

# BNK Banking Corporation Limited – Half Year Report (Appendix 4D) for the half year ended 31 December 2021

The Directors of BNK Banking Corporation Limited ("the Company") and its controlled entities (the "Group") are pleased to announce the results of the Group for the half year ended 31 December 2021 as follows:

#### Results for announcement to the market

Extracted from the Financial Statements for		\$'000s	\$'000s
the half year ended	Change	31 December 2021	31 December 2020
Revenue from operations	64.5%	278,428	169,250
Profit/(loss) after tax attributable to	44.4%	2,716	1,881
members			

No dividend was paid or declared by the Company in the period and up to the date of this report. No dividends were paid or declared by the Company in respect of the previous year.

	\$	\$
	31 December 2021	31 December 2020
Net Tangible Assets per share	0.77	0.69

The remainder of the information requiring disclosure to comply with Listing Rule 4.2.A3 is contained in the attached copy of the Financial Statements and comments on performance of the Group included in the Results Release dated 25 February 2022.

Further information regarding BNK Banking Corporation Limited and its business activities can be obtained by visiting the Company's website at <a href="https://www.bnk.com.au">www.bnk.com.au</a>.

Yours faithfully

Malcolm Cowell Company Secretary Phone 0499 997 928

bnk.com.au | info@bnk.com.au | 1300 BNK BANK | ABN 63 087 651 849 | AFSL/Australian Credit License 246884 | BSB 806043

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# BNK Banking Corporation Limited ACN 087 651 849

Interim Financial Report
For the six months ended 31 December 2021

#### **Corporate Information**

ACN: 087 651 849

**Directors** 

Don Koch (Chairman and Non-executive Director)

Jon Denovan (Deputy Chairman and Non-executive Director)

Peter Hall (Non-executive Director)
Elizabeth Aris (Non-executive Director)
Michelle Guthrie (Non-executive Director)
Calvin Ng (Non-executive Director)

**Company Secretary** 

Mr. Malcolm Cowell

The registered office and principal place of business of the Company is:

Level 14, 191 St George's Terrace

Perth WA 6000

Phone: +(61) 8 9438 8888

**Other Locations:** 

Gold Coast Office Level 5, 50 Cavill Avenue Surfers Paradise QLD 4217

**Share Registry:** 

Advanced Share Registry 110 Stirling Hwy Nedlands WA 6009 Tel: +(61) 8 9389 8033

Fax: +(61) 8 9389 8033

**Exchange Listing** 

Australian Securities Exchange Limited Exchange Plaza 2 The Esplanade Perth, Western Australia 6000 ASX Code: BBC

**Auditors:** 

KPMG 300 Barangaroo Avenue Sydney NSW 2000

**Website Address:** 

www.bnk.com.au

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#### **DIRECTORS' REPORT**

The Directors present their report on the consolidated entity comprising BNK Banking Corporation Limited ("BNK" or the "Company") and the entities it controlled ("the Group") as at or during the half-year ended 31 December 2021.

#### **DIRECTORS**

The names of the Company's Directors in office during the half-year and until the date of this report are set out below. Directors were in office for the entire period unless otherwise stated.

D J Koch Chairman and Non-Executive Director

J Denovan Deputy Chairman and Non-Executive Director

P H Hall Non-Executive Director
E A Aris Non-Executive Director
M L Guthrie Non-Executive Director
K W Ng Non-Executive Director

J Kolenda Executive Director (ceased 7 February 2022)

#### **PRINCIPAL ACTIVITIES**

The principal activities of the Group were the provision of retail banking, wholesale mortgage management and mortgage broker aggregation services.

## RECONCILIATION BETWEEN THE STATUTORY RESULTS (IFRS) AND THE MANAGEMENT REPORTED (NON IFRS) RESULTS

The discussion of operating performance in the operating and financial review section of this report is presented on a statutory basis under IFRS with certain adjustments to reflect a management reported basis of the underlying performance of the business, unless otherwise stated. Management reported results are non-IFRS financial information and are not directly comparable to the statutory results presented in other parts of this financial report. A reconciliation between the two is provided in this section and the guidance provided in Australian Securities and Investments Commission Regulatory Guide 230 'Disclosing non IFRS financial information' ('RG 230') has been followed when presenting the management reported results. Non-IFRS financial information has not been audited by the external auditor, but has been sourced from the financial reports.

The reconciliation between the statutory results (IFRS) and the management/underlying reported (non-IFRS) results is presented below:

	1H22	1H21 (Restated)	Change
Statutory Net Profit After Tax (\$'000s) including discontinued operations	2,716	1,881	44%
Revenue adjustments  Non-recurring gain on sale of Cuscal shares  Disposal of AAA	(319)	- (57)	
Expense adjustments         IFRS fair value adjustments from Finsure acquisition         Software development costs         Strategic review transaction costs	289 - 417	289 211 -	
Tax effect of adjustments  Underlying Net Profit after Tax (\$'000s)  (Management-reported results)	(116) <b>2,987</b>	(133) <b>2,191</b>	36%

#### **DIRECTORS' REPORT (cont'd)**

The adjustments summarised above reflect the following:

- Gain on sale of shares realised from participating in Cuscal Limited's share buy-back;
- Current period impact of the amortisation of fair value adjustments to intangible assets arising from the acquisition of Finsure in 2018; and
- Costs incurred in relation to the strategic review as announced to the market previously.

#### **REVIEW AND RESULTS OF OPERATIONS**

The Group recorded an underlying net profit after tax of \$3.0 million for the half-year ended 31 December 2021, an increase of \$0.8m (36%) on the comparative period. Underlying earnings per share increased 13% to 2.6 cents per share.

The sale of Finsure to MA Financial Group Limited announced to the market on 15 December 2021 completed on 7 February 2022 with the Group receiving \$152.2 million in consideration. The strategic review of the Banking business continues with the objective of further maximizing shareholder value. The Board continues to evaluate capital management options with a focus of ensuring an appropriate balance of maintaining the ongoing capital strength requirements of BNK with a timely and tax efficient distribution of capital to shareholders.

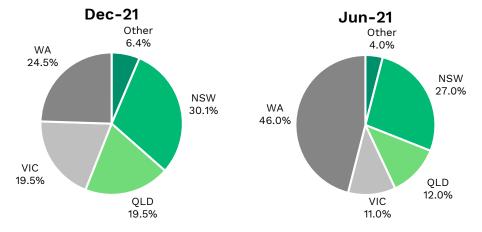
The assets and liabilities of Finsure are presented in the financial report as held for sale, and the profit on sale will be recognised as a Significant Item in 2H22.

During the reporting period, Finsure continued to generate loan originations through its platform of funders reflecting the ongoing productivity growth of accredited brokers and strong property market conditions. Finsure's statutory net profit result for the period was \$5.0m, an increase of 22% on the prior comparative period.

The Banking division reported a statutory loss of \$2.3m, unchanged from the comparative period. Net interest income grew by 76% reflecting the growth in the loan book partly offset by growth in operating expenses of 23% reflecting the continued investment in people, processes and technology to provide a strong platform for future growth.

Lending settlements were strong during the half at \$489m, an increase of 153% over the comparative half as the Banking business continued to transform its business as an on balance sheet lender, and leveraged the prime and specialist warehouses commenced in 4Q21 and 1Q22. The total loan book increased by 3% to \$2.54b (up from \$2.47b at 30 June 2021) and the higher margin on balance sheet loan book increased 26% to \$631m (up from \$499m at 30 June 2021).

The loan book comprises 98% residential mortgages with an average loan to valuation ratio of 62%. Credit quality remains sound with loans more than 90 days in arrears equating to less than 1% of total on balance sheet loans. No credit write-offs occurred in the half, and the business now reflects a diversified national lender.



At 31 December 2021, the Group maintained a capital adequacy ratio of 21.4%. During the period, the Group completed an additional Tier 2 subordinated note issue, successfully raising \$14m (before costs) providing ongoing capacity for strong on balance sheet lending volumes.

#### **DIRECTORS' REPORT (cont'd)**

Following the sale of Finsure, the capital adequacy ratio on a proforma basis is approximately 64%.

During the period, the Banking division recorded a Net Interest Margin (NIM) of 1.32%, down from 1.47% at 30 June 2021 reflecting the higher liquidity balances carried through the period. Growth in lower cost at call deposits enabled the Banking division to maintain a sound NIM in a period of strong competition and lower market returns from the Bank's liquidity portfolio.

#### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

On 21 September 2021, the Group announced it had appointed advisors to commence a strategic review of the Group with the objective of maximising shareholder value.

On 15 December 2021, the Group announced the sale of the Finsure aggregation business to MA Financial for \$145 million in cash, subject to regulatory approval and cash adjustments.

#### **EVENTS SUBSEQUENT TO BALANCE DATE**

On 7 February 2022, the Company completed the sale of the Finsure aggregation business for consideration of \$152.2 million (before costs and income tax) comprising the sale price of \$145 million plus the Finsure cash adjustment under the Share Sale Agreement. This equates to a gain on sale of approximately \$100m (before tax), which will be reflected in BNK's second half results. No dividend has been declared or provided for from the sale proceeds, however the Company expects that a distribution in respect of a material portion of the Finsure sale proceeds will be made to shareholders in the third quarter of calendar year 2022.

On 7 February 2022, the Company vested 1,472,513 performance rights through the issuance of 1,472,513 fully paid ordinary shares to executives of Finsure in satisfaction of their entitlements under the BNK Equity Incentive Plan.

#### **AUDITOR'S INDEPENDENCE DECLARATION**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this Directors' Report.

#### **ROUNDING**

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These consolidated financial statements are presented in Australian dollars which is the Company's functional currency. The Group is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and in accordance with that instrument, amounts in the consolidated financial statements and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

This report is made in accordance with a resolution of directors, pursuant to section 306(3)(a) of the Corporations Act 2001.



Don Koch Chairman and Non-executive Director Dated this 25th day of February 2022



# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

#### To the Directors of BNK Banking Corporation Limited

I declare that, to the best of my knowledge and belief, in relation to the review of BNK Banking Corporation Limited for the half-year ended 31 December 2021 ended there have been:

- i. no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- ii. no contraventions of any applicable code of professional conduct in relation to the review.

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KPM6

**KPMG** 

Nic Buchanan

Partner

Sydney

25 February 2022

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

#### FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

CONTINUING OPERATIONS	Note		
In thousands of AUD		31 Dec 2021	31 Dec 2020
		\$	(Restated) \$
Interest revenue from banking activities	7	8,779	5,167
Interest expense on banking activities		(2,923)	(1,844)
Net interest income		5,856	3,323
Commission income	6	2,120	7,126
Commission expense	6	(2,045)	(4,918)
Net commission income/(expense)		75	2,208
Other income	8	1,676	742
Total net revenue		7,607	6,273
Operating expenses	9	(10,402)	(8,426)
Impairment of insurance receivable and ATMs		_	(901)
Impairment of loans, advances and other receivables	14	(417)	(231)
Profit before income tax from continuing operations		(3,212)	(3,285)
Income tax (expense)/benefit	10	858	1,016
Profit from continuing operations		(2,354)	(2,269)
Discontinued operations			
Profit from discontinued operation, net of tax	5	5,070	4,150
Profit for the period	_	2,716	1,881
Other comprehensive income			
Items that may be reclassified subsequently to profit and loss	d	-	-
Total comprehensive income for the period	_	2,716	1,881
Earnings per share			
Basic earnings per share (cents)	21	2.37	1.98
Diluted earnings per share (cents)	21	2.34	1.96
Loss per share – continuing operations			
Basic loss per share (cents)	21	(2.05)	(2.39)
Diluted loss per share (cents)	21	(2.05)	(2.39)

The accompanying notes form part of these financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2021

In thousands of AUD	Note	31 Dec 2021	30 Jun 2021
		\$	\$
Assets			
Cash and cash equivalents	11	69,682	47,285
Due from other financial institutions		35,635	8,820
Other financial assets	13	167,928	148,148
Loans and advances	14	743,702	539,939
Commissions and other receivables	12	5,473	25,60
Contract assets		29,837	505,706
Property, plant and equipment		992	2,646
Goodwill and other intangible assets		7,487	43,689
Assets held for sale	5	650,155	-
Total Assets		1,710,441	1,321,840
Deposits		828,696	635,64 <sup>-</sup>
			635,647
Other financial liabilities	15	148,117	61,258
Commissions and other payables	16	1,965	27,592
Contract Liabilities		10,834	453,38
Provisions		1,028	1,678
Deferred tax liabilities Liabilities held for sale	5	2,522	14,310
Total Liabilities	ე	586,489	4 402 000
Total Liabilities		1,579,651	1,193,866
Net Assets		131,240	127,974
Equity Attributable to Equity Holders			
Contributed equity	4-7	447.070	440 =0
Issued capital, net of raising costs	17	117,376	116,728
Reserves		1,136	1,234
Retained earnings		12,728	10,012
Total Equity		131,240	127,974

The accompanying notes form part of these financial statements

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 31 DECEMBER 2021 In thousands of AUD

Attributable to equity holders	Issued Capital	Equity Raising Costs	Treasury Share Reserve	Financial Assets Revaluation Reserve	General Reserve for Credit Losses	Share-based Payments Reserve	Retained Earnings	Total Equity
	\$	\$	\$	\$	\$	\$	\$	\$
Balance at 1 July 2020	106,270	(2,754)	(103)	(140)	446	1,029	8,118	112,866
Profit for the period Other comprehensive income	- -	-	- -	-	-	- -	2,176	2,176 -
Total comprehensive income Transactions with owners of the Company	-	-	-	-	-	-	2,176	2,176
Cost of share-based payments Issue of share capital	689	- (11)	- -	- -	- -	358 (689)	- -	358 (11)
Balance at 31 December 2020	106,959	(2,765)	(103)	(140)	446	698	10,294	115,389
Balance at 1 July 2021	120,035	(3,307)	(103)	-	446	891	10,012	127,974
Profit for the period	_	_	-	_	-	-	2,716	2,716
Total comprehensive income Transactions with owners of the Company	-	-	-	-	-	-	2,716	2,716
Cost of share-based payments Issue of share capital	- 656	(8)	-	- -	-	558 (656)	- -	558 (8)
Balance at 31 December 2021	120,691	(3,315)	(103)	-	446	793	12,728	131,240

The accompanying notes form part of these financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED 31 DECEMBER 2021

		31 Dec 2021	31 Dec 2020
	Note	\$	\$
In thousands of AUD			
CASH FLOWS FROM OPERATING ACTIVITIES			
Interest received Fees and commissions received Interest and other costs of finance paid Other income received Proceeds from insurance claim Payments to suppliers and employees Net increase in loans, advances and other receivables Net increase in deposits and other borrowings		8,814 159,918 (2,961) 19 - (165,566) (202,500) 193,049	5,212 107,905 (1,923) 2 2,034 (109,597) (22,207) 45,500
Net (payments)/receipts for investments		(46,258)	(9,570)
Net cash from/(used in) operating activities		(55,485)	17,356
CASH FLOWS FROM INVESTING ACTIVITIES			
Payments for intangible assets			(1,161)
Net cash used in investing activities			(1,161)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from borrowings Payments for equity raising costs Payments for lease liabilities		86,847 (8) (690)	13,760 (11) (624)
Net cash from/(used in) financing activities		86,149	13,125
Net increase/(decrease) in cash held		30,664	29,320
Cash and cash equivalents at beginning of the period		47,285	21,045
Cash and cash equivalents at the end of the period Less cash attributed to discontinued operation Cash and cash equivalents continuing operations		77,949 (8,267) 69,682	50,365  50,365
oush and cash equivalents continuing operations		03,002	30,303

The Consolidated Statement of Cash Flows includes all cash flows of the Group. Refer to note 5.B. for the summarised cash flows of the discontinued operation.

The accompanying notes form part of these financial statements.

#### 1. CORPORATE INFORMATION

BNK Banking Corporation Limited ("the Company") is a company incorporated and domiciled in Australia. These condensed consolidated interim financial statements ("interim financial statements") as at and for the six months ended 31 December 2021 comprise the Company and its subsidiaries (together referred to as "the Group"). The principal activities of the company are the provision of banking products and services, mortgage management and mortgage aggregation services.

#### 2. BASIS OF PREPARATION

The interim financial statements for the six months ended 31 December 2021 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

The interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at 30 June 2021.

These consolidated financial statements are presented in Australian dollars which is the Company's functional currency. The Group is of a kind referred to in *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191* and in accordance with that instrument, amounts in the consolidated financial statements and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

#### 3. CRITICAL ACCOUNTING ESTIMATES AND SIGNIFICANT JUDGEMENTS

The preparation of the financial report in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise judgement in the process of applying the accounting policies. In preparing this half-year financial report, the significant judgements made by management in applying the Company's accounting policies and key sources of estimation uncertainty were the same as those that applied to the annual financial report for the year ended 30 June 2021.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events.

Management believes the estimates used in preparing the financial report are reasonable. Actual results in the future may differ from those reported and therefore it is reasonably possible, on the basis of existing knowledge, that outcomes within the financial year that are different from our assumptions and estimates could require an adjustment to the carrying amounts of the assets and liabilities reported. This is particularly pertinent in the half-year ended 31 December 2021 where the impact of the COVID-19 pandemic continued to cause significant impact to the Australian (and global) economy with inherent uncertainty as to future economic conditions. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

#### 4. SEGMENT INFORMATION

AASB 8 requires operating segments to be identified on the basis of internal information provided to the chief decision maker, the Board of Directors, in relation to the business activities of the Group. The Group has determined it has two segments for which information is provided regularly to the Board of Directors. The following describes the operations of each of the Group's reportable segments:

#### Banking

The Group's banking business refers to the provision of banking products and services such as loans and deposits under the BNK, Goldfields Money and Better Choice brands. Loans are distributed through the Better Choice business, via online applications and accredited brokers, and may be funded by deposits, securitisation vehicles or third party funders. Deposits are originated under the Goldfields Money brand directly and through third party deposit brokers. The segment earns net interest income and service fees from providing a range of services to its retail and small business customers.

#### **Aggregation**

The Aggregation segment provides contracted administrative and infrastructure support to approximately 2,100 (30 June 2021: 2,005) mortgage brokers, connecting them with a panel of approximately 60 lenders. The segment is branded as Finsure and Beagle Finance, and derives revenue in the form of fees for service, percentage splits, proprietary technology, compliance and sponsorship income. Fees include upfront commissions which are earned upon each loan settlement, and ongoing trail commissions. The Company collects the upfront and trail commission from Lenders and deducts all its fees/percentages before distributing through to its accredited brokers.

Segment results that are reported to the Board of Directors include items directly attributable to the activities of each segment, and those that can be allocated on a reasonable basis. Other/unallocated items are comprised mainly of other operating activities from which the Group earns revenues and/or incurs expenses that are not managed separately and include taxation expense, assets and liabilities.

For the half-year ended 31 December 2021, the two segments reflect the continuing operations (Banking) and discontinued operations (Aggregation) as presented in this financial report.

- The Statement of Profit and Loss and Other Comprehensive Income presents the results of the two segments as net profit/(loss) after tax separately for continuing operations and discontinued operations, and similarly;
- the Statement of Financial Position segregates the assets and liabilities of the Aggregation business, presented as held for sale. Refer to note 5 for further information on the Aggregation segment.

Segment assets and liabilities for the comparative period are as follows:

In thousands of AUD	Banking	Aggregation	Eliminations	Total	
Assets and Liabilities	\$	\$	\$	\$	
Total segment assets	538,553	460,816	(43,501)	955,868	
Total segment liabilities	424,987	411,999	3,493	840,479	

#### 5. DISCONTINUED OPERATION

On 15 December 2021, the Group executed a Share Sale Agreement (SSA) for the sale of BNK's 100% owned subsidiary, Finsure Holding Pty Ltd and related Aggregation subsidiaries to MA Financial Group Limited (MAF). The sale completed on 7 February 2022, resulting in the Group receiving cash consideration of \$152.2 million, comprising \$145 million (before costs and tax on disposal) consideration for the shares plus cash adjustments of \$7.2 million.

The Aggregation division was not previously classified as held-for-sale or as a discontinued operation. The comparative Consolidated Statement of Profit or Loss and Other Comprehensive Income has been represented to show the discontinued operation separately from continuing operations. The assets and liabilities of the Aggregation division are grouped as single line items in the Consolidated Statement of Financial Position as at balance date, however the comparative period is not represented.

#### A. Results of discontinued operation

	31 Dec 2021	31 Dec 2020
In thousands of AUD	\$	\$
Revenue	265,853	156,215
Elimination of inter-segment revenue	-	-
External revenue	265,853	156,215
Expenses	(258,541)	(150,384)
Elimination of inter-segment expenses	20	335
External expenses	(258,521)	(150,049)
Results from discontinued operating activities	7,332	6,166
Income tax expense	(2,262)	(1,985)
Results from discontinued operating activities, net of tax	5,070	4,181
Basic earnings per share	4.42	4.36
Diluted earnings per share	4.38	4.32

The gain on disposal attributable from the sale of the Aggregation division will be recognised subsequent to balance date.

#### B. Assets and liabilities of disposal group classified as held for sale

Assets and liabilities classified as held for sale at 31 December 2021 comprise the following:

In thousands of AUD	31 Dec		
	2021		
Assets	\$		
Cash and cash equivalents	8,267		
Commission receivables	33,196		
Contract assets	571,978		
Property, plant and equipment	1,099		
Goodwill and other intangible assets	35,615		
Assets held for sale	650,155		
Liabilities			
Commission and other payables	36,860		
Contract liabilities	535,509		
Provisions	914		
Deferred tax liabilities	13,206		
Liabilities held for sale	586,489		

#### C. Cash flows from (used in) discontinued operation

Net cash lows for the period         (198)         (545)           Net cash flows for the period         4,528         2,050           In thousands of AUD           6. COMMISSION INCOME AND EXPENSE         Upfront commission income         1,190         1,083           Trail commission income         3,459         4,083           Net present value of future trail commission receivable         (2,529)         1,960           Total commission expense         1,277         916           Trail commission expense         2,119         1,972           Net present value of future trail commission payable         (1,351)         2,030           Total commission expense         2,045         4,918           7. INTEREST INCOME         8,522         4,952           Deposits with other institutions         257         215           Total interest income         8,779         5,167           8. OTHER INCOME           Service fees and residual income         316         396           Lending fees         482         335           Transaction fees         522         9           Other         356         2           Total other income         1,676         742	Net	In thousands of AUD  t cash from operating activities t cash from/(used in) investing activities	31 Dec 2021 \$ 4,514 212 (198)	31 Dec 2020 \$ 3,172 (577) (545)
6. COMMISSION INCOME AND EXPENSE       1,190       1,083         Trail commission income       3,459       4,083         Net present value of future trail commission receivable       (2,529)       1,960         Total commission income       2,120       7,126         Upfront commission expense       1,277       916         Trail commission expense       2,119       1,972         Net present value of future trail commission payable       (1,351)       2,030         Total commission expense       2,045       4,918         7. INTEREST INCOME       8,522       4,952         Deposits with other institutions       257       215         Total interest income       8,779       5,167         8. OTHER INCOME         Lending fees       482       335         Transaction fees       522       9         Other       356       2			-	
Trail commission expense       2,119       1,972         Net present value of future trail commission payable       (1,351)       2,030         Total commission expense       2,045       4,918         7. INTEREST INCOME         Loans and advances       8,522       4,952         Deposits with other institutions       257       215         Total interest income       8,779       5,167         8. OTHER INCOME         Service fees and residual income       316       396         Lending fees       482       335         Transaction fees       522       9         Other       356       2	6.	COMMISSION INCOME AND EXPENSE Upfront commission income Trail commission income Net present value of future trail commission receivable	3,459 (2,529)	4,083 1,960
Loans and advances8,5224,952Deposits with other institutions257215Total interest income8,7795,1678. OTHER INCOMEService fees and residual income316396Lending fees482335Transaction fees5229Other3562		Trail commission expense  Net present value of future trail commission payable	2,119 (1,351)	1,972 2,030
Service fees and residual income 316 396 Lending fees 482 335 Transaction fees 522 9 Other 356 2	7.	Loans and advances  Deposits with other institutions	257	215
	8.	Service fees and residual income Lending fees Transaction fees	482 522	335 9

		31 Dec 2021	31 Dec 2020 (Restated)
	In thousands of AUD	\$	\$
9.	OPERATING EXPENSES		
	Depreciation and amortisation	193	220
	Information technology	872	947
	Cloud based technology	662	492
	Banking services delivery	243	212
	Employee benefits	6,382	4,922
	Professional services	646	425
	Marketing	151	136
	Occupancy	127	131
	Other administration expenses	1,126	941
	Total operating expenses	10,402	8,426

#### 10. INCOME TAX

Income tax expense	1,404	969
Deferred income tax expense – discontinuing operations	2,262	1,985
Deferred income tax (benefit) – continuing operations	(858)	(1,016)
Current income tax expense	-	-
The major components of income tax benefit recognised are:		

	In thousands of AUD	31 Dec 2021 \$	30 June 2021 \$
11.	CASH AND CASH EQUIVALENTS		
	Reconciliation of cash:		
	Cash at the end of the period as shown in the statement of cash flows is reconciled to the related items in the statement of financial position as follows:		
	Cash at bank and on hand – continuing operations	69,682	47,285
		69,682	47,285
12.	COMMISSIONS AND OTHER RECEIVABLES		
	Accrued commission income	747	19,418
	Securitisation deposits	2,216	373
	Sub-lease finance lease receivable	-	817
	Prepayments	1,294	1,915
	Trade and other receivables	1,300	3,168
	Less provision for impairment	(84)	(84)
		5,473	25,607
13.	OTHER FINANCIAL ASSETS		
	Investments in debt securities (measured at amortised cost)	167,928	148,006
	Shares in unlisted corporations (measured at fair value through OCI)	-	142
		167,928	148,148

Investments in debt securities totalling \$13,760,000 have been provided as collateral to the RBA in respect of the Company's Term Finance Facility – refer note 15.

		31 Dec 2021 \$	30 June 2021 \$
	In thousands of AUD	•	•
14.	LOANS AND ADVANCES		
	(a) Classification		
	Residential loans	725,622	522,554
	Personal loans	420	546
	Overdrafts	1,267	1,299
	Term loans	13,595	14,009
	Total gross loans and advances	740,904	538,408
	Add: Unamortised broker commissions	4,235	2,556
	Gross loans and receivables	745,139	540,964
	Provision for impairment	(1,437)	(1,025)
		743,702	539,939
	(b) Provision for impairment		
	Expected credit loss provision	1.005	
	Opening balance at 1 July 2021  Credit losses provided for	1,025 412	
	·	412	
	Bad debts written off during the period		
	Closing balance at 31 December 2021	1,437	
	(c) Credit quality – loans and advances		
	Past due but not impaired		
	30 days & less than 90 days	3,745	2,860
	90 days & less than 182 days	1,106	1,192
	182 days or more	773	164
		5,624	4,216
	Impaired - mortgage loans		
	Up to 90 days	-	-
	Greater than 90 days	-	-
		-	_
Tot	al past due and impaired	5,624	4,216
Nei	ther past due nor impaired	735,280	534,192
Tot	al gross loans and advances	740,904	538,408

		31 DEC	30 (	JUNE
		2021	202	1
		\$	\$	
	In thousands of AUD			
15.	OTHER FINANCIAL LIABILITIES			
	Reserve Bank Term Finance Facility		13,784	13,772
	Securitisation liabilities		110,839	37,846
	Subordinated debt		23,494	9,640
	Total borrowings		148,117	61,258

On 30 September 2021, the Group issued \$14 Million of subordinated floating rate notes. The notes are fully paid, unsecured with a maturity date of 30 September 2031, with an option to redeem the notes early on or after 30 September 2026, subject to APRA's approval.

Securitisation liabilities represent the continued utilisation of the securitisation warehouse funding facility established during the previous year. The securitisation warehouse has a facility limit of \$250 million.

#### 16. COMMISSIONS AND OTHER PAYABLES

Trade creditors and accrued expenses	562	4,361
Accrued commission payable	386	19,863
Lease liabilities	1,017	3,368
	1,965	27,592

	In thousands of AUD	Number of shares	31 Dec
17.	SHARE CAPITAL		2021
	Issue capital		\$
	Beginning of the interim period	114,187,400	120,035
	Exercise of performance rights	1,079,885	656
		115,267,285	120,691
	Equity raising costs		
	Balance at the beginning of the interim period		(3,307)
	Costs incurred from exercise of performance rights		(8)
			(3,315)

#### 18. SHARE-BASED PAYMENTS

During the interim period ended 31 December 2021, the Company entered into the following share based payment arrangements:

On 18 August 2021, the Company issued 4,950,000 Transformational Long Term Incentive Plan (TLTIP) performance rights to key management personnel as a long term incentive. A further 1,200,000 were issued to John Kolenda following approval of the grant by shareholders at the 2021 Annual General Meeting. The TLTIP performance rights are subject to achievement of growth in share price and underlying cash earnings per share over a 3 year measurement period commencing 1 July 2021 to 30 June 2024.

#### 18. SHARE-BASED PAYMENTS (CONT'D)

On 1 September 2021, the Company issued 287,500 performance rights as a short term incentive in relation to performance for FY21. 194,885 of the performance rights are available for immediate exercise, with the remaining balance subject to a deferral period of 4 years in accordance with the requirements under the Banking Executive Accounting Regime (BEAR).

#### Measurement of grant date fair values

The TLTIP performance rights were valued by an independent valuation specialist. The tranche subject to share price growth hurdles was valued using a Monte-Carlo simulation method, whilst the tranche subject to EPS growth was valued using a Binomial tree method.

The FY21 Bonus performance rights were valued with reference to the Company's share price at grant date

The following inputs were used in the measurement of the fair values at grant date

	TLTIP performance rights	FY21 Bonus Performa	ance rights
Grant date	18 August 2021	1 Septe	mber 2021
Fair value at grant date	\$0.5225		\$0.80
Share price at grant date	\$0.77		\$0.80
Exercise price	-		-
Expected volatility	40%		-
Expiry date	30 June 2027	30	June 2026
Expected dividends	-		-
Risk-free interest rate	0.18%		-
In thousands of AUD  9. COMMITMENTS AND CONTING	ENT LIABILITIES	2021 \$	2021 \$
At the reporting date, the comoverdraft commitments outst	npany had the following loan and and and and		
Outstanding loan commitments			
Loans approved but not adva	nced	17,528	13,861
Loan funds available for redra	w	25,290	22,990
Unutilised overdraft limits		157	113
		42,975	36,964

### 20. FINANCIAL INSTRUMENTS A. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for continuing operations. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value. Financial assets and liabilities held for sale are recognised at the lower of fair value less costs to sell, and the carrying amount.

31 December 2021	Carrying Amount					Fair value		
In thousands of AUD	Amortised cost	Fair value OCI – equity instruments	Fair value profit or loss	Fair value OCI	Leve	l 1	Level 2	Level 3
Financial assets:	\$	\$	\$	\$		\$	\$	\$
Cash and cash equivalents	69,682	-	-	-		-	-	-
Due from other financial institutions	35,635	-	-	-		-	-	-
Accrued commission receivable	747	-	-	-		-	-	-
Investment securities	167,928	-	-	-		-	-	-
Loans and advances	743,702	-	-	-		-	-	-
Other receivables	4,726	-	-	-		-	-	-
Total	1,022,420	-	-			-	-	-
Financial liabilities:								
Deposits	828,696	-	-	-		-	-	-
Other funding liabilities	148,117	-	-	-		-	-	-
Accrued commission payable	385	-	-	-		-	-	-
Lease liability	1,017	-	-	-		-	-	-
Creditors and other payables	562	-	-			-	-	
Total	978,777	-	-	-		-	-	-

#### 20. FINANCIAL INSTRUMENTS (CONT'D)

#### A. ACCOUNTING CLASSIFICATIONS AND FAIR VALUES (CONT'D)

30 June 2021	Carrying Amount					Fair value		
In thousands of AUD	Amortised cost	Fair value OCI – equity instruments	Fair value profit or loss	Fair value OCI	L	evel 1	Level 2	Level 3
Financial assets:	\$	\$	\$	\$		\$	\$	\$
Cash and cash equivalents	47,285	-	-	-		-	-	-
Due from other financial institutions	8,820	-	-	-		-	-	-
Accrued commission receivable	19,418	-	-	-		-	-	-
Investment securities	147,236	-	-	-		-	-	-
Equity instruments	-	142	-	-		-	142	-
Loans and advances	546,658	-	-	-		-	-	-
Total	769,417	142	_	-		-	142	-
Financial liabilities:								
Deposits	635,647	-	-	-		-	-	-
Accrued commission payable	19,863	-	-	-		-	-	-
Other financial liabilities	61,258	-	-	-		-	-	-
Lease liability	3,368	-	-	-		-	-	-
Creditors and other payables	4,361	-	-				-	
Total	724,497	-	-	-	-	-	-	-

#### 20. FINANCIAL INSTRUMENTS (CONT'D)

#### **B. FAIR VALUE MEASUREMENT**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Wherever possible, fair values are calculated by the Group using unadjusted quoted market prices in active markets for identical instruments. A quoted price in an active market provides the most reliable evidence of fair value. For all other financial instruments, the fair value is determined by using other valuation techniques.

As part of the fair value measurement, the Group classifies its assets and abilities according to a hierarchy that reflects the observability of significant market inputs. The three levels of the hierarchy are described below:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable in an active market
- Level 3 Valuation techniques for which significant inputs to the fair value measurement are not based on observable market data

Туре	Valuation technique	Significant unobservable inputs	Inter-relationship between significant unobservable inputs and fair value measurement
Equity securities – unlisted	Most recent traded price and other available market information	Not applicable	Not applicable

There were no reclassifications between Level 1 and Level 2 during the interim period.

#### 21. EARNINGS PER SHARE

The following reflects the net income and share information used in the calculation of basic and diluted earnings per share:

	31 Dec	31 Dec
	2021	2020
	\$	\$
Profit/(Loss) for the period (\$'000s)	2,716	1,881
Profit/(Loss) for the period – Continuing operations	(2,354)	(2,269)
Profit/(Loss) for the period – Discontinued operations	5,070	4,150
	Number	Number
Weighted average number of ordinary shares used in the calculation of basic earnings per share:	114,813,764	95,108,423
Weighted average number of ordinary shares used in the calculation of diluted earnings per share	115,872,945	96,065,527
Basic earnings per share (cents)	2.37	1.98
Diluted earnings per share (cents)	2.34	1.96
Basic loss per share (cents) – Continuing operations	(2.05)	(2.39)
Diluted loss per share (cents) – Continuing operations	(2.05)	(2.39)
Basic earnings per share (cents) – Discontinued operations	4.42	4.36
Diluted earnings per share (cents) – Discontinued operations	4.38	4.32

31 Dec

#### 22. CHANGES IN ACCOUNTING STANDARDS

#### A. Changes adopted in the current period

The comparative Statement of Profit or Loss and Other Comprehensive Income has been restated to reflect the impact of the International Financial Reporting Standards Interpretations Committee (IFRIC) agenda decision titled *Configuration or customisation costs in a cloud computing arrangement* in April 2021.

The Group's accounting policy has historically been to capitalise all costs associated with SaaS arrangements as intangible assets in the Statement of Financial Position. The adoption of the above agenda decision has resulted in a reclassification of these intangible assets to either a prepaid asset in the Statement of Financial Position and/or recognition as an expense in the Statement of Profit or Loss and Other Comprehensive Income, impacting both the current period and prior periods presented. The Group has expensed amounts previously capitalised as intangible assets and reversed previously recognised amortisation expense for the comparative period.

Refer to note 8.1 of the Annual Financial Report for 30 June 2021 for further information.

#### B. Changes to be adopted in future periods

A number of new standards and amendments to standards are effective for annual periods beginning after 1 January 2022 and earlier application is permitted; however the Group has not early adopted them in preparing these consolidated financial statements.

The following amended standards are not expected to have a significant impact on the Group's consolidated financial statements.

- Amendments to References to Conceptual Framework in IFRS Standards
- Definition of a Business (Amendments to AASB 3)
- AASB 17 Insurance Contracts

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#### 23. EVENTS SUBSEQUENT TO BALANCE DATE

On 7 February 2022, the Company completed the sale of the Finsure aggregation business for consideration of \$152.2 million (before costs and income tax) comprising the sale price of \$145 million plus the Finsure cash adjustment under the Share Sale Agreement with MA Financial Group Limited. This equates to a gain on sale of approximately \$100m (before tax), which will be reflected in BNK's second half results. No dividend has been declared or provided for from the sale proceeds, however the Company expects that a distribution in respect of a material portion of the Finsure sale proceeds will be made to shareholders in the third quarter of calendar year 2022.

On 7 February 2022, the Company vested 1,472,513 performance rights through the issuance of 1,472,513 fully paid ordinary shares to executives of Finsure in satisfaction of their entitlements under the BNK Equity Incentive Plan.

#### **DIRECTORS' DECLARATION**

In accordance with a resolution of directors of BNK Banking Corporation Limited, I state that:

In the opinion of the directors

- (a) The consolidated financial statements and notes of BNK Banking Corporation Limited for the half-year ended 31 December 2021 are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Group's financial position as at 31 December 2021 and of its performance for the half-year ended on that date.
  - (ii) complying with Accounting Standard AASB 134 'Interim Financial Reporting' the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- (b) There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the directors:



Don Koch Chairman and Non-executive Director Dated this 25th day of February 2022 Sydney



# Independent Auditor's Review Report

#### To the shareholders of BNK Banking Corporation Limited

#### Conclusion

We have reviewed the accompanying *Interim Financial Report* of BNK Banking Corporation Limited.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the Interim Financial Report of BNK banking Corporation Limited does not comply with the *Corporations Act 2001*, including:

- giving a true and fair view of the Group's financial position as at 31 December 2021 and of its performance for the half-year ended on that date; and
- complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

The Interim Financial Report comprises:

- Consolidated statement of financial position as at 31 December 2021
- Consolidated statement of profit or loss and other comprehensive income, Consolidated statement of changes in equity and Consolidated statement of cash flows for the half-year ended on that date
- Notes 1 to 23 comprising a summary of significant accounting policies and other explanatory information
- The Directors' Declaration.

The Group comprises BNK Banking Corporation Limited (the Company) and the entities it controlled at the half year's end or from time to time during the half-year.

#### **Basis for Conclusion**

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity.* Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report.

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with these requirements.



#### Responsibilities of the Directors for the Interim Financial Report

The Directors of the Group are responsible for:

- the preparation of the Interim Financial Report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001
- such internal control as the Directors determine is necessary to enable the preparation of the Interim Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibilities for the Review of the Interim Financial Report

Our responsibility is to express a conclusion on the Interim Financial Report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the Interim Financial Report does not comply with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 30 December 2021 and its performance for the Half-Year ended on that date, and complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of an Interim Period Financial Report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with *Australian Auditing Standards* and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Nic Buchanan

CaBuchen

Partner

Sydney

25 February 2022