# Half-Year 2016 Results Presentation

**ASX Limited** 

Elmer Funke Kupper Peter Hiom

11 February 2016



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## Financial Results 1H16

Revenues \$376.2m 7.9% Expenses \$85.1m (4.4%) EBITDA \$291.1m 8.9% NPAT \$213.1m 7.3% EPS 110.2c 7.3% DPS 99.1c 7.4%

#### Positive revenue growth of 7.9%

- Growth in Listings, Trading Services and Post-Trade Services
- Derivatives and OTC Markets flat with fee reductions in futures offsetting volume growth
- Revenue reporting aligned to four main businesses under new ASX management structure

## **Expense growth of 4.4%**

- Acceleration of investment in post-trade services
- FY16 guidance expense growth approximately 5.5%

#### Capital expenditure \$18.7 million

- FY16 capital expenditure guidance approximately \$50 million
- Trading and risk management platform projects underway with delivery targeted for CY16
- Next phase will focus on post-trade services, including potential use of distributed ledger technology
- Initial investment in Digital Asset Holdings of \$14.9 million 5% holding and warrant

## Financial Results 1H16 (Continued)

Revenues \$376.2m 7.9% Expenses \$85.1m (4.4%) EBITDA \$291.1m 8.9%

NPAT \$213.1m 7.3% EPS 110.2c 7.3% DPS 99.1c 7.4%

#### **Balance sheet and regulatory settings**

- Strong balance sheet; AA- long-term credit rating from S&P
- Compliance with Financial Stability Standards on track
- Distributed ledger technology could materially change the clearing and settlement processes in the equity market, delivering significant benefits to users and avoiding investment in legacy infrastructure

## Investment in strategic positioning

- Significant investment in infrastructure opportunity for innovation in trading and post-trade services
- · Products and services that give investors flexibility and choice
- Higher customer engagement and improved service delivery
- Management responsibilities aligned with business priorities

## **Income Statement**

	1H16 \$m	1H15 \$m	% Variance
Operating Revenues	376.2	348.7	7.9%
Operating Expenses	85.1	81.4	(4.4%)
EBITDA	291.1	267.3	8.9%
Depreciation and Amortisation	20.8	18.6	(12.2%)
EBIT	270.3	248.7	8.7%
Interest and Dividend Income	33.7	34.4	(2.0%)
Profit Before Tax	304.0	283.1	7.4%
Income Tax Expense	(90.9)	(84.5)	(7.6%)
Profit After Tax	213.1	198.6	7.3%
EBITDA Margin	77.4%	76.6%	

## Business Structure from 1 July 2015

## **Deputy CEO (Peter Hiom)**<sup>1</sup>

## Listings and Issuer Services (Max Cunningham)

#### Scope

- Listings
- Issuer Services

# Trading Services (David Raper)1

#### Scope

- · Equities trading
- Information Services
- Technical Services

# Equities Post-Trade (Cliff Richards)

#### Scope

- Equities Clearing
- Equities Settlement
- Post-trade innovation/ distributed ledger technology

## Derivatives and OTC Markets (Helen Lofthouse)<sup>1</sup>

#### Scope

- Futures
- Exchange Traded Options
- OTC Clearing
- Collateral Management
- Austraclear

#### **Position**

- Leading listings and capital raising venue
- 'Investment Supermarket'
- Investor relations services for listed companies

#### **Position**

- Trade execution services (lit market, Centre Point)
- Technical and colocation services
- Information and data analytic services

#### **Position**

- Central clearing of cash equity products
- Netting and settlement of cash equities
- Sub-register for equity products

#### **Position**

- Futures and options across interest rate, equity, energy markets
- Clearing of exchange traded and OTC products
- Settlement and depository for debt products

1H16 Revenue \$105.6m

1H16 Revenue \$91.4m

1H16 Revenue \$51.0m

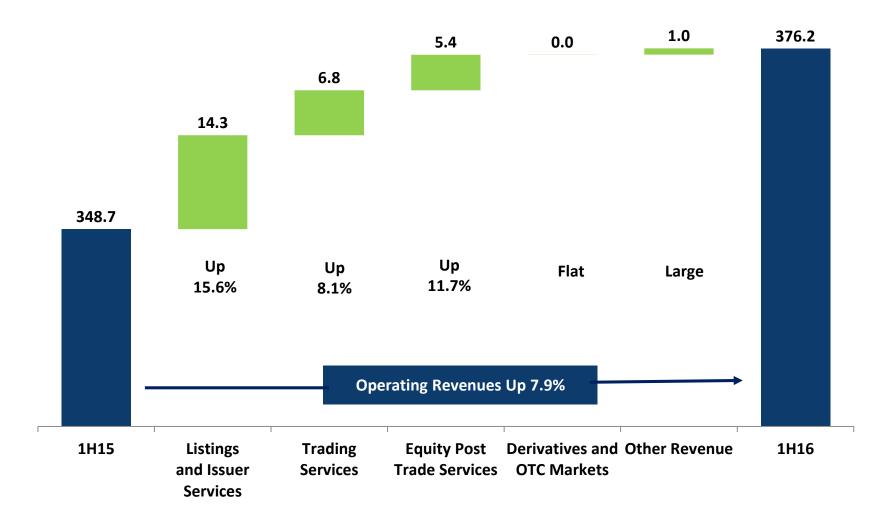
1H16 Revenue \$126.8m



## Revenue Performance

	1H16 \$m	1H15 \$m	% Variance	% of Group Revenue
Listings and Issuer Services	105.6	91.3	15.6%	28%
Listings	82.4	70.9	16.3%	
Issuer Services	23.2	20.4	13.2%	
Trading Services	91.4	84.6	8.1%	24%
Cash Market Trading	20.3	17.7	14.9%	
Information Services	40.6	36.7	10.8%	
Technical Services	30.5	30.2	1.0%	
<b>Equity Post-Trade Services</b>	51.0	45.6	11.7%	14%
Cash Market Clearing	27.2	23.1	17.3%	
Cash Market Settlement	23.8	22.5	6.0%	
Derivatives and OTC Markets	126.8	126.8	-	34%
Equity Options	11.3	12.8	(11.4%)	
Futures and OTC Clearing	91.6	90.4	1.3%	
Austraclear	23.9	23.6	1.5%	
Other Revenue	1.4	0.4	185.2%	
Operating Revenues	376.2	348.7	7.9%	

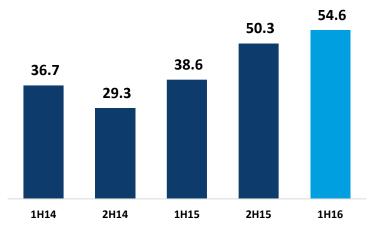
## Revenue Movement (\$ Million)



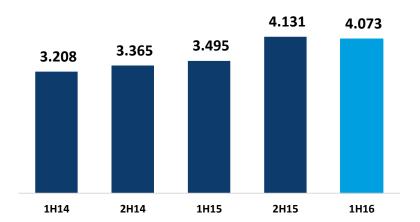


## **Activity Levels**

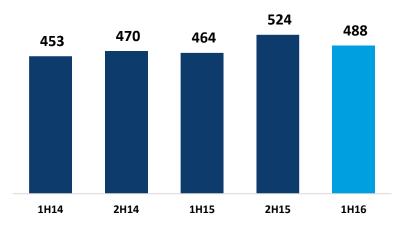
Total Capital Raised (\$ Billion)



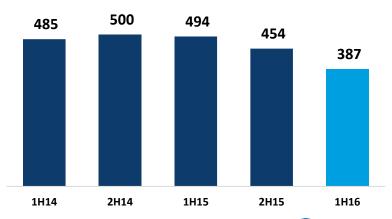
Cash Market Trading
ASX Average Daily Value On-Market (\$ Billion)



**Futures - Average Daily Contracts ('000)** 



**Equity Options - Average Daily Contracts ('000)** 



## **ASX Group Priorities**

**Global Leader in A\$ and NZ\$** 

- Innovate in fragmented equity market
- Build on leadership in A\$ and NZ\$ derivatives markets

**Investment Supermarket** 

- Grow listings franchise
- Extend suite of investment options equities, debt, funds

**World-Class Infrastructure** 

- Upgrade technology infrastructure, including multi-currency
- Be global leader in post-trade innovation
- Build global connectivity Chicago, London, Singapore, HK

**Outstanding Experience** 

- Deepen customer engagement across all services
- Deliver 24 hour service to local and global clients
- Strengthen alignment through fee reductions and rebates

**Regulatory Settings** 

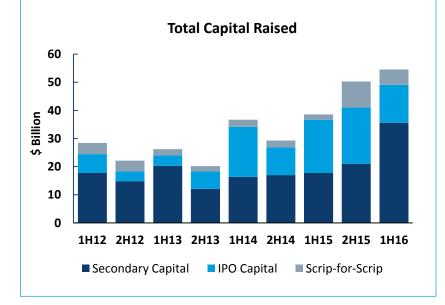
**Employer of Choice** 

## **Listings and Issuer Services**

## **Highlights**

#### **Revenue \$105.6 million, up 15.6%**

- 77 IPOs; IPO capital \$13.5 billion, down 28.9%
- Secondary capital \$41.1 billion, up 109.6%, including \$18.1 billion from 'big four' Australian banks
- Number of holding statements up 10% on pcp



#### **Areas of Focus**

#### **Grow Listings Franchise**

- New Zealand simplified dual listings process implemented; 42 NZ entities listed
- Tech sector 22 listings<sup>1</sup> in 1H16, 146 entities listed
- Exchange-traded products (ETPs) 171 ETPs listed totalling \$21.4 billion

#### **Expand 'Investment Supermarket'**

- Domestic equities
- International equities
- Government bonds
- Corporate bonds
- ETFs and listed investment companies
- Unlisted managed funds through mFund service –
   41 fund managers offering 133 funds via 15 brokers;
   NAB connected in December 2015

## Trading Services (1/2)

## **Highlights**

#### Revenue \$91.4 million, up 8.1%

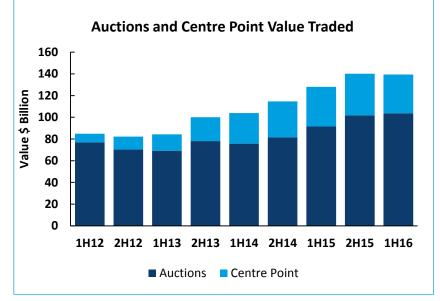
- Cash Market Trading \$20.3 million, up 14.9%
  - Total on-market value traded per day up 18.6%
  - ASX on-market trading up 16.6%
  - Revenue sharing scheme \$1.0 million, pcp \$0.8m

# ASX On-Market Value Traded 600 500 400 300 100 1H12 2H12 1H13 2H13 1H14 2H14 1H15 2H15 1H16 © Open Trading Auctions Trading Centre Point

## **Areas of Focus**

#### **Cash Market Trading**

- On-market trading market share 88.4% (89.9% pcp)
- ASX Auctions and Centre Point accounted for 26.3% of ASX on-market value, 43.9% of trading revenue
- Trading platform replacement



## Trading Services (2/2)

#### **Highlights**

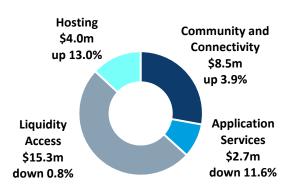
#### Information Services \$40.6 million, up 10.8%

Fee changes and higher index royalties

#### Technical Services \$30.5 million, up 1.0%

- Hosting: 219 cabinets (179 pcp)
- Community and Connectivity: 8.3% increase in ALC connections offset by decrease in ASX Net connections
- Liquidity Access: Higher low latency data and order entry access, offset by lower futures cross connections and ASX sessions

#### **Revenue Mix Technical Services**



#### **Areas of Focus**

#### **Information Services**

 Expansion of data and analytic services; appointment of dedicated development team in 2H16

#### **Technical Services**

- Application services revenue impacted by introduction of minimum 3 month period for futures cross connections and ASX gateways
- Growth in hosting as customers utilise ALC as a primary data centre
- ASX Net global Hong Kong hub established
- New order entry terminal development will be aligned to new trading platform in CY16

## **Equity Post-Trade Services**

## **Highlights**

#### Revenue \$51.0 million, up 11.7%

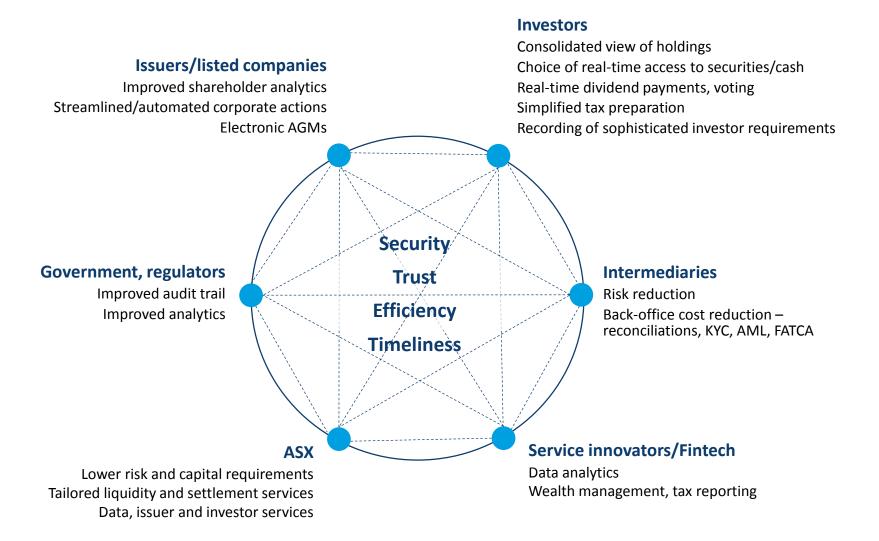
- Clearing \$27.2 million, up 17.3%
  - Value cleared up 18.4%
  - Revenue sharing scheme \$1.7 million, pcp \$1.1m
- Settlement \$23.8 million up 6.0%
  - Dominant settlement messages up 6.7%
  - Revenue sharing scheme \$0.8 million, pcp \$0.3m



#### **Areas of Focus**

- T+2 settlement on track for March 2016 delivery
- Investment in distributed ledger technology
  - Significant potential benefits to issuers, investors, intermediaries and regulators
  - Investment in Digital Asset Holdings
- During development phase ASX will
  - Operate CHESS as normal
  - Retain revenue sharing scheme for clearing and settlement
  - Reduce clearing fees by 10% from 1 July 2016 (impact approximately \$5 million pa)

## Opportunity for Post-Trade Innovation

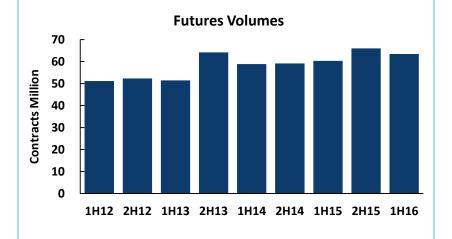


## **Derivatives and OTC Markets**

## **Highlights**

#### Revenue \$126.8 million, flat

- Futures and OTC \$91.6 million, up 1.3%
  - Contracts traded up 5.1%
  - Impact of fee reduction \$4.6 million
- Equity Options \$11.3 million, down 11.4%
  - Contracts traded down 21.7%
  - Positive impact from trading and product mix
- Austraclear \$23.9 million, up 1.5%



#### **Areas of Focus**

#### **Product Development**

- Launched 20 Year Bond Futures, mini SPI, East Coast Wheat futures/options, Deliverable Swap Futures, and TORESS options
- Weekly/Serial ETOs CY16
- Gold futures 1H17

#### Distribution

- Opened Hong Kong office focused on Asian sales
- Trading platform replacement
- Yieldbroker expansion into Asia

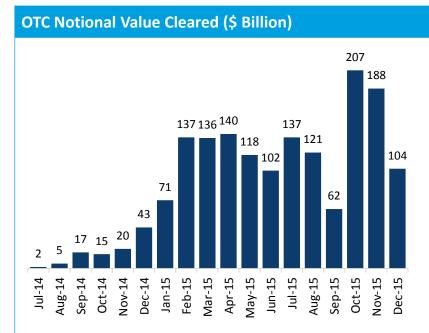
## **Clearing and Risk Management Services**

- OTC clearing \$817.4 billion in 1H16 (\$101.7 billion pcp), six active clients
- Collateral Management average balance \$4.3 billion

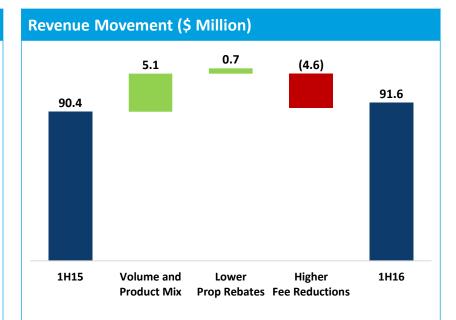
#### **Austraclear**

Average balances up 12.2% to \$1.8 trillion

## **Futures and OTC Clearing Movement**



- Notional value of OTC interest rate derivative contracts cleared centrally was \$817.4 billion 1H16 (\$101.7 billion pcp)
- Six active users
- Margin optimisation service to be launched in CY16 providing institutions the ability to maximise margin offsets between Futures and OTC



- Tiered fee schedule introduced 1 October 2014
- Provides progressively lower fees to institutions as their OTC volumes increase
- 1H16 fee reductions \$7.6 million
- Impact in 2H16 will depend on clients reaching OTC clearing thresholds, fee discounts could increase by \$4-5 million compared to 1H16

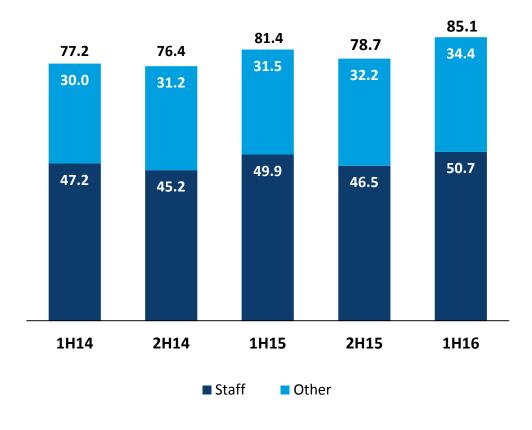
## Interest and Dividend Income

	1H16 \$m	1H15 \$m	% Variance
ASX Group Net Interest Income	11.3	14.9	(24.4%)
Net Interest Earned on Collateral Balances	17.5	14.6	20.1%
Total Net Interest Income	28.8	29.5	(2.4%)
Dividend Income	4.9	4.9	0.6%
Interest and Dividend Income	33.7	34.4	(2.0%)

#### **Highlights**

- ASX Group net interest income down 24.4% from lower interest rates
- Net interest on collateral balances up 20.1%
  - Collateral balances average \$4.3 billion (\$3.8 billion pcp)
  - Investment spread 37 bps (40 bps pcp)
- Repositioning of portfolio in line with regulatory standards over next two years will lead to lower investment earnings
  - Impact in FY16 not expected to be material
- IRESS shareholding 19.2%

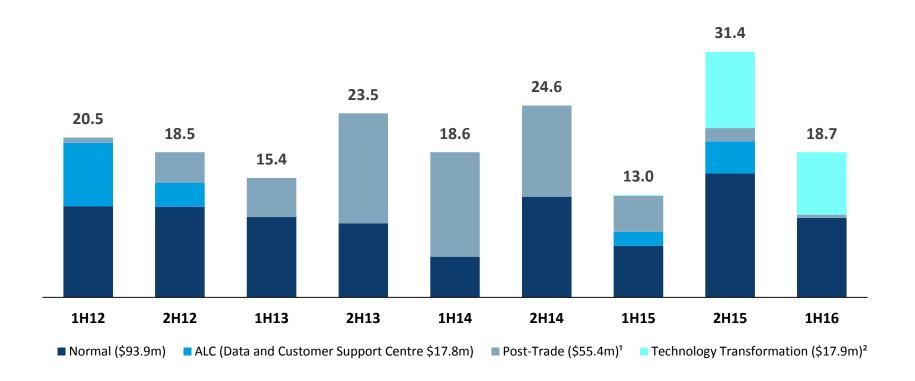
## Expenses (\$ Million)



## **Highlights**

- Expenses up 4.4%
- Staff costs up 1.5%
  - Higher staff and recruitment costs, partially offset by increased capitalisation
  - Average headcount down 0.6% to 523
     FTEs
- Other costs up 9.0%.
  - Higher equipment and administration costs to support initiatives
  - Higher variable costs driven by increase in CHESS holding statements
- FY16 operating expenses guidance approximately 5.5%
  - Investment in resources to accelerate assessment of distributed ledger technology

## Capital Expenditure (\$M)



#### **Highlights**

- Focus on technology transformation program
- Guidance FY16 approximately \$50 million



<sup>1.</sup> Post-trade \$55.4m, includes new post-trade services \$36.2 million and upgrades of existing platforms \$19.2 million

<sup>2.</sup> Technology Transformation includes new trading platform, risk management and data analytics

## Post Balance Date Activity (to 5th February)



Total Capital raised \$0.3 billion January 2016



Cash market trading (total market - all venues) \$5.3 billion Average value per day



Cash market trading (ASX on-market) \$4.0 billion Average value per day



Futures trading 482,464 Daily average volume



Equity options trading 349,118 Daily average volume



OTC clearing \$258.0 billion Total cleared notional value



## Financial Results 1H16

Revenues \$376.2m 7.9% Expenses \$85.1m (4.4%) EBITDA \$291.1m 8.9%

NPAT \$213.1m 7.3% EPS 110.2c 7.3% DPS 99.1c 7.4%

## Positive revenue performance

- Growth in Listings, Trading Services and Post-Trade Services
- Derivatives and OTC Markets flat following fee reductions in futures

## **Expenses and capex**

- FY16 expense guidance approximately 5.5%
- FY16 capital expenditure guidance approximately \$50 million

## Strong balance sheet and compliance with regulatory standards

• Distributed ledger technology could materially change the clearing and settlement processes in the equity market, delivering significant benefits to users and avoiding investment in legacy infrastructure

## Investment in strategic positioning

- Significant investment in infrastructure opportunity for innovation in trading and post-trade services
- · Products and services that give investors flexibility and choice
- · Higher customer engagement and improved service delivery
- Management responsibilities aligned with business priorities

# Thank you



## **Appendices**

- 1. Income Statement
- 2. Balance Sheet
- 3. Key Financial Ratios
- 4. Transaction and Activity Levels
- 5. Free Cash Flow Summary
- 6. Capital Attribution
- 7. Cash Market Clearing and Settlement Income Statement



## 1. Income Statement

	1H14 \$ Million	2H14 \$ Million	1H15 \$ Million	2H15 \$ Million	1H16 \$ Million
Annual Listing Fees	30.7	31.4	34.8	35.9	36.7
Initial Listing Fees	11.2	6.7	11.4	9.5	11.7
Subsequent Listing Fees	20.5	17.9	21.2	21.5	29.0
Other Listing Fees	4.4	4.2	3.5	5.5	5.0
Listings	66.8	60.2	70.9	72.4	82.4
Issuer Services	17.8	16.3	20.4	19.8	23.2
Listings and Issuer Services	84.6	76.5	91.3	92.2	105.6
Cash Market Trading	16.8	16.8	17.7	18.4	20.3
Information Services	33.9	34.9	36.7	37.0	40.6
Technical Services	27.6	28.0	30.2	29.9	30.5
Trading Services	78.3	79.7	84.6	85.3	91.4
Cash Market Clearing	21.8	21.5	23.1	24.2	27.2
Cash Market Settlement	21.9	21.1	22.5	22.0	23.8
Equity Post-Trade Services	43.7	42.6	45.6	46.2	51.0
Equity Options	10.0	12.2	12.8	11.8	11.3
Futures and OTC Clearing	89.8	95.7	90.4	91.2	91.6
Austraclear	21.7	21.7	23.6	24.2	23.9
Derivatives and OTC Markets	121.5	129.6	126.8	127.2	126.8
Other Revenue	1.2	0.6	0.4	1.1	1.4
Operating Revenue	329.3	329.0	348.7	352.0	376.2

## 1.Income Statement (Continued)

	1H14 \$ Million	2H14 \$ Million	1H15 \$ Million	2H15 \$ Million	1H16 \$ Million
Staff	47.2	45.2	49.9	46.5	50.7
Occupancy	6.9	7.4	6.7	7.0	6.8
Equipment	11.6	11.4	11.8	12.2	13.1
Administration	7.3	9.0	8.4	8.8	9.9
Variable	2.3	2.0	2.8	2.3	3.1
ASIC Supervision Levy	1.9	1.4	1.8	1.9	1.5
Operating Expenses	77.2	76.4	81.4	78.7	85.1
EBITDA	252.1	252.6	267.3	273.3	291.1
Depreciation and Amortisation	16.3	17.5	18.6	20.0	20.8
EBIT	235.8	235.1	248.7	253.3	270.3
Net Interest Income	14.5	14.1	14.9	12.0	11.3
Net Interest on Participants' Balances	16.4	14.9	14.6	17.7	17.5
Dividend Revenue	3.3	7.5	4.9	7.8	4.9
Interest and Dividend Income	34.2	36.5	34.4	37.5	33.7
Underlying Profit Before Tax	270.0	271.6	283.1	290.8	304.0
Income Tax Expense	(80.4)	(78.0)	(84.5)	(86.2)	(90.9)
Underlying Profit After Tax	189.6	193.6	198.6	204.6	213.1
Significant Items (Net of Tax)	-	-	-	(5.4)	-
Statutory Profit After Tax	189.6	193.6	198.6	199.2	213.1

## 2. Balance Sheet

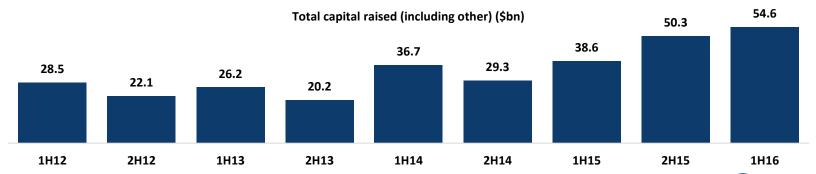
	31 Dec 13 \$ Million	30 Jun 14 \$ Million	31 Dec 14 \$ Million	30 Jun 15 \$ Million	31 Dec 15 \$ Million
Assets					
Cash and Available-For-Sale Financial Assets	5,071.7	5,015.6	5,027.3	4,879.0	5,356.3
Goodwill	2,317.6	2,317.6	2,317.6	2,317.6	2,317.6
Investments	288.7	250.5	394.6	376.8	373.6
Other Assets	318.8	425.1	341.5	485.2	527.9
Total Assets	7,996.8	8,008.8	8,081.0	8,058.6	8,575.4
Liabilities					
Amounts Owing to Participants (including Funded Commitments)	4,033.4	3,986.1	3,997.4	3,886.2	4,308.5
Other Liabilities	287.2	351.8	331.7	412.7	479.7
Total Liabilities	4,320.6	4,337.9	4,329.1	4,298.9	4,788.2
Equity					
Capital	3,027.2	3,027.2	3,027.2	3,027.2	3,027.2
Retained Earnings	458.1	480.9	505.6	526.3	555.5
Reserves	190.9	162.8	219.1	206.2	204.5
Total Equity	3,676.2	3,670.9	3,751.9	3,759.7	3,787.2

## 3. Key Financial Ratios

	1H14	2H14	1H15	2H15	1H16
Basic EPS (including significant items)	98.3c	100.2	102.7c	103.0	110.2c
Diluted EPS (including significant items)	98.3c	100.2	102.7c	103.0	110.2c
Underlying EPS (excluding significant items)	98.3c	100.2	102.7c	105.7	110.2c
Dividend per share – interim	88.2c	-	92.3	-	99.1
Dividend per share – final	-	89.9c	-	95.1	-
Statutory return on equity (including significant items)	10.5%	10.7%	10.8%	10.8%	11.4%
Underlying return on equity	10.5%	10.7%	10.8%	11.0%	11.4%
EBITDA / Operating revenue	76.5%	76.8%	76.6%	77.6%	77.4%
EBIT / Operating revenue	71.6%	71.5%	71.3%	71.9%	71.9%
Total expenses (including depreciation and amortisation) / Operating revenue	28.4%	28.5%	28.7%	28.1%	28.1%
Capital expenditure (\$m)	\$18.6	\$24.6	\$13.0	\$31.4	\$18.7
Net tangible asset backing per share	\$6.60	\$6.53	\$6.97	\$6.97	\$7.12
Net asset backing per share	\$18.99	\$18.96	\$19.38	\$19.42	\$19.56
Shareholders' equity as a % of total assets (excluding participants' balances)	92.8%	91.3%	91.9%	90.1%	88.8%
Shareholders' equity as a % of total assets (including participants' balances)	46.0%	45.8%	46.4%	46.7%	44.2%
Share price at end of period	\$36.76	\$35.64	\$36.74	\$39.90	\$42.46
Ordinary shares on issue at end of period	193,595,162	193,595,162	193,595,162	193,595,162	193,595,162
Weighted average number of ordinary shares (excluding treasury shares)	192,818,390	193,022,315	193,413,893	193,413,893	193,413,893
Market value of ordinary shares on issue (\$m)	\$7,117	\$6,900	\$7,113	\$7,724	\$8,220
Market to book ratio	1.94	1.88	1.90	2.05	2.17
Full-time equivalent permanent staff – number at period end	533	526	523	515	534
Full-time equivalent permanent staff – average during the period	532	535	526	522	523

## 4.1 Listing and Issuer Services

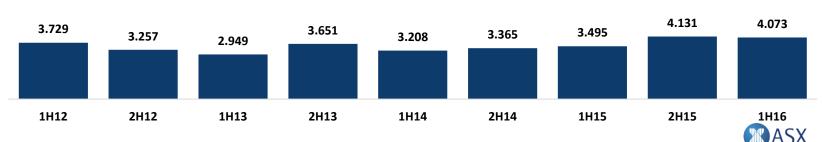
	1H14	2H14	1H15	2H15	1H16
Total domestic market capitalisation (\$bn) – period end	\$1,527	\$1,552	\$1,575	\$1,612	\$1,629
Total number of listed entities (includes all stapled entities) - period end	2,195	2,192	2,208	2,220	2,238
Number of new listings	69	38	71	49	77
Average annual listing fee	\$13,966	\$14,348	\$15,752	\$16,192	\$16,381
Average initial listing fee	\$162,261	\$175,001	\$160,588	\$193,630	\$152,508
Average fee per \$m of secondary capital	\$1,085	\$921	\$1,082	\$706	\$707
Initial capital raised (\$m)	\$17,817	\$9,842	\$18,956	\$19,960	\$13,477
Secondary capital raised (\$m)	\$16,373	\$17,005	\$17,746	\$21,041	\$35,597
Other secondary capital raised including scrip-for-scrip (\$m)	\$2,514	\$2,471	\$1,860	\$9,310	\$5,501
Total capital raised (including other) (\$m)	\$36,704	\$29,318	\$38,562	\$50,311	\$54,575
Number of new warrant series quoted	2,341	1,865	1,507	1,396	1,290
Total warrant series quoted	4,450	3,564	3,107	3,050	2,925
Number of CHESS holding statements issued (m)	6.5	5.3	6.7	6.4	7.4



## 4.2 Trading Services – Cash Market Trading

	1H14	2H14	1H15	2H15	1H16
Trading days	130	123	130	124	130
Total cash market trades ('000)	93,607	88,254	92,984	97,663	110,091
Average daily cash market trades	720,053	717,512	715,263	787,602	846,853
Open trading (\$bn)	\$313.211	\$299.280	\$326.180	\$372.135	\$390.115
Auctions trading (\$bn)	\$75.757	\$81.581	\$91.469	\$101.823	\$103.701
Centre Point (\$bn)	\$28.106	\$33.029	\$36.657	\$38.276	\$35.725
Trade reporting (\$bn)	\$94.835	\$83.098	\$72.258	\$73.651	\$75.727
Total cash market value (\$bn)	\$511.909	\$496.988	\$526.564	\$585.885	\$605.268
Average daily on-market value (\$bn)	\$3.208	\$3.365	\$3.495	\$4.131	\$4.073
Average daily value (including Trade reporting) (\$bn)	\$3.938	\$4.041	\$4.050	\$4.725	\$4.656
Average trade size (\$)	\$5,469	\$5,631	\$5,663	\$5,999	\$5,498
Total billable value (\$bn)	\$501.971	\$487.789	\$519.707	\$573.092	\$596.515
Average fee per dollar of value (bps)	1.16	1.17	1.18	1.08	1.15
Velocity (total value / average market capitalisation) $^{\mathrm{1}}$	80%	76%	80%	85%	92%

#### Average daily on-market value (\$bn)



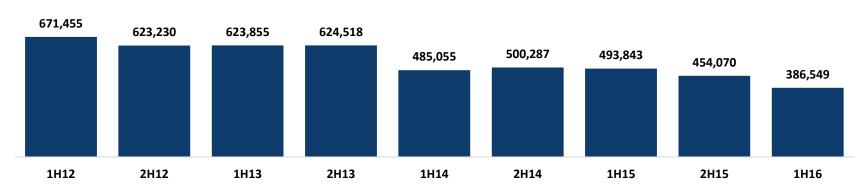
## 4.2 Trading Services – Technical Services

	1H14	2H14	1H15	2H15	1H16
Technical Services (number at period end)					
Liquidity access					
ASX sessions	1,423	1,431	1,277	1,185	1,141
ASX gateways	236	233	221	207	197
ASX liquidity cross connects	59	61	60	55	59
Futures gateways	249	241	230	228	222
ASX ITCH access	30	31	30	31	35
ASX OUCH access	30	31	45	44	56
Futures liquidity cross connects	261	297	353	357	288
Futures ITCH access	20	25	33	36	41
Community and connectivity					
ASX Net connections	144	142	135	126	122
ASX Net service feeds	352	356	363	358	370
Australian Liquidity Centre service connections	545	622	689	679	746
Application services					
ASX trader workstations / ASX Best terminals	393	318	283	277	268
Hosting					
Australian Liquidity Centre cabinets	133	142	179	188	219
Other data centre cabinets	7	7	7	8	8

## **4.3 Equity Options**

	1H14	2H14	1H15	2H15	1H16
Trading days	130	123	130	124	130
Single stock equity options ('000)	59,170	57,173	58,515	51,031	44,050
Index options ('000)	3,887	4,362	5,685	5,273	6,201
Total contracts ('000)	63,057	61,535	64,200	56,304	50,251
Average daily options contracts	485,055	500,287	493,843	454,070	386,549
Average fee per options contract	\$0.16	\$0.20	\$0.20	\$0.21	\$0.23

## Options average daily contracts



## 4.3 Futures and OTC Markets

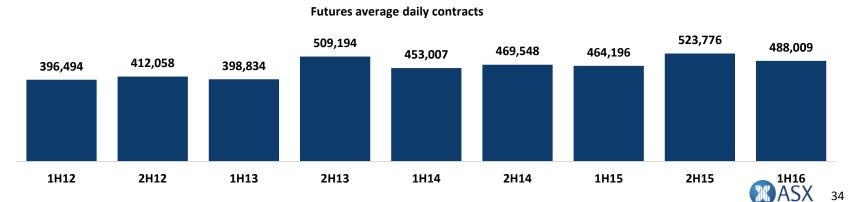
	1H14	2H14	1H15	2H15	1H16
Trading days	130	126	130	126	130
Total contracts - futures ('000)					
ASX SPI 200	4,875	4,840	5,171	5,130	5,909
Mini-ASX SPI 200 <sup>1</sup>	-	-	-	-	10
90 day bank bills	13,453	12,450	13,942	14,764	13,728
3 year bonds	23,486	24,400	24,117	25,600	23,708
10 year bonds	12,040	13,480	13,707	15,791	15,996
20 year bonds <sup>2</sup>	-	-	-	-	192
30 day interbank cash rate	2,339	1,178	1,169	2,509	1,817
Agricultural	115	66	88	47	75
Electricity	76	89	130	94	105
Other	9	11	19	88	83
NZD 90 day bank bills	571	586	523	871	898
Total futures	56,964	57,100	58,866	64,894	62,521

<sup>1.</sup> Introduced 12 October 2015

<sup>2.</sup> Introduced 21 September 2015

## 4.3 Futures and OTC Markets

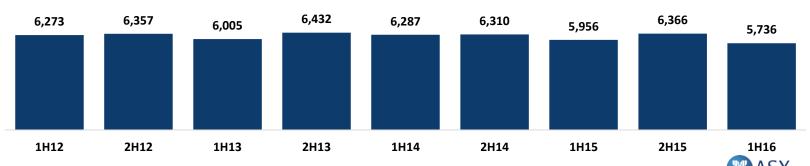
	1H14	2H14	1H15	2H15	1H16
Total contracts - options on futures ('000)					
ASX SPI 200	232	241	313	141	189
3 year bonds	153	263	108	137	137
Overnight 3 year bonds	719	804	496	400	249
Intra-day 3 year bonds	804	723	523	404	329
Other	19	32	39	20	16
Total options on futures	1,927	2,063	1,479	1,102	920
Total futures and options on futures contract volume ('000)	58,891	59,163	60,345	65,996	63,441
Daily average contracts - futures and options	453,007	469,548	464,196	523,776	488,009
Average fee per contract - futures and options	\$1.53	\$1.62	\$1.50	\$1.38	\$1.44
OTC Markets					
Total notional cleared value (\$bn) <sup>1</sup>	\$4.277	\$120.135	\$101.671	\$704.198	\$817.445



## 4.3 Austraclear

	1H14	2H14	1H15	2H15	1H16
Settlement days	130	123	130	124	130
Transactions ('000)					
Cash transfers	312	288	299	303	300
Fixed interest securities	405	395	379	395	363
Discount securities	84	78	80	77	75
Foreign exchange	11	10	11	11	6
Other	5	5	5	4	2
Total transactions	817	776	774	790	746
Average daily settlement volume	6,287	6,310	5,956	6,366	5,736
Securities holdings (monthly average \$bn)	\$1,436.0	\$1,515.0	\$1,620.9	\$1,722.2	\$1,828.2
Securities holdings (period end \$bn)	\$1,468.9	\$1,571.8	\$1,692.8	\$1,752.5	\$1,849.0
Average settlement and depository fee (including portfolio holdings) per transaction (excludes registry services revenue)	\$13.74	\$14.64	\$14.77	\$14.98	\$15.62

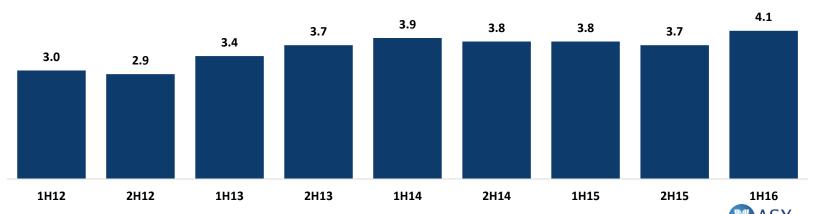
#### Austraclear average daily settlement volume



## 4.4 CCP Participant Collateral Balances

	1H14 \$ Million	2H14 \$ Million	1H15 \$ Million	2H15 \$ Million	1H16 \$ Million
Balances at period end					
ASX Clear – initial margins	432.8	549.8	450.5	673.7	583.5
ASX Clear (Futures) – initial margins House	971.4	849.3	727.3	746.0	853.3
ASX Clear (Futures) – initial margins Client	1,987.5	2,201.3	2,407.1	2,067.7	2,495.7
ASX Clear (Futures) – additional and excess	482.2	185.7	212.5	198.8	176.0
Total margins held on balance sheet (excluding commitments)	3,873.9	3,786.1	3,797.4	3,686.2	4,108.5
Average daily margin balance during the period (excluding commitments)	3,919.7	3,716.4	3,571.1	3,915.5	4,136.0
ASX Clear – guarantees and equity collateral held off balance sheet	4,386.5	4,189.7	3,901.8	3,641.2	3,508.5

#### Total margins held on balance sheet (\$bn) (at period end)



## 5. Free Cash Flow Summary

	1H14 \$ Million	2H14 \$ Million	1H15 \$ Million	2H15 \$ Million	1H16 \$ Million
ASX Group cash					
Total cash and short-term investments	5,071.7	5,015.6	5,027.3	4,879.0	5,356.3
Less participants' margins and commitments – cash backed	(4,033.4)	(3,986.1)	(3,997.4)	(3,886.2)	(4,308.5)
ASX Group own cash reserves	1,038.3	1,029.5	1,029.9	992.8	1,047.8
Less specific own cash allocations	(758.3)	(768.3)	(768.3)	(768.3)	(768.3)
Available free cash	280.0	261.2	261.6	224.5	279.5
Free cash flow					
Free cash flow at period open	184.8	280.0	261.2	261.6	224.5
Add:					
Cash generated from business activities (including changes in fair value)	239.3	183.7	257.6	166.5	262.9
Cash from issue of shares	277.9	-	-	-	-
Less:					
Cash used for payment of dividends	(159.2)	(170.8)	(173.9)	(178.5)	(183.9)
Cash used for capital investments	(20.6)	(21.7)	(16.4)	(25.1)	(24.0)
Additional equity designated to support the clearing default fund/CDN	(200.0)	(10.0)	-	-	-
Payments for investments	(42.2)	-	(66.9)	-	-
Free cash flow at period end	280.0	261.2	261.6	224.5	279.5

## 6. Capital Attribution

	31 Dec 13 \$ Million	30 Jun 14 \$ Million	31 Dec 14 \$ Million	30 Jun 15 \$ Million	31 Dec 15 \$ Million
ASX Group shareholders' equity	3,676.2	3,670.9	3,751.9	3,759.7	3,787.2
Goodwill	2,317.6	2,317.6	2,317.6	2,317.6	2,317.6
ASX Clear – default fund contributed by ASX (held in ASX Clear)	250.0	250.0	250.0	250.0	250.0
ASX Clear (Futures) – default fund contributed by ASX (held in ASX Clear (Futures))	450.0	450.0	450.0	450.0	450.0
Business risk capital – ASX Clear & ASX Clear (Futures)	75.0	75.0	75.0	75.0	75.0
Business risk other entities (including settlement)	281.0	279.0	317.0	337.9	339.2
Total capital attribution	1,056.0	1,054.0	1,092.0	1,112.9	1,114.2
Total paid in clearing default fund					
ASX Clear	250.0	250.0	250.0	250.0	250.0
ASX Clear (Futures)	650.0	650.0	650.0	650.0	650.0

## 7. Cash Market Clearing and Settlement Income Statement

	Cash Market Clearing 1H16 \$ Million	Cash Market Clearing 1H15 \$ Million	Cash Market Settlement 1H16 \$ Million	Cash Market Settlement 1H15 \$ Million
Operating Revenues	27.3	23.2	24.1	22.8
Operating Expenses	5.7	5.4	6.9	6.6
EBITDA	21.6	17.8	17.2	16.2
Depreciation and Amortisation	1.0	1.0	0.1	0.1
EBIT	20.6	16.8	17.1	16.1
Interest Income	2.0	2.5	1.2	1.5
Profit Before Tax	22.6	19.3	18.3	17.6
Income Tax Expense	(6.8)	(5.8)	(5.5)	(5.3)
Profit After Tax	15.8	13.5	12.8	12.3
Economic Profit after Capital Charge	5.8	2.5	6.0	5.0
EBITDA Margin	79.1%	76.6%	71.5%	71.2%
Total Capital	218.1	218.1	143.2	140.0
Return on Equity	14.4%	12.3%	17.8%	17.5%

# Thank you

