Industrea Limited is headquartered in Queensland, Australia comprising a group of companies involved in the provision of mining products and services, with diversified revenue streams arising from asset management and engineering services.

The group’s products and services are sold on a wide geographical footprint that includes USA, South Africa, Russia, Indonesia and Papua New Guinea with offices in five Australian locations, Santiago in Chile, South America and Beijing in China. The customers based in these areas include BHP, Anglo American, Rio Tinto, BMA, Barrick, Xstrata, Vale and the major Chinese mining clients including Jincheng, Shanxi Coal and Shenhua Energy group.

Industrea is constantly expanding its range of products and services to suit its client’s needs. The Company also distributes a select range of OEM mining products for Sandvik Voist Alpine (Scandinavia), Tagor (Poland) and Pirtek (China). Additionally, Industrea offers fully integrated outsourced contract mining services through its Huddy’s Mining Services subsidiary division.

Industrea’s continued expansion strategy is based on the continued organic growth of existing business units and further acquisitions that will be both profitable and synergistic.

Click here to access the company’s 2009 Annual Report

Recent Developments

The Huddy’s mining services business in July 2009 won a $30million per annum contract to provide integrated whole of mine operations for Cockatoo Coal at its Baralaba Coal Mine in the Bowen Basin near Mackay in Queensland. This contract represents the continued diversification of Industrea’s mine services offering.

Since the acquisition of the Huddy’s business in February 2008, Industrea has diversified the business to provide a range of services in the Bowen Basin and to Rio Tinto at its Mt Thorley Warkworth coal mine in the Hunter Valley. In addition the Company exported more than $100 million of its ‘best of breed’ longwall roof support carriers, methane gas drainage systems and collision avoidance systems to China, South America, South Africa and other markets since January 2009, and its confident of continuing its success in 2010 in line with the upturn in the global economy.

Future Outlook

Industrea plans to continue to strengthen its brand in order to market an integrated business model, increasing the value of each existing customer, in each global geography by targeting the supply of additional products and services.

The Company also expects significant investment in international expansion initially through established supply/service relationships with multinational ‘Bluechip’ customers and leveraging off Industrea’s leading position in both underground gas drainage and open cut collision avoidance systems.

Industrea will further ongoing dialogue with customers in order to facilitate the identification of potential growth markets within the core business of productivity and safety equipment and services.
Operations

Industrea operates a number of fully integrated mining services contracts where it supplies planning, supervision, equipment and staff, drill and blast and other downstream ancillary services in Australia to global mining companies such as Xstrata, Rio Tinto, BHP Billiton and Barrick Gold.

Significant Contractual Arrangements

- Cockatoo Coal
- Baralaba Mine
- Xstrata – Mt Isa Mines
- Rio Tinto – Mt Thorley Warkworth

Intellectual Property/products/product development programs

Industrea holds significant intellectual property across its suite of mining products and was recently awarded a material Australian Federal Government Research and Development grant for the further development of its wider collision avoidance product offering.

Industrea was awarded for innovation for the prestigious Mining Magazine Awards 2009, Longwall roof support carriers won the category of Underground Mining (Coal/soft rock) – Ancillary and Analysis.