### **APPENDIX 4D**

# Half-Year Financial Report Half-Year ended 31 December 2022

Name of Entity: Ingenia Communities Group ("INA"), a stapled entity comprising Ingenia Communities Holdings Limited ACN 154 444 925, Ingenia Communities Fund ARSN 107 459 576, and Ingenia Communities Management Trust ARSN 122 928 410.

Current period:

1 July 2022 – 31 December 2022

Previous corresponding period:

1 July 2021 – 31 December 2021

### Results for announcement to the market

	31 Dec 2022 31 Dec 2021		Change	Change
	\$'000	\$'000	\$'000	%
Revenues	173,557	131,415	42,142	32%
Profit from ordinary activities after tax attributable to members	33,650	39,849	(6,199)	(16%)
Net profit for the period attributable to members	33,650	39,849	(6,199)	(16%)
Underlying profit	34,825	28,143	6,682	24%
Distributions - current period (cents): FY22 Final Distribution (paid 21 September 2022) FY23 Interim Distribution (payable 23 March 2023)	5.8 5.2	5.5 5.2	0.3	5% -
FY23 Interim distribution dates Ex-dividend date Record date Payment date	24 February 2023 5pm, 27 February 2023 23 March 2023			
The Dividend and Distribution Reinvestment Plan is not oper	ational for this	distribution		
	31 Dec 2022	30 Jun 2022	Change	Change
Net asset value per security	\$3.78	\$3.75	\$0.03	1%
Net tangible asset value per security	\$3.53	\$3.50	\$0.03	1%

### Results for announcement to the market

The half-year financial report does not include all of the information required for a full-year financial report and should be read in conjunction with the Group's annual financial report for the year ended 30 June 2022 and any ASX announcements issued during the period.

Details of entities over which control has been gained or lost during the period

Control gained: None Control lost: None

### Details of any associates and joint venture entities required to be disclosed

The Group has a 50% interest in the following joint venture entities and their wholly owned subsidiaries:

- Sungenia LandCo Pty Ltd
- Sungenia Land Trust
- Sungenia OpCo Pty Ltd
- Sungenia Operations Trust
- Sungenia Development Pty Ltd

The profit contribution from any one of these joint ventures is not material to the Group's profit for the period or the previous corresponding period. Refer to Note 12 in the 31 December 2022 Half-Year Financial Report for further detail.

### **Audit status**

This report is based on the consolidated 31 December 2022 Half-Year Financial Report of Ingenia Communities, which has been reviewed by Ernst & Young. The Auditor's Independence Declaration provided by Ernst & Young is included in the 31 December 2022 Half-Year Financial Report.

### Other significant information and commentary on results

Please refer to the Group's separate results presentation and announcement.

Additional Appendix 4D disclosure requirements can be found in the Directors' Report and the 31 December 2022 Half-Year Financial Report.

For all other information required by Appendix 4D, including a results commentary, please refer to the following documents:

- Directors' Report
- Reviewed Half-Year Financial Report
- · Results presentation and media release

Charisse Nortje Company Secretary 21 February 2023





# INGENIA COMMUNITIES HOLDINGS LIMITED A.C.N. 154 444 925

# HALF-YEAR FINANCIAL REPORT 31 December 2022

www.ingeniacommunities.com.au Registered Office: Level 3, 88 Cumberland Street, The Rocks NSW 2000

# Half-Year Financial Report

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

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## Directors' Report

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

The Directors of Ingenia Communities Holdings Limited ("ICH" or the "Company") present their report together with the Company's financial report for the six months ended 31 December 2022 (the "current period") and the Independent Auditor's Report thereon. The Company's financial report comprises the consolidated financial report of the Company and its controlled entities, including Ingenia Communities Fund ("ICF" or the "Fund") and Ingenia Communities Management Trust ("ICMT") (collectively, the "Trusts").

The shares of the Company are "stapled" with the units of the Trusts and trade on the Australian Securities Exchange ("ASX") as one security (ASX Code: INA). Ingenia Communities RE Limited ("ICRE" or "Responsible Entity"), a wholly owned subsidiary of the Company, is the responsible entity of the Trusts. In this report, the Company and the Trusts are referred to collectively as the Group.

In accordance with Accounting Standard AASB 3 *Business Combinations*, the stapling of the Company and the Trusts was regarded as a business combination. The Company has been identified as the parent for preparing consolidated financial reports.

### **DIRECTORS**

The Directors of the Company at any time during or since the end of the current period were:

### Non-Executive Directors (NEDs)

Jim Hazel (Chairman)
Robert Morrison (Deputy Chairman)
Amanda Heyworth
Pippa Downes
John McLaren
Gregory Hayes
Sally Evans

### **Executive Director**

Simon Owen (Managing Director and Chief Executive Officer (MD and CEO))

### Company Secretaries

Natalie Kwok (Chief Investment Officer and General Counsel (CIO and GC)) Charisse Nortje (appointed, effective 1 July 2022)

### **OPERATING AND FINANCIAL REVIEW**

### **ICH** overview

The Group is an active owner, manager and developer of a diversified portfolio of lifestyle, rental and holiday communities across Australia. The Group's real estate assets at 31 December 2022 were valued at \$2.0 billion, comprising 72 lifestyle rental and holiday communities (Ingenia Lifestyle Rental and Holidays) and 25 seniors rental communities (Ingenia Gardens). The Group also manages and has a co-investment in 11 assets through its development joint venture (JV) and funds management platform and provides management and development services to these entities. The Group was first included in the S&P/ASX 200 in December 2019 and had a market capitalisation of approximately \$1.8 billion at 31 December 2022.

The Group's vision is to create Australia's best lifestyle communities and holiday park accommodation, with a focus on the seniors demographic. The Board is committed to delivering long-term underlying earnings per security (EPS) growth to security holders while providing a supportive community environment for residents and guests and creating communities that have a positive impact on our stakeholders and planet.

### **Our Values**

At Ingenia we build community on a foundation of integrity and respect, creating a place where people have a sense of connection and belonging. We strive for continuous improvement in our resident and guest service, to ensure that they receive an amazing experience every day. Whether it's time to live, play, stay or renew, we deliver freedom of choice with a range of industry award winning lifestyle and holiday options.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

# Creating Australia's best lifestyle and holiday communities









### Strategy

The Group is positioning for innovation, scale and long-term sector leadership while enhancing the operational performance of its investment properties and developing new sustainable communities.

Using a disciplined investment framework, the Group will: continue to refine and grow its lifestyle and holiday communities business in metropolitan and coastal locations; build out its existing development pipeline; expand development and revenue streams directly and via capital partnerships including with Sun Communities, Inc (NYSE: SUI) and the Group's funds management platform.

■ The immediate business priorities of the Group are:

- Improve resident and guest experience by investing in our systems and processes;
- Enhance competitive advantage through recruiting, retaining and developing industry leading talent;
- Improve performance of existing communities through maintainable rental growth, active cost management and investment in new rental and tourism cabins;
- Continue to build out the development pipeline across the Group and JV projects and integrating new building partners to support scale and growth of settlements;
- Build on the Group's sustainability program through environmental, social and governance initiatives
  which includes commencing the construction of two communities targeting a Green Star Communities rating and expanding our charitable giving programs;
- Maintain focus on employee, resident and guest health and safety; and
- Expand the Group's capital partnerships to leverage Ingenia's capability and established platform, while extending the Group's asset base through co-investment.

### Portfolio Refinement, Integration and Development Pipeline Expansion

During the period, the Group divested two Ingenia Gardens rental communities (Horsham, VIC and Tamworth, NSW) and one holiday park (Swan Reach, VIC) in line with a focus on divesting non-core assets and recycling capital into the Group's development pipeline.

In 1H23, the Group announced the acquisition of development projects in Sunbury, VIC and Gordonvale, QLD providing the potential to build more than 480 lifestyle homes across the two sites. The acquisitions are expected to contribute settlements in the short to medium term in line with a focus on developing quality lifestyle communities.

The Group is well positioned for further expansion through development with 16 projects currently underway and more than 8 communities commencing development over FY23-25. The portfolio will also achieve incremental expansion by continuing to add sites within existing communities.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

#### 1H23 financial results

The six months to 31 December 2022 delivered total revenue of \$173.6 million, up 32% on the prior corresponding period. The Group settled 115 turnkey homes (1H22: 121 homes) delivering a gross new home development profit of \$23.6 million (1H22: \$20.5 million). A further 10 homes were settled within the JV, achieving a combined total of 125 turnkey home settlements during the period (1H22: 139 homes). In addition, Lifestyle and Holidays rental income from permanent, annual and tourism clients grew by 55% to \$88.5 million (1H22: \$57.1 million).

Statutory profit of \$33.7 million was down 16% on the prior corresponding period. The statutory result reflects the combination of growth in underlying earnings and fair value movements on investment property arising from the capitalisation of improved operating income. The prior corresponding period statutory profit reflected a greater impact from the revaluation of investment property.

Underlying profit of \$34.8 million, which represents an increase of \$6.7 million on the prior corresponding period, is primarily attributable to strong demand within the tourism platform. The result also reflects the integration of the 1H22 acquisitions which increased the Group's recurring rental base for the full 6 month period. The strong performance was partially offset by increases in the Group's cost base and interest expense.

Operating cash flow for the period was \$23.5 million, down 39% from the prior corresponding period. This reduction was predominantly driven by significant investment in inventory ahead of forecast settlements in the second half of FY23 and early FY24. Strong cashflows from the Lifestyle Rental and Holidays portfolios positively contributed to the operating cashflows for the period.

The Group's net asset value (NAV) of \$3.78 per security was up by 1% (30 Jun 2022: \$3.75) and net tangible assets per security (NTA) increased 1% to \$3.53 (30 Jun 2022: \$3.50).

### **Key metrics**

- 14,500 income generating sites across the Group as at 31 December 2022
- Statutory profit of \$33.7 million, down 16% on the prior corresponding period
- Underlying profit of \$34.8 million, up 24% on the prior corresponding period
- Basic earnings per security (Statutory) of 8.3 cps, down 27% on the prior corresponding period (1H22: 11.4 cps)
- Basic earnings per security (Underlying) of 8.5 cps, increased by 5% on the prior corresponding period (1H22: 8.1 cps)
- Operating cash flows of \$23.5 million, down 39% on the prior corresponding period
- Interim distribution of 5.2 cps, consistent with the prior corresponding period

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### **Group results summary**

Underlying profit for the financial year has been calculated as follows, with a reconciliation to statutory profit:

	31 Dec 2022	31 Dec 2021
	\$'000	\$'000
EBIT	41,985	33,872
Share of joint venture profit - operating	733	1,479
Share of associate loss	(500)	(250)
Net finance expense	(6,808)	(3,888)
Tax expense associated with underlying profit	(585)	(3,070)
Underlying profit <sup>(1)</sup>	34,825	28,143
Net gain/(loss) on change in fair value of:		
Investment properties	7,027	53,839
Acquisition costs	(2,062)	(12,434)
Financial liabilities	(543)	(4,085)
Investment and other financial instruments	524	763
Share of joint venture (loss)/profit	(1,885)	1,994
Business combination transaction costs	-	(18,000)
Other	753	(177)
Tax expense associated with items below underlying profit	(4,989)	(10,194)
Statutory profit	33,650	39,849

(1) Underlying Profit is a non-IFRS measure designed to present, in the opinion of the Directors, the results from the ongoing operating activities in a way that appropriately reflects underlying performance. Underlying Profit excludes items such as unrealised fair value gains/(losses) and adjustments arising from the effect of revaluing assets/liabilities (such as derivatives and investment properties). These items are required to be included in statutory profit in accordance with Australian Accounting Standards.

### Segment performance and priorities

### **Residential**

### Ingenia Lifestyle Development

Development is currently underway at 16 communities and the Group has a strong development pipeline of 6,450 potential new home sites across 32 projects within Ingenia and the joint venture (30 Jun 2022: 6,580).

The Group delivered 115 new turnkey settlements (1H22: 121) with a further 10 (1H22: 18) settlements in the JV as construction timeframes have lengthened particularly as a result of industry wide labour shortages and weather related delays. While new home settlements declined by 5% on 1H22, the Group achieved a 15% increase in the gross new home development profit from higher margin premium homes.

During the period, the Group has deployed significant operating cashflows in developing communities and building inventory ahead of home settlements in 2H23 and FY24.

The Group is continuing to experience strong demand for its lifestyle offering from downsizers, with positive responses to new project releases having regard to both home product offerings and pricing.

The carrying value of the Ingenia Lifestyle Development investment property at 31 December 2022 is \$284.9 million (30 Jun 2022: \$272.90 million) with valuations moderating and home settlements resulting in the realisation of development value.

### Performance

	31 Dec 2022	31 Dec 2021	Change %
Ingenia new home settlements (#)	115	121	(5%)
Gross new home development profit (\$m)	23.6	20.5	15%
Other home settlements (#)	-	2	NM
Gross refurbished home development profit (\$m)	-	0.1	NM
EBIT contribution (\$m)	6.8	10.0	(32%)
EBIT margin (%)	13.8	22.1	(8%)

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### Strategic priorities

The key strategic priorities for Ingenia Lifestyle Development include: integrating new building partners to support scale and growth of settlements; launching new projects in our existing markets; expanding into new growth regions; rebuilding the Group's new home inventory to meet continued market demand; securing further development approvals for new homes within the current pipeline and on new properties recently acquired; securing land adjacent to the Group's existing communities; enhancing home and clubhouse designs to improve the sustainability of our communities; and delivering an outstanding experience for new residents.

### Ingenia Lifestyle Rental

At 31 December 2022, Ingenia Lifestyle Rental comprises 39 communities offering an attractive community lifestyle for active downsizers. Ingenia Lifestyle Rental EBIT increased 65% to \$16.7 million.

During 1H23, the Group continued to expand its rental assets by delivering 115 new settlements from its development business and benefited from the integration of assets acquired in 1H22.

The Group delivered 44 new rental cabins across our communities at Chambers Pines, Durack and Eight Mile Plains.

Permanent rental income grew by 51% on the prior corresponding period driven by rental increases, acquisitions of new communities, new rental contracts from the settlement of new homes and investment in new rental cabins.

The carrying value of the Lifestyle Rental investment property at 31 December 2022 is \$875.0 million (30 Jun 2022: \$827.1 million).

### Performance

	31 Dec 2022	31 Dec 2021	Change %
Permanent rental income (\$m)	30.3	20.1	51%
Tourism rental income (\$m)	1.3	0.4	225%
Other (\$m)	5.7	2.1	171%
EBIT contribution (\$m)	16.7	10.1	65%
Stabilised EBIT margin (%) <sup>(1)</sup>	47.0	47.3	NM

(1) Excludes impact of one-off transactions and acquisitions/disposals during the periods.

### Strategic priorities

The strategic priorities for Ingenia Lifestyle Rental are: increasing engagement and experience for new and current residents; maintaining high occupancy and sustainable rental growth; continued investment in new rental homes and leveraging scale efficiencies.

### Ingenia Gardens

Ingenia Gardens comprises 25 rental communities located across the eastern seaboard and WA. Collectively, these communities offering 1,340 rental units. The portfolio performed ahead of prior corresponding period, despite two communities being divested during the period.

The portfolio maintained high occupancy with demand for affordable seniors rental accommodation continuing across the portfolio. On a comparative portfolio basis, rental growth was achieved at a rate aligned to growth in the aged pension. EBIT was impacted by higher staff costs driven by award wage increases.

The carrying value of these assets at 31 December 2022 is \$161.6 million (30 Jun 2022: \$167.2 million).

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

#### Performance

	31 Dec 2022	31 Dec 2021	Change %
Rental communities (#)	25	27	(7%)
Occupancy (%)	95.7	95.5	NM
Rental income (\$m)	12.7	12.1	5%
Catering income (\$m)	1.3	1.3	-
EBIT contribution (\$m)	5.8	6.0	(3%)
Stabilised EBIT margin (%) <sup>(1)</sup>	40.8	44.2	(3%)

<sup>(1)</sup> Excludes impact of one-off transactions and acquisitions/disposals during the periods.

### Strategic priorities

The strategic priorities of Ingenia Gardens are: maintaining high occupancy rates; maintaining sustainable rental income growth; improving resident retention; increasing referrals and; maintaining health, safety and engagement of residents.

### **Tourism**

### Ingenia Holidays and Mixed Use

At 31 December 2022, the Ingenia Holidays portfolio comprises 33 holiday communities that offer holiday accommodation, annual sites and permanent homes.

The Group continues to refine and consolidate the portfolio with the divestment of Ingenia Holidays Swan Reach, VIC; the installation of 22 new tourism cabins and the integration of 11 holiday parks acquired in 1H22. As part of the portfolio refinement, the Group has earmarked a further asset in the portfolio for sale being Lake Hume, NSW.

Tourism rental income increased 70% and EBIT increased by 64% driven by the acquisition of new holiday parks in 2022 and 1H23. Tourism demand continues to perform at levels above pre-pandemic trading.

The carrying value of the Group's Holidays investment property at 31 December 2022 is \$697.7 million (30 Jun 2022: \$670.70 million).

### Performance

31 Dec 2022	31 Dec 2021	Change %
45.9	27.0	70%
5.6	5.3	6%
5.3	4.2	26%
2.8	2.0	40%
20.8	12.7	64%
35.0	33.1	2%
	45.9 5.6 5.3 2.8	45.9 27.0 5.6 5.3 5.3 4.2 2.8 2.0

<sup>(1)</sup> Excludes impact of one-off transactions and acquisitions/disposals during the periods.

### Strategic priorities

The strategic priorities for Ingenia Holidays are: growing tourism revenue by leveraging our customer database; improving guest experience; innovating our product and service offering; and investing in new tourism cabins.

### Capital Partnerships

Capital partnerships through co-investment and funds management enables the Group to maximise scale, generate fee income and extend the Group's asset base. With a wide pipeline of opportunities before the Group, there is potential to expand and extend capital partnering to support future acquisitions, enhance development, and enable portfolio refinement and growth.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### **Development Joint Venture**

The JV with Sun Communities (NYSE: SUI) leverages Ingenia's capability to generate fees and expands its development spread via co-investment. As at 31 December 2022, the JV has invested in five projects with three under active development.

The JV delivered \$5.2 million (1H22: \$7.6 million) revenue from the settlement of 10 (1H22: 18) new homes at its first greenfield project located at Burpengary, QLD. Construction of homes has commenced at Bobs Farm, NSW the JV's second project which will launch in 2023.

During 1H23, fees generated by Ingenia from the JV related to acquisition, asset management, development and sales.

### Performance

	31 Dec 2022	31 Dec 2021	Change %
Greenfield properties (#)	5	5	-
Investment carrying value (\$m)	64.9	48.5	34%
New home settlements (#)	10	18	(44%)
Fee income (\$m)	1.7	1.0	70%
Joint venture revenue (\$m)	5.2	7.6	(32%)
Joint venture operating profit before interest and tax (\$m)	1.8	3.6	(50%)
Share of (loss)/profit from joint venture (\$m)	(1.2)	3.5	(134%)

### Strategic priorities

The strategic priorities for the JV are to continue to assess greenfield sites in key metro and coastal markets and to develop its significant portfolio of new lifestyle communities. The JV leverages the expertise and local market knowledge of Ingenia to identify, acquire and develop sites. Once homes are sold, Ingenia provides operational services to the lifestyle communities. At completion of development, Ingenia has the right to acquire the communities at market value.

### Funds Management

The Group's funds and asset management business manages five funds that invest in lifestyle and holiday communities situated in NSW and QLD. The Group receives fees for the management and development of the assets and management of the funds.

The Group also co-invests into each of the five funds, to increase alignment with fund investors. The investment in the funds generates asset ownership and development revenue streams.

The decline in investment carrying value is a result of the divestment of the assets within one of the funds during 2H22. The assets were acquired by Ingenia following approval from the fund's shareholders.

	31 Dec 2022	31 Dec 2021	Change %
Investment carrying value (\$m)	5.8	14.1	(59%)
Fee income (\$m)	0.7	1.3	(46%)
Distribution income (\$m)	0.5	0.4	25%

### Strategic priorities

The strategic priority of the funds management business is to leverage the Group's platform to maximise investor returns and deliver an income stream for the Group.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### Food, Fuel & Beverage

The Group's investment in service station and food & beverage operations are adjoined to Ingenia Holiday communities. The growth in 1H23 EBIT is aligned to the strong performance in the Ingenia Holidays portfolio with the offering contributing to an enhanced guest experience and providing a service to the greater local community.

П	31 Dec 2022	31 Dec 2021	Change %
Total revenue (\$m)	10.1	9.0	12%
EBIT contribution (\$m)	0.7	0.4	75%
Stabilised EBIT Margin (%) <sup>(1)</sup>	6.9	4.2	3%

<sup>(1)</sup> Excludes impact of one-off transactions and acquisitions/disposals during the periods.

### Capital management of the Group

At 31 December 2022, the Group had a combined facility limit of \$780.0 million, with a weighted average term to maturity of 3.9 years, drawn to \$551.0 million.

The Group's Loan to Value Ratio ("LVR") was 30.9%, gearing was 24.9% and the Group was 49.9% hedged.

### Financial position

The following table provides a summary of the Group's financial position as at 31 December 2022:

	31 Dec 2022	30 Jun 2022	Change
	\$'000	\$'000	\$'000
Cash and cash equivalents	10,618	14,486	(3,868)
Inventories	35,254	19,535	15,719
Investment properties	2,019,094	1,937,888	81,206
Intangibles	102,943	103,203	(260)
Other assets	115,527	103,779	11,748
Assets held for sale	5,300	4,150	1,150
Total assets	2,288,736	2,183,041	105,695
Borrowings	605,394	495,603	109,791
Other liabilities	110,421	131,713	(21,292)
Deferred tax liability	31,791	26,217	5,574
Total liabilities	747,606	653,533	94,073
Net assets/equity	1,541,130	1,529,508	11,622

Investment property book value increased by \$81.2 million from 30 June 2022 resulting from the recognition of improved earnings and investment in capital works within communities under development.

Intangibles relating to the goodwill on the acquisition of the Seachange Group has been maintained with the portfolio successfully integrated into the business.

Borrowings increased by \$109.8 million attributable the Group rebuilding its inventory, the acquisition of development sites and investment in additional cabins across the portfolio.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

#### Cash flow

31 Dec 2022	31 Dec 2021	Change
\$'000	\$'000	\$'000
23,528	38,855	(15,327)
(109,288)	(571,160)	461,872
81,892	530,589	(448,697)
(3,868)	(1,716)	(2,152)
	\$'000 23,528 (109,288) 81,892	\$'000     \$'000       23,528     38,855       (109,288)     (571,160)       81,892     530,589

Operating cash flow for the Group was down 39% to \$23.5 million, due to the impact of increased construction timeframes from industry wide related shortages and weather related delays. Additionally, the Group continued to invest in inventory to support 2H23 and FY24 settlements. This was offset by the strong performance in the tourism portfolio and growth in the rental portfolio.

### Distributions

The following distributions were made during or in respect of the half-year:

- On 24 August 2022, the Directors declared a final distribution of 5.8 cps amounting to \$23.6 million, which was paid on 21 September 2022.
- On 21 February 2023, the Directors declared an interim distribution of 5.2 cps, amounting to \$21.2 million to be paid on 23 March 2023.

### FY23 outlook

The Group's lifestyle business remains well placed for ongoing expansion with strong demand from an ageing population. Our residents are increasingly seeking quality community living and affordable rental accommodation in metro, coastal and regional markets which the Group is strongly leveraged to deliver. Investment in inventory capitalises on this demand and enables the long-term sustainable generation of rental cash flows. Investing in new rental homes remains a key priority for the Group.

Ingenia will continue to grow its lifestyle communities business through its development pipeline. The Group is adapting its sales and development approach in response to industry wide trade shortages and lengthening construction timeframes.

The strong demand in domestic tourism is expected to continue with Ingenia to continue to benefit from this growth in local tourism with an extensive portfolio located in attractive holiday destinations. The priority for Ingenia Holidays is to enhance the customer experience by refurbishing existing cabins and investing in new tourism cabins.

The Group's strong balance sheet and deal flow provides for continuing capacity for growth and sector leadership. The Group will increase its asset base through capital partnerships including the ongoing development activity in the JV with the commencement of new developments in 2023 contributing to growth. Co-investment via capital partnership will remain a driver to enable a wider exposure to growth and acquisition opportunities.

Ingenia will continue to deliver on its environmental commitments as the Group targets a 30% reduction in carbon emissions over a five-year period to 2026 and a carbon neutral operation by 2035.

The Group will regularly assess market opportunities and the performance of existing assets, divesting and acquiring assets where superior longer-term returns are available.

### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

Changes in the state of affairs during the financial year are set out in the various reports in this Financial Report. Refer to Note 10 for Australian investment properties acquired or disposed of during the period and Note 16 for details of debt facility.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### **EVENTS SUBSEQUENT TO REPORTING DATE**

#### Interim distribution

On 21 February 2023, the Directors declared an interim distribution of 5.2 cps amounting to \$21.2 million, to be paid on 23 March 2023.

### Acquisition of adjacent land

On 31 January 2023, the Group completed the acquisition of land adjacent to Ingenia Lifestyle Bargara, located in Innes Park, QLD, for a purchase price of \$2.8 million.

### LIKELY DEVELOPMENTS

The Group will continue to pursue strategies aimed at the longer term growth of its cash earnings, profitability and market share within the lifestyle and rental and tourism sectors through:

- Developing greenfield sites in identified growth corridors and expanding existing lifestyle communities;
- Ongoing co-investment through the Group's capital partnerships to fund growth and leverage scale and capability; and
- Divesting non-core assets to further support investment in growth and portfolio refinement.

Detailed information about operations of the Group is included in the various reports in this financial report.

### **ENVIRONMENTAL REGULATIONS**

The Group has policies and procedures in place to ensure that, where operations are subject to any particular and significant environmental regulation under the laws of Australia, those obligations are identified and appropriately addressed. The Directors have determined that there has not been any material breach of those obligations during the financial year.

### **GROUP INDEMNITIES**

The Group has purchased various insurance policies to cover a range of risks (subject to specified exclusions) for directors, officers and employees of the Group serving in their respective capacities. Key insurance policies include: directors and officers insurance, professional indemnity insurance and management liability insurance.

### INDEMNIFICATION OF AUDITOR

To the extent permitted by law, the Company has agreed to indemnify its auditor, Ernst & Young, as part of the terms of its audit engagement agreement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young during or since the reporting period.

### **AUDITOR'S INDEPENDENCE DECLARATION**

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 13.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

#### NON-AUDIT SERVICES

During the period, non-audit services were provided by the Group's auditor, Ernst & Young. The directors are satisfied that the provision of the non-audit services is compatible with, and did not compromise, the independence for auditors imposed by the *Corporations Act 2001* for the following reasons:

- the non-audit services were for taxation, regulatory and assurance related work, and none of this work created any conflicts with the auditor's statutory responsibilities;
- the Audit and Risk Committee resolved that the provision of non-audit services during the financial year by Ernst & Young as auditor is compatible with, and did not compromise, the auditor independence requirements of the *Corporations Act 2001*;
- the Board's own review conducted in conjunction with the Audit and Risk Committee, having regard to the Board policy set out in this Report, concluded that it is satisfied the non-audit services did not impact the integrity and objectivity of the auditors; and
- the declaration of independence provided by Ernst & Young, as auditor of ICH.

### **ROUNDING AMOUNTS**

ICH is an entity of the kind referred to in ASIC Instrument 2016/191, and in accordance with that Class Order, amounts in the financial report and Directors' Report have been rounded to the nearest thousand dollars, unless otherwise stated.

Signed in accordance with a resolution of the Directors of the Responsible Entity.

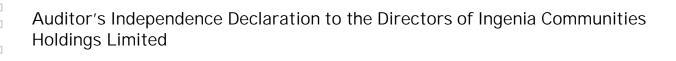
Jim Hazel Chairman

Adelaide, 21 February 2023



Ernst & Young 200 George Street Sydney NSW 2000 Australia GPO Box 2646 Sydney NSW 2001 Tel: +61 2 9248 5555 Fax: +61 2 9248 5959

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As lead auditor for the review of the half-year financial report of Ingenia Communities Holdings Limited for the half-year ended 31 December 2022, I declare to the best of my knowledge and belief, there have been:

- a. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review;
- b. No contraventions of any applicable code of professional conduct in relation to the review; and
- c. No non-audit services provided that contravene any applicable code of professional conduct in relation to the review.

This declaration is in respect of Ingenia Communities Holdings Limited and the entities it controlled during the financial period.

Ernst & Young

Yvonne Barnikel Partner

21 February 2023

# Consolidated Statement of Comprehensive Income

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

· ·	593 45,255 699 37,536 ,185 27,448
-	699 37,536
Residential rental income 48.6	
Tourism rental income 47	.100 27.440
	,331 4,207
	749 16,969
Revenue 173,	
	(24.767)
Cost of lifestyle homes sold (26,0	
Employee expenses (50,1	
Property expenses (26,8	
Administrative expenses (13,4	
	361) (5,240)
Service station expenses (4,9	
	251) (2,079)
Operating profit before interest and tax 41,	985 33,872
Net finance expense 6 (6,8	08) (3,888)
	,177 29,984
Share of joint venture (loss)/profit 12 (1,1	152) 3,473
	00) (250)
Net gain/(loss) on change in fair value of:	(250)
	965 41,405
	43) (4,085)
	524 763
Business combination transaction costs 13	- (18,000)
	753 (177)
	224 53,113
Profit before income tax	224 55,115
Income tax expense 7 (5,5	
Net profit for the period 33,6	650 39,849
Total comprehensive income for the year net of income tax 33,6	650 39,849
31 Dec 20	022 31 Dec 2021
	ents Cents
Distributions per security paid <sup>(1)</sup> Earnings per security:	5.8 5.5
Basic earnings Per security 4	8.3 11.4
Diluted earnings per security	0.0
Per security 4	8.2 11.4

(1) Distributions relate to the amount paid for the previous reporting period. An interim distribution of 5.2 cps (31 Dec 2021: 5.2 cps) for the current reporting period was declared on 21 February 2023 to be paid on 23 March 2023.

# Consolidated Balance Sheet

Ingenia Communities Holdings Limited As at 31 December 2022

Trade and other receivables         23,144         13,142         13,142         13,142         13,143         13,133         1,142         13,133         1,142,143         1,142,143         1,142,143         1,142,143         1,144,143         1,144,143         1,144,143         1,144,143         1,144,143         1,144,143         1,144,144         1,144		Note _	31 Dec 2022 \$'000	30 Jun 2022 \$'000
Trade and other receivables         23,144         13,142         13,142         13,142         13,143         13,133         1,142         13,133         1,142,143         1,142,143         1,142,143         1,142,143         1,144,143         1,144,143         1,144,143         1,144,143         1,144,143         1,144,143         1,144,144         1,144				
Inventories	·			14,486
Assets held for sale				13,194
Tax receivable	U			19,535
Non-current assets         77,429         52           Non-current assets         348         1           Investment properties         10         2,019,094         1,937           Investment in a joint venture         12         64,949         66           Other financial assets         212,613         9           Plant and equipment         8,093         7           Intangibles         11         102,943         103           Right-of-use assets         11         102,943         103           Right-of-use assets         2,211,307         2,130           Investment in associates         -         -           Total non-current assets         2,211,307         2,130           Total assets         2,218,736         2,183           Current liabilities         4         4           Borrowings         16         4,106         4           Other financial liabilities         95,962         117           Non-current liabilities         16         601,288         491           Other financial liabilities         16         601,288         491           Other payables         15         1,425         2           Deferred tax liability <t< td=""><td>Assets held for sale</td><td>9</td><td>5,300</td><td>4,150</td></t<>	Assets held for sale	9	5,300	4,150
Non-current assets   Trade and other receivables   10   2,019,094   1,937	Tax receivable	_		1,287
Trade and other receivables         348         1           Investment properties         10         2,019,094         1,937           Investment in a joint venture         12         64,949         66           Other financial assets         12,613         9           Plant and equipment         8,093         7           Intangibles         11         102,943         103           Right-of-use assets         1         1,2613         9           Investment in associates         -         -           Total non-current assets         2,211,307         2,130           Total assets         2,211,307         2,130           Current liabilities         2,2288,736         2,183           Current liabilities         15         85,585         106           Borrowings         16         4,106         4           Other financial liabilities         95,962         117           Non-current liabilities         95,962         117           Non-current liabilities         16,155         15           Employee liabilities         985         1           Other payables         15         1,425         2           Other payables         15         1,4	Total current assets	_	77,429	52,652
Investment properties   10   2,019,094   1,937     Investment in a joint venture   12   64,949   66     Other financial assets   12,613   9     Plant and equipment   8,093   7     Intangibles   11   102,943   103     Right-of-use assets   3,267   2     Investment in associates   -	Non-current assets			
Investment in a joint venture	Trade and other receivables		348	1,524
Other financial assets         12,613         9           Plant and equipment         8,093         7           Intangibles         11         102,943         103           Right-of-use assets         3,267         2           Investment in associates         -         -           Total non-current assets         2,211,307         2,130           Total assets         2,288,736         2,183           Current liabilities         15         85,585         106           Borrowings         16         4,106         4           Employee liabilities         5,602         4           Other financial liabilities         95,962         117           Non-current liabilities         95,962         117           Non-current liabilities         985         0           Other financial liabilities         16         601,288         491           Other payables         985         0           Other payables         15         1,425         2           Deferred tax liability         14         31,791         26           Total non-current liabilities         651,644         536           Net assets         1,541,130         1,529	Investment properties	10	2,019,094	1,937,888
Plant and equipment	Investment in a joint venture	12	64,949	66,101
Intangibles	Other financial assets		12,613	9,605
Right-of-use assets       3,267       4         Investment in associates       -       -         Total non-current assets       2,211,307       2,130         Total assets       2,288,736       2,883         Current liabilities       -       -         Trade and other payables       15       85,585       106         Borrowings       16       4,106       4         Employee liabilities       5,602       4         Other financial liabilities       95,962       117         Non-current liabilities       95,962       117         Non-current liabilities       985       16,155       15         Employee liabilities       985       985       16       601,288       491         Other payables       15       1,425       2       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity       15       1,704,216       1,704         Reserves       (2,686)       (4	Plant and equipment		8,093	7,415
Total non-current assets   2,211,307   2,130   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183   2,288,736   2,183	Intangibles	11	102,943	103,203
Total non-current assets         2,211,307         2,130           Total assets         2,288,736         2,183           Current liabilities         3         2,288,736         2,183           Current liabilities         15         85,585         106           Borrowings         16         4,106         4           Employee liabilities         5,602         4           Other financial liabilities         95,962         117           Non-current liabilities         95,962         117           Non-current liabilities         16         601,288         491           Other financial liabilities         16,155         15           Employee liabilities         985	Right-of-use assets		3,267	4,153
Current liabilities         15         85,585         106           Borrowings         16         4,106         4           Employee liabilities         5,602         4           Other financial liabilities         669         117           Non-current liabilities         95,962         117           Non-current liabilities         16         601,288         491           Other financial liabilities         16,155         15           Employee liabilities         985         5           Other payables         15         1,425         2           Other payables         15         1,425         2           Deferred tax liabilities         651,644         536           Total non-current liabilities         651,644         536           Total liabilities         747,606         653           Net assets         1,541,130         1,529           Equity         15         1,704,216         1,704           Reserves         (2,686)         (4	Investment in associates		-	500
Current liabilities         Trade and other payables       15       85,585       106         Borrowings       16       4,106       4         Employee liabilities       5,602       4         Other financial liabilities       669         Total current liabilities       95,962       117         Non-current liabilities       16       601,288       491         Other financial liabilities       16,155       15         Employee liabilities       985       15         Other payables       15       1,425       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4	Total non-current assets		2,211,307	2,130,389
Trade and other payables       15       85,585       106         Borrowings       16       4,106       4         Employee liabilities       5,602       4         Other financial liabilities       669         Total current liabilities       95,962       117         Non-current liabilities       16       601,288       491         Other financial liabilities       16,155       15         Employee liabilities       985       5         Other payables       15       1,425       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4	Total assets	_	2,288,736	2,183,041
Trade and other payables       15       85,585       106         Borrowings       16       4,106       4         Employee liabilities       5,602       4         Other financial liabilities       669         Total current liabilities       95,962       117         Non-current liabilities       16       601,288       491         Other financial liabilities       16,155       15         Employee liabilities       985       5         Other payables       15       1,425       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4	Current liabilities			
Borrowings       16       4,106       4         Employee liabilities       5,602       4         Other financial liabilities       669         Total current liabilities       95,962       117         Non-current liabilities       16       601,288       491         Other financial liabilities       16,155       15         Employee liabilities       985       15       1,425       2         Other payables       15       1,425       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4		15	85 585	106,891
Employee liabilities       5,602       4         Other financial liabilities       95,962       117         Non-current liabilities       95,962       117         Borrowings       16       601,288       491         Other financial liabilities       16,155       15         Employee liabilities       985       15       1,425       2         Other payables       15       1,425       2       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity       15       1,704,216       1,704,216         Reserves       (2,686)       (4				4,395
Other financial liabilities         669           Total current liabilities         95,962         117           Non-current liabilities         5         117           Borrowings         16         601,288         491           Other financial liabilities         16,155         15           Employee liabilities         985         15           Other payables         15         1,425         2           Deferred tax liability         14         31,791         26           Total non-current liabilities         651,644         536           Total liabilities         747,606         653           Net assets         1,541,130         1,529           Equity           Issued securities         17(a)         1,704,216         1,704           Reserves         (2,686)         (4				4,688
Non-current liabilities         95,962         117           Borrowings         16         601,288         491           Other financial liabilities         16,155         15           Employee liabilities         985         5           Other payables         15         1,425         2           Deferred tax liability         14         31,791         26           Total non-current liabilities         651,644         536           Total liabilities         747,606         653           Net assets         1,541,130         1,529           Equity           Issued securities         17(a)         1,704,216         1,704           Reserves         (2,686)         (4				1,188
Borrowings       16       601,288       491         Other financial liabilities       16,155       15         Employee liabilities       985       15         Other payables       15       1,425       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4				117,162
Borrowings       16       601,288       491         Other financial liabilities       16,155       15         Employee liabilities       985       15         Other payables       15       1,425       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4	Non-current liabilities			
Other financial liabilities       16,155       15         Employee liabilities       985       15         Other payables       15       1,425       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4		16	601 200	491,208
Employee liabilities       985         Other payables       15       1,425       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4		10		15,421
Other payables       15       1,425       2         Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4				1,013
Deferred tax liability       14       31,791       26         Total non-current liabilities       651,644       536         Total liabilities       747,606       653         Net assets       1,541,130       1,529         Equity       1530       1,704,216       1,704         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4		15		2,512
Total non-current liabilities         651,644         536           Total liabilities         747,606         653           Net assets         1,541,130         1,529           Equity                                       1,704,216         1,704           Reserves         (2,686)         (4				26,217
Total liabilities         747,606         653           Net assets         1,541,130         1,529           Equity         158         17(a)         1,704,216         1,704           Reserves         (2,686)         (4		14 <u> </u>		536,371
Net assets         1,541,130         1,529           Equity         158ued securities         17(a)         1,704,216         1,704           Reserves         (2,686)         (4		_	•	653,533
Equity         Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4				1,529,508
Issued securities       17(a)       1,704,216       1,704         Reserves       (2,686)       (4		_	.,,	,,,,,,,,,,
Reserves (2,686) (4		17/-)	1704210	1704070
		I/(a)		1,704,230
				(4,312)
		<del>-</del>		(170,410)
Total equity 1,541,130 1,529,	i otal equity	_	1,541,130	1,529,508
Net asset value per security (\$) \$ 3.78 \$	Net asset value per security (\$)		\$ 3.78	\$ 3.75

Notes to the Consolidated Financial Statements are included on pages 18 to 34.

# Consolidated Cash Flow Statement

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

	Note _	31 Dec 2022 \$'000	31 Dec 2021 \$'000
Cash flows from operating activities			
Rental and other property income		126,812	86,706
Property and other expenses		(98,125)	(59,645)
Proceeds from sale of lifestyle homes		54,016	50,324
Purchase of lifestyle homes		(49,853)	(31,890)
Proceeds from sale of service station inventory		6,212	6,601
Purchase of service station inventory		(5,515)	(5,830)
Borrowing costs paid		(8,321)	(3,936)
Income tax paid		(1,859)	(3,570)
Interest received  Net movement in resident loans		161	17 78
Net movement in resident loans	_	23,528	38,855
	_		
Cash flows from investing activities  Payments for acquisition of investment properties		(39,411)	(247,660)
Additions to investment properties		(69,370)	(54,865)
Purchase and additions of plant and equipment		(1,985)	(1,286)
Purchase and additions of intangible asset		-	(144)
Proceeds from sale of investment properties		16,040	9,409
Payments for acquisition of financial assets		-	(887)
Net payments for acquisition of Seachange		(15,505)	(262,506)
Investment in joint venture and associates		943	(12,725)
Other	_	-	(496)
	_	(109,288)	(571,160)
Cash flows from financing activities			
Proceeds from issue of stapled securities		-	480,837
Payments for security issue costs		(14)	(9,460)
Distributions to security holders		(23,640)	(18,033)
Proceeds from borrowings		191,000	328,000
Repayment of borrowings		(80,000)	(243,000)
Payments for debt issue costs		(136)	(1,136)
Payment for derivatives and financial instruments		(2,165)	-
Other	_	(3,153)	(6,619)
	_	81,892	530,589
Net decrease in cash and cash equivalents	_	(3,868)	(1,716)
Cash and cash equivalents at the beginning of the period	_	14,486	18,797
Cash and cash equivalents at the end of the period	_	10,618	17,081

Notes to the Consolidated Financial Statements are included on pages 18 to 34.

# Consolidated Statement of Changes in Equity

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

		_		Attr	ibutable to	security h	olders	
		_	Ingenia	Communitie		Limited		·
			Issued		Retained		ICF &	Total
			Capital	Reserves	Earnings	Total	ICMT	Equity
		Note	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
	Carrying value 1 Jul 2022		91,960	(4,312)	102,137	189,785	1,339,723	1,529,508
	Net profit	_	-	-	7,923	7,923	25,727	33,650
	Total comprehensive income for the period	_	-	-	7,923	7,923	25,727	33,650
	Transactions with security							
\	holders in their capacity as security holders:							
/	Issue of securities	17(a)	(1)	-	-	(1)	(13)	(14)
	Share based payment transactions		-	1,626	-	1,626	-	1,626
)	Payment of distributions to security holders	<u>-</u>	-	-	-	-	(23,640)	(23,640)
	Carrying value 31 Dec 2022	_	91,959	(2,686)	110,060	199,333	1,341,797	1,541,130
)					ibutable to		olders	
)		- -		Attr Communitie	es Holdings			
)			Issued	Communitie	es Holdings Retained	Limited	ICF &	Total
)		Noto	Issued Capital	Communitie Reserves	es Holdings Retained Earnings	Limited Total	ICF &	Equity
)	Carrying value 1 Jul 2021	Note _	Issued Capital \$'000	Communitie Reserves \$'000	es Holdings Retained Earnings \$'000	Limited Total \$'000	ICF & ICMT \$'000	Equity \$'000
)	Carrying value 1 Jul 2021	Note _	Issued Capital	Communitie Reserves	es Holdings Retained Earnings \$'000 74,423	Total \$'000 106,696	ICF & ICMT \$'000	Equity \$'000 993,033
) ! ! ! !	Net profit	Note _	Issued Capital \$'000	Communitie Reserves \$'000	Retained Earnings \$'000 74,423 8,012	Total \$'000 106,696 8,012	ICF & ICMT \$'000 886,337	Equity \$'000 <b>993,033</b> 39,849
) 1 1 1 1 1		Note _	Issued Capital \$'000	Communitie Reserves \$'000	es Holdings Retained Earnings \$'000 74,423	Total \$'000 106,696	ICF & ICMT \$'000	Equity \$'000 993,033
)         	Net profit  Total comprehensive income for	Note .	Issued Capital \$'000	Communitie Reserves \$'000	Retained Earnings \$'000 74,423 8,012	Total \$'000 106,696 8,012	ICF & ICMT \$'000 886,337	Equity \$'000 <b>993,033</b> 39,849
	Net profit Total comprehensive income for the period  Transactions with security holders in their capacity as security holders:	Note _	Issued Capital \$'000	Communitie Reserves \$'000	Retained Earnings \$'000 74,423 8,012	Total \$'000 106,696 8,012	ICF & ICMT \$'000 886,337	Equity \$'000 <b>993,033</b> 39,849
	Net profit Total comprehensive income for the period  Transactions with security holders in their capacity as security holders: Issue of securities	Note .	Issued Capital \$'000	Communitie Reserves \$'000	Retained Earnings \$'000 74,423 8,012	Total \$'000 106,696 8,012	ICF & ICMT \$'000 886,337	Equity \$'000 <b>993,033</b> 39,849
) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Net profit Total comprehensive income for the period  Transactions with security holders in their capacity as security holders:	Note _	Issued Capital \$'000 37,140	Communitie Reserves \$'000	Retained Earnings \$'000 74,423 8,012	Total \$'000 106,696 8,012 8,012	ICF & ICMT \$'000 886,337 31,837	Equity \$'000 993,033 39,849 39,849

Notes to the Consolidated Financial Statements are included on pages 18 to 34.

91,275

(3,480)

82,435

170,230 1,314,703

1,484,933

Carrying value 31 Dec 2021

### Notes to the Financial Statements

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### (a) The Group

The financial report of Ingenia Communities Holdings Limited (the "Company") comprises the consolidated financial report of the Company and its controlled entities, including Ingenia Communities Fund ("ICF" or the "Fund") and Ingenia Communities Management Trust ("ICMT") (collectively, the "Trusts"). The shares of the Company are stapled with the units of the Trusts and trade on the Australian Securities Exchange ("ASX") effectively as one security. Ingenia Communities RE Limited ("ICRE"), a wholly owned subsidiary of the Company, is the Responsible Entity of the Trusts. In this report, the Company and the Trusts are referred to collectively as the Group.

The constitutions of the Company and the Trusts require that, for as long as they remain jointly quoted on the ASX, the number of shares in the Company and of units in each trust shall remain equal and those security holders in the Company and unitholders in each trust shall be identical.

The stapling structure will cease to operate on the first to occur of:

- the Company or either of the Trusts resolving by special resolution in accordance with its constitution to terminate the stapling provisions; or
- the commencement of the winding up of the Company or either of the Trusts.

The half-year financial report as at and for the half-year ended 31 December 2022 was authorised for issue by the Directors on 21 February 2023.

### (b) Basis of preparation

The half-year financial report is a general purpose financial report, which has been prepared in accordance with AASB 134 *Interim Financial Reporting* and the Corporations Act 2001.

The half-year financial report does not include all of the information required for a full-year financial report and should be read in conjunction with the Group's annual financial report for the year ended 30 June 2022 and any ASX announcements issued during the period.

As permitted by Instrument 2015/838, issued by the Australian Securities and Investments Commission, the financial statements and accompanying notes of the Group have been presented in the attached combined financial report.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand dollars (\$'000), unless otherwise stated, as permitted by Instrument 2016/191.

The financial report is prepared on a historical cost basis, except for investment properties, retirement village resident loans, derivative financial instruments, other financial assets and other financial liabilities, which are measured at fair value.

The accounting policies and methods of computation adopted in the preparation of the half-year financial report are consistent with those adopted and disclosed in the Group's annual financial report for the year ended 30 June 2022 with the exception of new amended standards and interpretations which have been applied as required.

Where appropriate, comparative amounts have been restated to ensure consistency of disclosure throughout the financial report.

At 31 December 2022, the Group recorded a net current asset deficiency of \$18,533,000. This deficiency is due to the timing and nature of the Group's business, where trade and other receivables and inventory fluctuates based on settlements of lifestyle homes, whilst trade and other payables are driven by the overall activities of the Group. The Group has committed to capital expenditure on investment properties and inventories at reporting date of \$123,286,239, which will be funded from operating cashflows and access to \$201,294,279 of available undrawn bank facilities. Accordingly, there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable; and the financial report of the Group has been prepared on a going concern basis.

### (c) Adoption of new and revised accounting standards

New accounting standards, amendments to accounting standards, and interpretations have been published that are not mandatory for the current reporting period and are not expected to have a material impact on the Group's future financial reporting.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 2. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires the Group to exercise its judgement in the process of applying its accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed below.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### (a) Critical accounting estimates and assumptions

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates, by definition, may not equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying value of assets and liabilities within the next financial year are discussed below.

### i. Valuation of investment property, other financial assets and other financial liabilities

The Group has investment properties and assets held for sale which together represent the estimated fair value of the Group's investment property. Other financial assets represent the Groups investment in a number of unlisted property funds. Other financial liabilities relate to a profit share arrangement with a third-party which is carried at fair value.

The carrying value of these assets reflect certain assumptions about expected future rentals, rent-free periods, operating costs and appropriate discount and capitalisation rates. The valuation assumption for properties to be developed reflect sales prices for new homes, sales rates, new rental tariffs, estimates of capital expenditure, discount rates and projected property growth rates. The valuation assumptions for deferred management fee villages reflect average length of stay, unit market values, estimates of capital expenditure, contract terms with residents, discount rates and projected property growth rates.

In forming these assumptions, the Group considered information about recent sales activity, current market rents, discount rates, capitalisation rates for properties similar to those owned by the Group, as well as independent valuations of the Group's property.

### ii. Valuation of inventories

The Group has inventory in the form of lifestyle homes and service station fuel and supplies, which it carries at the lower of cost or net realisable value. Estimates of net realisable value are based on the most reliable evidence available at the time of estimation, the amount the inventories are expected to realise and the estimated costs of completion. Key assumptions require the use of management judgement, and are continually reviewed.

### iii. Fair value of derivatives

The fair value of derivative assets and liabilities is based on assumptions of future events, and involves significant estimates. Given the complex nature of these instruments, and various assumptions that are used in calculating mark-to-market values, the Group rely on counterparty valuations for derivative values. The counterparty valuations are usually based on mid-market rates, and calculates using the main variables of the forward market curve, time and volatility.

### iv. Valuation of net assets acquired in the business combination

Upon recognising the acquisition and the associated goodwill balance, management uses estimations of the fair value of assets and liabilities assumed at the date of acquisition, involving judgements related to valuation of investment property as noted above.

### (b) Critical judgements in applying the entity's accounting policies

There were no judgements, apart from those involving estimations, that management has made in the process of applying the entity's accounting policies that had a significant effect on the amounts recognised in the financial report.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 3. SEGMENT INFORMATION

### (a) Description of segments

(b) 31 Dec 2022

The Group invests predominantly in rental properties located in Australia with five reportable segments:

- Lifestyle Development comprising the development and sale of lifestyle homes;
- Lifestyle Rental comprising long-term accommodation within lifestyle and rental communities;
- Ingenia Gardens seniors rental villages;
- Ingenia Holidays comprising tourism and rental accommodation within holiday parks;
- Fuel, Food & Beverage Services consists of the Group's investment in service station and food & beverage operations adjoined to Ingenia Holiday communities;
- Corporate & Other comprises the Group's remaining assets and operating activities including, funds management, development joint venture and corporate overheads.

The Group has identified its operating segments based on the internal reports that are reviewed and used by the chief operating decision maker in assessing performance and determining the allocation of resources. Other parts of the Group are neither an operating segment nor part of an operating segment are included in Corporate & Other.

Residential

(,							
	Lifestyl	е	Gardens	Tourism	Othe	er	
	Lifestyle	Lifestyle	Ingenia	Ingenia	Fuel, Food &	Corporate	Tatal
	Development \$'000	Rental \$'000	Gardens \$'000	Holidays \$'000	Beverage \$'000	& Other \$'000	Total \$'000
Segment revenue	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000
Lifestyle home sales	49,593						49,593
-	49,593	70 772	12,727	- - -	=	<del>-</del>	
Residential rental income  Tourism rental income	=	30,332 1,275	IZ,/Z/ -	5,640 45,910	=	<del>-</del>	48,699 47,185
Annual rental income	=	30	=		=	<del>-</del>	
Other revenue	-		1 705	5,301	10.107	2.050	5,331
	40.507	5,651	1,385	2,760	10,103	2,850	22,749
Total revenue	49,593	37,288	14,112	59,611	10,103	2,850	173,557
Segment underlying profit							
External segment revenue	49,593	37,288	14,112	59,611	10,103	2,850	173,557
Cost of lifestyle homes sold	(26,023)	-	=	-	-	-	(26,023)
Employee expenses	(10,238)	(8,491)	(3,588)	(20,124)	(2,271)	(5,443)	(50,155)
Property expenses	(978)	(8,926)	(3,822)	(12,312)	(455)	(366)	(26,859)
Administrative expenses	(2,549)	(2,348)	(539)	(3,816)	(44)	(4,201)	(13,497)
Operational, marketing and selling expenses	(2,583)	(581)	(354)	(1,966)	(1,727)	(650)	(7,861)
Service station expenses	=	=	=	(42)	(4,884)	=	(4,926)
Depreciation and amortisation expense	(399)	(243)	(46)	(502)	(24)	(1,037)	(2,251)
Earnings before interest and tax	6,823	16,699	5,763	20,849	698	(8,847)	41,985
Share of joint venture profit							733
Share of associate loss							(500)
Net finance expense							(6,808)
Income tax expense							(585)
Total underlying profit							34,825
Net gain/(loss) on change in fair value							
of:							4.005
Investment properties							4,965
Financial liabilities Investments and other financial							(543) 524
instruments Share of joint venture loss							(1,885)
Other							753
Income tax expense							(4,989)
Profit after tax							33,650
Segment assets							
Segment assets	325,588	1,011,271	164,904	700,530	420	80,723	2,283,436
Asset held for sale	_	-	-	5,300	-	-	5,300
Total assets	325,588	1,011,271	164,904	705,830	420	80,723	2,288,736

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 3. SEGMENT INFORMATION (CONTINUED)

Total assets

	(c) 31 Dec 2021	R	esidential					
		Lifestyl	е	Gardens	Tourism	Othe	er	
	•	Lifestyle	Lifestyle	Ingenia	Ingenia	Fuel, Food &	Corporate	
		Development	Rental	Gardens	Holidays	Beverage	& Other	Total
	П	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
	Segment revenue							
	Lifestyle home sales	45,255	-	-	-	-	-	45,255
	Residential rental income	-	20,101	12,120	5,315	-	-	37,536
	Tourism rental income	-	434	-	27,014	-	-	27,448
\	Annual rental income	-	32	-	4,175	-	-	4,207
	Other revenue	=	1,985	1,370	2,008	8,969	2,637	16,969
	Total revenue	45,255	22,552	13,490	38,512	8,969	2,637	131,415
	Segment underlying profit							
	External segment revenue	45,255	22,552	13,490	38,512	8,969	2,637	131,415
/	Cost of lifestyle homes sold	(24,367)	-	=	· =	· =	-	(24,367)
\	Employee expenses	(7,082)	(5,641)	(3,164)	(13,829)	(1,701)	(3,917)	(35,334)
)	Property expenses	(529)	(4,899)	(3,340)	(7,754)	(367)	(350)	(17,239)
_	Administrative expenses	(984)	(1,317)	(491)	(2,513)	(35)	(2,629)	(7,969)
	Operational, marketing and selling expenses	(1,921)	(324)	(475)	(1,188)	(1,195)	(137)	(5,240)
	Service station expenses	-	-	-	(45)	(5,270)	-	(5,315)
	Depreciation and amortisation expense	(388)	(229)	(52)	(434)	(27)	(949)	(2,079)
	Earnings before interest and tax	9,984	10,142	5,968	12,749	374	(5,345)	33,872
1								
	Share of joint venture profit							1,479
	Share of associate loss							(250)
	Net finance expense							(3,888)
	Income tax expense						-	(3,070)
	Total underlying profit							28,143
	Net gain/(loss) on change in fair value of:							
	Investment properties							41,405
)	Financial liabilities							(4,085)
	Investments and other financial instruments							763
	Share of joint venture profit							1,994
\	Business combination transaction costs							(18,000)
	Other							(177)
-	Income tax expense						-	(10,194)
)	Profit after tax							39,849
_	Segment assets							
	Segment assets	293,717	682,291	168,598	755,233	335	107,582	2,007,756
	ocginent assets	200,/1/	002,231	100,000	/ 33,233	JJJ	107,302	2,007,730

293,717

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2,007,756

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 4. EARNINGS PER SECURITY

	31 Dec 2022	31 Dec 2021
Per security		
Profit attributable to security holders (\$'000)	33,650	39,849
Weighted average number of securities outstanding (thousands):		
Issued securities (thousands)	407,583	348,498
Dilutive securities (thousands):	1070	1.050
Long-term incentives	1,830	1,850
Short-term incentives	397 401	306 227
Talent Rights Grant Fixed Remuneration Rights	401 98	227
Weighted average number of issued and dilutive potential securities		
outstanding (thousands)	410,309	350,910
Basic earnings per security (cents)	8.3	11.4
Dilutive earnings per security (cents)	8.2	11.4
Other revenue Ancillary guest and resident income Service station sales Food and beverage sales	31 Dec 2022 \$'000 7,601 5,606 4,496	31 Dec 2021 \$'000 5,013 5,957 3,010
Fee income	2,718	2,265
Other	2,328	724
Total other revenue	22,749	16,969
6. NET FINANCE EXPENSE		
O. HET FINANCE EXILENSE	31 Dec 2022 \$'000	31 Dec 2021 \$'000
Interest income	508	17
Debt facility interest expense	(6,287)	(2,933)
Lease interest expense (1)	(1,029)	(972)
Net finance expense	(6,808)	(3,888)

(1) Lease interest expense relates to lease of right-of-use assets and certain ground leases for investment properties that are long term in nature.

Interest costs of \$4,274,000 have been capitalised into investment properties associated with development assets (31 Dec 2021: \$1,396,000).

### 7. INCOME TAX EXPENSE

	31 Dec 2022 \$'000	31 Dec 2021 \$'000
(a) Income tax expense		
Current tax expense	-	(20)
Increase in deferred tax liabilities	(5,574)	(13,244)
Income tax expense	(5,574)	(13,264)

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 7. INCOME TAX EXPENSE (CONTINUED)

	31 Dec 2022 \$'000	31 Dec 2021 \$'000
(b) Reconciliation between tax expense and pre-tax profit	\$ 000	\$ 000
Profit before income tax	39,224	53,113
Less amounts not subject to Australian income tax	(22,759)	(3,937)
Leas amounts not subject to Australian moonie tax	16,465	49,176
Income tax expense at the Australian tax rate of 30% (31 Dec 2021: 30%) Tax effect of amounts which are not deductible:	(4,940)	(14,753)
Derecognition of previously recognised tax losses	(3,522)	-
Other	2,888	1,489
Income tax expense	(5,574)	(13,264)
8. INVENTORIES	71 5 0000	70 1 0000
	31 Dec 2022	30 Jun 2022
	\$'000	\$'000
Lifestyle homes:		
Completed	1,391	-
Display homes	5,123	4,236
Under construction	28,326	14,970
Fuel, food and beverage supplies	414	329
Total inventories	35,254	19,535

The lifestyle home balance includes:

- 6 new completed homes (30 Jun 2022: Nil)
- 21 display homes (30 Jun 2022: 21)
- Lifestyle homes under construction includes 281 partially completed homes at different stages of development (30 Jun 2022: 157). It also includes demolition, site preparation costs buybacks on future development sites and refurbished/renovated/annuals completed homes.

### 9. ASSETS HELD FOR SALE

	31 Dec 2022 \$'000	30 Jun 2022 \$'000
Investment properties held for sale:		
Lake Hume, Bowna, NSW	5,300	-
Swan Reach, Swan Reach, VIC	-	4,150
Total assets held for sale	5,300	4,150
10. INVESTMENT PROPERTIES		

(a) Summary of carrying value

	31 Dec 2022 \$'000	30 Jun 2022 \$'000
Completed properties Properties under development	1,734,242 284,852	1,665,007 272.881
Fotal carrying value	2,019,094	1,937,888

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 10. INVESTMENT PROPERTIES (CONTINUED)

### (b) Movements in carrying value

	31 Dec 2022 \$'000	30 Jun 2022 \$'000
Carrying value at the beginning of the period	1,937,888	1,231,336
Acquisitions	24,262	563,924
Expenditure capitalised	70,048	93,902
Net gain on change in fair value <sup>(1)</sup>	4,965	52,876
Transfer to assets held for sale	(5,300)	(4,150)
Disposals	(12,769)	-
Carrying value at the end of the period	2,019,094	1,937,888

(1) Net of acquisition transaction costs written off \$2,062,000 (31 Dec 2021: \$12,434,000).

### (c) Reconciliation of fair value

	Ingenia Gardens \$'000	Rental \$'000	Holidays \$'000	Total \$'000
Carrying value at the beginning of the period	167,200	1,077,773	692,915	1,937,888
Acquisitions	-	10,450	13,812	24,262
Expenditure capitalised	946	51,411	17,691	70,048
Net gain on change in fair value <sup>(1)</sup>	4,002	154	809	4,965
Transfer to assets held for sale	-	-	(5,300)	(5,300)
Disposals	(10,578)	(2,191)	-	(12,769)
Carrying value at the end of the period	161,570	1,137,597	719,927	2,019,094

(1) Net of acquisition transaction costs written off \$2,062,000 (31 Dec 2021: \$12,434,000).

### (d) Individual property carrying value

(a) marriada property carrying value	Carryin	g value
Completed properties	31 Dec 2022	30 Jun 2022
In mania Caudana.	\$'000	\$'000
Ingenia Gardens:	F 200	6.000
Brooklyn, Brookfield, VIC	5,200	6,080
Carey Park, Bunbury, WA	5,900	5,750
Jefferis, Bundaberg North, QLD	4,900	4,990
Oxley, Port Macquarie, NSW	6,200	6,150
Townsend, St Albans Park, VIC	5,910	5,720
Yakamia, Yakamia, WA	5,620	5,250
Goulburn, Goulburn, NSW	5,970	5,750
Coburns, Brookfield, VIC	5,350	5,670
Hertford, Sebastopol, VIC	5,240	5,120
Seascape, Erskine, WA	5,770	5,610
Seville Grove, Seville Grove, WA	4,690	4,610
St Albans Park, St Albans Park, VIC	7,050	6,920
Taloumbi, Coffs Harbour, NSW	7,040	6,840
Wheelers, Dubbo, NSW	6,150	5,820
Taree, Taree, NSW	6,200	6,020
Grovedale, Grovedale, VIC	5,980	5,750
Marsden, Marsden, QLD	14,950	12,750
Swan View, Swan View, WA	9,590	9,330
Dubbo, Dubbo, NSW	6,510	6,330
Ocean Grove, Mandurah, WA	4,590	4,590
Sovereign, Ballarat, VIC	5,640	5,400
Wagga, Wagga Wagga, NSW	5,710	5,580
Bathurst, Bathurst, NSW	5,660	5,550
Warrnambool, Warrnambool, VIC	5,200	5,080
Carrum Downs, Carrum Downs, VIC	10,550	10,000
Horsham, Horsham, VIC	-	4,610
Peel River, Tamworth, NSW		5,930
	161,570	167,200

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 10. INVESTMENT PROPERTIES (CONTINUED)

	Carrying	g value
Completed properties (continued)	31 Dec 2022	30 Jun 2022
	\$'000	\$'000
Ingenia Lifestyle Rental:		
The Grange, Morisset, NSW	34,401	33,559
Ettalong Beach, Ettalong Beach, NSW <sup>(1)</sup>	4,118	4,092
Stoney Creek, Marsden Park, NSW	32,543	32,140
Chambers Pines, Chambers Flat, QLD	67,148	62,177
Bethania, Bethania, QLD	32,268	28,406
Lara, Lara, VIC	44,450	36,350
Latitude One, Port Stephens, NSW <sup>(2)</sup>	42,060	41,523
Blueys Beach, Blueys Beach, NSW	1,050	1,250
Durack, Durack, QLD	42,701	40,775
Eight Mile Plains, Eight Mile Plains, QLD	43,061	42,132
Plantations, Woolgoolga, NSW	25,347	24,886
Hervey Bay (Lifestyle), Hervey Bay, QLD	22,225	20,692
Brisbane North, Aspley, QLD	43,077	41,800
Bevington Shores, Halekulani, NSW	29,000	28,934
Taigum, Taigum, QLD	23,247	22,500
Lake Munmorah, Lake Munmorah, NSW	40,181	40,000
Sunnylake Shores, Halekulani, NSW	14,939	13,893
Redlands, Thornlands, QLD	7,332	6,726
Natures Edge, Buderim, QLD	36,901	33,756
Anna Bay, Anna Bay, NSW	4,400	4,400
Arundel, Arundel, QLD	70,437	65,000
Emerald Lakes, Carrara, QLD	23,725	22,500
Coomera, Upper Coomera, QLD	18,730	14,669
Toowoomba, Harristown, QLD	6,129	4,974
Carrum Downs (Rentals), Carrum Downs, VIC	24,315	23,000
Chelsea, Bonbeach, VIC	26,545	26,000
Frankston, Carrum Downs, VIC	24,930	24,000
Glenroy, Glenroy, VIC	31,950	31,432
Sunshine, Albion, VIC	24,450	24,560
Werribee, Werribee, VIC	31,300	31,008
Parkside, Lucas, VIC	2,030	
	874,990	827,134

(1) Includes a land component that is leased from the Crown, local municipalities or private lessors and are recognised as investment property with an associated ground lease. The value of the capitalised leases carried within investment property is \$52,279,000 (30 June 2022: \$54,882,000).

(2) The carrying value of Latitude One represents 100% of the property value. A profit share arrangement is in place with a third-party, the liability for which is carried at fair value and classified as a non-current financial liability.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 10. INVESTMENT PROPERTIES (CONTINUED)

	Carrying	g value
Completed properties (continued)	31 Dec 2022	30 Jun 2022
	\$'000	\$'000
Ingenia Holidays and Mixed Use:		
Nepean River, Emu Plains, NSW	12,700	12,700
Kingscliff, Kingscliff, NSW	14,000	14,000
One Mile Beach, One Mile, NSW <sup>(1)</sup>	32,553	32,215
Hunter Valley, Cessnock, NSW	9,566	9,566
White Albatross, Nambucca Heads, NSW	38,200	38,200
Noosa, Tewantin, QLD	27,500	24,294
Lake Macquarie (Holidays), Mannering Park, NSW	13,150	13,150
Sydney Hills, Dural, NSW	14,649	14,649
Conjola Lakeside, Lake Conjola, NSW	56,066	53,515
Soldiers Point, Port Stephens, NSW	23,257	21,700
South West Rocks, South West Rocks NSW <sup>(1)</sup>	25,319	24,132
Broulee, Broulee, NSW <sup>(1)</sup>	7,817	7,837
Ocean Lake, Ocean Lake, NSW	11,660	11,660
Avina Van Village, Vineyard, NSW	21,418	21,418
Hervey Bay (Holidays), Hervey Bay, QLD	13,750	13,750
Cairns Coconut, Woree, QLD	66,209	62,768
Bonny Hills, Bonny Hills, NSW	15,107	15,107
Rivershore, Diddillibah, QLD	24,770	24,770
Byron Bay, Byron Bay, NSW <sup>(1)</sup>	25,397	25,289
Middle Rock, One Mile, NSW	22,587	22,518
Inverloch, Inverloch, VIC <sup>(1)</sup>	39,855	36,464
Townsville, Deeragun, QLD	9,061	8,600
Merry Beach, Kioloa, NSW <sup>(1)</sup>	25,601	23,533
Noosa North, Tewantin, QLD <sup>(1)</sup>	14,679	14,805
Eden, Eden, NSW <sup>(1)</sup>	10,345	10,203
Torquay, Torquay, VIC <sup>(1)</sup>	19,814	19,534
Phillip Island, Newhaven, VIC <sup>(1)</sup>	13,229	13,132
Cape Paterson, Cape Paterson, VIC <sup>(1)</sup>	7,323	6,964
Ulladulla, Ulladulla, NSW	13,000	13,000
Beacon, Queenscliff, VIC	31,000	31,000
Murray Bend, Koonoomoo, VIC	15,600	15,600
Swan Bay, Swan Bay, VIC	9,300	9,300
Big 4 Wagga, Wagga Wagga, NSW	13,200	-
Lake Hume, Bowna, NSW	-	5,300
	697,682	670,673
Total completed properties	1,734,242	1,665,007

(1) Includes a land component that is leased from the Crown, local municipalities or private lessors and are recognised as investment property with an associated ground lease. The value of the capitalised leases carried within investment property is \$52,279,000 (30 June 2022: \$54,882,000).

The figures shown above are the fair values of the operating rental streams associated with each property and exclude any valuation attributed to the development component of the investment property. The values attributed to development properties are separately disclosed in the note below.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 10. INVESTMENT PROPERTIES (CONTINUED)

	Carryii	Carrying value	
Properties under development	31 Dec 2022 \$'000	30 Jun 2022 \$'000	
Ingenia Lifestyle Rental and Ingenia Holidays:		_	
Chambers Pines, Chambers Flat, QLD	14,327	12,788	
Stoney Creek, Marsden Park, NSW	-	3,098	
Bethania, Bethania, QLD	8,403	11,767	
Lara, Lara, VIC	18,781	20,848	
Avina Van Village, Vineyard, NSW	13,100	13,100	
Latitude One, Port Stephens, NSW	2,250	2,250	
Blueys Beach, Blueys Beach, NSW	8,896	8,223	
Cairns Coconut, Woree, QLD	4,588	4,588	
Hervey Bay (Lifestyle), Hervey Bay, QLD	20,916	16,027	
Rivershore, Diddillibah, QLD	4,555	4,555	
Sunnylake Shores, Halekulani, NSW	2,683	2,221	
Parkside, Lucas, VIC	19,348	18,421	
Redlands, Thornlands, QLD	1,700	1,700	
Beveridge, Beveridge, VIC	22,199	19,453	
Natures Edge, Buderim, QLD	19,209	19,214	
Bargara, Innes Park, QLD	10,254	9,134	
Rochedale, Rochedale, QLD	24,751	24,000	
Coomera, Upper Coomera, QLD	5,990	12,334	
Toowoomba, Harristown, QLD	13,426	14,755	
Victoria Point, Victoria Point, QLD	36,670	30,367	
Seachange Hervey Bay, Urangan, QLD	9,000	9,000	
Beaudesert, Beaudesert, QLD	8,986	9,238	
Branyan, Branyan, QLD	5,810	5,800	
Sunbury, Sunbury, VIC	9,010		
Properties to be developed	284,852	272,881	
Total investment properties	2,019,094	1,937,888	

Investment properties are carried at fair value in accordance with the Group's accounting policy in the Group's 30 June 2022 Annual Report (Note 1 (q)).

Fair value is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date in the principal market for the asset or liability, or in its absence, the most advantageous market.

In determining fair values, the Group considers relevant information including the capitalisation of rental streams using market assessed capitalisation rates. For investment properties under development the Group assesses fair value based on expected net cash flows discounted to their present value using market determined risk-adjusted discount rates and other available market data such as recent comparable transactions. As such the fair value of an investment property under development will differ depending on the number of settlements realised and the stage that each development is at.

In determining the fair value of certain assets, recent market offers have been taken into consideration.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 10. INVESTMENT PROPERTIES (CONTINUED)

### (e) Description of valuations techniques used and key inputs to valuation on investment properties

	Valuation	Significant	Range (weigh	ited average)	Relationship of
	technique	unobservable inputs	31 Dec 2022	30 Jun 2022	unobservable input to fair value
Ingenia Gardens	Capitalisation method	Stabilised occupancy	90% - 99% (96.0%)	88% - 98% (95.0%)	As costs are fixed in nature, occupancy has a direct correlation to valuation (i.e. the higher the occupancy, the greater the value).
		Capitalisation rate	7.2% - 9.5% (8.9%)	7.2% - 9.5% (9.0%)	Capitalisation has an inverse relationship to valuation.
Ingenia Tourism	Capitalisation method (for existing rental streams)	Short-term occupancy	20% - 80% for powered and camp sites; 30% - 80% for tourism and short term rental	20% - 80% for powered and camp sites; 30% - 80% for tourism and short term rental	The higher the occupancy, the greater the value.
		Residential occupancy	100%	100%	The higher the adopted operating margin, the greater the value.
		Operating profit margin	22% - 63% dependent upon short-term and residential accommodation mix	22% - 64% dependent upon short-term and residential accommodation mix	
		Capitalisation rate	6.74% - 11.25%	6.74% - 11.25%	Capitalisation has an inverse relationship to valuation.
Ingenia Residentia	Capitalisation  I method (for existing income streams)	Short-term occupancy	20% - 80% for powered and camp sites; 30% - 95% for tourism and short term rental	20% - 80% for powered and camp sites; 30% - 95% for tourism and short term rental	The higher the occupancy, the greater the value.
		Residential occupancy	100%	100%	
		Operating profit margin	33% - 75% dependent upon short-term and residential accommodation mix	33% - 75% dependent upon short-term and residential accommodation mix	The higher the adopted operating margin, the greater the value.
		Capitalisation rate	4.58% - 13.25%	4.58% - 13.25%	Capitalisation has an inverse relationship to valuation.
	Discounted cash flow (for investment properties under development)	Discount rate	6.5% - 20.0%	10.0% - 19.3%	Discount rate has an inverse relationship to valuation.

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 10. INVESTMENT PROPERTIES (CONTINUED)

### Capitalisation method

Under the capitalisation method, fair value is estimated using assumptions regarding the expectation of future benefits. The capitalisation method involves estimating the expected income projections of the property and applying a capitalisation rate into perpetuity. The capitalisation rate is based on current market evidence. Future income projections take into account occupancy, rental income and operating expenses.

#### Discounted cash flow method

Under the discounted cash flow method, fair value is estimated using assumptions regarding the benefits and liabilities of ownership over the asset's life including an exit or terminal value. This method involves the projection of a series of cash flows on a real property interest. To this projected cash flow series, a market-derived discount rate is applied to establish the present value of the income stream associated with the asset. The exit yield normally reflects the exit value expected to be achieved upon selling the asset and is a function of the risk-adjusted returns of the asset and expected capitalisation rate.

The duration of the cash flows and the specific timing of inflows and outflows are determined by events such as rent reviews, lease renewal and related re-letting, redevelopment or refurbishment as well as the development of new units. The appropriate duration is typically driven by market behaviour that is a characteristic of the class of real property. Periodic cash flow is typically estimated as gross income less vacancy, non-recoverable expenses, collection losses, lease incentives, maintenance cost, agent and commission costs and other operating and management expenses. The series of periodic net underlying cash flows, along with an estimate of the terminal value anticipated at the end of the projection period, is then discounted.

The valuation can be relied upon at the date of valuation however, a higher level of valuation uncertainty than normal is assumed. Due to the heightened degree of valuation uncertainty, property values may change significantly and unexpectedly over a relatively short period of time.

### 11. INTANGIBLES

		31 Dec 2022	30 Juli 2022
	Note	\$'000	\$'000
(a) Summary of carrying amounts	-		
Software & development		5,241	5,241
Goodwill	13	101,319	101,319
Less: accumulated amortisation		(3,617)	(3,357)
Total Intangibles	- -	102,943	103,203
(b) Movements in carrying amount			
Carrying amount at beginning of period		103,203	8,486
Additions		-	96,793
Disposals		-	(14)
Amortisation expense		(260)	(626)
Impairment of goodwill		-	(1,436)
Carrying amount at end of period	- -	102,943	103,203

31 Dec 2022

30 Jun 2022

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 12. INVESTMENT IN A JOINT VENTURE

The Group holds a 50% interest in a joint venture with Sun Communities for the development of greenfield communities. The Group's interest in the Joint Venture is accounted for using the equity method in the consolidated financial statements. The valuation methodology of the Joint Venture's assets and liabilities are consistent with that of the Group.

	The following table illustrates the summarised financial information of the Venture entities:	e Group's investn	nent in the Join
	Balance Sheet	31 Dec 2022 \$'000	30 Jun 2022 \$'000
	Cash	1,774	43,530
	Trade and other receivables	3,814	2,999
(a) 5)	Inventory  Current assets	8,035 <b>13,623</b>	1,152 <b>47,681</b>
	ourient assets	10,020	47,001
16	Investment property	129,190	98,683
((//))	Other non-current assets	405	424
	Non-current assets	129,595	99,107
	Trade and other payables	(1,990)	(5,999)
	Borrowings	-	(8,587)
	Current liabilities	(1,990)	(14,586)
		(11.77.0)	
MIN	Borrowings	(11,330)	
60	Non-current liabilities Net assets	(11,330)	172 202
	Net assets	129,898	132,202
	Total equity	129,898	132,202
	Group's share in equity - 50%	64,949	66,101
	Group's carrying value in investment	64,949	66,101
	Statement of Comprehensive Income	31 Dec 2022 \$'000	31 Dec 2021 \$'000
(15)	Revenue	5,226	7,646
	Cost of sales	(1,933)	(2,977)
	Operating costs	(1,486)	(1,037)
	Depreciation	(46)	(44)
	Operating profit before interest and tax	1,761	3,588
7	Net finance expense	(120)	(134)
	Impairment	(917)	(12)
	Net (loss)/gain on change in fair value of investment property	(2,853)	3,988
	Income tax expense  Not (loss) /profit for the period	(175)	(485)
1 -	Net (loss)/profit for the period  Total comprehensive (loss)/income for the period net of income tax	(2,304)	6,945
	Group's share of (loss)/profit for the period	(2,304)	6,945
	Group's share or (1055)/profit for the period	(1,152)	3,473

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 13. BUSINESS COMBINATIONS

### Information on prior year acquisition of Seachange Group

On 30 November 2021, the Group acquired 100% of the share capital of Seachange (Land) Pty Ltd, PPV Inlet Land Pty Ltd, PPV Coomera Land Pty Ltd, PPV Toowoomba Land Pty Ltd, PPV Victoria Point Land Pty Ltd, PPV Hervey Bay Land Pty Ltd, Seachange (Land) Unit Trust, PPV Inlet Land Unit Trust, PPV Coomera Land Unit Trust, PPV Toowoomba Land Unit Trust, PPV Victoria Point Land Unit Trust and PPV Hervey Bay Land Unit Trust (collectively "Seachange"), a portfolio of six lifestyle communities that comprise of two fully mature and income producing sites, two partially completed sites with development upside and two greenfield development sites.

The fair values of the identifiable assets and liabilities of Seachange as at the date of acquisition were:

	recognised on acquisition \$'000
Assets	
Cash	1,109
Trade and other receivables	621
Inventory property	4,128
Investment property	172,300
Property, plant and equipment	174_
Total assets	178,332
Liabilities	
Trade and other payables	10,376
Deposit	988
Total liabilities	11,364
Total identifiable net assets at fair value	166,968
Goodwill arising on acquisition	96,647
Purchase consideration paid and accrued on acquisition	263,615
	Fair value
	recognised on
	acquisition
	\$'000
Analysis of cash flows on acquisition:	
Net cash acquired	1,109
Cash paid	(263,615)
Net cash flow on acquisition	(262,506)

Reconciliation of the carrying amount of goodwill at the beginning and end of the reporting period is presented below:

	Goodwill		
	31 Dec 2022 \$'000	30 Jun 2022 \$'000	
Carrying value at the beginning of the period	101,319	6,108	
Acquisition of business	-	96,647	
Impairment	<del></del>	(1,436)	
Carrying value at the end of the period	101,319	101,319	

In the 31 December 2021 and 30 June 2022 financial statements, the initial accounting for the business combination was provisional as the allocation of goodwill between the CGUs had not been completed. Upon finalisation of such allocation in the current year, the 31 December 2021 comparatives were adjusted to allocate the goodwill between the Lifestyle Development and Lifestyle Rental segments (Note 3).

Fair value

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 13. BUSINESS COMBINATIONS (CONTINUED)

From the date of acquisition, Seachange contributed \$20,575,000 of revenue and \$2,530,000 of profit before tax from continuing operations of the Group. If the combination had taken place at the beginning of FY22, the Group's revenue would have increased by \$32,271,000 and the profit before tax would have increased by \$4,337,000 for the full FY22 period.

The goodwill recognised was primarily attributed to the expected synergies and other benefits from combining the assets and activities of Seachange with those of the Group, resulting in a new premium brand for the Group in the growth corridor of South East Queensland, integration of a highly-regarded and experienced management team and building development capacity in one of the Group's key markets. The goodwill is not deductible for income tax purposes.

### 14. DEFERRED TAX ASSETS AND LIABILITIES

	31 Dec 2022	30 Jun 2022
_	\$'000	\$'000
Deferred tax assets		
Tax losses	15,882	14,323
Accruals	4,106	4,730
Other	3,387	2,917
Deferred tax liabilities		
DMF receivable	(29)	(37)
Investment properties	(51,213)	(44,464)
Other	(3,924)	(3,686)
Net deferred tax liability	(31,791)	(26,217)
Tax effected carried forward tax losses for which no deferred tax asset has been recognised	12,931	9,409

The tax effected carried forward tax losses for which no deferred tax asset has been recognised relates to both revenue losses of \$5.9 million (30 Jun 2022: \$5.9 million) and capital losses of \$7.0 million (30 Jun 2022: \$3.5 million).

The availability of carried forward tax losses of \$12.9 million to the ICMT tax consolidated group is subject to recoupment rules at the time of recoupment. Further, the rate at which the revenue losses can be utilised is determined by reference to market values at the time of tax consolidation and subsequent events. Accordingly, a portion of these carried forward revenue tax losses may not be available in the future. The carried forward capital losses can only be recouped from future capital gains.

The Group offsets tax assets and liabilities, if and only if, it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority.

### 15. TRADE AND OTHER PAYABLES

	31 Dec 2022	30 Juli 2022
	\$'000	\$'000
Current		_
Trade payables and accruals	58,658	81,778
Deposits	25,016	19,089
Other	1,911	6,024
Total current	85,585	106,891
Non-Current		
Other	1,425	2,512
Total non-current	1,425	2,512

30 Jun 2022

31 Dec 2022

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

### 16. BORROWINGS

	31 Dec 2022 \$'000	30 Jun 2022 \$'000
Current		
Lease liabilities - Right-of-use assets	1,255	1,583
Lease liabilities - Ground leases	2,851	2,812
Total current	4,106	4,395
Non-remark		
Non-current Control of the control o	551.000	4.40.000
Bank debt	551,000	440,000
Prepaid borrowing costs	(3,362)	(3,639)
Lease liabilities - Right-of-use assets	2,222	2,777
Lease liabilities - Ground leases	51,428	52,070
Total non-current	601,288	491,208

### (a) Bank debt

The Group's available debt as at 31 December 2022 was \$780.0 million (30 Jun 2022: \$780.0 million).

As at 31 December 2022, the facilities have been drawn to \$551.0 million (30 Jun 2022: \$440.0 million). The carrying value of investment property net of resident liabilities at reporting date for the Group's Australian properties pledged as security is \$1,823.7 million (30 Jun 2022: \$1,811.4 million).

The facility maturity dates are:

- 31 December 2025 (\$174.6 million);
- 30 September 2026 (\$175.4 million);
- 31 January 2027 (\$200.0 million);
- 21 February 2027 (\$100.0 million);
- 26 December 2027 (\$55.0 million); and
- 5 February 2028 (\$75.0 million).

### (b) Bank guarantees

The Group has the ability to utilise its bank facilities to provide bank guarantees, which at 31 December 2022 were \$27.7 million (30 Jun 2022: \$29.8 million).

### 17. ISSUED SECURITIES

	6 months to	12 months to
	31 Dec 2022	30 Jun 2022
	\$'000	\$'000
(a) Carrying values		
Balance at beginning of the period	1,704,230	1,229,730
Issued during the period:		
Distribution Reinvestment Plan ("DRP")	-	12,018
■ Entitlement offer	-	474,680
Equity raising costs	(14)	(12,198)
Balance at end of the period	1,704,216	1,704,230
The closing balance is attributable to the security holders of:		
Ingenia Communities Holding Limited	91,959	91,960
Ingenia Communities Fund	1,473,453	1,473,464
Ingenia Communities Management Trust	138,804	138,806
	1,704,216	1,704,230
	·	

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

#### 17. ISSUED SECURITIES (CONTINUED)

	o months to	12 1110111113 10
	31 Dec 2022	30 Jun 2022
(b) Number of issued securities	2000	'000
Balance at beginning of the period	407,583	327,877
Issued during the period:		
Distribution Reinvestment Plan ("DRP")	-	2,144
Entitlement offer		77,562
Balance at end of the period	407,583	407,583

6 months to

12 months to

#### (c) Term of securities

All securities are fully paid and rank equally with each other for all purposes. Each security entitles the holder to one vote, in person or by proxy, at a meeting of security holders.

#### 18. COMMITMENTS

There were commitments for capital expenditure on investment properties and inventories contracted but not provided for at reporting date of \$123,286,239 (30 Jun 2022: \$72,338,452).

At 30 June 2022, Ingenia had committed to invest up to \$3.0 million to a special purpose vehicle (SPV) with Land Lease Home Loans (LLHL) a loan originator specifically focused on providing secured home loans to residents of land lease communities. The SPV provided loans to borrowers seeking to acquire a new lifestyle home and reside in an Ingenia Lifestyle community. In August 2022, the loan of \$1.0 million was fully repaid and the commitment was released following LLHL obtaining third party funding.

#### 19. CONTINGENT LIABILITIES

The Group has the following contingent liabilities:

 Bank guarantees totalling \$27.7 million provided for under the \$780.0 million bank facility. Bank guarantees primarily relate to the Responsible Entity's AFSL capital requirements (\$10.0 million).

#### **20. SUBSEQUENT EVENTS**

#### Interim distribution

On 21 February 2023, the Directors declared an interim distribution of 5.2 cps amounting to \$21.2 million, to be paid on 23 March 2023.

#### Acquisition of adjacent land

On 31 January 2023, the Group completed the acquisition of land adjacent to Ingenia Lifestyle Bargara, located in Innes Park, QLD, for a purchase price of \$2.8 million.

## Directors' Declaration

Ingenia Communities Holdings Limited For the six months ended 31 December 2022

In accordance with a resolution of the directors of Ingenia Communities Holdings Limited, I state that:

- 1. In the opinion of the directors:
  - a) The financial statements and notes of Ingenia Communities Holdings Limited for the half-year ended 31 December 2022 are in accordance with the *Corporations Act 2001*, including:
    - (i) giving a true and fair view of its financial position as at 31 December 2022 and of its performance for the six months ended on that date; and
    - (ii) complying with Accounting Standards (including Australian Accounting Interpretations) and *Corporations Regulations 2001*; and
  - b) there are reasonable grounds to believe that Ingenia Communities Holdings Limited will be able to pay its debts as and when they become due and payable.
- 2. The financial statements and notes also comply with International Financial Reporting Standards as disclosed in Note 1(b).
- 3. This declaration has been made after receiving the declarations required to be made to the directors in accordance with section 295A of the *Corporations Act 2001*.

On-behalf of the Board

Jim Hazel Chairman

Adelaide, 21 February 2023



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# Independent Auditor's Review Report to the Unitholders of Ingenia Communities Holdings Limited

#### Conclusion

We have reviewed the accompanying half-year financial report of Ingenia Communities Holdings Limited (the Company) and its subsidiaries (collectively the Group), which comprises the consolidated balance sheet as at 31 December 2022, the consolidated statement of comprehensive income, the consolidated cash flow statement and the consolidated statement of changes in equity for the half year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of the Group does not comply with the Corporations Act 2001, including:

- Giving a true and fair view of the consolidated financial position of the Group as at 31 December 2022 and of its consolidated financial performance for the half-year ended on that date; and
- b) Complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

#### **Basis for Conclusion**

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity (ASRE 2410). Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Half-Year Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

#### Directors' Responsibility for the Half-Year Financial Report

The Directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility for the Review of the Half-Year Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including giving a true and fair view of the Group's financial position as at 31 December 2022 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.



A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Ernst & Young

Ybound

Yvonne Barnikel Partner Sydney 21 February 2023





# INGENIA COMMUNITIES FUND AND INGENIA COMMUNITIES MANAGEMENT TRUST

# HALF-YEAR FINANCIAL REPORT 31 DECEMBER 2022

www.ingeniacommunities.com.au Registered Office: Level 3, 88 Cumberland Street, The Rocks NSW 2000

# Half-Year Report

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

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## Directors' Report

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

Ingenia Communities Fund ("ICF" or the "Fund") (ARSN 107 459 576) and Ingenia Communities Management Trust ("ICMT") (ARSN 122 928 410) (together the "Trusts") are Australian registered schemes. Ingenia Communities RE Limited (ACN 154 464 990; Australian Financial Services Licence number 415862), the Responsible Entity of the Trusts, is incorporated and domiciled in Australia.

The parent company of Ingenia Communities RE Limited ("ICRE" or the "Responsible Entity") is Ingenia Communities Holdings Limited ("ICH" or the "Company"). The shares of the Company are "stapled" with the units of the Trusts and trade on the Australian Securities Exchange ("ASX") as one security (ASX Code: INA). The Company and the Trusts along with their subsidiaries are collectively referred to as the Group in this report.

The Directors' Report is a combined Directors' Report that covers the Trusts for the six months ended 31 December 2022 (the "current period").

#### **DIRECTORS**

The Directors of the Responsible Entity at any time during or since the end of the current period were:

#### Non-Executive Directors (NEDs)

Jim Hazel (Chairman)
Robert Morrison (Deputy Chairman)
Amanda Heyworth
Pippa Downes
John McLaren
Gregory Hayes
Sally Evans

#### **Executive Director**

Simon Owen (Managing Director and Chief Executive Officer (MD and CEO))

#### Company Secretaries

Natalie Kwok (Chief Investment Officer and General Counsel (CIO and GC)) Charisse Nortje (appointed, effective 1 July 2022)

#### **OPERATING AND FINANCIAL REVIEW**

#### ICF and ICMT overview

CF and ICMT are two of the entities forming part of ICH, which is a triple staple structure traded on the ASX.

The Group is an active owner, manager and developer of a diversified portfolio of lifestyle, rental and holiday communities across Australia. The Group's real estate assets at 31 December 2022 were valued at \$2.0 billion, comprising 72 lifestyle rental and holiday communities (Ingenia Lifestyle Rental and Holidays) and 25 seniors rental communities (Ingenia Gardens). The Group also manages and has a co-investment in 11 assets through its development joint venture (JV) and funds management platform and provides management and development services to these entities. The Group was first included in the S&P/ASX 200 in December 2019 and had a market capitalisation of approximately \$1.8 billion at 31 December 2022.

The Group's vision is to create Australia's best lifestyle communities and holiday park accommodation, with a focus on the seniors demographic. The Board is committed to delivering long-term underlying earnings per security (EPS) growth to security holders while providing a supportive community environment for residents and guests and creating communities that have a positive impact on our stakeholders and planet.

#### **Our Values**

At Ingenia we build community on a foundation of integrity and respect, creating a place where people have a sense of connection and belonging. We strive for continuous improvement in our resident and guest service, to ensure that they receive an amazing experience every day. Whether it's time to live, play, stay or renew, we deliver freedom of choice with a range of industry award winning lifestyle and holiday options.

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

# Creating Australia's best lifestyle and holiday communities









#### Strategy

The Group is positioning for innovation, scale and long-term sector leadership while enhancing the operational performance of its investment properties and developing new sustainable communities.

Using a disciplined investment framework, the Group will: continue to refine and grow its lifestyle and holiday communities business in metropolitan and coastal locations; build out its existing development pipeline; expand development and revenue streams directly and via capital partnerships including with Sun Communities, Inc (NYSE: SUI) and the Group's funds management platform.

The immediate business priorities of the Group are:

- Improve resident and guest experience by investing in our systems and processes;
- Enhance competitive advantage through recruiting, retaining and developing industry leading talent;
- Improve performance of existing communities through maintainable rental growth, active cost management and investment in new rental and tourism cabins;
- Continue to build out the development pipeline across the Group and JV projects and integrating new building partners to support scale and growth of settlements;
- Build on the Group's sustainability program through environmental, social and governance initiatives which includes commencing the construction of two communities targeting a Green Star Communities rating and expanding our charitable giving programs;
- Maintain focus on employee, resident and guest health and safety; and
- Expand the Group's capital partnerships to leverage Ingenia's capability and established platform, while extending the Group's asset base through co-investment.

#### Portfolio Refinement, Integration and Development Pipeline Expansion

During the period, the Group divested two Ingenia Gardens rental communities (Horsham, VIC and Tamworth, NSW) and one holiday park (Swan Reach, VIC) in line with a focus on divesting non-core assets and recycling capital into the Group's development pipeline.

In 1H23, the Group announced the acquisition of development projects in Sunbury, VIC and Gordonvale, QLD providing the potential to build more than 480 lifestyle homes across the two sites. The acquisitions are expected to contribute settlements in the short to medium term in line with a focus on developing quality lifestyle communities.

The Group is well positioned for further expansion through development with 16 projects currently underway and more than 8 communities commencing development over FY23-25. The portfolio will also achieve incremental expansion by continuing to add sites within existing communities.

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 1H23 financial results

The six months to 31 December 2022 delivered total revenue of \$173.6 million, up 32% on the prior corresponding period. The Group settled 115 turnkey homes (1H22: 121 homes) delivering a gross new home development profit of \$23.6 million (1H22: \$20.5 million). A further 10 homes were settled within the JV, achieving a combined total of 125 turnkey home settlements during the period (1H22: 139 homes). In addition, Lifestyle and Holidays rental income from permanent, annual and tourism clients grew by 55% to \$88.5 million (1H22: \$57.1 million).

Statutory profit of \$33.7 million was down 16% on the prior corresponding period. The statutory result reflects the combination of growth in underlying earnings and fair value movements on investment property arising from the capitalisation of improved operating income. The prior corresponding period statutory profit reflected a greater impact from the revaluation of investment property.

Underlying profit of \$34.8 million, which represents an increase of \$6.7 million on the prior corresponding period, is primarily attributable to strong demand within the tourism platform. The result also reflects the integration of the 1H22 acquisitions which increased the Group's recurring rental base for the full 6 month period. The strong performance was partially offset by increases in the Group's cost base and interest expense.

Operating cash flow for the period was \$23.5 million, down 39% from the prior corresponding period. This reduction was predominantly driven by significant investment in inventory ahead of forecast settlements in the second half of FY23 and early FY24. Strong cashflows from the Lifestyle Rental and Holidays portfolios positively contributed to the operating cashflows for the period.

The Group's net asset value (NAV) of \$3.78 per security was up by 1% (30 Jun 2022: \$3.75) and net tangible assets per security (NTA) increased 1% to \$3.53 (30 Jun 2022: \$3.50).

#### Key metrics

- Net profit for the half-year for ICF \$22.8 million (1H22: \$3.9 million profit)
- Net profit for the half-year for ICMT of \$3.0 million (1H22: \$27.9 million profit)
- Interim distributions of 5.2 cents per unit by ICF, nil from ICMT.

#### Segment performance and priorities

#### Capital Partnerships

Capital partnerships through co-investment and funds management enables the Group to maximise scale, generate fee income and extend the Group's asset base. With a wide pipeline of opportunities before the Group, there is potential to expand and extend capital partnering to support future acquisitions, enhance development, and enable portfolio refinement and growth.

#### Development Joint Venture

The JV with Sun Communities (NYSE: SUI) leverages Ingenia's capability to generate fees and expands its development spread via co-investment. As at 31 December 2022, the JV has invested in five projects with three under active development.

The JV delivered \$5.2 million (1H22: \$7.6 million) revenue from the settlement of 10 (1H22: 18) new homes at its first greenfield project located at Burpengary, QLD. Construction of homes has commenced at Bobs Farm, NSW the JV's second project which will launch in 2023.

During 1H23, fees generated by Ingenia from the JV related to acquisition, asset management, development and sales.

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### Performance

	31 Dec 2022	31 Dec 2021	Change %
Greenfield properties (#)	5	5	-
Investment carrying value (\$m)	64.9	48.5	34%
New home settlements (#)	10	18	(44%)
Fee income (\$m)	1.7	1.0	70%
Joint venture revenue (\$m)	5.2	7.6	(32%)
Joint venture operating profit before interest and tax (\$m)	1.8	3.6	(50%)
Share of (loss)/profit from joint venture (\$m)	(1.2)	3.5	(134%)

#### Strategic priorities

The strategic priorities for the JV are to continue to assess greenfield sites in key metro and coastal markets and to develop its significant portfolio of new lifestyle communities. The JV leverages the expertise and local market knowledge of Ingenia to identify, acquire and develop sites. Once homes are sold, Ingenia provides operational services to the lifestyle communities. At completion of development, Ingenia has the right to acquire the communities at market value.

#### Funds Management

The Group's funds and asset management business manages five funds that invest in lifestyle and holiday communities situated in NSW and QLD. The Group receives fees for the management and development of the assets and management of the funds.

The Group also co-invests into each of the five funds, to increase alignment with fund investors. The investment in the funds generates asset ownership and development revenue streams.

The decline in investment carrying value is a result of the divestment of the assets within one of the funds during 2H22. The assets were acquired by Ingenia following approval from the fund's shareholders.

	31 Dec 2022	31 Dec 2021	Change %
Investment carrying value (\$m)	5.8	14.1	(59%)
Fee income (\$m)	0.7	1.3	(46%)
Distribution income (\$m)	0.5	0.4	25%

#### Strategic priorities

The strategic priority of the funds management business is to leverage the Group's platform to maximise investor returns and deliver an income stream for the Group.

#### Capital management of the Group

At 31 December 2022, the Group had a combined facility limit of \$780.0 million, with a weighted average term to maturity of 3.9 years, drawn to \$551.0 million.

The Group's Loan to Value Ratio ("LVR") was 30.9%, gearing was 24.9% and the Group was 49.9% hedged.

#### Distributions

The following distributions were made during or in respect of the half-year:

- On 24 August 2022, the Directors declared a final distribution of 5.8 cps, amounting to \$23.6 million which was paid on 21 September 2022.
- On 21 February 2023, the Directors declared an interim distribution of 5.2 cps amounting to \$21.2 million, to be paid on 23 March 2022.

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### FY23 outlook

The Group's lifestyle business remains well placed for ongoing expansion with strong demand from an ageing population. Our residents are increasingly seeking quality community living and affordable rental accommodation in metro, coastal and regional markets which the Group is strongly leveraged to deliver. Investment in inventory capitalises on this demand and enables the long-term sustainable generation of rental cash flows. Investing in new rental homes remains a key priority for the Group.

Ingenia will continue to grow its lifestyle communities business through its development pipeline. The Group is adapting its sales and development approach in response to industry wide trade shortages and lengthening construction timeframes.

The strong demand in domestic tourism is expected to continue with Ingenia to continue to benefit from this growth in local tourism with an extensive portfolio located in attractive holiday destinations. The priority for Ingenia Holidays is to enhance the customer experience by refurbishing existing cabins and investing in new tourism cabins.

The Group's strong balance sheet and deal flow provides for continuing capacity for growth and sector leadership. The Group will increase its asset base through capital partnerships including the ongoing development activity in the JV with the commencement of new developments in 2023 contributing to growth. Co-investment via capital partnership will remain a driver to enable a wider exposure to growth and acquisition opportunities.

Ingenia will continue to deliver on its environmental commitments as the Group targets a 30% reduction in carbon emissions over a five-year period to 2026 and a carbon neutral operation by 2035.

The Group will regularly assess market opportunities and the performance of existing assets, divesting and acquiring assets where superior longer-term returns are available.

#### SIGNIFICANT CHANGES IN THE STATE OF AFFAIRS

Changes in the state of affairs during the current period are set out in the various reports in this Financial report. Refer to Note 8 for investment properties acquired or disposed of during the period and Note 14 for details of debt facility.

#### **EVENTS SUBSEQUENT TO REPORTING DATE**

#### Interim distribution

On 21 February 2023, the Directors declared an interim distribution of 5.2 cps amounting to \$21.2 million, to be paid on 23 March 2023.

#### Acquisition of adjacent land

On 31 January 2023, the Group completed the acquisition of land adjacent to Ingenia Lifestyle Bargara, located in Innes Park, QLD, for a purchase price of \$2.8 million.

#### LIKELY DEVELOPMENTS

The Trusts will continue to pursue strategies aimed at the longer term growth of its cash earnings, profitability and market share within the lifestyle and rental and tourism sectors through:

- Developing greenfield sites in identified growth corridors and expanding existing lifestyle communities;
- Ongoing co-investment through the Group's capital partnerships to fund growth and leverage scale and capability; and
- Divesting non-core assets to further support investment in growth and portfolio refinement.

Detailed information about operations of the Group is included in the various reports in this financial report.

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### **ENVIRONMENTAL REGULATION**

The Trusts have policies and procedures in place to ensure that, where operations are subject to any particular and significant environmental regulation under the laws of Australia, those obligations are identified and appropriately addressed. The Directors have determined that there has not been any material breach of those obligations during the financial year.

#### **GROUP INDEMNITIES**

The Trusts have purchased various insurance policies to cover a range of risks (subject to specified exclusions) for directors, officers and employees of the Group serving in their respective capacities. Key insurance policies include: directors and officers insurance, professional indemnity insurance and management liability insurance.

#### INDEMNIFICATION OF AUDITORS

To the extent permitted by law, the Trusts have agreed to indemnify its auditor, Ernst & Young, as part of the terms of its audit engagement agreement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young during or since the reporting period.

#### AUDITOR'S INDEPENDENCE DECLARATION

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 8.

#### **ROUNDING OF AMOUNTS**

The Trusts are of the kind referred to in ASIC Instrument 2016/191, and in accordance with that Class Order, amounts in the financial report and Director's Report have been rounded to the nearest thousand dollars, unless otherwise stated.

Signed in accordance with a resolution of the Directors of the Responsible Entity.

Jim Hazel

Chairman

Adelaide, 21 February 2023



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Auditor's Independence Declaration to the Directors of Ingenia Communities RE Limited as Responsible Entity for Ingenia Communities Fund and Ingenia Communities Management Trust

As lead auditor for the review of the half-year financial report of Ingenia Communities Fund and its controlled entities and Ingenia Communities Trust and its controlled entities for the half-year ended 31 December 2022, I declare to the best of my knowledge and belief, there have been:

- a. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review;
- b. No contraventions of any applicable code of professional conduct in relation to the review; and
- No non-audit services provided that contravene any applicable code of professional conduct in relation to the review.

This declaration is in respect of Ingenia Communities Fund and the entities it controlled and Ingenia Communities Management Trust and the entities it controlled during the financial period.

Ernst & Young

Yvonne Barnikel Partner

21 February 2023

# Consolidated Statement of Comprehensive Income

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

		ICF		ICMT		
		31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021	
	Note	\$'000	\$'000	\$'000	\$'000	
Lifestyle home sales		_	_	16,785	16,354	
Residential rental income		_	_	48,699	37,536	
Tourism rental income			_	47,185	27,448	
Annuals rental income		_	_	5,331	4,207	
Other revenue		16,910	10,290	29,558	19,603	
Revenue		16,910	10,290	147,558	105,148	
in interest and in the interest and		10,010	10,200	117,000	100,110	
Cost of lifestyle homes sold		-	-	(8,831)	(9,165)	
Employee expenses		-	-	(44,280)	(30,871)	
Property expenses		(415)	(361)	(30,709)	(17,590)	
Administrative expenses		(794)	(539)	(9,357)	(5,436)	
Operational, marketing and selling expenses		-	-	(7,956)	(5,091)	
Service station expenses		-	_	(4,926)	(5,315)	
Responsible entity fee and expenses		(4,174)	(2,888)	(2,643)	(2,402)	
Depreciation and amortisation expense		-	-	(14,462)	(11,301)	
Operating profit before interest and tax		11,527	6,502	24,394	17,977	
N. I. S		0.775	0.404	(10.04.4)	(17.076)	
Net finance income/(expense)		9,775	9,494	(16,244)	(13,276)	
Operating profit before tax		21,302	15,996	8,150	4,701	
Share of joint venture (loss)/profit Net gain/(loss) on change in fair value of:	10	(1,961)	1,966	88	1	
Investment properties	8	1,903	(4,496)	3,062	45,901	
Financial liabilities		-	-	(543)	(3,859)	
Investments and other financial instruments		517	760	8	3	
Business combination transaction costs	11	_	(10,289)	_	(6,495)	
Other		997	-	(244)	(177)	
Profit before tax		22,758	3,937	10,521	40,075	
99	_			(7.550)	(10.175)	
Income tax expense	5		7.077	(7,552)	(12,175)	
Net profit for the period		22,758	3,937	2,969	27,900	
Total comprehensive income for the period net of income tax		22,758	3,937	2,969	27,900	
Profit attributable to unit holders of:						
Ingenia Communities Fund		22,031	3,937	_	_	
Ingenia Communities Management Trust		727	-	2,969	27,900	
Trigerilla communicies management muse		22,758	3,937	2,969	27,900	
Total comprehensive income attributable to unit holders of:						
		22.071	7.077			
Ingenia Communities Fund Ingenia Communities Management Trust		22,031 727	3,937	- 2,969	27.000	
Ingenia Communities Management Trust		22,758	3,937	2,969	27,900 <b>27,900</b>	
Familiana is		31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021	
Earnings per unit:		Cents	Cents	Cents	Cents	
Basic earnings per unit	4	5.6	1.1	0.7	8.0	
Diluted earnings per unit	4	5.6	1.1	0.7	8.0	

# Consolidated Balance Sheet

Ingenia Communities Fund and Ingenia Communities Management Trust As at 31 December 2022

		I	CF	ICMT		
	•	31 Dec 2022	30 Jun 2022	31 Dec 2022	30 Jun 2022	
	Note	\$'000	\$'000	\$'000	\$'000	
Current assets						
Cash and cash equivalents		1,264	492	7,843	12,831	
Trade and other receivables		1,602	295	11,370	6,310	
Inventories	6	-	-	12,175	4,814	
Assets held for sale	7	-	-	5,300	4,150	
Total current assets		2,866	787	36,688	28,105	
Non-current assets						
Trade and other receivables		295	1,727	144	144	
Receivable from related party		734,275	652,519	-	-	
Investment properties	8	921,866	895,037	954,903	932,656	
Investment in a joint venture	10	50,481	52,443	5	-	
Other financial assets	10	6,793	3,785	16,599	16,599	
Plant and equipment		-	-	6,938	6,121	
Intangibles	9	_	_	98,189	98,438	
Right-of-use-assets	J	_	_	197,107	210,421	
Total non-current assets	•	1,713,710	1,605,511	1,273,885	1,264,379	
Total assets	•	1,716,576	1,606,298	1,310,573	1,292,484	
Total assets		1,710,576	1,000,298	1,310,373	1,292,464	
Current liabilities						
Trade and other payables	13	6,226	4,768	54,541	82,825	
Borrowings	14	1,780	1,754	24,904	24,875	
Employee liabilities		-	-	5,602	4,688	
( C) Other financial liabilities		-	-	669	1,188	
Provision for income tax	<u>.</u>	-	-	-	15	
Total current liabilities		8,006	6,522	85,716	113,591	
Non-current liabilities						
Payable to related party				754,395	707,590	
Borrowings	14	577,635	466,795	199,133	211,264	
Employee liabilities		-	-	985	1,013	
Other financial liabilities		-	-	16,155	15,421	
Other payables	13	1,342	2,495	83	17	
Deferred tax liability	12	-	-	31,563	24,012	
Total non-current liabilities		578,977	469,290	1,002,314	959,317	
Total liabilities		586,983	475,812	1,088,030	1,072,908	
Net assets	•	1,129,593	1,130,486	222,543	219,576	
Equity						
Issued units	15	1,473,453	1,473,464	138,804	138,806	
(Accumulated losses)/Retained earnings		(355,869)	(354,260)	84,439	81,470	
Unit holders interest	•	1,117,584	1,119,204	223,243	220,276	
Non-controlling interest	•	12,009	11,282	(700)	(700)	
Total equity	•	1,129,593	1,130,486	222,543	219,576	
Assertante de la constante del constante de la						
Attributable to unit holders of:		1 117 50 4	1 110 20 4	(700)	(700)	
Ingenia Communities Fund		1,117,584	1,119,204	(700)	(700)	
Ingenia Communities Management Trust		12,009	11,282	223,243	220,276	
	-	1,129,593	1,130,486	222,543	219,576	

# Consolidated Cash Flow Statement

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

	IC	ICF		ICMT	
	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021	
	Note \$'000	\$'000	\$'000	\$'000	
Cash flows from operating activities					
Rental and other property income	-	-	126,385	85,410	
Property and other expenses	(887)	(354)	(90,599)	(43,947)	
Proceeds from sale of lifestyle homes	-	-	18,654	18,341	
Purchase of lifestyle homes	-	-	(19,982)	(8,790)	
Proceeds from sale of service station inventory	-	-	6,212	6,601	
Purchase of service station inventory	-	-	(5,515)	(5,830)	
Net movement in resident loans	-	-	-	78	
Interest received	71	14	74	3	
Borrowing costs paid	(8,201)	(3,822)	(40)	(37)	
Income tax paid		-	(25)	-	
	(9,017)	(4,162)	35,164	51,829	
Cash flows from investing activities					
Payments for investment properties	(24,704)	(230,978)	(14,707)	(16,682)	
Additions to investment properties	(8,488)	(1,130)	(27,691)	(39,615)	
Purchase and additions of plant and equipment	-	2	(1,890)	(1,303)	
Purchase and additions of intangible assets	-	-	-	(144)	
Proceeds from sale of investment properties	12,040	-	4,000	9,409	
Payments for acquisition of financial assets	-	-	-	(887)	
Net payment for acquisition of subsidiaries and	(15,505)	(151,810)	_	(92,606)	
business combinations	(10,000)			(32,000)	
Investment in joint venture and associate	(36,657)	(12,225) ( <b>396,141</b> )	(40,288)	(141,828)	
	(30,037)	(330,141)	(40,200)	(141,020)	
Cash flows from financing activities					
Proceeds from issue of stapled securities	-	376,125	-	49,173	
Payments for security issue costs	(11)	(7,400)	(2)	(967)	
Distributions to unit holders	(23,640)	(18,033)	-	-	
(Repayment of)/proceeds from related party borrowings	(37,787)	(27,792)	1,149	36,041	
Proceeds from borrowings	191,000	328,000	-	-	
Repayment of borrowings	(80,000)	(243,000)	-	-	
Payments for debt issue costs	(136)	(1,136)	_	_	
Payment for derivatives and financial instruments	(2,165)	-	_	_	
Other	(815)	(727)	(1,011)	(1,297)	
	46,446	406,037	136	82,950	
Net increase/(decrease) in cash and cash					
equivalents	772	5,734	(4,988)	(7,049)	
Cash and cash equivalents at the beginning of the period	492	1,104	12,831	16,485	
Cash and cash equivalents at the end of the					

# Consolidated Statement of Changes in Equity

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

		Attributable to security holders					
				ICF			
					Non-		
		Issued	Retained		controlling	Total	
		Capital	Earnings	Total	interest	Equity	
	Note	\$'000	\$'000	\$'000	\$'000	\$'000	
Carrying value 1 Jul 2022		1,473,464	(354,260)	1,119,204	11,282	1,130,486	
Net profit		., ., 0,	22,031	22,031	727	22,758	
Total comprehensive income			22,031	22,031	727	22,758	
Total comprehensive income			22,031	22,031	121	22,736	
Transactions with security holders in their							
capacity as security holders:	4=4.5						
ssue of securities	15(a)	(11)	-	(11)	-	(11)	
Payment of distributions to security holders		-	(23,640)	(23,640)	-	(23,640)	
Carrying value 31 Dec 2022		1,473,453	(355,869)	1,117,584	12,009	1,129,593	
The same in a control of the same		1100 447	(710 751)	702.602		702.602	
Carrying value 1 Jul 2021		1,102,443	(319,751)	782,692	-	782,692	
Net profit		-	3,937	3,937	-	3,937	
Total comprehensive income		-	3,937	3,937	-	3,937	
J)							
Transactions with security holders in their							
capacity as security holders:							
Issue of securities		366,629	-	366,629	-	366,629	
Payment of distributions to security holders		-	(18,033)	(18,033)	-	(18,033)	
Carrying value 31 Dec 2021		1,469,072	(333,847)	1,135,225	-	1,135,225	
30			Attributak	ole to securi	ity holders		
				ICMT			
					Non-		
		Issued	Retained		controlling	Total	
		Capital	Earnings	Total	interest	Equity	
	Note	\$'000	\$'000	\$'000	\$'000	\$'000	
Carrying value 1 Jul 2022		138,806	81,470	220,276	(700)	219,576	
Net profit		-	2,969	2,969	-	2,969	
Total comprehensive income		-	2,969	2,969	-	2,969	
			,	,		,	
Transactions with security holders in their							
capacity as security holders:					-		
ssue of securities	15(a)	(2)	-	(2)	_	(2)	
Carrying value 31 Dec 2022	( )	138,804	84,439	223,243	(700)	222,543	
Currying value of Dec 2022		100,00 1	0 1, 100		(, 00)	222,010	
Carrying value 1 Jul 2021		90,147	13,498	103,645	(700)	102,945	
Net profit		-	27,900	27,900	(, 00,	27,900	
Total comprehensive income		_	27,900	27,900	_	27,900	
Total comprehensive income		-	27,300	27,300	-	27,900	
Transactions with security holders in their							
capacity as security holders:							
Issue of securities		47,933		47,933		47,933	
□ Carrying value 31 Dec 2021		138,080	41,398	179,478	(700)	178,778	

## Notes to the Financial Statements

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (a) The Trusts

Ingenia Communities Fund ("ICF" or the "Fund") (ARSN 107 459 576) and Ingenia Communities Management Trust ("ICMT") (ARSN 122 928 410) (together the Trusts) are Australian registered schemes. Ingenia Communities RE Limited (ACN 154 464 990; Australian Financial Services Licence number 415862), the Responsible Entity of the Trusts, is incorporated and domiciled in Australia.

The parent company of Ingenia Communities RE Limited is Ingenia Communities Holdings Limited (the Company). The shares of the Company are stapled with the units of the Trusts and trade on the Australian Securities Exchange ("ASX") effectively as one security. In this report, the Company and the Trusts are referred to collectively as the Group.

The stapling structure will cease to operate on the first to occur of:

- the Company or either of the Trusts resolving by special resolution in accordance with its constitution to terminate the stapling provisions; or
- the commencement of the winding up of the Company or either of the Trusts.

The half-year financial report as at and for the half-year ended 31 December 2022 was authorised for issue by the Directors on 21 February 2023.

#### (b) Basis of preparation

The half-year financial report is a general purpose financial report, which has been prepared in accordance with AASB 134 *Interim Financial Reporting* and the Corporations Act 2001.

The half-year financial report does not include all of the information required for a full-year financial report and should be read in conjunction with both the Ingenia Communities Fund and Ingenia Communities Management Trust annual reports for the year ended 30 June 2022 and any ASX announcements issued during the period.

As permitted by Instrument 2015/838, issued by the Australian Securities and Investments Commission, the financial statements and accompanying notes of the Trusts have been presented in the attached combined financial report.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand dollars (\$'000), unless otherwise stated, as permitted by Instrument 2016/191.

The financial report is prepared on a historical cost bases, except for investment properties, retirement village resident loans, derivative financial instruments, other financial assets and other financial liabilities, which are measured at fair value.

The accounting policies and methods of computation adopted in the preparation of the half-year financial report are consistent with those adopted and disclosed in the Trusts' annual financial report the year ended 30 June 2022 with the exception of new amended standards and interpretations which have been applied as required.

Where appropriate, comparative amounts have been restated to ensure consistency of disclosure throughout the financial report.

At 31 December 2022, the ICF recorded a net current asset deficiency of \$5,140,000. ICF has access to \$201,294,279 of available undrawn bank facilities. Accordingly, there are reasonable grounds to believe that ICF will be able to pay its debts as and when they become due and payable; and the financial report of the ICF has been prepared on a going concern basis.

At 31 December 2022, ICMT recorded a net current asset deficiency of \$49,028,000. This deficiency is due to the timing and nature of the ICMT's business, where trade and other receivables and inventory fluctuates based on settlements of lifestyle homes, whilst trade and other payables are driven by the overall activities of ICMT. ICMT current liabilities and commitments will be funded through forecast operating cashflows and available undrawn debt facilities of the Group. Accordingly, there are reasonable grounds to believe that ICMT will be able to pay its debts as and when they become due and payable; and the financial report of the ICMT has been prepared on a going concern basis.

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (c) Adoption of new and revised accounting standards

New accounting standards, amendments to accounting standards, and interpretations have been published that are not mandatory for the current reporting period and are not expected to have a material impact on the Group's future financial reporting.

#### 2. ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires the Trusts to exercise judgement in the process of applying its accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed below.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### (a) Critical accounting estimates and assumptions

The Trusts make estimates and assumptions concerning the future. The resulting accounting estimates, by definition, may not equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying value of assets and liabilities within the next financial year are discussed below.

#### i. Valuation of investment property, other financial assets and other financial liabilities

The Trusts have investment properties and assets held for sale which together represent the estimated fair value of investment property. Other financial assets represent ICMT's investment in a number of unlisted property funds. Other financial liabilities relates to a profit share arrangement between ICMT and a third-party which is carried at fair value.

These carrying value reflect certain assumptions about expected future rentals, rent-free periods, operating costs and appropriate discount and capitalisation rates. The valuation assumption for properties to be developed reflect sales prices for new homes, sales rates, new rental tariffs, estimates of capital expenditure, discount rates and projected property growth rates. The valuation assumptions for deferred management fee villages reflect average length of stay, unit market values, estimates of capital expenditure, contract terms with residents, discount rates and projected property growth rates.

In forming these assumptions, the Trusts considered information about current and recent sales activity, current market rents, discount rates and capitalisation rates for properties similar to those owned by the Trusts, as well as independent valuations of the Trusts' property.

#### ii. Valuation of inventories

The Trusts have inventory in the form of lifestyle homes and service station fuel and supplies, which it carries at the lower of cost or net realisable value. Estimates of net realisable value are based on the most reliable evidence available at the time of estimation, the amount the inventories are expected to realise, and the estimated costs of completion. Key assumptions require the use of management judgement, and are continually reviewed.

#### iii. Fair value of derivatives

The fair value of derivative assets and liabilities is based on assumptions of future events, and involves significant estimates. Given the complex nature of these instruments, and various assumptions that are used in calculating mark-to-market values, the Trusts rely on counterparty valuations for derivative values. The counterparty valuations are usually based on mid-market rates, and calculates using the main variables of the forward market curve, time and volatility.

#### iv. Valuation of net assets acquired in the business combination

Upon recognising the acquisition and the associated goodwill balance, management uses estimations of the fair value of assets and liabilities assumed at the date of acquisition, involving judgements related to valuation of investment property as noted above.

#### (b) Critical judgements in applying the entity's accounting policies

There were no judgements, apart from those involving estimations, that management has made in the process of applying the entity's accounting policies that had a significant effect on the amounts recognised in the financial report.

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 3. SEGMENT INFORMATION

#### (a) Description of segments

The Trusts invest predominantly in rental properties located in Australia with five reportable segments:

- Lifestyle Development comprising the development and sale of lifestyle homes;
- Lifestyle Rental comprising long-term accommodation within lifestyle and rental communities;
- Ingenia Gardens seniors rental villages;
- Ingenia Holidays comprising tourism and rental accommodation within holiday parks;
- Fuel, Food & Beverage Services consists of the Trusts' investment in service station and food & beverage operations adjoined to Ingenia Holiday communities;
- Corporate & Other comprises the Trusts' remaining assets and operating activities including, funds management, development joint venture and corporate overheads.

The Trusts have identified its operating segments based on the internal reports that are reviewed and used by the chief operating decision maker in assessing performance and determining the allocation of resources. Other parts of the Trusts are neither an operating segment nor part of an operating segment Corporate & Other.

(b) ICF - 31 Dec 2022	Reside				
	Lifestyle Lifestyle Rental \$'000	Gardens Ingenia Gardens \$'000	Tourism Holidays & Mixed use \$'000	Other Corporate & Other \$'000	Total \$'000
Segment revenue	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000
Rental income	8,250	6,477	2,183	_	16,910
Total revenue	8,250	6,477	2,183	-	16,910
Segment underlying profit					
Rental income	8,250	6,477	2,183	-	16,910
Property expenses	(5)	-	-	(410)	(415)
Administrative expenses	(1)	-	-	(793)	(794)
Earnings before interest and tax	8,244	6,477	2,183	(1,203)	15,701
\$hare of joint venture loss					(534)
Net finance income				_	9,775
Total underlying profit				_	24,942
Net gain/(loss) on change in fair value of:					
Investment properties					1,903
Investments and other financial instruments					517
Share of joint venture profit					(1,427)
Responsible entity fees					997
Other					(4,174)
Profit after tax					22,758
Segment assets	629,932	161,569	168,293	756,782	1,716,576
Total assets	629,932	161,569	168,293	756,782	1,716,576

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 3. SEGMENT INFORMATION (CONTINUED)

Total assets

(c) ICF - 31 Dec 2021	Reside	ntial			
	Lifestyle	Gardens	Tourism	Other	
	Lifestyle Rental \$'000	Ingenia Gardens \$'000	Holidays & Mixed use \$'000	Corporate & Other \$'000	Total \$'000
Segment revenue	7.222	7 0 0 0	7 2 2 2	7 3 3 3	
Rental income	2,587	6,113	1,590	-	10,290
Total revenue	2,587	6,113	1,590	-	10,290
Segment underlying profit					
Rental income	2,587	6,113	1,590	-	10,290
Property expenses	-	(2)	(4)	(355)	(361)
Administrative expenses	-	-	(2)	(537)	(539)
Earnings before interest and tax	2,587	6,111	1,584	(892)	9,390
Share of joint venture loss					(28)
Net finance income					9,494
Total underlying profit				<del>-</del>	18,856
Net gain/(loss) on change in fair value of:					
Investment properties					(4,496)
Investments and other financial instruments					760
Share of joint venture profit					1,994
Business combination transaction costs					(10,289)
Responsible entity fees					(2,888)
Profit after tax				_	3,937
Segment assets	473,113	165,029	164,651	700,792	1,503,585

473,113

165,029

164,651

700,792

1,503,585

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 3. SEGMENT INFORMATION (CONTINUED)

	(d) ICMT - 31 Dec 2022	Re	sidential					
		Lifestyle Gardens			Tourism	n Other		
	5	Lifestyle Development \$'000	Lifestyle Rental \$'000	Ingenia Gardens \$'000	Ingenia Holidays \$'000	Fuel, Food & Beverage Services \$'000	Corporate & Other \$'000	Total \$'000
	Segment revenue							
	Lifestyle home sales	16,785	-	-	-	-	-	16,785
((	Residential rental income	-	30,332	12,727	5,640	-	-	48,699
	Tourism rental income	-	1,275	-	45,910	-	-	47,185
	Annuals rental income	-	30	-	5,301	-	-	5,331
	Other revenue	8,355	5,651	1,385	2,760	10,103	1,304	29,558
	Total revenue	25,140	37,288	14,112	59,611	10,103	1,304	147,558
<i>a</i>	Segment underlying profit							
$(( \cdot ))$	External segment revenue	25,140	37,288	14,112	59,611	10,103	1,304	147,558
	Cost of lifestyle homes sold	(8,831)	-		-	-		(8,831)
20	Employee expenses	(9,765)	(8,491)	(3,588)	(20,124)	(2,271)	(41)	(44,280)
$\mathbb{Q}_{2}$	Property expenses	(519)	(8,927)	(3,822)	(12,312)	(455)	(4,674)	(30,709)
	Administrative expenses	(2,298)	(2,347)	(539)	(3,815)	(44)	(314)	(9,357)
	Operational, marketing and selling expenses	(2,341)	(583)	(354)	(1,967)	(1,727)	(984)	(7,956)
	Service station expenses	-	-	-	(42)	(4,884)	-	(4,926)
	Depreciation and amortisation expense	(333)	(243)	(46)	(502)	(24)	(13,314)	(14,462)
	Earnings before interest and tax	1,053	16,697	5,763	20,849	698	(18,023)	27,037
	Share of joint venture profit							88
	Net finance expense							(16,244)
	Income tax expense							(2,629)
	Total underlying profit						•	8,252
	Net gain/(loss) on change in fair value of:							
W 2	Investment properties							3,062
0	Financial liabilities							(543)
	Investments and other financial instruments							8
	Other							(244)
	Income tax expense							(4,923)
	Responsible entity fees							(2,643)
	Profit after tax						•	2,969
~	Segment assets							
	Segment assets	22,528	517,625	3,335	532,237	420	229,128	1,305,273
	Assets held for sale	<u></u>	<u> </u>	<u> </u>	5,300		<u> </u>	5,300

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

44,151

354,626

3,569

590,582

335

248,899

1,242,162

#### 3. SEGMENT INFORMATION (CONTINUED)

**Total assets** 

(e) ICMT - 31 Dec 2021		sidential					
	Lifestyl	e	Gardens	Tourism	Oth	er	
	Lifestyle Development	Lifestyle Rental	Ingenia Gardens	Ingenia Holidays	Fuel, Food & Beverage Services	Corporate & Other	Total
D	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Segment revenue							
Lifestyle home sales	16,354	-	-	-	-	-	16,354
Residential rental income	-	20,101	12,120	5,315	_	-	37,536
Tourism rental income	-	434	-	27,014	-	-	27,448
Annuals rental income	-	32	-	4,175	_	-	4,207
Other revenue	4,196	1,963	1,370	2,008	8,969	1,097	19,603
Total revenue	20,550	22,530	13,490	38,512	8,969	1,097	105,148
Segment underlying profit							
External segment revenue	20,550	22,530	13,490	38,512	8,969	1,097	105,148
Cost of lifestyle homes sold	(9,165)	-	-	-	-	-	(9,165)
Employee expenses	(6,488)	(5,641)	(3,164)	(13,829)	(1,701)	(48)	(30,871)
Property expenses	(344)	(4,899)	(3,340)	(7,754)	(367)	(886)	(17,590)
Administrative expenses	(885)	(1,317)	(491)	(2,512)	(35)	(196)	(5,436)
Operational, marketing and selling expenses	(1,835)	(324)	(475)	(1,189)	(1,195)	(73)	(5,091)
Service station expenses	-	_	-	(45)	(5,270)	-	(5,315)
Depreciation and amortisation expense	(320)	(229)	(52)	(434)	(27)	(10,239)	(11,301)
Earnings before interest	1,513	10,120	5,968	12,749	374	(10,345)	20,379
and tax		•					
Share of joint venture profit							1
Net finance expense							(13,276)
Income tax expense						-	(1,549)
Total underlying profit						-	5,555
Net gain/(loss) on change in fair value of:							
Investment properties							45,901
Financial liabilities							(3,859)
Investments and other financial instruments							3
Business combination							(6,495)
transaction costs							
Other							(177)
Income tax expense							(10,626)
Responsible entity fees						-	(2,402)
Profit after tax						-	27,900
Segment assets							
Segment assets	44,151	354,626	3,569	590,582	335	248,899	1,242,162
1 - 3	,	,020	3,000	,		5,555	.,,2

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 4. EARNINGS PER UNIT

	IC	F	ICMT	
	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021
Profit attributable to security holders (\$'000)	22,758	3,937	2,969	27,900
Weighted average number of securities outstanding (thousands)				
Issued securities (thousands) Dilutive securities (thousands)	407,583	348,498	407,583	348,498
■ Long-term incentives	1,830	1,850	1,830	1,850
Short-term incentives	397	306	397	306
Talent Rights Grant	401	227	401	227
Fixed Remuneration Rights	98	29	98	29
Weighted average number of issued and dilutive potential units outstanding (thousands)	410,309	350,910	410,309	350,910
Basic earnings per unit (cents)	5.6	1.1	0.7	8.0
Dilutive earnings per unit (cents)	5.6	1.1	0.7	8.0
<sup>7</sup>				

#### 5. INCOME TAX EXPENSE

	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021
	\$'000	\$'000	\$'000	\$'000
(a) Income tax expense				
Current tax benefit	-	-	-	48
Increase in deferred tax liabilities	_	-	(7,552)	(12,223)
Income tax expense	_	-	(7,552)	(12,175)
(b) Reconciliation between tax expense and pre- tax net profit				
Profit before income tax	22,758	3,937	10,521	40,075
Less amounts not subject to Australian income tax	(22,758)	(3,937)	-	
		-	10,521	40,075
Income tax at the Australian tax rate of 30% (31 Dec 2021: 30%)	-	-	(3,156)	(12,023)
Tax effect of amounts which impact tax expense:				
Derecognition of previously recognised tax			(7 E22)	
losses	-	-	(3,522)	-
) Other	_	-	(874)	(152)
income tax expense	-	-	(7,552)	(12,175)

**ICF** 

#### (c) Tax consolidation

Effective from 1 July 2012, ICMT and its Australian domiciled owned subsidiaries formed a tax consolidation group with ICMT being the head entity. Under the tax funding agreement the funding of tax within the tax group is based on taxable income as if that entity was not a member of the tax group.

Upon entering into the ICMT tax consolidated group, the tax cost bases for certain assets were reset, resulting in income tax benefits being recorded.

**ICMT** 

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 6. INVENTORIES

	IC	F	ICMT	
	31 Dec 2022 30 Jun 2022		31 Dec 2022	30 Jun 2022
	\$'000	\$'000	\$'000	\$'000
Lifestyle homes				
Completed	-	-	1,175	-
Display homes	-	-	735	584
Under construction	-	-	9,851	3,900
Fuel, food and beverage		-	414	330
Total inventories	-	-	12,175	4,814

The lifestyle home balance includes:

- 5 new completed homes (30 Jun 2022: Nil)
- 8 display homes (30 Jun 2022: 5)
- Lifestyle homes under construction includes 122 partially completed homes at different stages of development (30 Jun 2022: 106). It also includes demolition, site preparation costs buybacks on future development sites and refurbished/renovated/annuals completed homes.

#### 7. ASSETS HELD FOR SALE

The following are the carrying values of assets held for sale:

	ICF		ICMT	
)	31 Dec 2022 \$'000	30 Jun 2022 \$'000	31 Dec 2022 \$'000	30 Jun 2022 \$'000
Investment properties held for sale:		-	5.700	
Lake Hume, Bowna, NSW	-	-	5,300	4 150
Swan Reach, Swan Reach, VIC  Total assets held for sale		-	- F 700	4,150
Total assets field for sale			5,300	4,150
8. INVESTMENT PROPERTIES				
	IC	:F	ICI	MT
(a) Summary of carrying value	31 Dec 2022	30 Jun 2022	31 Dec 2022	30 Jun 2022
)	\$'000	\$'000	\$'000	\$'000
Completed properties	784,516	751,404	948,854	914,139
Properties under development	137,350	143,633	6,049	18,517
Total carrying value	921,866	895,037	954,903	932,656
	IC	:F	ICI	мт
(b) Movements in carrying value	31 Dec 2022	30 Jun 2022	31 Dec 2022	30 Jun 2022
	\$'000	\$'000	\$'000	\$'000
Carrying value at beginning of the period	895,037	362,105	932,656	798,468
Acquisitions	24,262	542,679	-	21,245
Disposals	(11,031)	-	(1,738)	-

11,695

1,903

921,866

18,153

(27.900)

895,037

26,223

3,062

(5.300)

954,903

(1) Net of loss on change in fair value of acquisition costs: ICF \$2,062,000 (31 Dec 2021: \$11,401,000) and ICMT: \$Nil (31 Dec 2021: \$1,033,000).

#### (c) Description of valuation techniques used and key inputs to valuation of investment properties

#### Capitalisation method

Expenditure capitalised

Transfer to assets held for sale

Net gain/(loss) on change in fair value(1)

Carrying value at the end of the period

Under the capitalisation method, fair value is estimated using assumptions regarding the expectation of future benefits. The capitalisation method involves estimating the expected income projections of the property and applying a capitalisation rate into perpetuity. The capitalisation rate is based on current market evidence. Future income projections take into account occupancy, rental income and operating expenses.

36,317

80,776

(4.150)

932,656

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 8. INVESTMENT PROPERTIES (CONTINUED)

#### Discounted cash flow method

Under the discounted cash flow method, fair value is estimated using assumptions regarding the benefits and liabilities of ownership over the asset's life including an exit or terminal value. This method involves the projection of a series of cash flows on a real property interest. To this projected cash flow series, a market-derived discount rate is applied to establish the present value of the income stream associated with the asset. The exit yield normally reflects the exit value expected to be achieved upon selling the asset and is a function of the risk-adjusted returns of the asset and expected capitalisation rate.

The duration of the cash flows and the specific timing of inflows and outflows are determined by events such as rent reviews, lease renewal and related re-letting, redevelopment or refurbishment as well as the development of new units. The appropriate duration is typically driven by market behaviour that is a characteristic of the class of real property. Periodic cash flow is typically estimated as gross income less vacancy, non-recoverable expenses, collection losses, lease incentives, maintenance cost, agent and commission costs and other operating and management expenses. The series of periodic net underlying cash flows, along with an estimate of the terminal value anticipated at the end of the projection period, is then discounted.

Given the constantly changing nature of the situation, the fair value at reporting date involves uncertainties around the underlying assumptions. Valuations can be relied upon at the date of valuation however, a higher level of valuation uncertainty than normal is assumed, and property values could change significantly and unexpectedly over a relatively short period of time.

#### 9. INTANGIBLES

	IC	F	ICI	МT
	31 Dec 2022 \$'000	30 Jun 2022 \$'000	31 Dec 2022 \$'000	30 Jun 2022 \$'000
(a) Summary of carrying value				_
Software and development	-	-	5,048	5,048
Goodwill	-	-	96,647	96,647
Less: accumulated amortisation		-	(3,506)	(3,257)
Total intangibles	-	-	98,189	98,438
(b) Movements in carrying value				
Carrying value at beginning of the period	-	-	98,438	2,258
Additions	-	-	-	96,793
□ Disposals	-	-	-	(14)
Amortisation expense		-	(249)	(599)
Carrying value at end of the period	-	-	98,189	98,438

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 10. INVESTMENT IN A JOINT VENTURE

Together, ICF and ICMT hold a 50% interest in a joint venture with Sun Communities for the development of greenfield communities. The Trusts' interest in the Joint Venture is accounted for using the equity method in the consolidated financial statements. The following table illustrates the summarised financial information of the Trusts investment in the joint venture entities:

Ц						
Balance Sheet	ı	ICF		ICMT		
	31 Dec 2022	30 June 2022	31 Dec 2022	30 Jun 2022		
	\$'000	\$'000	\$'000	\$'000		
Cook	1.015	21.67.4	F0	177		
Cash	1,215	21,674	58	133		
Trade and other receivables	3,598	2,803	41	47		
Current assets	4,813	24,477	99	180		
Investment property	100,761	85,988	-	-		
Other non-current assets	-	-	166	210		
Non-current assets	100,761	85,988	166	210		
))						
Trade and other payables	(141)	(318)	(114)	(123)		
Current liabilities	(141)	(318)	(114)	(123)		
Intercompany loans	(4,471)	(5,261)	(141)	(267)		
Non-current liabilities	(4,471)	(5,261)	(141)	(267)		
Net assets	100,962	104,886	10	-		
))	100.000	10 4 000				
/ Total equity	100,962	104,886	10			
Trusts' share in equity - 50%	50,481	52,443	5	-		
Group's carrying value in investment	50,481	52,443	5	_		

Trade and other payables	(141)	(310)	(114)	(123)
Current liabilities	(141)	(318)	(114)	(123)
Intercompany loans	(4,471)	(5,261)	(141)	(267)
Non-current liabilities	(4,471)	(5,261)	(141)	(267)
Net assets	100,962	104,886	10	-
Total equity	100,962	104,886	10	-
Trusts' share in equity - 50%	50,481	52,443	5	_
Group's carrying value in investment	50,481	52,443	<u>5</u>	
(1) Non-current assets represent the fair value of investment property. Refe				
Note that assets represent the law value of investment property. Nete	1 to Note 2(a) for valuation	m methodology.		
Statement of Comprehensive Income	IC	F	ICN	1T
	31 Dec 2022	31 Dec 2021	31 Dec 2022	31 Dec 2021
	\$'000	\$'000	\$'000	\$'000
Revenue	112	96	549	286
Expenses	(342)	(140)	(363)	(277)
Depreciation	-	-	(10)	(8)
Operating (loss)/profit before interest and tax	(230)	(44)	176	1
laboract in core	78	2		
Interest income Impairment	/6 (917)	(14)	-	-
Net (loss)/gain on change in fair value of			_	_
investment property	(2,853)	3,988	-	-
Net (loss)/profit before income tax	(3,922)	3,932	176	1
Income tax expense	_	_	_	_
Total comprehensive (loss)/income for the	(3,922)	3,932	176	1
period net of income tax			176	· · · · · · · · · · · · · · · · · · ·
Group's share of (loss)/profit for the period	(1,961)	1,966	88	1

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 11. BUSINESS COMBINATIONS AND ASSET ACQUISITIONS

#### Information on prior year acquisition of Seachange Group

On 30 November 2021, the Group acquired 100% of the share capital of Seachange (Land) Pty Ltd, PPV Inlet Land Pty Ltd, PPV Coomera Land Pty Ltd, PPV Toowoomba Land Pty Ltd, PPV Victoria Point Land Pty Ltd, PPV Hervey Bay Land Pty Ltd, Seachange (Land) Unit Trust, PPV Inlet Land Unit Trust, PPV Coomera Land Unit Trust, PPV Toowoomba Land Unit Trust, PPV Victoria Point Land Unit Trust and PPV Hervey Bay Land Unit Trust (collectively "Seachange"), a portfolio of six lifestyle communities that comprise of two fully mature and income producing sites, two partially completed sites with development upside and two greenfield development sites.

The assets and liabilities acquired by ICF were recognised as individual identifiable assets and liabilities at their fair value at the date of purchase. The fair values of the identifiable assets and liabilities acquired by ICMT under AASB 3 Business Combinations at the date of acquisition were:

	ICF	ICMT
	Gross assets	Fair value
	acquired on	recognised on
	purchase	acquisition \$'000
	\$'000	\$ 000
Assets	1100	
Cash	1,109	-
Trade and other receivables	621	-
Investment property	157,359	- 17.4
Property, plant and equipment		174
Total assets	159,089	174
Liabilities		
Trade and other payables	6,159	4,215
Deposit	11	-
Total liabilities	6,170	4,215
Total identifiable net assets at fair value	152,919	(4,041)
Goodwill arising on acquisition	-	96,647
Purchase consideration paid and accrued on acquisition	152,919	92,606
		,
	Gross assets	Fair value
	acquired on	recognised on
	purchase	acquisition
Analysis of cash flows on acquisition:	\$'000	\$'000
Net cash acquired	1.109	
Cash paid	(152,919)	(92,606)
Net cash flow on acquisition	(151,810)	(92,606)

Reconciliation of the carrying amount of goodwill in ICMT at the beginning and end of the reporting period is presented below:

	Goodwill - ICMT		
	31 Dec 2022 30 Jun		
	\$'000	\$'000	
Carrying value at the beginning of the period	96,647	-	
Acquisition of business	-	96,647	
Carrying value at the end of the period	96,647	96,647	

In the 31 December 2021 and 30 June 2022 financial statements, the initial accounting for the business combination was provisional as the allocation of goodwill between the CGUs had not been completed. Upon finalisation of such allocation in the current year, the 31 December 2021 comparatives were adjusted to allocate the goodwill between the Lifestyle Development and Lifestyle Rental segments (Note 3).

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 11. BUSINESS COMBINATIONS AND ASSET ACQUISITIONS (CONTINUED)

From the date of acquisition, Seachange contributed \$4,821,000 of revenue and \$338,000 of profit before tax from continuing operations of ICMT. If the combination had taken place at the beginning of FY22, ICMT's revenue would have increased by \$8,265,000 and the profit before tax would have increased by \$579,000.

The goodwill recognised was primarily attributed to the expected synergies and other benefits from combining the assets and activities of Seachange with those of the Group, resulting in a new premium brand for the Group in the growth corridor of South East Queensland, integration of a highly-regarded and experienced management team and building development capacity in one of the Group's key markets. The goodwill is not deductible for income tax purposes.

#### 12. DEFERRED TAX ASSETS AND LIABILITIES

		31 Dec 2022	30 Jun 2022	31 Dec 2022	30 Jun 2022
		\$'000	\$'000	\$'000	\$'000
1	Deferred tax assets				
IJ	Tax losses	-	-	14,080	14,323
	Accruals	-	-	3,487	4,246
))	Other	-	-	3,134	2,810
$\mathcal{I}$	Deferred tax liabilities				
Ų	DMF receivable	-	-	(29)	(37)
))	Investment properties	-	-	(50,776)	(44,002)
	Other	-	-	(1,459)	(1,352)
	Net deferred tax liabilities	-	-	(31,563)	(24,012)
	Tax effected carried forward tax losses for				
7	which no deferred tax asset has been	-	-	12,931	9,409
))	recognised				

**ICF** 

**ICF** 

#### 13. TRADE AND OTHER PAYABLES

	31 Dec 2022 \$'000	30 Jun 2022 \$'000	31 Dec 2022 \$'000	30 Jun 2022 \$'000
Current				_
Trade payables and accruals	6,226	4,768	28,647	59,671
Deposits	-	-	23,983	17,130
Other	-	-	1,911	6,024
	6,226	4,768	54,541	82,825
Non-current				
Other	1,342	2,495	83	17

**ICMT** 

**ICMT** 

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 14. BORROWINGS

	ICI	_	ICI	<b>41</b>
	31 Dec 2022	30 Jun 2022	31 Dec 2022	30 Jun 2022
	\$'000	\$'000	\$'000	\$'000
Current				
Lease liabilities - Right-of-use assets	-	-	23,833	23,817
Lease liabilities - Ground leases	1,780	1,754	1,071	1,058
D	1,780	1,754	24,904	24,875
Non-current				
Bank debt	551,000	440,000	-	-
Prepaid borrowing costs	(3,362)	(3,639)	-	-
Lease liabilities - Right-of-use assets	-	-	177,702	189,627
Lease liabilities - Ground leases	29,997	30,434	21,431	21,637
	577,635	466,795	199,133	211,264

#### (a) Bank debt

The Group's available debt as at 31 December 2022 was \$780.0 million (30 Jun 2022: \$780.0 million).

As at 31 December 2022, the facilities have been drawn to \$551.0 million (30 Jun 2022: \$440.0 million). The carrying value of investment property net of resident liabilities at reporting date for the Group's Australian properties pledged as security is \$1,823.7 million (30 Jun 2022: \$1,811.4 million).

The facility maturity dates are:

- 31 December 2025 (\$174.6 million);
- 30 September 2026 (\$175.4 million);
- 31 January 2027 (\$200.0 million);
- 21 February 2027 (\$100.0 million);
- 26 December 2027 (\$55.0 million); and
- 5 February 2028 (\$75.0 million)

#### (b) Bank guarantees

The Group has the ability to utilise its bank facilities to provide bank guarantees, which at 31 December 2022 were \$27.7 million (30 Jun 2022: \$29.8 million).

#### 15. ISSUED UNITS

	6 months to 31 Dec 2022	12 months to 30 Jun 2022	6 months to 31 Dec 2022	12 months to 30 Jun 2022
(a) Carrying values	\$'000	\$'000	\$'000	\$'000
Balance at beginning of the period	1,473,464	1,102,443	138,806	90,147
Issued during the period:				
Dividend Reinvestment Plan ("DRP")	-	9,255	-	1,377
Entitlement offer	-	371,307	-	48,530
Equity raising costs	(11)	(9,541)	(2)	(1,248)
Balance at end of the period	1,473,453	1,473,464	138,804	138,806
The closing balance is attributable to the security holders of:				
Ingenia Communities Fund	1,473,453	1,473,464	-	-
Ingenia Communities Management Trust	-	-	138,804	138,806
	1,473,453	1,473,464	138,804	138,806

**ICF** 

**ICMT** 

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

#### 15. ISSUED UNITS (CONTINUED)

	ICF		ICMI	
	6 months to	12 months to	6 months to	12 months to
	31 Dec 2022	30 Jun 2022	31 Dec 2022	30 Jun 2022
(b) Number of issued securities	'000	'000	'000	'000
Balance at beginning of the period  Issued during the period:	407,583	327,877	407,583	327,877
Dividend Reinvestment Plan ("DRP")	-	2,144	_	2,144
Entitlement offer	-	77,562	-	77,562
Balance at end of the period	407,583	407,583	407,583	407,583

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ICMT

#### (c) Term of securities

All securities are fully paid and rank equally with each other for all purposes. Each security entitles the holder to one vote, in person or by proxy, at a meeting of security holders.

#### 16. COMMITMENTS

ICF has commitments for capital expenditure on investment properties and inventories contracted but not provided for at reporting date of \$531,944 (30 Jun 2022: \$844,539). ICMT has commitments for capital expenditure on investment properties and inventories contracted but not provided for at reporting date of \$22,781,738 (30 Jun 2022: \$15,648,202).

#### 17. SUBSEQUENT EVENTS

#### Interim distribution

On 21 February 2023, the Directors declared an interim distribution of 5.2 cps amounting to \$21.2 million, to be paid on 23 March 2023.

#### Acquisition of adjacent land

On 31 January 2023, the Group completed the acquisition of land adjacent to Ingenia Lifestyle Bargara, located in Innes Park, QLD, for a purchase price of \$2.8 million.

### Directors' Declaration

Ingenia Communities Fund and Ingenia Communities Management Trust For the six months ended 31 December 2022

In accordance with a resolution of the directors of Ingenia Communities Fund and of Ingenia Communities Management Trust, I state that:

1. In the opinion of the directors:

- (a) the financial statements and notes of Ingenia Communities Fund and of Ingenia Communities Management Trust for the half-year ended 31 December 2022 are in accordance with the *Corporations Act 2001*, including:
  - (i) giving a true and fair view of each Trust's financial position as at 31 December 2022 and of their performance for the six months ended on that date; and
  - (ii) complying with Accounting Standards and Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that Ingenia Communities Fund and Ingenia Communities Management Trust will be able to pay their debts as and when they become due and payable.

The notes to the financial statements include an explicit and unreserved statement of compliance with international financial reporting standards at Note 1(b).

This declaration has been made after receiving the declarations required to be made to the directors in accordance with section 295A of the *Corporations Act 2001* for the half-year ended 31 December 2022.

On behalf of the Board

Jim Hazel Chairman

Adelaide, 21 February 2023



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Independent Auditor's Review Report to the Unitholders of Ingenia Communities Fund and Ingenia Communities Management Trust ("the Trusts")

#### Conclusion

We have reviewed the accompanying half-year financial report which have been prepared in accordance with ASIC Corporations (Stapled Group Reports) Instrument 2015/838 and comprise:

- the consolidated balance sheet as at 31 December 2022, the consolidated statement of
  comprehensive income, the consolidated cash flow statement and the consolidated statement of
  changes in equity for the half-year then ended, notes comprising a summary of significant
  accounting policies and other explanatory information, and the directors' declaration of Ingenia
  Communities Fund, comprising Ingenia Communities Fund and the entities it controlled at half-year
  end or from time to time during the half-year.
- the consolidated balance sheet as at 31 December 2022, the consolidated statement of
  comprehensive income, the consolidated cash flow statement and the consolidated statement of
  changes in equity for the half-year then ended, notes comprising a summary of significant
  accounting policies and other explanatory information, and the directors' declaration of Ingenia
  Communities Management Trust, comprising Ingenia Communities Management Trust and the
  entities it controlled at half-year end or from time to time during the half-year.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of the Group does not comply with the *Corporations Act 2001*, including:

- a) Giving a true and fair view of each consolidated entity's financial position as at 31 December 2022 and of its financial performance for the half-year ended on that date; and
- b) Complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

#### **Basis for Conclusion**

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity* (ASRE 2410). Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Half-Year Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (*including Independence Standards*) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

#### Directors' Responsibility for the Half-Year Financial Report

The directors of the Ingenia Communities RE Limited as Responsible Entity of the Trusts are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.



Auditor's Responsibilities for the Review of the Half-Year Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of each consolidated entity's financial position as at 31 December 2022 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Ernst & Young

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Yvonne Barnikel Partner Sydney 21 February 2023