MARKET INSIGHTS

An Encyclopaedia of Australian Buy-Write Returns (April 2005-December 2011)

> By Dr. Elvis Jarnecic and Anthony Flint of the University of Sydney

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An Encyclopaedia of Australian Buy-Write Returns (April 2005 – December 2011)

Dr. Elvis Jarnecic, Anthony Flint and Ming Ying Lim

EXECUTIVE SUMMARY

During periods of flat or declining stock returns, option strategies can be implemented to protect the investor against downside risk while improving portfolio performance. This study examines the investment performance of passive and active implementations of a buy-write strategy for both a stock portfolio and on individual stocks traded on the ASX.

A buy-write strategy involves going long an asset while simultaneously writing call options based on the asset. The buy-write strategy may be preferable for investors who are willing to sacrifice upside return for partial downside protection. The time interval examined is from 1 April, 2005 to 22 December, 2011. The key findings of this study are –

- Over the whole time period, each buy-write strategy generates a higher risk-adjusted return relative to a long-only stock portfolio.
- The best performing strategy is the delta strategy, which generates the highest risk-adjusted return amongst all the strategies.
- The weakest strategy is the volatility strategy, which generates the lowest risk-adjusted return amongst all the strategies.
- The outperformance of the different buy-write strategies is greatest during the bear market period of July, 2007 to February, 2009.
- The buy-write strategies generally underperform during the bull market period of April, 2005 to June, 2007.



Introduction

A buy-write option strategy involves writing an option while simultaneously buying the underlying asset. This study examines the risk and return characteristics of passive and active buy-write strategies for stocks traded on the ASX.¹ Specifically, we examine a strategy which involves writing a 1-month equity call option against a long call position in the stock. This limits the upside return, with the upper bound set to the strike price of the call option. However, downside risk is partially protected as the call option premium increases the return relevant to the share price below the strike price. The buy-write strategy may therefore be preferable to holding a long position in the stock, if the investor has an expectation that the price of the stock is not going to increase.

The buy-write strategy can be easily implemented on the ASX. An investor who has an equity position in a stock that wishes to protect against downside risk can trade ASX Equity Exchange Traded Options (ETOs).

Methodology

The study examines the implementation of both passive and active buy-write strategies for stocks with ETOs listed on the ASX and compares the performance of these strategies to the underlying stock performance. Thirty stocks are examined, which are selected based on having the highest total option trading volume for the time period under examination. The time interval examined is from 1 April, 2005 to 22 December, 2011. At the portfolio level, the time period is split into three sub-samples; a bull market period from 1 April 2005 to 30 June, 2007, a bear market period from 1 July, 2007 to 28 February, 2009, and a neutral market period from 1 March, 2009 to 22 December, 2011. Performance measures used to compare the different strategies include:

- Average annual return
- Annualised standard deviation
- Sharpe Ratio²
- Maximum drawdown
- Correlation with the underlying stock
- Minimum and maximum monthly return
- Cumulative Return
- Rolling 12-month annualised return and standard deviation

The trading strategies employed follow mechanical rules to conduct trades, where a trade is always taken based on the rules for that particular strategy. An investor who has an equity position in a stock that wishes to protect against downside risk can trade ASX Equity Exchange Traded Options (ETOs).

¹ This study follows a similar approach employed in Bishop, M., Brasher, R., Fitter, A., Gibson, S., Saba, M and Taubman, P. "An Encyclopedia of Australian Buy-Write Strategies and Returns," Goldman Sachs JBWere, July 2004.

² The Sharpe Ratio is a measure of the excess return per unit of risk of an investment. An issue with the Sharpe Ratio is that when the returns are negative, the investment with the lowest return per unit of risk will have the largest ratio number. In this situation, the strategy with the smallest ratio number is the better strategy.

Strategy 1: Basic Strategy

- A passive buy-write strategy that does not vary with market conditions.
- A buy-write is created through entering a long position in the stock and selling a one-month out-themoney (5% OTM) call option. When the option expires, the option is settled at intrinsic value and a new option is rolled into.³
- At each point when the portfolio is rolled-over, the portfolio is rebalanced to ensure the same ratio of the underlying stock and call options. Returns are calculated using the closing traded price of the stock and option.⁴

Strategy 2: Sell Signal Momentum Strategy, constantly held stock with calls sold after stock sell signal

- Under this strategy, the stock is held for the entire period with no buying or selling. Call options are sold if the momentum indicator generates a sell signal.
- The momentum indicator that is employed is known as the simple moving average cross-over. This study uses the 30-day and the 180-day moving average as the short-term and long-term moving average, respectively.
- The stock is said to be in an upward trend if the short-term moving average (SMA) is above the long-term moving average (LMA) and vice versa. A buy signal is generated if the SMA crosses above the LMA and a sell signal is generated if the SMA crosses below the LMA.
- If in the month prior to the rollover date a sell signal is generated and the SMA is still below the LMA at the rollover date, a 5% OTM call option is sold.

Strategy 3: Momentum Strategy, strike for call chosen according to stock performance

- Call options are constantly sold with different levels of moneyness depending on the momentum indicator signals (discussed above).
- If at the time of rollover the SMA is below the LMA, ATM options are sold. If the SMA is above the LMA then 10% OTM options are sold.
- The lower the strike price the higher the call option premium thus providing better downside protection. If the stock is in an uptrend, an OTM option with a corresponding higher strike price provides a lower call option premium but provides better upside participation.

Strategy 4: Volatility Strategy

- Under this strategy, the stock is held for the entire period with call option selling limited to when implied volatility is relatively high.
- To determine when the implied volatility is high, a volatility index is created measuring the daily average of the implied volatilities of the options on each stock.
- Stock option volatility is considered high if at the rollover date the index is above the 50-day one standard deviation Bollinger band based on the 50-day moving average of the index.
- One of the drivers of buy-write strategy returns is the volatility risk premium, where prior literature documents that the implied volatility of the option is greater than the historical realized volatility over the remaining lifetime of the option.
- Selling a call option during periods of high implied volatility may increase returns if the investor receives an abnormally high volatility risk premium.

³ At time of rollover, if an option expiring next month does not exist then the option chosen is the next closest to expiry.

⁴ Transaction costs are incorporated, with the option and stock bid-ask spreads set at 0.50% and 0.10% each way respectively, and the option and stock commission set at 0.50% and 0.20% each way. This method is used for each subsequent strategy.

Strategy 5: Delta Strategy

- Under this strategy, if the delta of the sold call option moves above 0.85 the sold call option is purchased and another option expiring on the same date that is closest to 5% OTM is sold.
- The delta of the option refers to the sensitivity of the option value to share price changes. The call writer may be facing exercise at maturity when an option is well ITM (i.e. a delta of about 0.80). To avoid this, the position may be modified by buying back the call option while simultaneously selling another call option with a higher strike price.
- An investor may therefore consider modifying the position in the event that the share price moves up strongly over the strike price.

Strategy 6: Periodic Buy-Write Strategy

- The buy-write is constructed after a buy signal. Both the stock and option trade is only conducted after the momentum trigger, rather than the stock always being held with episodic call option sales.
- The periodic buy-write is enacted when in the month prior to the rollover date a buy signal is generated and the SMA is still above the LMA at the rollover date. The call option sold is a 5% OTM call option.
- A stock that continues its upward trend will outperform the periodic buy-write, however this is beneficial as the upside above the strike price has been monetised and the downside is protected.
- Since this strategy is enacted for part of the time, results are comparable to the stock performance for these periods rather than the full analysis periods as for other buy-writes.

Strategy 7: Ex-Dividend Strategy

- Under this strategy, the stock is purchased the day before the ex-dividend day and the stock is held for 46 days following the purchase.
- With the stock held for this period, the return includes franking credits on the franked dividends paid.
- When the underlying stock is purchased, a call option is sold. To access the franking credits, the delta of the call option cannot be greater than 0.7, meaning the net delta position of both the stock and call option must be above 0.3.
- Since this strategy is enacted for part of the time, results are comparable to the stock performance for these periods rather than the full analysis periods as for other buy-writes.

The performance results for each buy-write strategy are provided in the following pages at both the portfolio and individual stock level. For each stock, the individual results pages provide a brief discussion of the performance of the different strategies for each stock. Here we provide some general observations on the performance of the different strategies analysed at the portfolio level.

- The basic buy-write strategy outperforms the portfolio of stocks with a lower annualised standard deviation.
- A stock portfolio with calls sold after various share price increases performs better, with a smaller standard deviation.
- Holding stocks with calls sold with different levels of moneyness provides even better returns with yet a smaller standard deviation.
- The volatility strategy adds little return compared to the stocks' performance.
- The delta strategy provides the best return amongst all other strategy portfolios.
- With a smaller standard deviation, the periodic buy-write strategy outperforms the stock portfolio.
- The ex-dividend strategy outperforms the stock portfolio with a relatively smaller standard deviation.

Portfolio Performance – April 2005 to December 2011

Performance Measures (All 30 Stocks)

| | Stocks | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|----------------|----------|------------|---------|
| Annualised Return* | -3.55 | 3.74 | 3.20 | 5.03 | 0.15 | 7.25 |
| Annualised Standard Deviation | 14.79 | 12.06 | 13.21 | 11.44 | 14.61 | 12.77 |
| Sharpe Ratio | -0.61 | -0.43 | -0.44 | -0.34 | -0.60 | -0.14 |
| Maximum Drawdown | -6.72 | -5.04 | -6.25 | -5.04 | -6.63 | -6.00 |
| Correlation with Stock | 1 | 0.96853 | 0.97153 | 0.95757 | 0.99888 | 0.97411 |
| Min Monthly Return | -41.26 | -37.67 | -37.67 | -34.71 | -37.67 | -37.67 |
| Max Monthly Return | 15.19 | 5.74 | 6.04 | 5.96 | 15.19 | 6.60 |
| % Up Months | 49 | 52 | 51 | 52 | 49 | 56 |
| % Down Months | 51 | 48 | 49 | 48 | 51 | 44 |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | Stocks | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 2.83 | 1.09 | |
| Annualised Standard Deviation | 7.49 | 5.98 | |
| Sharpe Ratio | -0.35 | -0.25 | |
| Maximum Drawdown | -22.06 | -3.66 | |
| Correlation with Stock | 1 | 0.87487 | |
| Min Monthly Return | -16.78 | -13.78 | |
| Max Monthly Return | 37.54 | 7.90 | |
| % Up Months | 53 | 57 | |
| % Down Months | 47 | 43 | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | Stocks | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 17.03 | 0.64 | |
| Annualised Standard Deviation | 6.67 | 5.03 | |
| Sharpe Ratio | 1.74 | 2.44 | |
| Maximum Drawdown | -20.15 | -14.65 | |
| Correlation with Stock | 1 | 0.93911 | |
| Min Monthly Return | -49.45 | -41.37 | |
| Max Monthly Return | 39.92 | 21.97 | |
| % Up Months | 65 | 71 | |
| % Down Months | 35 | 29 | |

Bull Market Portfolio Performance – April 2005 to June 2007

Performance Measures (All 30 Stocks)

| | Stocks | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|----------------|----------|------------|---------|
| Annualised Return* | 17.78 | -1.86 | 0.44 | -1.25 | -0.38 | 2.05 |
| Annualised Standard Deviation | 14.79 | 7.61 | 9.25 | 8.07 | 9.57 | 8.29 |
| Sharpe Ratio | 0.84 | 1.38 | 1.38 | 1.38 | 1.25 | 1.74 |
| Maximum Drawdown | -6.72 | -5.04 | -6.25 | -5.04 | -6.63 | -6.00 |
| Correlation with Stock | 1 | 0.97601 | 0.99864 | 0.98493 | 0.99906 | 0.98767 |
| Min Monthly Return | -5.48 | -37.67 | -5.45 | -5.21 | -5.40 | -4.97 |
| Max Monthly Return | 6.25 | 5.74 | 5.88 | 4.77 | 6.17 | 5.66 |
| % Up Months | 73 | 52 | 73 | 73 | 73 | 85 |
| % Down Months | 27 | 48 | 27 | 27 | 27 | 15 |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | Stocks | Periodic |
|-------------------------------|--------|----------|
| Annualised Return* | 17.53 | -3.36 |
| Annualised Standard Deviation | 8.07 | 6.06 |
| Sharpe Ratio | 1.50 | 1.44 |
| Maximum Drawdown | -5.37 | -3.66 |
| Correlation with Stock | 1 | 0.97706 |
| Min Monthly Return | -10.54 | -10.18 |
| Max Monthly Return | 7.57 | 5.06 |
| % Up Months | 72 | 76 |
| % Down Months | 28 | 24 |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | Stocks | Ex-Div |
|-------------------------------|--------|---------|
| Annualised Return* | 25.39 | -5.57 |
| Annualised Standard Deviation | 3.95 | 2.60 |
| Sharpe Ratio | 5.05 | 0.00 |
| Maximum Drawdown | -20.15 | -11.76 |
| Correlation with Stock | 1 | 0.93368 |
| Min Monthly Return | -8.83 | -6.48 |
| Max Monthly Return | 19.71 | 11.12 |
| % Up Months | 67 | 72 |
| % Down Months | 33 | 28 |

Bear Market Portfolio Performance – July 2007 to February 2009

Performance Measures (All 30 Stocks)

| | Stocks | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|----------------|----------|------------|---------|
| Annualised Return* | -41.01 | 13.61 | 12.60 | 19.82 | 1.93 | 18.22 |
| Annualised Standard Deviation | 17.92 | 14.62 | 15.96 | 14.22 | 17.60 | 15.32 |
| Sharpe Ratio | -2.59 | -2.25 | -2.12 | -1.87 | -2.53 | -1.84 |
| Maximum Drawdown | -4.11 | -3.66 | -4.38 | -4.10 | -4.17 | -4.43 |
| Correlation with Stock | 1 | 0.97353 | 0.97497 | 0.97011 | 0.999 | 0.98346 |
| Min Monthly Return | -41.26 | -37.67 | -37.67 | -34.71 | -37.67 | -37.67 |
| Max Monthly Return | 3.86 | 3.82 | 4.14 | 4.40 | 3.92 | 4.19 |
| % Up Months | 30 | 30 | 35 | 30 | 30 | 39 |
| % Down Months | 70 | 70 | 65 | 70 | 70 | 61 |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | Stocks | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -17.67 | 4.65 | |
| Annualised Standard Deviation | 5.69 | 4.26 | |
| Sharpe Ratio | -4.06 | -4.33 | |
| Maximum Drawdown | -36.24 | -4.74 | |
| Correlation with Stock | 1 | 0.79539 | |
| Min Monthly Return | -14.49 | -11.90 | |
| Max Monthly Return | 37.54 | 7.09 | |
| % Up Months | 48 | 62 | |
| % Down Months | 52 | 38 | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | Stocks | Ex-Div |
|-------------------------------|--------|---------|
| Annualised Return* | -20.58 | 7.46 |
| Annualised Standard Deviation | 10.24 | 6.94 |
| Sharpe Ratio | -2.54 | 0.00 |
| Maximum Drawdown | 0.00 | 0.00 |
| Correlation with Stock | 1 | 0.95278 |
| Min Monthly Return | -49.45 | -41.37 |
| Max Monthly Return | 25.95 | 21.97 |
| % Up Months | 47 | 55 |
| % Down Months | 53 | 45 |

Neutral Market Portfolio Performance – March 2009 to December 2011

Performance Measures (All 30 Stocks)

| | Stocks | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|----------------|----------|------------|---------|
| Annualised Return* | -0.24 | 3.77 | 1.55 | 0.67 | 0.67 | 5.58 |
| Annualised Standard Deviation | 13.65 | 11.76 | 12.63 | 10.84 | 13.79 | 12.49 |
| Sharpe Ratio | -0.42 | -0.16 | -0.33 | -0.24 | -0.36 | -0.01 |
| Maximum Drawdown | -16.41 | -6.02 | -6.36 | -6.26 | -16.41 | -6.71 |
| Correlation with Stock | 1 | 0.96051 | 0.9642 | 0.94313 | 0.99981 | 0.96133 |
| Min Monthly Return | -30.34 | -30.34 | -30.34 | -30.34 | -30.34 | -30.34 |
| Max Monthly Return | 15.19 | 5.74 | 6.04 | 5.96 | 15.19 | 6.38 |
| % Up Months | 44 | 44 | 44 | 50 | 44 | 47 |
| % Down Months | 56 | 56 | 56 | 50 | 56 | 53 |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | Stocks | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -4.70 | 4.33 | |
| Annualised Standard Deviation | 6.96 | 6.07 | |
| Sharpe Ratio | -1.46 | -0.95 | |
| Maximum Drawdown | -7.43 | -6.49 | |
| Correlation with Stock | 1 | 0.97901 | |
| Min Monthly Return | -12.71 | -11.42 | |
| Max Monthly Return | 7.08 | 6.27 | |
| % Up Months | 45 | 47 | |
| % Down Months | 55 | 53 | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | Stocks | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 37.05 | -4.60 | |
| Annualised Standard Deviation | 6.59 | 3.59 | |
| Sharpe Ratio | 4.80 | 0.00 | |
| Maximum Drawdown | 0.00 | 0.00 | |
| Correlation with Stock | 1 | 0.91441 | |
| Min Monthly Return | -31.19 | -31.19 | |
| Max Monthly Return | 39.92 | 19.30 | |
| % Up Months | 69 | 79 | |
| % Down Months | 31 | 21 | |

AMC – Sample Period April 2005 to December 2011

Performance Measures

| | AMC | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|-------|---------|----------------|----------|------------|---------|
| Annualised Return* | 1.69 | 6.72 | 6.72 | 7.78 | 1.79 | 7.95 |
| Annualised Standard Deviation | 19.67 | 18.59 | 19.58 | 18.71 | 19.85 | 18.56 |
| Sharpe Ratio | -0.19 | 0.16 | 0.15 | 0.22 | -0.10 | 0.23 |
| Maximum Drawdown | -6.56 | -6.73 | -6.56 | -11.58 | -6.56 | -6.73 |
| Correlation with Stock | 1 | 0.97505 | 0.97986 | 0.93534 | 0.99642 | 0.98537 |
| Min Monthly Return | -20 | -19 | -19 | -17 | -20 | -19 |
| Max Monthly Return | 15 | 17 | 16 | 18 | 17 | 14 |
| % Up Months | 54 | 65 | 60 | 61 | 56 | 65 |
| % Down Months | 46 | 35 | 40 | 39 | 44 | 35 |

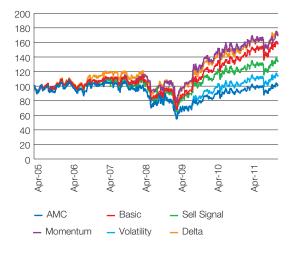
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | AMC | Periodic | |
|-------------------------------|-------|----------|--|
| Annualised Return* | 2.65 | 4.54 | |
| Annualised Standard Deviation | 13.36 | 11.88 | |
| Sharpe Ratio | -0.21 | 0.15 | |
| Maximum Drawdown | -9.73 | -9.13 | |
| Correlation with Stock | 1 | 0.98208 | |
| Min Monthly Return | -10 | -9 | |
| Max Monthly Return | 7 | 7 | |
| % Up Months | 59 | 59 | |
| % Down Months | 41 | 41 | |

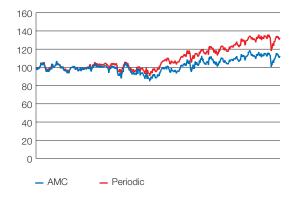
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | AMC | Ex-Div |
|-------------------------------|--------|---------|
| Annualised Return* | 28.98 | -0.93 |
| Annualised Standard Deviation | 18.30 | 12.22 |
| Sharpe Ratio | 1.29 | 1.85 |
| Maximum Drawdown | -14.29 | -9.82 |
| Correlation with Stock | 1 | 0.96792 |
| Min Monthly Return | -4 | -2 |
| Max Monthly Return | 13 | 11 |
| % Up Months | 71 | 79 |
| % Down Months | 29 | 21 |

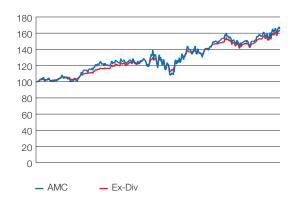
Growth of \$100 April 2005 to December 2011



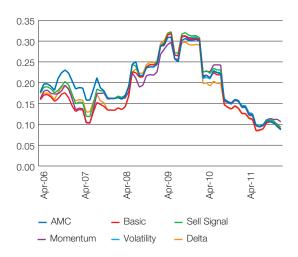
Growth of \$100 April 2005 to December 2011



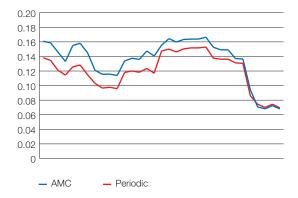
Growth of \$100 April 2005 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good returns from constructing buy-writes after a buy signal. Constantly sold call options gives excellent excess returns. These returns are further improved by selling options dependent upon their moneyness. Best excess returns earned from rolling of call options when delta of call option moves above its benchmark.

AMP – Sample Period April 2005 to December 2011

Performance Measures

| | AMP | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|-------|---------|-------------|----------|------------|---------|
| Annualised Return* | -7.23 | 8.61 | 8.61 | 12.15 | 0.58 | 9.44 |
| Annualised Standard Deviation | 21.07 | 18.30 | 18.70 | 16.80 | 21.05 | 19.01 |
| Sharpe Ratio | -0.60 | -0.22 | -0.22 | -0.03 | -0.57 | -0.17 |
| Maximum Drawdown | -8.70 | -8.25 | -8.25 | -7.48 | -8.70 | -8.29 |
| Correlation with Stock | 1 | 0.97955 | 0.98012 | 0.90349 | 0.99922 | 0.98596 |
| Min Monthly Return | -25 | -21 | -21 | -19 | -25 | -21 |
| Max Monthly Return | 14 | 11 | 11 | 10 | 14 | 13 |
| % Up Months | 46 | 55 | 54 | 58 | 48 | 55 |
| % Down Months | 54 | 45 | 46 | 43 | 53 | 45 |

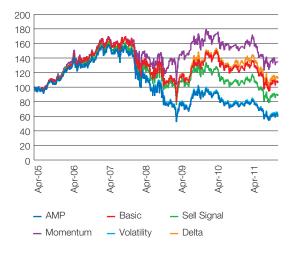
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | АМР | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 1.19 | 6.36 | |
| Annualised Standard Deviation | 17.29 | 15.99 | |
| Sharpe Ratio | -0.25 | 0.13 | |
| Maximum Drawdown | -38.55 | -26.84 | |
| Correlation with Stock | 1 | 0.9858 | |
| Min Monthly Return | -15 | -13 | |
| Max Monthly Return | 7 | 7 | |
| % Up Months | 59 | 59 | |
| % Down Months | 41 | 41 | |

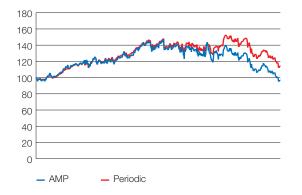
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | AMP | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 58.26 | -11.68 | |
| Annualised Standard Deviation | 40.09 | 15.73 | |
| Sharpe Ratio | 1.32 | 2.62 | |
| Maximum Drawdown | -49.06 | -21.29 | |
| Correlation with Stock | 1 | 0.94922 | |
| Min Monthly Return | -3 | 0 | |
| Max Monthly Return | 40 | 19 | |
| % Up Months | 67 | 100 | |
| % Down Months | 33 | 0 | |

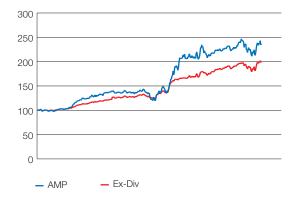
Growth of \$100 April 2005 to December 2011



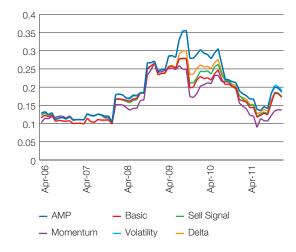
Growth of \$100 April 2005 to December 2011



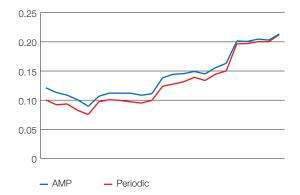
Growth of \$100 April 2005 to December 2011







Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good excess returns from constantly sold calls, improved however by selling calls dependent upon their moneyness. Excellent returns from constructing buy-writes only after a buy signal.

ANZ – Sample Period April 2005 to December 2011

Performance Measures

| | ANZ | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|-------|---------|-------------|----------|------------|---------|
| Annualised Return* | -0.73 | 0.17 | 0.17 | 3.76 | -1.47 | 2.79 |
| Annualised Standard Deviation | 23.04 | 18.30 | 20.27 | 18.10 | 21.98 | 19.74 |
| Sharpe Ratio | -0.27 | -0.33 | -0.30 | -0.13 | -0.35 | -0.17 |
| Maximum Drawdown | -8.30 | -4.95 | -8.30 | -5.24 | -8.30 | -5.05 |
| Correlation with Stock | 1 | 0.93839 | 0.95368 | 0.90548 | 0.96772 | 0.97386 |
| Min Monthly Return | -17 | -16 | -16 | -15 | -17 | -16 |
| Max Monthly Return | 17 | 11 | 14 | 13 | 14 | 14 |
| % Up Months | 54 | 56 | 55 | 63 | 56 | 56 |
| % Down Months | 46 | 44 | 45 | 38 | 44 | 44 |
| | | | | | | |

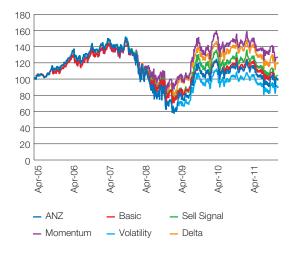
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | ANZ | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 7.55 | -1.13 | |
| Annualised Standard Deviation | 18.20 | 15.22 | |
| Sharpe Ratio | 0.12 | 0.06 | |
| Maximum Drawdown | -21.19 | -18.00 | |
| Correlation with Stock | 1 | 0.95699 | |
| Min Monthly Return | -10 | -10 | |
| Max Monthly Return | 14 | 7 | |
| % Up Months | 59 | 61 | |
| % Down Months | 41 | 39 | |

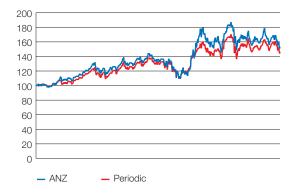
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | ANZ | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | -44.54 | 27.63 | |
| Annualised Standard Deviation | 19.44 | 13.75 | |
| Sharpe Ratio | -2.57 | -1.62 | |
| Maximum Drawdown | 0.00 | 0.00 | |
| Correlation with Stock | 1 | 0.96086 | |
| Min Monthly Return | -21 | -10 | |
| Max Monthly Return | 3 | 5 | |
| % Up Months | 22 | 33 | |
| % Down Months | 78 | 67 | |

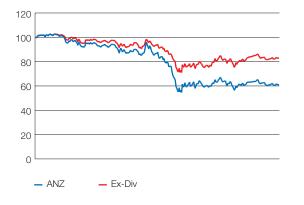
Growth of \$100 April 2005 to December 2011

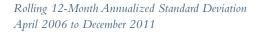


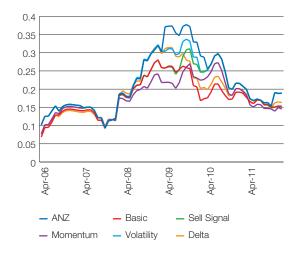
Growth of \$100 April 2005 to December 2011



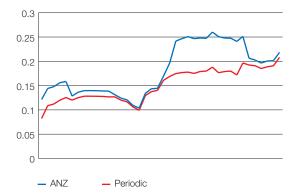
Growth of \$100 April 2005 to December 2011







Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good excess returns from selling calls according to the varied option moneyness. Excess returns also earned from rolling of call options when delta of call is above benchmark. Excellent excess returns obtained from buying stock and selling call before the ex-dividend day.

AWC – Sample Period April 2005 to December 2011

Performance Measures

| | AWC | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | -24.02 | 10.05 | 10.05 | 13.08 | -1.18 | 10.54 |
| Annualised Standard Deviation | 39.42 | 32.59 | 36.20 | 32.27 | 38.92 | 34.32 |
| Sharpe Ratio | -0.75 | -0.60 | -0.54 | -0.51 | -0.79 | -0.55 |
| Maximum Drawdown | -16.67 | -9.59 | -16.67 | -13.87 | -16.67 | -11.80 |
| Correlation with Stock | 1 | 0.95905 | 0.9764 | 0.95134 | 0.99795 | 0.97135 |
| Min Monthly Return | -51 | -42 | -42 | -42 | -51 | -42 |
| Max Monthly Return | 22 | 17 | 22 | 18 | 22 | 19 |
| % Up Months | 45 | 53 | 49 | 53 | 45 | 53 |
| % Down Months | 55 | 48 | 51 | 48 | 55 | 48 |
| | | | | | | |

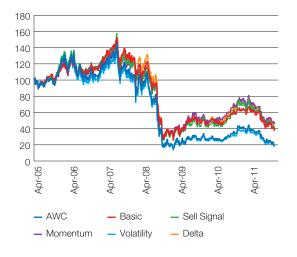
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | AWC | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 8.53 | -1.37 | |
| Annualised Standard Deviation | 27.41 | 16.05 | |
| Sharpe Ratio | 0.11 | 0.11 | |
| Maximum Drawdown | -50.87 | -36.43 | |
| Correlation with Stock | 1 | 0.92902 | |
| Min Monthly Return | -14 | -10 | |
| Max Monthly Return | 21 | 9 | |
| % Up Months | 41 | 56 | |
| % Down Months | 59 | 44 | |

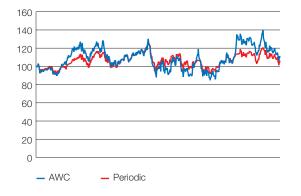
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | AWC | Ex-Div | |
|-------------------------------|--------|--------|--|
| Annualised Return* | -33.25 | 16.76 | |
| Annualised Standard Deviation | 40.19 | 35.24 | |
| Sharpe Ratio | -0.96 | -0.62 | |
| Maximum Drawdown | -0.92 | -8.04 | |
| Correlation with Stock | 1 | 0.9948 | |
| Min Monthly Return | -49 | -41 | |
| Max Monthly Return | 9 | 8 | |
| % Up Months | 50 | 60 | |
| % Down Months | 50 | 40 | |

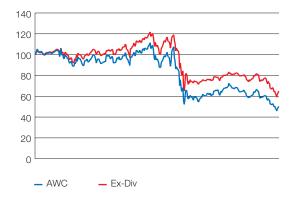
Growth of \$100 April 2005 to December 2011



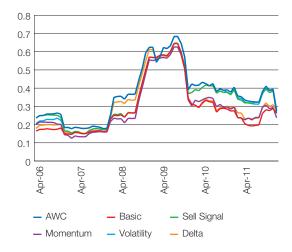
Growth of \$100 April 2005 to December 2011



Growth of \$100 April 2005 to December 2011







Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good excess returns from constantly sold calls, improved by selling calls dependent upon their moneyness. Buying stock and selling call before the ex-dividend day provides excellent returns.

BHP – Sample Period April 2005 to December 2011

Performance Measures

| | BHP | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | 11.55 | 0.81 | 0.81 | 3.10 | 0.00 | 6.08 |
| Annualised Standard Deviation | 25.32 | 20.69 | 23.48 | 21.64 | 25.32 | 22.16 |
| Sharpe Ratio | 0.24 | 0.33 | 0.30 | 0.43 | 0.24 | 0.55 |
| Maximum Drawdown | -15.96 | -8.90 | -15.96 | -14.96 | -15.96 | -14.98 |
| Correlation with Stock | 1 | 0.93616 | 0.95933 | 0.91443 | 1 | 0.97169 |
| Min Monthly Return | -29 | -25 | -25 | -22 | -29 | -25 |
| Max Monthly Return | 17 | 15 | 15 | 15 | 17 | 15 |
| % Up Months | 58 | 64 | 60 | 61 | 58 | 63 |
| % Down Months | 43 | 36 | 40 | 39 | 43 | 38 |
| | | | | | | |

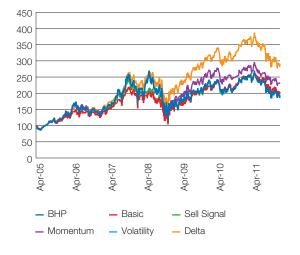
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | ВНР | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 17.97 | 0.68 | |
| Annualised Standard Deviation | 22.79 | 17.56 | |
| Sharpe Ratio | 0.55 | 0.75 | |
| Maximum Drawdown | -42.58 | -33.54 | |
| Correlation with Stock | 1 | 0.96011 | |
| Min Monthly Return | -13 | -12 | |
| Max Monthly Return | 13 | 9 | |
| % Up Months | 60 | 71 | |
| % Down Months | 40 | 29 | |

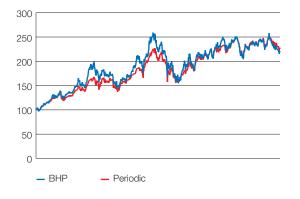
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | BHP | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 23.42 | -4.10 | |
| Annualised Standard Deviation | 33.40 | 25.85 | |
| Sharpe Ratio | 0.54 | 0.54 | |
| Maximum Drawdown | -21.78 | -9.68 | |
| Correlation with Stock | 1 | 0.94711 | |
| Min Monthly Return | -32 | -27 | |
| Max Monthly Return | 20 | 10 | |
| % Up Months | 77 | 77 | |
| % Down Months | 23 | 23 | |

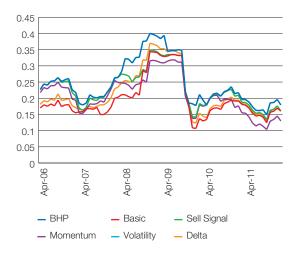
Growth of \$100 April 2005 to December 2011



Growth of \$100 April 2005 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Growth of \$100 April 2005 to December 2011



Conclusion

Constantly sold call options gives good excess returns, especially if dependent upon moneyness. Good absolute returns from buy-writes executed only after a buy signal. Rolling of call options when delta of option is above benchmark provides excellent excess returns.

CBA – Sample Period April 2005 to December 2011

Performance Measures

| | СВА | Basic | Sell Signal | Momentum | Volatility | Strategy 65) |
|-------------------------------|-------|---------|-------------|----------|------------|-----------------|
| Annualised Return* | 4.58 | 1.05 | 1.05 | 0.88 | 0.70 | 2.48 |
| Annualised Standard Deviation | 21.35 | 18.76 | 19.82 | 18.13 | 21.30 | 19.17 |
| Sharpe Ratio | -0.04 | 0.01 | 0.01 | 0.00 | -0.01 | 0.09 |
| Maximum Drawdown | -9.06 | -7.87 | -9.06 | -9.04 | -9.06 | -7.87 |
| Correlation with Stock | 1 | 0.96826 | 0.97487 | 0.9219 | 0.99904 | 0.98477 |
| Min Monthly Return | -18 | -16 | -17 | -16 | -18 | -16 |
| Max Monthly Return | 15 | 9 | 12 | 12 | 16 | 12 |
| % Up Months | 63 | 64 | 64 | 64 | 63 | 64 |
| % Down Months | 38 | 36 | 36 | 36 | 38 | 36 |

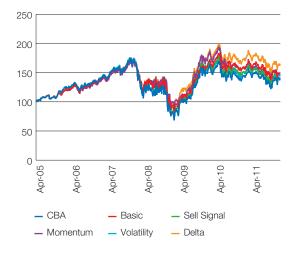
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | СВА | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 5.42 | 1.29 | |
| Annualised Standard Deviation | 18.15 | 16.45 | |
| Sharpe Ratio | 0.00 | 0.08 | |
| Maximum Drawdown | -40.29 | -36.47 | |
| Correlation with Stock | 1 | 0.98489 | |
| Min Monthly Return | -0.21 | -0.18 | |
| Max Monthly Return | 0.10 | 0.07 | |
| % Up Months | 0.69 | 0.71 | |
| % Down Months | 0.31 | 0.29 | |

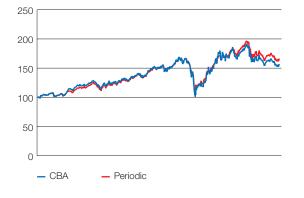
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | СВА | Ex-Div |
|-------------------------------|--------|---------|
| Annualised Return* | 77.05 | -13.18 |
| Annualised Standard Deviation | 24.93 | 18.17 |
| Sharpe Ratio | 2.87 | 3.22 |
| Maximum Drawdown | -29.63 | -24.56 |
| Correlation with Stock | 1 | 0.94687 |
| Min Monthly Return | -1 | 3 |
| Max Monthly Return | 26 | 22 |
| % Up Months | 90 | 100 |
| % Down Months | 10 | 0 |

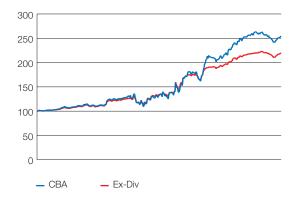
Growth of \$100 April 2005 to December 2011

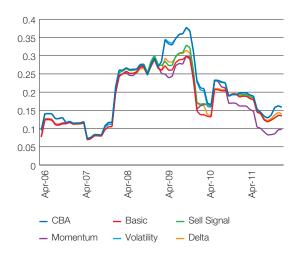


Growth of \$100 April 2005 to December 2011

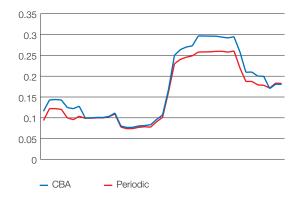


Growth of \$100 April 2005 to December 2011





Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good excess returns selling calls constantly over a stock position or after buy signals. Very good excess returns from rolling of call options when delta of option is above benchmark.

CSL – Sample Period April 2005 to December 2011

Performance Measures

| | CSL | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | 16.75 | -2.01 | -2.01 | -2.69 | -2.23 | 3.30 |
| Annualised Standard Deviation | 24.12 | 18.38 | 21.75 | 17.55 | 22.58 | 20.24 |
| Sharpe Ratio | 0.47 | 0.51 | 0.43 | 0.49 | 0.40 | 0.72 |
| Maximum Drawdown | -21.15 | -11.18 | -21.15 | -11.40 | -21.15 | -12.64 |
| Correlation with Stock | 1 | 0.95042 | 0.98335 | 0.89787 | 0.97133 | 0.95733 |
| Min Monthly Return | -16 | -12 | -12 | -12 | -16 | -12 |
| Max Monthly Return | 19 | 13 | 19 | 12 | 17 | 16 |
| % Up Months | 60 | 59 | 59 | 64 | 60 | 59 |
| % Down Months | 40 | 41 | 41 | 36 | 40 | 41 |
| | | | | | | |

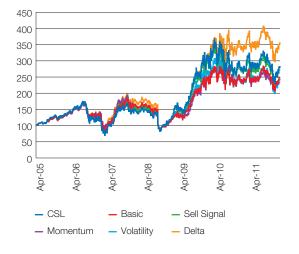
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | CSL | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 13.35 | -2.99 | |
| Annualised Standard Deviation | 25.22 | 18.67 | |
| Sharpe Ratio | 0.31 | 0.26 | |
| Maximum Drawdown | -48.42 | -37.62 | |
| Correlation with Stock | 1 | 0.94607 | |
| Min Monthly Return | -13 | -12 | |
| Max Monthly Return | 19 | 7 | |
| % Up Months | 56 | 63 | |
| % Down Months | 44 | 37 | |

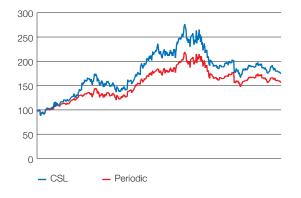
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | CSL | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 38.83 | -20.35 | |
| Annualised Standard Deviation | 22.66 | 16.96 | |
| Sharpe Ratio | 1.47 | 0.77 | |
| Maximum Drawdown | -17.88 | -9.04 | |
| Correlation with Stock | 1 | 0.72407 | |
| Min Monthly Return | -9 | -8 | |
| Max Monthly Return | 16 | 10 | |
| % Up Months | 83 | 75 | |
| % Down Months | 17 | 25 | |

Growth of \$100 April 2005 to December 2011



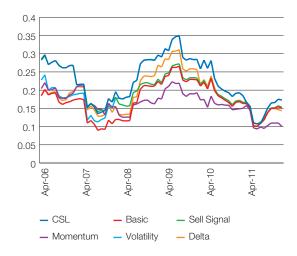
Growth of \$100 April 2005 to December 2011



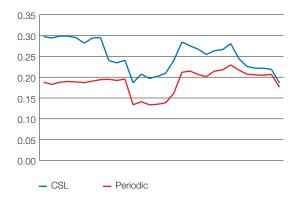
Growth of \$100 April 2005 to December 2011







Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Very good excess returns earned from rolling of call options based on benchmark delta.

CSR – Sample Period April 2005 to December 2011

Performance Measures

| CSR | Basic | Sell Signal | Momentum | Volatility | Delta |
|--------|--|--|--|---|--|
| -19.16 | 0.59 | 0.59 | 1.32 | -0.06 | 5.10 |
| 39.88 | 31.38 | 34.54 | 30.67 | 39.34 | 33.81 |
| -0.62 | -0.76 | -0.69 | -0.76 | -0.63 | -0.58 |
| -21.84 | -8.94 | -21.84 | -11.40 | -21.84 | -11.97 |
| 1 | 0.95042 | 0.98335 | 0.89787 | 0.97133 | 0.95733 |
| -46 | -43 | -43 | -43 | -46 | -43 |
| 26 | 14 | 20 | 15 | 26 | 22 |
| 44 | 46 | 46 | 45 | 43 | 46 |
| 56 | 54 | 54 | 55 | 58 | 54 |
| | -19.16 39.88 -0.62 -21.84 1 -46 26 44 | -19.16 0.59 39.88 31.38 -0.62 -0.76 -21.84 -8.94 1 0.95042 -46 -43 26 14 44 46 | -19.16 0.59 0.59 39.88 31.38 34.54 -0.62 -0.76 -0.69 -21.84 -8.94 -21.84 1 0.95042 0.98335 -46 -43 -43 26 14 20 44 46 46 | -19.160.590.591.3239.8831.3834.5430.67-0.62-0.76-0.69-0.76-21.84-8.94-21.84-11.4010.950420.983350.89787-46-43-43-432614201544464645 | -19.160.590.591.32-0.0639.8831.3834.5430.6739.34-0.62-0.76-0.69-0.76-0.63-21.84-8.94-21.84-11.40-21.8410.950420.983350.897870.97133-46-43-43-43-4626142015264446464543 |

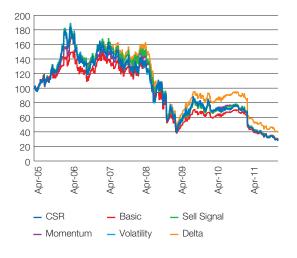
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | CSR | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -9.89 | -0.70 | |
| Annualised Standard Deviation | 28.82 | 20.13 | |
| Sharpe Ratio | -0.53 | -0.80 | |
| Maximum Drawdown | -79.94 | -58.55 | |
| Correlation with Stock | 1 | 0.9241 | |
| Min Monthly Return | -15 | -14 | |
| Max Monthly Return | 17 | 8 | |
| % Up Months | 40 | 51 | |
| % Down Months | 60 | 49 | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | CSR | Ex-Div | |
|-------------------------------|--------|--------|--|
| Annualised Return* | -28.03 | 7.67 | |
| Annualised Standard Deviation | 41.61 | 33.48 | |
| Sharpe Ratio | -0.80 | -0.77 | |
| Maximum Drawdown | -21.59 | -9.07 | |
| Correlation with Stock | 1 | 0.9571 | |
| Min Monthly Return | -34 | -31 | |
| Max Monthly Return | 20 | 12 | |
| % Up Months | 43 | 43 | |
| % Down Months | 57 | 57 | |

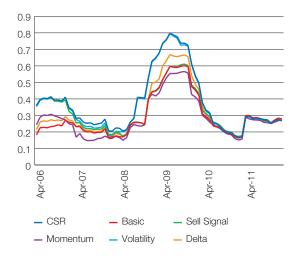
Growth of \$100 April 2005 to December 2011



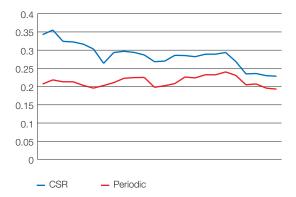
Growth of \$100 April 2005 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Growth of \$100 April 2005 to December 2011



Conclusion

Excess returns from constantly sold calls, improved by selling calls dependent upon moneyness. Good excess returns from rolling of call options dependent upon benchmark delta. Very good excess returns earned from buying stock and selling call before the ex-dividend day.

FXJ – Sample Period April 2005 to December 2011

Performance Measures

| | FXJ | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | -25.12 | 9.49 | 9.49 | 13.49 | 0.60 | 11.14 |
| Annualised Standard Deviation | 34.13 | 28.89 | 30.32 | 27.57 | 33.25 | 29.72 |
| Sharpe Ratio | -0.90 | -0.73 | -0.69 | -0.62 | -0.90 | -0.65 |
| Maximum Drawdown | -10.29 | -7.10 | -10.30 | -10.72 | -10.29 | -9.61 |
| Correlation with Stock | 1 | 0.95063 | 0.96769 | 0.9383 | 0.99598 | 0.95574 |
| Min Monthly Return | -41 | -38 | -38 | -35 | -38 | -38 |
| Max Monthly Return | 19 | 17 | 17 | 14 | 19 | 17 |
| % Up Months | 44 | 54 | 51 | 55 | 44 | 55 |
| % Down Months | 56 | 46 | 49 | 45 | 56 | 45 |
| | | | | | | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | FXJ | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 6.81 | 0.78 | |
| Annualised Standard Deviation | 26.00 | 19.48 | |
| Sharpe Ratio | 0.05 | 0.11 | |
| Maximum Drawdown | -20.83 | -18.57 | |
| Correlation with Stock | 1 | 0.93 | |
| Min Monthly Return | -18 | -17 | |
| Max Monthly Return | 16 | 8 | |
| % Up Months | 50 | 63 | |
| % Down Months | 50 | 38 | |

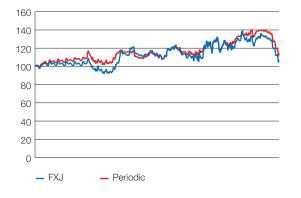
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | FXJ | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 11.65 | 2.83 | |
| Annualised Standard Deviation | 34.63 | 28.44 | |
| Sharpe Ratio | 0.18 | 0.32 | |
| Maximum Drawdown | -18.73 | -8.27 | |
| Correlation with Stock | 1 | 0.96906 | |
| Min Monthly Return | -25 | -19 | |
| Max Monthly Return | 18 | 18 | |
| % Up Months | 75 | 75 | |
| % Down Months | 25 | 25 | |

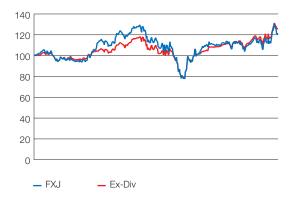
Growth of \$100 April 2005 to December 2011



Growth of \$100 April 2005 to December 2011



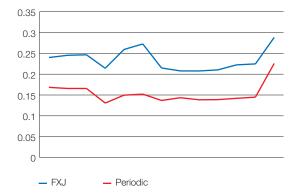
Growth of \$100 April 2005 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Very good excess returns from constantly selling calls. Excellent excess returns by selling options dependent on their moneyness. Buy-write executed only after buy signals also generates very good excess returns. Good excess returns also earned from rolling of call options when delta is above benchmark and from execution of the ex-dividend strategy.

GPT – Sample Period April 2005 to December 2011

Performance Measures

| | GPT | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | -26.80 | 16.26 | 16.26 | 14.86 | 2.07 | 15.94 |
| Annualised Standard Deviation | 38.48 | 36.07 | 36.65 | 35.76 | 37.88 | 35.30 |
| Sharpe Ratio | -0.84 | -0.44 | -0.44 | -0.49 | -0.80 | -0.46 |
| Maximum Drawdown | -9.32 | -5.86 | -9.32 | -6.37 | -9.32 | -7.95 |
| Correlation with Stock | 1 | 0.96599 | 0.97772 | 0.95564 | 0.9972 | 0.97204 |
| Min Monthly Return | -85 | -80 | -80 | -80 | -80 | -80 |
| Max Monthly Return | 23 | 27 | 27 | 27 | 23 | 21 |
| % Up Months | 55 | 63 | 58 | 58 | 56 | 64 |
| % Down Months | 45 | 38 | 43 | 43 | 44 | 36 |
| | | | | | | |

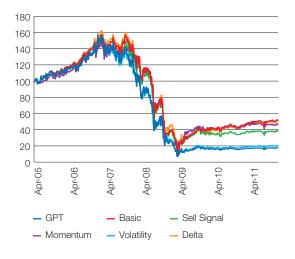
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | GPT | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 6.82 | 8.23 | |
| Annualised Standard Deviation | 13.15 | 11.82 | |
| Sharpe Ratio | 0.11 | 0.81 | |
| Maximum Drawdown | -19.47 | -12.38 | |
| Correlation with Stock | 1 | 0.95631 | |
| Min Monthly Return | -11 | -8 | |
| Max Monthly Return | 9 | 9 | |
| % Up Months | 62 | 67 | |
| % Down Months | 38 | 33 | |

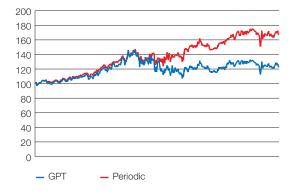
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | GPT | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 14.47 | -0.01 | |
| Annualised Standard Deviation | 31.88 | 23.14 | |
| Sharpe Ratio | 0.28 | 0.39 | |
| Maximum Drawdown | -12.51 | -9.53 | |
| Correlation with Stock | 1 | 0.91925 | |
| Min Monthly Return | -43 | -35 | |
| Max Monthly Return | 25 | 15 | |
| % Up Months | 62 | 81 | |
| % Down Months | 38 | 19 | |

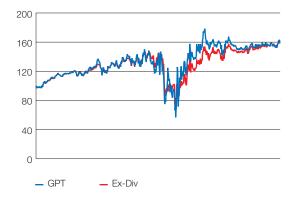
Growth of \$100 April 2005 to December 2011



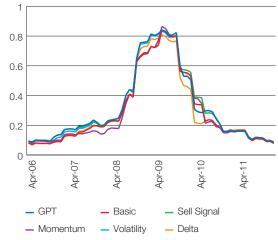
Growth of \$100 April 2005 to December 2011



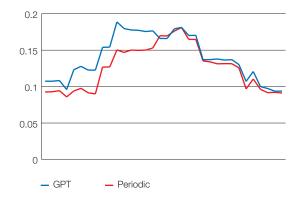
Growth of \$100 April 2005 to December 2011







Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Excellent excess returns selling calls under any strategy. Good absolute returns from buy-write constructed after buy signals.

IAG – Sample Period April 2005 to December 2011

Performance Measures

| IAG | Basic | Sell Signal | Momentum | Volatility | Delta |
|--------|--|---|--|--|--|
| -10.25 | 6.93 | 6.93 | 8.28 | -0.07 | 7.92 |
| 19.58 | 15.89 | 17.11 | 15.23 | 19.55 | 16.52 |
| -0.80 | -0.55 | -0.51 | -0.49 | -0.81 | -0.47 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 1 | 0.97025 | 0.97222 | 0.95512 | 0.99796 | 0.989 |
| -15 | -12 | -14 | -13 | -15 | -12 |
| 17 | 10 | 10 | 10 | 17 | 11 |
| 45 | 55 | 53 | 56 | 46 | 55 |
| 55 | 45 | 48 | 44 | 54 | 45 |
| | -10.25 19.58 -0.80 0.00 1 -15 17 45 | -10.25 6.93 19.58 15.89 -0.80 -0.55 0.00 0.00 1 0.97025 -15 -12 17 10 45 55 | -10.256.936.9319.5815.8917.11-0.80-0.55-0.510.000.000.0010.970250.97222-15-12-14171010455553 | -10.256.936.938.2819.5815.8917.1115.23-0.80-0.55-0.51-0.490.000.000.000.0010.970250.972220.95512-15-12-14-131710101045555356 | -10.256.936.93 8.28 -0.0719.5815.8917.1115.2319.55-0.80-0.55-0.51-0.49-0.810.000.000.000.000.0010.970250.972220.955120.99796-15-12-14-13-1517101010174555535646 |

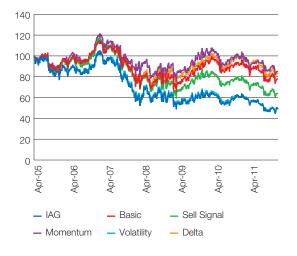
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | IAG | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -20.01 | 8.08 | |
| Annualised Standard Deviation | 20.30 | 17.48 | |
| Sharpe Ratio | -1.25 | -0.99 | |
| Maximum Drawdown | -61.81 | -40.23 | |
| Correlation with Stock | 1 | 0.98118 | |
| Min Monthly Return | -16 | -14 | |
| Max Monthly Return | 10 | 6 | |
| % Up Months | 39 | 39 | |
| % Down Months | 61 | 61 | |

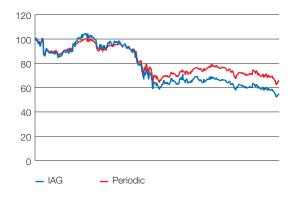
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | IAG | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 31.73 | 2.44 | |
| Annualised Standard Deviation | 23.37 | 14.58 | |
| Sharpe Ratio | 1.13 | 1.97 | |
| Maximum Drawdown | -23.75 | -10.62 | |
| Correlation with Stock | 1 | 0.90322 | |
| Min Monthly Return | -8 | -4 | |
| Max Monthly Return | 21 | 10 | |
| % Up Months | 58 | 67 | |
| % Down Months | 42 | 33 | |

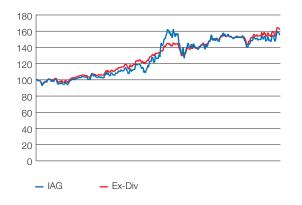
Growth of \$100 April 2005 to December 2011



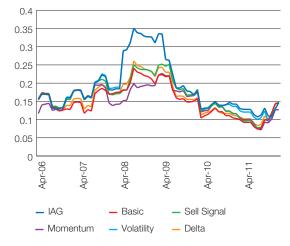
Growth of \$100 April 2005 to December 2011



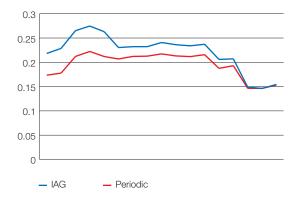
Growth of \$100 April 2005 to December 2011







Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Very good excess return selling calls under any strategy except the volatility strategy. This is improved when calls are sold dependent upon their moneyness. Some excess returns also earned from buying stock and selling call before the ex-dividend day.

NAB – Sample Period April 2005 to December 2011

Performance Measures

| tility Delta |
|---------------|
| 6 3.74 |
| 9 20.11 |
| 3 -0.25 |
| 6 -5.39 |
| 0763 0.96112 |
| -17 |
| 12 |
| 56 |
| 44 |
| |

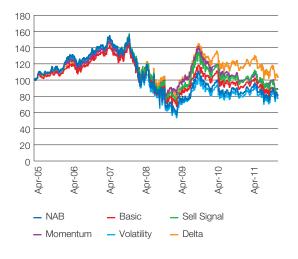
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | NAB | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 3.24 | -2.25 | |
| Annualised Standard Deviation | 17.20 | 14.15 | |
| Sharpe Ratio | -0.13 | -0.31 | |
| Maximum Drawdown | -34.99 | -31.22 | |
| Correlation with Stock | 1 | 0.96518 | |
| Min Monthly Return | -9 | -9 | |
| Max Monthly Return | 12 | 7 | |
| % Up Months | 49 | 51 | |
| % Down Months | 51 | 49 | |

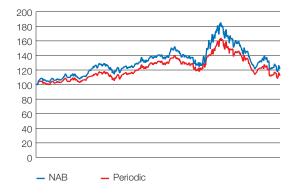
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | NAB | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | -14.66 | 9.86 | |
| Annualised Standard Deviation | 15.70 | 13.00 | |
| Sharpe Ratio | -1.28 | -0.79 | |
| Maximum Drawdown | -4.33 | -4.26 | |
| Correlation with Stock | 1 | 0.98739 | |
| Min Monthly Return | -12 | -9 | |
| Max Monthly Return | 7 | 7 | |
| % Up Months | 42 | 50 | |
| % Down Months | 58 | 50 | |

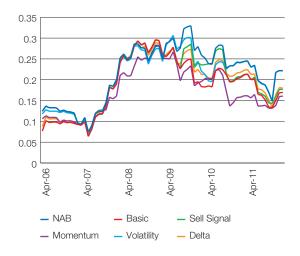
Growth of \$100 April 2005 to December 2011



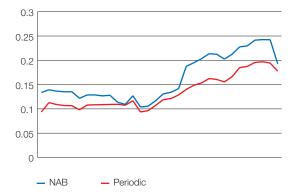
Growth of \$100 April 2005 to December 2011



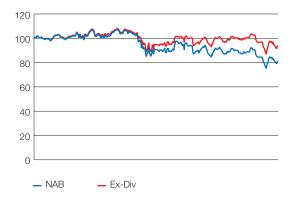
Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Growth of \$100 April 2005 to December 2011



Conclusion

Excess returns from selling calls constantly, especially when calls sold dependent upon their moneyness. Very good excess returns from buying stock and selling calls before ex-dividend day. Good absolute returns earned from rolling of call options based on delta of the option.

NCM – Sample Period April 2005 to December 2011

Performance Measures

| | NCM | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | 10.90 | 3.93 | 3.93 | 1.37 | 0.09 | 12.62 |
| Annualised Standard Deviation | 37.20 | 28.88 | 32.72 | 29.13 | 36.91 | 32.36 |
| Sharpe Ratio | 0.15 | 0.33 | 0.29 | 0.23 | 0.15 | 0.56 |
| Maximum Drawdown | -20.71 | -16.08 | -23.48 | -13.80 | -20.71 | -18.52 |
| Correlation with Stock | 1 | 0.94945 | 0.96327 | 0.89615 | 0.99257 | 0.97631 |
| Min Monthly Return | -28 | -25 | -25 | -23 | -28 | -25 |
| Max Monthly Return | 32 | 23 | 23 | 21 | 32 | 29 |
| % Up Months | 58 | 65 | 56 | 60 | 59 | 65 |
| % Down Months | 43 | 35 | 44 | 40 | 41 | 35 |
| | | | | | | |

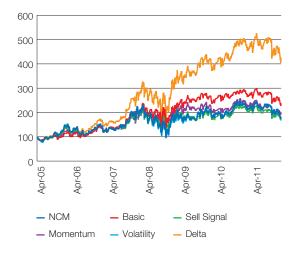
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | NCM | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -2.47 | 6.84 | |
| Annualised Standard Deviation | 29.93 | 22.67 | |
| Sharpe Ratio | -0.26 | -0.05 | |
| Maximum Drawdown | -43.72 | -24.33 | |
| Correlation with Stock | 1 | 0.91885 | |
| Min Monthly Return | -19 | -16 | |
| Max Monthly Return | 19 | 10 | |
| % Up Months | 47 | 61 | |
| % Down Months | 53 | 39 | |

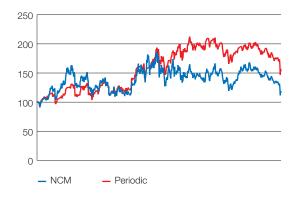
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

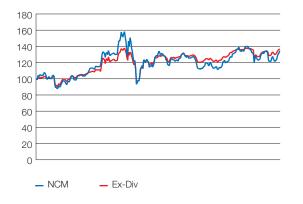
| | NCM | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 27.48 | 3.49 | |
| Annualised Standard Deviation | 26.73 | 16.27 | |
| Sharpe Ratio | 0.82 | 1.57 | |
| Maximum Drawdown | -15.73 | -13.04 | |
| Correlation with Stock | 1 | 0.96979 | |
| Min Monthly Return | -10 | -5 | |
| Max Monthly Return | 15 | 12 | |
| % Up Months | 63 | 63 | |
| % Down Months | 38 | 38 | |

Growth of \$100 April 2005 to December 2011



Growth of \$100 April 2005 to December 2011

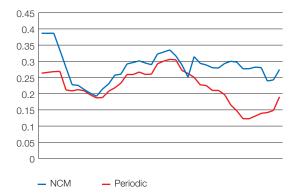




Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good excess returns from constantly selling calls, with good absolute returns from executing buy-writes after a buy signal. Excellent returns from rolling of call options dependent upon its benchmark delta. Some excess returns from buying stock and selling calls before the ex-dividend day.

NWS – Sample Period April 2005 to December 2011

Performance Measures

| | NWS | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | -1.80 | 6.99 | 6.99 | 10.28 | 0.19 | 9.93 |
| Annualised Standard Deviation | 24.64 | 20.73 | 22.38 | 19.68 | 24.62 | 22.12 |
| Sharpe Ratio | -0.29 | -0.01 | -0.01 | 0.15 | -0.29 | 0.12 |
| Maximum Drawdown | -10.93 | -8.30 | -10.93 | -11.34 | -10.93 | -11.02 |
| Correlation with Stock | 1 | 0.94191 | 0.97096 | 0.93406 | 0.99859 | 0.97356 |
| Min Monthly Return | -23 | -19 | -19 | -17 | -23 | -19 |
| Max Monthly Return | 17 | 16 | 17 | 14 | 17 | 16 |
| % Up Months | 49 | 58 | 55 | 58 | 51 | 58 |
| % Down Months | 51 | 43 | 45 | 43 | 49 | 43 |
| | | | | | | |

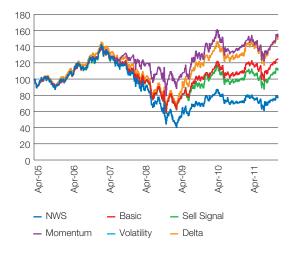
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | NWS | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 10.84 | 2.86 | |
| Annualised Standard Deviation | 18.62 | 15.34 | |
| Sharpe Ratio | 0.29 | 0.54 | |
| Maximum Drawdown | -28.65 | -22.33 | |
| Correlation with Stock | 1 | 0.96136 | |
| Min Monthly Return | -8 | -7 | |
| Max Monthly Return | 14 | 9 | |
| % Up Months | 53 | 55 | |
| % Down Months | 48 | 45 | |

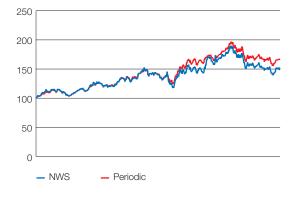
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | NWS | Ex-Div |
|-------------------------------|--------|---------|
| Annualised Return* | 10.00 | -5.14 |
| Annualised Standard Deviation | 34.52 | 22.10 |
| Sharpe Ratio | 0.13 | -0.03 |
| Maximum Drawdown | -12.02 | -5.73 |
| Correlation with Stock | 1 | 0.95288 |
| Min Monthly Return | -23 | -20 |
| Max Monthly Return | 26 | 12 |
| % Up Months | 58 | 67 |
| % Down Months | -23 | -20 |

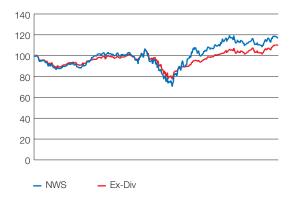
Growth of \$100 April 2005 to December 2011

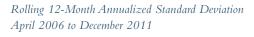


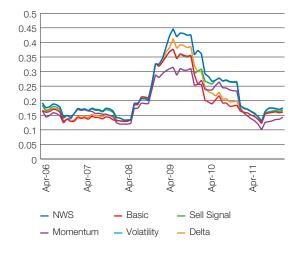
Growth of \$100 April 2005 to December 2011



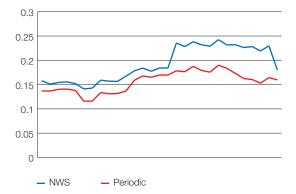
Growth of \$100 April 2005 to December 2011







Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Best results from constantly sold calls dependent upon moneyness, otherwise very good excess returns from constantly selling calls or selling calls after sell signals. Good excess returns from buy-writes constructed after buy signals and rolling of call options when option is above its benchmark delta.

ORG – Sample Period April 2005 to December 2011

Performance Measures

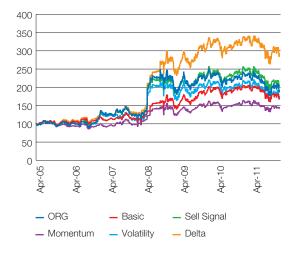
| | ORG | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | 9.71 | -1.94 | -1.94 | -4.26 | -1.40 | 6.04 |
| Annualised Standard Deviation | 27.36 | 15.87 | 24.67 | 15.36 | 26.79 | 25.26 |
| Sharpe Ratio | 0.16 | 0.15 | 0.09 | 0.00 | 0.11 | 0.41 |
| Maximum Drawdown | -35.44 | -10.38 | -31.98 | -9.85 | -35.44 | -43.53 |
| Correlation with Stock | 1 | 0.97307 | 0.98257 | 0.95323 | 0.99987 | 0.97944 |
| Min Monthly Return | -14 | -12 | -14 | -13 | -14 | -12 |
| Max Monthly Return | 42 | 10 | 36 | 12 | 42 | 41 |
| % Up Months | 50 | 59 | 53 | 60 | 50 | 59 |
| % Down Months | 50 | 41 | 48 | 40 | 50 | 41 |
| | | | | | | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

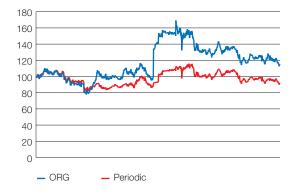
| | ORG | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -1.41 | -5.70 | |
| Annualised Standard Deviation | 31.76 | 15.94 | |
| Sharpe Ratio | -0.22 | -0.79 | |
| Maximum Drawdown | -44.69 | -34.15 | |
| Correlation with Stock | 1 | 0.80683 | |
| Min Monthly Return | -12 | -11 | |
| Max Monthly Return | 38 | 7 | |
| % Up Months | 40 | 51 | |
| % Down Months | 60 | 49 | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

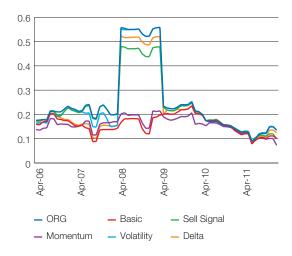
| | ORG | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 26.09 | -4.51 | |
| Annualised Standard Deviation | 18.11 | 12.88 | |
| Sharpe Ratio | 1.14 | 1.25 | |
| Maximum Drawdown | -15.75 | -12.15 | |
| Correlation with Stock | 1 | 0.89696 | |
| Min Monthly Return | -6 | -5 | |
| Max Monthly Return | 15 | 11 | |
| % Up Months | 60 | 73 | |
| % Down Months | 40 | 27 | |



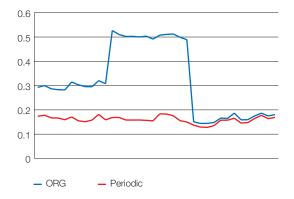
Growth of \$100 April 2005 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Growth of \$100 April 2005 to December 2011



Conclusion

Good returns from constructing buy-writes after a buy signal. Constantly sold call options gives excellent excess returns. These returns are further improved by selling options dependent upon their moneyness. Best excess returns earned from rolling of call options when delta of call option moves above its benchmark.

ORI – Sample Period April 2005 to December 2011

Performance Measures

| | ORI | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | 6.86 | -0.19 | -0.19 | -2.51 | -0.02 | 5.53 |
| Annualised Standard Deviation | 24.22 | 17.39 | 20.24 | 16.23 | 23.98 | 19.86 |
| Sharpe Ratio | 0.06 | 0.07 | 0.06 | -0.07 | 0.06 | 0.35 |
| Maximum Drawdown | -24.26 | -8.07 | -24.26 | -10.41 | -24.26 | -10.67 |
| Correlation with Stock | 1 | 0.81626 | 0.98989 | 0.81885 | 0.98908 | 0.96688 |
| Min Monthly Return | -22 | -19 | -19 | -17 | -22 | -19 |
| Max Monthly Return | 22 | 9 | 22 | 10 | 22 | 16 |
| % Up Months | 53 | 64 | 58 | 69 | 54 | 65 |
| % Down Months | 48 | 36 | 43 | 31 | 46 | 35 |
| | | | | | | |

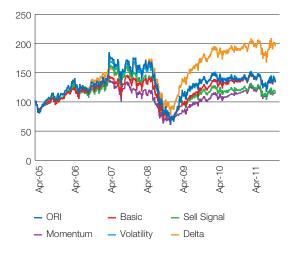
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | ORI | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 5.46 | 2.37 | |
| Annualised Standard Deviation | 21.52 | 14.97 | |
| Sharpe Ratio | 0.00 | 0.16 | |
| Maximum Drawdown | -30.34 | -21.45 | |
| Correlation with Stock | 1 | 0.85025 | |
| Min Monthly Return | -10 | -10 | |
| Max Monthly Return | 25 | 7 | |
| % Up Months | 45 | 59 | |
| % Down Months | 55 | 41 | |

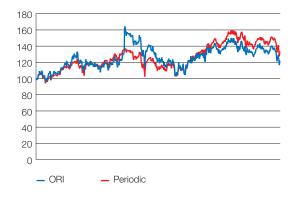
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | ORI | Ex-Div | |
|-------------------------------|-------|---------|--|
| Annualised Return* | 7.96 | 7.35 | |
| Annualised Standard Deviation | 26.16 | 20.21 | |
| Sharpe Ratio | 0.10 | 0.49 | |
| Maximum Drawdown | -8.96 | -7.40 | |
| Correlation with Stock | 1 | 0.99124 | |
| Min Monthly Return | -20 | -13 | |
| Max Monthly Return | 9 | 8 | |
| % Up Months | 83 | 83 | |
| % Down Months | 17 | 17 | |

Growth of \$100 April 2005 to December 2011

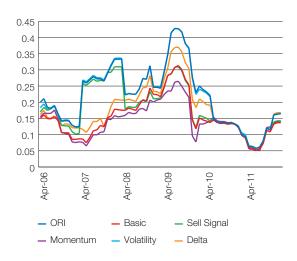


Growth of \$100 April 2005 to December 2011

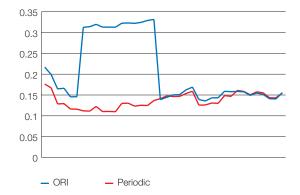




Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good excess returns from constructing buy-writes after buy signals. Very good excess returns from rolling of call options that have delta above its benchmark delta and execution of the ex-dividend strategy.

OSH – Sample Period April 2005 to December 2011

Performance Measures

| | OSH | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | 15.27 | 3.51 | 3.51 | 1.47 | 0.44 | 11.09 |
| Annualised Standard Deviation | 30.31 | 22.31 | 28.64 | 24.43 | 29.92 | 25.20 |
| Sharpe Ratio | 0.32 | 0.60 | 0.47 | 0.46 | 0.34 | 0.83 |
| /laximum Drawdown | -27.92 | -14.82 | -27.92 | -25.65 | -27.92 | -20.57 |
| Correlation with Stock | 1 | 0.89283 | 0.95614 | 0.816 | 0.99581 | 0.93406 |
| /lin Monthly Return | -22 | -17 | -22 | -18 | -22 | -17 |
| Max Monthly Return | 26 | 14 | 26 | 23 | 26 | 19 |
| % Up Months | 53 | 64 | 58 | 69 | 54 | 65 |
| % Down Months | 48 | 36 | 43 | 31 | 46 | 35 |
| | | - | | | - | |

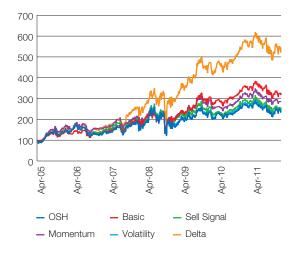
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | OSH | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 6.60 | 3.46 | |
| Annualised Standard Deviation | 32.84 | 24.68 | |
| Sharpe Ratio | 0.04 | 0.19 | |
| Maximum Drawdown | -61.93 | -38.77 | |
| Correlation with Stock | 1 | 0.91039 | |
| Min Monthly Return | -29 | -24 | |
| Max Monthly Return | 30 | 10 | |
| % Up Months | 58 | 60 | |
| % Down Months | 42 | 40 | |

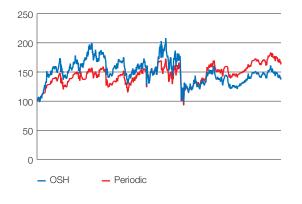
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | OSH | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 29.40 | -3.30 | |
| Annualised Standard Deviation | 27.77 | 14.34 | |
| Sharpe Ratio | 0.86 | 1.44 | |
| Maximum Drawdown | -19.46 | -9.33 | |
| Correlation with Stock | 1 | 0.88305 | |
| Min Monthly Return | -13 | -6 | |
| Max Monthly Return | 18 | 9 | |
| % Up Months | 67 | 75 | |
| % Down Months | 33 | 25 | |

Growth of \$100 April 2005 to December 2011

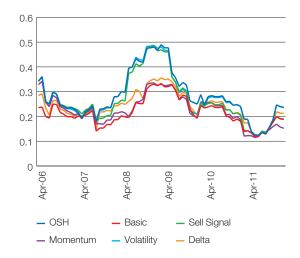


Growth of \$100 April 2005 to December 2011

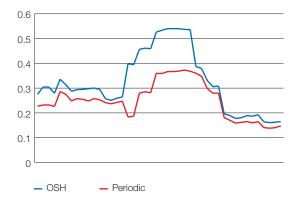








Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good excess returns from both constantly selling calls and executing buy-writes only after buy signals. Rolling of call options when delta is above pre-specified benchmark delta gives excellent excess returns.

QAN – Sample Period April 2005 to December 2011

Performance Measures

| | | | | | Delta |
|--------|--|---|--|---|--|
| -11.76 | 6.72 | 6.72 | 5.81 | 0.28 | 10.36 |
| 32.69 | 28.30 | 29.72 | 26.12 | 32.69 | 30.22 |
| -0.53 | -0.37 | -0.35 | -0.44 | -0.52 | -0.23 |
| -16.75 | -8.13 | -13.24 | -10.34 | -16.75 | -19.36 |
| 1 | 0.8908 | 0.97374 | 0.89799 | 0.99505 | 0.94973 |
| -45 | -40 | -40 | -40 | -45 | -40 |
| 15 | 15 | 15 | 14 | 15 | 18 |
| 45 | 56 | 51 | 55 | 45 | 55 |
| 55 | 44 | 49 | 45 | 55 | 45 |
| | 32.69 -0.53 -16.75 1 -45 15 45 | 32.69 28.30 -0.53 -0.37 -16.75 -8.13 1 0.8908 -45 -40 15 15 45 56 | 32.69 28.30 29.72 -0.53 -0.37 -0.35 -16.75 -8.13 -13.24 1 0.8908 0.97374 -45 -40 -40 15 15 15 45 56 51 | 32.69 28.30 29.72 26.12 -0.53 -0.37 -0.35 -0.44 -16.75 -8.13 -13.24 -10.34 1 0.8908 0.97374 0.89799 -45 -40 -40 -40 15 15 15 14 45 56 51 55 | 32.69 28.30 29.72 26.12 32.69 -0.53 -0.37 -0.35 -0.44 -0.52 -16.75 -8.13 -13.24 -10.34 -16.75 1 0.8908 0.97374 0.89799 0.99505 -45 -40 -40 -45 15 15 15 14 15 45 56 51 55 45 |

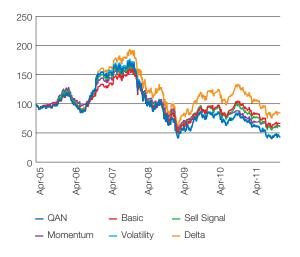
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | QAN | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 0.02 | 2.66 | |
| Annualised Standard Deviation | 24.76 | 20.95 | |
| Sharpe Ratio | -0.22 | -0.13 | |
| Maximum Drawdown | -44.42 | -31.39 | |
| Correlation with Stock | 1 | 0.96252 | |
| Min Monthly Return | -16 | -15 | |
| Max Monthly Return | 14 | 9 | |
| % Up Months | 52 | 55 | |
| % Down Months | 48 | 45 | |

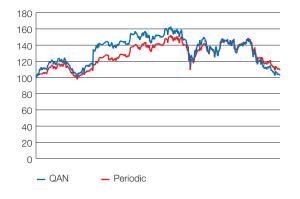
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

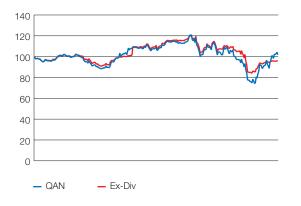
| | QAN | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | -23.80 | 10.72 | |
| Annualised Standard Deviation | 46.21 | 35.36 | |
| Sharpe Ratio | -0.63 | -0.52 | |
| Maximum Drawdown | -11.14 | -8.95 | |
| Correlation with Stock | 1 | 0.95838 | |
| Min Monthly Return | -30 | -23 | |
| Max Monthly Return | 20 | 11 | |
| % Up Months | 57 | 57 | |
| % Down Months | -30 | -23 | |

Growth of \$100 April 2005 to December 2011

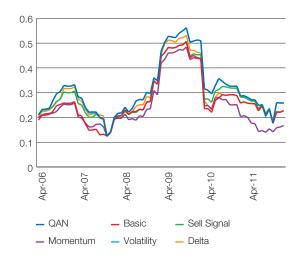


Growth of \$100 April 2005 to December 2011

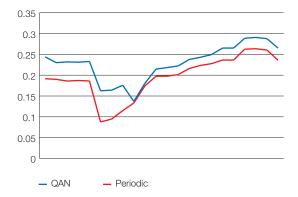








Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Very good excess returns from constantly selling calls. Buy-writes constructed after buy signals gives good excess returns. Excellent excess returns from rolling of call options dependent upon benchmark delta and execution of the ex-dividend strategy.

QBE – Sample Period April 2005 to December 2011

Performance Measures

| | QBE | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | -1.98 | 0.28 | 0.28 | 4.37 | -0.77 | 6.28 |
| Annualised Standard Deviation | 26.89 | 22.38 | 24.76 | 22.57 | 26.04 | 24.59 |
| Sharpe Ratio | -0.28 | -0.32 | -0.29 | -0.13 | -0.31 | -0.05 |
| Maximum Drawdown | -11.43 | -6.44 | -11.43 | -9.07 | -11.43 | -14.65 |
| Correlation with Stock | 1 | 0.97326 | 0.97914 | 0.93568 | 0.99992 | 0.98641 |
| Min Monthly Return | -23 | -22 | -23 | -22 | -23 | -22 |
| Max Monthly Return | 16 | 12 | 15 | 14 | 16 | 14 |
| % Up Months | 46 | 50 | 48 | 53 | 48 | 50 |
| % Down Months | 54 | 50 | 53 | 48 | 53 | 50 |
| | | | | | | |

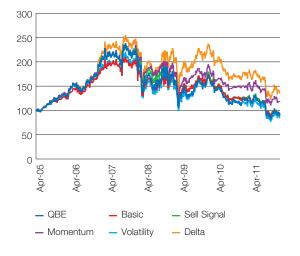
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | QBE | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -0.28 | -0.70 | |
| Annualised Standard Deviation | 23.30 | 18.61 | |
| Sharpe Ratio | -0.25 | -0.34 | |
| Maximum Drawdown | -73.40 | -62.58 | |
| Correlation with Stock | 1 | 0.97339 | |
| Min Monthly Return | -18 | -17 | |
| Max Monthly Return | 12 | 7 | |
| % Up Months | 49 | 55 | |
| % Down Months | 51 | 45 | |

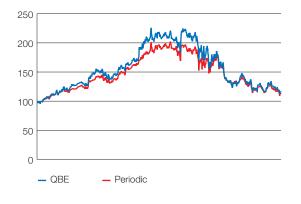
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | QBE | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 59.62 | -15.00 | |
| Annualised Standard Deviation | 23.75 | 12.14 | |
| Sharpe Ratio | 2.28 | 3.23 | |
| Maximum Drawdown | -22.55 | -14.32 | |
| Correlation with Stock | 1 | 0.84096 | |
| Min Monthly Return | -4 | -2 | |
| Max Monthly Return | 20 | 13 | |
| % Up Months | 89 | 89 | |
| % Down Months | 11 | 11 | |

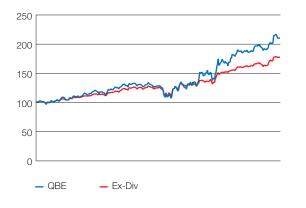
Growth of \$100 April 2005 to December 2011



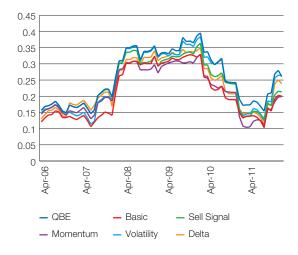
Growth of \$100 April 2005 to December 2011



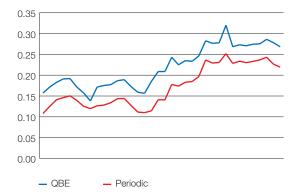
Growth of \$100 April 2005 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Best results from constantly selling calls dependent upon their moneyness. Constructing buy-writes after buy signals also generate some excess returns. Very good excess returns from rolling of call options based on benchmark delta.

RIO – Sample Period April 2005 to December 2011

Performance Measures

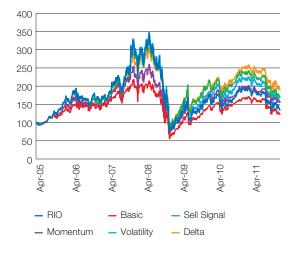
| | RIO | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | 5.73 | -1.46 | -1.46 | 2.34 | 2.14 | 5.13 |
| Annualised Standard Deviation | 37.47 | 29.68 | 35.37 | 30.65 | 36.34 | 32.42 |
| Sharpe Ratio | 0.01 | -0.04 | -0.03 | 0.09 | 0.07 | 0.17 |
| Maximum Drawdown | -31.99 | -10.81 | -31.99 | -14.24 | -31.99 | -26.87 |
| Correlation with Stock | 1 | 0.96592 | 0.97679 | 0.94244 | 0.98885 | 0.98632 |
| Min Monthly Return | -51 | -46 | -46 | -43 | -51 | -46 |
| Max Monthly Return | 28 | 14 | 28 | 14 | 28 | 24 |
| % Up Months | 54 | 61 | 54 | 58 | 54 | 60 |
| % Down Months | 46 | 39 | 46 | 43 | 46 | 40 |
| | | | | | | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

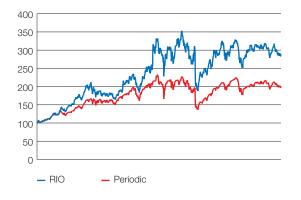
| | RIO | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 25.95 | -8.73 | |
| Annualised Standard Deviation | 31.07 | 19.87 | |
| Sharpe Ratio | 0.66 | 0.59 | |
| Maximum Drawdown | -38.78 | -37.45 | |
| Correlation with Stock | 1 | 0.91585 | |
| Min Monthly Return | -17 | -15 | |
| Max Monthly Return | 26 | 10 | |
| % Up Months | 60 | 67 | |
| % Down Months | 40 | 33 | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

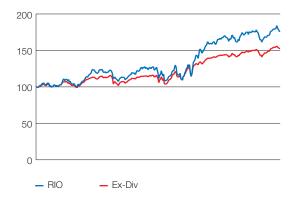
| | RIO | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 55.30 | -15.52 | |
| Annualised Standard Deviation | 29.41 | 17.26 | |
| Sharpe Ratio | 1.70 | 1.99 | |
| Maximum Drawdown | -20.15 | -14.72 | |
| Correlation with Stock | 1 | 0.96616 | |
| Min Monthly Return | -10 | -7 | |
| Max Monthly Return | 22 | 14 | |
| % Up Months | 75 | 88 | |
| % Down Months | 25 | 13 | |



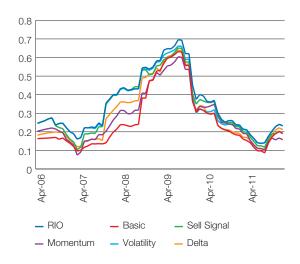
Growth of \$100 April 2005 to December 2011



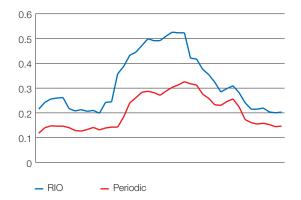
Growth of \$100 April 2005 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Constantly selling calls according to their moneyness gives good excess returns. Very good excess returns also generated from rolling of call options based on benchmark delta.

STO – Sample Period April 2005 to December 2011

Performance Measures

| | STO | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | 4.36 | 4.73 | 4.73 | 3.41 | 0.12 | 9.86 |
| Annualised Standard Deviation | 30.80 | 24.18 | 29.35 | 24.41 | 30.78 | 26.77 |
| Sharpe Ratio | -0.03 | 0.15 | 0.12 | 0.10 | -0.03 | 0.33 |
| Maximum Drawdown | -32.66 | -9.75 | -26.40 | -12.75 | -32.66 | -15.04 |
| Correlation with Stock | 1 | 0.95754 | 0.98825 | 0.96286 | 0.99342 | 0.97933 |
| Min Monthly Return | -35 | -32 | -35 | -32 | -35 | -32 |
| Max Monthly Return | 28 | 18 | 28 | 16 | 28 | 18 |
| % Up Months | 48 | 55 | 51 | 61 | 49 | 56 |
| % Down Months | 53 | 45 | 49 | 39 | 51 | 44 |
| | | | | | | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | STO | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -12.26 | 4.77 | |
| Annualised Standard Deviation | 34.76 | 26.41 | |
| Sharpe Ratio | -0.51 | -0.49 | |
| Maximum Drawdown | -77.38 | -62.59 | |
| Correlation with Stock | 1 | 0.95107 | |
| Min Monthly Return | -36 | -31 | |
| Max Monthly Return | 25 | 10 | |
| % Up Months | 44 | 59 | |
| % Down Months | 56 | 41 | |

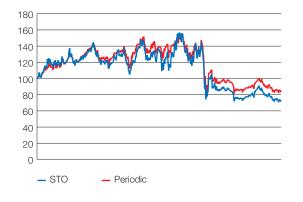
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | STO | Ex-Div | |
|-------------------------------|--------|--------|--|
| Annualised Return* | 30.62 | -16.40 | |
| Annualised Standard Deviation | 45.79 | 31.06 | |
| Sharpe Ratio | 0.55 | 0.28 | |
| Maximum Drawdown | -26.98 | -11.34 | |
| Correlation with Stock | 1 | 0.963 | |
| Min Monthly Return | -40 | -33 | |
| Max Monthly Return | 24 | 12 | |
| % Up Months | 75 | 75 | |
| % Down Months | 25 | 25 | |

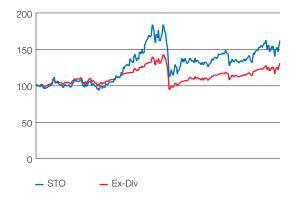
Growth of \$100 April 2005 to December 2011



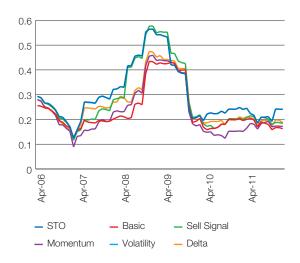
Growth of \$100 April 2005 to December 2011



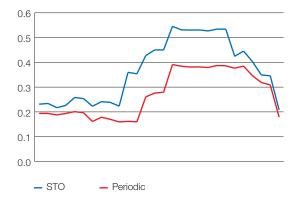
Growth of \$100 April 2005 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good excess returns from constantly sold calls and selling calls after sell signals. Buy-writes constructed after buy signals only also gives good excess returns. Excellent excess returns from rolling of call options based on benchmark delta.

SUN – Sample Period April 2005 to December 2011

Performance Measures

| | SUN | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | -13.00 | 7.62 | 7.62 | 8.26 | 0.77 | 7.89 |
| Annualised Standard Deviation | 25.02 | 22.14 | 22.43 | 19.63 | 24.91 | 22.68 |
| Sharpe Ratio | -0.74 | -0.49 | -0.48 | -0.52 | -0.71 | -0.46 |
| Maximum Drawdown | -8.28 | -6.97 | -7.95 | -5.03 | -8.28 | -6.57 |
| Correlation with Stock | 1 | 0.92361 | 0.96523 | 0.9109 | 0.99998 | 0.95206 |
| Min Monthly Return | -35 | -33 | -33 | -29 | -35 | -33 |
| Max Monthly Return | 13 | 12 | 13 | 12 | 13 | 12 |
| % Up Months | 13 | 12 | 13 | 12 | 13 | 12 |
| % Down Months | 58 | 41 | 48 | 43 | 55 | 43 |
| | | | | | | |

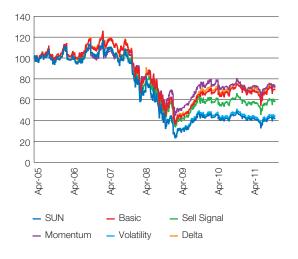
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | SUN | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -5.09 | 6.78 | |
| Annualised Standard Deviation | 18.16 | 17.54 | |
| Sharpe Ratio | -0.58 | -0.21 | |
| Maximum Drawdown | -28.06 | -23.47 | |
| Correlation with Stock | 1 | 0.98925 | |
| Min Monthly Return | -12 | -12 | |
| Max Monthly Return | 10 | 8 | |
| % Up Months | 45 | 61 | |
| % Down Months | 55 | 39 | |

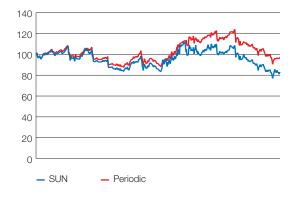
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | SUN | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 33.95 | -2.60 | |
| Annualised Standard Deviation | 34.53 | 23.61 | |
| Sharpe Ratio | 0.83 | 1.10 | |
| Maximum Drawdown | -19.41 | -14.15 | |
| Correlation with Stock | 1 | 0.98659 | |
| Min Monthly Return | -18 | -9 | |
| Max Monthly Return | 24 | 17 | |
| % Up Months | 55 | 55 | |
| % Down Months | 45 | 45 | |

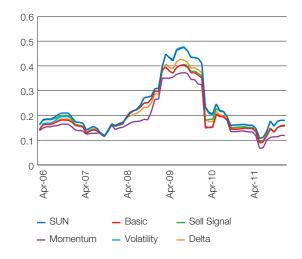
Growth of \$100 April 2005 to December 2011



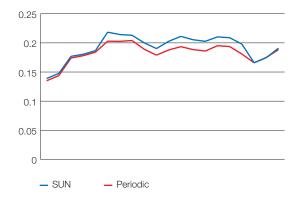
Growth of \$100 April 2005 to December 2011



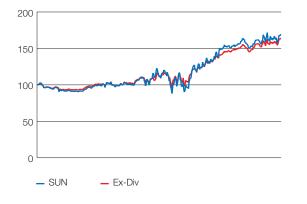
Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Growth of \$100 April 2005 to December 2011



Conclusion

Very good excess returns from constantly selling calls, improved by executing this dependent upon moneyness of the calls.

TAH – Sample Period April 2005 to December 2011

Performance Measures

| | TAH | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|--------|
| Annualised Return* | -26.16 | 4.52 | 4.52 | 8.41 | 0.46 | 5.48 |
| Annualised Standard Deviation | 30.09 | 28.55 | 28.83 | 27.48 | 29.99 | 28.83 |
| Sharpe Ratio | -1.05 | -0.95 | -0.94 | -0.84 | -1.04 | -0.91 |
| Maximum Drawdown | -4.59 | -3.53 | -3.66 | -3.69 | -4.59 | -4.68 |
| Correlation with Stock | 1 | 0.97189 | 0.97427 | 0.90642 | 0.9984 | 0.9793 |
| Min Monthly Return | -86 | -88 | -88 | -88 | -86 | -88 |
| Max Monthly Return | 14 | 11 | 11 | 10 | 14 | 10 |
| % Up Months | 40 | 45 | 45 | 53 | 41 | 45 |
| % Down Months | 60 | 55 | 55 | 48 | 59 | 55 |
| | | | | | | |

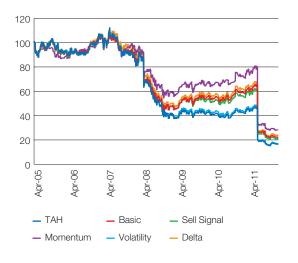
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | ТАН | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -6.76 | 2.60 | |
| Annualised Standard Deviation | 16.78 | 15.01 | |
| Sharpe Ratio | -0.73 | -0.64 | |
| Maximum Drawdown | -30.23 | -23.82 | |
| Correlation with Stock | 1 | 0.98543 | |
| Min Monthly Return | -10 | -10 | |
| Max Monthly Return | 10 | 6 | |
| % Up Months | 37 | 41 | |
| % Down Months | 63 | 59 | |

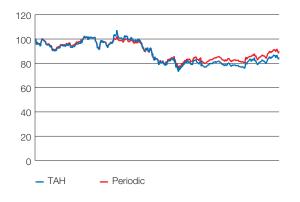
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | ТАН | Ex-Div | |
|-------------------------------|-------|---------|--|
| Annualised Return* | 26.80 | 8.34 | |
| Annualised Standard Deviation | 11.01 | 9.97 | |
| Sharpe Ratio | 1.94 | 2.98 | |
| Maximum Drawdown | -8.33 | -7.60 | |
| Correlation with Stock | 1 | 0.93496 | |
| Min Monthly Return | -5 | -5 | |
| Max Monthly Return | 8 | 7 | |
| % Up Months | 83 | 92 | |
| % Down Months | 17 | 8 | |

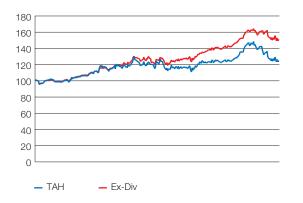
Growth of \$100 April 2005 to December 2011

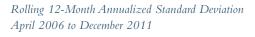


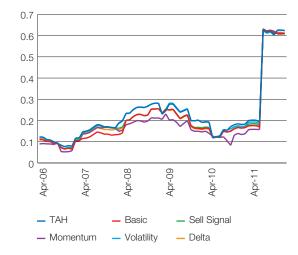
Growth of \$100 April 2005 to December 2011



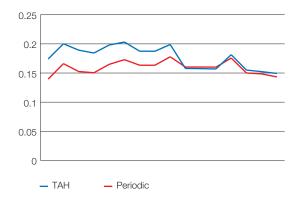
Growth of \$100 April 2005 to December 2011







Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good excess returns from constantly selling calls, especially when dependent upon moneyness of the options. Buy-writes executed after buy signals give some excess returns. Very good excess returns from buying stock and selling call before ex-dividend day.

TLS – Sample Period April 2005 to December 2011

Performance Measures

| | TLS | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|-------|---------|-------------|----------|------------|---------|
| Annualised Return* | -5.74 | 3.26 | 3.26 | 4.14 | 0.00 | 5.28 |
| Annualised Standard Deviation | 19.28 | 17.42 | 17.89 | 16.17 | 19.28 | 18.12 |
| Sharpe Ratio | -0.58 | -0.45 | -0.44 | -0.43 | -0.58 | -0.33 |
| Maximum Drawdown | -3.72 | -3.87 | -4.07 | -4.78 | -3.72 | -3.87 |
| Correlation with Stock | 1 | 0.98887 | 0.98989 | 0.96483 | 0.99938 | 0.99127 |
| Min Monthly Return | -16 | -16 | -16 | -16 | -16 | -16 |
| Max Monthly Return | 12 | 9 | 9 | 9 | 12 | 10 |
| % Up Months | 55 | 58 | 59 | 66 | 55 | 59 |
| % Down Months | 45 | 43 | 41 | 34 | 45 | 41 |
| | | | | | | |

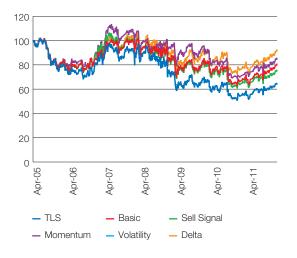
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | TLS | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -9.98 | 2.57 | |
| Annualised Standard Deviation | 19.02 | 17.80 | |
| Sharpe Ratio | -0.81 | -0.72 | |
| Maximum Drawdown | -60.18 | -52.89 | |
| Correlation with Stock | 1 | 0.98357 | |
| Min Monthly Return | -16 | -15 | |
| Max Monthly Return | 9 | 6 | |
| % Up Months | 52 | 55 | |
| % Down Months | 48 | 45 | |

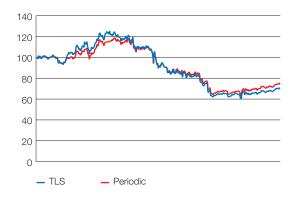
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | TLS | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 17.73 | 4.08 | |
| Annualised Standard Deviation | 14.43 | 11.01 | |
| Sharpe Ratio | 0.85 | 1.49 | |
| Maximum Drawdown | -10.61 | -8.08 | |
| Correlation with Stock | 1 | 0.92317 | |
| Min Monthly Return | -5 | -4 | |
| Max Monthly Return | 10 | 8 | |
| % Up Months | 67 | 75 | |
| % Down Months | 33 | 25 | |

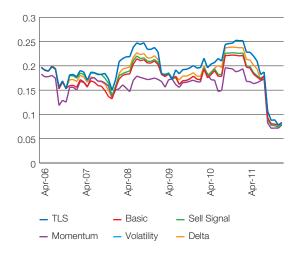
Growth of \$100 April 2005 to December 2011



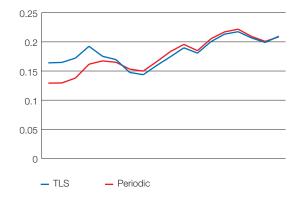
Growth of \$100 April 2005 to December 2011

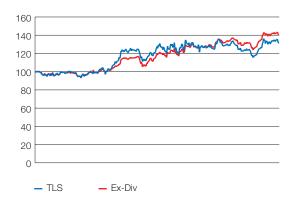


Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011





Conclusion

Some excess returns from constantly sold calls; better when this strategy is executed based on the moneyness of the options. Buy-writes constructed after buy signals give some excess returns. Very good excess returns obtained from rolling of call options when option is above its benchmark delta. Execution of ex-dividend strategy provides some excess returns.

TOL – Sample Period April 2005 to December 2011

Performance Measures

| | TOL | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | -16.04 | 2.23 | 2.23 | 6.11 | 0.14 | 6.46 |
| Annualised Standard Deviation | 34.31 | 29.94 | 31.54 | 29.00 | 34.31 | 32.24 |
| Sharpe Ratio | -0.63 | -0.64 | -0.61 | -0.53 | -0.62 | -0.47 |
| Maximum Drawdown | -14.67 | -7.62 | -14.67 | -7.59 | -14.67 | -10.01 |
| Correlation with Stock | 1 | 0.97505 | 0.97929 | 0.90923 | 1 | 0.99025 |
| Min Monthly Return | -47 | -47 | -47 | -47 | -47 | -47 |
| Max Monthly Return | 18 | 13 | 16 | 14 | 18 | 20 |
| % Up Months | 49 | 54 | 53 | 58 | 49 | 53 |
| % Down Months | 51 | 46 | 48 | 43 | 51 | 48 |

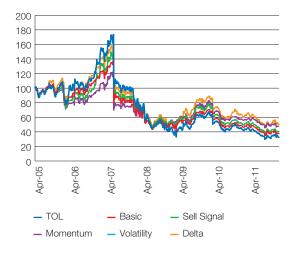
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | TOL | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 8.35 | -2.92 | |
| Annualised Standard Deviation | 28.43 | 24.28 | |
| Sharpe Ratio | 0.10 | 0.00 | |
| Maximum Drawdown | -39.56 | -33.87 | |
| Correlation with Stock | 1 | 0.97389 | |
| Min Monthly Return | -26 | -25 | |
| Max Monthly Return | 835 | 543 | |
| % Up Months | 59 | 63 | |
| % Down Months | 41 | 38 | |

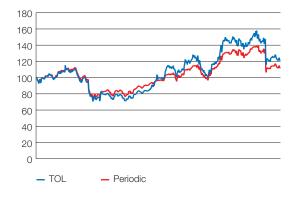
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | TOL | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 0.06 | 10.87 | |
| Annualised Standard Deviation | 31.57 | 26.07 | |
| Sharpe Ratio | -0.17 | 0.21 | |
| Maximum Drawdown | -18.53 | -14.65 | |
| Correlation with Stock | 1 | 0.86877 | |
| Min Monthly Return | -24 | -17 | |
| Max Monthly Return | 17 | 14 | |
| % Up Months | 46 | 54 | |
| % Down Months | 54 | 46 | |

Growth of \$100 April 2005 to December 2011



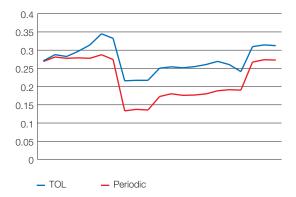
Growth of \$100 April 2005 to December 2011



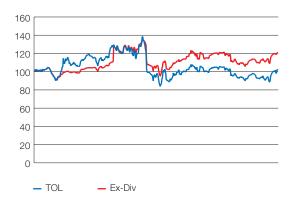
Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Growth of \$100 April 2005 to December 2011



Conclusion

Constantly selling ATM or OTM calls based on their respective moneyness provides good excess returns. Excess returns also obtained from rolling of call options based on option delta. Very good excess returns from execution of the ex-dividend strategy.

WBC – Sample Period April 2005 to December 2011

Performance Measures

| | WBC | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|-------|---------|-------------|----------|------------|---------|
| Annualised Return* | 0.68 | 1.39 | 1.39 | 0.70 | -0.57 | 3.14 |
| Annualised Standard Deviation | 22.28 | 19.19 | 20.32 | 18.03 | 21.41 | 20.24 |
| Sharpe Ratio | -0.21 | -0.18 | -0.17 | -0.22 | -0.25 | -0.08 |
| Maximum Drawdown | -7.16 | -5.80 | -7.16 | -6.45 | -7.16 | -7.91 |
| Correlation with Stock | 1 | 0.97183 | 0.97772 | 0.94102 | 0.99995 | 0.98668 |
| Min Monthly Return | -17 | -16 | -17 | -16 | -17 | -16 |
| Max Monthly Return | 68 | 207 | 207 | 138 | 11 | 382 |
| % Up Months | 58 | 59 | 59 | 58 | 58 | 58 |
| % Down Months | 43 | 41 | 41 | 43 | 43 | 43 |
| 70 Down Wont 13 | -10 | | | -10 | 40 | 40 |

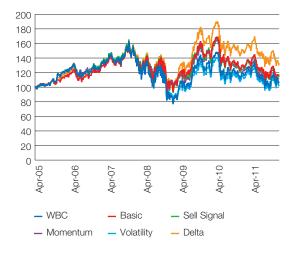
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | WBC | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -3.25 | 0.31 | |
| Annualised Standard Deviation | 21.14 | 18.95 | |
| Sharpe Ratio | -0.41 | -0.44 | |
| Maximum Drawdown | -43.08 | -38.18 | |
| Correlation with Stock | 1 | 0.98702 | |
| Min Monthly Return | -18 | -18 | |
| Max Monthly Return | 10 | 7 | |
| % Up Months | 52 | 57 | |
| % Down Months | 48 | 43 | |

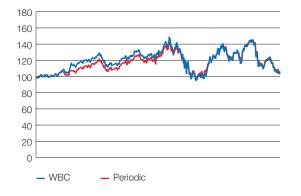
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | WBC | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | -41.47 | 18.63 | |
| Annualised Standard Deviation | 31.13 | 32.01 | |
| Sharpe Ratio | -1.51 | -0.88 | |
| Maximum Drawdown | -2.60 | -3.21 | |
| Correlation with Stock | 1 | 0.98862 | |
| Min Monthly Return | -26 | -22 | |
| Max Monthly Return | 13 | 18 | |
| % Up Months | 30 | 40 | |
| % Down Months | 70 | 60 | |

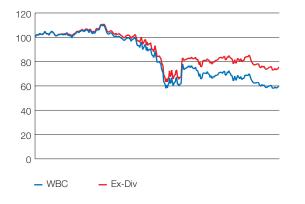
Growth of \$100 April 2005 to December 2011



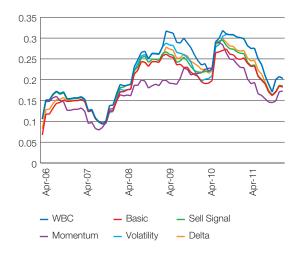
Growth of \$100 April 2005 to December 2011



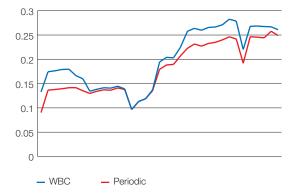
Growth of \$100 April 2005 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Excess returns generated from constantly selling calls. Buy-writes executed after buy signals also gives some excess returns. Good excess returns from rolling of call options based on option delta. Excellent excess returns earned from buying stock and selling of call before the ex-dividend day.

WDC – Sample Period April 2005 to December 2011

Performance Measures

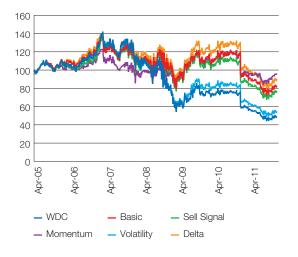
| WDC | Basic | Sell Signal | Momentum | Volatility | Delta |
|--------|---|--|--|--|---|
| -10.62 | 7.86 | 7.86 | 10.26 | 1.59 | 9.10 |
| 19.88 | 17.14 | 17.81 | 15.02 | 19.30 | 17.62 |
| -0.81 | -0.48 | -0.46 | -0.39 | -0.75 | -0.39 |
| -7.92 | -7.25 | -7.92 | -6.53 | -7.92 | -7.25 |
| 1 | 0.96968 | 0.97814 | 0.92617 | 0.99029 | 0.984 |
| -24 | -23 | -23 | -20 | -24 | -23 |
| 11 | 9 | 9 | 9 | 11 | 9 |
| 46 | 54 | 51 | 59 | 48 | 54 |
| 54 | 46 | 49 | 41 | 53 | 46 |
| | -10.62 19.88 -0.81 -7.92 1 -24 11 46 | -10.62 7.86 19.88 17.14 -0.81 -0.48 -7.92 -7.25 1 0.96968 -24 -23 11 9 46 54 | -10.62 7.86 7.86 19.88 17.14 17.81 -0.81 -0.48 -0.46 -7.92 -7.25 -7.92 1 0.96968 0.97814 -24 -23 -23 11 9 9 46 54 51 | -10.627.867.8610.2619.8817.1417.8115.02-0.81-0.48-0.46-0.39-7.92-7.25-7.92-6.5310.969680.978140.92617-24-23-23-201199946545159 | -10.627.867.8610.261.5919.8817.1417.8115.0219.30-0.81-0.48-0.46-0.39-0.75-7.92-7.25-7.92-6.53-7.9210.969680.978140.926170.99029-24-23-23-20-2411999114654515948 |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

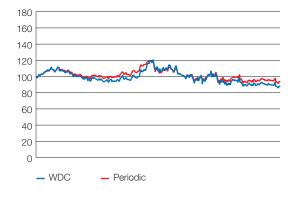
| | WDC | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | -0.98 | 2.31 | |
| Annualised Standard Deviation | 15.71 | 13.53 | |
| Sharpe Ratio | -0.41 | -0.30 | |
| Maximum Drawdown | -23.14 | -17.57 | |
| Correlation with Stock | 1 | 0.96671 | |
| Min Monthly Return | -12 | -12 | |
| Max Monthly Return | 8 | 7 | |
| % Up Months | 44 | 58 | |
| % Down Months | 56 | 42 | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

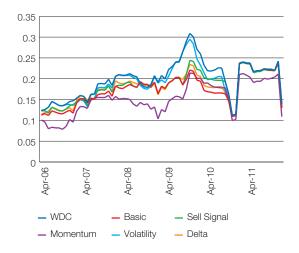
| | WDC | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 7.23 | 7.61 | |
| Annualised Standard Deviation | 20.27 | 15.66 | |
| Sharpe Ratio | 0.09 | 0.60 | |
| Maximum Drawdown | -11.08 | -9.98 | |
| Correlation with Stock | 1 | 0.95159 | |
| Min Monthly Return | -13 | -7 | |
| Max Monthly Return | 14 | 10 | |
| % Up Months | 54 | 62 | |
| % Down Months | 46 | 38 | |



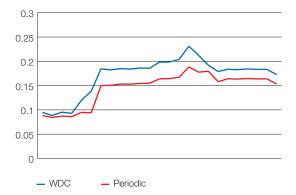
Growth of \$100 April 2005 to December 2011



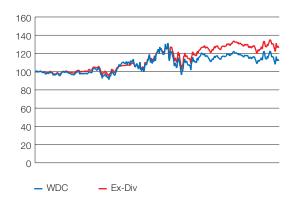
Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Growth of \$100 April 2005 to December 2011



Conclusion

Very good excess returns from constantly sold calls; better when dependent upon moneyness of the options. Buy-writes constructed after buy signals give some excess returns. Excellent excess returns from rolling of call options based on option delta. Exdividend strategy provides good excess returns.

WES – Sample Period April 2005 to December 2011

Performance Measures

| Volatility | Delta |
|------------|----------------|
| -0.53 | 5.98 |
| 25.47 | 22.29 |
| -0.34 | -0.09 |
| -13.90 | -10.11 |
| 0.99317 | 0.96372 |
| -28 | -26 |
| 19 | 15 |
| 53 | 59 |
| 48 | 41 |
| - 1 | 28 19 53 |

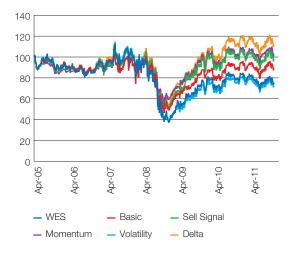
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | WES | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 3.62 | -2.97 | |
| Annualised Standard Deviation | 23.62 | 17.57 | |
| Sharpe Ratio | -0.08 | -0.27 | |
| Maximum Drawdown | -24.04 | -26.94 | |
| Correlation with Stock | 1 | 0.92425 | |
| Min Monthly Return | -14 | -13 | |
| Max Monthly Return | 18 | 8 | |
| % Up Months | 53 | 53 | |
| % Down Months | 48 | 48 | |

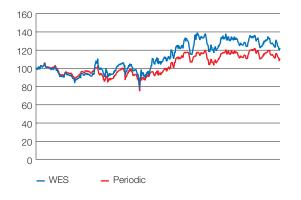
*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | WES | Ex-Div | |
|-------------------------------|-------|---------|--|
| Annualised Return* | 5.78 | 8.86 | |
| Annualised Standard Deviation | 22.33 | 17.48 | |
| Sharpe Ratio | 0.02 | 0.53 | |
| Maximum Drawdown | -6.53 | -6.11 | |
| Correlation with Stock | 1 | 0.98537 | |
| Min Monthly Return | -20 | -16 | |
| Max Monthly Return | 10 | 9 | |
| % Up Months | 58 | 75 | |
| % Down Months | 42 | 25 | |

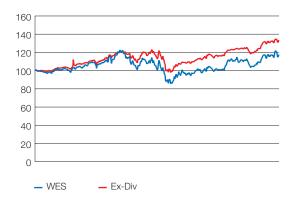
Growth of \$100 April 2005 to December 2011



Growth of \$100 April 2005 to December 2011



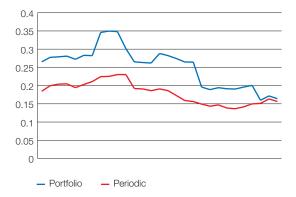
Growth of \$100 April 2005 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Best results from constantly sold calls according to moneyness of the options. Excess returns also gained from constantly selling calls, or selling calls after a sell signal. Buying the stock and selling the call based on a buy signal generates excess returns. Very good excess returns from rolling of call options based on option delta. Good excess returns earned from buying stock and selling of call before the ex-dividend day.

WOW - Sample Period April 2005 to December 2011

Performance Measures

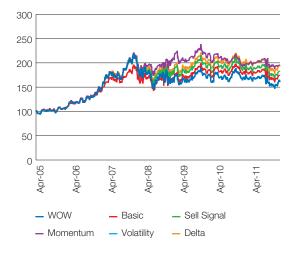
| | wow | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | 7.74 | 1.25 | 1.25 | 2.94 | 0.08 | 2.78 |
| Annualised Standard Deviation | 17.43 | 14.83 | 16.69 | 14.69 | 17.43 | 15.48 |
| Sharpe Ratio | 0.13 | 0.24 | 0.21 | 0.36 | 0.14 | 0.33 |
| Maximum Drawdown | -13.81 | -8.94 | -13.81 | -12.00 | -13.81 | -11.34 |
| Correlation with Stock | 1 | 0.94474 | 0.96995 | 0.92108 | 0.99273 | 0.97103 |
| Min Monthly Return | -17 | -15 | -17 | -16 | -17 | -15 |
| Max Monthly Return | 14 | 9 | 14 | 12 | 14 | 11 |
| % Up Months | 51 | 55 | 53 | 59 | 51 | 55 |
| % Down Months | 49 | 45 | 48 | 41 | 49 | 45 |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

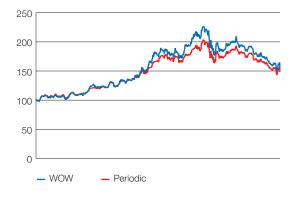
| | wow | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 8.05 | -1.31 | |
| Annualised Standard Deviation | 16.79 | 13.86 | |
| Sharpe Ratio | 0.16 | 0.09 | |
| Maximum Drawdown | -38.22 | -32.19 | |
| Correlation with Stock | 1 | 0.97577 | |
| Min Monthly Return | -13 | -12 | |
| Max Monthly Return | 11 | 6 | |
| % Up Months | 46 | 46 | |
| % Down Months | 54 | 54 | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

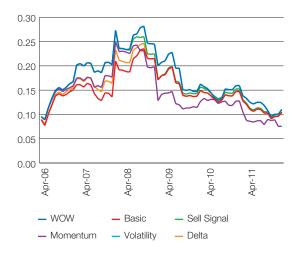
| | wow | Ex-Div | |
|-------------------------------|-------|--------|--|
| Annualised Return* | 20.01 | 5.72 | |
| Annualised Standard Deviation | 12.46 | 11.15 | |
| Sharpe Ratio | 1.17 | 1.82 | |
| Maximum Drawdown | -9.35 | -8.94 | |
| Correlation with Stock | 1 | 0.9737 | |
| Min Monthly Return | -5 | -3 | |
| Max Monthly Return | 9 | 9 | |
| % Up Months | 75 | 75 | |
| % Down Months | 25 | 25 | |



Growth of \$100 April 2005 to December 2011



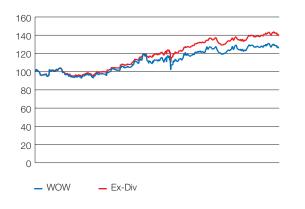
Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Growth of \$100 April 2005 to December 2011



Conclusion

Some excess returns from constantly selling calls; better when this strategy is executed according to the moneyness of the options and rolling of call options based on option delta. Good excess returns earned from executing the ex-dividend strategy.

WPL – Sample Period April 2005 to December 2011

Performance Measures

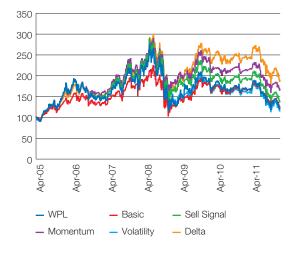
| | WPL | Basic | Sell Signal | Momentum | Volatility | Delta |
|-------------------------------|--------|---------|-------------|----------|------------|---------|
| Annualised Return* | 4.20 | 0.13 | 0.13 | 4.70 | -0.66 | 6.24 |
| Annualised Standard Deviation | 29.77 | 23.47 | 28.07 | 24.81 | 29.39 | 25.96 |
| Sharpe Ratio | -0.04 | -0.05 | -0.04 | 0.14 | -0.06 | 0.19 |
| Maximum Drawdown | -18.18 | -10.55 | -18.18 | -14.12 | -18.18 | -17.95 |
| Correlation with Stock | 1 | 0.98218 | 0.99281 | 0.93975 | 0.99997 | 0.98535 |
| Min Monthly Return | -23 | -21 | -23 | -22 | -23 | -21 |
| Max Monthly Return | 21 | 13 | 21 | 15 | 21 | 17 |
| % Up Months | 51 | 56 | 53 | 60 | 51 | 59 |
| % Down Months | 49 | 44 | 48 | 40 | 49 | 41 |
| % Down Months | 49 | 44 | 48 | 40 | 49 | 41 |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

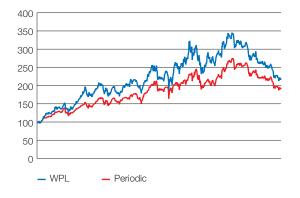
| | WPL | Periodic | |
|-------------------------------|--------|----------|--|
| Annualised Return* | 13.56 | -3.93 | |
| Annualised Standard Deviation | 30.72 | 23.59 | |
| Sharpe Ratio | 0.26 | 0.18 | |
| Maximum Drawdown | -38.45 | -28.69 | |
| Correlation with Stock | 1 | 0.95602 | |
| Min Monthly Return | -25 | -22 | |
| Max Monthly Return | 16 | 9 | |
| % Up Months | 58 | 62 | |
| % Down Months | 42 | 38 | |

*The return for the stock is the annualised return; returns for the strategies are the annualised excess returns (difference between strategies and stock returns)

| | WPL | Ex-Div | |
|-------------------------------|--------|---------|--|
| Annualised Return* | 33.08 | -13.28 | |
| Annualised Standard Deviation | 45.20 | 33.63 | |
| Sharpe Ratio | 0.61 | 0.43 | |
| Maximum Drawdown | -26.45 | -11.12 | |
| Correlation with Stock | 1 | 0.97555 | |
| Min Monthly Return | -46 | -38 | |
| Max Monthly Return | 23 | 11 | |
| % Up Months | 82 | 91 | |
| % Down Months | 18 | 9 | |



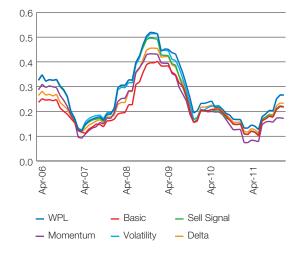
Growth of \$100 April 2005 to December 2011



Growth of \$100 April 2005 to December 2011







Rolling 12-Month Annualized Standard Deviation April 2006 to December 2011



Conclusion

Good excess returns from constantly selling calls dependent upon moneyness of the options. Little value added from constantly selling calls or executing this after sell signals. Rolling of call options based on option delta gives very good excess returns.



Notes



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