Opening Address

Rick Holliday-Smith
Chairman
Positive financial performance

<table>
<thead>
<tr>
<th>Income statement</th>
<th>FY15 $ million</th>
<th>Variance to FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating revenues</td>
<td>700.7</td>
<td>6.4%</td>
</tr>
<tr>
<td>Underlying expenses</td>
<td>(160.1)</td>
<td>4.2%</td>
</tr>
<tr>
<td>EBITDA</td>
<td>540.6</td>
<td>7.1%</td>
</tr>
<tr>
<td>Underlying profit after tax</td>
<td>403.2</td>
<td>5.2%</td>
</tr>
<tr>
<td>Statutory profit after tax</td>
<td>397.8</td>
<td>3.8%</td>
</tr>
</tbody>
</table>

Revenues and expenses as per the Group segment reporting
Regulatory settings supporting end-investors and growth

**The last three years**

- **Regulations**
  - Rules support end-investors

- **Systemic risk**
  - Equity raising
  - Location requirements
  - Global standards adopted early

- **Global competitiveness**
  - Post-trade solutions in place
  - US and European clearance
  - AA- long-term S&P ratings

**Equities clearing next 3–5 years**

- **Market structure**
  - Recommended maintain for five years

- **Future benefits**
  - Implement fee reductions
  - Strengthen Code of Practice
  - Upgrade post-trade infrastructure

- **Technology**
  - Replace CHESS
  - ‘Once in a generation’ opportunity to improve how equity market operates
## Executive remuneration changes for FY16

### STI Awards – applies to all Group Executives

- 50% cash
  - 50% deferred for two years

- 40% cash
  - 30% deferred for two years
  - 30% deferred for four years

- Deferral in cash
  - Deferral in equity

### LTI Awards – applies to CEO and Deputy CEO

- 3 year performance period
  - Face value of ASX shares
  - 70% EPS, 30% TSR

- 4 year performance period
  - Fair value of ASX shares
  - 50% EPS, 50% TSR

- Vesting ranges updated
AGM Address

Elmer Funke Kupper
Managing Director and CEO
## Positive revenue growth

<table>
<thead>
<tr>
<th>Operating revenues</th>
<th>FY15 $ million</th>
<th>Variance to FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Listings and Issuer Services</td>
<td>176.6</td>
<td>13.9%</td>
</tr>
<tr>
<td>Cash Market</td>
<td>125.2</td>
<td>6.7%</td>
</tr>
<tr>
<td>Derivatives and OTC Markets</td>
<td>206.2</td>
<td>0.7%</td>
</tr>
<tr>
<td>Information Services</td>
<td>73.7</td>
<td>7.0%</td>
</tr>
<tr>
<td>Technical Services</td>
<td>57.3</td>
<td>8.3%</td>
</tr>
<tr>
<td>Austraclear</td>
<td>45.3</td>
<td>10.4%</td>
</tr>
</tbody>
</table>

Operating revenues as per the Group segment reporting
Stronger, more competitive exchange

Underlying profit after tax ($ million)

FY11: 356.6
FY12: 346.2
FY13: 348.2
FY14: 383.2
FY15: 403.2

Equity (at end of period $ billion)

FY11: 3.0
FY12: 3.0
FY13: 3.3
FY14: 3.7
FY15: 3.8

Dividends (cents per share)

FY11: 183.2
FY12: 177.9
FY13: 170.2
FY14: 178.1
FY15: 187.4

Share price at end of period ($)

FY11: 29.98
FY12: 29.36
FY13: 33.07
FY14: 35.64
FY15: 39.90

Underlying profit excludes significant items
Key objectives

- Global leader in A$ and NZ$ financial markets
- Increase options available to investors
- World-class infrastructure, globally connected
- Outstanding customer experience
- Regulatory settings supporting end-investors and growth
- Employer of choice
Global leader in A$ and NZ$ financial markets
Equities – Centre Point

<table>
<thead>
<tr>
<th></th>
<th>FY11</th>
<th>FY12</th>
<th>FY13</th>
<th>FY14</th>
<th>FY15</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Centre Point</strong> value traded ($billion)</td>
<td>4.7</td>
<td>19.8</td>
<td>37.0</td>
<td>61.1</td>
<td>74.9</td>
</tr>
</tbody>
</table>

Equities
Centre Point value traded ($billion)
Global leader in A$ and NZ$ financial markets

Derivatives – OTC Clearing

<table>
<thead>
<tr>
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<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2</td>
<td>5</td>
<td>17</td>
<td>15</td>
<td>20</td>
<td>43</td>
<td>71</td>
<td>137</td>
<td>136</td>
<td>140</td>
<td>118</td>
<td>102</td>
</tr>
</tbody>
</table>

Derivatives
OTC notional value cleared ($billion)
Increase options available to investors
Growing the listings franchise

<table>
<thead>
<tr>
<th>General</th>
<th>Technology</th>
<th>New Zealand</th>
<th>Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>Healthscope</td>
<td>MYOB</td>
<td>The a2 Milk Company</td>
<td>PERPETUAL EQUITY INVESTMENT COMPANY LIMITED</td>
</tr>
<tr>
<td>medibank</td>
<td>VISTA GROUP</td>
<td>evolve</td>
<td>QV Equities Ltd.</td>
</tr>
<tr>
<td>nine entertainment co.</td>
<td>LATAM AUTOS</td>
<td>MARTIN JETPACK</td>
<td>Magellan Asset Management Limited</td>
</tr>
<tr>
<td></td>
<td>urbanise</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
World-class financial infrastructure

Trading platforms
- Futures trading
- Cash market trading

Market integrity and risk platforms
- Market monitoring
- Risk management

Clearing and settlement platforms
- Equity options clearing
- Cash clearing & settlement (CHESS)¹

Phase I (Feb 15 – Dec 16)

Phase II

¹ Decision expected in FY16 when there is clarity on cash equities clearing market structure
Outstanding customer experience
Customer Support Centre opened April 2015
Key objectives

- Global leader in A$ and NZ$ financial markets
- Increase options available to investors
- World-class infrastructure, globally connected
- Outstanding customer experience
- Regulatory settings supporting end-investors and growth
- Employer of choice
Performance of global indices over 15 months
To 25 September 2015; Index

- China (Shanghai Composite) ↑ 40%
- United States (S&P500) Flat
- Australia (S&P/ASX 200) ↓ 10%

July 2014 = 100
Post balance date activity
1 July to 25 September 2015

- Total capital raised: $26.1 billion
- Number of IPOs: 34

- Cash market trading (ASX on-market): $4.2 billion (Daily average value)
- Futures trading: 497,561 (Daily average volume)
- Equity options trading: 425,507 (Daily average volume)

Comparisons are to FY15 corresponding period.
Agenda Item 1
ASX Financial Report
Agenda Item 2
Agenda Item 3
Election of Directors
Agenda Item 3(a)
Re-election of Mr Rick Holliday-Smith - Proxy and Direct Votes (Combined)

<table>
<thead>
<tr>
<th></th>
<th>For</th>
<th>Against</th>
<th>Open</th>
</tr>
</thead>
<tbody>
<tr>
<td>Votes</td>
<td>99,993,168</td>
<td>1,843,805</td>
<td>1,532,138</td>
</tr>
<tr>
<td>%</td>
<td>96.74%</td>
<td>1.48%</td>
<td>1.78%</td>
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</tbody>
</table>
**Agenda Item 3(b)**
Re-election of Mr Peter Marriott - Proxy and Direct Votes (Combined)

<table>
<thead>
<tr>
<th></th>
<th>For</th>
<th>Against</th>
<th>Open</th>
</tr>
</thead>
<tbody>
<tr>
<td>Votes</td>
<td>100,967,760</td>
<td>417,720</td>
<td>1,844,305</td>
</tr>
<tr>
<td>%</td>
<td>97.81%</td>
<td>0.40%</td>
<td>1.79%</td>
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</tbody>
</table>
Agenda Item 3(c)
Re-election of Mrs Heather Ridout - Proxy and Direct Votes (Combined)

<table>
<thead>
<tr>
<th></th>
<th>For</th>
<th>Against</th>
<th>Open</th>
</tr>
</thead>
<tbody>
<tr>
<td>Votes</td>
<td>100,946,919</td>
<td>461,500</td>
<td>1,843,834</td>
</tr>
<tr>
<td>%</td>
<td>97.77%</td>
<td>0.45%</td>
<td>1.78%</td>
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</tbody>
</table>
Agenda Item 3(d)
Election of Ms Yasmin Allen - Proxy and Direct Votes (Combined)

<table>
<thead>
<tr>
<th></th>
<th>For</th>
<th>Against</th>
<th>Open</th>
</tr>
</thead>
<tbody>
<tr>
<td>Votes</td>
<td>101,034,732</td>
<td>292,986</td>
<td>1,842,290</td>
</tr>
<tr>
<td>%</td>
<td>97.93%</td>
<td>0.28%</td>
<td>1.79%</td>
</tr>
</tbody>
</table>
Agenda Item 4
Remuneration Report
Item 4 – Remuneration Report

**STI Awards – applies to all Group Executives**

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- Fair value of ASX shares
  - Face value of ASX shares
- 70% EPS, 30% TSR
  - 50% EPS, 50% TSR
  - Vesting ranges updated
## Item 4 – Remuneration Report
Proxy and Direct Votes (Combined)

<table>
<thead>
<tr>
<th></th>
<th>For</th>
<th>Against</th>
<th>Open</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>99,106,602</td>
<td>2,088,704</td>
<td>1,770,180</td>
</tr>
<tr>
<td>%</td>
<td>96.25%</td>
<td>2.03%</td>
<td>1.72%</td>
</tr>
</tbody>
</table>
Agenda Item 5
Grant of Performance Rights
Item 5 – Grant of Performance Rights
Proxy and Direct Votes (Combined)

<table>
<thead>
<tr>
<th>For</th>
<th>Against</th>
<th>Open</th>
</tr>
</thead>
<tbody>
<tr>
<td>98,874,071</td>
<td>2,397,746</td>
<td>1,818,341</td>
</tr>
<tr>
<td>95.91%</td>
<td>2.33%</td>
<td>1.76%</td>
</tr>
</tbody>
</table>
Questions
Please complete and submit your voting card