

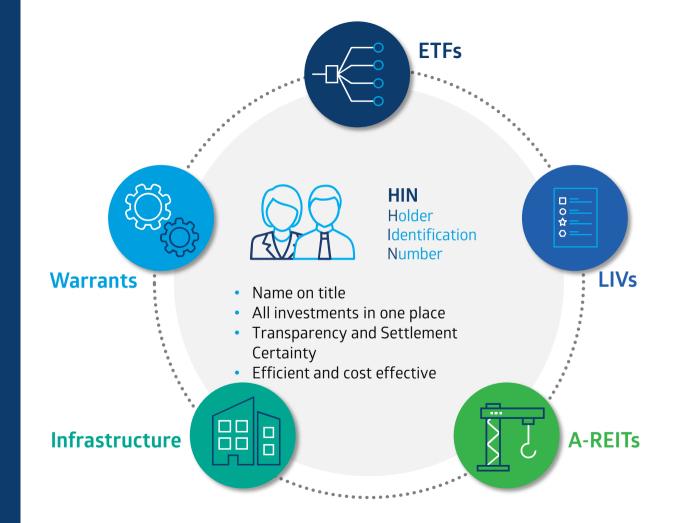
Disclaimer

Information provided here is for educational purposes and does not constitute financial product advice. You should obtain independent advice from an Australian financial services licensee before making any financial decisions. ASX Limited ABN 98 008 624 691 and its related bodies corporate ("ASX") does not give any warranty or representation as to the accuracy, reliability or completeness of the information in this report. To the extent permitted by law, ASX and its employees, officers and contractors shall not be liable for any loss or damage arising in any way (including by way of negligence) from or in connection with any information provided or omitted or from any one acting or refraining to act in reliance on this information.

© Copyright 2025 ASX Operations Pty Limited ABN 42 004 523 782. All rights reserved 2025.



ASX Investment
Products –
access over
700 products
across key
asset classes

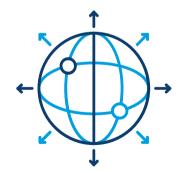


Agenda

- > The state of investing here in Australia
- > Setting SMART investment goals
- > Understanding asset allocation
- > Compounding your wealth
- > Periodic review and rebalance
- > Education









How has the investing landscape changed here in Australia?







Investors are becoming more and more confident and engaged in their investing decisions

- 1. Readiness of information related to investing
- 2. Competition in the brokerage space
- 3. The increased usage of ETFs



10.2M AUSTRALIANS HOLD INVESTMENTS, WITH 7.7M HELD ON-EXCHANGE



CURRENT INVESTORS

10.2M



AVERAGE AGE

47

9% NEXT GENERATION

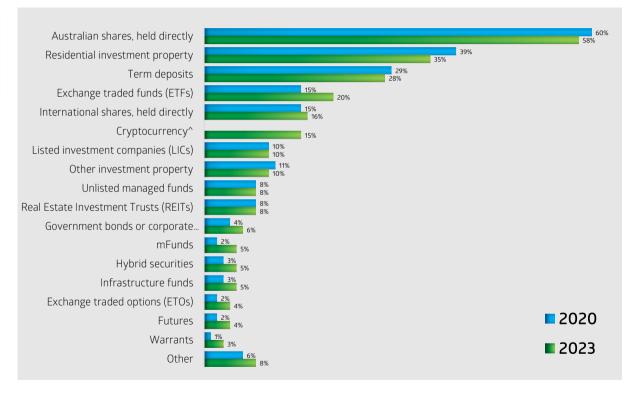
49% WEALTH ACCUMULATORS

23% PRE-RETIREES

20% RETIREES

58%





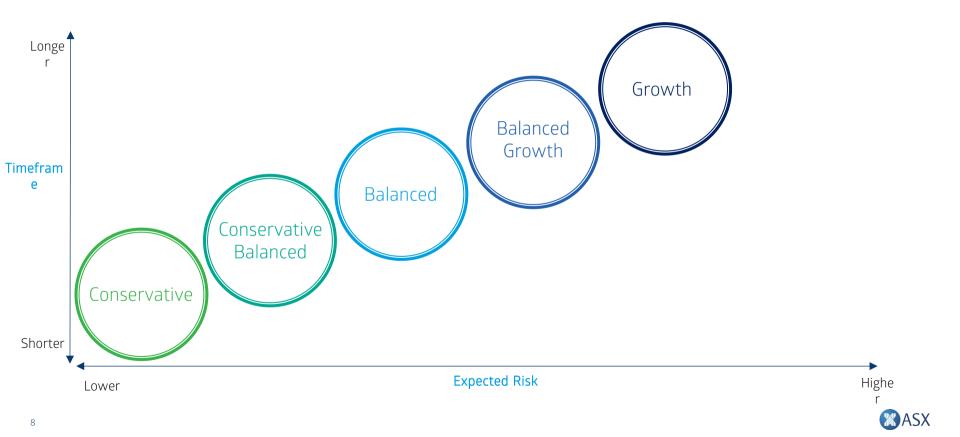


1. Setting SMART investment goals





Align your goals with the timeline you have set for yourself!



What are the different types of asset classes?

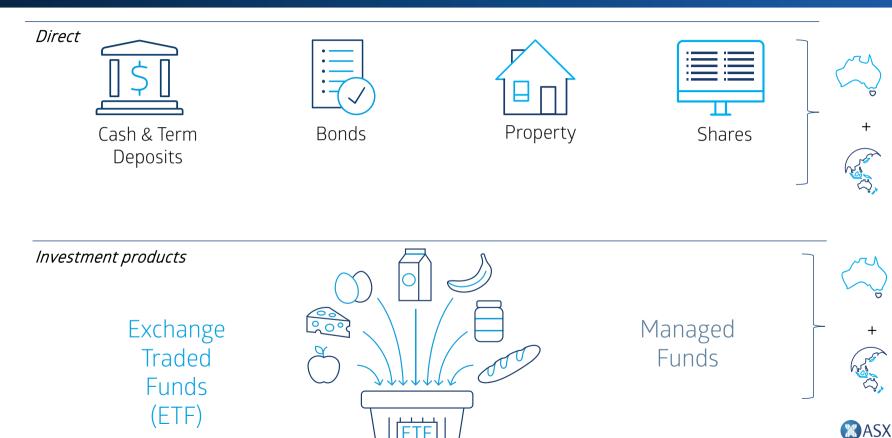






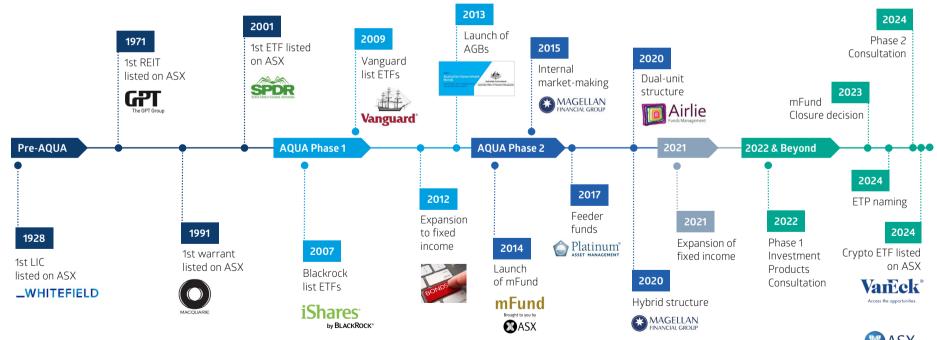
ASX Investor Day - May 2023

What are the different ways to access various asset classes?

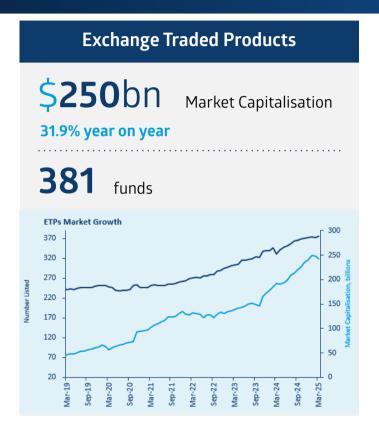


Nearing a century of evolution amongst ASX Investment Products

- ASX has worked closely with issuers and regulators to achieve a track record of supporting new product innovations, in line with the Vision for the business
- · New technologies and structural change in the wealth management industry will drive future expansion



Growth across ETPs and LIVs







ETF market growth since inception

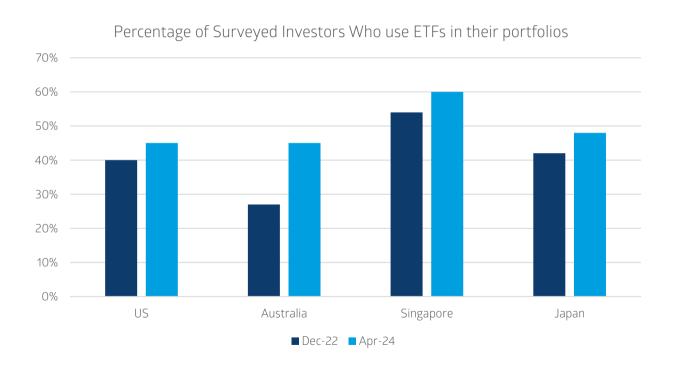




ETPs statistics	Apr 25	% change YOY
12 month avg transactions per month	1.05m	57%
12 month avg value traded per month (\$b)	13	36%



ETF usage amongst individual users has increased

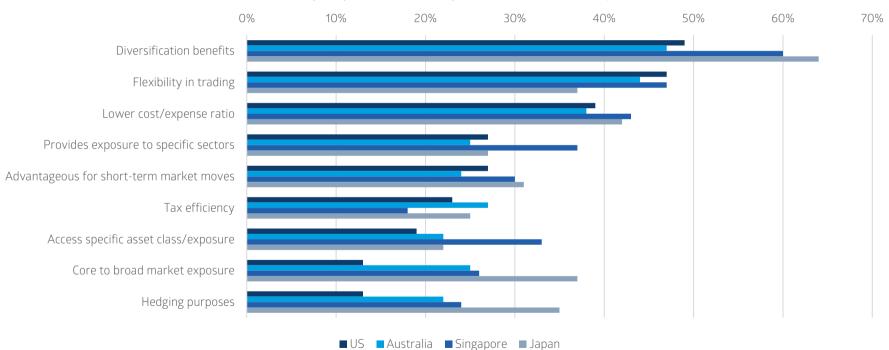


- Usage of ETFs have increased across all four countries
- Australia represents the biggest increase in ETF uptake, from 27% to 45%
- Total increase of 18%!



Why do investors choose ETFs?







Key considerations for choosing between different investment products



Investment Objective

Does the fund's objectives align with the outcome you are seeking to achieve?



Disclosure

What information does the fund manager provide about number of holdings, concentration in particular sectors, companies or geographies, how does this compare to the benchmark?



Risk

Does the fund match your risk tolerance – investment strategy, liquidity, pricing risk, currency risk, regulatory changes



Access

Flexibility entering and exiting, any minimum investments

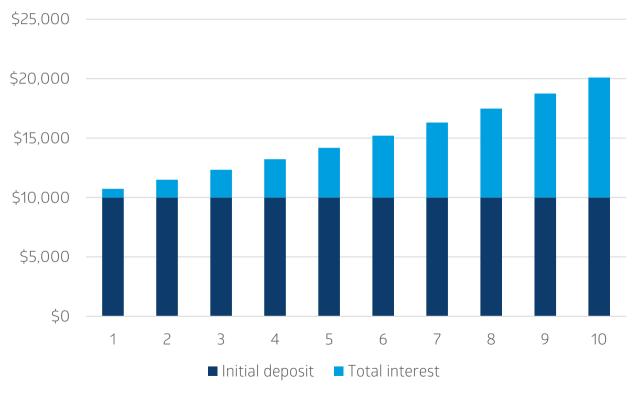


Cost

Cost to access, management costs and performance fees



Setting aside an initial deposit for investing



Initial deposit: \$10,000 Time horizon: 10 years

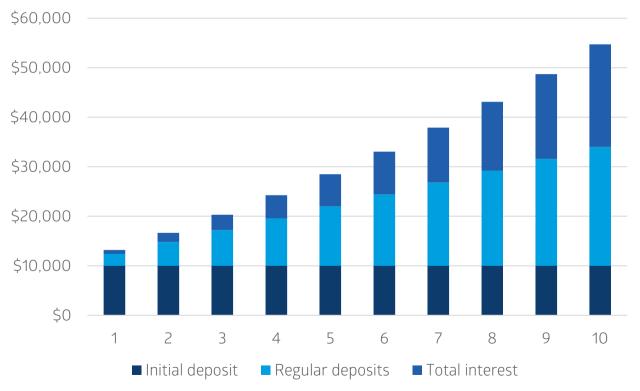
Return: 7% p.a.

Total interest received

5 years: \$4,176 10 years: \$10,097



...but what happens when we start making monthly contributions?



Initial deposit: \$10,000 Time horizon: 10 years

Return: 7% p.a.

Monthly contribution: \$200

Total interest received

5 years: \$6,495 10 years: \$20,714



Periodic rebalancing is important to ensure investors keep within their established asset class mix

Portfolio rebalanced every year over 5 years



Risk level remains stable

Portfolio **never** rebalanced over 5 years



Increasing risk level



Key takeaways



- > Set SMART goals
- > Determine the risk you are willing to take
- Make investment selections
- Periodic review and rebalance
- > ETFs make it easy to create a diversified portfolio!
- > Education

If you need any advice in relation to constructing a portfolio, we recommend you speak to a financial adviser.



ASX on-demand

Website asx.com.au

ASX on-demand

ASX hosts podcasts, webcasts and provides recordings that cover a range of topics, to be viewed at your convenience.

INVESTMENT TOOLS AND RESOURCES / ASX ON-DEMAND ▼

Market Insights

Featured Fidelity: Asia Pulse - Opportunities and risks in a shifting landscape

January 2025

Will China's stimulus measures truly drive growth, or will geopolitical tensions with Trump disrupt progress? Join Gary Monaghan as he explores the key indicators to watch across the region. Gary will assess whether India's expectations need a reset after a tough quarter for earnings, and evaluate ASEAN's investment potential as tourism rebounds and politics stabilise. Additionally, Gary will examine if current valuations across the region reflect economic reality, providing key takeaways and areas of opportunity for investors.







