

Company announcement

Pro Medicus Limited signs 7-year, A\$28M contract with Allina Health

2 June 2022

HIGHLIGHTS

- **PME signs 7-year, A\$28M deal with Allina Health**
- **Visage to replace legacy PACS throughout the Allina Health network**
- **Contract includes Visage 7 Workflow and Visage 7 Viewer**
- **Visage 7 platform to be installed in the cloud**
- **Continues PME's rapid expansion into North American integrated delivery networks**
- **Transaction-based model with potential upside**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly owned U.S. subsidiary, Visage Imaging, Inc., has signed a A\$28M, 7-year contract with Allina Health.

Allina Health, a not-for-profit health care system based in Minneapolis, Minnesota, has 28,000 employees and 6,000 associated and employed physicians and operates 11 hospitals and more than 90 clinics throughout Minnesota and Wisconsin.

Based on a transactional licensing model, the contract will see the company's Visage 7 Enterprise Imaging Platform ("Visage 7") and Visage 7 Workflow module implemented throughout Allina Health, providing a unified diagnostic imaging platform across the network.

Planning for the rollout will commence immediately and will be based on Visage's proven cloud native implementation process with initial go-lives targeted for the second half of the calendar year.

"This is our fifth major contract in the North American integrated delivery network (IDN) space in 18 months, underpinning the strong momentum we continue to build in this important segment of the market," said Dr Sam Hupert, Pro Medicus CEO. "IDN's are growing because of the trend towards

Pro Medicus Limited
450 Swan Street Richmond
Victoria 3121 Australia
T +61 3 9429 8800
F +61 3 9429 9455
www.promed.com.au

value-based medicine coupled with industry consolidation. Our Visage 7 platform is ideally suited to meet their needs with its unparalleled speed, scalability, and proven cloud capability.”

Allina Health joins an increasing number of Visage clients to opt for a fully cloud-based solution, a trend that has taken a major foothold in the North American healthcare IT market.

Dr Hupert said “Our pipeline remains strong and spans a growing number of market segments, including academic institutions, the IDN space, independent radiology groups, and the for-profit sector. Our proven cloud-engineered technology provides us with a very significant strategic advantage with the last six of our major contracts being cloud-based — a trend we think will continue”.

Authorised by the Board of Pro Medicus Limited.

For further information:

Dr Sam Hupert
Chief Executive Officer
Pro Medicus Limited
Ph: +61 3 9429 8800

Media:

Richard Allen
Oxygen Financial Public Relations
Ph: +61 3 9915 6341

About Pro Medicus Limited:

Pro Medicus Limited [ASX: PME] is a leading healthcare informatics company. Founded in 1983, the company provides a full range of medical imaging software and services to hospitals, imaging centres and health care groups worldwide. In January 2009, the company acquired Visage Imaging transforming it into a global provider of leading-edge medical imaging solutions. The company's Visage 7 suite of products are the foundation of an ultra-fast, clinically rich, and highly scalable platform that can seamlessly be implemented in both public and private cloud environments. The company offers a leading suite of RIS, PACS, Artificial Intelligence (AI) and e-health solutions constituting one of the most comprehensive end-to-end offerings in healthcare imaging. Pro Medicus has offices in Melbourne, Berlin and San Diego. www.promedicus.com.au