

COLLINS FOODS LIMITED
ACN 151 420 781

FINANCIAL REPORT

For the reporting period ended 1 May 2022

Authorised for release by the Board



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APPENDIX 4E

Financial Report for the reporting period ended 1 May 2022

Reporting period: 52 weeks to 1 May 2022

Previous corresponding period: 52 weeks to 2 May 2021

RESULTS FOR ANNOUNCEMENT TO THE MARKET

Revenue and net profit

	Percentage change	Period ended 1 May 2022	⁽¹⁾ Period ended 2 May 2021
	%	\$000	\$000
Revenue from ordinary activities	Up 11.1%	1,184,521	1,065,905
Profit from ordinary activities after tax attributable to members ⁽¹⁾	Up 47.0%	54,799	37,271
Loss from discontinued operations after tax	N/A	–	(4,663)
Net profit for the period attributable to members ⁽¹⁾	Up 68.1%	54,799	32,608

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

Dividends

	Amount per security	Franked amount per security
Final dividend for reporting period:	15.0 cents	15.0 cents
• payable 1 August 2022		
The record date for determining entitlements to the final dividend:		
• 11 July 2022		
Final dividend for previous corresponding period:	12.5 cents	12.5 cents
• paid 22 July 2021		
Interim dividend for reporting period:	12.0 cents	12.0 cents
• paid 22 December 2021		
Interim dividend for previous corresponding period:	10.5 cents	10.5 cents
• paid 18 December 2020		

A final fully franked dividend of 15.0 cents per share was declared by the Board of Directors on 28 June 2022. In accordance with accounting standards, as the dividend was not declared prior to the reporting period end, no provision has been taken up for this dividend in the financial statements for the reporting period ended 1 May 2022.

Net tangible assets per security

	Current reporting period	^{(1) (2)} Previous corresponding period
Net tangible asset backing per ordinary security	\$(0.32)	\$(0.45)

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

(2) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

Compliance with IFRS

The attached Annual Financial Report complies with Australian Accounting Standards, which include AIFRS. Compliance with AIFRS ensures that the financial report complies with International Financial Reporting Standards (IFRS). Foreign entities included in the Annual Financial Report have applied Singapore Financial Reporting Standards in the compilation of their financial information.

Compliance statement

This report is based upon financial statements that have been audited.

Refer to the attached full financial report for all other disclosures in respect of the Appendix 4E.

Notice of Annual General Meeting

As required under Listing Rule 3.13.1, the Company's Annual General Meeting will be held at 9.30am (QLD time) on Friday, 2 September 2022 at the offices of Clayton Utz, Level 28, 71 Eagle Street, Brisbane, Queensland. At this meeting, the re-election of Directors will occur. The closing date for the receipt of director nominations is 14 July 2022.

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DIRECTORS' REPORT

Your Directors present their report on the consolidated entity (referred to hereafter as the Group) consisting of Collins Foods Limited (the Company) and the entities it controlled at the end of, or during, the period ended 1 May 2022.

Directors

The names of the Directors of the Company during or since the end of the financial period are as follows:

Name	Date of appointment
Robert Kaye SC	7 October 2014
Mark Hawthorne	23 December 2021
Christine Holman	12 December 2019
Newman Manion ⁽¹⁾	10 June 2011
Bronwyn Morris AM	10 June 2011
Kevin Perkins	15 July 2011
Russell Tate	10 June 2011
Drew O'Malley	29 June 2021

(1) Resigned as Non-executive Director effective 27 August 2021.

Principal activities during the period

During the period, the principal activity of the Group was the operation, management and administration of restaurants in Australia, Europe and Asia. There were no significant changes in the nature of the Group's activities this financial year.

Operating and financial review

GROUP OVERVIEW

The Group's business is the operation, management and administration of restaurants, currently comprising three restaurant brands: KFC, Taco Bell and Sizzler.

At the end of the period, the Group operated 261 franchised KFC restaurants in Australia, 17 franchised KFC restaurants in Germany, 45 franchised KFC restaurants in the Netherlands and 20 franchised Taco Bell restaurant in Australia, which all compete in the quick service restaurant market. The Group is also a franchisor of the Sizzler brand in South East Asia, with 66 franchised restaurants predominantly in Thailand, but also in Japan.

The KFC and Taco Bell brands are two of the world's largest restaurant chains and are owned globally by Yum!. In Australia, the Group is the largest franchisee of KFC restaurants.

During the current financial period, COVID-19 continued to have an impact on the operations and financial performance of our business, in particular in-line Taco Bell restaurants in Victoria, KFC Australia foodcourts, and KFC Europe inline restaurants. The Group has worked closely with various authorities and our franchisor, Yum! Brands to ensure we implemented all measures to safeguard our employees and customers at each and every stage.

GROUP FINANCIAL PERFORMANCE

Key statutory financial metrics in respect of the current financial period and the prior financial period are summarised in the following table:

Statutory financial metrics	2022 \$m	(1) (2) (3) 2021 \$m	Change \$m
Total revenue from Continuing operations	1,184.5	1,065.9	118.6
Earnings before interest, tax, depreciation, amortisation and impairment (EBITDA) from Continuing operations ⁽¹⁾	207.2	183.8	23.4
Earnings before interest and tax (EBIT) from Continuing operations ⁽¹⁾	110.9	90.2	20.7
Profit before related income tax expense ⁽¹⁾	80.7	60.9	19.8
Income tax (expense) from Continuing operations	(25.9)	(23.6)	(2.3)
Net profit attributable to members (NPAT) ⁽¹⁾	54.8	32.6	22.2
Net assets ^{(1) (2)}	393.5	362.6	30.9
Net operating cash flow ^{(1) (3)}	156.3	128.2	28.1

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

(2) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

(3) The prior reporting period has been restated as a result of interest paid on leases being reclassified to operating cash flows.

Statutory financial metrics	2022 cents per share	⁽¹⁾ 2021 cents per share	Change cents per share
Basic earnings per share from Continuing operations ⁽¹⁾	46.96	31.97	14.99
Total basic earnings per share attributable to members of Collins Foods Limited ⁽¹⁾	46.96	27.97	18.99
Total dividends paid/payable in relation to financial period ⁽²⁾	27.00	23.00	4.00

⁽¹⁾ The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

⁽²⁾ Dividends paid/payable is inclusive of dividends declared since the end of the relevant reporting period.

The Group's total revenue increased by 11.1% to \$1,184.5 million mainly due to like-for-like sales growth, new restaurant openings and Netherlands restaurant acquisitions.

This increase in total revenue combined with strong business controls flowed through to increased EBITDA for the reporting period of \$207.2 million, up 12.6% on the prior reporting period and significantly improved net operating cash flow of \$156.3 million, up 21.9%.

EBITDA, EBIT, NPAT and EPS were impacted by the following non-trading items:

	EBITDA \$000	EBIT \$000	NPAT \$000
Taco Bell impairment costs	31	3,195	2,237
Gain on sale and leaseback	(1,243)	(1,243)	(920)
KFC Europe provision for restaurant closures	110	110	110
KFC Europe acquisition costs	2,932	2,932	2,932
Fair value loss on debt modification	945	945	759
Other non-trading items	(721)	(721)	(215)
Total non-trading items - continuing operations	2,054	5,218	4,903

The consolidated NPAT effect of these non-trading items was \$4.9 million.

In summary, from the Statutory NPAT from Continuing operations results of \$54.8 million, excluding the impact of the non-trading items of \$4.9 million (outlined in the table above), the Group achieved a result of Underlying NPAT of \$59.7 million.

Underlying financial metrics excluding non-trading items which occurred in the current period are summarised as follows:

Underlying financial metrics from Continuing operations	2022 \$m	⁽¹⁾ 2021 \$m	Change
Total revenue	1,184.5	1,065.9	118.6
Earnings before interest, tax, depreciation, amortisation and (Underlying EBITDA) ⁽¹⁾	209.2	185.8	23.4
Net profit attributable to members (Underlying NPAT) ⁽¹⁾	59.7	47.8	11.9

⁽¹⁾ The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

Underlying financial metrics	2022 cents per share	⁽¹⁾ 2021 cents per share	Change cents per share
Earnings per share (Underlying EPS) basic from Continuing operations	51.16	40.97	10.19
Total Earnings per share (Underlying EPS) basic	51.16	39.15	12.01

⁽¹⁾ The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

The improvement in the underlying financial metrics shown above is a reflection of continued strong performance of KFC Australia and a significant improvement in KFC Europe which recorded 16.8% same store sales growth.

Management consider that adjusting the results for non-trading items allows the Group to more effectively compare underlying performance against prior periods.

Review of underlying operations

KFC AUSTRALIA

The overall performance across the KFC business in Australia has been very positive. Revenue in KFC Australia was up 6.1% on the prior corresponding period to \$955.5 million, driven by positive same store sales growth of 1.4% for the full year, cycling the

exceptional 12.9% same store sales growth in the prior year, together with the opening of 10 new restaurants. KFC Australia underlying EBITDA grew by 4.2%, up from \$198.5 million to \$206.9 million, with an overall underlying EBITDA margin of 21.6%. At the end of the financial period, 261 restaurants were in operation.

KFC Australia continues to focus on providing customers with great value, great tasting food and high levels of customer service.

Growth in digital and delivery channels remains strong with ecommerce sales accounting for 16.9% of total sales, up from 13.3% during the prior period. The introduction of Australia's first KFC drone delivery was also piloted in partnership with Wing and Yum! Brands.

KFC EUROPE

KFC Europe contributed revenue of \$190.4 million and \$27.6 million in underlying EBITDA. By the end of the period, 62 restaurants were in operation, with 45 restaurants in the Netherlands and 17 in Germany. Underlying EBITDA margin was 14.5%. Same store sales growth was 16.8% on the prior corresponding period. This was driven by excellent brand building marketing campaigns and good operational execution.

During the year, Collins Foods Netherlands' footprint increased to 45 out of 82 restaurants, representing a 55% market share. This was achieved through the acquisition of 15 restaurants across 4 separate acquisitions.

The Netherlands Corporate Franchise Agreement (or CFA) was entered into during the year and commenced 31 December 2021. The CFA ensures that Collins Foods Europe has primary operational control over the Netherlands market enabling improved marketing campaigns, a return to a more "everyday value" menu, product innovation and the ability to control price.

Collins Foods Europe's priority remains providing customers with great value and great tasting food at keen price points and building and opening more restaurants.

TACO BELL

At the end of the period, 20 Taco Bell restaurants were in operation with 13 located in Queensland, 6 located in Victoria and 1 located in Western Australia. Taco Bell contributed revenue of \$35.8m and (\$0.4) million in underlying EBITDA. Same store sales decline was 8.2% on the prior corresponding period.

Taco Bell is still a relatively new brand in Australia and the focus remains on driving awareness of the brand and trial of the product. This is achieved by continuing to build new restaurants and marketing centred on establishing the brand's taste and value credentials. More emphasis will be placed on improving value and the quality of offering through menu changes to, where appropriate, increase portion size and introduce new meal combinations at key price points.

Taco Bell continues to sell well through digital and delivery channels with opportunity for further growth and expansion in the upcoming financial year.

Accelerated restaurant openings are expected in the upcoming financial year as the Group continues to invest in building the Taco Bell brand.

SIZZLER

Sizzler franchise operations in Asia contributed \$2.8 million in revenue. Operations improved significantly during the second half in Japan and Thailand post easing of COVID-19 restrictions resulting in a 10.8% increase in revenue over the prior corresponding period. Sizzler Asia EBITDA grew by 4.3%, up from \$1.6 million to \$1.7 million.

Strategy and future performance

GROUP

The group's strategy is to be renowned for running high quality restaurants, build new restaurants in all its markets and with all its brands, and improve the economics of the KFC Europe and Taco Bell businesses. In addition, the Group will continue to pursue KFC acquisition opportunities where available. Organisational capability is continually being strengthened to support this growth.

KFC AUSTRALIA

The plan for the core KFC Australia business is to continue to optimise operational systems, expand the digital and delivery channels, elevate people capabilities and deliver the targeted number of new builds. The expansion of delivery and digital is expected to be significantly increased by the roll out of Uber Eats as an aggregator during the year, initially across most of the restaurants in Queensland.

KFC EUROPE

In Europe, the focus will be on driving sales growth through positive same store sales growth, opening significantly more new restaurants and delivering on the Corporate Franchise Agreement obligations in the Netherlands.

TACO BELL

Taco Bell will continue to drive sales growth through an accelerated restaurant rollout plan. Marketing efforts are centred on establishing the brand's taste and value credentials. The focus will remain on driving awareness and trial and improving the economic model.

Key risks

The key risks faced by the Group that have the potential to affect the financial prospects of the Group, as disclosed above, and how the Group manages these risks, include:

- **food safety** - there is a risk that the health and safety of the public is compromised from food products. We address this risk through robust internal food safety and sanitation practices, audit programs, customer complaint processes, supplier partner selection protocols and communication policy and protocols. International and national regulatory bodies maintain that there is no evidence that COVID-19 is transmitted through food. Re-enforcing stringent food safety and hygiene practices during this time is the priority with the focus on illness exclusion policies, hand washing practices and hygiene and cleaning standards;
- **workplace health and safety** - there is a risk that the Group does not provide a safe working environment for its people, contractors and the community. We address this risk through robust internal work health and safety practices, the implementation of initiatives and education programs with a focus on preventative measures with enhanced dedicated support in high risk areas to ensure the wellbeing of our key stakeholders;
- **people** - there is a risk that the Group is unable to maintain a culture that develops and attracts a sustainable workforce, and the Group is in compliance with employment laws. We address this risk through deploying contemporary people practices, reward and recognition programs, talent management strategies, employee value propositions and ongoing compliance monitoring of employment laws;
- **growth** - there is a risk that the Group is unable to effectively identify, execute and expand as per our growth targets. We address this risk through having an experienced management team, robust project management processes involving trials and staged rollouts and regular strategic reviews and driving sales and financial performance across our Brands. We maintain a close working relationship with the franchisor, having our team members sit on relevant KFC advisory groups and committees and monitoring compliance obligations;
- **supply chain disruption** - there is a risk that the Group's inability to source key food and consumable products in an ethical manner, at the quality required, within the prescribed time frames. We address this risk through use of multiple suppliers where possible with a diverse geographic base with multiple distribution routes. Our European supply chain have implemented additional measures as a result of the war in Ukraine and the increase in energy prices;
- **information security** - there is a risk that confidential or sensitive information can be accessed and disclosed by unauthorised parties. We address this risk through increasing our external assurance activities and the implementation of a cyber security plan. The outbreak of COVID-19 and the resultant "work from home" mobilisation has increased this risk. We are managing this risk by deploying a number of tactics including increasing software patching and network monitoring, deploying multi-factor authentication and increasing communication to employees to reduce the impact of potential phishing attacks; and
- **regulatory changes** - there is a risk that the Group is unable to identify and address material regulatory changes that impact the business. We address this risk through deploying processes for managing regulatory changes and their impacts on the group and obtaining advice from external lawyers where required.

Collins Foods works toward ensuring that risk management practices are embedded into all processes and operations. Collins Foods is exposed to an element of climate related risks such as floods, drought, cyclones and bushfires. Collins Foods continuously seeks opportunities to reduce the environmental impact of its operations across all its restaurants, whether they are owned and operated in a franchisor or franchisee capacity. In 2022, Collins Foods released its second Sustainability Report describing the environmental, social and governance related initiatives and opportunities relevant to Collins Foods.

The third modern slavery statement for Collins Foods will be published in the second half of calendar year 2022.

In light of its partnership with the franchisor of its KFC Australia restaurants, it is suggested that the Collins Foods modern slavery statement and Sustainability Report be read together with the KFC Australia modern slavery statement and Social Impact report both available via its website: www.kfc.com.au.

DIVIDENDS

Dividends paid to members during the financial period were as follows:

	Cents per share	Total amount \$000	Franked/ Unfranked	Date of payment
Final ordinary dividend for the financial period ended 2 May 2021	12.5	14,573	Franked	22 July 2021
Interim ordinary dividend for the financial period ended 17 October 2021	12.0	14,004	Franked	22 December 2021
Total	24.5	28,577		

In addition to the above dividends, since the end of the financial period, the Directors of the Company have declared the payment of a fully franked final dividend of 15.0 cents per ordinary share (\$17.5 million) to be paid on 1 August 2022 (refer to Note B4 of the Financial Report).

MATTERS SUBSEQUENT TO THE END OF THE FINANCIAL PERIOD

Subsequent to year-end, on 3 May 2022, Collins Restaurants South Pty Ltd, a wholly-owned subsidiary of the Group, entered into a Business Sale Agreement to purchase the assets and assume the liabilities of a KFC restaurant located in Griffith, New South Wales from Shayden Nominees Pty Ltd.

The consideration transferred amounted to \$7.6 million, satisfied by \$4.6 million in cash and \$3.0 million in Collins Food Limited (ASX Ticker: CKF) fully paid ordinary shares. This amounted to 284,091 shares based on a volume weighted average price of the shares for the ten trading days to 2 May 2022 of \$10.56.

The purchase price accounting will be finalised after the completion date and will be disclosed in the 2023 half-year interim financial report.

The Group is not aware of any other matters or circumstances that have arisen since the end of the financial year which have significantly or may significantly affect the operations and results of the Group.

LIKELY DEVELOPMENTS AND EXPECTED RESULTS OF OPERATIONS

The Group will continue to pursue the increase of profitability of its major business segments during the next financial period. Additional comments on expected results of operations of the Group are included in the operating and financial review section of this Report (refer above).

ENVIRONMENTAL REGULATIONS

The Group is subject to environmental regulation in respect of the operation of its restaurant sites. To the best of the Directors' knowledge, the Group complies with its obligations under environmental regulations and holds all licences required to undertake its business activities.

Information on Directors

DIRECTOR	Robert Kaye SC (LLB, LLM)
Experience and expertise	<p>Robert Kaye SC is a barrister, mediator and professional Non-executive Director. Recognised for his strategic and commercially focused advice, Robert has acted for various commercial enterprises – both public and private – across media, retail, FMCG, property development, mining and engineering sectors. Drawing on his experience as a senior member of the NSW Bar, including serving on the Professional Conduct Committee and Equal Opportunity Committee, Robert has a strong emphasis on Board governance and is well versed in Board processes.</p> <p>Robert has significant cross-border experience, including corporate restructuring and M&A across North America, Europe, Asia, and the Australia and New Zealand region.</p> <p>In addition to his role as Non-executive Chairman of Collins Foods, Robert is a Non-executive Director of Magontec Limited and FAR Limited.</p> <p>He was formerly Non-executive Chairman of Spicers Limited and Non-executive Director of UGL Limited, HT&E Limited, Blue Sky Alternative Investments Limited and the Chairman of the Macular Disease Foundation Australia.</p>
Other current listed directorships	<p>Magontec Limited (Jul 2013 – current)</p> <p>FAR Limited (30 June 2021 – current)</p>
Former listed directorships in last 3 years	Nil
Special accountabilities	<p>Independent Non-executive Chair</p> <p>Audit and Risk Committee member</p> <p>Remuneration and Nomination Committee member</p>
DIRECTOR	Mark Hawthorne (B. Financial Administration, CA, GAICD)
Experience and expertise	<p>Mark has extensive experience as an executive that has lead franchisee centric brands in different scenarios including start up, founder led, large multi-national, private equity ownership in different countries and cultures around the World. His more than 25 years' of retail and franchising experience has been gained as the CEO & Executive Director of Guzman y Gomez from 2015 to 2020 and prior to that, leading McDonalds in various markets including the United Kingdom, New Zealand and the Middle East and Africa.</p> <p>Mark achieved his Chartered Accountant qualification in 1997 and is a Graduate of the Australian Institute of Company Directors' Company Directors Course.</p>
Other current listed directorships	None other than Collins Foods Limited

DIRECTOR	Mark Hawthorne (B. Financial Administration, CA, GAICD)
Former listed directorships in last 3 years	None other than Collins Foods Limited
Special accountabilities	Independent Non-executive Director Audit and Risk Committee member Remuneration and Nomination Committee member
DIRECTOR	Christine Holman (PGDipBA, MBA, GAICD)
Experience and expertise	<p>Christine brings more than 25 years of extensive commercial and Board experience across a variety of areas including mergers and acquisitions, finance, sales, technology, digital transformations, and marketing to Collins Foods. Currently, Christine serves on the Board of ASX companies: CSR Ltd and Metcash Limited and the Board of the Moorebank Intermodal Company (a Federal Government Business Enterprise – GBE) as a Non-executive Director and Chair of the Audit and Risk Committee. Christine was appointed to the Board of Australia Tower Network Pty Ltd on the 17 May 2022.</p> <p>In line with her passion for cricket and preserving the heritage and history of the game and our nation, Christine sits on the Boards of the Bradman Foundation, the ICC T20 World Cup and the State Library of NSW Foundation. Christine also serves on the Board of the McGrath Foundation.</p> <p>In her previous executive capacity, as both CFO & Commercial Director of Telstra Broadcast Services, Christine brings a deep understanding of legacy and emerging technologies supported by strategies related to growing businesses and digital transformations. During her time in private investment management, Christine assisted management and the Board of investee companies on strategy and corporate development, mergers and acquisitions, financial restructures and turnarounds, leading due diligence teams, managing large complex commercial negotiations and developing growth opportunities.</p> <p>Christine holds a Masters in Business Administration and a Post Graduate Diploma in Management from Macquarie University and is a Graduate of the Australian Institute of Company Directors' Company Directors Course. Christine is member of the Chief Executive Women (CEW) and the International Women's Forum (IWF).</p>
Other current listed directorships	CSR Limited (Oct 2016 – current) Metcash Limited (Oct 2020 – current)
Former listed directorships in last 3 years	WiseTech Global Ltd (Dec 2018 – Oct 2019) Blackmores Limited (Mar 2019 – July 2021)
Special accountabilities	Independent Non-executive Director Audit and Risk Committee member Remuneration and Nomination Committee member
DIRECTOR	Bronwyn Morris AM (B. Com, FCA, FAICD)
Experience and expertise	<p>Bronwyn has extensive experience as a Non-executive Director and Chair. She is a Chartered Accountant and a former partner of KPMG. Bronwyn worked with the firm and its predecessor firms in Brisbane, London and the Gold Coast.</p> <p>Bronwyn has served on the Boards of a broad range of companies and brings strong financial and commercial experience acquired from her professional services background and various governance roles. She has a particular interest in risk management and compliance, including in regulated entities. Bronwyn has served as Chair of, or a member of, Audit and Risk Committees, Remuneration and Nominations Committees with respect to both her Board roles and other independent appointments.</p> <p>Bronwyn is a director of Dalrymple Bay Infrastructure Limited, River Festival Limited and Menzies Health Institute Queensland. She is also Chair of Queensland Urban Utilities, the RACQ Foundation and a member of Chief Executive Women (CEW). Bronwyn retired as a director of Royal Automobile Club of Queensland Limited (previous President and Chair), and its wholly-owned subsidiaries, RACQ Insurance Limited and RACQ Bank, in November 2021.</p>
Other current listed directorships	Dalrymple Bay Infrastructure Limited (Oct 2020 – current)
Former listed directorships in last 3 years	None other than Collins Foods Limited
Special accountabilities	Independent Non-executive Director Audit and Risk Committee Chair Remuneration and Nomination Committee member

DIRECTOR	Drew O'Malley
Experience and expertise	<p>An accomplished executive with over 20 years' experience in the Quick Service Restaurants (QSR) industry, Drew joined Collins Foods after serving nearly two decades as an executive team member with AmRest, during which time it grew to become the largest independent restaurant company in Europe.</p> <p>In his time there, Drew served in various senior roles, including Chief Operating Officer, Chief Digital Officer, and Brand President KFC. Additionally, Drew served as President of the Central Europe Division, in which he was responsible for over 500 restaurants across 4 brands (KFC, Pizza Hut, Starbucks and Burger King) and seven countries.</p> <p>Prior to his current role as Managing Director and CEO, Drew served three years at Collins Foods as the Chief Operating Officer for Australia. He has also worked as a consultant with McKinsey & Company and holds an MBA from the University of Michigan Business School.</p>
Other current listed directorships	None other than Collins Foods Limited
Former listed directorships in last 3 years	None other than Collins Foods Limited
Special accountabilities	Managing Director & CEO
DIRECTOR	Kevin Perkins
Experience and expertise	<p>Kevin is a highly experienced executive in the Quick Service Restaurant (QSR) and casual dining segments of the Australian restaurant industry. He has had more than 40 years' experience with the Collins Foods Group, having overseen its growth both domestically and overseas over that time.</p> <p>Kevin is the Non-executive Chairman of Sizzler USA Acquisition, Inc. He holds 100% of the common stock in Sizzler USA Acquisition, Inc.</p> <p>Sizzler USA Acquisition, Inc operates or franchises Sizzler restaurants across the United States and Puerto Rico. The operations of Collins Foods and Sizzler USA Acquisition, Inc are separate.</p>
Other current listed directorships	None other than Collins Foods Limited
Former listed directorships in last 3 years	None other than Collins Foods Limited
Special accountabilities	<p>Non-executive Director</p> <p>Audit and Risk Committee member</p> <p>Remuneration and Nomination Committee member</p>
DIRECTOR	Russell Tate (B. Com (Econ.))
Experience and expertise	<p>Russell has more than 33 years' experience in senior executive and consulting roles in marketing and media. He was CEO of ASX-listed STW Group Limited, Australia's largest marketing communications group from 1997 to 2006, Executive Chair from 2006 to 2008, and Deputy Chair (Non-executive) from 2008 to 2011.</p> <p>He was Chair (Non-executive) of Collins Foods Limited from its listing in 2011 until March 2015 and remained Executive Chair of ASX-listed Macquarie Radio Network Limited (renamed Macquarie Media Limited) from 2009 until 2018 and Non-executive Chair until November 2019. He is also a Director of One Big Switch Pty Ltd (since 2012).</p>
Other current listed directorships	None other than Collins Foods Limited
Former listed directorships in last 3 years	Macquarie Media Limited (2008 – Nov 2019: Executive Chair 2009 to 1 July 2018 & Non-executive Chair from 1 July 2018 to Nov 2019)
Special accountabilities	<p>Independent Non-executive Director</p> <p>Audit and Risk Committee member</p> <p>Remuneration and Nomination Committee Chair</p>

Company Secretary

Frances Finucan LLB (Hons), BA (Modern Asian Studies), FGIA, MQLS, GAICD

The Company Secretary, Frances Finucan, was appointed to the role on 17 July 2013. Frances' experience in legal, commercial and corporate governance has been gained whilst working in legal, regulatory and company secretarial roles in Australia for more than 15 years.

Meetings of Directors

The numbers of meetings of the Company's Board of Directors and of each Board Committee held during the FY22 and FY21 years, and the number of meetings attended by each Director, were:

	Board				Audit and Risk Committee				Remuneration and Nomination Committee			
	(1) FY22 meetings	Meetings attended	(1) FY21 meetings	Meetings attended	(1) FY22 meetings	Meetings attended	(1) FY21 meetings	Meetings attended	(1) FY22 meetings	Meetings attended	(1) FY21 meetings	Meetings attended
Robert Kaye SC	18	18	14	14	6	6	6	6	7	7	5	5
Mark Hawthorne ⁽²⁾	4	4	–	–	2	2	–	–	3	3	–	–
Christine Holman	18	18	14	14	6	6	6	6	7	7	5	5
Newman Manion ⁽³⁾	6	6	14	14	2	2	6	6	3	3	5	5
Bronwyn Morris AM	18	18	14	14	6	6	6	6	7	7	5	5
Kevin Perkins	18	18	14	14	6	6	6	6	7	7	5	5
Russell Tate	18	17	14	13	6	6	6	6	7	7	5	5
Drew O'Malley ⁽⁴⁾	14	14	–	–	–*	–*	–*	–*	–*	–*	–*	–*

(1) FY22 and FY21 represents the number of meetings held during the time the Director held office or membership of a Committee during the period.

(2) Appointed Independent Non-executive Director, member of the Audit and Risk Committee and Remuneration and Nomination Committee effective 23 December 2021.

(3) Resigned as Non-executive Director effect 27 August 2021.

(4) Appointed Managing Director effective 29 June 2021.

* Not a member of the relevant Committee.

LETTER FROM THE CHAIR OF THE REMUNERATION AND NOMINATION COMMITTEE



Dear Shareholders

Following its record earnings results of last year, Collins Foods has achieved another record result for the 2022 financial year. Underpinned by outstanding performances by KFC in both Australia and Europe, total group revenues increased by 11.1% to \$1.185 billion, pre AASB 16 underlying earnings before interest, tax and depreciation (**EBITDA**) increased by 10.4% to 150 million, and pre AASB 16 underlying net profit after tax (**NPAT**) from continuing operations by 14.1% to \$64.6 million.

Consequently, EBITDA targets set within our Short Term Incentive Plan (**STIP**) were exceeded at KFC Australia, KFC Europe and Total Company levels, triggering STI payments for all Key Management Personnel (**KMP**), and over 100 of our management and support teams.

The Group's KMP during the FY22 year were:

Managing Director & CEO: Drew O'Malley	Group CFO: Nigel Williams	COO - KFC Aust: Helen Moore*
CEO - CF Europe: Hans Miete	CPO: Dawn Linaker	CMO: David Timm*

* Helen Moore's appointment was effective June 2021, and David Timm's was effective January 2022

Eligible KMP (Managing Director & CEO, Group CFO and CPO) were also rewarded through our Long Term Incentive plan (**LTIP**), and are now able to vest, in FY23, 47% of the performance rights granted to them in FY20 for the performance period of FY20, FY21, and FY22. Under the Plan rules, vesting levels are calculated against a table of annualised compound EPS growth hurdles across the performance period.

Full details of STI and LTI plans are contained in the Remuneration Report.

Both STI and LTI Plans for FY22 introduced additional performance components to prior year plans. In the case of the STIP we set out to add to the existing EBITDA and Guest Experience Survey (**GES**) components, a measure or measures "related to defined environment, social and governance initiatives (**ESG**)". Weightings of the FY22 STIP components were EBITDA (70%), GES (15%) and ESG measure (15%). For the LTIP, applying to performance rights grants to be made from FY22 onwards, we added a Relative Total Shareholder Return measure to stand beside the existing Compound EPS Growth measure, each determining 50% of performance outcomes.

In practice, the accommodation of quantifiable ESG measures and results within our STIP has proved to be challenging. Coming into the year, and based on the Sustainability Report published with our FY21 Annual Report, three primary goals were established for FY22 and FY21 baselines set, against which progress would be reported. Those goals related to reduction in greenhouse gas emissions, waste diverted from landfill, and participation rates in the "Collins Foods Giving" program. Whilst significant progress has been made throughout the year in each of the three primary goal areas, unexpected challenges, confirmed by the limited assurance process undertaken by the Company, have arisen in relation to their measurement.

After reviewing results achieved to date on ESG initiatives, progress towards reaching the 2026 targets set out in our FY21 Sustainability Report, and the challenges associated with measurement of ESG metrics, the Board has considered it appropriate to exercise its discretion to modify the percentage payable for the ESG component of FY22 STI to 50% of target level. Further, the Board has determined that for FY23 STIP outcomes, EBITDA results measured against targets will determine 85%, GES results measured against targets will determine 15%, and ESG performance, as assessed by the Board with the current primary goals unchanged, will serve as a "modifier" whereby up to 15% of STI entitlements earned for EBITDA and GES performance will be at risk if satisfactory progress has not been made towards reaching 2026 ESG targets.

This Remuneration Report necessarily focuses on our KMP, and their remuneration outcomes. Along with the rest of the Company's senior executive and support team, they obviously deserve praise and commensurate reward for the Company's sustained revenue and earnings growth. They are also the first to acknowledge that the rewards of their leadership can only be realised, if our over 15,000 field and restaurant staff share and "live" our stated vision of being "the world's top restaurant operator", our stated mission of "raising the bar on what people think a restaurant experience should be – more human, more sustainable, more digital, more fun", and our stated "emphasis on operational execution, people development, and excellence in restaurant development (to) underpin our pursuit of sustainable growth".

In a year which again presented more than its share of challenges to our restaurant teams in all geographies, they have again demonstrated that they are more than capable of "raising the bar" and delivering the operational excellence which will underpin the Company's continued growth.

Yours sincerely

Russell Tate
Independent Non-executive Director
Chair of the Remuneration and Nomination Committee
Collins Foods Limited

REMUNERATION REPORT

Persons covered by this Remuneration Report

This Remuneration Report covers the remuneration of Non-executive Directors, the Managing Director & CEO and employees (**KMP Executives**) who have authority and accountability for planning, directing and controlling the activities of the consolidated entity (collectively, **KMP**). Further biographical information regarding KMP, is set out in either the "Director Information" section of the Director's Report or www.collinsfoods.com. The roles and individuals addressed in this report are set out below.

Name	Title
Robert Kaye SC	Independent Non-executive Chair, Audit and Risk Committee member, Remuneration and Nomination Committee member
Mark Hawthorne ⁽¹⁾	Independent Non-executive Director, Audit and Risk Committee member, Remuneration and Nomination Committee member
Christine Holman	Independent Non-executive Director, Audit and Risk Committee member, Remuneration and Nomination Committee member
Newman Manion ⁽²⁾	Non-executive Director, Audit and Risk Committee member, Remuneration and Nomination Committee member
Bronwyn Morris AM	Independent Non-executive Director, Audit and Risk Committee Chair, Remuneration and Nomination Committee member
Kevin Perkins	Non-executive Director, Audit and Risk Committee member, Remuneration and Nomination Committee member
Russell Tate	Independent Non-executive Director, Audit and Risk Committee member, Remuneration and Nomination Committee Chair
Drew O'Malley ⁽³⁾	Managing Director & Chief Executive Office (Managing Director & CEO)
Hans Miete	CEO – Collins Foods Europe Ltd (CEO – CF Europe)
Nigel Williams	Group Chief Financial Officer (Group CFO)
Dawn Linaker	Chief People Officer (CPO)
Helen Moore ⁽⁴⁾	Chief Operating Officer – KFC Australia (COO – KFC Australia)
David Timm ⁽⁵⁾	Chief Marketing Officer (CMO)

(1) Appointed Independent Non-executive Director effective 23 December 2021.

(2) Resigned as Non-executive Director effective 27 August 2021.

(3) Appointed Managing Director & CEO effective 29 June 2021.

(4) Appointed Chief Operating Officer – KFC Australia effective 25 June 2021.

(5) Appointed Chief Marketing Officer effective 1 January 2022.

Overview of Remuneration Governance Framework and Strategy

The performance of the Group is contingent upon the calibre of its Directors and Executives. The Remuneration and Nomination Committee is accountable for making recommendations to the Board on the Group's remuneration framework.

The framework has been developed to support the following key principles:

- enables the Company to attract and retain capable and experienced Directors and Executives who create value for shareholders;
- rewards the achievement of both annual and long term performance objectives appropriate to the Company's circumstances and goals;
- transparency;
- demonstrates a clear relationship between performance and remuneration;
- motivates the KMP Executives to pursue sustainable growth and innovation aligned with shareholder's interests;
- has a key focus on prevailing market conditions; and
- reward all levels of staff, reflecting both equity of treatment and fairness to shareholders.

In carrying out its accountabilities, the Remuneration and Nomination Committee is authorised to obtain external professional advice as it determines necessary. As at the end of the reporting period, the Remuneration and Nomination Committee was comprised of Non-executive Directors only, with a majority being independent. The role and accountabilities of the Committee are outlined in the Remuneration and Nomination Committee Charter, available on the Company's website together with other remuneration governance policies.

The Board has ultimate accountability for signing off on remuneration policies, practices and outcomes.

The Remuneration and Nomination Committee operated in accordance with the aims and aspirations of the ASX Corporate Governance Council's Corporate Governance Principles and Recommendations (**Principles and Recommendations**) and seeks input regarding remuneration governance from a wide range of sources. These include shareholders, Remuneration and Nomination Committee members, stakeholder groups including proxy advisors, external remuneration consultants, other experts and professionals such as tax advisors and lawyers and Company management to understand roles and issues facing the Company.

REMUNERATION REPORT

Executive remuneration

The following outlines the policy that applies to KMP Executives whose remuneration is structured taking into consideration the following factors:

- the Group's key principles governing the remuneration framework and application;
- the level and structure of remuneration elements offered to executives of other publicly listed Australian companies with similar financial and operational attributes;
- the position and accountabilities of each KMP Executive;
- market-based benchmarks reflecting the structure and level of reward and alignment to KMP performance;
- the need to strike an appropriate balance between short term and long term incentives;
- internal relativities and external market factors that require consideration having regard to individual contributions and shareholder expectations;
- fixed remuneration policy guidelines be set with reference to relevant market practices;
- remuneration should be reviewed annually and be made up of:
 - **Base Salary (BS)** being salary and superannuation;
 - **Other Benefits** being any cash benefits beyond Base Salary, allowances (such as car allowance), any applicable non-cash fringe benefits (such as the payment of health insurance premiums on behalf of the employee) and salary sacrifice arrangements, but excluding leave entitlements, short term and long term incentive rewards as below;
 - **Total Fixed Remuneration (TFR)** the sum total of BS and Other Benefits;
 - **Short Term Incentive (STI)** which provides a cash reward for performance outcomes compared to agreed annual objectives;
 - **Long Term Incentive (LTI)** which provides an equity-based reward reflective of meeting shareholder aligned reward by way of compound earnings per share growth over a three year performance period (**Compound EPS Growth**) (50% of the award) and growth in Relative Total Shareholder Returns (**Relative TSR**) over the same three year performance period (50% of the award). Annual awards under the LTI program are not linked to the annual incentive;
 - **Total Reward (TR)** which represents the sum of the above elements consisting of TFR, an annual incentive (STI) and a long term incentive (LTI) having regard to market practice, internal relativity and key drivers of shareholder returns;
- TR should be structured with reference to market practice and the setting in which the Company operates in various regional and global markets, having regard to both short and longer term economic and performance factors;
- TR will be managed within a range that allows for the recognition of both company and individual performance while contributing to the organisation's ability to retain and attract individuals with appropriate skills and experience to meet the organisation's goals;
- exceptions will be managed separately to ensure that individuals with particular expertise are retained in, and where required, attracted to, the business;
- termination benefits will generally be limited to the default amount that may be provided for without shareholder approval, as allowed for under the Corporations Act, and will be specified in employment contracts.

REMUNERATION POLICY AND LINK TO PERFORMANCE

The executive remuneration framework components and their links to performance outcomes are outlined below:

Remuneration component	Purpose	Performance metrics	Potential value	Considerations for FY23
Total Fixed Remuneration	To provide competitive market salary including superannuation and Other Benefits	Nil	Positioned to reflect the market rate and individual attributes	Reviewed in line with market positioning (comparison undertaken by independent third party)
STI	Rewards for annual performance	<ul style="list-style-type: none"> • EBITDA (pre AASB 16) performance against a pre-determined target level and award scale • Improvement to Guest Experience Survey (GES) results against pre-determined target levels • Australian ESG initiatives (ESG) against pre-determined target levels 	<ul style="list-style-type: none"> • All KMP Executives: 50% of Base Salary for target performance, with a maximum opportunity of up to 75% of Base Salary • EBITDA target must be at least equal to prior period reported EBITDA 	<ul style="list-style-type: none"> • Adjustment of weighting for all KMP Executives: EBITDA 85%; GES 15% ESG will be applied as a modifier to STI where up to 15% of STI is at risk for non-achievement of ESG related activities

REMUNERATION REPORT

Remuneration component	Purpose	Performance metrics	Potential value	Considerations for FY23
		<ul style="list-style-type: none"> Weighting between the three metrics is 70% EBITDA performance, 15% GES and 15% ESG Achievement of the EBITDA target is an overriding hurdle to achieve any STI payment 		<p>The following remain unchanged from FY22:</p> <ul style="list-style-type: none"> EBITDA target must be at least equal to prior reported period actual EBITDA Achievement of EBITDA target is an overriding hurdle to trigger any STI payments
LTI	Reward for contribution of shareholder value over the longer term	<ul style="list-style-type: none"> Three year compound earnings per share growth performance Three year Relative Total Shareholder Return against an ASX200 index Weighting between the two hurdles will be EPS 50% and TSR 50% 	<ul style="list-style-type: none"> Managing Director & CEO: 50% of Base Salary for target performance, with a maximum opportunity of 100% of Base Salary Other KMP Executives: 40% of Base Salary for target performance, with a maximum opportunity of up to 80% of Base Salary 	<ul style="list-style-type: none"> No changes in entitlement levels for Managing Director & CEO or other KMP Executives expected for FY23

FIXED REMUNERATION

TFR consists of salary, superannuation contributions and other benefits. Fringe benefits tax on these benefits, where required, is incorporated in TFR.

The Group aims to position KMP Executives generally in the third quartile of benchmarked companies' remuneration levels and above market average, with flexibility to take into account capability, experience, and current and future value to the organisation.

Fixed remuneration for KMP Executives is reviewed annually or on promotion and is benchmarked against market data for comparable roles in the market with entities of a similar size. There is no guaranteed increase to fixed remuneration included in any KMP Executive's contract.

VARIABLE REMUNERATION

SHORT TERM INCENTIVE PLAN (STIP)

Incentives under the Group's STIP are at risk components of remuneration provided in the form of cash.

The STIP entitles KMP Executives to earn an annual cash reward payment if predefined targets are achieved. The level of the incentive is set with reference to role accountabilities and Group performance.

The Managing Director & CEO was offered a target based STI opportunity equivalent to 50% of Base Salary for target performance, with a maximum opportunity of up to 75% of Base Salary. Other KMP Executives were offered a target based STI equivalent to 50% of their Base Salary for target performance with a maximum opportunity of up to 75% of their Base Salary.

Short term incentive performance metrics

FY22 and FY23 STIP

The Board determined that, for FY22, three metrics were to be used to determine awards under the Company's STIP – Earnings Before Interest Tax Depreciation and Amortisation (**EBITDA**), Guest Experience Survey (**GES**) and Environmental Social Governance (**ESG**). From FY22, the EBITDA target level for short term incentive must be at least the actual EBITDA achieved for the prior reported financial period. That is, the 95% fixed threshold for target EBITDA from FY21 was removed and replaced with an EBITDA threshold level that may be less than the budgeted EBITDA approved by the Board for the relevant financial year but must be at least equal to the prior actual EBITDA achieved.

EBITDA calculations for the purpose of calculating incentives payable under the STIP continue to be assessed on a pre AASB 16 basis. The GES measure was introduced as a secondary measure in FY19 reflecting the Group's core belief that continued improvement in customer experiences with our brands and our people will underpin our potential for future growth. The ESG measure was introduced as a third measure in FY22 to reflect the importance of ESG activities to the Group and our shareholders.

The GES is the global KFC and Taco Bell measure of real customer experiences. It directly relates to the customer feedback targeting executional areas such as food quality, speed of service, hospitality, cleanliness and maintenance of facilities. The GES program is the franchisor's global barometer of executional excellence and is administered by an independent third party provider engaged by the Franchisor.

The three metrics, EBITDA, GES and ESG are calculated separately and have different targets, thresholds and award scales. The weighting between these metrics for FY22 was 70% EBITDA performance, 15% GES and 15% ESG. Achievement of the EBITDA target is an overriding hurdle to trigger any STI payments.

REMUNERATION REPORT

In 2021, Collins Foods released its inaugural Sustainability Report setting out its Positive Impact Strategy that is structured around three key pillars related to its Australian operations: People and Communities, Planet and Governance with three primary goals to be achieved by 2026:

- establish Collins Foods Giving as best-in-class signature program with 75% plus enrolment;
- reduce our carbon footprint by achieving a 25% reduction in greenhouse gas emissions compared to FY21;
- increase diversion of waste from landfill by 25% compared to FY22.

In FY23 the weighting of the three STI metrics will be adjusted to 85% EBITDA performance, 15% GES with ESG used as a modifier where up to 15% of STI will be at risk for non-achievement of ESG related activities.

Impact of non-financial performance

The Board has the discretion to withdraw in full or adjust downwards, STI and LTI outcomes, in the event of mismanagement or failures in governance, risk management, regulatory compliance, conduct and behaviours that breach the Collins Foods Group Code of Conduct, which the Board deems may have had a deleterious effect on the Collins Foods brand, reputation, employees, customers and shareholder value. Examples of failures include, but are not limited to wage non-compliance, employee visa non-compliance, qualified internal audit reports noting material control failures, food safety, employee and customer safety, taxation, regulatory notices of non-compliance.

Maximum opportunity: EBITDA result

The FY22 award scale based upon the actual EBITDA result achieved is set out below:

STANDARD % PAYOUT TABLE	
% EBITDA target achieved	% target bonus earned
100	100
101	108
102	115
103	123
104	128
105	133
106	138
107	143
108	145
109	148
110	150

Maximum opportunity: GES and ESG result

The FY22 award scale based upon the actual GES (15%) and ESG (15%) results achieved is set out below:

STANDARD % PAYOUT TABLE			
% GES target achieved	% target bonus earned	% ESG target achieved	% target bonus earned
100	100	100	100
101	110	101	110
102	120	102	120
103	130	103	130
104	140	104	140
105	150	105	150

Delivery method for STI

Calculations are performed and payments made following the end of the measurement period and the external audit of the Group's annual audited financial report. Payments are made with PAYG deducted.

Board discretion

The Board has discretion to adjust remuneration outcomes up or down to prevent any inappropriate award outcomes. In respect of FY22 the Board exercised discretion in relation to the following matters.

REMUNERATION REPORT

ESG

In FY22 the Company sought limited assurance over sustainability indicators disclosed in the FY22 Sustainability Report including the baselines used to measure and report progress against the Three Primary Goals. The sustainability indicators selected for limited assurance were:

Baseline subject matter (FY21)

- Average scope 1 and 2 greenhouse gas emissions for the year ended 2 May 2021 (tCO₂-e per restaurant).
- Active participation rate of employees within the Collins Foods Giving program during period 13 of the year ended 2 May 2021.

FY22 subject matter

- Average scope 1 and 2 greenhouse gas emissions for the year ended 1 May 2022 (tCO₂-e per restaurant).
- Active participation rate of employees within the Collins Foods Giving program during period 13 of the year ended 1 May 2022.
- Average waste diverted from landfill for the year ended 1 May 2022.

Unexpected challenges confirmed by the limited assurance process have arisen in relation to the measurement of each of the Three Primary Goals. Additional detail is outlined below.

Waste diversion

In the last three months of FY21, Collins Foods changed waste collection providers. In data presented for the first nine months of FY21, General Waste and recycling collection weights were estimates based on a standard Quick Service Restaurant (QSR) industry weighted average for general waste services.

For the remaining three months of FY21 and during FY22, Collins Foods' new waste service collector reports included waste collection figures based upon actual weights for approximately 60% of Collins Foods' services (the remainder was estimated based on the number of bins collected and assumed densities of various waste streams).

In line with our waste collection providers upgrading their fleets to retrofit more trucks with measuring arms, diversion rates are anticipated to become more accurate over time with a greater proportion of waste collections measured rather than estimated. This will impact upon diversion rates and the ability to compare periods — no two periods will be on a true like-for-like basis until 100 per cent of services are on an 'actual weights' basis.

This change to measurement means that comparison between FY21 and FY22 on a like-for-like basis will not be possible. Waste diversion rates for FY22 were 18.3%.

Greenhouse Gas Emissions (GHG)

During the reported period, the Company entered into power purchase agreements for the purchase of 1,960 MWh of renewable energy (equivalent to approximately 2.17% of total energy used). Eighty-nine solar power systems were also installed on restaurants during the reported period. In FY22, the Scope 1 and Scope 2 GHG emissions for KFC Australia and Taco Bell restaurants operated by Collins Foods were scope 1: 2,859 tonnes CO₂-e and scope 2: 63,067 tonnes CO₂-e. In FY22 it was identified that some restaurants and additional sources of Scope 1 emissions had not been disclosed in the prior year. Accordingly, FY22 reporting has been expanded to include Taco Bell restaurants, fleet and refrigerant emissions. To support comparison on a like-for-like basis, FY21 has been restated on the same basis that FY22 is reported.

Collins Foods Giving

The Collins Foods Giving program was established in 2008.

Participation in the Collins Foods Giving program is and has always been on a voluntary basis. A voluntary, opt-in model is especially important to Collins Foods considering the young age demographic and casual employment status of the majority of its employees. The basis of measurement of participation in Collins Foods Giving has been refined to include only employees enrolled and contributing during period 13 of the relevant reported period. To support like-for-like comparison, both FY21 and FY22 enrolment rates are reported on this basis. The FY22 Participation Rate was 36% and the restated FY21 Participation Rate was 27%.

Measurement of ESG performance for FY22 STI and FY23 STI

Having considered the challenges associated with measurement of the ESG metrics as described above and notwithstanding management's commitment to achieving the results outlined, the Board considered it appropriate to exercise a downward discretion to modify the percentage eligible for payment of STI for FY22 associated with the achievement of ESG targets to 50%.

Further to this, in FY23 the weighting of the three STI metrics will be adjusted and weighted between two metrics: 85% EBITDA performance and 15% GES with ESG used as a modifier where up to 15% of STI will be at risk for non-achievement of ESG related activities.

Forfeiture

STI is forfeited in the event of cessation of employment due to dismissal for cause, for reasons other than for cause and where the employee terminates their employment prior to the actual payment of the STI, fraud, defalcation, or gross misconduct by the participant.

REMUNERATION REPORT

LONG TERM INCENTIVE PLAN (LTIP)

Currently, the LTIP is an annually offered at risk equity component of remuneration for KMP Executives and nominated senior Executives ensuring that their interests in enhancing the mid to longer term growth potential of the Company are aligned with the interests of shareholders.

Long Term Incentive Performance metrics

Form of equity

The LTIP is in the form of a performance rights plan. Rights awarded are subject to three year performance hurdles and service vesting conditions. The performance rights confer the right (following valid conversion) to the value of a share at the time, either settled in shares that may be issued or settled in the form of cash at the discretion of the Board (a feature intended to ensure appropriate outcomes in the case of separation). There is no entitlement to dividends during the measurement period.

LTI value

The Board retains discretion to determine the value of LTI to be offered each reporting period, subject to shareholder approval in relation to Directors.

For performance rights to be granted in FY23 with a performance period including FY23, FY24 and FY25, the number of performance rights granted will be based upon a dollar value divided by the VWAP five trading days before and five trading days after the announcement of the Company's audited financial results. This VWAP basis of measurement is consistent with prior year.

In previous years, the number of performance rights granted was based upon a dollar value divided by the VWAP for the five trading days prior to the date of offer which was typically after the AGM in August/September. However, a decision was made to change this basis of measurement from FY21 following independent advice, consideration of prevailing market practice and closer alignment with release of the Group financial results.

Measurement period

The measurement period will include three reporting periods unless otherwise determined by the Board. Measurement periods of three years combined with annual grants will produce overlapping cycles that will promote a focus on producing long term sustainable performance/value improvement and mitigates the risk of manipulation and short-termism.

The measurement period for FY22 offers commenced 3 May 2021 and ends 28 April 2024 for the performance period of FY22, FY23 and FY24. The measurement period for FY23 offers commences on 2 May 2022 and ends 27 April 2025 for the performance period of FY23, FY24 and FY25.

Vesting conditions

The Board has discretion to set vesting conditions for each offer. Performance rights that do not vest will lapse.

FY22 and FY23 offers

As reported in FY21, a second performance condition of Relative TSR has been introduced for the FY22 grant under the LTIP.

Compound EPS growth will be measured by calculating the compound growth in the Company's underlying (pre AASB 16) basic EPS over the performance period. The underlying (pre AASB 16) basic EPS is disclosed in the Operating and Financial Review of the Directors Report within the Group's annual audited financial reports and will continue as a performance measure under the LTIP. The weighting for the EPS hurdle is 50% of the total award.

The Board retains a discretion to adjust the EPS performance condition to ensure that participants are not penalised nor provided with a windfall benefit arising from matters outside of management's control that affect EPS (for example, excluding one-off non-recurrent items or the impact of significant acquisitions or disposals).

The threshold and target EPS growth hurdles remain unchanged from FY21. No changes to the LTIP measures or targets, thresholds or award scales are intended for FY23.

The following vesting scale applied to the performance rights offered in FY22 and will apply to performance rights offered in FY23:

Performance Level	Annualised EPS growth (CAGR)	% of max/ stretch/ grant vesting
Stretch/Maximum	16.5%	100%
Between Target and Stretch	>11%, <16.5%	Pro-rata
Target	11%	50%
Between Threshold and Target	>5.5%, <11%	Pro-rata
Threshold	5.5%	25%
Below Threshold	<5.5%	0%

The TSR hurdle is based on a volume weighted average share price (VWAP) benchmark of ten trading days either side of the 2021 results announcement on 29 June 2021. Measurement will be against the VWAP benchmark ten days either side of the announcement of our financial results in late June 2024. The Board has determined that the ASX 200 Index is sufficiently broad to measure relativity from the start of the performance period (2 May 2021). The weighting for the TSR hurdle is 50% of the total award.

REMUNERATION REPORT

Relative TSR performance will be tested at the same time as Compound EPS Growth in accordance with the following vesting schedule:

Relative TSR of Collins Foods Limited	Proportion of performance rights to vest
Below the 50th percentile	0%
At the 50th percentile	25%
Between the 50th percentile and 75th percentile	3% for each 1% > 50%, < 75%
At or above the 75th percentile	100%

Retesting

The plan rules do not contemplate retesting and therefore retesting is not a feature of the Company's current LTIP offers.

Amount payable for performance rights

No amount is payable for performance rights. The value of rights is included in assessments of remuneration benchmarking and policy positioning.

Conversion of vested performance rights

Under the plan rules, the conversion of performance rights to shares occurs automatically upon vesting conditions being declared by the Board as having been met, except where the Board exercises its discretion to settle in the form of cash. Vesting is determined following receipt of the audited accounts for the relevant performance periods.

No amount is payable by participants to exercise vested performance rights in respect of any grants.

Disposal restrictions and other related matters

The Company may impose a mandatory holding lock on the shares or a participant may request they be subject to a voluntary holding lock.

Performance rights are not entitled to receive a dividend. Any shares issued or transferred to a participant upon vesting of performance rights are only entitled to dividends if they were issued on or before the relevant dividend record date.

Shares issued or transferred under the LTIP rank equally in all respects with other shares on issue.

In the event of a capital reconstruction of the Company (consolidation, subdivision, reduction, cancellation or return), the terms of any outstanding performance rights will be amended by the Board to the extent necessary to comply with the listing rules at the time of reconstruction.

Any bonus issue of securities by way of capitalisation of profits, reserves or share capital account will confer on each performance right, the right:

- to receive on exercise or vesting of those performance rights, not only an allotment of one share for each of the performance rights exercised or vested but also an allotment of the additional shares and/or other securities the employee would have received had the employee participated in that bonus issue as a holder of shares of a number equal to the shares that would have been allotted to the employee had they exercised those incentives or the performance rights had vested immediately before the date of the bonus issue; and
- to have profits, reserves or share premium account, as the case may be, applied in paying up in full those additional shares and/or other securities.

Subject to a reconstruction or bonus issue, performance rights do not carry the right to participate in any new issue of securities including pro-rata issues.

Performance rights will not be quoted on ASX. The Company will apply for quotation of any shares issued under the LTIP.

Cessation of employment

In the event of cessation of employment within 12 months of the date of grant, unvested performance rights are forfeited. In the event of cessation of employment after 12 months but before the conclusion of the vesting period, unvested performance rights are considered forfeited, unless otherwise determined by the Board, in which case any service condition will be deemed to have been fulfilled as at the testing date and the performance rights remain subject to performance testing along with other participants. It is noted that the Board has discretion to allow "Good Leavers" to retain their participation in the LTIP beyond the date of cessation of employment when deemed appropriate to the circumstances.

Change of control of the Company

If in the opinion of the Board a change of control event has occurred, or is likely to occur, the Board may declare a performance right to be free of any vesting conditions and, if so, the Company must issue or transfer shares in accordance with the LTIP rules. In exercising its discretion, the Board will consider whether measurement of the vesting conditions (on a pro-rata basis) up to the date of the change of control event is appropriate in the circumstances.

REMUNERATION REPORT

MIX OF BASE SALARY AND INCENTIVES BASED REMUNERATION AND PROPORTIONALITY

As reported in FY21, the Board reviewed the remuneration mix of the Managing Director & CEO and other KMP Executives as part of the review of the STIP and LTIP. As a result, the mix of Base Salary, STI and LTI for FY22 remained unchanged for the Managing Director & CEO, but other KMP Executives saw an increase in LTI vesting rates to 40% of Target and 80% for Stretch performance. ⁽¹⁾

The following table shows the range of remuneration mix that was offered for current KMP Executives during FY22, for target performance.

Mix of remuneration (excludes Other Benefits)	Managing Director & CEO	Other KMP Executives
Base Salary	50%	53%
STI (at Target performance)	25%	26 - 27%
LTI (at Target performance)	25%	20 - 21%

(1) The FY22 increase in LTI vesting rates was not applied to Helen Moore (COO – KFC Aust). The increase will apply from FY23.

The Board considers that the adjustments to the remuneration mix for other KMP Executives (Base Salary, STI and LTI) in FY22 result in appropriately weighted remuneration and will continue to:

- align executive remuneration practices with accepted market practices and current best-practices;
- motivate executives to continuously grow shareholder value by aligning their interests with those of shareholders through equity ownership; and
- manage the risk of short-termism inherent in fixed remuneration and short-term incentives by exposing a significant proportion of remuneration to the longer term consequences of decision making.

The same mix of Base Salary, STI and LTI is anticipated for FY23 for the Managing Director & CEO and other KMP Executives.

Company performance

The Company's performance during the reported period and the previous four reporting periods in accordance with the requirements of the Corporations Act follow:

FY end date	Revenue (\$m)	Profit after tax (\$m)	Share price	Change in share price	(1) Dividends	Short term change in shareholder value over 1 year (SP change + dividends)		Long term (cumulative) 3 years change in shareholder value	
						Amount	%	Amount	%
FY22	\$1,184.52	\$54.80	\$10.15	(\$1.22)	\$0.245	(\$0.975)	(9%)	\$3.22	42%
FY21	(2) \$1,065.90	(3) \$32.61	\$11.37	\$4.43	\$0.210	\$4.64	67%	\$6.61	124%
FY20	\$981.73	(4) \$31.26	\$6.94	(\$0.65)	\$0.200	(\$0.45)	(6%)	\$2.24	43%
FY19	\$901.22	(5) \$39.11	\$7.59	\$2.24	\$0.180	\$2.42	45%	\$4.08	101%
FY18	\$770.94	\$32.49	\$5.35	\$0.10	\$0.170	\$0.27	5%	\$3.37	138%

(1) Dividends used are the cash amount (post franking).

(2) Excludes Sizzler Australia revenues.

(3) FY21 restated as a result of a change in accounting policy for the recognition of cloud computing arrangements.

(4) Includes the impact of AASB 16.

(5) Excludes the impact of AASB 16.

REMUNERATION REPORT

Statutory Remuneration disclosures for FY22

KMP EXECUTIVE REMUNERATION

The following table outlines the remuneration received by KMP Executives of the Company during FY22 and FY21 prepared according to statutory disclosure requirements and applicable accounting standards.

KMP Executive remuneration for FY22 (with FY21 comparatives) is reported in four components being Base Salary (including superannuation), Other Benefits, awarded values of STI and awarded values of LTI remuneration.

Name	Role(s)	Year	Base salary (incl. super)	Other benefits	Total fixed remun- eration	Short Term Incentive		⁽¹⁾ Long Term Incentive		⁽²⁾ Total Reward	⁽³⁾ Change in accrued leave	Termination benefits
						Amount	% of Total Reward	Amount	% of Total Reward			
Drew O'Malley ⁽⁴⁾	MD & CEO	2022	\$858,537	\$37,050	\$895,587	\$434,139	26%	\$357,304	22%	\$1,687,030	(\$36,727)	–
		2021	\$721,692	\$46,902	\$768,594	\$460,996	31%	\$239,378	16%	\$1,468,968	\$46,717	–
Hans Miete ⁽⁵⁾	CEO - CF Europe	2022	\$404,014	\$36,378	\$440,392	\$310,869	38%	\$67,654	8%	\$818,915	\$24,094	–
		2021	\$227,322	\$20,363	\$247,685	\$40,227	14%	–	–	\$287,912	\$13,059	–
Nigel Williams	Group CFO	2022	\$595,954	\$40,035	\$635,989	\$301,402	27%	\$182,938	16%	\$1,120,329	\$568	–
		2021	\$567,695	\$51,233	\$618,928	\$347,184	31%	\$160,140	14%	\$1,126,252	\$17,084	–
Dawn Linaker	CPO	2022	\$453,751	\$38,386	\$492,137	\$229,516	27%	\$136,919	16%	\$858,572	\$1,240	–
		2021	\$432,398	\$52,658	\$485,056	\$211,502	26%	\$115,106	14%	\$811,664	\$4,136	–
Helen Moore ⁽⁶⁾	COO – KFC Aust	2022	\$419,871	\$23,701	\$443,572	\$213,044	30%	\$63,569	9%	\$720,185	\$7,253	–
		2021	–	–	–	–	–	–	–	–	–	–
David Timm ^{(7) (8)}	CMO	2022	\$147,236	–	\$147,236	\$71,377	32%	\$7,166	3%	\$225,779	\$11,600	–
		2021	–	–	–	–	–	–	–	–	–	–

(1) The LTI value reported in this table is the amortised accounting charge of all grants that were not lapsed or vested at the start of the reporting period measured in accordance with AASB 2 Share-based Payment. Where a market-based measure of performance is used such as TSR, no adjustments can be made to reflect actual LTI vesting. However, in relation to non-market conditions, such as EPS, adjustments must be made to ensure the accounting charge matches the number vested.

(2) Excludes change in accrued leave balance.

(3) The change in accrued leave are measured in accordance with AASB 119 Employee Benefits.

(4) Appointed Managing Director & CEO effective 29 June 2021.

(5) FY22 salary converted at exchange rate of AUD \$1: EURO €0.6393 (FY21: AUD \$1: EURO €0.6215).

(6) Appointed Chief Operating Officer – KFC Australia effective 25 June 2021.

(7) Appointed Chief Marketing Officer effective 1 January 2022.

(8) FY22 salary converted at exchange rate of AUD \$1: GBP £0.5501.

Both target and awarded values of STI and LTI remuneration are outlined in the relevant sections of the Remuneration Report to assist shareholders to obtain a more complete understanding of remuneration as it relates to KMP Executives.

KMP EXECUTIVE REMUNERATION OPPORTUNITY FOR FY22 (NON-STATUTORY DISCLOSURE)

The following table is provided to shareholders as an illustration of the remuneration that was offered to KMP Executives for target performance during FY22. It should be noted that the table presents target incentive opportunities for achieving a challenging but achievable target level of performance. In the case of STI, the maximum incentive may be up to 50% higher (i.e. 75% of Base Salary). The maximum LTI is 100% of Base Salary for the Managing Director & CEO and 80% of Base Salary for KMP Executives.

Name	Role(s)	⁽¹⁾ Base Salary (incl. super)	Base Salary as a % of Total Reward	Short Term Incentive opportunity			Long Term Incentive opportunity			Other benefits	Total Reward
				Target % of Base Salary	Target STI amount	STI % of Total Reward	Target % of Base Salary	Target LTI amount	LTI % of Total Reward		
Drew O'Malley ⁽²⁾	MD & CEO	\$858,825	52%	50%	\$429,413	24%	50%	\$429,412	24%	\$37,050	\$1,754,700
Hans Miete	CEO - CF Europe	€265,000	55%	50%	€132,500	25%	40%	€106,000	20%	€23,258	€526,758
Nigel Williams	Group CFO	\$596,242	55%	50%	\$298,121	25%	40%	\$238,497	20%	\$40,035	\$1,172,895
Dawn Linaker	CPO	\$454,035	55%	50%	\$227,018	25%	40%	\$181,614	20%	\$38,386	\$901,053
Helen Moore ⁽³⁾	COO – KFC Aust.	\$495,000	54%	50%	\$247,500	26%	37.5%	\$185,625	20%	\$23,701	\$951,826
David Timm ⁽⁴⁾	CMO	£225,000	53%	50%	£112,500	26%	40%	£90,000	21%	–	£427,500

(1) Base salary based on a 52 week period (FY21: 52 week period).

(2) Appointed as Managing Director & CEO effective 29 June 2021.

(3) Appointed as Chief Operating Officer – KFC Australia effective 25 June 2021.

(4) Appointed as Chief Marketing Officer – effective 1 January 2022.

REMUNERATION REPORT

Performance outcomes for FY22 and FY21 including STI and LTI assessment

SHORT TERM INCENTIVES

The tables below set out details of STI and LTI performance outcomes for FY22 and FY21 when compared to target.

Name	Role(s)	FY22 Company level KPI Summary						Award outcomes FY22 paid FY23
		KPI summary	Average weighting	Average GES/ ESG target	EBITDA target	% of target achieved	Awarded	Total STI award (EBITDA, GES & ESG)
Drew O'Malley ⁽¹⁾	Managing Director & CEO	EBITDA	70%	–	\$142,917,000	110.8%	\$333,053	\$434,139
		GES	15%	64.8%	–	106.9%	\$68,880	
		ESG (Board discretion) ⁽⁴⁾	15%	0%	–	50%	\$32,206	
Hans Miete	CEO - CF Europe	EBITDA	80%	–	\$17,083,000	150.0%	\$248,695	\$310,869
		GES	20%	70.5%	–	150.0%	\$62,174	
Nigel Williams	Group CFO	EBITDA	70%	–	\$142,917,000	110.8%	\$231,223	\$301,402
		GES	15%	64.8%	–	106.9%	\$47,820	
		ESG (Board discretion) ⁽⁴⁾	15%	0%	–	50%	\$22,359	
Dawn Linaker	CPO	EBITDA	70%	–	\$142,917,000	110.8%	\$176,075	\$229,516
		GES	15%	64.8%	–	106.9%	\$36,414	
		ESG (Board discretion) ⁽⁴⁾	15%	0%	–	50%	\$17,027	
Helen Moore ⁽²⁾	COO – KFC Aust	EBITDA	70%	–	\$163,961,000	111.8%	\$165,417	\$213,044
		GES	15%	63.5%	–	100.2%	\$31,767	
		ESG (Board discretion) ⁽⁴⁾	15%	0%	–	50%	\$15,860	
David Timm ⁽³⁾	CMO	EBITDA	80%	–	\$7,955,000	150%	\$61,180	\$71,377
		GES	20%	67.0%	–	150.0%	\$10,197	

(1) Appointed as Managing Director & CEO effective 29 June 2021.

(2) Appointed as Chief Operating Officer – KFC Australia effective 25 June 2021.

(3) Appointed as Chief Marketing Officer effective 1 January 2022.

(4) The Board exercised a downward discretion to modify the percentage eligible for payment of a STI for FY22 associated with the ESG target to 50% of possible award.

For the purposes of the STI awarded in FY22, pre AASB 16 underlying EBITDA was adjusted for non-trading items relating to: the gain on sale of land, FX movements on dividend received, fair value gain on debt modification, Netherlands acquisition costs and KFC Europe provisions for restaurant closures, totalling \$3.4 million, to calculate the STI performance outcomes.

Name	Role(s)	FY21 Company level KPI Summary						Award outcomes FY21 paid FY22
		KPI summary	Average weighting	Average GES target	EBITDA target	% of target achieved	Awarded	Total STI award (EBITDA and GES)
Drew O'Malley ⁽¹⁾	Managing Director & CEO	EBITDA	80%	–	\$129,505,000	103.7%	\$357,396	\$460,996
		GES	20%	64.3%	–	107.0%	\$103,600	
Hans Miete ⁽²⁾	CEO - CF Europe	EBITDA	80%	–	\$3,416,000	–	–	–
		GES	20%	68.5%	–	115.3%	–	
Nigel Williams	Group CFO	EBITDA	80%	–	\$129,505,000	103.7%	\$269,161	\$347,184
		GES	20%	64.3%	–	107.0%	\$78,023	
Dawn Linaker	CPO	EBITDA	80%	–	\$129,505,000	103.7%	\$163,971	\$211,502
		GES	20%	64.3%	–	107.0%	\$47,531	

(1) Appointed as Chief Executive Officer effective 1 July 2020.

(2) Appointed as Chief Executive Officer Europe effective 5 October 2020.

For the purposes of the STI awarded in FY21, pre AASB 16 underlying EBITDA was adjusted for non-trading items relating to KFC Europe provisions for restaurant closures, digital menu board costs, Netherlands acquisition costs and Netherlands development agreement fee, totalling \$2.0 million, to calculate the STI performance outcomes.

LONG TERM INCENTIVES

During the 2020 financial year, grants under the long term incentive plan were made on 16 September 2019 with a performance period of FY20, FY21 and FY22 (FY20 Grant). The performance period for the FY20 Grant commenced on 29 April 2019 and ended on 1 May 2022 (Vesting Rights). It is the view of the Board that it is important for the Board to have the ability to make adjustments, where appropriate, to ensure the alignment between Company performance and KMP Executive reward and this is in the interests of all stakeholders including shareholders.

REMUNERATION REPORT

The adjustments proposed by management for the FY22 year accepted by the Board are:

	\$'000,000	Comment
Statutory NPAT Pre AASB 16	\$61.2	
Adjustments:		
Fair value loss on debt modification	\$1.0	(Note (a) below)
Adjusted NPAT Result for LTI	\$62.2	

- Note (a) Fair value loss on debt modification resulting from refinancing of debt facilities conducted during the year.

Allowing for these adjustments, an EPS CAGR of 10.32% was achieved, resulting in 47% of the maximum long term incentives eligible to vest following the reporting period being completed, becoming vested.

In exercising discretion, the Board considered adjustments to ensure that participants are not penalised, nor provided with a windfall benefit arising from matters outside executive's control that affect EPS (for example, one-off non-recurrent items or the impact of significant acquisitions or disposals).

Name	Role(s)	Tranche	Weighting	Number of eligible to vest in FY23 for FY22 completion	% of max/ stretch/ grant vested	Number vested	Grant date VWAP	\$ Value of LTI that vested (as per grant date VWAP)
Drew O'Malley	Managing Director & CEO	EPSC	100%	30,632	47%	14,366	\$9.0426	\$129,906
Nigel Williams	Group CFO	EPSC	100%	30,632	47%	14,366	\$9.0426	\$129,906
Dawn Linaker	CPO	EPSC	100%	21,808	47%	10,227	\$9.0426	\$92,479

In relation to the completion of the reporting period, previous grants of equity made under the LTI plan during FY21 on 16 October 2020 with a performance period of FY21, FY22 and FY23 (FY21 Grant), these will be eligible for vesting during FY24 after the completion of FY23.

The table below sets out the annualised compound EPS growth hurdles applicable to the FY21 Grants:

Performance level	Annualised EPS growth (CAGR)	% of max/ stretch/grant vesting
Stretch/Maximum	16.5%	100%
Between target and stretch	>11%, <16.5%	Pro-rata
Target	11%	50%
Below threshold and target	>5.5%, <11%	Pro-rata
Threshold	5.5%	25%
Below Threshold	<5.5%	0%

VESTING RIGHTS FOR RETIRED MANAGING DIRECTOR & CEO

At the 2019 AGM, shareholders approved the granting of performance rights to the then Managing Director & CEO, Graham Maxwell, who had given 12 months' notice of his intention to retire effective 1 July 2020. At the time, the Board had reserved its rights in relation to how these performance rights would be treated post Mr Maxwell's employment in light of the fact that he would be working out the entire 12 months of his notice period. The Board considered Mr Maxwell to be an extremely "good leaver" having continued to demonstrate the highest levels of engagement and leadership through the entire 12 months of his notice period and at the same time being of great assistance in the transitioning of his successor, Drew O'Malley into the CEO role. Noting also that Mr Maxwell would not be eligible for any termination payment beyond accrued leave, the Board decided that he would retain a pro-rata portion of the currently unvested performance rights he was previously granted. Those grants that remain on issue were:

- 95,105 performance rights granted in FY20 for the performance period of FY20, FY21 and FY22. These rights are eligible for vesting in FY23 and Graham, having served as Managing Director & CEO for 14 of the 36 months (39%) of the FY20 - FY22 performance period will retain rights to 39%, or 37,091, performance rights.

There was no acceleration to vesting of any of these rights. That is, in line with the position for all other holders of the above performance rights, vesting would not occur until the performance period had been completed, and only if vesting rights had been triggered. The Board also considered that in line with all other performance rights holders, a voluntary lock would not be applied to any shares issued if any performance rights were to vest in the future. Accordingly, in line with the vesting determination decision outlined for the Vesting Rights above 17,395 Vesting Rights held by Graham Maxwell will convert to fully paid ordinary shares.

REMUNERATION REPORT

OTHER PERFORMANCE RIGHTS INFORMATION

All performance rights, the vesting of which are subject to EPS growth over defined reporting periods ending in 2019 through to 2022, expire in July 2021 through to July 2024 as set out in the table below:

Reporting period ended	Expiry date	Exercise price
1 May 2022	24 July 2024	Nil
2 May 2021	27 July 2023	Nil
3 May 2020	26 July 2022	Nil
28 April 2019	20 July 2021	Nil

There were two tranches of performance rights issued during the reporting period ended 1 May 2022. It should be noted that the fair value used for accounting purposes is not used to determine LTI allocations which adopt a volume weighted average price of the Company's shares as described in the LTI summary above. The fair value at grant date for the EPS performance condition grants was determined using a discounted cash flow model incorporating the assumptions below:

Assumption	Grant date	
	14 September 2021	1 January 2022
Tranche	14	14A
Fair value	\$11.76	\$12.69
Share price at Grant date	\$12.45	\$13.37
Term (years)	3	2.33
Dividend yield	1.85%	1.72%
Risk free interest rate	0.16%	0.75%

The fair value at grant date for the TSR performance condition grants was determined using a Monte-Carlo simulation model incorporating the assumptions below:

Assumption	Grant date	
	14 September 2021	1 January 2022
Tranche	14	14A
Fair value	\$7.54	\$8.62
Expiry date	24 July 2024	24 July 2024
Share price at Grant date	\$12.45	\$13.37
Expected dividend yield	1.91%	1.91%
Risk free interest rate	0.11%	0.78%

The following outlines the vesting scales that are applicable to the performance rights issued to executives during the current reported period and as part of remuneration for FY22:

Performance Level	Annualised EPS growth (CAGR)	% of max/ stretch/grant vesting
Stretch/Maximum	16.5%	100%
Between Target and Stretch	>11%, <16.5%	Pro-rata
Target	11%	50%
Between Threshold and Target	>5.5%, <11%	Pro-rata
Threshold	5.5%	25%
Below Threshold	<5.5%	0%

Relative TSR of Collins Foods Limited	Proportion of performance rights to vest
Below the 50th percentile	0%
At the 50th percentile	25%
Between the 50th percentile and 75th percentile	3% for each 1% > 50%, < 75%
At or above the 75th percentile	100%

There was one tranche of performance rights issued during the reporting period ended 2 May 2021. The fair value at grant date was determined using a discounted cash flow model incorporating the assumptions below:

Assumption	Grant date
	16 October 2020
Tranche	13
Fair value	\$10.20
Share price at Grant Date	\$10.78
Term (years)	3
Dividend Yield	1.86%
Risk free interest rate	0.14%

REMUNERATION REPORT

Employment terms for KMP Executives

SERVICE AGREEMENTS

A summary of contract terms in relation to KMP Executives is presented below:

Name	Position Held at Close of FY22	Duration of Contract	⁽¹⁾ Period of Notice		⁽²⁾ Termination Payments
			From Company	From KMP	
Drew O'Malley ⁽³⁾	Managing Director & CEO	Open ended	12 months	12 months	Up to 12 months
Hans Miete	CEO - CF Europe	Open ended	6 months	3 months	Up to 12 months
Nigel Williams	Group CFO	Open ended	6 months	6 months	Up to 12 months
Dawn Linaker	CPO	Open ended	6 months	6 months	Up to 12 months
Helen Moore ⁽⁴⁾	COO – KFC Australia	Open ended	6 months	6 months	Up to 12 months
David Timm ⁽⁵⁾	CMO	Open ended	3 months	3 months	Up to 12 months

(1) Provision is also made for the Group to be able to terminate these agreements on three months' notice in certain circumstances of serious ill health or incapacity of the KMP Executive.

(2) Under the Corporations Act, the Termination Benefit Limit is 12 months average Salary (last three years) unless shareholder approval is obtained.

(3) Appointed Managing Director & CEO effective 29 June 2021.

(4) Appointed Chief Operating Officer – KFC Australia effective 25 June 2021.

(5) Appointed Chief Marketing Officer effective 1 January 2022.

The treatment of incentives in the case of termination is addressed in separate sections of this report that give details of incentive design.

With regards to Drew O'Malley, Hans Miete, Nigel Williams, Helen Moore and David Timm there is a restraint of trade period of 12 months. On appointment to the Board, all Non-executive Directors enter into a service agreement with the Company in the form of a letter of appointment. The letter summarises the Board policies and terms, including compensation relevant to the office of the director. Non-executive Directors are not eligible to receive termination payments under the terms of the appointments.

Non-executive Director fee rates and fee limit

NON-EXECUTIVE DIRECTOR REMUNERATION

The remuneration for Non-executive Directors is set taking into consideration factors including:

- the level of fees paid to Board members of other publicly listed Australian companies of similar size;
- operational and regulatory complexity; and
- the accountabilities and workload requirements of each Board member.

Non-executive Directors' remuneration comprises the following components:

- board and committee fees; and
- superannuation (compulsory contributions).

Board fees are structured by having regard to the accountabilities of each role fulfilled by a Director within the Board. The Company's constitution allows for additional payments to be made to Directors where extra or special services are provided.

Non-executive Director fees are managed within the current annual fees limit of \$1,200,000 which was approved by shareholders at the 2019 Annual General Meeting.

The following table outlines the Non-executive Director fee rates that were applicable during the reported period:

Function	Role	Fee including super from 3 May 2021
Main Board	Chair (inclusive of committee memberships)	\$320,000
	Member	\$127,400
Audit and Risk Committee	Committee Chair	\$30,000
	Committee Members	\$14,500
Remuneration and Nomination Committee	Committee Chair	\$30,000
	Committee Members	\$12,500

REMUNERATION REPORT

Remuneration received by Non-executive Directors in FY22 and FY21 is disclosed below:

Name	Role	Year	Board and Committee Fees	Super-annuation	Other benefits	Termination benefits	⁽¹⁾ Total
Robert Kaye, SC	Independent, Non-executive Chairman	2022	\$296,720	\$23,280	–	–	\$320,000
	Independent, Non-executive Chairman	2021	\$249,749	–	–	–	\$249,749
Mark Hawthorne ⁽²⁾	Independent, Non-executive Director	2022	\$49,744	\$4,974	–	–	\$54,718
	Independent, Non-executive Director	2021	–	–	–	–	–
Christine Holman	Independent, Non-executive Director	2022	\$140,462	\$13,938	–	–	\$154,400
	Independent, Non-executive Director	2021	\$122,011	\$11,630	–	–	\$133,641
Newman Manion ⁽³⁾	Non-executive Director	2022	\$45,987	\$4,490	–	–	\$50,477
	Non-executive Director	2021	\$122,004	\$11,638	–	–	\$133,642
Bronwyn Morris AM	Independent, Non-executive Director	2022	\$167,632	\$2,268	–	–	\$169,900
	Independent, Non-executive Director	2021	\$132,656	\$12,602	–	–	\$145,258
Kevin Perkins	Non-executive Director	2022	\$140,462	\$13,938	–	–	\$154,400
	Non-executive Director	2021	\$122,047	\$11,594	–	–	\$133,641
Russell Tate	Independent, Non-executive Director	2022	\$171,900	–	–	–	\$171,900
	Independent, Non-executive Director	2021	\$145,847	–	–	–	\$145,847

(1) Change of rates part way through 2021. First stage of rate change commenced from 1 October 2020 with full rate applicable from 1 May 2022.

(2) Appointed Independent Non-executive Director effective 23 December 2021.

(3) Resigned as Non-executive Director effective 27 August 2021.

Changes in KMP held equity

The following table outlines the changes in the amount of equity held by KMP Executives over the reporting period:

Name	Security	Number held at open 2022	Granted as compensation	Performance Rights forfeited	Received on exercise of Performance Rights	Acquisition/ (Disposal)	Number held at close 2022
Drew O'Malley ⁽¹⁾	Shares	20,000	–	–	14,887	5,113	40,000
	Performance Rights	150,125	74,005	(22,332)	(14,887)	–	186,911
Hans Miete	Shares	–	–	–	–	–	–
	Performance Rights	–	28,808	–	–	–	28,808
Nigel Williams	Shares	22,283	–	–	17,118	–	39,401
	Performance Rights	104,409	41,102	(25,678)	(17,118)	–	102,715
Dawn Linaker	Shares	15,017	–	–	11,626	1,816	28,459
	Performance Rights	74,464	31,299	(17,439)	(11,626)	–	76,698
Helen Moore ⁽²⁾	Shares	–	–	–	–	416	416
	Performance Rights	–	27,069	–	–	–	27,069
David Timm ⁽³⁾	Shares	–	–	–	–	–	–
	Performance Rights	–	8,908	–	–	–	8,908
TOTAL		386,298	211,191	(65,449)	–	7,345	539,385

(1) Appointed as Managing Director & CEO effective 29 June 2021.

(2) Appointed Chief Operating Officer – KFC Australia effective 25 June 2021.

(3) Appointed Chief Marketing Officer effective 1 January 2022.

The following table outlines the changes in the amount of equity held directly or indirectly by Non-executive Directors over the reporting period:

Name	Security	Number held at open 2022	Additions	Disposals	Other	Number held at close 2022
Robert Kaye, SC	Shares	52,872	2,941	–	–	55,813
Mark Hawthorne ⁽¹⁾	Shares	–	3,000	–	–	3,000
Christine Holman	Shares	14,000	3,000	–	–	17,000
Newman Manion ⁽²⁾	Shares	21,820	–	–	(21,820)	–
Bronwyn Morris AM	Shares	16,456	3,000	–	–	19,456
Kevin Perkins	Shares	7,221,484	–	–	–	7,221,484
Russell Tate	Shares	21,820	–	–	–	21,820
TOTAL		7,348,452	11,941	–	(21,820)	7,338,573

(1) Appointed Independent Non-executive Director effective 23 December 2021.

(2) Resigned as Non-executive Director effective 27 August 2021. The number disclosed under Other represents number of shares held at resignation date.

REMUNERATION REPORT

2022 Equity Grants			
Name	Role(s)	FY in which Rights may vest	Maximum value yet to vest (\$)
Drew O'Malley ⁽¹⁾	Managing Director & CEO	2023	–
		2024	135,837
		2025	347,591
Hans Miete ⁽²⁾	CEO - CF Europe	2023	–
		2024	–
		2025	135,307
Nigel Williams	Group CFO	2023	–
		2024	51,150
		2025	193,050
Dawn Linaker	CPO	2023	–
		2024	38,949
		2025	147,007
Helen Moore ⁽³⁾	COO – KFC Australia	2023	–
		2024	–
		2025	127,139
David Timms ⁽⁴⁾	CMO	2023	–
		2024	–
		2025	62,702

(1) Appointed Managing Director & CEO effective 29 June 2021.

(2) Appointed CFO – Europe effective 5 October 2020.

(3) Appointed Chief Operating Officer – KFC Australia effective 25 June 2021.

(4) Appointed Chief Marketing Officer effective 1 January 2022.

Group Securities Trading Policy

The Group Securities Trading Policy is available on the Company's website. It contains the standard references to insider trading restrictions that are a legal requirement under the Corporations Act, as well as conditions associated with good corporate governance. The Group Securities Trading Policy follows the recommendations set out in ASX Guidance Note 27, "Trading Policies". The policy specifies "trading windows" during which Directors and restricted employees of the Company may trade in the securities of the Company. It requires Directors and restricted employees to obtain prior written clearance for any trading in the Company's securities and prohibits trading at all other times unless an exception is granted following an assessment of the circumstances (for example financial hardship). Trading windows remain open for 30 days. The first day of the trading window is the trading day after each of the following events:

- announcement to ASX of the Company's full or half-year results;
- Annual General Meeting; or
- release of a disclosure document offering equity securities in the Company.

The Board may suspend all dealings in the Company's securities at any time, should it be appropriate.

Securities Holding Policy

The Board currently sees a Securities Holding Policy as unnecessary since executives receive a significant component of remuneration in the form of equity. All of the Directors hold equity in the Company voluntarily. The Company's constitution states that Directors are not required to be a shareholder in order to be appointed as a director. The Board continues to encourage executives to hold vested LTIs post vesting, to support ongoing alignment.

Remuneration consultant engagement policy

The Company has adopted a remuneration consultant (**RC**) engagement policy which is intended to manage the interactions between the Company and RCs. This is to support the independence of the Remuneration and Nomination Committee and provide clarity regarding the extent of any interactions between management and the RC. This policy enables the Board to state with confidence whether the advice received has been independent, and why that view is held. The Policy states that RCs are to be approved and engaged by the Board before any advice is received, and that such advice may only be provided to an independent Non-executive Director. Any interactions between management and the RC must be approved and overseen by the Remuneration and Nomination Committee.

Other remuneration related matters

There were no loans to Directors or other KMP at any time during the reporting period, and no relevant material transactions involving KMP other than compensation and transactions concerning shares and performance rights as discussed in this report.

REMUNERATION REPORT

Most recent AGM – Remuneration Report comments and voting

At the most recent AGM in 2021: 99.19% of votes cast at the meeting in favour of the adoption of the Remuneration Report.

External remuneration consultant advice

During the reporting period, the Board approved and engaged an external remuneration consultant to provide KMP remuneration recommendations and advice. The consultants and the amount payable for the information and work that led to their recommendations are listed below:

Egan & Associates	Review of and advice on remuneration practices evident in the market for Non-Executive directors and executive key management personnel.
	\$11,800 (ex GST and administration fees)

So as to ensure that KMP remuneration recommendations were free from undue influence from the KMP to whom they relate, the Company established policies and procedures governing engagements with external remuneration consultants. The key aspects include:

- as legally required, KMP remuneration recommendations may only be received from consultants who have been approved by the Board. Before such approval is given and before each engagement the Board ensures that the consultant is independent of KMP.
- as required by law, KMP remuneration recommendations are only received by non-executive directors, mainly, the Chair of the Remuneration and Nomination Committee.
- the policy seeks to ensure that the Board controls any engagement by management of Board approved remuneration consultants to provide advice other than KMP remuneration recommendations and any interactions between management and external remuneration consultants when undertaking work leading to KMP remuneration recommendations.

The Board is satisfied that the KMP remuneration recommendations received were free from undue influence from KMP to whom the recommendations related. The reasons the Board is satisfied include that it is confident that the policy for engaging external remuneration consultants is being adhered to and operating as intended. The Board has been closely involved in all dealings with the external remuneration consultants and each KMP remuneration recommendation received during the reporting period was accompanied by a legal declaration from the consultant to the effect that their advice was provided free from undue influence from the KMP to whom the recommendations related.

Indemnification and insurance of officers

The Company's Constitution provides that it must in the case of a person who is or has been a Director or Secretary of the Group and may in the case of an officer of the Company, indemnify them against liabilities incurred (whilst acting as such officers) and the legal costs of that person to the extent permitted by law. During the period, the Company has entered into a Deed of Indemnity, Insurance and Access with each of the Company's Directors, executives and Company Secretary.

No Director or officer of the Company has received benefits under an indemnity from the Company during or since the end of the period.

The Company has paid a premium for insurance for officers of the Group. The cover provided by the insurance contract is customary for this type of insurance policy. Details of the nature of the liabilities covered or the amount of the premium paid in respect of this insurance contract are not disclosed as such disclosure is prohibited under the insurance contract.

Proceedings on behalf of the Company

No proceedings have been brought or intervened in on behalf of the Company with leave of the Court under section 237 of the *Corporations Act 2001*.

Non-audit services

During the period, the Company's Auditor (PricewaterhouseCoopers) performed other services in addition to its audit responsibilities. Whilst their main role is to provide audit services to the Company, the Company does employ their specialist advice where appropriate.

The Board of Directors has considered the position and, in accordance with advice received from the Audit and Risk Committee, is satisfied that the provision of the non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The Directors are satisfied that the provision of non-audit services by the auditor, as set out below, did not compromise the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services have been reviewed by the Audit and Risk Committee to ensure they do not impact the impartiality and objectivity of the auditor; and
- none of the services undermine the general principles relating to auditor independence, including not reviewing or auditing the auditor's own work, not acting in a management or a decision making capacity for the Company, not acting as advocate for the Company, or not jointly sharing economic risk or rewards.

During the period the following fees were paid or payable for non-audit services provided by the auditor of the parent entity, its related practices and non-related audit firms:

	2022 Whole dollars \$	2021 Whole dollars \$
AUDIT AND OTHER ASSURANCE SERVICES		
AUDIT SERVICES:		
<i>PricewaterhouseCoopers Australian firm:</i>		
Audit and review of financial reports and other audit work under the Corporations Act 2001	401,370	579,747
Audit and review of financial reports and other audit work for foreign subsidiary	45,402	42,432
<i>Network firm of PricewaterhouseCoopers Australia:</i>		
Audit and review of financial reports and other audit work for foreign subsidiary	349,618	506,824
	796,390	1,129,003
OTHER ASSURANCE SERVICES:		
<i>PricewaterhouseCoopers Australian firm:</i>		
Restaurant sales certificates	25,096	29,478
Agreed upon procedures for covenant calculations	7,650	7,650
ESG support	70,890	–
<i>Network firm of PricewaterhouseCoopers Australia:</i>		
Government subsidy audit	–	129,620
Taxation advice	10,457	–
	114,093	166,748
Total remuneration for audit and other assurance services	910,483	1,295,751
TAXATION SERVICES		
<i>PricewaterhouseCoopers Australian firm:</i>		
Tax compliance services, including review of tax returns and allowance claims	46,560	58,160
<i>Network firm of PricewaterhouseCoopers Australia:</i>		
Tax compliance services, including review of company tax returns	5,011	56,675
Total remuneration for taxation services	51,571	114,835
OTHER SERVICES		
<i>PricewaterhouseCoopers Australian firm:</i>		
Acquisition related due diligence	120,000	276,787
Total remuneration for other services	120,000	276,787
TOTAL REMUNERATION FOR SERVICES	1,082,054	1,687,373

It is the Group's policy to employ PricewaterhouseCoopers on assignments additional to their statutory audit duties where PricewaterhouseCoopers' expertise and experience with the Group are important. These assignments are principally tax advice, due diligence reporting on acquisitions and capital raisings, or where PricewaterhouseCoopers is awarded assignments on a competitive basis. It is the Company's policy to seek competitive tenders for all major consulting projects.

Auditor's Independence Declaration

A copy of the Auditor's Independence Declaration as required under section 307C of the Corporations Act 2001 is set out on page 29.

ROUNDING OF AMOUNTS

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to the "rounding off" of amounts in the Directors' Report. Amounts in the Directors' Report have been rounded off in accordance with that Instrument to the nearest thousand dollars, or in certain cases, to the nearest dollar.

AUDITOR

PricewaterhouseCoopers continues in office in accordance with section 327 of the *Corporations Act 2001*. This report is made in accordance with a resolution of Directors.



Robert Kaye SC
Chair

Brisbane
28 June 2022



Auditor's Independence Declaration

As lead auditor for the audit of Collins Foods Limited for the period 3 May 2021 to 1 May 2022, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Collins Foods Limited and the entities it controlled during the period.

A handwritten signature in black ink that reads 'Michael Crowe'.

Michael Crowe
Partner
PricewaterhouseCoopers

Brisbane
28 June 2022

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CONSOLIDATED INCOME STATEMENT

For the reporting period ended 1 May 2022

	Notes	2022 \$000	(1) 2021 \$000
Revenue	A3	1,184,521	1,065,905
Cost of sales		(562,358)	(505,996)
Gross profit		622,163	559,909
Selling, marketing and royalty expenses		(256,607)	(228,164)
Occupancy expenses		(79,523)	(77,158)
Restaurant related expenses		(93,291)	(90,083)
Administrative expenses (1)		(71,660)	(63,680)
Other expenses		(15,142)	(10,985)
Other income		1,588	727
Other gains/(losses) – net (2)	G2	3,373	(321)
Profit from continuing operations before finance income, finance costs and income tax (EBIT)		110,901	90,245
Finance costs	A4	(30,207)	(29,391)
Share of net profit/(loss) of associates and joint ventures accounted for using the equity method	E1	(5)	50
Profit from continuing operations before income tax		80,689	60,904
Income tax expense	G12	(25,890)	(23,633)
Profit from continuing operations		54,799	37,271
Loss from discontinued operation (attributable to equity holders of the Company)	F2	–	(4,663)
Net profit attributable to members of Collins Foods Limited		54,799	32,608

	Notes	2022 cents per share	(1) 2021 cents per share
Basic earnings per share from continuing operations (cents)	G3	46.96	31.97
Basic earnings per share from discontinued operations (cents)	G3	–	(4.00)
Diluted earnings per share from continuing operations (cents)	G3	46.75	31.82
Diluted earnings per share from discontinued operations (cents)	G3	–	(3.98)

	Notes	2022 Shares	2021 Shares
Weighted average basic ordinary shares outstanding	G3	116,696,110	116,581,244
Weighted average diluted ordinary shares outstanding	G3	117,223,628	117,141,933

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

(2) Certain items previously classified as Other expenses, such as Net foreign exchange gain, Net loss on disposal of property, plant and equipment and Net gain/(loss) on disposal of leases, have been reclassified to Other gains/(losses) – net. The comparative values have been reclassified to reflect this change.

The above Consolidated Income Statement should be read in conjunction with the accompanying Notes.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the reporting period ended 1 May 2022

	Notes	2022 \$000	(1) 2021 \$000
Net profit attributable to members of Collins Foods Limited		54,799	32,608
items that may be reclassified to profit or loss			
Other comprehensive income/(expense):			
Exchange differences on translation of foreign operations	G11	(511)	(5,891)
Cash flow hedges	G11	5,760	1,940
Income tax relating to components of other comprehensive income	G12	(1,728)	(582)
Other comprehensive income/(expense) for the period, net of tax		3,521	(4,533)
Total comprehensive income for the reporting period		58,320	28,075
Total comprehensive income for the period is attributable to:			
Owners of the parent		58,320	28,075

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note 12 for further details).

The above Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying Notes.

CONSOLIDATED BALANCE SHEET

As at 1 May 2022

	Notes	2022 \$000	(1) (2) 2021 \$000
ASSETS			
Current assets:			
Cash and cash equivalents	B1	97,217	95,717
Receivables ⁽²⁾	G4	4,200	3,041
Inventories		7,930	7,171
Derivative financial instruments	C3	662	–
Other assets		3,845	5,162
Total current assets		113,854	111,091
Non-current assets:			
Property, plant and equipment	G5	216,099	188,919
Intangible assets ⁽¹⁾⁽²⁾	G6	475,292	451,549
Right-of-use assets ⁽²⁾	G8	432,468	361,657
Deferred tax assets	G12	39,825	41,129
Investments accounted for using the equity method		2,397	2,402
Derivative financial instruments	C3	2,784	–
Other assets		252	356
Total non-current assets		1,169,117	1,046,012
Total assets		1,282,971	1,157,103
LIABILITIES			
Current liabilities:			
Trade and other payables ⁽²⁾	G9	116,473	96,654
Lease liabilities ⁽²⁾	G8	37,766	34,211
Current tax liabilities		5,514	7,084
Derivative financial instruments	C3	–	1,536
Provisions ⁽²⁾	G10	6,736	7,554
Total current liabilities		166,489	147,039
Non-current liabilities:			
Borrowings	B2	270,994	271,490
Lease liabilities	G8	439,623	363,601
Deferred tax liabilities	G12	5,148	4,580
Derivative financial instruments	C3	–	819
Provisions	G10	7,190	6,976
Total non-current liabilities		722,955	647,466
Total liabilities		889,444	794,505
NET ASSETS		393,527	362,598
EQUITY			
Contributed equity	D3	291,394	290,788
Reserves	G11	14,871	10,756
Retained earnings ⁽¹⁾		87,262	61,054
TOTAL EQUITY		393,527	362,598

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

(2) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

The above Consolidated Balance Sheet should be read in conjunction with the accompanying Notes.

CONSOLIDATED STATEMENT OF CASH FLOWS

For the reporting period ended 1 May 2022

	(1) Notes	2022 \$000	(2) 2021 \$000
Cash flows from operating activities			
Receipts from customers (inclusive of GST and VAT)		1,313,864	1,174,773
Payments to suppliers and employees (inclusive of GST and VAT) ⁽²⁾		(1,042,196)	(933,500)
Goods and services taxes (GST) and Value added taxes (VAT) paid		(59,236)	(58,061)
Interest received		–	1
Interest and other borrowing costs paid		(6,647)	(8,337)
Interest paid on leases ⁽³⁾	B1	(22,679)	(19,449)
Income tax paid		(26,772)	(27,179)
Net operating cash flows	B1	156,334	128,248
Cash flows from investing activities			
Payment for acquisition of subsidiary, net of cash acquired	A2	(28,339)	(3,943)
Payments for property, plant and equipment		(67,844)	(41,883)
Proceeds from sale of property, plant and equipment		4,246	267
Payments for intangible assets ⁽²⁾		(5,372)	(5,018)
Net investing cash flows		(97,309)	(50,577)
Cash flows from financing activities			
Refinance fees paid	B1	(1,472)	–
Proceeds from borrowings - bank loan facilities	B1	32,581	4,673
Repayment of borrowings and other obligations	B1	(28,000)	(42,000)
Payments for lease principal	B1	(36,465)	(31,222)
Dividends paid	B4	(28,591)	(24,482)
Net financing cash flows	B1	(61,947)	(93,031)
Net (decrease) increase in cash and cash equivalents		(2,922)	(15,360)
Cash and cash equivalents at the beginning of the reporting period		95,717	116,297
Effects of exchange rate changes on cash and cash equivalents		4,422	(5,220)
Cash and cash equivalents at end of reporting period	B1	97,217	95,717

(1) For cash flows specific to Sizzler Australia, which was discontinued in the 2021 full year reporting period, refer to Note F1. No cash flows are attributable to Sizzler Australia for the 2022 reporting period.

(2) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

(3) Interest paid on leases, including the prior year comparative, has been reclassified to operating cash flows.

The above Consolidated Statement of Cash Flows should be read in conjunction with the accompanying Notes.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the reporting period ended 1 May 2022

	Notes	Contributed equity	Reserves	Retained earnings	Total equity
2022		\$000	\$000	\$000	\$000
Balance as at 2 May 2021		290,788	10,756	61,054	362,598
Profit for the reporting period		–	–	54,799	54,799
Other comprehensive income		–	3,521	–	3,521
Total comprehensive income for the reporting period		–	3,521	54,799	58,320
Transactions with owners in their capacity as owners:					
Share based payments	G11	–	1,200	–	1,200
Dividends provided for or paid	B4	–	–	(28,591)	(28,591)
Performance rights vested	G11	606	(606)	–	–
End of the reporting period		291,394	14,871	87,262	393,527
2021		\$000	\$000	\$000	\$000
Balance as at 3 May 2020		290,788	14,088	52,928	357,804
Profit for the reporting period as previously reported		–	–	32,949	32,949
Expenses SaaS implementation costs previously capitalised ⁽¹⁾		–	–	(341)	(341)
Profit for the reporting period (restated) ⁽¹⁾		–	–	32,608	32,608
Other comprehensive income		–	(4,533)	–	(4,533)
Total comprehensive income for the reporting period		–	(4,533)	32,608	28,075
Transactions with owners in their capacity as owners:					
Share based payments	G11	–	1,201	–	1,201
Dividends provided for or paid	B4	–	–	(24,482)	(24,482)
End of the reporting period		290,788	10,756	61,054	362,598

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note 12 for further details).

The above Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying Notes.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

A: FINANCIAL OVERVIEW

This section provides information that is most relevant to explaining the Group's performance during the reporting period, and where relevant, the accounting policies that have been applied and significant estimates and judgements made.

A1: Segment information

A2: Business combinations

A3: Revenue

A4: Material profit or loss items from continuing operations

A1: Segment information

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing the performance of the operating segments, has been identified as the Managing Director & CEO.

DESCRIPTION OF SEGMENTS

Management has determined the operating segments based on the reports reviewed by the Managing Director & CEO that are used to make strategic decisions. Three reportable segments have been identified: KFC Restaurants Australia, KFC Restaurants Europe and Taco Bell Restaurants, all competing in the quick service restaurant market.

Other includes Shared Services which performs a number of administrative and management functions for the Group's restaurants, as well as the operating segment of Sizzler Asia Restaurants. This segment is not separately reportable due to its relative size in both the current and prior reporting periods.

SEGMENT INFORMATION PROVIDED TO THE MANAGING DIRECTOR & CEO

The following is an analysis of the revenue and results by reportable operating segment for the periods under review:

	KFC Australia restaurants	KFC Europe restaurants	Taco Bell restaurants	(1) Other	Total
2022	\$000	\$000	\$000	\$000	\$000
Total segment revenue	955,508	190,439	35,752	2,822	1,184,521
Underlying EBITDA (2)	206,867	27,577	(421)	(24,807)	209,216
Depreciation, amortisation, and impairment (3)	63,510	19,998	8,371	4,379	96,258
Finance costs - net	18,242	4,110	925	6,930	30,207
Income tax expense	–	–	–	25,890	25,890
2021 Restated	\$000	\$000	\$000	(4) \$000	\$000
Total segment revenue	900,411	134,907	28,039	2,548	1,065,905
Underlying EBITDA (2) (4)	198,531	11,955	233	(24,930)	185,789
Depreciation, amortisation and impairment (3)	58,718	22,226	9,348	3,295	93,587
Finance costs - net (5)	16,983	3,308	739	8,361	29,391
Income tax expense	–	–	–	23,633	23,633

(1) Other includes: Shared Services and Sizzler Asia restaurants.

(2) Refer below for a description and reconciliation of Underlying EBITDA.

(3) Refer below for a reconciliation of total depreciation, amortisation, and impairment of the Group. Refer to Note G7 for information on impairment per asset class, per segment for the reporting period.

(4) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

(5) Finance costs – net for the prior reporting period have been reclassified to allocate interest arising on leases to their specific operating segments.

A1: Segment information continued

LOCATION OF REVENUE AND NON-CURRENT ASSETS

	Australia	Europe	Asia	Total
2022	\$000	\$000	\$000	\$000
Revenue	991,260	190,439	2,822	1,184,521
Non-current assets (property, plant and equipment, intangibles, and right-of-use assets)	878,834	234,960	10,065	1,123,859
2021 Restated	\$000	\$000	\$000	\$000
Revenue	928,450	134,907	2,548	1,065,905
Non-current assets (property, plant and equipment, intangibles, and right-of-use assets) ⁽¹⁾	815,364	177,094	9,667	1,002,125

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details) and an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

OTHER SEGMENT INFORMATION

Segment revenue from continuing operations

There are no sales between segments. The revenue from external parties reported to the Board is measured in a manner consistent with that in the Consolidated Income Statement.

Revenue from external customers is derived from the sale of food in KFC and Taco Bell restaurants, franchise fees and royalties from Sizzler Asia restaurants and service fees relating to the Corporate Franchise Agreement in Europe.

Underlying EBITDA from continuing operations

The Board assesses the performance of the operating segments based on a measure of Underlying EBITDA. This measurement basis excludes the effects of costs associated with acquisitions (refer to Note A2). It also excludes impairment of property, plant, equipment, franchise rights, brand assets, goodwill and leases to the extent they are isolated non-recurring events plus any other non-recurring items. Net finance costs (including the impact of derivative financial instruments) are not allocated to segments as this type of activity is driven by the central treasury function, which manages the cash position of the Group.

A reconciliation of Underlying EBITDA to profit/(loss) from continuing operations before income tax is provided as follows:

	2022 \$000	⁽¹⁾ 2021 \$000
Underlying EBITDA ⁽¹⁾	209,216	185,789
Finance costs	(30,207)	(29,391)
Cost of acquisitions expensed	(2,932)	(1,400)
Depreciation	(88,531)	(80,489)
Amortisation	(4,564)	(3,587)
Impairment of property, plant and equipment	(1,523)	(4,476)
Impairment of intangible assets	(31)	(232)
Impairment of right-of-use assets	(1,609)	(4,803)
Share of net profit of joint venture accounted for using the equity method	(5)	50
Fair value gain on debt modification	(945)	–
Gain on sale and leaseback	1,243	–
Other non-trading items	577	(557)
Profit before income tax from continuing operations	80,689	60,904

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

A2: Business combinations

CURRENT PERIOD

LELYSTAD – SUMMARY OF ACQUISITION

On 1 June 2021, Collins Foods Netherlands Limited, a wholly owned subsidiary of Collins Foods Limited, entered into a Share Purchase Agreement to acquire 100% of the issued capital of KFC Taupo Lelystad restaurant from Kia Ora Holding B.V, obtaining control of KFC Taupo Lelystad. The Group paid €2.2 million (\$3.4 million) for the acquisition.

The primary reason for the acquisition was to expand the Group's European operations in the quick service restaurant market.

At 17 October 2021 (balance date of the interim financial report), the fair value of some assets and liabilities assumed were recognised on a provisional basis. Since the balance date of the interim financial report, additional information came to light that has adjusted the purchase consideration and fair value of the assets acquired and liabilities assumed. The amounts which have been altered and the effect on the financial statements have been summarised below.

Details of the purchase consideration, including the amounts which have been altered, are as follows:

	Provisional fair value at 17 October 2021	Purchase price adjustment	Revised fair value at 1 May 2022
Cash paid	3,532	(114)	3,418
Total purchase consideration	3,532	(114)	3,418

The provisional fair values of the assets and liabilities of the business acquired as at the date of acquisition, including the amounts which have been altered, are as follows:

	Provisional fair value at 17 October 2021	Purchase price adjustment	Revised fair value at 1 May 2022
	\$000	\$000	\$000
Cash and cash equivalents	53	(17)	36
Trade and other receivables	46	(5)	41
Inventories	29	–	29
Prepayments	44	–	44
Property, plant and equipment	34	–	34
Right-of-use assets	3,590	(767)	2,823
Trade and other payables	(532)	(135)	(667)
Provisions	(1,859)	–	(1,859)
Lease liabilities	(3,590)	767	(2,823)
Net identifiable liabilities acquired	(2,185)	(157)	(2,342)
Goodwill	5,717	43	5,760
Net assets acquired	3,532	(114)	3,418

The goodwill is attributable to the workforce and access to an established market with opportunities for future expansion.

Acquisition – related costs

The acquisition related costs have been recognised in the Group's Consolidated Income Statement (Other expenses) and in operating cash flows in the Consolidated Statement of Cash Flows (Payments to suppliers and employees).

Purchase consideration – cash flow

	Provisional fair value at 17 October 2021	Purchase price adjustment	Revised fair value at 1 May 2022
	\$000	\$000	\$000
Cash consideration	3,532	(114)	3,418
Less: balances acquired	(53)	17	(36)
Outflow of cash – investing activities	3,479	(97)	3,382

The fair value of assets acquired and liabilities assumed may continue to be amended during the measurement period, however, management do not expect material differences from the amounts recognised in the reporting period to 1 May 2022.

The acquired business contributed revenues of \$4.5 million and Underlying EBITDA (as defined in Note A1) of \$0.8 million for the period the restaurants were owned, up to 1 May 2022.

A2: Business combinations continued

DOORNBOS – SUMMARY OF ACQUISITION

On 1 July 2021, Collins Foods Netherlands Limited, a wholly owned subsidiary of Collins Foods Limited, entered into an Asset Purchase Agreement to acquire five KFC restaurants located in the Netherlands. These restaurants have been purchased from a local franchisee in the Netherlands region. The Group have paid €6.1 million (\$9.6 million) for the acquisition of the assets and assumed liabilities relating to the five restaurants, plus transaction costs, utilising the Group's existing debt facility.

The primary reason for the acquisition was to expand the Group's European operations in the quick service restaurant market.

At 17 October 2021 (balance date of the interim financial report), the fair value of some assets and liabilities assumed were recognised on a provisional basis. Since the balance date of the interim financial report, additional information came to light that has adjusted the fair value of the assets acquired and liabilities assumed. The amounts which have been altered and the effect on the financial statements have been summarised below.

Details of the purchase consideration are as follows:

	\$000
Cash paid	9,615
Total purchase consideration	9,615

The provisional fair values of the assets and liabilities of the business acquired as at the date of acquisition, including the amounts which have been altered, are as follows:

	Provisional fair value at 17 October 2021	Purchase price adjustment	Revised fair value at 1 May 2022
	\$000	\$000	\$000
Cash and cash equivalents	20	–	20
Trade and other receivables	3	–	3
Inventories	107	–	107
Prepayments	69	–	69
Property, plant and equipment	5,800	(2,216)	3,584
Right-of-use assets	6,586	(572)	6,014
Trade and other payables	(169)	–	(169)
Provisions	(1,509)	–	(1,509)
Lease liabilities	(6,586)	(1,023)	(7,609)
Net identifiable assets acquired	4,321	(3,811)	510
Goodwill	5,294	3,811	9,105
Net assets acquired	9,615	–	9,615

The goodwill is attributable to the workforce and access to an established market with opportunities for future expansion.

Acquisition - related costs

The acquisition related costs have been recognised in the Group's Consolidated Income Statement (Other expenses) and in operating cash flows in the Consolidated Statement of Cash Flows (Payments to suppliers and employees).

Purchase consideration – cash flow

	As at acquisition date \$000
Cash consideration	9,615
Less: balances acquired	(20)
Outflow of cash - investing activities	9,595

The fair value of assets acquired and liabilities assumed may continue to be amended during the measurement period, however, management do not expect material differences from the amounts recognised in the reporting period to 1 May 2022.

The acquired business contributed revenues of \$14.5 million and Underlying EBITDA (as defined in Note A1) of \$1.5 million for the period the restaurants were owned, up to 1 May 2022.

A2: Business combinations continued

CORPORATE FRANCHISE AGREEMENT – SUMMARY OF ACQUISITION

On 31 December 2021, Collins Foods Netherlands Management B.V., a wholly owned subsidiary of Collins Foods Limited, entered into a Framework Agreement to acquire the business assets and assumed liabilities from KFC Europe SARL. The Group have paid €0.4 million (\$0.6 million) for the acquisition.

The primary reason for the acquisition was to support the Group's operations as Corporate Franchisor in Europe.

Details of the purchase consideration are as follows:

	\$000
Cash paid	581
Total purchase consideration	581

The provisional fair values of the assets and liabilities of the business acquired as at the date of acquisition are as follows:

	Fair Value \$000
Prepayments	21
Property, plant and equipment	617
Intangibles	152
Trade and other payables	(81)
Provisions	(128)
Net identifiable assets acquired	581
Goodwill	–
Net assets acquired	581

The goodwill is attributable to the workforce and access to an established market with opportunities for future expansion.

Acquisition - related costs

The acquisition related costs have been recognised in the Group's Consolidated Income Statement (Other expenses) and in operating cash flows in the Consolidated Statement of Cash Flows (Payments to suppliers and employees).

Purchase consideration – cash flow

	As at acquisition date \$000
Cash consideration	581
Less: balances acquired	–
Outflow of cash - investing activities	581

The fair value of assets acquired and liabilities assumed may be amended during the measurement period, however, management do not expect material differences from the amounts recognised in the reporting period to 1 May 2022.

A2: Business combinations continued

DE KOK – SUMMARY OF ACQUISITION

On 1 February 2022, Collins Foods Netherlands Operations B.V., a wholly owned subsidiary of Collins Foods Limited, entered into a Share Purchase Agreement to acquire nine KFC restaurants located in the Netherlands. These restaurants have been purchased from a local franchisee in the Netherlands region. The Group paid €9.7 million (\$15.4 million) for the acquisition of the assets and assumed liabilities relating to the acquisition of the nine restaurants, plus transaction costs.

The nine restaurants are:

- KFC Barendrecht
- KFC Alexandrium
- KFC Binnenwegplein
- KFC Groene Hilledijk
- KFC Bergweg
- KFC Zuidplein
- KFC Stadion-Boulevard
- KFC Kruiskade
- KFC Spijkenisse

The primary reason for the acquisition was to expand the Group's European operations in the quick service restaurant market.

Details of the purchase consideration are as follows:

	\$000
Cash paid	15,405
Total purchase consideration	15,405

The provisional fair values of the assets and liabilities of the business acquired as at the date of acquisition are as follows:

	Fair Value \$000
Cash and cash equivalents	369
Trade and other receivables	2,244
Inventories	121
Property, plant and equipment	4,486
Right-of-use assets	10,367
Trade and other payables	(6,181)
Lease liabilities	(11,567)
Net identifiable liabilities acquired	(161)
Goodwill	15,566
Net assets acquired	15,405

The goodwill is attributable to the workforce and access to an established market with opportunities for future expansion.

Acquisition - related costs

The acquisition related costs have been recognised in the Group's Consolidated Income Statement (Other expenses) and in operating cash flows in the Consolidated Statement of Cash Flows (Payments to suppliers and employees).

Purchase consideration – cash flow

	As at acquisition date \$000
Cash consideration	15,405
Less: balances acquired	(369)
Outflow of cash - investing activities	15,036

The fair value of assets acquired and liabilities assumed may be amended during the measurement period, however, management do not expect material differences from the amounts recognised in the reporting period to 1 May 2022.

The acquired business contributed revenues of \$6.2 million and Underlying EBITDA (as defined in Note A1) of \$0.5 million for the period the restaurants were owned, up to 1 May 2022.

The underlying EBITDA is somewhat impacted by seasonality due to the quieter Winter trading period and a higher mix of in-line restaurants.

If all acquisitions this financial year had occurred on 3 May 2021, the consolidated revenue and consolidated Underlying EBITDA for the reporting period ended 1 May 2022 would have been \$1,204.8 million and \$211.2 million respectively. The revenue and consolidated EBITDA for all acquisitions since completion date are already reflected in the Financial Statements.

A2: Business combinations continued

PRIOR PERIOD

KFC EUROPE RESTAURANTS – SUMMARY OF ACQUISITION

In the 2021 financial year, three KFC restaurants were acquired through a Share Purchase Agreement. Details of this business combination were disclosed in Note A2 of the Group's 2021 Annual Report.

At 2 May 2021, the fair value of some assets and liabilities assumed were recognised on a provisional basis. In the current reporting period, additional information came to light that has adjusted the purchase value and fair value of the assets acquired and liabilities assumed. The amounts which have been altered and the effect on the financial statements have been summarised below:

	Provisional fair value at 2 May 2021	Purchase price adjustment	Final fair value at 2 May 2021
	\$000	\$000	\$000
Goodwill arising on acquisition			
Purchase consideration	4,378	(255)	4,123
Less: fair value of net identifiable assets	(576)	1,082	506
Goodwill on acquisition	3,802	827	4,629
Net identifiable assets	\$000	\$000	\$000
Cash	435	–	435
Receivables	613	–	613
Inventories	50	–	50
Property, plant and equipment	971	–	971
Right-of-use assets	–	2,556	2,556
Trade and other payables	(1,493)	241	(1,252)
Provisions	–	(1,323)	(1,323)
Lease liabilities	–	(2,556)	(2,556)
Net identifiable assets acquired	576	(1,082)	(506)

ACCOUNTING POLICY

The acquisition method of accounting is used to account for all business combinations regardless of whether equity instruments or other assets are acquired. Cost is measured as the fair value of the assets given, shares issued, or liabilities incurred or assumed at the date of exchange. Where equity instruments are issued in an acquisition, the value of the instruments is their published market price as at the date of exchange unless other valuation methods provide a more reliable measure of fair value. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net identifiable assets. Transaction costs arising on the issue of equity instruments are recognised directly in equity. Transaction costs arising from business combinations are expensed as incurred.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the Consolidated Income Statement, but only after a reassessment of the identification and measurement of the net assets acquired.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

A3: Revenue

Revenue is recognised when performance obligations under relevant customer contracts are completed. Performance obligations may be completed at a point in time or over time.

In the following table revenue is disaggregated by type and by timing of revenue recognition.

No single customer amounts to 10% or more of the consolidated entity's total external revenue.

REVENUE TYPE

	KFC Australia restaurants	KFC Europe restaurants	Taco Bell restaurants	Other	Total
2022	\$000	\$000	\$000	\$000	\$000
Sale of goods	955,508	186,867	35,752	–	1,178,127
Franchise revenue	–	–	–	2,822	2,822
Corporate Franchise Agreement revenue	–	3,572	–	–	3,572
	955,508	190,439	35,752	2,822	1,184,521
2021	\$000	\$000	\$000	\$000	\$000
Sale of goods	900,411	134,907	28,039	–	1,063,357
Franchise revenue	–	–	–	2,548	2,548
	900,411	134,907	28,039	2,548	1,065,905

TIMING OF REVENUE RECOGNITION

	KFC Australia restaurants	KFC Europe restaurants	Taco Bell restaurants	Other	Total
2022	\$000	\$000	\$000	\$000	\$000
At a point in time	955,508	187,952	35,752	2,775	1,181,987
Over time	–	2,487	–	47	2,534
	955,508	190,439	35,752	2,822	1,184,521
2021	\$000	\$000	\$000	\$000	\$000
At a point in time	900,411	134,907	28,039	2,453	1,065,810
Over time	–	–	–	95	95
	900,411	134,907	28,039	2,548	1,065,905

ACCOUNTING POLICY

Sale of goods

The Group operates a number of quick service and casual dining restaurants. The revenue from the sale of food and beverages from these restaurants is recognised when the Group sells a product to the customer. Payment of the transaction price is due immediately when the customer purchases the food and beverages.

Sale of goods – customer loyalty program

The Taco Bell brand within the Group operates a loyalty program where retail customers accumulate points for purchases made, which entitle them to discounts on future purchases. Revenue from the award points is recognised when the points are redeemed or when they expire 12 months after the initial sale.

A contract liability is recognised until the points are redeemed or expire.

Critical judgements in allocating the transaction price

The points provide a material right to customers that they would not receive without entering into a contract. Therefore, the promise to provide points to the customer is a separate performance obligation. The transaction price is allocated to the product and the points on a relative stand-alone selling price basis.

A3: Revenue continued

Management estimates the stand-alone selling price per point on the basis of the discount granted when the points are redeemed and on the likelihood of redemption, which is based on industry knowledge given there is insufficient historical experience to draw upon at this stage of the brand in Australia.

Franchise revenue

The Sizzler segment of the Group is the franchisor of the Sizzler brand in Asia. Franchise agreements are entered into where the Group allocates the right to external parties to use the Sizzler name and associated intellectual property. These contracts run for a 20 year period, with a right to renewal for an additional 20 years.

Franchise agreements entitle the Group to two streams of revenue:

- **franchise fees:** revenue relating to franchise fees is recognised over time. The transaction price allocated to these services is recognised as a contract liability at the time of the commencement of the contract and is released on a straight-line basis over the period of the contract; and
- **sales-based royalties:** revenue relating to sales-based royalties is recognised as the subsequent sale occurs.

Accounting for costs to fulfil a contract

Costs that relate directly to a contract with customers, generate resources used in satisfying the contract and are expected to be recovered are capitalised as costs to fulfil a contract. The asset is amortised at a pattern consistent with the recognition of the associated revenue.

Corporate Franchise Agreement revenue

Corporate Franchise Agreement (CFA) revenue entitles the Group to five streams of revenue:

- **Management service fee revenue:** revenue relating to the satisfaction of performance obligations under the CFA. This is recognised over time as the respective services are delivered.
- **Marketing fee revenue:** revenue related to advertising contributions received for the marketing of the business in the Netherlands. This is recognised at a point in time as the respective services are delivered.
- **Supply chain revenue:** fees due for the management of the Netherlands Supply Chain services. This is recognised over time as the respective services are delivered.
- **Digital and eCommerce fee revenue:** fees due for the management of the Digital and eCommerce services. This is recognised over time as the respective services are delivered.
- **Learning zone fee revenue:** fees due for the provision of Learning and Development services. This is recognised over time as the respective services are delivered.

All CFA revenue arises in Europe.

Financing components

The Group does not expect to have any contracts where the period between the transfer of the promised goods or services to the customer and payment by the customer exceeds one year. As a consequence, the Group does not adjust any of the transaction prices for the time value of money.

A4: Material profit or loss items from continuing operations

The Group has identified a number of items which are material due to the significance of their nature and/or amount. These are listed separately here to provide a better understanding of the financial performance of the Group.

	Notes	2022 \$000	2021 \$000
Depreciation, amortisation and impairment			
Depreciation:			
Property, plant and equipment	G5	43,500	39,374
Right-of-use assets	G8	45,031	41,115
Total depreciation		88,531	80,489
Amortisation			
Intangible assets	G6	4,564	3,587
Total amortisation		4,564	3,587
Impairment			
Property, plant and equipment	G5	1,523	4,476
Intangible assets	G6	31	232
Right-of-use assets	G8	1,609	4,803
Total impairment	G7	3,163	9,511
Total depreciation, amortisation and impairment		96,258	93,587
Employee benefits expense:			
Wages and salaries		295,472	269,973
Defined contribution superannuation expense		26,313	22,975
Employee entitlements		17,402	14,638
Total employee benefits expense		339,187	307,586
Finance costs		30,207	29,391
Inventories recognised as an expense		373,821	342,796
Fair value loss on debt modification		945	–
Performance rights		1,200	1,201
Costs of acquisitions expensed		2,932	1,400
Net recognition of tax losses and change in tax rates		–	(459)
Net loss on disposal of property, plant and equipment		217	207
Net gain on disposal of leases		(2,684)	(155)
Gain on sale and leaseback		(1,238)	–

B: CASH MANAGEMENT

Collins Foods Limited has a focus on maintaining a strong balance sheet with the strategy incorporating the Group's expenditure, growth and acquisition requirements, and the desire to return dividends to shareholders.

B1: Cash and cash equivalents

B2: Borrowings

B3: Ratios

B4: Dividends

B1: Cash and cash equivalents

	2022 \$000	2021 \$000
Cash at bank and on hand ⁽¹⁾	97,217	95,717

(1) Included in cash at bank is an amount of \$2.0 million (2021: \$2.0 million), that is held under lien by the bank as security for Europe lease agreements and are therefore not available to use by the Group. The amount is denominated in Euro at an amount of €1.3 million (2021: €1.3 million).

RECONCILIATION OF PROFIT FROM CONTINUING OPERATIONS TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	Notes	2022 \$000	⁽¹⁾ 2021 \$000
Profit for the period ⁽¹⁾		54,799	32,608
Adjustments for non-cash income and expense items:			
Depreciation, amortisation and impairment (excluding right-of-use assets) ⁽²⁾	A4	49,618	48,021
Depreciation and impairment of right-of-use assets ⁽²⁾	A4	46,640	46,466
Franchise rights written off	G6	–	1,327
(Gain)/loss on disposal of property, plant and equipment	A4	217	424
Gain on disposal of leases	A4	(2,684)	(193)
(Gain)/loss on foreign exchange	G2	(613)	41
Gain on sale and leaseback	A4	(1,238)	–
Fair value loss on debt modification	A4	945	–
Amortisation of borrowing costs		1,099	587
Non-cash employee benefits expense share based payments expense	G11	1,200	1,201
Provision for make good obligations		58	(381)
Provision for employee entitlements		(267)	278
Changes in assets and liabilities:			
Receivables		874	(98)
Inventories		(1,084)	(273)
Prepayments and other assets		212	(655)
Share of profits of joint venture		5	(50)
Trade payables and accruals ⁽¹⁾		8,292	5,494
Income tax payable		(1,570)	95
Deferred tax balances		225	(5,169)
Goods and services tax payable		2	(1,787)
Fringe benefits tax payable		(396)	312
Net operating cash flows		156,334	128,248

(1) The prior reporting period has been restated as a result of:

- a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details); and
- interest paid on leases being reclassified to operating cash flows.

(2) The 2021 reporting period includes depreciation of property, plant and equipment of \$352,000 and depreciation and impairment of right-of-use assets of \$548,000 relating to Sizzler Australia, which was discontinued during the 2021 reporting period.

B1: Cash and cash equivalents continued

RECONCILIATION OF LIABILITIES TO CASH FLOWS ARISING FROM FINANCING ACTIVITIES

	LIABILITIES		EQUITY	Total \$000
	Borrowings	Lease liabilities	Retained earnings	
2022	\$000	\$000	\$000	\$000
At 3 May 2021	271,490	397,812	61,054	
Changes from financing cash flows				
Proceeds from borrowings – bank loan facilities	32,581	–	–	32,581
Repayment of borrowings and other obligations	(28,000)	–	–	(28,000)
Refinance fees paid	(1,472)	–	–	(1,472)
Payments for lease principal	–	(36,465)	–	(36,465)
Dividends paid	–	–	(28,591)	(28,591)
Total changes from financing cash flows	3,109	(36,465)	(28,591)	(61,947)
Other changes				
Lease additions and modifications	–	141,909	–	141,909
Lease disposals	–	(21,505)	–	(21,505)
Interest expense	6,647	22,679	–	29,326
Interest paid (operating cash flow)	(6,647)	–	–	(6,647)
Interest paid on leases (operating cash flow)	–	(22,679)	–	(22,679)
Foreign exchange adjustments	(5,649)	(4,362)	–	(10,011)
Debt modification loss	945	–	–	945
Profit for the reporting period	–	–	54,799	54,799
Amortisation of loan establishment fees	1,099	–	–	1,099
At 1 May 2022	270,994	477,389	87,262	
2021 Restated ^{(1) (2)}	\$000	\$000	\$000	\$000
At 4 May 2020	317,252	389,860	52,928	
Changes from financing cash flows				
Proceeds from borrowings – bank loan facilities	4,673	–	–	4,673
Repayment of borrowings and other obligations	(42,000)	–	–	(42,000)
Payments for lease principal	–	(31,222)	–	(31,222)
Dividends paid	–	–	(24,482)	(24,482)
Total changes from financing cash flows	(37,327)	(31,222)	(24,482)	(93,031)
Other changes				
Lease additions and modifications ⁽²⁾	–	42,865	–	42,865
Lease disposals	–	(238)	–	(238)
Interest expense	8,160	20,621	–	28,781
Interest paid (operating cash flow)	(8,160)	–	–	(8,160)
Interest paid on leases (operating cash flow)	–	(19,449)	–	(19,449)
Foreign exchange adjustments	(9,022)	(4,625)	–	(13,647)
Profit for the reporting period ⁽¹⁾	–	–	32,608	32,608
Amortisation of loan establishment fees	587	–	–	587
At 2 May 2021	271,490	397,812	61,054	

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

(2) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

ACCOUNTING POLICY

For the purposes of the Consolidated Statement of Cash Flows, cash includes cash on hand, at call deposits with banks or financial institutions, and other short-term, highly liquid investments in money market instruments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

B2: Borrowings

AVAILABLE FINANCING FACILITIES

	2022		2021	
	Working Capital Facility	Bank Loan Facility	Working Capital Facility	Bank Loan Facility
	\$000	\$000	\$000	\$000
Used ⁽¹⁾	11,902	261,038	10,190	263,794
Unused	22,841	81,132	25,386	90,240
Total	34,743	342,170	35,576	354,034

(1) \$845,000 (2021: \$845,000) of the working capital facility has been used for bank guarantees rather than drawn down cash funding. In addition, an amount of \$1,101,000 (2021: \$1,650,000) relating to capitalised fees is not included in the above figures, but included in the total Borrowings amount on the Balance Sheet.

A subsidiary of the Company, CFG Finance Pty Limited, is the primary borrower under a Syndicated Facility Agreement. The Syndicated Facility Agreement includes bank loan facilities (Revolving Bank Loans) and a Working Capital Facility Agreement (Working Capital Facility). On 14 September 2021, the Group entered into a new Syndicated Facility Agreement for a total of \$200 million and €120 million, which includes both the bank loan facilities and working capital facilities. The new term of the facility is a blend of maturities with \$120 million and €75 million maturing on 31 October 2024 and the remaining \$80 million and €45 million expiring on 31 October 2026.

FACILITIES

The Revolving Bank Loans and Working Capital Facility are subject to certain financial covenants and restrictions such as net leverage ratios, interest cover ratios and others which management believe are customary for these types of loans. During the reporting period ended 1 May 2022, the Group maintained compliance with the financial covenants and restrictions of these facilities. The Company and its subsidiaries (other than subsidiaries outside of the Closed Group) were registered guarantors of all the obligations in respect of these loan facilities.

For further information on the Group's borrowings refer to notes C1 and C2.

ACCOUNTING POLICY

Bank loans are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the Consolidated Income Statement over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities, which are not transaction costs relating to the actual draw-down of the facility, are capitalised and amortised on a straight-line basis over the term of the facility.

Borrowing costs incurred for the construction of any qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use or sale. Other borrowing costs are expensed.

B3: Ratios

CAPITAL MANAGEMENT

The Group manages its capital by maintaining a strong capital base. The Group assesses its capital base by reference to its leverage ratio, which it defines as net debt divided by total capital. Net debt is calculated as borrowings (excluding capitalised fees) less cash and cash equivalents. Total capital is calculated as total equity as shown in the balance sheet plus net debt. At balance date, the net leverage was 17% (2021: 34%).

Net debt	Notes	2022 \$000	2021 \$000
General cash at bank and on hand		97,217	95,717
Borrowings		(270,994)	(271,490)
Capitalised fees		(1,101)	(1,650)
Net debt		(174,878)	(177,423)

Net leverage	2022 \$000	(1) 2021 \$000
Net debt	(174,878)	(177,423)
EBITDA per Syndicated Facility Agreement ⁽¹⁾	150,008	132,831
Net leverage ⁽¹⁾	1.17	1.34

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

B4: Dividends

Dividends	2022 \$000	2021 \$000
Dividends paid of \$0.25 (2021: \$0.21) per fully paid share	28,591	24,482

Franking credits	2022 \$000	2021 \$000
Franking credits available for subsequent reporting periods based on a tax rate of 30.0% (2021: 30.0%)	136,540	122,971

The above amount represents the balance of the franking account as at the end of the reporting period, adjusted for:

- franking credits that will arise from the payment of income tax payable as at the end of the reporting period;
- franking debits that will arise from the payment of dividends recognised as a liability at the reporting date; and
- franking credits that may be prevented from being distributed in the subsequent reporting period.

The consolidated amounts include franking credits that would be available to the parent entity if distributable profits of subsidiaries were paid as dividends.

Since the end of the reporting period, the Directors of the Company have declared the payment of a fully franked final dividend of 15.0 cents per ordinary share (2021: 12.5 cents) to be paid on 1 August 2022. The aggregate amount of the dividend to be paid on that date, but not recognised as a liability at the end of the reporting period is \$17,504,417 (2021: \$14,572,656).

ACCOUNTING POLICY

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the Company, on or before the end of the reporting period but not distributed at balance date.

C: FINANCIAL RISK MANAGEMENT

This section provides information relating to the Group's exposure to financial risks, how they affect the financial position and performance, and how the risks are managed.

C1: Financial risk management

C2: Recognised fair value measurements

C3: Derivative financial instruments

C1: Financial risk management

The Board of Directors has delegated specific authorities to the central finance department in relation to financial risk management. The finance department identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The Board has provided written policies covering the management of interest rate risk and the use of derivative financial instruments. All significant decisions relating to financial risk management require specific approval by the Board of Directors.

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, interest risk and price risk), credit risk and liquidity risk. In addition, the Group manages its capital base. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. The Group's activities expose it primarily to the financial risk of changes in interest rates and it utilises Swap Contracts to manage its interest rate risk exposure. The use of financial instruments is governed by the Group's policies approved by the Board of Directors and are not entered into for speculative purposes.

MARKET RISK

Foreign currency risk

During 2022 and 2021, the financial instruments of the Group and the parent entity were denominated in Australian dollars apart from certain bank accounts, trade receivables, trade payables and borrowings in respect of the Group's Asian operations and European operations which were denominated in foreign currencies at the Group level. In respect of its European operations the Group aims to reduce balance sheet translation exposure by borrowing in the currency of its assets (Euro €) as far as practical (disclosed in Note B2).

Management has decided not to hedge the foreign currency risk exposure for Asia. The Group's exposure to foreign currency risk is disclosed in the tables below.

Hedge of net investment in foreign investment

As at 25 August 2017, €48.3 million of the Euro denominated loan of €48.5 million was designated as the hedging instrument of a net investment hedge for the foreign currency risk exposure of €48.3 million of the Euro equity invested in Collins Foods Europe Limited (and subsidiaries). As at inception this hedge was considered to be completely effective.

Cash flow and interest rate risk

The Group's main interest rate risk arises from long term borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk while borrowings issued at fixed rates expose the Group to fair value interest rate risk.

It is the policy of the Group to protect a designated portion of the loans from exposure to increasing interest rates. Accordingly, the Group has entered into interest rate swap contracts (Swap Contracts) under which it is obliged to receive interest at variable rates and to pay interest at fixed rates.

Information about the Group's variable rate borrowings, outstanding Swap Contracts and an analysis of maturities at the reporting date is disclosed in Notes C1 and C3.

Price risk

The Group manages commodity price risk by forward contracting prices on key commodities and by being actively involved in relevant supply co-operatives.

CREDIT RISK

Credit risk arises from cash and cash equivalents, derivative financial instruments, deposits with banks, other trade receivables and receivables from related parties. The Group has adopted a policy of only dealing with creditworthy counterparties and in the situation of no independent rating being available, will assess the credit quality of the customer taking into account its financial position, past experience and other factors.

C1: Financial risk management continued

Trade receivables consist of a small number of customers and ongoing review of outstanding balances is conducted on a periodic basis. The balance outstanding (disclosed in Note G4) is not past due, nor impaired (2021: nil past due). The credit risk on liquid funds and derivative financial instruments is limited as the counterparties are banks with high credit ratings assigned by international credit rating agencies.

Related party transactions are conducted on commercial terms and conditions. Recoverability of these transactions are assessed on an ongoing basis.

Credit risk further arises in relation to financial guarantees given to certain parties (refer to Notes B2 and H1 for details).

LIQUIDITY RISK

The Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve banking facilities by continuously monitoring forecast and actual cash flows. This approach enables the Group to manage short, medium and long term funding and liquidity management as reported in Note B2. Non-interest-bearing liabilities are due within six months. For maturities of interest-bearing liabilities and Swap Contracts of the Group, refer to Notes C1 and C3.

Maturities of financial liabilities

The tables below analyse the Group's financial liabilities into relevant maturity groupings based on their contractual maturities for:

- all non-derivative financial liabilities; and
- net and gross settled derivative financial instruments for which the contractual maturities are essential for an understanding of the timing of the cash flows.

The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant. For Swap Contracts the cash flows have been estimated using forward interest rates applicable at the end of each reporting period. Despite Swap Contracts being in a receivable position for the current reporting period, they have been included below for comparability to the prior year reporting period.

		Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	Total contractual cash flows	Carrying amount (assets)/ liabilities
2022	Note	\$000	\$000	\$000	\$000	\$000
Non-derivatives						
Trade payables	G9	116,473	–	–	116,473	116,473
Borrowings (excluding finance leases)	B2	5,310	5,520	278,181	289,011	270,994
Total non-derivatives		121,783	5,520	278,181	405,484	387,467
Derivatives						
Net settled (Swap Contracts)	C3	(675)	(1,710)	(1,239)	(3,624)	(3,446)
2021 Restated ^{(1) (2)}	Note	\$000	\$000	\$000	\$000	\$000
Non-derivatives						
Trade payables ⁽¹⁾	G9	96,654	–	–	96,654	96,654
Borrowings (excluding finance leases) ⁽²⁾	B2	6,099	206,233	73,491	285,823	271,490
Total non-derivatives		102,753	206,233	73,491	382,477	368,144
Derivatives						
Net settled (Swap Contracts)	C3	1,541	822	–	2,363	2,355

(1) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

(2) The prior reporting period has been restated to include the maturities of working capital facility amounts.

C1: Financial risk management continued

Interest rate risk and foreign currency risk

The following table summarises the sensitivity of the Group's financial assets and financial liabilities to interest rate risk and foreign currency risk only, as the Group is not exposed to other market risks:

	Carrying amount	Interest rate risk				Foreign currency risk			
		-1%	-1%	+1%	+1%	-1%	-1%	+1%	+1%
		Profit	Equity	Profit	Equity	Profit	Equity	Profit	Equity
2022	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Financial assets	104,863	(681)	(1,967)	681	1,967	254	–	(254)	–
Financial liabilities	392,981	847	–	(847)	–	(374)	1,210	374	(1,210)
Total increase/(decrease)		166	(1,967)	(166)	1,967	(120)	1,210	120	(1,210)
2021 Restated ⁽¹⁾	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Financial assets	98,758	(670)	–	670	–	283	–	(283)	–
Financial liabilities	377,583	671	(1,846)	(671)	1,846	(325)	958	325	(958)
Total increase/(decrease)		1	(1,846)	(1)	1,846	(42)	958	42	(958)

(1) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

Interest rate risk exposures – non-current liabilities

The following table summarises interest rate risk for the Group, together with effective interest rates as at the end of the reporting period.

		Floating interest rate	Fix interest maturing in: 3 - 5 years	Non-interest bearing	Total	Weighted average effective rate
2022	Notes	\$000	\$000	\$000	\$000	%
Trade and other payables	G9	–	–	116,473	116,473	–
Borrowings - unhedged	B2	121,038	–	–	121,038	1.3
Borrowings - hedged ⁽¹⁾	B2	–	140,000	–	140,000	0.8
Borrowings - working capital	B2	–	11,057	–	11,057	1.3
		121,038	151,057	116,473	377,511	
2021 Restated ⁽²⁾	Notes	\$000	\$000	\$000	\$000	%
Trade and other payables ⁽²⁾	G9	–	–	96,654	96,654	–
Borrowings - unhedged	B2	95,794	–	–	95,794	1.3
Borrowings - hedged ⁽¹⁾	B2	–	168,000	–	168,000	1.0
Borrowings - working capital	B2	–	9,346	–	9,346	1.4
		95,794	177,346	96,654	360,448	

(1) Refer Note C3 for details of derivative financial instruments.

(2) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

Interest rate risk exposures - current asset receivables

The Group's exposure to interest rate risk and the average interest rate by maturity period is set out in the following table:

	2022	⁽¹⁾ 2021
	\$000	\$000
Trade and other receivables (non-interest bearing)	4,200	3,041

(1) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

CREDIT RISK

There is no concentration of credit risk with respect to external current and non-current receivables.

C2: Recognised fair value measurements

FAIR VALUE HIERARCHY

Judgements and estimates are made in determining the fair values of assets and liabilities that are recognised and measured at fair value in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Group has classified such assets and liabilities into the three levels prescribed under the accounting standards.

Financial instruments that are measured subsequent to initial recognition at fair value are grouped into Levels 1 to 3, based on the degree to which the fair value is observable. The different levels have been identified as follows:

- **Level 1:** quoted prices (unadjusted) in active markets for identical assets or liabilities;
- **Level 2:** inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices); and
- **Level 3:** inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Directors consider that the carrying amount of financial assets and financial liabilities recorded in the financial statements approximate their fair values.

As at 1 May 2022, the Group has derivative financial instruments which are classified as Level 2 financial instruments. There are no Level 1 or Level 3 financial instruments. As at 2 May 2021, the Group had derivative financial instruments which were classified as Level 2 financial instruments.

LEVEL 2 FINANCIAL INSTRUMENTS

The fair values of derivative instruments are determined as the estimated amount that the Group and the Company would receive or pay to terminate the interest rate swap at the end of the reporting period, taking into account the current interest rate.

VALUATION PROCESSES

The finance department of the Group engages a third-party expert valuation firm to value the derivative financial instruments that are required to be measured, recognised and disclosed in the financial statements, at fair value. This includes Level 2 fair values. The finance department reports directly to the Group CFO and the Audit and Risk Committee. Discussions of valuation processes and results are held between the Group CFO, Audit and Risk Committee, and the finance department at least once every six months, in line with the Group's half-year reporting periods.

The main Level 2 inputs used by the Group are derived and evaluated as follows:

- discount rates for financial assets and financial liabilities are determined using a capital asset pricing model to calculate a pre-tax rate that reflects current market assessments of the time value of money and the risk specific to the asset.

Changes in Level 2 and Level 3 (if any) fair values are analysed at the end of each reporting period during the half-year valuation discussion between the Group CFO, Audit and Risk Committee, and finance department. As part of this discussion the finance department presents a report that explains the reason for the fair value movements.

DISCLOSED FAIR VALUES

The Group also has assets and liabilities which are not measured at fair value, but for which fair values are disclosed in the notes to the financial statements.

Receivables

Due to the short term nature of the current receivables, their carrying amount is assumed to be the same as their fair value. For the majority of non-current receivables, the fair values are not materially different to their carrying amounts, since the interest on those receivables is close to current market rates.

Trade and other payables

Due to the short term nature of the trade and other payables, their carrying amount is assumed to be the same as their fair value.

C2: Recognised fair value measurements continued

Borrowings

The fair value of borrowings is as follows:

	2022			(1) 2021		
	Carrying amount	Fair value	Discount rate	Carrying amount	Fair value	Discount rate
	\$000	\$000	%	\$000	\$000	%
Bank Loan (net of borrowing costs)	270,994	252,374	4.1	271,490	258,808	4.1

(1) The prior reporting period has been restated to include the working capital facility in the calculation of fair value.

The fair value of non-current borrowings is based on discounted cash flows using the rate disclosed in the table above. They are classified as Level 2 values in the fair value hierarchy due to the use of observable inputs, including the credit risk of the Group.

ACCOUNTING POLICY

FINANCIAL ASSETS

Classification and Measurement

The Group classifies its financial assets into the following categories: those to be measured subsequently at fair value (either through other comprehensive income or through the income statement) and those to be held at amortised cost. Further detail on each classification is outlined below.

Classification depends on the business model for managing the financial assets and the contractual terms of the cash flows. Management determines the classification of financial assets at initial recognition. The Group's policy with regard to financial risk management is set out in Note C1. Generally, the Group does not acquire financial assets for the purpose of selling in the short term. The Group's business model is primarily that of 'hold to collect' (where assets are held in order to collect contractual cash flows). When the Group enters into derivative contracts, these transactions are designed to reduce exposures relating to assets and liabilities, firm commitments or anticipated transactions.

(a) Financial assets held at amortised cost

This classification applies to debt instruments which are held under a hold to collect business model, and which have cash flows that meet the 'Solely payments of principal and interest' (SPPI) criteria.

At initial recognition, trade receivables that do not have a significant financing component, are recognised at their transaction price. Other financial assets are initially recognised at fair value plus related transaction costs; they are subsequently measured at amortised cost using the effective interest method. Any gain or loss on de-recognition or modification of a financial asset held at amortised cost is recognised in the income statement.

(b) Financial assets held at Fair Value through Other Comprehensive Income (FVOCI)

This classification applies to the following financial assets:

- Debt instruments that are held under a business model where they are held for the collection of contractual cash flows and also for sale ('Collect and sell') and which have cash flows that meet the SPPI criteria.

All movements in the fair value of these financial assets are taken through other comprehensive income, except for the recognition of impairment gains or losses, interest revenue (including transaction costs by applying the effective interest method), gains or losses arising on derecognition and foreign exchange gains and losses which are recognised in the income statement. When the financial asset is derecognised, the cumulative fair value gain or loss previously recognised in other comprehensive income is reclassified to the income statement.

- Equity investments where the Group has irrevocably elected to present fair value gains and losses on revaluation in other comprehensive income. The election can be made for each individual investment however it is not applicable to equity investments held for trading.

Fair value gains or losses on revaluation of such equity investments, including any foreign exchange component, are recognised in other comprehensive income. When the equity investment is derecognised, there is no reclassification of fair value gains or losses previously recognised in other comprehensive income to the income statement. Dividends are recognised in the income statement when the right to receive payment is established.

C2: Recognised fair value measurements continued

(c) Financial assets held at Fair Value through Profit or Loss (FVPL)

This classification applies to the following financial assets, and in all cases, transactions costs are immediately expensed to the income statement:

- Debt instruments that do not meet the criteria of amortised cost or fair value through other comprehensive income. Subsequent fair value gains or losses are taken to the income statement.

- Equity Investments which are held for trading or where the FVOCI election has not been applied.

All fair value gains or losses and related dividend income are recognised in the income statement.

- Derivatives which are not designated as a hedging instrument.

All subsequent fair value gains or losses are recognised in the income statement.

Impairment of financial assets

A forward-looking expected credit loss (ECL) review is required for:

- Debt instruments measured at amortised cost or held at fair value through other comprehensive income;
- Loan commitments and financial guarantees not measured at fair value through profit or loss; and
- Lease receivables and trade receivables that give rise to an unconditional right to consideration.

C3: Derivative financial instruments

	2022 \$000	2021 \$000
Current assets		
Interest rate swap contracts - cash flow hedges	662	–
Non-current assets		
Interest rate swap contracts - cash flow hedges	2,784	–
Current liabilities		
Interest rate swap contracts - cash flow hedges	–	1,536
Non-current liabilities		
Interest rate swap contracts - cash flow hedges	–	819

INSTRUMENTS USED BY THE GROUP

The Group is party to derivative financial instruments in the normal course of business in order to hedge exposure to fluctuations in interest rates in accordance with the Group's financial risk management policies.

INTEREST RATE SWAP CONTRACTS – CASH FLOW HEDGES

The following Swap Contracts were entered into in the 2021 reporting period to hedge a designated portion of the interest rate exposure of the facility:

- \$75.0 million commenced on 31 October 2020, with a maturity date of 31 October 2022; and
- \$65.0 million commencing on 31 October 2020, with a maturity date of 31 October 2022.

These Swap Contracts remain active as at 1 May 2022.

An additional four Swap Contracts were entered into during the 2022 reporting period for a total of \$90.0 million, however are not due to commence until 30 October 2022. \$75.0 million will expire on 30 October 2024, with the remaining \$15.0 million expiring on 20 October 2026.

C3: Derivative financial instruments continued

Swap Contracts currently in place cover approximately 100% (2021: 100%) of the Australian dollar denominated loan principal outstanding and are timed to expire as each loan repayment falls due. The variable rates are BBSY which at balance date was 0.22% (2021: 0.06%). The notional principal amounts, periods of expiry and fixed interest rates applicable to the Swap Contracts are as follows:

	2022		2021	
	Weighted average fixed interest rate		Weighted average fixed interest rate	
	\$000	%	\$000	%
Less than 1 year	140,000	0.8	–	–
1 - 2 years	–	–	168,000	1.0
	140,000		168,000	

The Swap Contracts require settlement of net interest receivable or payable each month. The Swap Contracts are settled on a net basis. The derivative financial instruments were designated as cash flow hedges at inception.

CREDIT RISK EXPOSURES

At 1 May 2022, the Swap Contracts gave rise to receivables for unrealised gains on derivative instruments of \$3.45 million (2021: \$2.36 million payable on unrealised losses) for the Group. Management has undertaken these contracts with the Australia and New Zealand Banking Group Limited and National Australia Bank Limited, which are AA rated financial institutions.

ACCOUNTING POLICY

The Group enters into derivative financial instruments to manage its exposure to interest rate and foreign exchange rate risks, including interest rate swaps.

Derivatives are initially recognised at fair value at the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

Hedge accounting

The Group designates certain derivatives as hedging instruments in respect of foreign currency risk and interest rate risk in fair value hedges, cash flow hedges, or hedges of net investments in foreign operations as appropriate. Hedges of foreign exchange risk on firm commitments are accounted for as cash flow hedges.

At the inception of the hedge relationship, the Group documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the Group documents whether the hedging instrument is effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk, which is when the hedging relationships meet all of the hedge effectiveness requirements prescribed in AASB 9 *Financial Instruments*.

If a hedging relationship ceases to meet the hedge effectiveness requirement relating to the hedge ratio but the risk management objective for that designated hedging relationship remains the same, the Group adjusts the hedge ratio of the hedging relationship (i.e. rebalances the hedge) so that it meets the qualifying criteria again.

Cash flow hedges

The effective portion of changes in the fair value of derivatives and other qualifying hedging instruments that are designated and qualify as cash flow hedges is recognised in other comprehensive income and accumulated under the heading of cash flow hedging reserve, limited to the cumulative change in fair value of the hedged item from inception of the hedge. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss.

The Group discontinues hedge accounting only when the hedging relationship (or a part thereof) ceases to meet the qualifying criteria. This includes instances when the hedging instrument expires or is sold, terminated, or exercised. The discontinuation is accounted for prospectively. Any gain or loss recognised in other comprehensive income and accumulated in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in profit or loss. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognised immediately in profit or loss.

C3: Derivative financial instruments continued

Hedges of net investments in foreign operations

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognised in other comprehensive income and accumulated under the heading of foreign currency translation reserve. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss.

Gains and losses on the hedging instrument relating to the effective portion of the hedge accumulated in the foreign currency translation reserve are reclassified to profit or loss on the disposal or partial disposal of the foreign operation.

Derivatives are only used for economic hedging purposes and not as speculative investments. However, where derivatives do not meet the hedge accounting criteria, they are classified as 'held for trading' for accounting purposes and are accounted for at fair value through profit or loss. They are presented as current assets or liabilities to the extent they are expected to be settled within 12 months after the end of the reporting period.

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D: REWARD AND RECOGNITION

These programs also result in changes to the Group's contributed equity.

D1: Key management personnel

D2: Share based payments

D3: Contributed equity

D1: Key management personnel

KMP COMPENSATION

	2022 Whole Dollars \$	2021 Whole Dollars \$
Short term employee benefits	5,536,290	4,417,193
Long term employee benefits ⁽¹⁾	–	(100,324)
Post-employment benefits	162,792	132,673
Share based payments	815,551	678,445
Termination benefit	–	459,821
Total KMP compensation	6,514,633	5,587,808

(1) Long term employee benefits are negative in the prior period due to reversal of Graham Maxwell's Long Service Leave accrual following his retirement on 1 July 2020.

Detailed remuneration disclosures are provided in the Remuneration Report included in the Directors' Report.

D2: Share based payments

LONG TERM INCENTIVE PLAN – PERFORMANCE RIGHTS

The Company has a Long Term Incentive Plan (LTIP) designed to provide long term incentives for certain employees, including executive directors. Under the plan, participants are granted performance rights over shares. The number of performance rights is calculated by dividing the dollar value of the participant's long term incentive by the ASX volume weighted average price of the shares for the five trading days prior and five trading days after the release of the audited financial results.

Unless otherwise determined by the Board in its discretion, performance rights are issued for nil consideration. The amount of performance rights that will vest depends upon the achievement of certain vesting conditions, including the satisfaction of a minimum 12 month term of employment and achieving performance targets. In FY22, the Board introduced a second performance target with 50% of the grant having a Compound earnings per share (EPS) growth target and the remaining 50% having a relative total shareholder return (TSR) target. In the event of cessation of employment within 12 months of the date of grant, unvested rights are forfeited. In the event of cessation of employment after 12 months but before the conclusion of the vesting period, unvested rights are considered forfeited, unless otherwise determined by the Board, in which case any service condition will be deemed to have been fulfilled as at the testing date and subject to performance testing along with other participants. It is noted that the Board has discretion to allow "Good Leavers" to retain their Participation in the LTI plan beyond the date of cessation of employment when deemed appropriate to the circumstances. The EPS growth and TSR targets must be achieved over a three year performance period. Performance rights will automatically vest on the business day after the Board determines the vesting conditions have all been satisfied (Vesting Determination Date).

The performance rights will automatically exercise on the Vesting Determination Date unless that date occurs outside a trading window permitted under the Company's Securities Trading Policy, in which case the performance rights will exercise upon the first day of the next trading window. Upon exercise of the performance rights, the Company must issue or procure the transfer of one share for each performance right, or alternatively may in its discretion elect to pay the cash equivalent value to the participant.

Performance rights will lapse on the first to occur of:

- the expiry date;
- the vesting conditions not being satisfied by the Vesting Determination Date;
- unless the Board otherwise determines, by the cessation of the employment of the employee to whom the offer of performance rights was made. The Board determination will depend upon the reason for employment ceasing (resignation, dismissal for cause, death or illness).

Performance rights when issued under the LTIP are not entitled to receive a dividend and carry no voting rights.

D2: Share based payments continued

Set out below are summaries of performance rights issued under the LTIP:

Performance rights	2022	2021
Balance at the beginning of the reporting period	653,255	926,998
Vested and exercised	(114,866)	–
Issued during the reporting period	298,175	204,207
Lapsed during the reporting period	(199,279)	(477,950)
Balance at the end of the reporting period	637,285	653,255

During the 2019 financial year, grants under the long-term incentive plan were made with a performance period of FY19, FY20 and FY21 (FY19 Grant). Based upon the EPS growth achieved over the three year performance period (FY19-FY21), 114,866 performance rights (Vesting Rights) granted under the LTIP converted to fully paid ordinary shares. Each participant was issued shares based on the volume weighted average price of \$11.60.

All performance rights issued during the reporting period ended 1 May 2022 have an expiry date of 24 July 2024 and were issued with an exercise price of nil. All performance rights issued during the reporting period ended 2 May 2021 have an expiry date of 27 July 2023 and were issued with an exercise price of nil.

FAIR VALUE OF PERFORMANCE RIGHTS ISSUED

There were two tranches of performance rights issued during the reporting period ended 1 May 2022:

- The assessed fair value of performance rights (with an EPS growth target) issued on 14 September 2021 was \$11.76. The fair value at grant date was determined using a discounted cash flow model incorporating the share price at grant date of \$12.45, the term of the right, the expected dividend yield of 1.85% and the risk free interest rate for the term of the rights of 0.16%.
- The assessed fair value of performance rights (with an EPS growth target) issued on 1 January 2022 was \$12.69. The fair value at grant date was determined using a discounted cash flow model incorporating the share price at grant date of \$13.37, the term of the right, the expected dividend yield of 1.72% and the risk free interest rate for the term of the rights of 0.75%.
- The assessed fair value at grant date of performance rights (with TSR target) was determined using a Monte Carlo simulation model that takes into account the exercise price, the term of the option, the impact of dilution (where material), the share price at grant date and expected price volatility of the underlying share, the expected dividend yield, the risk-free interest rate for the term of the option and the correlations and volatilities of the peer group companies.

The model inputs for performance rights granted with a TSR target during the reporting period ended 1 May 2022 included:

Assumption	Grant date	
	14 September 2021	1 January 2022
Fair value	\$7.54	\$8.62
Expiry date	24 July 2024	24 July 2024
Share price at Grant date	\$12.45	\$13.37
Term (years)	3.0	3.0
Expected dividend yield	1.91%	1.91%
Risk free interest rate	0.11%	0.78%

There were two tranches of performance rights issued on the same date during the reporting period ended 2 May 2021:

- The assessed fair value of performance rights (with an EPS growth target) issued on 16 October 2020 was an average of \$10.18. The fair value at issuance date was determined using a discounted cash flow model incorporating the share price at grant date of \$10.78, the term of the right, the expected dividend yield of 1.86% and the risk free interest rate for the term of the rights of 0.14%.

EXPENSES ARISING FROM SHARE BASED PAYMENT TRANSACTIONS

Total expenses arising from share based payment transactions recognised during the period as part of employee benefit expense were \$1,321,498 (2021: \$984,846)

D2: Share based payments continued

ACCOUNTING POLICY

Equity settled share based payments are measured at the fair value of the equity instrument at the date of grant. The fair value of performance rights granted is recognised as an employee benefit expense with a corresponding increase in equity. The determination of fair value includes consideration of any market performance conditions and the impact of any non-vesting conditions but excludes the impact of any service and non-market performance vesting conditions.

Non-market vesting conditions are included in assumptions about the number of performance rights that are expected to vest. The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each period, the entity revises its estimates of the number of performance rights that are expected to vest based on the non-market vesting conditions. It recognises the impact of the revision to original estimates, if any, in profit and loss, with a corresponding adjustment to equity.

D3: Contributed equity

EQUITY OF PARENT COMPANY

	Parent Entity		
	Number of ordinary shares - fully paid	Share capital \$000	Total equity \$000
Balance as at 2 May 2021	116,581,244	290,788	290,788
Senior Executive Performance Rights Plan Issue	114,866	606	606
End of the reporting period	116,696,110	291,394	291,394

ORDINARY SHARES

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the Company in proportion to the number of shares held. On a show of hands every holder of ordinary shares present at a meeting in person or by proxy is entitled to one vote. Upon a poll each share is entitled to one vote. Ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

ACCOUNTING POLICY

Debt and equity instruments are classified as either liabilities or equity in accordance with the substance of the contractual arrangement. Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from proceeds.

E: RELATED PARTIES

This section provides information relating to the Group's related parties and the extent of related party transactions within the Group and the impact they had on the Group's financial performance and position.

E1: Investments accounted for using the equity method

E2: Related party transactions

E1: Investments accounted for using the equity method

INTERESTS IN INDIVIDUALLY IMMATERIAL JOINT VENTURES

Name of entity	Place of incorporation	Acronym	% of ownership interest	
			2022 %	2021 %
Sizzler China Pte Ltd	Singapore	SCP	50	50

Summarised financial information of joint ventures

	2022 \$000	2021 \$000
Aggregate carrying amount of individually immaterial joint ventures	2,497	2,301
Aggregate amounts of the Group's share of:		
Profit/(loss) from continuing operations	(5)	50
Total comprehensive income	(5)	50

ACCOUNTING POLICY

Under AASB 11 *Joint Arrangements*, investments in joint arrangements are classified as either joint operations or joint ventures. The classification depends on the contractual rights and obligations of each investor, rather than the legal structure of the joint arrangement. The Group has one joint venture. Investments in joint ventures are accounted for using the equity method of accounting, after initially being recognised at cost in the Consolidated Balance Sheet.

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of the post-acquisition profits or losses of the investee in profit or loss, and the Group's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from joint ventures are recognised as a reduction in the carrying amount of the investment.

When the Group's share of losses in an equity accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the Group and its joint ventures are eliminated to the extent of the Group's interest in the entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Group.

E2: Related party transactions

PARENT ENTITY

The parent entity and ultimate parent entity within the Group is Collins Foods Limited.

KEY MANAGEMENT PERSONNEL

Disclosures relating to the compensation of KMP are included in Note D1 and in the Remuneration Report included in the Directors' Report.

SUBSIDIARIES

The ownership interests in subsidiaries are set out in Note H1. Transactions between entities within the Group during the reporting period consisted of loans advanced and repaid, interest charged and received, operating expenses paid, non-current assets purchased and sold, and tax losses transferred. These transactions were undertaken on commercial terms and conditions.

OUTSTANDING BALANCES ARISING FROM SALES AND PURCHASES OF GOODS AND SERVICES

There were no outstanding balances (2021: nil) with related parties at the end of the reporting period.

TRANSACTIONS WITH RELATED PARTIES

All transactions with related parties are conducted on commercial terms and conditions.

Outstanding balances other than loans to key management personnel are unsecured and are repayable in cash.

F: DISCONTINUED OPERATION

F1: Sizzler Australia

F2: Financial performance and cash flow information

F1: Sizzler Australia

There were no discontinued operations for the period ended 1 May 2022.

During the period ended 2 May 2021, the Group announced its intention to permanently close its remaining nine Sizzler restaurants in Australia. The restaurants were formally closed on 15 November 2020.

F2: Financial performance and cash flow information

The financial performance and cash flow information presented are for the period ended 1 May 2022 and 2 May 2021.

	2022 \$000	2021 \$000
Revenue	–	9,573
Cost of Sales	–	(6,354)
Gross profit	–	3,219
Other Expenses	–	(2,395)
Marketing and royalty expenses	–	(3,344)
Occupancy expenses	–	(928)
Administration expenses	–	(532)
Restaurant related expenses	–	(1,809)
Other income	–	39
Loss from discontinued operations before finance income, finance costs and income tax (EBIT)	–	(5,750)
Finance costs	–	(7)
Loss before Income tax	–	(5,757)
Income tax benefit	–	1,094
Loss of discontinued operations	–	(4,663)

Expenses in the 2021 reporting period included closure costs of \$2,630,000.

	2022 \$000	2021 \$000
Net cash outflow from operating activities	–	(3,374)
Net cash inflow from investing activities	–	266
Net cash inflow from financing activities	–	–
Net decrease in cash generated by the discontinued operations	–	(3,108)

G: OTHER ITEMS**G1: Commitments for expenditure****G2: Other gains/(losses) - net****G3: Earnings per share****G4: Receivables****G5: Property, plant and equipment****G6: Intangible assets****G7: Impairment of assets****G8: Leases****G9: Trade and other payables****G10: Provisions****G11: Reserves****G12: Tax****G13: Auditor's Remuneration****G14: Contingencies****G1: Commitments for expenditure****CAPITAL COMMITMENTS**

Significant capital expenditure contracted for at the end of the reporting period but not recognised as liabilities is as follows:

	2022 \$000	2021 \$000
Right-of-use assets ⁽¹⁾	31,134	29,908
Property, plant and equipment	8,541	2,637
Land and buildings	5,125	4,300
Total commitments	44,800	36,845

(1) This represents any agreements for leases the Group has signed before year end, that have not yet proceeded to an executed lease agreement. This is the value repayable over the primary term of the lease. As there is not yet a commencement date, the values have not been discounted to present value.

G2: Other gains/(losses) – net

	2022 \$000	2021 \$000
Net foreign exchange gain	613	41
Net loss on disposal of property, plant and equipment	(217)	(207)
Net gain/(loss) on disposal of leases	2,684	(155)
Gain on sale and leaseback	1,238	–
Fair value loss on debt modification	(945)	–
Other gains/(losses) – net	3,373	(321)

G3: Earnings per share

	2022	(1) 2021
	\$000	\$000
Earnings used in the calculation of basic and diluted earnings per share from continuing operations (1)	54,799	37,271
Net profit/(loss) from discontinued operation	–	(4,663)
	Shares	Shares
Weighted average basic ordinary shares outstanding	116,696,110	116,581,244
Weighted average diluted ordinary shares outstanding	117,223,628	117,141,933
	Cents	Cents
Basic earnings per share		
Basic earnings per share from continuing operations	46.96	31.97
Basic earnings per share from discontinued operations	–	(4.00)
Total basic earnings per share attributable to members of Collins Foods Limited	46.96	27.97
Diluted earnings per share		
Diluted earnings per share from continuing operations	46.75	31.82
Diluted earnings per share from discontinued operations	–	(3.98)
Total diluted earnings per share attributable to members of Collins Foods Limited	46.75	27.84

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

Weighted average number of shares used as the denominator

	2022 Shares	2021 Shares
Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	116,696,110	116,581,244
Adjustments for calculation of diluted earnings per share:		
Performance rights	527,518	560,689
Weighted average number of ordinary and potential ordinary shares used as the denominator in calculating diluted earnings per share	117,223,628	117,141,933

ACCOUNTING POLICY

Basic earnings per share is calculated by dividing the profit attributable to owners of the Company by the weighted average number of ordinary shares outstanding during the financial period. Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares, and the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

G4: Receivables

CURRENT ASSETS – RECEIVABLES

	2022	(1) 2021
	\$000	\$000
Trade receivables	4,200	3,041
	4,200	3,041

(1) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

ACCOUNTING POLICY

Trade receivables are amounts due for goods or services performed in the ordinary course of business. They are generally due for settlement within 30 days and therefore are all classified as current. Trade receivables are recognised initially at the amount of consideration that is unconditional unless they contain significant financing components, when they are recognised at fair value. The Group holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method.

G4: Receivables continued

Impairment of trade receivables

The Group applies the AASB 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are based on the payment profiles of receivables over a period of 36 months before 1 May 2022 or 2 May 2021 respectively and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified the GDP and the unemployment rate of the countries in which it sells its goods and services to be the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these factors.

G5: Property, plant and equipment

	Land & Buildings	Leasehold improvements	Plant and equipment	Construction in progress	Total
	\$000	\$000	\$000	\$000	\$000
At 3 May 2021					
Cost or fair value	13,774	264,633	163,545	9,983	451,935
Accumulated depreciation & impairments	(968)	(158,055)	(103,993)	–	(263,016)
Net book amount at 3 May 2021	12,806	106,578	59,552	9,983	188,919
Additions	–	1,950	2,265	65,105	69,320
Acquisitions through controlled entity purchased	–	6,039	2,530	152	8,721
Transfers	10,000	27,868	20,868	(59,374)	(638)
Depreciation charge	(361)	(22,900)	(20,239)	–	(43,500)
Impairment charge ⁽²⁾	–	(968)	(555)	–	(1,523)
Disposals	(1,482)	(249)	(385)	(350)	(2,466)
Exchange differences	–	(1,600)	(852)	(282)	(2,734)
Net book amount at 1 May 2022	20,963	116,718	63,184	15,234	216,099
At 1 May 2022					
Cost or fair value	22,201	293,736	182,607	15,234	513,778
Accumulated depreciation & impairments	(1,238)	(177,018)	(119,423)	–	(297,679)
Net book amount at 1 May 2022	20,963	116,718	63,184	15,234	216,099
	\$000	\$000	\$000	\$000	\$000
At 4 May 2020					
Cost or fair value	13,774	256,296	143,273	7,078	420,421
Accumulated depreciation & impairments	(606)	(142,272)	(90,074)	–	(232,952)
Net book amount at 4 May 2020	13,168	114,024	53,199	7,078	187,469
Additions	–	10,835	10,681	25,383	46,899
Acquisitions through controlled entity purchased	–	18	953	–	971
Transfers	–	8,089	14,494	(22,087)	496
Depreciation charge ⁽¹⁾	(362)	(21,172)	(18,192)	–	(39,726)
Impairment charge ⁽²⁾	–	(3,322)	(1,154)	–	(4,476)
Disposals	–	(23)	(251)	36	(238)
Exchange differences	–	(1,871)	(178)	(427)	(2,476)
Net book amount at 2 May 2021	12,806	106,578	59,552	9,983	188,919
At 2 May 2021					
Cost or fair value	13,774	264,633	163,545	9,983	451,935
Accumulated depreciation & impairments	(968)	(158,055)	(103,993)	–	(263,016)
Net book amount at 2 May 2021	12,806	106,578	59,552	9,983	188,919

(1) Includes depreciation charge of \$352,000 relating to Sizzler Australia, which was discontinued during the prior reporting period.

(2) Included in Note G7 is the breakdown of impairments.

G5: Property, plant and equipment continued

ACCOUNTING POLICY

All property, plant and equipment is recorded at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

Property, plant and equipment, excluding freehold land, is depreciated at rates based upon the expected useful economic life as follows:

Asset classes	Method	Average Life
Buildings	Straight Line	20 years
Leasehold improvements:		
Buildings	Straight Line	20 years or term of the lease ⁽¹⁾
Other leasehold improvements	Straight Line	Primary term of lease ⁽²⁾
Plant and equipment	Straight Line	8 years
Motor vehicles	Straight Line	4 years

(1) Estimated useful life is the shorter of 20 years or the full term of the lease including renewal periods that are intended to be exercised.

(2) If primary term of the lease differs significantly from the estimated useful life of the asset, judgement is applied to the estimated useful life and an individual rate is applied.

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

The Group reviews annually whether the triggers indicating a risk of impairment exist. The recoverable amounts of cash generating units have been determined based on value-in-use calculations. These calculations require the use of estimates (refer Note G7).

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

The gain or loss on disposal of all non-current assets is determined as the difference between the carrying amount of the asset at the time of disposal and the proceeds on disposal and is included in the Consolidated Income Statement of the Group in the reporting period of disposal.

G6: Intangible assets

	(1) Goodwill	Franchise rights	Brand names	(2) Software	Total
	\$000	\$000	\$000	\$000	\$000
At 3 May 2021					
Cost	455,463	19,577	29,648	9,844	514,532
Accumulated amortisation & impairments	(28,070)	(8,220)	(21,183)	(5,510)	(62,983)
Net book amount at 3 May 2021	427,393	11,357	8,465	4,334	451,549
Additions	–	1,753	–	2,696	4,449
Acquisitions through controlled entity purchased	30,431	–	–	152	30,583
Transfers	–	–	–	638	638
Amortisation	–	(1,094)	(878)	(2,592)	(4,564)
Impairment charge	–	(31)	–	–	(31)
Exchange differences	(7,801)	(218)	725	(38)	(7,332)
Net book amount at 1 May 2022	450,023	11,767	8,312	5,190	475,292
At 1 May 2022					
Cost	478,093	21,154	31,105	13,142	543,494
Accumulated amortisation & impairments	(28,070)	(9,389)	(22,793)	(7,950)	(68,202)
Net book amount at 1 May 2022	450,023	11,765	8,312	5,192	475,292

G6: Intangible assets continued

	(1) Goodwill	Franchise rights	Brand names	(2) Software	Total
	\$000	\$000	\$000	\$000	\$000
At 4 May 2020					
Cost	459,231	17,819	33,585	8,157	518,792
Accumulated amortisation & impairments	(28,070)	(7,017)	(22,335)	(3,981)	(61,403)
Net book amount at 4 May 2020	431,161	10,802	11,250	4,176	457,389
Additions	–	3,379	–	2,633	6,012
Acquisitions through controlled entity purchased (1)	4,629	–	–	–	4,629
Transfers	–	–	–	(495)	(495)
Amortisation	–	(1,029)	(881)	(1,677)	(3,587)
Impairment charge	–	(175)	–	(57)	(232)
Disposals	–	(1,327)	–	–	(1,327)
Exchange differences	(8,397)	(293)	(1,904)	(246)	(10,840)
Net book amount at 2 May 2021	427,393	11,357	8,465	4,334	451,549
At 2 May 2021					
Cost	455,463	19,577	29,648	9,844	514,532
Accumulated amortisation & impairments	(28,070)	(8,220)	(21,183)	(5,510)	(62,983)
Net book amount at 2 May 2021	427,393	11,357	8,465	4,334	451,549

(1) Goodwill in the prior reporting period has been restated due to adjustments to the provisional fair value of a business combination. Refer to Note A2 for further details.

(2) Software in the prior reporting period includes a restatement as a result of a change in accounting policy for the recognition of cloud computing arrangements. Refer to Note I2 for further details.

G7: Impairment of assets

IMPAIRMENT OF ASSETS

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised in the Consolidated Income Statement for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units). If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the reversal of the previously recognised impairment loss is recognised in the Consolidated Income Statement.

IMPAIRMENT TEST FOR GOODWILL

Allocation of goodwill

	Carrying value	
	2022 \$000	(1) 2021 \$000
KFC Restaurants Australia	327,005	327,005
KFC Restaurants Europe	121,716	99,191
Sizzler Asia	1,302	1,197
	450,023	427,393

(1) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

Goodwill is tested for impairment at a cash generating unit level. The recoverable amount of a cash generating unit is determined based on value-in-use calculations. Management recognises that there are various reasons that the estimates used in the assumptions may vary. For the KFC and Sizzler Asia cash generating units, there are no reasonable and likely changes in assumptions which would result in an impairment.

G7: Impairment of assets continued

During the reporting period ended 1 May 2022, the above cash generating units and the individual restaurant assets (including Taco Bell restaurants) were tested for impairment in accordance with AASB 136 Impairment of Assets. In the event that the carrying value of these assets was higher than the recoverable amount (measured as the higher of fair value less costs to sell and value in use) an impairment charge was recognised in the Consolidated Income Statement as set out in the table below.

	KFC Australia restaurants		KFC Europe restaurants		Taco Bell restaurants		Total	
	2022 \$000	2021 \$000	2022 \$000	2021 \$000	2022 \$000	2021 \$000	2022 \$000	2021 \$000
Leasehold improvements	–	–	–	1,224	968	2,098	968	3,322
Plant and equipment	–	–	–	1,154	555	–	555	1,154
Franchise rights	–	–	–	82	31	93	31	175
Software	–	–	–	57	–	–	–	57
Right-of-use assets	–	–	–	2,346	1,609	2,457	1,609	4,803
Total	–	–	–	4,863	3,163	4,648	3,163	9,511

KEY ASSUMPTIONS USED FOR VALUE-IN-USE CALCULATIONS

	KFC Australia		KFC Europe		Taco Bell	
	2022	2021	2022	2021	2022	2021
Post-tax discount rate segment	7.4%	7.5%	7.4%	7.3%	(2) N/A	(2) N/A
Post-tax discount rate restaurant	Restaurant specific	Restaurant specific	Restaurant specific	Restaurant specific	Restaurant specific	Restaurant specific
Growth rates:						
Revenue for Yr 1 – Yr 5 ⁽¹⁾	* 5.0%	* 3.7%	* 4.1%	* 4.8%	* 12.0%	* 9.3%
Revenue for Yr 6 – Yr 20	2.5%	2.5%	1.5%	1.5%	2.5%	2.5%
Annual growth for terminal value	2.5%	2.5%	1.5%	1.5%	2.5%	2.5%

(1) The Revenue Growth rates applied from Yr 1 – Yr 5 relate specifically to restaurant assets where detailed impairment models were prepared.

(2) Only individual restaurant assets were tested for impairment in the Taco Bell cash generating unit.

* Restaurant specific plans with average annual growth rate.

KFC Australia restaurants

Value in use recoverable amount valuations were performed at the cash generating unit level and at the individual restaurant level for the purpose of testing goodwill and restaurant specific assets, respectively. Restaurant assets include Property, Plant & Equipment and Right-of-use assets. Detailed impairment models were prepared for the cash generating unit and for some of the KFC Australia restaurants where indicators of impairment were identified. The impairment test did not result in any impairments for the KFC Australia restaurants.

The impairment models have been prepared as follows:

- The cash flow estimate for the cash generating unit has been prepared based on a period of five years.
- The cash flows estimate for the individual restaurant assets have been estimated after applying growth rates from the commencement date of FY 2023 through to the end of 2042. The value in use calculations were based on a 20 year-period due to the analysis required to conform with AASB 16 Leases.
- The annual growth rates applied in the first five years average 5.0% (2021: 3.7%) for the stores modelled. The year one projections have been aligned to the division's specific cash flows reflected in the 2023 budget.
- Annual growth rates of 2.5% (2021: 2.5%) have been applied from year 6 onwards.

Management believe that these growth percentages are reasonable considering the growth that has been seen in this operating segment during 2022, prior to COVID-19, in prior reporting periods, and in the weeks since year-end.

- Cost of sales percentage is estimated to remain reasonably consistent over the cash flow period. Cost of labour percentage is estimated to steadily decrease with the increase in sales volume.
- An indefinite terminal cash flow calculation has been applied for cash flows beyond 2027 and 2042, for the cash generating unit and the restaurant assets, respectively. These projections used those years' cash flows as a base. The growth rate of 2.5% (2021: 2.5%) has been used in determining the terminal value, which does not exceed the long-term average growth rate for the industry segment in which the restaurants operate.

G7: Impairment of assets continued

- A post-tax discount rate of 7.4% has been calculated for the KFC Australia segment (2021: 7.5% post tax). The change in the post-tax discount rate applied to certain restaurant assets is the result of the discount rates applied to each individual restaurant being adjusted by the incremental borrowing rate (IBR) applied to each AASB 16 lease. This has resulted in post-tax discount rates in the range 5.0 - 8.5% for the individual restaurants assessed for impairment (2021: range 5.5 - 8.5%).

SIGNIFICANT ESTIMATE: IMPACT OF POSSIBLE CHANGES IN KEY ASSUMPTIONS

Management recognises that a change in one of the assumptions applied to the discount rates or growth rates could result in the impairment of some of the Group's KFC Australia restaurant assets.

However, management has considered the likelihood of these possible changes and believe that strong revenue growth achieved in the operating segment historically, during the current financial year and in the weeks since year-end, supports the growth percentages applied in the cash flows and that the discount rates applied are appropriate having assessed against current market factors.

Management do not consider that a reasonable possible change in any of the key assumptions would cause their carrying amounts to significantly exceed their recoverable amounts.

KFC Europe restaurants

Value in use recoverable amount valuations were performed at the cash generating unit level and at the individual restaurant level for the purpose of testing goodwill and restaurant specific assets, respectively. Restaurant assets include Property, Plant & Equipment and Right-of-use assets. Detailed impairment models were prepared for the cash generating unit and for some of the KFC Europe restaurants where indicators of impairment were identified. The impairment test did not result in any impairments for the KFC Europe restaurants. These results correlate with an improved restaurant performance in the KFC Europe market as a result of the post-lockdown recovery during FY22.

The impairment models have been prepared as follows:

- The cash flow estimate for the cash generating unit has been prepared based on a period of five years.
- The cash flows estimates for the individual restaurant assets have been estimated after applying growth rates from the commencement date of FY 2023 through to the end of 2042. The value in use calculations were based on a 20 year-period due to the analysis required to conform with AASB 16 Leases.
- The year one projections have been aligned to the division's specific cash flows reflected in the 2023 budget. In addition, the annual growth rates applied in the first 5 years are reflective of restaurant specific plans which assume a continuing trend in sales recovery to pre-COVID-19 levels, particularly for the inline restaurants, and certain locations that continue to suffer the impact of COVID-19 restrictions during the financial year. This results in certain restaurants having additional growth expectations (the average annual revenue growth is 4.1% in the first five years). Management believe that these growth percentages are reasonable considering the growth that has been seen in this operating segment, prior to COVID-19 and in the weeks since year-end, together with initiatives intended to improve operating margins.
- Cost of sales percentage is estimated to remain reasonably consistent over the cash flow period.
- Annual growth rates of 1.5% have been applied from year 6 onwards (2021: 1.5%).
- An indefinite terminal cash flow calculation has been applied for cash flows beyond 2027 and 2042, for the cash generating unit and the restaurant assets, respectively. These projections used those years' cash flows as a base. The growth rate of 1.5% (2021: 1.5%) has been used in determining the terminal value, which does not exceed the long-term average growth rate for the industry segment in which the restaurants operate.
- A post-tax discount rate of 7.4% has been calculated for the KFC Europe segment (2021: 7.3% post tax). The change in the post-tax discount rate applied to certain restaurant assets is the result of the discount rates applied to each individual restaurant being adjusted by the incremental borrowing rate (IBR) applied to each AASB 16 lease. This has resulted in post-tax discount rates in the range of 5.5 - 7.8% for the individual restaurants assessed for impairment (2021: range 5.5 - 7.8%).

SIGNIFICANT ESTIMATE: IMPACT OF POSSIBLE CHANGES IN KEY ASSUMPTIONS

Management recognises that a change in one of the assumptions applied to the discount rates or growth rates could result in the impairment of some of the Group's KFC Europe restaurant assets.

However, management has considered the likelihood of these possible changes and believe that strong revenue growth achieved in the operating segment historically and prior to COVID-19 supports the growth percentages applied in the cash flows and that the discount rate applied are appropriate having assessed against current market factors.

Management do not consider that a reasonable possible change in any of the key assumptions would cause their carrying amounts to significantly exceed their recoverable amounts.

G7: Impairment of assets continued

Taco Bell

Value in use recoverable amount valuations were not performed at the Taco Bell segment level as there is no goodwill or other indefinite life intangible assets for Taco Bell. However, each of the individual restaurants represents a cash generating unit for the purpose of testing Property, Plant & Equipment, Right-of-use assets and other restaurant specific assets. Accordingly, impairment models were prepared for all Taco Bell restaurants where indicators of impairment were identified.

Management identified indicators of impairment amongst the Taco Bell restaurants network due to their financial performance compared to the individual restaurant forecasts. Detailed impairment models were prepared, resulting in the impairment of \$1.5 million of Property, plant and equipment, \$1.6 million of Right-of-use assets and \$31 thousand of Franchise rights.

The restaurant specific impairment models have been prepared as follows:

- The cash flow estimates for the individual restaurant assets have been estimated after applying growth rates from the commencement date of FY 2023 through to the end of 2042. The value in use calculations were based on a 20 year-period due to the analysis required to conform with AASB 16 Leases.
- The annual growth rates applied in the first 5 years are reflective of significant growth expected for the Taco Bell brand in Australia, given the increase in brand awareness as a result of marketing-focused campaigns. 5-year restaurant specific plans have been developed for the Taco Bell restaurants based on the underlying drivers of expected sales in each market and location, resulting in most restaurants having high average growth expectations during this period (the average annual revenue growth is 12.0% in the first five years) (2021: average 9.3%). The increased average growth assumption is partly due to the stronger recovery expected from certain inline locations that continued to experience disruptions from COVID-19 during FY22, together with greater confidence around future benefits arising from upcoming brand and marketing campaigns.
- The year one projections have been aligned to the division's specific cash flows reflected in the FY 2023 budget. Management believes that these growth percentages are reasonable considering the growth that has been seen in existing restaurants since opening and the overall growth of QSR sector and the Mexican category.
- Cost of sales percentage is estimated to remain reasonably consistent over the cash flow period.
- Annual growth rates of 2.5% have been applied from year 6 onwards (2021: 2.5%).
- An indefinite terminal cash flow calculation has been applied for cash flows beyond 2042, using that year's cash flow as a base. The growth rate of 2.5% (2021: 2.5%) has been used in determining the terminal value, which does not exceed the long-term average growth rate for the industry segment in which the restaurants operate.
- Restaurant specific discount rates have been applied to restaurant assets to account for the different post-tax discount rates applied to each individual restaurant after being adjusted by the IFR applied to each AASB 16 lease. This has resulted in post-tax discount rates in the range of 7.0 – 8.0% for the individual restaurants assessed for impairment (2021: range 6.3 – 9.3%).

SIGNIFICANT ESTIMATE: IMPACT OF POSSIBLE CHANGES IN KEY ASSUMPTIONS

The business is still in the growth phase, with a further 12 restaurants planned to open in FY 2023 and a significant investment in marketing campaigns to increase brand awareness. Therefore, the revenue growth rates for Years 1 - 5 are the most significant assumptions underpinning the Taco Bell impairment analysis.

Management recognises that changes in the key assumptions such as revenue growth rates and discount rates could result in either partial or full impairment of two additional restaurants.

However, management has considered the likelihood of the assumed growth rates and believe that the strong revenue growth is achievable based on the current strategy for the Taco Bell business, which includes the increase in marketing efforts and continued introduction of new restaurants. Significant expansion plans are underway in South-East Queensland and Victoria.

G7: Impairment of assets continued

Sizzler Asia

The cash flows for the Sizzler Asia cash generating unit have been estimated after applying growth rates from the commencement of 2023 through to the end of the 2027 reporting period which average 3.0% (2021: 3.0%). The year one projections have been aligned to the cash flows reflected in the 2023 budget. The growth rate of 3.0% (2021: 3.0%) has been used in determining the terminal rate, which does not exceed the long-term average growth rate for the casual dining industry segment. An indefinite terminal cash flow calculation has been applied for cash flows beyond 2027, using that year's cash flow as a base.

A pre-tax discount rate of 14.0% (2021: 14.0%) has been applied to the cash flows.

Management believe that these growth percentages are reasonable considering the growth that has been seen in this cash generating unit during 2022, prior to COVID-19 and prior reporting periods.

ACCOUNTING POLICY

Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses. Goodwill is allocated to cash generating units for the purpose of impairment testing.

The Group determines whether goodwill with indefinite useful lives are impaired at least on an annual basis. This requires an estimation of the recoverable amount of the cash generating units to which the goodwill with indefinite useful lives relate.

Franchise rights

Costs associated with franchise licences which provide a benefit for more than one reporting period are amortised over the remaining term of the franchise licence. Capitalised costs associated with renewal options for franchise licences are deferred and amortised over the renewal option period. The unamortised balance is reviewed each balance date and charged to the Consolidated Income Statement to the extent that future benefits are no longer probable.

Software

Software consists of both externally acquired software programmes and capitalised development costs of internally generated software. The Group amortises software using a straight-line method over 3-8 years. Costs associated with maintaining software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group are recognised as intangible assets where the criteria within AASB 138 *Intangible Assets* is met. Directly attributable costs that are capitalised as part of the software include employee costs, installation costs and associated expenditure. Capitalised development costs are recorded as intangible assets and amortised from the point at which the asset is ready for use.

Other intangibles – Sizzler brand

Sizzler brand intangibles which are owned and registered by the Group are considered to have a useful life of 20 years and are amortised accordingly. These intangibles will be tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Sizzler brand intangibles are carried at amortised cost less impairment losses.

G8: Leases

This note provides information for leases where the Group is a lessee.

AMOUNTS RECOGNISED IN THE BALANCE SHEET

The balance sheet shows the following amounts relating to leases:

	2022 \$000	(1) 2021 \$000
Right-of-use assets		
Property	430,162	360,945
Motor vehicles	2,306	712
	432,468	361,657
Lease liabilities		
Current	37,766	34,211
Non-current	439,623	363,601
	477,389	397,812

(1) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

Additions to the right-of-use assets during the 2022 financial period were \$98,199,000 (2021: \$40,037,000).

AMOUNTS RECOGNISED IN THE INCOME STATEMENT

The income statement shows the following amounts relating to leases:

	2022 \$000	2021 \$000
Depreciation charge of right-of-use assets		
Property	44,008	40,415
Motor vehicles	1,023	700
	45,031	41,115
Impairment charge of right-of-use assets		
Properties	1,609	4,803
	1,609	4,803

	2022 \$000	2021 \$000
Gain on sale and leaseback	1,238	–
Interest expense (included in finance costs) (1)	22,679	20,614
Expense relating to short-term leases (included in selling marketing and royalty, occupancy, and administrative expenses)	919	519
Expense relating to variable lease payments not included in lease liabilities (included in occupancy expenses)	3,056	2,649

(1) In the 2021 reporting period, Finance costs of \$7,000 in relation to Sizzler Australia have been excluded.

THE GROUP'S LEASING ACTIVITIES AND HOW THESE ARE ACCOUNTED FOR

The Group leases various restaurant sites, offices, and motor vehicles. Rental contracts, particularly for restaurants, are typically made for fixed periods of 5 to 20 years but may have extension options as described further below.

Contracts may contain both lease and non-lease components. The Group allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone prices.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

G8: Leases continued

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable by the Group under residual value guarantees;
- the exercise price of a purchase option if the Group is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the Group exercising that option.

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the Group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the Group:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received;
- uses a build-up approach that starts with a risk-free interest rate adjusted for credit risk for leases held by the Group, which does not have recent third party financing; and
- makes adjustments specific to the lease, e.g. term, country, currency and security.

If a readily observable amortising loan rate is available to the individual lessee (through recent financing or market data) which has a similar payment profile to the lease, then the Group entities use that rate as a starting point to determine the incremental borrowing rate.

In the current reporting period, the weighted average lessee's incremental borrowing rate applied to the lease liabilities was 4.85% (2021: 7.45%)

Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs; and
- make good obligation costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Group is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life. While the Group revalues its land and buildings that are presented within property, plant and equipment, it has chosen not to do so for the right-of-use buildings held by the Group.

Payments associated with short-term leases of equipment and vehicles and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise IT equipment and small items of office furniture.

VARIABLE LEASE PAYMENTS

Some property leases contain variable payment terms that are linked to sales generated from a restaurant. For individual restaurants, up to 80% of lease payments are on the basis of variable payment terms with a wide range of sales percentages applied. Variable payment terms are used for a variety of reasons, including minimising the fixed costs base for newly established restaurants. Variable lease payments that depend on sales are recognised in profit or loss in the period in which the condition that triggers those payments occurs.

EXTENSION AND TERMINATION OPTIONS

Extension and termination options are included in a number of leases across the Group. These are used to maximise operational flexibility in terms of managing the assets used in the Group's operations. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

G8: Leases continued

CRITICAL JUDGEMENTS IN DETERMINING THE LEASE TERM

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For leases of restaurant sites, the following factors are normally the most relevant:

- If there are significant penalty payments to terminate (or not extend), the Group is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Group is typically reasonably certain to extend (or not terminate).
- Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

Most extension options in offices and motor vehicles leases have not been included in the lease liability, because the Group could replace the assets without significant cost or business disruption.

More than 90% of the Group's leases are of restaurants or restaurant sites. These leases range in primary terms of 5 - 20 years, with multiple 5 - 10 year options available, anywhere up to a total available lease term of 50 years. The Group has applied the below lease term assumptions to the restaurant and restaurant lease portfolios of each segment, as it is considered representative of the Group's reasonably certain position. Specific leases are considered on a case-by-case basis when additional knowledge is available that would result in a different lease term to these assumptions.

Segment	Lease term assumption
KFC Australia	Primary term of the lease, plus options, to an upper limit of 20 years.
KFC Europe	Primary term of the lease, plus next option term where renewal process has commenced.
Taco Bell	Primary term of the lease, plus next option term where renewal process has commenced.
Other	Primary term of the lease, plus next option term where renewal process has commenced.

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

MATURITIES OF LEASE LIABILITIES

The table below shows the Group's lease liabilities in relevant maturity groupings based on their contractual maturities. The amounts disclosed in the table are the contractual undiscounted cash flows.

	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years	Total contractual cash flows	Carrying amount
2022	\$000	\$000	\$000	\$000	\$000	\$000
Lease liabilities	59,837	57,670	158,807	373,916	650,230	477,389
2021 Restated ⁽¹⁾	\$000	\$000	\$000	\$000	\$000	\$000
Lease liabilities	52,764	49,052	135,644	326,618	564,078	397,812

(1) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

G9: Trade and other payables

	2022 \$000	(1) 2021 \$000
Current liabilities		
Trade payables and accruals - unsecured	97,944	79,014
Other payables - unsecured	18,529	17,640
Total payables	116,473	96,654

(1) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

ACCOUNTING POLICY

These amounts represent liabilities for goods and services provided prior to the end of the reporting period and which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

G10: Provisions

	2022			(1) 2021		
	Current	Non-current	Total	Current	Non-current	Total
	\$000	\$000	\$000	\$000	\$000	\$000
Employee entitlements	5,907	3,954	9,861	5,838	4,292	10,130
Make good provision	548	3,236	3,784	202	2,684	2,886
Other provisions	281	–	281	1,514	–	1,514
Total provisions	6,736	7,190	13,926	7,554	6,976	14,530

(1) The prior reporting period has been restated as a result of an adjustment to the provisional accounting for the KFC restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details).

ACCOUNTING POLICY**Employee entitlements**

Provision has been made in the accounts for benefits accruing to employees up to balance date, such as long service leave and incentives. The current portion of this liability includes the unconditional entitlements to long service leave where employees have completed the required period of service. The provisions are measured at their nominal amounts using the remuneration rates expected to apply at the time of settlement.

Long service leave provisions relating to employees who have not yet completed the required period of service are classified as non-current. All other employee provisions are classified as a current liability.

All on-costs, including superannuation, payroll tax and workers' compensation premiums are included in the determination of provisions.

Make good provision

Provisions for legal claims and make good obligations are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

The Group is required to restore the leased premises of certain retail restaurants to their original condition upon exit. However, as leases are traditionally renewed, the Group only recognises a provision for those restaurants where make good costs will result in a probable outflow of funds. An annual review of leased sites is conducted to determine the present value of the estimated expenditure required to remove any leasehold improvements and decommission the restaurant.

Onerous contracts

Each reporting period, the group assesses whether any of their contracts are considered to be onerous. The present obligations arising under any onerous contracts identified are recognised and measured as provisions. An onerous contract is considered to exist where the group has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it.

G11: Reserves

	2022 \$000	2021 \$000
Hedging - cash flow hedges	2,467	(1,565)
Share based payments	2,087	1,493
Foreign currency translation	10,317	10,828
	14,871	10,756

	Notes	2022 \$000	2021 \$000
MOVEMENTS:			
Cash flow hedges:			
Opening balance		(1,565)	(2,923)
Revaluation – gross		5,488	2,089
Deferred tax	G12	(1,646)	(627)
Transfer to net profit - gross		272	(149)
Deferred tax	G12	(82)	45
Closing balance		2,467	(1,565)
Share based payments:			
Opening balance		1,493	292
Valuation of performance rights		1,200	1,201
Performance rights vested		(606)	–
Closing balance		2,087	1,493
Foreign currency translation:			
Opening balance		10,828	16,719
Exchange fluctuations arising on net investment in hedge		(4,537)	6,756
Exchange fluctuations arising on net assets of foreign operations		4,026	(12,647)
Closing balance		10,317	10,828

NATURE AND PURPOSE OF RESERVES**Hedging reserve – cash flow hedges**

The hedging reserve is used to record gains or losses on a hedging instrument in a cash flow hedge that are recognised in other comprehensive income. Amounts are recognised in profit and loss when the associated hedged transaction affects profit and loss.

Share based payments reserve – performance rights

The share based payments reserve is used to recognise the issuance date fair value of performance rights issued to employees under the Long-Term Incentive Plan but not yet vested.

Foreign currency translation reserve

Exchange differences arising on translation and of a hedge of the net investment in foreign operations are recognised in other comprehensive income and accumulated in a separate reserve within equity. Refer to Note C3 for details on the Group's accounting policy for hedge accounting.

G12: Tax**INCOME TAX EXPENSE**

	2022 \$000	2021 \$000
Income tax expense		
Current tax	26,018	29,332
Deferred tax	132	(6,234)
(Over)/under provided in prior reporting periods	(260)	(559)
	25,890	22,539
Income tax expense is attributable to:		
Profit from continuing operations	25,890	23,633
Loss from discontinued operation	–	(1,094)
Aggregate income tax expense	25,890	22,539
Deferred income tax expense/(benefit) included in income tax expense comprises:		
Decrease/(increase) in deferred tax assets	(17,430)	17
(Decrease)/increase in deferred tax liabilities	17,562	(6,251)
	132	(6,234)

Numerical reconciliation of income tax expense/(benefit) to prima facie tax payable	2022 \$000	(1) 2021 \$000
Profit from continuing operations before income tax expense (1)	80,689	60,904
Loss from discontinued operation before income tax expense	–	(5,757)
	80,689	55,147
Tax at the Australian tax rate of 30.0% (2021: 30.0%)	24,207	16,544
Tax effect of amounts which are not deductible (taxable) in calculating taxable income:		
Other non-deductible expenses	1,293	2,872
Difference in foreign taxation rates	89	1,635
Non-assessable income received	(688)	100
Changes in tax laws and/or tax rates	–	(1,335)
Carried forward losses brought to account	(443)	–
Derecognition of previously recognised deductible temporary differences	428	–
Derecognition of previously recognised carried forward tax losses	–	876
Current year tax losses for which no deferred income tax was recognised	1,264	2,406
	26,150	23,098
Amounts (over)/under provided in prior reporting periods	(260)	(559)
Income tax expense	25,890	22,539

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note 12 for further details).

	Notes	2022 \$000	2021 \$000
Tax expense relating to items of other comprehensive income			
Cash flow hedges	G11	(1,728)	(582)

G12: Tax continued

	2022 \$000	2021 \$000
Tax losses		
Unused revenue tax losses for which no deferred tax asset has been recognised	51,429	50,603
Unused capital tax losses for which no deferred tax asset has been recognised	64,607	66,083
Total unused tax losses for which no deferred tax asset has been recognised	116,036	116,686

DEFERRED TAX BALANCES

Deferred tax assets (DTA)	2022 \$000	2021 \$000
The balance comprises temporary differences attributable to:		
Depreciation	25,384	28,464
Employee benefits	3,554	5,137
Provisions	6,256	4,838
Lease liabilities	130,678	110,007
Carried forward revenue losses	1,226	1,371
Capitalised costs	408	259
Cash flow hedges	–	706
	167,506	150,782
Set-off of deferred tax liabilities pursuant to set-off provisions	(127,681)	(109,653)
Net deferred tax assets	39,825	41,129

All movements in the DTA were recognised in the Consolidated Income Statement and the Consolidated Statement of Comprehensive Income.

Deferred tax liabilities (DTL)	2022 \$000	2021 \$000
The balance comprises temporary differences attributable to:		
Right-of-use assets	120,997	103,764
Inventories	979	923
Intangibles	10,327	9,844
Financial assets at fair value through profit or loss	458	336
Cash flow hedges	1,034	–
Other	(966)	(634)
	132,829	114,233
Set-off of deferred tax liabilities pursuant to set-off provisions	(127,681)	(109,653)
Net deferred tax liabilities	5,148	4,580

All movements in the DTL were recognised in the Consolidated Income Statement and the Consolidated Statement of Comprehensive Income.

G12: Tax continued

ACCOUNTING POLICY**Income tax**

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the national income tax rate, adjusted by changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements, and to unused tax losses.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted in the respective jurisdiction.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and liabilities are offset where the entity has a legally enforceable right to offset and intends to settle on a net basis.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

Tax consolidation

The Company, as the head entity in the tax consolidated group and its wholly-owned Australian controlled entities continue to account for their own current and deferred tax amounts. These tax amounts are measured as if each entity in the tax consolidated group continues to be a stand-alone taxpayer in its own right.

In addition to its own current and deferred tax amounts, the Company also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group. Assets or liabilities arising under the tax funding agreement with the tax consolidated entities are recognised as amounts receivable from or payable to other entities in the Group.

The entities in the Tax Consolidated Group entered into a tax sharing agreement which, in the opinion of the directors, limits the joint and several liability of the wholly-owned entities within the Tax Consolidated Group in the case of a default by the Company.

The entities in the Tax Consolidated Group have also entered into a Tax Funding Agreement under which the wholly-owned entities of that group fully compensate the Company for any current tax payable assumed and are compensated by the Company for any current tax receivable and deferred tax assets relating to unused tax losses or unused tax credits that are transferred to the Company under the tax consolidation legislation. The funding amounts are determined by reference to the amounts recognised in the wholly-owned entities' financial statements.

G13: Auditor's remuneration

During the reporting period the following fees were paid or payable for services provided by the auditor of the parent entity, its related practices and non-related audit firms:

	2022 Whole dollars \$	2021 Whole dollars \$
AUDIT AND OTHER ASSURANCE SERVICES		
AUDIT SERVICES:		
<i>PricewaterhouseCoopers Australian firm:</i>		
Audit and review of financial reports and other audit work under the Corporations Act 2001	401,370	579,747
Audit and review of financial reports and other audit work for foreign subsidiary	45,402	42,432
<i>Network firm of PricewaterhouseCoopers Australia:</i>		
Audit and review of financial reports and other audit work for foreign subsidiary	349,618	506,824
	796,390	1,129,003
OTHER ASSURANCE SERVICES:		
<i>PricewaterhouseCoopers Australian firm:</i>		
Restaurant sales certificates	25,096	29,478
Agreed upon procedures for covenant calculations	7,650	7,650
ESG support	70,890	–
<i>Network firm of PricewaterhouseCoopers Australia:</i>		
Government subsidy audit	–	129,620
Taxation advice	10,457	–
	114,093	166,748
Total remuneration for audit and other assurance services	910,483	1,295,751
TAXATION SERVICES		
<i>PricewaterhouseCoopers Australian firm:</i>		
Tax compliance services, including review of tax returns and allowance claims	46,560	58,160
<i>Network firm of PricewaterhouseCoopers Australia:</i>		
Tax compliance services, including review of company tax returns	5,011	56,675
Total remuneration for taxation services	51,571	114,835
OTHER SERVICES		
<i>PricewaterhouseCoopers Australian firm:</i>		
Acquisition related due diligence	120,000	276,787
Total remuneration for other services	120,000	276,787
TOTAL REMUNERATION FOR SERVICES	1,082,054	1,687,373

It is the Group's policy to employ PricewaterhouseCoopers on assignments additional to their statutory audit duties where PricewaterhouseCoopers' expertise and experience with the Group are important. These assignments are principally tax advice, due diligence reporting on acquisitions and capital raisings, or where PricewaterhouseCoopers is awarded assignments on a competitive basis. It is the Company's policy to seek competitive tenders for all major consulting projects.

G14: Contingencies

The parent entity and certain controlled entities indicated in Note H1 have entered into a Deed of Cross Guarantee (Amended and Restated) under which the parent entity has guaranteed any deficiencies of funds on winding up of the controlled entities which are party to the Deed. At the date of this statement there are reasonable grounds to believe that the Company will be able to meet any obligations or liabilities to which it is, or may become, subject by virtue of the Deed.

As described in Note B2, CFG Finance Pty Limited (a wholly-owned subsidiary) and several other related entities entered into Syndicated and Working Capital credit facilities. As a consequence of this, the Company and its subsidiaries (other than subsidiaries outside the Closed Group) became registered guarantors of all the obligations in respect of these loan facilities.

H: GROUP STRUCTURE

H1: Subsidiaries and Deed of Cross Guarantee (Amended and Restated)

H2: Parent entity financial information

H1: Subsidiaries and Deed of Cross Guarantee

The Consolidated Financial Statements at 1 May 2022 include the following subsidiaries. The reporting period end of all subsidiaries is the same as that of the parent entity ^(a).

Name of entity	Notes	Place of business/ country of incorporation	Acronym	Percentage of shares held	
				2022 %	2021 %
CFG Finance Pty Limited	(b)	Australia	CFGF	100	100
Collins Foods Holding Pty Limited	(b)	Australia	CFH	100	100
Collins Foods Finance Pty Limited	(b)	Australia	CFF	100	100
Collins Foods Group Pty Ltd	(b)	Australia	CFG	100	100
Collins Restaurants Queensland Pty Ltd	(b)	Australia	CRQ	100	100
Collins Restaurants NSW Pty Ltd	(b)	Australia	CRN	100	100
Collins Restaurants West Pty Ltd	(b)	Australia	CRW	100	100
Fiscal Nominees Company Pty Ltd	(b)	Australia	FNC	100	100
Sizzler Restaurants Group Pty Ltd	(b)	Australia	SRG	100	100
Collins Restaurants Management Pty Ltd	(b)	Australia	CRM	100	100
Collins Restaurants South Pty Ltd	(b)	Australia	CRS	100	100
Collins Foods Subsidiary Pty Ltd	(b)	Australia	CFS	100	100
Snag Stand Leasing Pty Ltd	(b)	Australia	SSL	100	100
Snag Stand Corporate Pty Limited	(b)	Australia	SSC	100	100
Snag Stand Franchising Pty Ltd	(b)	Australia	SSF	100	100
Snag Stand International Pty Ltd	(b)	Australia	SSI	100	100
Snag Holdings Pty Ltd	(b)	Australia	SNG	100	100
Collins Property Development Pty Ltd	(b)	Australia	CPD	100	100
Club Sizzler Pty Ltd	(b)	Australia	CSP	100	100
Collins Foods Australia Pty Ltd	(b)	Australia	CFA	100	100
Collins Finance and Management Pty Ltd	(b)	Australia	CFM	100	100
SingCo Trading Pte Ltd	(c)	Singapore	SingCo	100	100
Sizzler International Marks LLC	(c)	Delaware, USA	SIM	100	100
Sizzler Asia Holdings LLC	(c)	Delaware, USA	SAH	100	100
Sizzler South East Asia LLC	(c) (d)	Delaware, USA	SSEA	100	100

H1: Subsidiaries and Deed of Cross Guarantee continued

Name of entity	Notes	Place of business/ country of incorporation	Acronym	Percentage of shares held	
				2022 %	2021 %
Sizzler New Zealand LLC	(c) (d)	Delaware, USA	SNZ	100	100
Sizzler Restaurant Services LLC	(c) (d)	Delaware, USA	SRS	100	100
Collins Foods Europe Limited	(c)	United Kingdom	CFEL	100	100
Collins Foods Europe Services Limited	(c)	United Kingdom	CFESL	100	100
Collins Foods Europe Finco Limited	(c)	United Kingdom	CFEFL	100	100
Collins Foods Germany Limited	(c)	United Kingdom	CFGL	100	100
Collins Foods Netherlands Limited	(c)	United Kingdom	CFNL	100	100
Collins Foods SPV B.V. (formerly MAAS KFC Amersfoort B.V.)	(c) (e)	Netherlands	SPV	100	100
MAAS KFC Utrecht B.V.	(c) (e)	Netherlands	UTR	100	100
MAAS KFC Veenendaal B.V.	(c) (e)	Netherlands	VDL	100	100
Taupo Lelystad B.V.	(c) (f)	Netherlands	TAU	100	–
Collins Foods Holdings Europe B.V.	(c)	Netherlands	CFEH	100	–
Collins Foods Netherlands Operations B.V.	(c)	Netherlands	CFNO	100	–
Collins Foods Netherlands Management B.V.	(c)	Netherlands	CFNM	100	–
Horeca Exploitatie Maatschappij De Kok Alexandrium B.V.	(c) (g)	Netherlands	ALEX	100	–
Horeca Exploitatie Maatschappij De Kok Spijkenisse B.V.	(c) (g)	Netherlands	SPIJ	100	–
Horeca Exploitatie Maatschappij De Kok Binnenwegplein B.V.	(c) (g)	Netherlands	BINN	100	–
Horeca Exploitatie Maatschappij De Kok Barendrecht B.V.	(c) (g)	Netherlands	BARE	100	–
H.E.M. de Kok Stadion-Boulevard B.V.	(c) (g)	Netherlands	STAD	100	–
Horeca Exploitatie Maatschappij De Kok Groene Hilledijk B.V.	(c) (g)	Netherlands	GROE	100	–
Horeca Exploitatie Maatschappij J.G.B. De Kok Bergweg B.V.	(c) (g)	Netherlands	BERG	100	–
Horeca Exploitatie Maatschappij De Kok Zuidplein B.V.	(c) (g)	Netherlands	ZUID	100	–
Horeca Exploitatie Maatschappij J.G.B. De Kok Kruiskade B.V.	(c) (g)	Netherlands	KRUI	100	–

(a) Collins Foods Limited is incorporated and domiciled in Australia. The Registered office is located at Level 3, KSD1, 485 Kingsford Smith Drive, Hamilton Queensland 4007

(b) These companies have entered into a Deed of Cross Guarantee (Amended and Restated), dated 27 April 2017, with Collins Foods Limited which provides that all parties to the deed will guarantee to each creditor payment in full of any debt of each company participating in the deed on winding up of that company. As a result of the new ASIC Corporations (Wholly-owned Companies) Instrument 2016/785 (ASIC Instrument 2016/785) which has replaced ASIC Class Order CO 98/1418, these companies are relieved from the requirement to prepare financial statements

(c) These companies are not Australian registered companies and are not covered by the ASIC Instrument 2016/785

(d) Originally incorporated in Nevada, upon conversion to a Limited Liability Company (LLC) became registered in Delaware

(e) On 1 February 2021 Collins Foods Netherlands Limited acquired three KFC restaurants from MAAS Holdings B.V. located in the Netherlands, Europe

(f) On 1 June 2021 Collins Foods Netherlands Limited acquired one KFC restaurant Kia Ora Holdings B.V. located in the Netherlands, Europe

(g) On 1 February 2022 Collins Foods Netherlands Operations B.V. acquired nine KFC restaurants from the De Kok Group of companies, located in the Netherlands, Europe

H1: Subsidiaries and Deed of Cross Guarantee continued

The Consolidated Income Statement, Consolidated Statement of Comprehensive Income and Summary of Movements in Consolidated Retained Earnings of the entities in the ASIC Instrument 2016/785 'Closed Group' are as follows.

As there are no other parties to the Deed of Cross Guarantee (Amended and Restated), that are controlled by Collins Foods Limited, the below also represents the 'Extended Closed Group'.

	Closed Group	
	2022 \$000	(1) 2021 \$000
CONSOLIDATED INCOME STATEMENT		
Sales revenue	991,260	928,450
Cost of sales	(473,796)	(439,267)
Gross profit	517,464	489,183
Selling, marketing and royalty expenses	(219,447)	(199,925)
Occupancy expenses	(64,224)	(59,938)
Restaurant related expenses	(70,033)	(70,393)
Administration expenses (1)	(53,412)	(50,769)
Other expenses	(8,058)	(6,667)
Other income	415	468
Finance costs	(26,096)	(26,084)
Other gains/(losses) – net	2,124	(109)
Profit from continuing operations before income tax	78,733	75,766
Income tax expense	(24,296)	(23,544)
Profit from continuing operations	54,437	52,222
Loss from discontinued operation	–	(4,663)
Net profit attributable to the Closed Group	54,437	47,559

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

	Closed Group	
	2022 \$000	(1) 2021 \$000
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME		
Profit from continuing operations	54,437	47,559
Other comprehensive income:		
Cash flow hedges	5,760	1,940
Income tax relating to components of other comprehensive income	(1,728)	(582)
Other comprehensive income for the period, net of tax	4,032	1,358
Total comprehensive income for the period	58,469	48,917
Total comprehensive income for the reporting period is attributable to:		
Owners of the parent	58,469	48,917

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

	Closed Group	
	2022 \$000	(1) 2021 \$000
SUMMARY OF MOVEMENTS IN CONSOLIDATED RETAINED EARNINGS		
Retained earnings at the beginning of the reporting period	102,046	70,931
Profit for the period (1)	54,437	47,559
Dividends provided for or paid	(28,591)	(16,444)
Retained earnings at the end of the reporting period	127,892	102,046

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

H1: Subsidiaries and Deed of Cross Guarantee continued

The Consolidated Balance Sheet of all entities in the ASIC Instrument 2016/785 'Closed Group' as at the end of the reporting period is as follows:

	Closed Group	
	2022 \$000	⁽¹⁾ 2021 \$000
Current assets		
Cash and cash equivalents	74,360	68,684
Receivables	1,159	9,141
Inventories	6,258	6,082
Derivative financial instruments	662	–
Other assets	2,096	2,159
Total current assets	84,535	86,066
Non-current assets		
Property, plant and equipment	173,380	155,043
Intangible assets ⁽¹⁾	341,896	340,477
Right-of-use assets	364,011	319,196
Deferred tax assets	39,825	41,130
Derivative financial instruments	2,784	–
Other financial assets	134,244	134,244
Total non-current assets	1,056,140	990,090
TOTAL ASSETS	1,140,675	1,076,156
Current liabilities		
Trade and other payables	90,689	81,866
Lease liabilities	25,566	20,846
Current tax liabilities	5,023	7,077
Derivative financial instruments	–	1,536
Provisions	6,488	6,141
Total current liabilities	127,766	117,466
Non-current liabilities		
Borrowings	210,217	241,895
Lease liabilities	373,026	321,509
Derivative financial instruments	–	819
Provisions	6,218	6,139
Total non-current liabilities	589,461	570,362
TOTAL LIABILITIES	717,227	687,828
NET ASSETS	423,448	388,328
Equity		
Contributed equity	291,394	290,788
Reserves	4,162	(4,507)
Retained earnings	127,892	102,047
TOTAL EQUITY	423,448	388,328

(1) The prior reporting period has been restated as a result of a change in accounting policy for the recognition of cloud computing arrangements (refer to Note 12 for further details).

H2: Parent entity financial information

SUMMARY FINANCIAL INFORMATION

The individual financial statements for the parent entity show the following aggregate amounts:

	2022 \$000	2021 \$000
Balance sheet		
Current assets	516,071	487,484
Non-current assets	–	208
Total assets	516,071	487,692
Current liabilities	148,459	139,682
Non-current liabilities	379	23
Total liabilities	148,838	139,705
Net assets	367,233	347,987
Shareholders' equity		
Issued capital ⁽¹⁾	337,725	337,119
Reserves	2,080	1,493
Retained earnings	27,428	9,375
	367,233	347,987
Profit or loss for the period	46,644	35,156
Total comprehensive income	46,644	35,156

(1) Represents share capital of the parent entity. This differs from the share capital of the Group due to the capital reconstruction of the Group treated as a reverse acquisition in the 2012 reporting period.

GUARANTEES ENTERED INTO BY THE PARENT ENTITY

The parent entity has provided unsecured financial guarantees in respect of bank loan facilities amounting to \$200 million and €120 million as stated in Note B2. In addition, there are cross guarantees given by the parent entity as described in Note H1. All controlled entities will together be capable of meeting their obligations as and when they fall due by virtue to the Deed of Cross Guarantee (Amended and Restated) dated 27 April 2017. The parent entity has guaranteed to financially support a number of its international subsidiaries until July 2023. No liability was recognised by the parent entity in relation to these guarantees, as their fair value is considered immaterial.

CONTINGENT LIABILITIES OF THE PARENT ENTITY

Except as described above in relation to guarantees, the parent entity did not have any contingent liabilities as at 1 May 2022 (2021: nil).

I: BASIS OF PREPARATION AND OTHER ACCOUNTING POLICIES

I1: Basis of preparation

I2: Changes to accounting policies

I3: Other accounting policies

I1: Basis of preparation

COMPLIANCE

These financial statements have been prepared as a general purpose financial report in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board, Urgent Issues Group Interpretations and the Corporations Act 2001. Collins Foods Limited is a for-profit entity for the purpose of preparing the consolidated financial statements.

The Consolidated Financial Statements of the Group comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

MEASUREMENT

Collins Foods Limited is a for-profit entity for the purpose of preparing the Consolidated Financial Statements. The financial statements have also been prepared under the historical cost convention, as modified by the revaluation of financial assets and liabilities (including derivative instruments).

GOING CONCERN

The financial report has been prepared on a going concern basis. The Directors are of the opinion that the Group will be able to continue to operate as a going concern having regard to available non-current debt facilities and the Group's internally generated cash resources.

In the current reporting period, the Group has a net current liability position of \$52.6 million. The predominant reason for this net current liability position is the introduction of AASB 16, with lease payments due in the next financial year recognised as current liabilities. The Group does not deem this to be a going concern risk, as excluding lease liabilities there would be a net current liability position of \$14.9 million with undrawn bank loan facilities of \$81.1 million and undrawn working capital facilities of \$22.8 million. The Group's loan covenants are based on results excluding the impact of AASB 16. The current covenant ratios have significant headroom at current performance and there are sufficient undrawn facilities available, both within the Working Capital Facility and Bank Loan Facility, should the Group require access to additional funds, all repayable beyond 12 months (refer to Note B2).

CONSOLIDATION

The Consolidated Financial Statements include the financial statements of the parent entity, Collins Foods Limited (the Company) and its subsidiaries (together referred to as the Group) (see Note H1 on subsidiaries). All transactions and balances between companies in the Group are eliminated on consolidation. Subsidiaries are all those entities over which the Company has the power to govern the financial and operating results and policies and often accompanies a shareholding of more than one-half of the voting rights. The results of subsidiaries acquired or disposed of during the reporting period are included in the Consolidated Statement of Comprehensive Income from the effective date of acquisition or up to the effective date of disposal, as appropriate. Consistent accounting policies are employed in the preparation and presentation of the consolidated financial statements.

REPORTING PERIOD

The Group utilises a fifty-two, fifty-three week reporting period ending on the Sunday nearest to 30 April. The 2022 reporting period comprised the fifty-two weeks which ended on 1 May 2022 (2021: a fifty-two week reporting period which ended on 2 May 2021).

FOREIGN CURRENCIES

Items included in the financial statements of each of the Group entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The Consolidated Financial Statements are presented in Australian dollars, which is the functional and presentation currency of the Company.

Transactions in foreign currencies are converted at the exchange rates in effect at the dates of each transaction. Amounts payable to or by the Group in foreign currencies have been translated into Australian currency at the exchange rates ruling on balance date. Gains and losses arising from fluctuations in exchange rates on monetary assets and liabilities are included in the Consolidated Income Statement in the period in which the exchange rates change, except when deferred in equity as qualifying cash flow hedges.

The foreign currency results and financial position of foreign operations are translated into Australian dollars as follows:

- assets and liabilities at the exchange rate at the end of the reporting period;
- income and expenses at the average exchange rates for the reporting period; with
- all resulting exchange differences recognised in other comprehensive income and accumulated in equity.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other financial instruments designated as hedges of such investments, are recognised in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the exchange rate at the end of the reporting period.

SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the Group and that are believed to be reasonable under the circumstances.

The carrying amounts of certain assets and liabilities are often determined based on estimates and assumptions of future events. The key estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of certain assets and liabilities within the next annual reporting period are included in the following notes:

- Note A2 Business combinations;
- Note G5 Property, plant and equipment;
- Note G6 Non-current assets - intangible assets;
- Note G7 Impairment of assets;
- Note G8 Leases; and
- Note G10 Provisions.

ROUNDING OF AMOUNTS

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to the 'rounding off' of amounts in the financial report. Amounts in the financial report have been rounded off in accordance with that Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

COMPARATIVES AND RESTATEMENTS OF PRIOR YEAR BALANCES

Amounts have been restated as a result of:

- an adjustment to the provisional accounting for the KFC Restaurants (Europe) acquisition that occurred in the prior period (refer to Note A2 for further details); and
- a change in accounting policy for the recognition of cloud computing arrangements (refer to Note I2 for further details).

Other comparatives have been reclassified where appropriate to enhance comparability.

NEW AND AMENDED STANDARDS ADOPTED BY THE GROUP

The Group has not applied any new standards or amendments for the first time for their annual reporting period commencing 3 May 2021.

NEW STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

Certain new accounting standards and interpretations have been published that are not mandatory for 1 May 2022 reporting periods and have not been early adopted by the group. The Group's assessment of the impact of these new standards and interpretations is that the impact to the Group is immaterial. At this stage the Group does not intend to adopt any of the following standards before the effective dates.

I2: Changes in accounting policies

During the year, the Group revised its accounting policy in relation to upfront configuration and customisation costs incurred in implementing SaaS arrangements in response to the IFRIC agenda decision clarifying its interpretation of how current accounting standards apply to these types of arrangements. The revised accounting policy is presented below. Historical financial information has been restated to account for the impact of the change, which is presented below.

SAAS ARRANGEMENTS – ACCOUNTING POLICY APPLIED FROM 4 MAY 2020

SaaS arrangements are service contracts providing the Group with the right to access the cloud provider's application software over the contract period. As such the Group does not receive a software intangible asset at the contract commencement date. A right to receive future access to the supplier's software does not, at the contract commencement date, give the customer the power to obtain the future economic benefits flowing from the software itself and to restrict others' access to those benefits.

The following outlines the accounting treatment of costs incurred in relation to SaaS arrangements:

Cost treatment	Stage of implementation process
Recognise as an operating expense over the term of the service contract	<ul style="list-style-type: none"> • Fee for use of application software • Customisation costs of provider offerings
Recognise as an operating expense as the service is received	<ul style="list-style-type: none"> • Configuration costs of provider offerings • Data conversion and migration costs • Testing costs • Employee training costs • Post-implementation maintenance • Post-implementation access to the SaaS
Recognise as an asset that depreciates over the shorter of the term of the related service contract or estimated useful life	<ul style="list-style-type: none"> • Acquisition or development of bridging modules to existing systems and applications • Development of training materials • Acquisition or development of data conversion software

Costs incurred for the development of software code that enhances or modifies, or creates additional capability to, existing on-premises systems and meets the definition of and recognition criteria for an intangible asset are recognised as intangible software assets. Refer to the annual report for the period ended 2 May 2021 for an outline of accounting for intangible assets.

Impact of revision

In previous reporting periods, the Group had capitalised software implementation costs where future economic benefits are expected to be derived from its use. These costs were recognised as intangible assets and from the point at which the asset was ready for use, were amortised on a straight-line basis over their estimated useful life.

In the current reporting period, the Group has revised its accounting policy in response to the IFRIC agenda decisions on SaaS arrangements, resulting in such costs being recognised as an expense as services are received. This revision in accounting policy has been applied retrospectively and the prior period comparative amounts restated.

I2: Changes in accounting policies continued

The following tables disclose the impact of the change in accounting policy in relation to SaaS arrangements affecting the prior reporting period. In addition, other adjustments have been included to display the full impact to the restated balances. Other adjustments relate to a change in the provisional accounting for the KFC restaurants (Europe) acquisition in the Balance Sheet (refer to Note A2 for further details) and the reclassification of interest paid on leases in the Statement of Cash Flows.

Consolidated Income Statement	As previously reported	SaaS Policy adjustments	⁽¹⁾ Other adjustments	As restated
For the reporting period ended 2 May 2021	\$000	\$000	\$000	\$000
Administration expenses	(63,339)	(341)	–	(63,680)
Underlying EBITDA	186,130	(341)	–	185,789
Profit from continuing operations before finance income, finance costs and income tax (EBIT)	90,586	(341)	–	90,245
Profit from continuing operations before income tax	61,245	(341)	–	60,904
Profit from continuing operations	37,612	(341)	–	37,271
Net profit attributable to members of Collins Foods Limited	32,949	(341)	–	32,608
Total comprehensive income for the reporting period	28,416	(341)	–	28,075

(1) Other adjustments relate to a change in the provisional accounting for the KFC restaurants (Europe) acquisition. They have been included in this table to display a full impact to the restated income statement. Refer to Note A2 for further details.

Consolidated Balance Sheet	As previously reported	SaaS Policy adjustments	⁽¹⁾ Other adjustments	As restated
As at 2 May 2021	\$000	\$000	\$000	\$000
Receivables	2,786	–	255	3,041
Total current assets	110,836	–	255	111,091
Intangible assets	451,063	(341)	827	451,549
Right-of-use assets	359,100	–	2,557	361,657
Total non-current assets	1,042,969	(341)	3,384	1,046,012
Total assets	1,153,805	(341)	3,639	1,157,103
Trade and other payables	96,895	–	(241)	96,654
Lease liabilities (current)	31,654	–	2,557	34,211
Provisions (current)	6,231	–	1,323	7,554
Total current liabilities	143,400	–	3,639	147,039
Total liabilities	790,866	–	3,639	794,505
Net assets	362,939	(341)	–	362,598
Retained earnings	61,395	(341)	–	61,054
Total equity	362,939	(341)	–	362,598

(1) Other adjustments relate to a change in the provisional accounting for the KFC Restaurants (Europe) acquisition. They have been included in this table to display a full impact to the restated balance sheet. Refer to Note A2 for further details.

Consolidated Statement of Cash Flows	As previously reported	SaaS Policy adjustments	⁽¹⁾ Other adjustments	As restated
For the reporting period ended 2 May 2021	\$000	\$000	\$000	\$000
Payments to suppliers and employees (inclusive of GST)	(933,159)	(341)	–	(933,500)
Interest paid on leases	–	–	(19,449)	(19,449)
Net operating cash flows	148,038	(341)	(19,449)	128,248
Payments for intangible assets	(5,359)	341	–	(5,018)
Net investing cash flows	(50,918)	341	–	(50,577)
Interest paid on leases	(19,449)	–	19,449	–
Net financing cash flows	(112,480)	–	19,449	(93,031)

(1) Other adjustments relate to a change in the classification of interest paid on leases from Financing cash flows to Operating cash flows. They have been included in this table to display a full impact to the restated Statement of cash flows.

13: Other accounting policies

GOODS AND SERVICES TAX

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST) except:

- where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the cost of acquisition of an asset or as part of an item of expense; or
- for receivables and payables which are recognised inclusive of GST.

The net amount of GST payable to the taxation authority is included as part of trade and other payables (see Note G8).

Cash flows are included in the Consolidated Statement of Cash Flows on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

COST OF SALES

For the purposes of the Consolidated Income Statement, cost of sales includes the carrying amount of inventories sold during the reporting period and an estimated allocation of labour incurred in relation to preparing those inventories for sale.

OCCUPANCY EXPENSES

Occupancy expenses include: fixed rentals, contingent rentals, land tax, outgoings and depreciation relating to buildings and leasehold improvements.

RESTAURANT RELATED EXPENSES

Restaurant related expenses include: utilities, maintenance, labour and on-costs (except those allocated to cost of sales), cleaning costs, depreciation of plant and equipment (owned and leased) located in restaurants and amortisation of franchise rights.

INVENTORIES

Inventories are valued at the lower of cost and net realisable value. Cost is assigned on a first-in first-out basis and includes expenditure incurred in acquiring the stock and bringing it to the existing condition and location.

OTHER INCOME

Interest income is recognised on a time proportion basis using the effective interest method.

Also included in other income is development agreement income, which is related to achieving targets included in development agreements. This is recognised at a point in time when the targets are achieved.

Other items of miscellaneous income are also included in this amount.

GOVERNMENT GRANTS

Grants from Australian and overseas governments are recognised at their fair value where there is a reasonable assurance that the grant will be received, and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognised in profit or loss over the period necessary to match them with the costs that they are intended to compensate. The grant is recognised under the profit or loss by deducting the value from the related expense the grant was received for.

Traineeship grants are accounted for as a reduction of the related expense.

Government grants were received by the Group in the current year for traineeships, amounting to \$2.7 million.

In the 2021 reporting period, government grants were received by the Group for traineeships and support in relation to the impacts of COVID-19. COVID-19 support amounts were received from both Australian and overseas governments, amounting to \$6.3 million. Of the \$6.3 million, \$4.2 million was received in Australia by Sizzler Australia, with the total amount being passed on to employees. \$2.4 million was a direct pass through to employees (top up to the minimum fortnightly wage of \$1,500), with the balance of \$1.8 million covering wages for hours worked by employees. In March 2021, the Group repaid the \$1.8 million of JobKeeper to the Australian Government. Net grant receipts of \$4.5 million have been offset against the expense to which they relate under the profit or loss.

J: SUBSEQUENT EVENTS

J1: Subsequent events

Subsequent to year-end, on 3 May 2022, Collins Restaurants South Pty Ltd, a wholly-owned subsidiary of the Group, entered into a Business Sale Agreement to purchase the assets and assume the liabilities of a KFC restaurant located in Griffith, New South Wales from Shayden Nominees Pty Ltd

The consideration transferred amounted to \$7.6 million, satisfied by \$4.6 million in cash and \$3.0 million in Collins Food Limited (ASX Ticker: CKF) fully paid ordinary shares. This amounted to 284,091 shares based on a volume weighted average price of the shares for the ten trading days to 2 May 2022 of \$10.56.

The purchase price accounting will be finalised after the completion date and will be disclosed in the 2023 half-year interim financial report.

The Group is not aware of any other matters or circumstances that have arisen since the end of the financial year which have significantly or may significantly affect the operations and results of the Group.

DIRECTOR'S DECLARATION

In the Directors' opinion:

- the financial statements and notes set out on pages 30 to 91 are in accordance with the *Corporations Act 2001*, including:
 - complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements; and
 - giving a true and fair view of the consolidated entity's financial position as at 1 May 2022 and of its performance for the period ended on that date;
- there are reasonable grounds to believe that Collins Foods Limited will be able to pay its debts as and when they become due and payable; and
- at the date of this declaration, there are reasonable grounds to believe that the members of the extended closed group identified in Note H1 will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the Deed of Cross Guarantee (Amended and Restated) described in Note H1.

Note I1 confirms that the financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The Directors have been given the declarations by the Managing Director & Chief Executive Officer and the Group Chief Financial Officer required by section 295A of the *Corporations Act 2001*.

This declaration is made in accordance with a resolution of the Directors.

This report is made in accordance with a resolution of Directors.



Robert Kaye SC
Chair

Brisbane
28 June 2022



Independent auditor's report

To the members of Collins Foods Limited

Report on the audit of the financial report

Our opinion

In our opinion:

The accompanying financial report of Collins Foods Limited (the Company) and its controlled entities (together the Group) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 1 May 2022 and of its financial performance for the period from 3 May 2021 to 1 May 2022 (the reporting period) then ended
- (b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

What we have audited

The Group financial report comprises:

- the consolidated balance sheet as at 1 May 2022
- the consolidated income statement for the reporting period then ended
- the consolidated statement of comprehensive income for the reporting period then ended
- the consolidated statement of changes in equity for the reporting period then ended
- the consolidated statement of cash flows for the reporting period then ended
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information
- the directors' declaration.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

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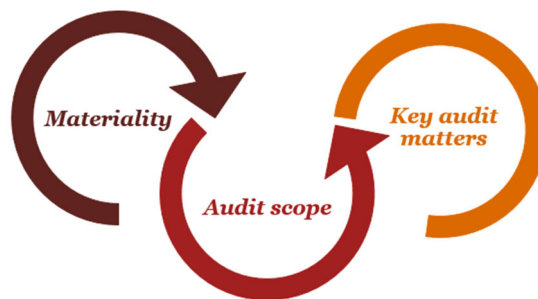
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Our audit approach

An audit is designed to provide reasonable assurance about whether the financial report is free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the financial report as a whole, taking into account the geographic and management structure of the Group, its accounting processes and controls and the industry in which it operates.



Materiality	Audit scope	Key audit matters
<ul style="list-style-type: none"> For the purpose of our audit, we used overall Group materiality of \$4.0m, which represents approximately 5% of the Group's profit before tax adjusted for the impairment charge recognised in the current reporting period. We applied this threshold, together with qualitative considerations, to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements on the financial report as a whole. We chose Group profit before tax because, in our view, it is the benchmark against which the performance of the Group is most commonly measured. We adjusted for impairment as it is an unusual or infrequently occurring item impacting profit and loss. We utilised a 5% threshold based on our professional judgement, noting it is within the range of commonly acceptable thresholds. 	<ul style="list-style-type: none"> Our audit focused on where the Group made subjective judgements; for example, significant accounting estimates involving assumptions and inherently uncertain future events. In establishing the overall approach to the Group audit, we determined the type of audit work that needed to be performed. Full scope audit procedures were performed over the Australian, Asian and the European operations, assisted by local team auditors in the Netherlands. Site visits were conducted at selected KFC and Taco Bell restaurants operated by the Group. 	<ul style="list-style-type: none"> Amongst other relevant topics, we communicated the following key audit matters to the Audit and Risk Committee: <ul style="list-style-type: none"> Carrying value of store assets Accounting for leases in accordance with AASB 16 Leases These are further described in the "Key audit matters" section of our report.



Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. The key audit matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. Further, any commentary on the outcomes of a particular audit procedure is made in that context.

Key audit matter	How our audit addressed the key audit matter
<p>Carrying value of store assets</p> <p><i>Impairment of Assets (Refer to note G7)</i></p> <p><i>Property, Plant & Equipment \$216.1m (Refer to note G5), Franchise Rights \$11.8m (Refer to note G6), and Right of Use assets \$432.5m (Refer to note G8)</i></p> <p>The Group assesses impairment of store assets on a restaurant-by-restaurant basis for each segment. An impairment indicators analysis is performed, and where impairment indicators are present, value in use impairment models are then prepared to determine whether the carrying amount is supported.</p> <p>Following the Group's assessment, a pre-tax impairment charge of \$3.1m was recorded in relation to two Taco Bell stores (\$1.5m for Property Plant & Equipment, and \$1.6m for Right of Use Asset).</p> <p>We considered this a key audit matter given the financial significance of the store asset balances in the Group's balance sheet and the significant level of judgement and estimate involved in determining the value in use for each restaurant with indicators of impairment.</p>	<p>We performed the following audit procedures in relation to the Group's review of each restaurant, amongst others:</p> <ul style="list-style-type: none"> Evaluated the reasonableness of management's impairment indicator assessment <p>For each restaurant that presented an indicator of impairment, we:</p> <ul style="list-style-type: none"> Developed an understanding of the process undertaken by the Group in the preparation of the discounted cash flow models used to assess the recoverable amount of the store asset (the "impairment models"). Tested the mathematical accuracy of the underlying calculations in the impairment models. Compared the FY2022 actual results with prior corresponding reporting period forecasts to assess the historical accuracy of the Group's forecasting processes. Assessed the reasonableness of growth rates used for Year 1 to Year 5 with reference to historical results, and specific store action plans and initiatives as required. Evaluated the appropriateness of the discount rate and long-term growth rate assumptions in the impairment models, with the support of PwC valuation specialists, by comparing them to market observable inputs. Assessed the sensitivity to changes in key assumptions that would be required for assets to be impaired and considered the likelihood of such movements in those key assumptions arising. Evaluated the adequacy of the disclosures made in note G7 to the financial report in light of the requirements of Australian Accounting Standards.



Accounting for leases in accordance with AASB 16 Leases

Right of Use assets \$432.5m, Lease Liabilities \$477.4m (Refer to note G8)

The Group applies Australian Accounting Standard AASB 16 Leases (AASB 16) in accounting for the Group's portfolio of store leases. As a result, Right of Use assets and Lease Liabilities are recognised in the balance sheet.

We considered this a key audit matter given the financial significance of the related balances in the Group's balance sheet and the critical judgements used in determining the lease term assumptions in the lease calculations, as well as the significant amount of audit effort in auditing the balances.

We performed the following audit procedures:

- Assessed whether the Group's accounting policies are in accordance with the requirements of AASB 16.
- Evaluated the adequacy of the disclosures made in note G8 in light of the requirements of Australian Accounting Standards.
- Evaluated the judgements applied by the Group in determining the probability of exercising extension options.

For a sample of lease agreements, we:

- Evaluated the lease calculation against the terms of the lease agreement and the requirements of AASB 16.
- Tested the mathematical accuracy of the lease calculations.
- Evaluated the appropriateness of the lease term applied and the Group's assumptions relating to the exercise of option periods.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report for the reporting period ended 1 May 2022, but does not include the financial report and our auditor's report thereon. Prior to the date of this auditor's report, the other information we obtained included the Directors Report, Shareholder Information and Corporate Directory. We expect the remaining other information to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and we do not and will not express an opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the other information not yet received, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and use our professional judgement to determine the appropriate action to take.



Responsibilities of the directors for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: https://www.auasb.gov.au/admin/file/content102/c3/ar1_2020.pdf. This description forms part of our auditor's report.

Report on the remuneration report

Our opinion on the remuneration report

We have audited the remuneration report included in pages 10 to 25 of the directors' report for the reporting period ended 1 May 2022.

In our opinion, the remuneration report of Collins Foods Limited for the period 3 May 2021 to 1 May 2022 complies with section 300A of the *Corporations Act 2001*.



Responsibilities

The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of *the Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

A handwritten signature in grey ink that reads 'PricewaterhouseCoopers'.

PricewaterhouseCoopers

A handwritten signature in grey ink that reads 'Michael Crowe'.

Michael Crowe
Partner

Brisbane
28 June 2022

SHAREHOLDER INFORMATION

Shareholder information that has not been stated elsewhere in the Annual Report is set out below. The shareholder information set out below was applicable as at the close of trading on 17 June 2022.

Distribution of equity securities

Analysis of the number of equity security holders by size of holding and the total percentage of securities in that class held by the holders in each category:

Holding	Number of shareholders of ordinary shares	Percentage of total ordinary shares on issue %	Number of holders of performance rights	Percentage of performance rights on issue %
1 - 1000	5,995	2.23	0	0.00
1,001 - 5,000	4,140	8.35	8	3.02
5,001 - 10,000	716	4.43	12	10.06
10,001 - 100,000	451	8.84	7	41.47
100,001 and over	40	76.15	2	45.45
TOTAL	11,342	100.00	29	100.00
TOTAL ORDINARY SHARES ON ISSUE				116,980,201
TOTAL UNQUOTED PERFORMANCE RIGHTS ON ISSUE				637,285

There were 619 holders of less than a marketable parcel of ordinary shares.

Equity security holders

The names of the 20 largest holders of the only class of quoted equity securities are listed below:

Name	ORDINARY SHARES	
	Number held	Percentage of issued shares %
HSBC Custody Nominees (Australia) Limited	21,507,121	18.39
J P Morgan Nominees Australia Pty Limited	20,015,208	17.11
Citicorp Nominees Pty Limited	13,777,441	11.78
National Nominees Limited	10,580,369	9.04
Mr Kevin William Joseph Perkins	6,850,574	5.86
BNP Paribas Nominees Pty Ltd <Agency Lending DRP A/C>	2,969,989	2.54
BNP Paribas Noms Pty Ltd <DRP>	2,900,492	2.48
Sandhurst Trustees Ltd <Harper Bernays Ltd A/C>	1,322,812	1.13
HSBC Custody Nominees (Australia) Limited <NT-Commonwealth Super Corp A/C>	1,116,466	0.95
Chrikim Pty Ltd <Geoffrey Wright Income A/C>	823,710	0.70
BNP Paribas Nominees Pty Ltd HUB24 Custodial Serv Ltd <DRP A/C>	520,505	0.44
BNP Paribas Noms Pty Ltd <Global Markets DRP>	475,179	0.41
UBS Nominees Pty Ltd	431,268	0.37
Mrs Heather Lynnette Grace	429,801	0.37
Chrikim Pty Ltd <Geoffrey Wright Income A/C>	369,421	0.32
Perkins Family Investment Corporation Pty Ltd	327,273	0.28
Citicorp Nominees Pty Limited <DPSL A/C>	313,229	0.27
Michael Kemp Pty Ltd <Michael Kemp A/C>	300,910	0.26
Shayden Nominees Pty Ltd	284,091	0.24
HSBC Custody Nominees (Australia) Limited <GSCO Customers A/C>	283,802	0.24
TOTAL	85,599,661	73.00

Substantial holders

Substantial holders (including associate holdings) in the Company, based on the most recent substantial holder notices lodged with the Company and ASX, are set out below:

	ORDINARY SHARES	
	Number held	Percentage %
Kevin Perkins	7,221,484	6.17
Challenger Limited	8,909,589	7.63

Restricted Securities and share buy-backs

A voluntary holding lock will be applied to 1,658 fully paid ordinary shares for a period of 48 months, if they are issued, upon the vesting of 1,658 performance rights in accordance with the rules of the LTIP.

The Company is not currently conducting an on-market share buy-back.

Voting rights

FULLY PAID ORDINARY SHARES

On a show of hands every member present at a meeting in person or by proxy shall have one vote. Upon a poll, each share shall have one vote.

PERFORMANCE RIGHTS

The performance rights do not have any voting rights. The fully paid ordinary shares to be allotted on the exercise of the performance rights will have the voting rights noted above for fully paid ordinary shares.

CORPORATE DIRECTORY

Directors

Robert Kaye SC, *Chair*
Drew O'Malley, *Managing Director & CEO*
Mark Hawthorne
Christine Holman
Bronwyn Morris AM
Kevin Perkins
Russell Tate

Company Secretary

Frances Finucan

Principal registered office in Australia

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Hamilton QLD 4007
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Share and debenture register

Computershare Investor Services Pty Ltd
Level 1, 200 Mary Street
Brisbane QLD 4000

Telephone: 1300 850 505
Outside Australia: +61 3 9415 4000

Auditor

PricewaterhouseCoopers
480 Queen Street
Brisbane QLD 4000

Stock exchange listings

Collins Foods Limited shares are listed on the Australian Securities Exchange

Website address

www.collinsfoods.com

The Collins Foods Corporate Governance Statement is located at www.collinsfoods.com/investors/corporate-governance/

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FOR FURTHER INFORMATION PLEASE CONTACT

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