Opening Address
Rick Holliday-Smith
Chairman
Financial Results FY14

- **Profit after tax**: $383.2 million
- **Total FY14 dividend**: 178.1 cents per share
- **Capital expenditure**: $43.2 million
- **Revenues**: $658.3 million (growth in all major revenue categories)
- **Expenses**: $153.6 million (increase in staff to support business initiatives)

**Progress in positioning ASX in changing global market**
- Backed by strong capital position and AA- long-term S&P credit rating
- Infrastructure investments and greater regulatory clarity

Revenues and expenses as per the Group segment reporting (excludes interest, and depreciation and amortisation)
ASX’s Achievements

- Code of Practice
- US & EU regulatory relief
- Transparency
- Collateral management
- Centre Point
- Innovation & savings
- Customer command centre
- Long-term credit rating
- Global relevance
- Meeting highest standards
- T+2
- Efficiency
- OTC & client clearing
- Systemic stability
- Renminbi settlement
- mFund
- ASX Evolve
- Efficiency
- Market growth & quality
AGM Address

Elmer Funke Kupper
Managing Director and CEO
Priorities as a Leading Multi-Asset Class Exchange

- Global leader in A$ and NZ$ markets
- World-class, globally connected infrastructure
- Outstanding customer experience
- Regulations that support investors and growth
- Employer of choice in financial markets
Business Performance FY14

- **Listings and Issuer Services**: $154.9m, 10.9%
- **Cash Market**: $117.3m, 2.3%
- **Derivatives and OTC Markets**: $207.7m, 5.2%
- **Information Services**: $68.8m, 11.4%
- **Technical Services**: $52.9m, 6.2%
- **Austraclear**: $41.1m, 6.4%
Top 10 IPOs in FY14
Cash Market Highlights

Activity

Revenue $117.3 million, up 2.3%
Equities trading, clearing and settlement revenues all grew
Total on-market value traded per day rose 4.3%
On-market trading market share 91%

Focus areas

Continued innovation in execution services:
Centre Point

Code of Practice delivering benefits to industry and investors:
Customer input
T+2 settlement
Transparent and competitive pricing
## Business Performance FY14

<table>
<thead>
<tr>
<th>Service</th>
<th>Revenue</th>
<th>Increase (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Listings and Issuer Services</td>
<td>$154.9m</td>
<td>10.9%</td>
</tr>
<tr>
<td>Cash Market</td>
<td>$117.3m</td>
<td>2.3%</td>
</tr>
<tr>
<td>Derivatives and OTC Markets</td>
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</tr>
<tr>
<td>Austraclear</td>
<td>$41.1m</td>
<td>6.4%</td>
</tr>
</tbody>
</table>
Building a Globally Competitive Derivatives Market

**Regulation**
- US and EU recognition
- Location requirement certainty
- Competitiveness of Australia

**Balance sheet**
- Highest global capital standards
- AA- long-term credit rating
- Business model to invest

**Market infrastructure**
- Full suite of post-trade and risk management services
- Efficiencies for intermediaries and investors
- Converging futures and OTC

**Customer alignment**
- Advisory committees
- 24/6 service
- Lower fees and higher growth incentives
ASX Ofer to Invest in Yieldbroker

49% $65 million

ASX proposal to acquire 49% shareholding in Yieldbroker for $65 million
Non-controlling stake, Yieldbroker to remain independently managed, ASX to have two board seats
Partnership brings together exchange-traded and OTC debt and interest rate derivatives markets
New services and efficiencies for customers
Deliver next generation of Australia’s financial market trading infrastructure
## Business Performance FY14

<table>
<thead>
<tr>
<th>Service</th>
<th>Revenue</th>
<th>Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Listings and Issuer Services</td>
<td>$154.9m</td>
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<tr>
<td>Cash Market</td>
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<tr>
<td>Austraclear</td>
<td>$41.1m</td>
<td>6.4%</td>
</tr>
</tbody>
</table>
Capital Expenditure ($M)

- **FY10**: 27.6
- **FY11**: 50.2
- **FY12**: 39.1
- **FY13**: 38.9
- **FY14**: 43.2

- **Normal**
- **Data Centre**
- **Post-Trade**
Trading Update – FY15 to 17 September 2014

Total Capital Raised ($bn)

- YTD 2014*: 9.1
- YTD 2015*: 10.1

Cash Market Average Daily Value ($bn)

- YTD 2014: 4.0
- YTD 2015: 3.9

ASX 24 Average Daily Contracts (’000)

- YTD 2014: 475
- YTD 2015: 471

* from 1 July to 31 August
ASX’s Achievements

Code of Practice
US & EU regulatory relief
Customer command centre

Transparency
Collateral management
Connectivity to other centres

Centre Point
Long-term credit rating

Global relevance
Meeting highest standards
Market growth & quality

T+2
client choice & control
OTC & client clearing

Systemic stability
Renminbi settlement
Efficiency
ASX Evolve

mFund
Formal Business
Rick Holliday-Smith
Chairman
Agenda Item 1

ASX Financial Report
Agenda Item 2

Agenda Item 3

Election of Directors
Agenda Item 3(a)

Re-election of Director

Mr Peter Warne
Independent Non-executive Director
Item 3(a) - Re-election of Mr Peter Warne

Proxy and Direct Votes (Combined)

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<thead>
<tr>
<th></th>
<th>For</th>
<th>Against</th>
<th>Open</th>
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</thead>
<tbody>
<tr>
<td>Votes</td>
<td>78,769,271</td>
<td>20,661,788</td>
<td>2,248,065</td>
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<tr>
<td>%</td>
<td>77.47%</td>
<td>20.32%</td>
<td>2.21%</td>
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</table>

Percentage voting numbers rounded to two decimal places
Agenda Item 3(b)

Election of Director

Mr Dominic Stevens
Independent Non-executive Director
**Item 3(b) - Election of Mr Dominic Stevens**

Proxy and Direct Votes (Combined)

<table>
<thead>
<tr>
<th></th>
<th>For</th>
<th>Against</th>
<th>Open</th>
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</thead>
<tbody>
<tr>
<td>Votes</td>
<td>98,655,550</td>
<td>2,390,599</td>
<td>2,244,462</td>
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<tr>
<td>%</td>
<td>95.51%</td>
<td>2.32%</td>
<td>2.17%</td>
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</tbody>
</table>

Percentage voting numbers rounded to two decimal places
Agenda Item 3(c)

Election of Director
Mr Damian Roche
Independent Non-executive Director
## Item 3(c) - Election of Mr Damian Roche

### Proxy and Direct Votes (Combined)

<table>
<thead>
<tr>
<th></th>
<th>For</th>
<th>Against</th>
<th>Open</th>
</tr>
</thead>
<tbody>
<tr>
<td>Votes</td>
<td>100,808,124</td>
<td>142,115</td>
<td>2,245,512</td>
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<tr>
<td>Percentage</td>
<td>97.69%</td>
<td>0.14%</td>
<td>2.17%</td>
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</tbody>
</table>

Percentage voting numbers rounded to two decimal places.
Agenda Item 4

Remuneration Report
## Item 4 – Remuneration Report

### Proxy and Direct Votes (Combined)

<table>
<thead>
<tr>
<th></th>
<th>For</th>
<th>Against</th>
<th>Open</th>
</tr>
</thead>
<tbody>
<tr>
<td>Votes</td>
<td>99,337,705</td>
<td>1,276,038</td>
<td>2,211,867</td>
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<tr>
<td>Percent</td>
<td>96.61%</td>
<td>1.24%</td>
<td>2.15%</td>
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</table>

Percentage voting numbers rounded to two decimal places
Agenda Item 5

Grant of Performance Rights to Managing Director and CEO
### Item 5 - Grant of Performance Rights

**Proxy and Direct Votes (Combined)**

<table>
<thead>
<tr>
<th></th>
<th>For</th>
<th>Against</th>
<th>Open</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vote</td>
<td>97,719,363</td>
<td>1,833,327</td>
<td>2,183,709</td>
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<tr>
<td></td>
<td>96.05%</td>
<td>1.80%</td>
<td>2.15%</td>
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</table>

Percentage voting numbers rounded to two decimal places
Please complete and submit your voting card