1% | -6% |
| Allowance for expected credit losses (refer to Note 10) | (4,250) | (4,981) | (4,669) | -15% | -9% |
| Net loans and advances | 614,359 | 617,093 | 656,609 | 0% | -6% |

¹ In the March 2021 half, deferred expenses previously netted within Unearned income were reclassified to Capitalised brokerage and other origination costs to better align with the nature of the balances. Comparatives have been restated accordingly (Sep 20 half: \$394 million; Mar 20 half: \$293 million).

² Amortised over the expected life of the loan.

10. Allowance for expected credit losses

| | As at | | | | | | | | |
|---|------------------------------|------------------------------|--------------|------------------------------|------------------------------|--------------|------------------------------|------------------------------|--------------|
| | Mar 21 | | | Sep 20 | | | Mar 20 | | |
| | Collectively assessed \$M | Individually assessed \$M | Total \$M | Collectively assessed \$M | Individually assessed \$M | Total \$M | Collectively assessed \$M | Individually assessed \$M | Total \$M |
| Net loans and advances at amortised cost | 3,472 | 778 | 4,250 | 4,130 | 851 | 4,981 | 3,614 | 1,055 | 4,669 |
| Off-balance sheet commitments | 795 | 31 | 826 | 858 | 40 | 898 | 872 | 38 | 910 |
| Investment securities - debt securities at amortised cost | 18 | - | 18 | 20 | - | 20 | 15 | - | 15 |
| Total | 4,285 | 809 | 5,094 | 5,008 | 891 | 5,899 | 4,501 | 1,093 | 5,594 |
| Other Comprehensive Income | | | | | | | | | |
| Investment securities - debt securities at FVOCI ¹ | 11 | - | 11 | 10 | - | 10 | 9 | - | 9 |

¹ For FVOCI assets, the allowance for ECL does not alter the carrying amount which remains at fair value. Instead, the allowance for ECL is recognised in Other Comprehensive Income (OCI) with a corresponding charge to profit or loss.

The following tables present the movement in the allowance for ECL.

Net loans and advances at amortised cost

Allowance for ECL is included in Net loans and advances.

| | Stage 1 \$M | Stage 2 \$M | Stage 3 | | Total \$M |
|---|----------------|----------------|------------------------------|------------------------------|--------------|
| | | | Collectively assessed \$M | Individually assessed \$M | |
| As at 1 October 2019 | 927 | 1,378 | 413 | 791 | 3,509 |
| Transfer between stages | 204 | (270) | (95) | 161 | - |
| New and increased provisions (net of releases) | 30 | 840 | 132 | 718 | 1,720 |
| Write-backs | - | - | - | (164) | (164) |
| Bad debts written off (excluding recoveries) | - | - | - | (469) | (469) |
| Foreign currency translation and other movements ¹ | 30 | 20 | 5 | 18 | 73 |
| As at 31 March 2020 | 1,191 | 1,968 | 455 | 1,055 | 4,669 |
| Transfer between stages | 187 | (291) | (106) | 210 | - |
| New and increased provisions (net of releases) | (112) | 841 | 119 | 455 | 1,303 |
| Write-backs | - | - | - | (157) | (157) |
| Bad debts written off (excluding recoveries) | - | - | - | (640) | (640) |
| Foreign currency translation and other movements ¹ | (62) | (53) | (7) | (72) | (194) |
| As at 30 September 2020 | 1,204 | 2,465 | 461 | 851 | 4,981 |
| Transfer between stages | 345 | (369) | (98) | 122 | - |
| New and increased provisions (net of releases) | (563) | 3 | 52 | 333 | (175) |
| Write-backs | - | - | - | (171) | (171) |
| Bad debts written off (excluding recoveries) | - | - | - | (340) | (340) |
| Foreign currency translation and other movements ¹ | (11) | (14) | (3) | (17) | (45) |
| As at 31 March 2021 | 975 | 2,085 | 412 | 778 | 4,250 |

¹ Other movements include the impact of discount unwind on individually assessed allowances for ECL and the impact of divestments completed during the September 2020 half and the March 2020 half.

10. Allowance for expected credit losses, cont'd

Off-balance sheet commitments - undrawn and contingent facilities

Allowance for ECL is included in Other provisions.

| | Stage 1 \$M | Stage 2 \$M | Stage 3 | | Total \$M |
|---|----------------|----------------|---------------------------------|---------------------------------|--------------|
| | | | Collectively assessed \$M | Individually assessed \$M | |
| As at 1 October 2019 | 473 | 151 | 21 | 23 | 668 |
| Transfer between stages | 20 | (24) | (2) | 6 | - |
| New and increased provisions (net of releases) | 98 | 115 | (2) | 15 | 226 |
| Write-backs | - | - | - | (6) | (6) |
| Foreign currency translation | 19 | 2 | 1 | - | 22 |
| As at 31 March 2020 | 610 | 244 | 18 | 38 | 910 |
| Transfer between stages | 14 | (20) | - | 6 | - |
| New and increased provisions (net of releases) | 1 | 20 | 6 | 4 | 31 |
| Write-backs | - | - | - | (8) | (8) |
| Foreign currency translation and other movements ¹ | (29) | (5) | (1) | - | (35) |
| As at 30 September 2020 | 596 | 239 | 23 | 40 | 898 |
| Transfer between stages | 36 | (34) | (3) | 1 | - |
| New and increased provisions (net of releases) | (52) | 4 | - | (1) | (49) |
| Write-backs | - | - | - | (9) | (9) |
| Foreign currency translation | (12) | (2) | - | - | (14) |
| As at 31 March 2021 | 568 | 207 | 20 | 31 | 826 |

¹ Other movements include the impact of divestments completed during the period.

Investment securities - debt securities at amortised cost

Allowance for ECL is included in Investment securities.

| | Stage 1 \$M | Stage 2 \$M | Stage 3 | | Total \$M |
|--------------------------------|----------------|----------------|---------------------------------|---------------------------------|--------------|
| | | | Collectively assessed \$M | Individually assessed \$M | |
| As at 31 March 2020 | 14 | 1 | - | - | 15 |
| As at 30 September 2020 | 20 | - | - | - | 20 |
| As at 31 March 2021 | 18 | - | - | - | 18 |

Investment securities - debt securities at FVOCI

For FVOCI assets, the allowance for ECL does not alter the carrying amount which remains at fair value. Instead, the allowance for ECL is recognised in Other Comprehensive Income (OCI) with a corresponding charge to profit or loss.

| | Stage 1 \$M | Stage 2 \$M | Stage 3 | | Total \$M |
|--------------------------------|----------------|----------------|---------------------------------|---------------------------------|--------------|
| | | | Collectively assessed \$M | Individually assessed \$M | |
| As at 31 March 2020 | 9 | - | - | - | 9 |
| As at 30 September 2020 | 10 | - | - | - | 10 |
| As at 31 March 2021 | 11 | - | - | - | 11 |

10. Allowance for expected credit losses, cont'd

Credit impairment charge/(release) analysis

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| New and increased provisions (net of releases) ^{1,2} | | | | | |
| - Collectively assessed | (678) | 669 | 1,048 | large | large |
| - Individually assessed | 455 | 675 | 900 | -33% | -49% |
| Write-backs ³ | (180) | (165) | (170) | 9% | 6% |
| Recoveries of amounts previously written off | (88) | (115) | (104) | -23% | -15% |
| Total credit impairment charge/(release) | (491) | 1,064 | 1,674 | large | large |

¹ Includes the impact of transfers between collectively assessed and individually assessed.

² New and increased provisions (net of releases) includes:

| | Mar 21 half | | Sep 20 half | | Mar 20 half | |
|---|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | Collectively assessed \$M | Individually assessed \$M | Collectively assessed \$M | Individually assessed \$M | Collectively assessed \$M | Individually assessed \$M |
| Net loans and advances at amortised cost | (630) | 455 | 638 | 665 | 841 | 879 |
| Off-balance sheet commitments | (49) | - | 21 | 10 | 205 | 21 |
| Investment securities - debt securities at amortised cost | - | - | 8 | - | 1 | - |
| Investment securities - debt securities at FVOCI | 1 | - | 2 | - | 1 | - |
| Total | (678) | 455 | 669 | 675 | 1,048 | 900 |

³ Consists of write-backs in Net loans and advances at amortised cost of \$171 million (Sep 20 half: \$157 million; Mar 20 half: \$164 million), and Off-balance sheet commitment of \$9 million (Sep 20 half: \$8 million; Mar 20 half: \$6 million).

Loan Deferral and Relief Packages (Support Packages)

From March 2020 the Group offered various forms of assistance to customers to counteract the impact of COVID-19 on the ability of customers to meet their loan obligations. The assistance provided included arrangements such as temporary deferral of principal and interest repayments, replacing principal and interest with interest only repayments, and extension of loan maturity dates. The loan repayment deferral package is considered to be a loan modification under AASB 9. This either results in the loan being derecognised and replaced with a new loan (substantial modification) or the existing loan continuing to be recognised (non-substantial modification).

These support packages were phased out during the March 2021 half. In the case of home loan support packages, 94% of all loans in Australia and New Zealand where customers took advantage of a support package have reverted back to loan repayments, with the remaining 6% having been either restructured or transferred to hardship. For business loan support packages in Australia, 90% of loans have returned to loan payments, with the remaining 10% having been restructured or transferred to hardship. For those customers who took up loan support packages, it is considered that the packages, as well as government support measures, may have obscured repayment delinquencies that might otherwise have occurred over the loan deferral period and those that may still occur in the future. Thus the Group has provided a component of ECL for expected delinquencies and increases in SICR.

Facilities which transitioned to interest-only or took up term extensions offered as a result of COVID-19, are now subsumed within the normal loan population and are managed accordingly.

11. Deposits and other borrowings

| | As at | | | Movement | |
|--|----------------|----------------|----------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Australia | | | | | |
| Certificates of deposit | 34,176 | 28,258 | 34,733 | 21% | -2% |
| Term deposits | 61,503 | 64,187 | 69,056 | -4% | -11% |
| On demand and short term deposits | 247,730 | 240,945 | 220,135 | 3% | 13% |
| Deposits not bearing interest | 20,850 | 18,771 | 14,410 | 11% | 45% |
| Deposits from banks and securities sold under repurchase agreements ¹ | 42,651 | 58,762 | 52,942 | -27% | -19% |
| Commercial paper | 22,829 | 7,524 | 17,435 | large | 31% |
| Total Australia | 429,739 | 418,447 | 408,711 | 3% | 5% |
| Asia, Pacific, Europe & America | | | | | |
| Certificates of deposit | 4,532 | 2,583 | 1,494 | 75% | large |
| Term deposits | 84,950 | 86,735 | 121,141 | -2% | -30% |
| On demand and short term deposits | 27,332 | 24,366 | 24,211 | 12% | 13% |
| Deposits not bearing interest | 6,448 | 5,473 | 7,101 | 18% | -9% |
| Deposits from banks and securities sold under repurchase agreements | 35,456 | 29,127 | 46,397 | 22% | -24% |
| Total Asia, Pacific, Europe & America | 158,718 | 148,284 | 200,344 | 7% | -21% |
| New Zealand | | | | | |
| Certificates of deposit | 1,292 | 1,650 | 1,651 | -22% | -22% |
| Term deposits | 39,715 | 46,351 | 50,414 | -14% | -21% |
| On demand and short term deposits | 54,379 | 49,905 | 45,978 | 9% | 18% |
| Deposits not bearing interest | 18,618 | 15,630 | 14,050 | 19% | 33% |
| Deposits from banks and securities sold under repurchase agreements | 910 | 448 | 1,422 | large | -36% |
| Commercial paper and other borrowings | 3,252 | 1,618 | 4,339 | large | -25% |
| Total New Zealand | 118,166 | 115,602 | 117,854 | 2% | 0% |
| Total deposits and other borrowings | 706,623 | 682,333 | 726,909 | 4% | -3% |

¹ In March 2020, the Reserve Bank of Australia announced a Term Funding Facility (TFF) which is a three-year funding facility to ADIs at a fixed rate of 0.25%. ADIs are able to obtain initial funding of up to 3% of their existing outstanding credit with access to additional funding if they increase lending to small and medium-sized businesses. As at 31 March 2021, ANZ had drawn \$12 billion (Sep 20: \$12 billion) from its initial TFF allowance of \$12 billion and it had drawn \$0 billion (Sep 20: \$0 billion) from its additional TFF allowance of \$8 billion.

12. Other provisions

| | As at | | | Movement | |
|--|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| ECL allowance on undrawn facilities (refer to Note 10) | 826 | 898 | 910 | -8% | -9% |
| Customer remediation | 1,003 | 1,109 | 1,094 | -10% | -8% |
| Restructuring costs | 122 | 105 | 128 | 16% | -5% |
| Non-lending losses, frauds and forgeries | 77 | 79 | 82 | -3% | -6% |
| Other | 389 | 388 | 559 | 0% | -30% |
| Total other provisions | 2,417 | 2,579 | 2,773 | -6% | -13% |

Customer remediation

Customer remediation includes provisions for expected refunds to customers, remediation project costs and related customer and regulatory claims, penalties and litigation outcomes.

Restructuring costs

Provisions for restructuring costs arise from activities related to material changes in the scope of business undertaken by the Group or the manner in which that business is undertaken and include employee termination benefits. Costs relating to on-going activities are not provided for and are expensed as incurred.

Non-lending losses, frauds and forgeries

Non-lending losses include losses arising from certain legal actions not directly related to amounts of principal outstanding for loans and advances and losses arising from forgeries, frauds and the correction of operational issues. The amounts recognised are the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties that surround the events and circumstances that affect the provision.

Other

Other provisions comprise various other provisions including workers compensation, make-good provisions associated with leased premises, warranties and indemnities provided in connection with various disposals of businesses and assets, and contingent liabilities recognised as part of a business combination.

13. Discontinued operations and assets and liabilities held for sale

i) Discontinued operations

The sale of the Group's Aligned Dealer Groups (ADGs) business completed on 1 October 2018, the sale of OnePath pensions and investments (OnePath P&I) business completed on 31 January 2020, and the sale of the Group's life insurance business completed on 31 May 2019.

As a result of the sale transactions outlined above, the financial results of the businesses were treated as discontinued operations from a reporting perspective.

Details of the financial performance and cash flows of discontinued operations are presented below.

Income Statement

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net interest income | - | - | (5) | n/a | -100% |
| Other operating income | 27 | 63 | (109) | -57% | large |
| Operating income | 27 | 63 | (114) | -57% | large |
| Operating expenses | (38) | (80) | (120) | -53% | -68% |
| Profit/(Loss) before credit impairment and income tax | (11) | (17) | (234) | -35% | -95% |
| Credit impairment (charge)/release | - | - | - | n/a | n/a |
| Profit/(Loss) before income tax | (11) | (17) | (234) | -35% | -95% |
| Income tax (expense)/benefit | 3 | 9 | 144 | -67% | -98% |
| Profit/(Loss) for the period attributable to shareholders of the Company¹ | (8) | (8) | (90) | 0% | -91% |

¹ Includes the results of the OnePath P&I business up to sale completion in January 2020.

Income Statement impact relating to discontinued operations

During the March 2021 half, the Group recognised the following impacts in relation to discontinued operations:

- \$1 million of customer remediation charges (\$1 million loss after tax) recorded in operating expenses.

During the September 2020 half, the Group recognised the following impacts in relation to discontinued operations:

- \$2 million loss on disposal (\$2 million loss after tax) recorded in operating income attributable to sale completion costs.
- \$2 million of customer remediation charges (\$2 million loss after tax) recorded in operating expenses.

During the March 2020 half, the Group recognised the following impacts in relation to discontinued operations:

- \$16 million loss on disposal (\$11 million loss after tax) recorded in operating income attributable to sale completion costs.
- \$124 million of customer remediation charges (\$128 million recorded in operating income and a release of \$4 million recorded in operating expenses) and an associated \$30 million tax benefit.
- \$101 million charge was recorded in operating income offset by a \$101 million tax benefit within income tax expense relating to the finalisation of the policyholder tax position associated with the sale of the life insurance business to Zurich.

Cash Flow Statement

| | Half Year | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net cash provided by/(used in) operating activities | - | - | (25) | n/a | -100% |
| Net cash provided by/(used in) investing activities | - | - | - | n/a | n/a |
| Net cash provided by/(used in) financing activities | - | - | 25 | n/a | -100% |
| Net increase/(decrease) in cash and cash equivalents | - | - | - | n/a | n/a |

13. Discontinued operations and assets and liabilities held for sale, cont'd

ii) Assets and liabilities held for sale

As at 31 March 2021, the following divestments met the criteria to be classified as held for sale under accounting standards but based on materiality have not been presented separately as assets and liabilities held for sale on the Balance Sheet. There were no assets and liabilities held for sale in the September and March 2020 halves.

• **Worldline Joint Venture**

In December 2020, the Group announced it had entered into a joint-venture with European-based payments company Worldline. The joint venture arrangement involves ANZ and Worldline forming a newly created merchant acquiring group, with ANZ and Worldline holding a 49% and 51% interest respectively. The transaction is expected to complete in the 2022 financial year and is subject to regulatory and other approvals and card scheme arrangements. At 31 March 2021, the net assets associated with this business were \$8 million primarily relating to equipment of \$30 million, various other assets of \$5 million and payables and other liabilities of \$27 million.

• **ANZ Share Investing**

During the March 2021 half, the Group reclassified its ANZ Share Investing business as held for sale reflecting a continuation of the Group's simplification strategy. As a consequence of remeasuring the net assets at fair value less costs to sell the Group recognised a loss of \$251 million in Other operating income relating to the write-down of goodwill attributable to the business. At 31 March 2021, the net assets associated with this business were \$12 million primarily relating to goodwill.

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14. Debt issuances

| | As at | | | Movement | |
|--|----------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Total unsubordinated debt | 83,963 | 98,607 | 119,136 | -15% | -30% |
| Additional Tier 1 Capital (perpetual subordinated securities)¹ | | | | | |
| ANZ Capital Notes (ANZ CN) ² | | | | | |
| ANZ CN1 | 1,120 | 1,119 | 1,119 | 0% | 0% |
| ANZ CN2 | 1,609 | 1,608 | 1,607 | 0% | 0% |
| ANZ CN3 | 968 | 967 | 966 | 0% | 0% |
| ANZ CN4 | 1,615 | 1,614 | 1,613 | 0% | 0% |
| ANZ CN5 | 927 | 926 | 926 | 0% | 0% |
| ANZ Capital Securities ³ | 1,347 | 1,499 | 1,712 | -10% | -21% |
| ANZ New Zealand Capital Notes ⁴ | 459 | 463 | 487 | -1% | -6% |
| Tier 2 Capital | | | | | |
| Perpetual subordinated notes ⁵ | 395 | 422 | 485 | -6% | -19% |
| Term subordinated notes ⁶ | 15,220 | 12,443 | 12,197 | 22% | 25% |
| Total subordinated debt | 23,660 | 21,061 | 21,112 | 12% | 12% |
| Total debt issuances | 107,623 | 119,668 | 140,248 | -10% | -23% |

¹ ANZ Capital Notes, ANZ Capital Securities and the ANZ New Zealand Capital Notes are Basel 3 compliant instruments.

² Each of the ANZ Capital Notes will convert into a variable number of ANZ ordinary shares on a specified mandatory conversion date at a 1% discount (subject to certain conditions being satisfied). If ANZ's Common Equity Tier 1 capital ratio is equal to or less than 5.125%, or ANZ receives a notice of non-viability from APRA, then the notes will immediately convert into a variable number of ANZ ordinary shares at a 1% discount subject to a maximum conversion number. Subject to certain conditions, the notes are redeemable or convertible into ANZ ordinary shares (on similar terms to mandatory conversion) by ANZ at its discretion on an early redemption or conversion date.

| | Issuer | Issue date | Issue amount \$M | Early redemption or conversion date | Mandatory conversion date |
|-----|--|-------------|---------------------|--|------------------------------|
| CN1 | ANZ | 7 Aug 2013 | 1,120 | 1 Sep 2021 | 1 Sep 2023 |
| CN2 | ANZ | 31 Mar 2014 | 1,610 | 24 Mar 2022 | 24 Mar 2024 |
| CN3 | ANZ, acting through its New Zealand branch | 5 Mar 2015 | 970 | 24 Mar 2023 | 24 Mar 2025 |
| CN4 | ANZ | 27 Sep 2016 | 1,622 | 20 Mar 2024 | 20 Mar 2026 |
| CN5 | ANZ | 28 Sep 2017 | 931 | 20 Mar 2025 | 20 Mar 2027 |

³ On 15 June 2016, ANZ acting through its London branch issued US\$1 billion fully-paid perpetual subordinated contingent convertible securities (ANZ Capital Securities). If ANZ's Common Equity Tier 1 capital ratio is equal to or less than 5.125%, or ANZ receives a notice of non-viability from APRA, then the securities will immediately convert into a variable number of ANZ ordinary shares at a 1% discount subject to a maximum conversion number. Subject to certain conditions, on the First Reset Date (15 June 2026) and on each 5 year anniversary, ANZ has the right to redeem all of the securities at its discretion.

⁴ On 31 March 2015, ANZ Bank New Zealand Limited (ANZ New Zealand) issued NZ\$500 million convertible notes (ANZ New Zealand Capital Notes). If ANZ or ANZ New Zealand's Common Equity Tier 1 capital ratio is equal to or less than 5.125%, ANZ receives a notice of non-viability from APRA, ANZ New Zealand receives a direction from RBNZ or a statutory manager is appointed to ANZ New Zealand and makes a determination, then the ANZ New Zealand Capital Notes will immediately convert into a variable number of ANZ ordinary shares at a 1% discount subject to a maximum conversion number. In April 2020, the RBNZ informed New Zealand-incorporated registered banks (including ANZ New Zealand) that they should not redeem capital instruments at that time. Accordingly, ANZ New Zealand was not permitted to redeem the ANZ New Zealand Capital Notes on the optional exchange date (25 May 2020), although it can continue making coupon payments on those notes. As ANZ New Zealand did not exercise its option to convert the notes in May 2020, the terms of the ANZ New Zealand Capital Notes provide for their conversion into a variable number of ANZ ordinary shares on 25 May 2022 at a 1% discount (subject to certain conditions being satisfied).

⁵ The USD 300 million perpetual subordinated notes have been granted Basel 3 transitional capital treatment until the end of the transition period in December 2021.

⁶ All the term subordinated notes are convertible and are Basel 3 compliant instruments. If ANZ receives a notice of non-viability from APRA, then the convertible subordinated notes will immediately convert into a variable number of ANZ ordinary shares at a 1% discount subject to a maximum conversion number.

15. Credit risk

Maximum exposure to credit risk

For financial assets recognised on the balance sheet, the maximum exposure to credit risk is the carrying amount. In certain circumstances there may be differences between the carrying amounts reported on the balance sheet and the amounts reported in the tables below. Principally, these differences arise in respect of financial assets that are subject to risks other than credit risk, such as equity instruments which are primarily subject to market risk, or bank notes and coins.

For undrawn facilities, this maximum exposure to credit risk is the full amount of the committed facilities. For contingent exposures, the maximum exposure to credit risk is the maximum amount the group would have to pay if the instrument is called upon.

The table below shows the maximum exposure to credit risk of on-balance sheet, and off-balance sheet, positions before taking account of any collateral held or other credit enhancements:

| | Reported As at | | | Excluded ¹ As at | | | Maximum Exposure to Credit Risk As at | | |
|--|-------------------|------------------|------------------|--------------------------------|---------------|---------------|--|------------------|------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M |
| On-balance sheet positions | | | | | | | | | |
| Net loans and advances | 614,359 | 617,093 | 656,609 | - | - | - | 614,359 | 617,093 | 656,609 |
| Investment securities | | | | | | | | | |
| - debt securities at amortised cost | 7,028 | 6,816 | 7,231 | - | - | - | 7,028 | 6,816 | 7,231 |
| - debt securities at FVOCI | 83,715 | 85,460 | 77,476 | - | - | - | 83,715 | 85,460 | 77,476 |
| - equity securities at FVOCI | 1,184 | 1,062 | 1,166 | 1,184 | 1,062 | 1,166 | - | - | - |
| - debt securities at FVTPL | 63 | 53 | 50 | - | - | - | 63 | 53 | 50 |
| Other financial assets | 300,339 | 319,224 | 393,862 | 15,829 | 14,753 | 14,305 | 284,510 | 304,471 | 379,557 |
| Total on-balance sheet positions | 1,006,688 | 1,029,708 | 1,136,394 | 17,013 | 15,815 | 15,471 | 989,675 | 1,013,893 | 1,120,923 |
| Off-balance sheet commitments | | | | | | | | | |
| Undrawn and contingent facilities ² | 252,392 | 266,716 | 269,417 | - | - | - | 252,392 | 266,716 | 269,417 |
| Total | 1,259,080 | 1,296,424 | 1,405,811 | 17,013 | 15,815 | 15,471 | 1,242,067 | 1,280,609 | 1,390,340 |

¹ Excluded comprises bank notes and coins and cash at bank within liquid assets, and equity securities within Investment securities - equity securities at FVOCI as they do not have credit exposure.

² Undrawn and contingent facilities include guarantees, letters of credit and performance related contingencies, net of collectively assessed allowance for expected credit losses.

Credit Quality

The Group's internal Customer Credit Rating (CCR) is used to manage the credit quality of financial assets. To enable wider comparisons, the Group's CCRs are mapped to external rating agency scales as follows:

| Credit Quality Description | Internal CCR | ANZ Customer Requirement | Moody's Rating | Standard & Poor's Rating |
|----------------------------|--------------|---|----------------|--------------------------|
| Strong | CCR 0+ to 4- | Demonstrated superior stability in their operating and financial performance over the long-term, and whose earnings capacity is not significantly vulnerable to foreseeable events. | Aaa - Baa3 | AAA - BBB- |
| Satisfactory | CCR 5+ to 6- | Demonstrated sound operational and financial stability over the medium to long term even though some may be susceptible to cyclical trends or variability in earnings. | Ba1 - B1 | BB+ - B+ |
| Weak | CCR 7+ to 8= | Demonstrated some operational and financial instability, with variability and uncertainty in profitability and liquidity projected to continue over the short and possibly medium term. | B2 - Caa | B - CCC |
| Defaulted | CCR8- to 10 | When doubt arises as to the collectability of a credit facility, the financial instrument (or 'the facility') is classified as defaulted. | N/A | N/A |

15. Credit risk, cont'd

Net loans and advances

| As at March 2021 | Stage 3 | | | | Total \$M |
|--|----------------|----------------|---------------------------------|---------------------------------|----------------|
| | Stage 1 \$M | Stage 2 \$M | Collectively assessed \$M | Individually assessed \$M | |
| Strong | 390,928 | 12,204 | - | - | 403,132 |
| Satisfactory | 149,462 | 33,317 | - | - | 182,779 |
| Weak | 8,493 | 14,150 | - | - | 22,643 |
| Defaulted | - | - | 4,160 | 1,941 | 6,101 |
| Gross loans and advances at amortised cost | 548,883 | 59,671 | 4,160 | 1,941 | 614,655 |
| Allowance for ECL | (975) | (2,085) | (412) | (778) | (4,250) |
| Net loans and advances at amortised cost | 547,908 | 57,586 | 3,748 | 1,163 | 610,405 |
| Coverage ratio | 0.18% | 3.49% | 9.90% | 40.08% | 0.69% |
| Loans and advances at fair value through profit or loss | | | | | 3,013 |
| Unearned income ¹ | | | | | (437) |
| Capitalised brokerage and other origination costs ¹ | | | | | 1,378 |
| Net carrying amount | | | | | 614,359 |
| As at September 2020 | | | | | |
| Strong | 395,608 | 18,262 | - | - | 413,870 |
| Satisfactory | 133,558 | 37,577 | - | - | 171,135 |
| Weak | 8,461 | 16,850 | - | - | 25,311 |
| Defaulted | - | - | 4,762 | 2,256 | 7,018 |
| Gross loans and advances at amortised cost | 537,627 | 72,689 | 4,762 | 2,256 | 617,334 |
| Allowance for ECL | (1,204) | (2,465) | (461) | (851) | (4,981) |
| Net loans and advances at amortised cost | 536,423 | 70,224 | 4,301 | 1,405 | 612,353 |
| Coverage ratio | 0.22% | 3.39% | 9.68% | 37.72% | 0.81% |
| Loans and advances at fair value through profit or loss | | | | | 3,938 |
| Unearned income ¹ | | | | | (460) |
| Capitalised brokerage and other origination costs ¹ | | | | | 1,262 |
| Net carrying amount | | | | | 617,093 |
| As at March 2020 | | | | | |
| Strong | 465,601 | 14,009 | - | - | 479,610 |
| Satisfactory | 114,178 | 39,137 | - | - | 153,315 |
| Weak | 5,959 | 11,692 | - | - | 17,651 |
| Defaulted | - | - | 4,837 | 2,435 | 7,272 |
| Gross loans and advances at amortised cost | 585,738 | 64,838 | 4,837 | 2,435 | 657,848 |
| Allowance for ECL | (1,191) | (1,968) | (455) | (1,055) | (4,669) |
| Net loans and advances at amortised cost | 584,547 | 62,870 | 4,382 | 1,380 | 653,179 |
| Coverage ratio | 0.20% | 3.04% | 9.41% | 43.33% | 0.71% |
| Loans and advances at fair value through profit or loss | | | | | 2,932 |
| Unearned income ¹ | | | | | (661) |
| Capitalised brokerage and other origination costs ¹ | | | | | 1,158 |
| Net carrying amount | | | | | 656,609 |

¹ In the March 2021 half, deferred expenses previously netted within Unearned income were reclassified to Capitalised brokerage and other origination costs to better align with the nature of the balances. Comparatives have been restated accordingly (Sep 20 half: \$394 million; Mar 20 half: \$293 million).

15. Credit risk, cont'd

Off-balance sheet commitments - undrawn and contingent facilities

| As at March 2021 | Stage 1 \$M | Stage 2 \$M | Stage 3 | | Total \$M |
|---|----------------|----------------|---------------------------------|---------------------------------|----------------|
| | | | Collectively assessed \$M | Individually assessed \$M | |
| Strong | 168,628 | 1,829 | - | - | 170,457 |
| Satisfactory | 23,398 | 4,148 | - | - | 27,546 |
| Weak | 950 | 938 | - | - | 1,888 |
| Defaulted | - | - | 135 | 232 | 367 |
| Gross undrawn and contingent facilities subject to ECL | 192,976 | 6,915 | 135 | 232 | 200,258 |
| Allowance for ECL included in Provisions | (568) | (207) | (20) | (31) | (826) |
| Net undrawn and contingent facilities subject to ECL | 192,408 | 6,708 | 115 | 201 | 199,432 |
| Coverage ratio | 0.29% | 2.99% | 14.81% | 13.36% | 0.41% |
| Undrawn and contingent facilities not subject to ECL ¹ | | | | | 52,960 |
| Net undrawn and contingent facilities | | | | | 252,392 |
| As at September 2020 | | | | | |
| Strong | 171,979 | 3,045 | - | - | 175,024 |
| Satisfactory | 22,983 | 3,972 | - | - | 26,955 |
| Weak | 1,123 | 1,132 | - | - | 2,255 |
| Defaulted | - | - | 144 | 203 | 347 |
| Gross undrawn and contingent facilities subject to ECL | 196,085 | 8,149 | 144 | 203 | 204,581 |
| Allowance for ECL included in Provisions | (596) | (239) | (23) | (40) | (898) |
| Net undrawn and contingent facilities subject to ECL | 195,489 | 7,910 | 121 | 163 | 203,683 |
| Coverage ratio | 0.30% | 2.93% | 15.97% | 19.70% | 0.44% |
| Undrawn and contingent facilities not subject to ECL ¹ | | | | | 63,033 |
| Net undrawn and contingent facilities | | | | | 266,716 |
| As at March 2020 | | | | | |
| Strong | 172,684 | 1,617 | - | - | 174,301 |
| Satisfactory | 24,433 | 4,832 | - | - | 29,265 |
| Weak | 284 | 1,156 | - | - | 1,440 |
| Defaulted | - | - | 149 | 164 | 313 |
| Gross undrawn and contingent facilities subject to ECL | 197,401 | 7,605 | 149 | 164 | 205,319 |
| Allowance for ECL included in Provisions | (610) | (244) | (18) | (38) | (910) |
| Net undrawn and contingent facilities subject to ECL | 196,791 | 7,361 | 131 | 126 | 204,409 |
| Coverage ratio | 0.31% | 3.21% | 12.08% | 23.17% | 0.44% |
| Undrawn and contingent facilities not subject to ECL ¹ | | | | | 65,008 |
| Net undrawn and contingent facilities | | | | | 269,417 |

¹ Commitments that can be unconditionally cancelled at any time without notice.

15. Credit risk, cont'd

Investment securities - debt securities at amortised cost

| As at March 2021 | Stage 1 \$M | Stage 2 \$M | Stage 3 | | Total \$M |
|--|----------------|----------------|---------------------------------|---------------------------------|--------------|
| | | | Collectively assessed \$M | Individually assessed \$M | |
| Strong | 5,657 | - | - | - | 5,657 |
| Satisfactory | 1,389 | - | - | - | 1,389 |
| Gross investment securities - debt securities at amortised cost | 7,046 | - | - | - | 7,046 |
| Allowance for ECL | (18) | - | - | - | (18) |
| Net investment securities - debt securities at amortised cost | 7,028 | - | - | - | 7,028 |
| Coverage ratio | 0.26% | - | - | - | 0.26% |

| As at September 2020 | | | | | |
|--|----------------|----------------|---------------------------------|---------------------------------|--------------|
| | Stage 1 \$M | Stage 2 \$M | Collectively assessed \$M | Individually assessed \$M | Total \$M |
| Strong | 5,594 | - | - | - | 5,594 |
| Satisfactory | 1,067 | 175 | - | - | 1,242 |
| Gross investment securities - debt securities at amortised cost | 6,661 | 175 | - | - | 6,836 |
| Allowance for ECL | (20) | - | - | - | (20) |
| Net investment securities - debt securities at amortised cost | 6,641 | 175 | - | - | 6,816 |
| Coverage ratio | 0.30% | 0.00% | - | - | 0.29% |

| As at March 2020 | | | | | |
|--|----------------|----------------|---------------------------------|---------------------------------|--------------|
| | Stage 1 \$M | Stage 2 \$M | Collectively assessed \$M | Individually assessed \$M | Total \$M |
| Strong | 5,733 | - | - | - | 5,733 |
| Satisfactory | 888 | 625 | - | - | 1,513 |
| Gross investment securities - debt securities at amortised cost | 6,621 | 625 | - | - | 7,246 |
| Allowance for ECL | (14) | (1) | - | - | (15) |
| Net investment securities - debt securities at amortised cost | 6,607 | 624 | - | - | 7,231 |
| Coverage ratio | 0.21% | 0.16% | - | - | 0.21% |

Investment securities - debt securities at FVOCI

| As at March 2021 | Stage 1 \$M | Stage 2 \$M | Stage 3 | | Total \$M |
|--|----------------|----------------|---------------------------------|---------------------------------|---------------|
| | | | Collectively assessed \$M | Individually assessed \$M | |
| Strong | 83,494 | - | - | - | 83,494 |
| Satisfactory | 221 | - | - | - | 221 |
| Investment securities - debt securities at FVOCI | 83,715 | - | - | - | 83,715 |
| Allowance for ECL recognised in other comprehensive income | (11) | - | - | - | (11) |
| Coverage ratio | 0.01% | - | - | - | 0.01% |

| As at September 2020 | | | | | |
|--|----------------|----------------|---------------------------------|---------------------------------|---------------|
| | Stage 1 \$M | Stage 2 \$M | Collectively assessed \$M | Individually assessed \$M | Total \$M |
| Strong | 85,287 | - | - | - | 85,287 |
| Satisfactory | 173 | - | - | - | 173 |
| Investment securities - debt securities at FVOCI | 85,460 | - | - | - | 85,460 |
| Allowance for ECL recognised in other comprehensive income | (10) | - | - | - | (10) |
| Coverage ratio | 0.01% | - | - | - | 0.01% |

| As at March 2020 | | | | | |
|--|----------------|----------------|---------------------------------|---------------------------------|---------------|
| | Stage 1 \$M | Stage 2 \$M | Collectively assessed \$M | Individually assessed \$M | Total \$M |
| Strong | 77,213 | - | - | - | 77,213 |
| Satisfactory | 263 | - | - | - | 263 |
| Investment securities - debt securities at FVOCI | 77,476 | - | - | - | 77,476 |
| Allowance for ECL recognised in other comprehensive income | (9) | - | - | - | (9) |
| Coverage ratio | 0.01% | - | - | - | 0.01% |

15. Credit risk, cont'd

Investment securities - debt securities at FVTPL

| As at March 2021 | Stage 1 \$M | Stage 2 \$M | Stage 3 | | Total \$M |
|---|----------------|----------------|---------------------------------|---------------------------------|--------------|
| | | | Collectively assessed \$M | Individually assessed \$M | |
| Satisfactory | 63 | - | - | - | 63 |
| Investment securities - debt securities at FVTPL | 63 | - | - | - | 63 |
| Allowance for ECL | - | - | - | - | - |
| Coverage ratio | 0.00% | - | - | - | 0.00% |

| As at September 2020 | | | | | |
|---|--------------|----------|----------|----------|--------------|
| Satisfactory | 53 | - | - | - | 53 |
| Investment securities - debt securities at FVTPL | 53 | - | - | - | 53 |
| Allowance for ECL | - | - | - | - | - |
| Coverage ratio | 0.00% | - | - | - | 0.00% |

| As at March 2020 | | | | | |
|---|--------------|----------|----------|----------|--------------|
| Satisfactory | 50 | - | - | - | 50 |
| Investment securities - debt securities at FVTPL | 50 | - | - | - | 50 |
| Allowance for ECL | - | - | - | - | - |
| Coverage ratio | 0.00% | - | - | - | 0.00% |

Other financial assets

| | As at | | |
|-------------------------------|----------------|----------------|----------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M |
| Strong | 280,105 | 293,171 | 369,909 |
| Satisfactory | 3,846 | 10,671 | 9,033 |
| Weak | 556 | 628 | 615 |
| Defaulted | 3 | 1 | - |
| Other financial assets | 284,510 | 304,471 | 379,557 |

16. Fair value measurement

The Group carries a significant number of financial instruments on the balance sheet at fair value. Fair value is the best estimate of the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date.

i) Assets and liabilities measured at fair value on the balance sheet

a) Valuation

The Group has an established control framework, including appropriate segregation of duties, to ensure that fair values are accurately determined, reported and controlled. The framework includes the following features:

- products are approved for transacting with external customers and counterparties only where fair values can be appropriately determined;
- when using quoted prices to value an instrument, these are independently verified from external pricing providers;
- fair value methodologies and inputs are evaluated and approved by a function independent of the party that undertakes the transaction;
- movements in fair values are independently monitored and explained by reference to underlying factors relevant to the fair value; and
- valuation adjustments (such as funding valuation adjustments, credit valuation adjustments and bid-offer adjustments) are independently validated and monitored.

If the Group holds offsetting risk positions, then the Group uses the portfolio exception in AASB 13 *Fair Value Measurement* (AASB 13) to measure the fair value of such groups of financial assets and financial liabilities. We measure the portfolio based on the price that would be received to sell a net long position (an asset) for a particular risk exposure, or to transfer a net short position (a liability) for a particular risk exposure.

b) Fair value approach and valuation techniques

We use valuation techniques to estimate the fair value of assets and liabilities for recognition, measurement and disclosure purposes where no quoted price in an active market for that asset or liability exists. This includes the following:

| Asset or Liability | Fair Value Approach |
|---|--|
| Financial instruments classified as: - trading securities - securities sold short - derivative financial assets and liabilities - investment securities - other assets | Valuation techniques are used that incorporate observable market inputs for securities with similar credit risk, maturity and yield characteristics. Equity instruments that are not traded in active markets may be measured using comparable company valuation multiples. |
| Financial instruments classified as: - net loans and advances - deposits and other borrowings - debt issuances | Discounted cash flow techniques are used whereby contractual future cash flows of the instrument are discounted using discount rates incorporating wholesale market interest rates, or market borrowing rates for debt with similar maturities or with a yield curve appropriate for the remaining term to maturity. |

There were no significant changes to valuation approaches during the current or prior halves.

c) Fair value hierarchy

The Group categorises financial assets and liabilities carried at fair value into a fair value hierarchy as required by AASB 13 based on the observability of inputs used to measure the fair value:

- Level 1 - valuations based on quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - valuations using inputs other than quoted prices included within Level 1 that are observable for a similar asset or liability, either directly or indirectly; and
- Level 3 - valuations where significant unobservable inputs are used to measure the fair value of the asset or liability.

There were no significant changes to levelling approaches during the current or prior halves.

16. Fair value measurement, cont'd

d) Fair value hierarchy disclosure

The following table presents assets and liabilities carried at fair value:

| | Fair value measurements | | | |
|--|-------------------------|----------------|----------------|----------------|
| | Level 1 \$M | Level 2 \$M | Level 3 \$M | Total \$M |
| As at March 2021 | | | | |
| Assets | | | | |
| Trading securities ¹ | 41,424 | 4,907 | - | 46,331 |
| Derivative financial instruments | 648 | 103,984 | 34 | 104,666 |
| Investment securities ¹ | 83,573 | 209 | 1,180 | 84,962 |
| Net loans and advances (measured at fair value) | - | 3,003 | 10 | 3,013 |
| Total | 125,645 | 112,103 | 1,224 | 238,972 |
| Liabilities | | | | |
| Deposits and other borrowings (designated at fair value) | - | 3,598 | - | 3,598 |
| Derivative financial instruments | 947 | 101,954 | 25 | 102,926 |
| Payables and other liabilities ² | 3,925 | 12 | - | 3,937 |
| Debt issuances (designated at fair value) | - | 1,926 | - | 1,926 |
| Total | 4,872 | 107,490 | 25 | 112,387 |
| As at September 2020 | | | | |
| Assets | | | | |
| Trading securities | 44,004 | 6,909 | - | 50,913 |
| Derivative financial instruments | 681 | 134,588 | 62 | 135,331 |
| Investment securities | 85,330 | 137 | 1,108 | 86,575 |
| Net loans and advances (measured at fair value) | - | 3,925 | 13 | 3,938 |
| Total | 130,015 | 145,559 | 1,183 | 276,757 |
| Liabilities | | | | |
| Deposits and other borrowings (designated at fair value) | - | 3,078 | - | 3,078 |
| Derivative financial instruments | 1,120 | 133,536 | 55 | 134,711 |
| Payables and other liabilities ² | 3,830 | 13 | - | 3,843 |
| Debt issuances (designated at fair value) | - | 2,159 | - | 2,159 |
| Total | 4,950 | 138,786 | 55 | 143,791 |
| As at March 2020 | | | | |
| Assets | | | | |
| Trading securities | 39,000 | 10,068 | - | 49,068 |
| Derivative financial instruments | 1,565 | 172,039 | 73 | 173,677 |
| Available-for-sale assets | 76,932 | 550 | 1,210 | 78,692 |
| Net loans and advances (measured at fair value) | - | 2,919 | 13 | 2,932 |
| Total | 117,497 | 185,576 | 1,296 | 304,369 |
| Liabilities | | | | |
| Deposits and other borrowings (designated at fair value) | - | 5,461 | - | 5,461 |
| Derivative financial instruments | 1,778 | 165,519 | 67 | 167,364 |
| Payables and other liabilities ² | 4,113 | 21 | - | 4,134 |
| Debt issuances (designated at fair value) | - | 2,681 | - | 2,681 |
| Total | 5,891 | 173,682 | 67 | 179,640 |

¹ Transfers into and out of levels are measured at the beginning of the reporting period in which the transfer occurred. Transfers from Level 1 to Level 2 and Level 2 to Level 1 for March 2021 and March 2020 halves are immaterial. In the September 2020 half, \$100 million of bond securities assets were transferred from Level 2 to Level 1 following increased trading activity to support quoted prices.

² Payables and other liabilities relates to securities sold short which are classified as held for trading and measured at fair value through profit or loss.

16. Fair value measurement, cont'd

ii) Details of fair value measurements that incorporate unobservable market data

a) Level 3 fair value measurements

The net balance of Level 3 financial instruments is an asset of \$1,199 million (Sep 20: \$1,128 million; Mar 20: \$1,229 million). The assets and liabilities which incorporate significant unobservable inputs primarily include:

- equities for which there is no active market or traded prices cannot be observed; and
- other derivatives referencing market rates that cannot be observed primarily due to lack of market activity.

Bank of Tianjin (BoT)

Movements in the Level 3 balance are due to the revaluation of the Group's investment in Bank of Tianjin.

The investment is valued based on comparative price-to-book (P/B) multiples (a P/B multiple is the ratio of the market value of equity to the book value of equity). The extent of judgement applied in determining the appropriate multiple and comparator group from which the multiple is derived are non-observable inputs which have resulted in the Level 3 classification.

Other

During the March 2021 half, the Group transferred \$35 million of investment security assets and \$5 million of derivative liabilities from Level 3 to Level 2, where valuation parameters for these financial instruments became observable during the period. There were no other transfers in or out of Level 3 in the current or prior halves.

b) Sensitivity to Level 3 data inputs

When we make assumptions due to significant inputs not being directly observable in the market place (Level 3 inputs), then changing these assumptions changes the Group's estimate of the instrument's fair value. Favourable and unfavourable changes are determined by changing the primary unobservable parameter used in deriving the valuation.

Bank of Tianjin (BoT)

The valuation of the BoT investment is sensitive to the selected unobservable input, being the P/B multiple. If the P/B multiple was increased or decreased by 10% it would result in a \$102 million increase or decrease to the fair value of the investment (Sep 20: \$93 million; Mar 20: \$105 million), which would be recognised in shareholders' equity.

Other

The remaining Level 3 balance is immaterial and changes in the Level 3 inputs have a minimal impact on net profit and net assets of the Group.

c) Deferred fair value gains and losses

When fair values are determined using unobservable inputs significant to the fair value of a financial instrument, the Group does not immediately recognise the difference between the transaction price and the amount we determine based on the valuation technique (referred to as the day one gain or loss) in profit or loss. After initial recognition, we recognise the deferred amount in profit or loss over the life of the transaction on a straight line basis or when all inputs become observable.

The day one gains and losses deferred are immaterial.

16. Fair value measurement, cont'd

iii) Financial assets and liabilities not measured at fair value

The classes of financial assets and liabilities listed in the table below are predominately carried at amortised cost on the Group's balance sheet. Whilst this is the value at which we expect the assets will be realised and the liabilities settled, the Group provides an estimate of the fair value of these financial assets and liabilities at balance date in the table below, presenting the fair value of the entire class of financial assets and financial liabilities.

| | Carrying amount in the balance sheet | | | Fair value |
|-------------------------------|--------------------------------------|----------------------|----------------|----------------|
| | At amortised cost \$M | At fair value \$M | Total \$M | \$M |
| As at March 2021 | | | | |
| Financial assets | | | | |
| Net loans and advances | 611,346 | 3,013 | 614,359 | 615,139 |
| Investment securities | 7,028 | 84,962 | 91,990 | 91,945 |
| Total | 618,374 | 87,975 | 706,349 | 707,084 |
| Financial liabilities | | | | |
| Deposits and other borrowings | 703,025 | 3,598 | 706,623 | 706,813 |
| Debt issuances | 105,697 | 1,926 | 107,623 | 109,580 |
| Total | 808,722 | 5,524 | 814,246 | 816,393 |
| As at September 2020 | | | | |
| Financial assets | | | | |
| Net loans and advances | 613,155 | 3,938 | 617,093 | 618,095 |
| Investment securities | 6,816 | 86,575 | 93,391 | 93,391 |
| Total | 619,971 | 90,513 | 710,484 | 711,486 |
| Financial liabilities | | | | |
| Deposits and other borrowings | 679,255 | 3,078 | 682,333 | 682,623 |
| Debt issuances | 117,509 | 2,159 | 119,668 | 121,453 |
| Total | 796,764 | 5,237 | 802,001 | 804,076 |
| As at March 2020 | | | | |
| Financial assets | | | | |
| Net loans and advances | 653,677 | 2,932 | 656,609 | 658,091 |
| Investment securities | 7,231 | 78,692 | 85,923 | 85,944 |
| Total | 660,908 | 81,624 | 742,532 | 744,035 |
| Financial liabilities | | | | |
| Deposits and other borrowings | 721,448 | 5,461 | 726,909 | 727,326 |
| Debt issuances | 137,567 | 2,681 | 140,248 | 138,454 |
| Total | 859,015 | 8,142 | 867,157 | 865,780 |

17. Shareholders' equity

| Issued and quoted securities | As at | | |
|--|----------------------|---------------|---------------|
| | Mar 21 No. | Sep 20 No. | Mar 20 No. |
| Ordinary shares | | | |
| Opening balance | 2,840,370,225 | 2,836,177,422 | 2,834,584,923 |
| Bonus Option Plan | 929,207 | 819,781 | 1,592,499 |
| Dividend reinvestment plan issues ¹ | 4,242,368 | 3,373,022 | - |
| Closing balance | 2,845,541,800 | 2,840,370,225 | 2,836,177,422 |
| Less: Treasury Shares | (4,484,712) | (4,927,878) | (5,011,537) |
| Closing balance | 2,841,057,088 | 2,835,442,347 | 2,831,165,885 |
| Issued/(Repurchased) during the period | 5,171,575 | 4,192,803 | 1,592,499 |

¹ The DRP in respect to the 2020 final dividend was satisfied in full through the issue of 4,242,368 shares at \$22.19 to participating shareholders. The DRP in respect to the 2020 interim dividend was satisfied through the issue of 3,373,022 shares at \$18.06 to participating shareholders.

| Shareholders' equity | As at | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Shareholders' equity | | | | | |
| Ordinary share capital | 26,615 | 26,531 | 26,440 | 0% | 1% |
| Reserves | | | | | |
| Foreign currency translation reserve | (503) | 155 | 1,988 | large | large |
| Share option reserve | 56 | 85 | 62 | -34% | -10% |
| FVOCI reserve | 567 | 245 | (51) | large | large |
| Cash flow hedge reserve | 643 | 1,038 | 874 | -38% | -26% |
| Transactions with non-controlling interests reserve | (22) | (22) | (22) | 0% | 0% |
| Total reserves | 741 | 1,501 | 2,851 | -51% | -74% |
| Retained earnings | 35,210 | 33,255 | 32,073 | 6% | 10% |
| Share capital and reserves attributable to shareholders of the Company | 62,566 | 61,287 | 61,364 | 2% | 2% |
| Non-controlling interests | 10 | 10 | 11 | 0% | -9% |
| Total shareholders' equity | 62,576 | 61,297 | 61,375 | 2% | 2% |

18. Changes in composition of the Group

There were no acquisitions or disposals of material controlled entities for the half year ended 31 March 2021.

19. Investments in Associates¹

| | Half Year | | | Movement | |
|--|---|---------------|---------------|---|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Share of associates' profit/(loss) | (242) | 20 | 135 | large | large |
| Contributions to profit² | Contribution to Group profit after tax | | | Ownership interest held by Group | |
| Associates | Half Year | | | As at | |
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 % | Sep 20 % |
| P.T. Bank Pan Indonesia | 65 | (19) | 74 | 39 | 39 |
| AMMB Holdings Berhad ^{3,4} | (307) | 41 | 61 | 24 | 24 |
| Other associates | - | (2) | - | n/a | n/a |
| Share of associates' profit/(loss) | (242) | 20 | 135 | | |

¹ At 31 March 2020, the Group recorded an impairment charge of \$815 million in Other operating income with AmBank impaired by \$595 million and PT Panin impaired by \$220 million.

² Contributions to profit reflect the IFRS equivalent results adjusted to align with the Group's financial year end and accounting policies which may differ from the published results of these entities. In the September 2020 half, the Group recognised an adjustment of \$68 million to the equity accounted earnings of PT Panin. When the Group adopted AASB 9 Financial Instruments on 1 October 2018, an estimate of PT Panin's transition adjustment was recognised through opening retained earnings to align accounting policies. PT Panin adopted AASB 9 during the September 2020 half recognising a transition adjustment in retained earnings. The adjustment of \$68 million represents the Group's equity accounted share of the transition adjustment net of amounts previously recognised by the Group on 1 October 2018.

³ Following AmBank's agreement with the Malaysian Ministry of Finance to resolve potential claims relating to its involvement with 1Malaysia Development Berhad, the Group recognised a \$212 million reduction in equity accounted earnings reflecting its share of the settlement provision during the March 2021 half, with a corresponding decrease in the carrying value of the investment.

⁴ During the March 2021 half, AmBank partially impaired goodwill carried on its balance sheet and the Group recognised a \$135 million reduction in equity accounted earnings reflecting its share of the impairment recognised by AmBank, with a corresponding decrease in the carrying value of the investment.

20. Related party disclosure

There have been no transactions with related parties that are significant to understanding the changes in financial position and performance of the Group since 30 September 2020.

21. Contingent liabilities and contingent assets

There are outstanding court proceedings, claims and possible claims for and against the Group. Where relevant, expert legal advice has been obtained and, in the light of such advice, provisions (refer to Note 12) and/or disclosures as deemed appropriate have been made. In some instances we have not disclosed the estimated financial impact of the individual items either because it is not practicable to do so or because such disclosure may prejudice the interests of the Group.

Refer to Note 33 of the 2020 ANZ Annual Financial Report for a description of contingent liabilities and contingent assets as at 30 September 2020. A summary of some of those contingent liabilities, and new contingent liabilities that have arisen in the current reporting period, is set out below.

- Regulatory and customer exposures**

In recent years there has been an increase in the number of matters on which the Group engages with its regulators. There have also been significant increases in the nature and scale of regulatory investigations, surveillance and reviews, civil and criminal enforcement actions (whether by court action or otherwise), formal and informal inquiries, regulatory supervisory activities and the quantum of fines issued by regulators, particularly against financial institutions both in Australia and globally. The Group has received various notices and requests for information from its regulators as part of both industry-wide and Group-specific reviews and has also made disclosures to its regulators at its own instigation. The nature of these interactions can be wide ranging and, for example, include or have included a range of matters including responsible lending practices, regulated lending requirements, product suitability and distribution, interest and fees and the entitlement to charge them, customer remediation, wealth advice, insurance distribution, pricing, competition, conduct in financial markets and financial transactions, capital market transactions, anti-money laundering and counter-terrorism financing obligations, reporting and disclosure obligations and product disclosure documentation. There may be exposures to customers which are additional to any regulatory exposures. These could include class actions, individual claims or customer remediation or compensation activities. The outcomes and total costs associated with such reviews and possible exposures remain uncertain.

- Benchmark/rate actions**

In July and August 2016, class action complaints were brought in the United States District Court against local and international banks, including the Company – one action relating to the bank bill swap rate (BBSW), and one action relating to the Singapore Interbank Offered Rate (SIBOR) and the Singapore Swap Offer Rate (SOR). The class actions are expressed to apply to persons and entities that engaged in US-based transactions in financial instruments that were priced, benchmarked, and/or settled based on BBSW or SIBOR. The claimants seek damages or compensation in amounts not specified, and allege that the defendant banks, including the Company, violated US anti-trust laws and (in the BBSW case only) anti-racketeering laws, the Commodity Exchange Act, and unjust enrichment principles. In March 2021, the Company reached an agreement to settle the BBSW class action. The settlement is without admission of liability and remains subject to negotiation and execution of complete settlement terms as well as court approval. The financial impact of the settlement is not material and has been fully provided at 31 March 2021. The separate class action in relation to SIBOR is ongoing and is being defended.

In February 2017, the South African Competition Commission commenced proceedings against local and international banks including the Company alleging breaches of the cartel provisions of the South African Competition Act in respect of trading in the South African rand. The potential civil penalty or other financial impact is uncertain.

21. Contingent liabilities and contingent assets, cont'd

• Capital raising actions

In June 2018, the Commonwealth Director of Public Prosecutions commenced criminal proceedings against the Company and a senior employee alleging that they were involved in cartel conduct by the joint lead managers of the Company's August 2015 underwritten institutional equity placement of approximately 80.8 million ordinary shares. The Company and its senior employee are defending the allegations. The trial is currently scheduled to start in April 2022.

In September 2018, the Australian Securities and Investments Commission (ASIC) commenced civil penalty proceedings against the Company alleging failure to comply with continuous disclosure obligations in connection with the Company's August 2015 underwritten institutional equity placement. ASIC alleges the Company should have advised the market that the joint lead managers took up approximately 25.5 million ordinary shares of the placement. The Company is defending the allegations.

• Consumer credit insurance litigation

In February 2020, a class action was brought against the Company alleging breaches of financial advice obligations, misleading or deceptive conduct and unconscionable conduct in relation to the distribution of consumer credit insurance products. The issuers of the insurance products, QBE and OnePath Life, are also defendants to the claim. The Company is defending the allegations.

• Esanda dealer car loan litigation

In August 2020, a class action was brought against the Company alleging unfair conduct, misleading or deceptive conduct and equitable mistake in relation to the use of flex commissions in dealer arranged Esanda car loans. The Company is defending the allegations.

• OnePath superannuation litigation

In December 2020, a class action was brought against OnePath Custodians, OnePath Life and the Company alleging that OnePath Custodians breached its obligations under superannuation legislation, and its duties as trustee, in respect of superannuation investments and fees. The claim also alleges that the Company was involved in some of OnePath Custodians' investment breaches. The Company is defending the allegations.

• Royal Commission

The Royal Commission into Misconduct in the Banking, Superannuation and Financial Services Industry released its final report on 4 February 2019. The findings and recommendations of the Commission are resulting in additional costs and may lead to further exposures, including exposures associated with further regulator activity or potential customer exposures such as class actions, individual claims or customer remediation or compensation activities. The outcomes and total costs associated with these possible exposures remain uncertain.

• Security recovery actions

Various claims have been made or are anticipated, arising from security recovery actions taken to resolve impaired assets. These claims will be defended.

• Warranties and Indemnities

The Group has provided warranties, indemnities and other commitments in favour of the purchaser and other persons in connection with various disposals of businesses and assets and other transactions, covering a range of matters and risks. It is exposed to claims under those warranties, indemnities and commitments.

22. Significant events since balance date

On 26 April 2021, the Group posted notice that it will exercise its option to redeem wholesale A\$700,000,000 floating rate subordinated notes due May 2026. The notes will be redeemed on 17 May 2021 for their par value of \$700 million.

Other than the matter above, there have been no other significant events from 31 March 2021 to the date of signing this report that have not been adjusted or disclosed.

Directors' Declaration

The Directors of Australia and New Zealand Banking Group Limited declare that:

1. in the Directors' opinion the Condensed Consolidated Financial Statements and Notes to the Condensed Consolidated Financial Statements are in accordance with the *Corporations Act 2001*, including:
 - section 304, that they comply with the Australian Accounting Standards and any further requirements in the *Corporations Regulations 2001*; and
 - section 305, that they give a true and fair view of the financial position of the Group as at 31 March 2021 and of its performance for the half year ended on that date; and
2. in the Directors' opinion as at the date of this declaration there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.



Paul D O'Sullivan
Chairman



Shayne C Elliott
Managing Director

4 May 2021

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Independent Auditor's Review Report to the shareholders of Australia and New Zealand Banking Group Limited

Report on the Condensed Consolidated Financial Statements

Conclusion

We have reviewed the accompanying Condensed Consolidated Financial Statements of Australia and New Zealand Banking Group Limited (the Group).

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the Condensed Consolidated Financial Statements of Australia and New Zealand Banking Group Limited are not in accordance with the *Corporations Act 2001*, including:

- i) giving a true and fair view of the Group's financial position as at 31 March 2021 and of its performance for the half year ended on that date; and
- ii) complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*.

The Condensed Consolidated Financial Statements comprise:

- The condensed consolidated balance sheet as at 31 March 2021;
- The condensed consolidated income statement, condensed consolidated statement of comprehensive income, condensed consolidated statement of changes in equity, and condensed consolidated cash flow statement for the half year ended on that date;
- Notes 1 to 22 comprising a summary of significant accounting policies and other explanatory information; and
- The Directors' Declaration.

The Group comprises Australia and New Zealand Banking Group Limited (the Company) and the entities it controlled at the half year's end or from time to time during the half year.

Basis for Conclusion

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report.

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code

Responsibilities of the Directors for the Condensed Consolidated Financial Statements

The Directors of the Company are responsible for:

- the preparation of the Condensed Consolidated Financial Statements that give a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*; and
- such internal control as the Directors determine is necessary to enable the preparation of the Condensed Consolidated Financial Statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility for the review of the Condensed Consolidated Financial Statements

Our responsibility is to express a conclusion on the Condensed Consolidated Financial Statements based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the Condensed Consolidated Financial Statements do not comply with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 March 2021 and its performance for the half year ended on that date, and complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of Condensed Consolidated Financial Statements consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with *Australian Auditing Standards* and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

KPMG

KPMG

Martin McGrath
Partner

Melbourne
4 May 2021



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of Australia and New Zealand Banking Group Limited

I declare that, to the best of my knowledge and belief, in relation to the review of Australia and New Zealand Banking Group Limited for the half year ended 31 March 2021, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the review.

KPMG

KPMG

Martin McGrath
Partner

Melbourne
4 May 2021

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Capital management - including discontinued operations

ANZ provides information as required under APRA's prudential standard APS 330: Public Disclosure. This information is located in the Regulatory Disclosures section of ANZ's website: anz.com/shareholder/centre/reporting/regulatory-disclosure.

| | | As at | | | Movement | |
|---|---------|---------------|---------------|---------------|---------------------|---------------------|
| | | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Qualifying Capital | | | | | | |
| Tier 1 | | | | | | |
| Shareholders' equity and non-controlling interests | | 62,576 | 61,297 | 61,375 | 2% | 2% |
| Prudential adjustments to shareholders' equity ¹ | Table 1 | 110 | 189 | 227 | -42% | -52% |
| Gross Common Equity Tier 1 capital | | 62,686 | 61,486 | 61,602 | 2% | 2% |
| Deductions ¹ | Table 2 | (11,900) | (12,784) | (13,271) | -7% | -10% |
| Common Equity Tier 1 capital | | 50,786 | 48,702 | 48,331 | 4% | 5% |
| Additional Tier 1 capital | Table 3 | 7,645 | 7,779 | 7,964 | -2% | -4% |
| Tier 1 capital | | 58,431 | 56,481 | 56,295 | 3% | 4% |
| Tier 2 capital | Table 4 | 16,464 | 13,957 | 13,112 | 18% | 26% |
| Total qualifying capital | | 74,895 | 70,438 | 69,407 | 6% | 8% |
| Capital adequacy ratios (Level 2) | | | | | | |
| Common Equity Tier 1 | | 12.4% | 11.3% | 10.8% | | |
| Tier 1 | | 14.3% | 13.2% | 12.5% | | |
| Tier 2 | | 4.0% | 3.3% | 2.9% | | |
| Total capital ratio | | 18.3% | 16.4% | 15.5% | | |
| Risk weighted assets | Table 5 | 408,166 | 429,384 | 449,012 | -5% | -9% |

¹ In the March 2021 half, deferred expenses previously netted within Prudential adjustments to shareholders' equity were reclassified to Deductions to better align with the nature of the balances. Comparatives have been restated accordingly (Sep 20 half: \$394 million; Mar 20 half: \$293 million).

Capital management - including discontinued operations, cont'd

| | As at | | | Movement | |
|--|-----------------|-----------------|-----------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Table 1: Prudential adjustments to shareholders' equity | | | | | |
| Shareholder Equity attributable to deconsolidated entities | (181) | (99) | (94) | 83% | 93% |
| Deferred fee revenue including fees deferred as part of loan yields ¹ | 351 | 379 | 387 | -7% | -9% |
| Other | (60) | (91) | (66) | -34% | -9% |
| Total | 110 | 189 | 227 | -42% | -52% |
| Table 2: Deductions from Common Equity Tier 1 capital | | | | | |
| Unamortised goodwill & other intangibles (excluding ANZ Wealth New Zealand) | (2,992) | (3,269) | (3,620) | -8% | -17% |
| Intangible component of investments in ANZ Wealth New Zealand | (70) | (71) | (80) | -1% | -13% |
| Capitalised software | (961) | (1,039) | (1,263) | -8% | -24% |
| Capitalised expenses (including loan and lease origination fees) ¹ | (1,431) | (1,316) | (1,225) | 9% | 17% |
| Applicable deferred net tax assets | (2,109) | (2,128) | (1,815) | -1% | 16% |
| Expected losses in excess of eligible provisions | (42) | (43) | - | -2% | n/a |
| Investment in other insurance and funds management subsidiaries | (336) | (336) | (336) | 0% | 0% |
| Investment in ANZ Wealth New Zealand | (45) | (45) | (48) | 0% | -6% |
| Investment in associates | (1,854) | (2,164) | (2,313) | -14% | -20% |
| Other equity investments | (1,254) | (1,149) | (1,254) | 9% | 0% |
| Other deductions | (806) | (1,224) | (1,317) | -34% | -39% |
| Total | (11,900) | (12,784) | (13,271) | -7% | -10% |
| Table 3: Additional Tier 1 capital | | | | | |
| ANZ Capital Notes 1 | 1,120 | 1,119 | 1,119 | 0% | 0% |
| ANZ Capital Notes 2 | 1,609 | 1,608 | 1,607 | 0% | 0% |
| ANZ Capital Notes 3 | 968 | 967 | 966 | 0% | 0% |
| ANZ Capital Notes 4 | 1,615 | 1,614 | 1,613 | 0% | 0% |
| ANZ Capital Notes 5 | 927 | 926 | 926 | 0% | 0% |
| ANZ New Zealand Capital Notes | 459 | 463 | 487 | -1% | -6% |
| ANZ Capital Securities | 1,347 | 1,499 | 1,712 | -10% | -21% |
| Regulatory adjustments and deductions | (400) | (417) | (466) | -4% | -14% |
| Total | 7,645 | 7,779 | 7,964 | -2% | -4% |
| Table 4: Tier 2 capital | | | | | |
| General reserve for impairment of financial assets | 1,417 | 1,813 | 1,253 | -22% | 13% |
| Perpetual subordinated notes | 395 | 422 | 485 | -6% | -19% |
| Term subordinated debt notes | 15,220 | 12,443 | 12,197 | 22% | 25% |
| Regulatory adjustments and deductions | (568) | (721) | (823) | -21% | -31% |
| Total | 16,464 | 13,957 | 13,112 | 18% | 26% |

¹In the March 2021 half, deferred expenses previously netted within Deferred fee revenue including fees deferred as part of loan yields were reclassified to Capitalised expenses (including loan and lease origination fees) to better align with the nature of the balances. Comparatives have been restated accordingly (Sep 20 half: \$394 million; Mar 20 half: \$293 million).

Capital management - including discontinued operations, cont'd

| | As at | | | Movement | |
|--|----------------|----------------|----------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Table 5: Risk weighted assets | | | | | |
| On balance sheet | 254,448 | 265,112 | 285,340 | -4% | -11% |
| Commitments | 55,796 | 58,991 | 57,866 | -5% | -4% |
| Contingents | 13,074 | 11,101 | 13,335 | 18% | -2% |
| Derivatives | 18,544 | 24,833 | 29,456 | -25% | -37% |
| Total credit risk weighted assets | 341,862 | 360,037 | 385,997 | -5% | -11% |
| Market risk - Traded | 8,955 | 8,237 | 7,102 | 9% | 26% |
| Market risk - IRRBB | 10,150 | 13,547 | 8,011 | -25% | 27% |
| Operational risk | 47,199 | 47,563 | 47,902 | -1% | -1% |
| Total risk weighted assets | 408,166 | 429,384 | 449,012 | -5% | -9% |

| | As at | | | Movement | |
|---|----------------|----------------|----------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Table 6: Credit risk weighted assets by Basel asset class | | | | | |
| Subject to Advanced IRB approach | | | | | |
| Corporate | 135,713 | 139,415 | 150,290 | -3% | -10% |
| Sovereign | 7,750 | 7,545 | 6,915 | 3% | 12% |
| Bank | 10,092 | 12,734 | 18,615 | -21% | -46% |
| Residential mortgage | 110,206 | 110,353 | 107,351 | 0% | 3% |
| Qualifying revolving retail (credit cards) | 3,678 | 4,337 | 4,956 | -15% | -26% |
| Other retail | 20,693 | 21,794 | 25,080 | -5% | -17% |
| Credit risk weighted assets subject to Advanced IRB approach | 288,132 | 296,178 | 313,207 | -3% | -8% |
| Credit risk specialised lending exposures subject to slotting criteria | 36,476 | 39,001 | 41,072 | -6% | -11% |
| Subject to Standardised approach | | | | | |
| Corporate | 6,388 | 10,185 | 14,626 | -37% | -56% |
| Sovereign | 76 | 220 | - | -65% | n/a |
| Residential mortgage | 203 | 210 | 228 | -3% | -11% |
| Other retail (includes credit cards) | 23 | 33 | 46 | -30% | -50% |
| Credit risk weighted assets subject to Standardised approach | 6,690 | 10,648 | 14,900 | -37% | -55% |
| Credit Valuation Adjustment and Qualifying Central Counterparties | 4,281 | 7,710 | 9,679 | -44% | -56% |
| Credit risk weighted assets relating to securitisation exposures | 2,220 | 2,125 | 2,142 | 4% | 4% |
| Other assets | 4,063 | 4,375 | 4,997 | -7% | -19% |
| Total credit risk weighted assets | 341,862 | 360,037 | 385,997 | -5% | -11% |

Capital management - including discontinued operations, cont'd

| Table 7: Total provision for credit impairment and Basel expected loss by division | Collectively and Individually Assessed Provision | | | Basel Expected Loss ¹ | | |
|--|--|---------------|---------------|----------------------------------|---------------|---------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M |
| Australia Retail and Commercial | 2,851 | 3,455 | 2,902 | 2,278 | 2,540 | 2,415 |
| Institutional | 1,555 | 1,671 | 1,996 | 969 | 1,117 | 1,367 |
| New Zealand | 592 | 672 | 620 | 606 | 662 | 737 |
| Pacific | 96 | 101 | 76 | 8 | 8 | - |
| TSO and Group Centre | - | - | - | - | - | - |
| Total provision for credit impairment and expected loss | 5,094 | 5,899 | 5,594 | 3,861 | 4,327 | 4,519 |

¹ Only applicable to Advanced Internal Ratings based portfolios.

| Table 8: APRA Expected loss in excess of eligible provisions | As at | | | Movement | |
|---|---------------|---------------|---------------|---------------------|---------------------|
| | Mar 21 \$M | Sep 20 \$M | Mar 20 \$M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| APRA Basel 3 expected loss: non-defaulted | 2,436 | 2,710 | 2,775 | -10% | -12% |
| Less: Qualifying collectively assessed provision | | | | | |
| Collectively assessed provision | (4,285) | (5,008) | (4,501) | -14% | -5% |
| Non-qualifying collectively assessed provision | 432 | 484 | 473 | -11% | -9% |
| Standardised collectively assessed provision | 173 | 206 | 190 | -16% | -9% |
| Non-defaulted excess included in deduction | - | - | - | n/a | n/a |
| APRA Basel 3 expected loss: defaulted | 1,425 | 1,641 | 1,744 | -13% | -18% |
| Less: Qualifying individually assessed provision | | | | | |
| Individually assessed provision | (809) | (891) | (1,093) | -9% | -26% |
| Additional individually assessed provision for partial write offs | (213) | (302) | (289) | -29% | -26% |
| Standardised individually assessed provision | 44 | 50 | 71 | -12% | -38% |
| Collectively assessed provision on advanced defaulted | (405) | (455) | (440) | -11% | -8% |
| | 42 | 43 | (7) | -2% | large |
| Shortfall in expected loss not included in deduction | - | - | 7 | n/a | -100% |
| Defaulted excess included in deduction | 42 | 43 | - | -2% | n/a |
| Gross deduction | 42 | 43 | - | -2% | n/a |

Average balance sheet and related interest¹ - including discontinued operations

| | Mar 21 Half Year | | | Sep 20 Half Year | | | Mar 20 Half Year | | |
|---|------------------|--------------|-------------|------------------|---------------|-------------|------------------|---------------|-------------|
| | Avg bal \$M | Int \$M | Rate % | Avg bal \$M | Int \$M | Rate % | Avg bal \$M | Int \$M | Rate % |
| Loans and advances | | | | | | | | | |
| Home loans | 332,291 | 5,343 | 3.2% | 321,705 | 5,569 | 3.5% | 320,523 | 6,340 | 4.0% |
| Consumer finance | 13,413 | 553 | 8.3% | 14,116 | 607 | 8.6% | 16,030 | 766 | 9.6% |
| Business lending | 241,552 | 3,241 | 2.7% | 272,530 | 3,662 | 2.7% | 268,884 | 5,095 | 3.8% |
| Individual provisions for credit impairment | (802) | - | n/a | (957) | - | n/a | (798) | - | n/a |
| Total (continuing operations) | 586,454 | 9,137 | 3.1% | 607,394 | 9,838 | 3.2% | 604,639 | 12,201 | 4.0% |
| Non-lending interest earning assets | | | | | | | | | |
| Cash and other liquid assets | 125,062 | 38 | 0.1% | 128,066 | 73 | 0.1% | 125,077 | 562 | 0.9% |
| Trading and investment securities | 145,458 | 655 | 0.9% | 133,090 | 700 | 1.1% | 126,238 | 1,015 | 1.6% |
| Other assets | 550 | 49 | n/a | 560 | 15 | n/a | 698 | 22 | n/a |
| Total (continuing operations) | 271,070 | 742 | 0.5% | 261,716 | 788 | 0.6% | 252,013 | 1,599 | 1.3% |
| Total interest earning assets (continuing operations)² | 857,524 | 9,879 | 2.3% | 869,110 | 10,626 | 2.4% | 856,652 | 13,800 | 3.2% |
| Non-interest earning assets (continuing operations) | 188,044 | | | 212,844 | | | 165,321 | | |
| Total average assets (continuing operations) | 1,045,568 | | | 1,081,954 | | | 1,021,973 | | |
| Total average assets (discontinued operations) | - | | | - | | | 1,221 | | |
| Total average assets | 1,045,568 | | | 1,081,954 | | | 1,023,194 | | |
| Interest bearing deposits and other borrowings | | | | | | | | | |
| Certificates of deposit | 37,294 | 30 | 0.2% | 34,053 | 99 | 0.6% | 37,398 | 236 | 1.3% |
| Term deposits | 194,655 | 659 | 0.7% | 213,816 | 1,261 | 1.2% | 231,163 | 2,286 | 2.0% |
| On demand and short term deposits | 289,633 | 859 | 0.6% | 275,739 | 992 | 0.7% | 239,786 | 1,427 | 1.2% |
| Deposits from banks and securities sold under agreement to repurchase | 79,787 | 128 | 0.3% | 88,162 | 45 | 0.1% | 81,132 | 666 | 1.6% |
| Commercial paper and other borrowings | 16,203 | 26 | 0.3% | 11,661 | 86 | 1.5% | 21,397 | 110 | 1.0% |
| Total (continuing operations) | 617,572 | 1,702 | 0.6% | 623,431 | 2,483 | 0.8% | 610,876 | 4,725 | 1.5% |
| Non-deposit interest bearing liabilities | | | | | | | | | |
| Collateral received and settlement balances owed by ANZ | 13,571 | 13 | 0.2% | 14,824 | 13 | 0.2% | 13,495 | 40 | 0.6% |
| Debt issuances & subordinated debt | 112,071 | 887 | 1.6% | 124,092 | 978 | 1.6% | 125,362 | 1,507 | 2.4% |
| Other liabilities | 8,263 | 291 | n/a | 9,325 | 325 | n/a | 7,669 | 307 | n/a |
| Total (continuing operations) | 133,905 | 1,191 | 1.8% | 148,241 | 1,316 | 1.8% | 146,526 | 1,854 | 2.5% |
| Total interest bearing liabilities (continuing operations)² | 751,477 | 2,893 | 0.8% | 771,672 | 3,799 | 1.0% | 757,402 | 6,579 | 1.7% |
| Non-interest bearing liabilities (continuing operations) | 232,192 | | | 249,135 | | | 204,148 | | |
| Total average liabilities (continuing operations) | 983,669 | | | 1,020,807 | | | 961,550 | | |
| Total average liabilities (discontinued operations) | - | | | - | | | 1,414 | | |
| Total average liabilities | 983,669 | | | 1,020,807 | | | 962,964 | | |
| Total average shareholders' equity | 61,899 | | | 61,147 | | | 60,230 | | |

¹ Averages used are predominantly daily averages.

² Intra-group interest earning assets and interest income and Intra-group interest earning liabilities and interest expense have been eliminated.

Average balance sheet and related interest¹ - including discontinued operations, cont'd

| | Mar 21 Half Year | | | Sep 20 Half Year | | | Mar 20 Half Year | | |
|---|------------------|--------------|-------------|------------------|---------------|-------------|------------------|---------------|-------------|
| | Avg bal \$M | Int \$M | Rate % | Avg bal \$M | Int \$M | Rate % | Avg bal \$M | Int \$M | Rate % |
| Loans and advances | | | | | | | | | |
| Australia | 406,222 | 6,555 | 3.2% | 415,126 | 6,802 | 3.3% | 408,922 | 8,219 | 4.0% |
| Asia, Pacific, Europe & America | 53,422 | 581 | 2.2% | 65,594 | 825 | 2.5% | 66,892 | 1,339 | 4.0% |
| New Zealand | 126,810 | 2,001 | 3.2% | 126,674 | 2,211 | 3.5% | 128,825 | 2,643 | 4.1% |
| Total (continuing operations) | 586,454 | 9,137 | 3.1% | 607,394 | 9,838 | 3.2% | 604,639 | 12,201 | 4.0% |
| Trading and investment securities | | | | | | | | | |
| Australia | 80,224 | 243 | 0.6% | 69,657 | 232 | 0.7% | 61,968 | 360 | 1.2% |
| Asia, Pacific, Europe & America | 44,203 | 298 | 1.4% | 44,690 | 348 | 1.6% | 48,207 | 500 | 2.1% |
| New Zealand | 21,031 | 114 | 1.1% | 18,743 | 120 | 1.3% | 16,063 | 155 | 1.9% |
| Total (continuing operations) | 145,458 | 655 | 0.9% | 133,090 | 700 | 1.1% | 126,238 | 1,015 | 1.6% |
| Total interest earning assets² | | | | | | | | | |
| Australia | 536,043 | 6,785 | 2.5% | 530,800 | 7,021 | 2.6% | 521,127 | 8,889 | 3.4% |
| Asia, Pacific, Europe & America | 165,582 | 909 | 1.1% | 182,434 | 1,208 | 1.3% | 185,718 | 2,051 | 2.2% |
| New Zealand | 155,899 | 2,185 | 2.8% | 155,876 | 2,397 | 3.1% | 149,806 | 2,860 | 3.8% |
| Total (continuing operations) | 857,524 | 9,879 | 2.3% | 869,110 | 10,626 | 2.4% | 856,651 | 13,800 | 3.2% |
| Total average assets | | | | | | | | | |
| Australia | 674,095 | | | 689,438 | | | 640,901 | | |
| Asia, Pacific, Europe & America | 199,650 | | | 220,321 | | | 216,335 | | |
| New Zealand | 171,823 | | | 172,195 | | | 164,737 | | |
| Total average assets (continuing operations) | 1,045,568 | | | 1,081,954 | | | 1,021,973 | | |
| Total average assets (discontinued operations) | - | | | - | | | 1,221 | | |
| Total average assets | 1,045,568 | | | 1,081,954 | | | 1,023,194 | | |
| Interest bearing deposits and other borrowings | | | | | | | | | |
| Australia | 364,253 | 1,083 | 0.6% | 358,125 | 1,380 | 0.8% | 340,526 | 2,439 | 1.4% |
| Asia, Pacific, Europe & America | 152,396 | 231 | 0.3% | 164,450 | 469 | 0.6% | 171,757 | 1,381 | 1.6% |
| New Zealand | 100,923 | 388 | 0.8% | 100,856 | 634 | 1.3% | 98,594 | 905 | 1.8% |
| Total (continuing operations) | 617,572 | 1,702 | 0.6% | 623,431 | 2,483 | 0.8% | 610,877 | 4,725 | 1.5% |
| Total interest bearing liabilities² | | | | | | | | | |
| Australia | 453,975 | 1,855 | 0.8% | 452,717 | 2,189 | 1.0% | 435,175 | 3,666 | 1.7% |
| Asia, Pacific, Europe & America | 172,836 | 448 | 0.5% | 191,167 | 737 | 0.8% | 197,147 | 1,681 | 1.7% |
| New Zealand | 124,666 | 590 | 0.9% | 127,788 | 873 | 1.4% | 125,082 | 1,232 | 2.0% |
| Total (continuing operations) | 751,477 | 2,893 | 0.8% | 771,672 | 3,799 | 1.0% | 757,404 | 6,579 | 1.7% |
| Total average liabilities | | | | | | | | | |
| Australia | 618,979 | | | 631,943 | | | 583,204 | | |
| Asia, Pacific, Europe & America | 209,442 | | | 232,401 | | | 229,218 | | |
| New Zealand | 155,248 | | | 156,463 | | | 149,128 | | |
| Total average liabilities (continuing operations) | 983,669 | | | 1,020,807 | | | 961,550 | | |
| Total average liabilities (discontinued operations) | - | | | - | | | 1,414 | | |
| Total average liabilities | 983,669 | | | 1,020,807 | | | 962,964 | | |
| Total average shareholders' equity | | | | | | | | | |
| Ordinary share capital, reserves, retained earnings and non-controlling interests | 61,899 | | | 61,147 | | | 60,230 | | |
| Total average shareholders' equity | 61,899 | | | 61,147 | | | 60,230 | | |
| Total average liabilities and shareholders' equity | 1,045,568 | | | 1,081,954 | | | 1,023,194 | | |

¹ Averages used are predominantly daily averages.

² Intra-group interest earning assets and interest income and Intra-group interest earning liabilities and interest expense have been eliminated.

| | Half Year | | |
|---------------------------------|-------------|-------------|-------------|
| | Mar 21 % | Sep 20 % | Mar 20 % |
| Gross earnings rate | | | |
| Australia | 2.62 | 2.74 | 3.55 |
| Asia, Pacific, Europe & America | 1.11 | 1.35 | 2.24 |
| New Zealand | 2.81 | 3.08 | 3.82 |
| Group | 2.31 | 2.45 | 3.22 |

Net interest spread and net interest margin analysis as follows:

| | Half Year | | |
|---|-------------|-------------|-------------|
| | Mar 21 % | Sep 20 % | Mar 20 % |
| Australia¹ | | | |
| Net interest spread | 1.77 | 1.72 | 1.76 |
| Interest attributable to net non-interest bearing items | 0.11 | 0.12 | 0.23 |
| Net interest margin - Australia | 1.88 | 1.84 | 1.99 |
| Asia, Pacific, Europe & America¹ | | | |
| Net interest spread | 0.58 | 0.58 | 0.53 |
| Interest attributable to net non-interest bearing items | 0.04 | 0.05 | 0.10 |
| Net interest margin - Asia, Pacific, Europe & America | 0.62 | 0.63 | 0.63 |
| New Zealand¹ | | | |
| Net interest spread | 1.82 | 1.66 | 1.81 |
| Interest attributable to net non-interest bearing items | 0.18 | 0.23 | 0.29 |
| Net interest margin - New Zealand | 2.00 | 1.89 | 2.10 |
| Group | | | |
| Net interest spread | 1.54 | 1.46 | 1.48 |
| Interest attributable to net non-interest bearing items | 0.09 | 0.11 | 0.21 |
| Net interest margin | 1.63 | 1.57 | 1.69 |
| Net interest margin (excluding Markets) | 2.27 | 2.22 | 2.37 |

¹ Geographic gross earnings rate, net interest spread and net interest margin are calculated gross of intra-group items (Intra-group interest earning assets and associated interest income and intra-group interest bearing liabilities and associated interest expense).

Select geographical disclosures - including discontinued operations

The following divisions operate across the geographic locations illustrated below:

- Institutional division - International, New Zealand and Australia
- Pacific division - International
- New Zealand division - New Zealand
- TSO and Group Centre operate across all geographies
- Discontinued operations - Australia

The International geography includes Asia, Pacific, Europe & America

| | Australia \$M | New Zealand \$M | International \$M | Total \$M |
|---|------------------|--------------------|----------------------|--------------|
| March 2021 Half Year | | | | |
| Statutory profit attributable to shareholders of the company | 2,071 | 869 | 3 | 2,943 |
| Cash profit/(loss) | 2,085 | 899 | (2) | 2,982 |
| Net loans and advances | 434,465 | 126,482 | 53,412 | 614,359 |
| Customer deposits | 330,082 | 112,712 | 118,729 | 561,523 |
| Risk weighted assets | 262,988 | 77,960 | 67,218 | 408,166 |
| September 2020 Half Year | | | | |
| Statutory profit attributable to shareholders of the company | 1,203 | 509 | 320 | 2,032 |
| Cash profit | 1,359 | 648 | 330 | 2,337 |
| Net loans and advances | 439,943 | 123,108 | 54,042 | 617,093 |
| Customer deposits | 323,903 | 111,886 | 116,574 | 552,363 |
| Risk weighted assets | 272,948 | 81,035 | 75,401 | 429,384 |
| March 2020 Half Year | | | | |
| Statutory profit/(loss) attributable to shareholders of the company | 1,189 | 752 | (396) | 1,545 |
| Cash profit/(loss) | 1,065 | 645 | (387) | 1,323 |
| Net loans and advances | 445,449 | 132,127 | 79,033 | 656,609 |
| Customer deposits | 303,600 | 110,442 | 152,453 | 566,495 |
| Risk weighted assets | 270,876 | 84,900 | 93,235 | 449,011 |

New Zealand geography (in NZD)

| | Half Year | | | Movement | |
|---|-----------------|-----------------|-----------------|---------------------|---------------------|
| | Mar 21 NZD M | Sep 20 NZD M | Mar 20 NZD M | Mar 21 v. Sep 20 | Mar 21 v. Mar 20 |
| Net interest income | 1,661 | 1,581 | 1,648 | 5% | 1% |
| Other operating income | 364 | 476 | 344 | -24% | 6% |
| Operating income | 2,025 | 2,057 | 1,992 | -2% | 2% |
| Operating expenses | (764) | (908) | (828) | -16% | -8% |
| Profit before credit impairment and income tax | 1,261 | 1,149 | 1,164 | 10% | 8% |
| Credit impairment (charge)/release | 70 | (169) | (232) | large | large |
| Profit before income tax | 1,331 | 980 | 932 | 36% | 43% |
| Income tax expense and non-controlling interests | (369) | (286) | (255) | 29% | 45% |
| Cash profit¹ | 962 | 694 | 677 | 39% | 42% |
| Adjustments between statutory profit and cash profit | (32) | (147) | 112 | -78% | large |
| Statutory profit¹ | 930 | 547 | 789 | 70% | 18% |
| Individually assessed credit impairment charge/(release) - cash | (10) | 67 | 44 | large | large |
| Collectively assessed credit impairment charge/(release) - cash | (60) | 102 | 188 | large | large |
| Net loans and advances | 137,786 | 132,984 | 135,679 | 4% | 2% |
| Customer deposits | 122,786 | 120,863 | 113,411 | 2% | 8% |
| Risk weighted assets | 84,928 | 87,536 | 87,182 | -3% | -3% |
| Total full time equivalent staff (FTE) | 7,213 | 7,210 | 7,532 | 0% | -4% |

¹ Statutory profit for the September 2020 half included a NZD 32 million loss on sale of UDC Finance Ltd (UDC). Cash profit for the September 2020 half also included an after tax loss of NZD 23 million on the unwind of economic hedges of UDC loans and advances.

Exchange rates

Major exchange rates used in the translation of foreign subsidiaries, branches, investments in associates and issued debt are as follows:

| | Balance Sheet | | | Profit & Loss Average | | |
|------------------------|---------------|--------|--------|-----------------------|--------|--------|
| | As at | | | Half Year | | |
| | Mar 21 | Sep 20 | Mar 20 | Mar 21 | Sep 20 | Mar 20 |
| Chinese Renminbi | 4.9879 | 4.8453 | 4.3895 | 4.9209 | 4.7920 | 4.7002 |
| Euro | 0.6490 | 0.6061 | 0.5619 | 0.6263 | 0.6038 | 0.6066 |
| Pound Sterling | 0.5538 | 0.5539 | 0.5017 | 0.5568 | 0.5403 | 0.5225 |
| Indian Rupee | 55.883 | 52.473 | 46.745 | 55.046 | 51.296 | 48.153 |
| Indonesian Rupiah | 11,073 | 10,595 | 10,126 | 10,711 | 10,117 | 9,487 |
| Japanese Yen | 84.229 | 75.059 | 67.015 | 78.911 | 73.099 | 72.937 |
| Malaysian Ringgit | 3.1585 | 2.9593 | 2.6611 | 3.0684 | 2.9153 | 2.7969 |
| New Taiwan Dollar | 21.662 | 20.591 | 18.707 | 21.245 | 20.265 | 20.315 |
| New Zealand Dollar | 1.0894 | 1.0802 | 1.0269 | 1.0697 | 1.0710 | 1.0488 |
| Papua New Guinean Kina | 2.6665 | 2.4858 | 2.1193 | 2.6315 | 2.3669 | 2.2845 |
| United States Dollar | 0.7600 | 0.7110 | 0.6189 | 0.7507 | 0.6840 | 0.6705 |

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DEFINITIONS

AASB - Australian Accounting Standards Board. The term "AASB" is commonly used when identifying Australian Accounting Standards issued by the AASB.

ADI - Authorised Deposit-taking Institution.

ANZEST - ANZ Employee Share Trust.

ANZ Research – Economics, a business unit within ANZ, which provides analysis of key economic inputs and developments and assessment of the potential impacts on the local, regional and global economies.

APRA - Australian Prudential Regulation Authority.

APS - ADI Prudential Standard.

AT1 - Additional Tier 1 capital.

Cash and cash equivalents comprise coins, notes, money at call, balances held with central banks, liquid settlement balances (readily convertible to known amounts of cash which are subject to insignificant risk of changes in value) and securities purchased under agreements to resell (reverse repurchase agreements) in less than three months.

Cash profit is an additional measure of profit which is prepared on a basis other than in accordance with accounting standards. Cash profit represents ANZ's preferred measure of the result of the core business activities of the Group, enabling readers to assess Group and Divisional performance against prior periods and against peer institutions. To calculate cash profit, the Group excludes non-core items from statutory profit as noted below. These items are calculated consistently period on period so as not to discriminate between positive and negative adjustments.

Gains and losses are adjusted where they are significant, or have the potential to be significant in any one period, and fall into one of three categories:

1. gains or losses included in earnings arising from changes in tax, legal or accounting legislation or other non-core items not associated with the core operations of the Group;
2. treasury shares, revaluation of policy liabilities, economic hedging impacts and similar accounting items that represent timing differences that will reverse through earnings in the future; and
3. accounting reclassifications between individual line items that do not impact reported results, such as policyholders tax gross up.

Cash profit is not a measure of cash flow or profit determined on a cash accounting basis.

Collectively assessed allowance for expected credit loss represents the Expected Credit Loss (ECL). This incorporates forward-looking information and does not require an actual loss event to have occurred for an impairment provision to be recognised.

Coronavirus (COVID-19) is a respiratory illness caused by a new virus and declared a Public Health Emergency of International Concern. COVID-19 was characterised as a pandemic by the World Health Organisation on 11 March 2020.

Covered bonds are bonds issued by an ADI to external investors secured against a pool of the ADI's assets (the cover pool) assigned to a bankruptcy remote special purpose entity. The primary assets forming the cover pool are mortgage loans. The mortgages remain on the issuer's balance sheet. The covered bond holders have dual recourse to the issuer and the cover pool assets. The mortgages included in the cover pool cannot be otherwise pledged or disposed of but may be repurchased and substituted in order to maintain the credit quality of the pool. The Group issues covered bonds as part of its funding activities.

Credit risk is the risk of financial loss resulting from the failure of ANZ's customers and counterparties to honour or perform fully the terms of a loan or contract.

Credit risk weighted assets (CRWA) represent assets which are weighted for credit risk according to a set formula as prescribed in APS 112/113.

Customer deposits represent term deposits, other deposits bearing interest, deposits not bearing interest and borrowing corporations' debt excluding securitisation deposits.

Customer remediation includes provisions for expected refunds to customers, remediation project costs and related customer and regulatory claims, penalties and litigation outcomes.

Derivative credit valuation adjustment (CVA) - Over the life of a derivative instrument, ANZ uses a model to adjust fair value to take into account the impact of counterparty credit quality. The methodology calculates the present value of expected losses over the life of the financial instrument as a function of probability of default, loss given default, expected credit risk exposure and an asset correlation factor. Impaired derivatives are also subject to a CVA.

Dividend payout ratio is the total ordinary dividend payment divided by profit attributable to shareholders of the Company.

Gross loans and advances (GLA) is made up of loans and advances, capitalised brokerage and other origination costs less unearned income.

Impaired assets are those financial assets where doubt exists as to whether the full contractual amount will be received in a timely manner, or where concessional terms have been provided because of the financial difficulties of the customer. Financial assets are impaired if there is objective evidence of impairment as a result of a loss event that occurred prior to the reporting date, and that loss event has had an impact, which can be reliably estimated, on the expected future cash flows of the individual asset or portfolio of assets.

Impaired loans comprise drawn facilities where the customer's status is defined as impaired.

Individually assessed allowance for expected credit losses is assessed on a case-by-case basis for all individually managed impaired assets taking into consideration factors such as the realisable value of security (or other credit mitigants), the likely return available upon liquidation or bankruptcy, legal uncertainties, estimated costs involved in recovery, the market price of the exposure in secondary markets and the amount and timing of expected receipts and recoveries.

Interest rate risk in the banking book (IRRBB) relates to the potential adverse impact of changes in market interest rates on ANZ's future net interest income. The risk generally arises from:

1. Repricing and yield curve risk - the risk to earnings or market value as a result of changes in the overall level of interest rates and/or the relativity of these rates across the yield curve;
2. Basis risk - the risk to earnings or market value arising from volatility in the interest margin applicable to banking book items; and
3. Optionality risk - the risk to earnings or market value arising from the existence of stand-alone or embedded options in banking book items.

DEFINITIONS

Internationally comparable ratios are ANZ's interpretation of the regulations documented in the Basel Committee publications: "Basel 3: A global regulatory framework for more resilient banks and banking systems" (June 2011) and "International Convergence of Capital Measurement and Capital Standards" (June 2006). They also include differences identified in APRA's information paper entitled International Capital Comparison Study (13 July 2015).

JobKeeper payment is a wage subsidy program introduced by the Australian Government in 2020 to support employees and businesses as a result of the COVID-19 pandemic. It is designed to help businesses affected by COVID-19 to cover the costs of their employees' wages so that more employees can retain their job and continue to earn an income. The program finished on 28 March 2021.

Level 1 in the context of APRA supervision, Australia and New Zealand Banking Group Limited consolidated with certain approved subsidiaries.

Level 2 in the context of APRA supervision, the consolidated ANZ Group excluding associates, insurance and funds management entities, commercial non-financial entities and certain securitisation vehicles.

Net interest margin is net interest income as a percentage of average interest earning assets.

Net loans and advances represent gross loans and advances less allowance for expected credit losses.

Net Stable Funding Ratio (NSFR) is the ratio of the amount of available stable funding (ASF) to the amount of required stable funding (RSF) defined by APRA. The amount of ASF is the portion of an ADI capital and liabilities expected to be a reliable source of funds over a one year time horizon. The amount of RSF is a function of the liquidity characteristics and residual maturities of an ADI's assets and off-balance sheet activities. ADIs must maintain an NSFR of at least 100%.

Net tangible assets equal share capital and reserves attributable to shareholders of the Company less unamortised intangible assets (including goodwill and software).

RBA - Reserve Bank of Australia, Australia's central bank.

RBNZ - Reserve Bank of New Zealand, New Zealand's central bank.

Regulatory deposits are mandatory reserve deposits lodged with local central banks in accordance with statutory requirements.

Restructured items comprise facilities in which the original contractual terms have been modified for reasons related to the financial difficulties of the customer. Restructuring may consist of reduction of interest, principal or other payments legally due, or an extension in maturity materially beyond those typically offered to new facilities with similar risk.

Return on average assets is the profit attributable to shareholders of the Company, divided by average total assets.

Return on average ordinary shareholders' equity is the profit attributable to shareholders of the Company, divided by average ordinary shareholders' equity.

Risk weighted assets (RWA) are risk weighted according to each asset's inherent potential for default and what the likely losses would be in the case of default. In the case of non asset backed risks (i.e. market and operational risk), RWA is determined by multiplying the capital requirements for those risks by 12.5.

Settlement balances owed to/by ANZ represent financial assets and/or liabilities which are in the course of being settled. These may include trade dated assets and liabilities, vostro accounts and securities settlement accounts.

Term Funding Facility (TFF) refers to three-year funding announced by the Reserve Bank of Australia (RBA) on 19 March 2020 and offered to ADIs in order to support lending to Australian businesses at low cost.

Description of divisions

The Group operates on a divisional structure with five continuing divisions: Australia Retail and Commercial, Institutional, New Zealand, Pacific, and TSO and Group Centre.

Australia Retail and Commercial

Australia Retail and Commercial division comprises the following business units.

- Retail provides products and services to consumer customers in Australia via the branch network, mortgage specialists, contact centres and a variety of self-service channels (internet banking, phone banking, ATMs, website and digital banking) and third party brokers.
- Commercial and Private Bank provides a full range of banking products and financial services, including asset financing, across the following customer segments: medium to large commercial customers and agribusiness customers across regional Australia, small business owners and high net worth individuals and family groups, in addition to financial planning services provided by salaried financial planners and investment lending secured by approved securities.

Institutional

The Institutional division services governments, global institutional and corporate customers across three product sets: Transaction Banking, Corporate Finance and Markets.

- Transaction Banking provides working capital and liquidity solutions including documentary trade, supply chain financing, commodity financing as well as cash management solutions, deposits, payments and clearing.
- Corporate Finance provides loan products, loan syndication, specialised loan structuring and execution, project and export finance, debt structuring and acquisition finance and corporate advisory.
- Markets provide risk management services on foreign exchange, interest rates, credit, commodities and debt capital markets in addition to managing the Group's interest rate exposure and liquidity position.

New Zealand

The New Zealand division comprises the Retail and Commercial business units.

- Retail provides a full range of banking and wealth management services to consumer, private banking and small business banking customers. We deliver our services via our internet and app-based digital solutions and network of branches, mortgage specialists, relationship managers and contact centres.
- Commercial provides a full range of banking services including traditional relationship banking and sophisticated financial solutions through dedicated managers focusing on privately owned medium to large enterprises, the agricultural business segment, government and government-related entities.

Pacific

The Pacific division provides products and services to retail customers, small to medium-sized enterprises, institutional customers and governments located in the Pacific Islands. Products and services include retail products provided to consumers, traditional relationship banking and sophisticated financial solutions provided to business customers through dedicated managers.

Technology, Services & Operations (TSO) and Group Centre

TSO and Group Centre division provide support to the operating divisions, including technology, group operations, shared services, property, risk management, financial management, strategy, marketing, human resources and corporate affairs. The Group Centre includes residual Asia Retail and Wealth, Group Treasury, Shareholder Functions and minority investments in Asia.

Refer to Note 13 of the Condensed Consolidated Financial Statements for further information on discontinued operations.

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