Introduction

Address by the Chairman
Mr David Gonski AC
Address by the Managing Director and CEO
Mr Robert Elstone
Operating Revenue

- $450.4 million in FY06 to $617.6 million in FY11
- Absolute growth 37%
- Average annual growth 7%
- Revenue per FTE employee increased from $0.686 million in FY06 to $1.223 million in FY11
Cash Operating Expenses

- $168.8 million in FY06 to $135.6 million in FY11
- Absolute reduction 20%
- Average annual reduction 4%
- CPI increase over the five-year period of 13.7%
Underlying Net Profit After Tax

- $215 million in FY06 to $356.6 million in FY11
- FY11 cash earnings (EBITDA) the strongest in ASX's history, surpassing the FY08 peak prior to the GFC
- Underlying profit per FTE employee increased from $0.33 million in FY06 to $0.71 million in FY11
Dividend Per Share

- $198 million in FY06 to $321 million in FY11
- 70% uplift in dividends
- Maintained 90% dividend payout ratio of underlying NPAT (fully franked)
Earnings Per Share

- FY11 EPS of 204 cents per share, 53% higher than FY06
- Absolute growth 53%
- Average annual growth 9%
Capital Expenditure

- Total capital expenditure of $157 million since FY06
- Annual capex increased from $13.9 million in FY06 to $50.2 million in FY11
- Suite of new products delivered
- Core technology platforms upgraded
Listings

• Number of listed companies increased from 1,930 to 2,247, a 16% increase over the past five years

• Facilitated $74 billion of initial capital raising since FY06

• Facilitated $296 billion of secondary capital raisings since FY06
• Average equity bid-offer spreads have decreased 35%, from 0.62% to 0.40% since FY06 (based on weighted average of all companies listed on ASX)
ASX Trade - Daily Average Trades

- Cash market daily average trades have grown from 125,000 to 570,000 over the five-year period (and in FY12 are more than 715,000)
- Absolute growth 356%
- Average annual growth 35%
ASX Trade – Fee Per Trade

- Cash market average fee per trade decreased from $3.25 to $0.93, a 71% decrease
ASX Trade - Capacity

- Cash market daily average trade capacity has increased 900%, from 0.5 million to 5 million
- Current daily average trades in FY12 are more than 715,000
ASX Trade - Latency

- ASX Trade order execution latency has improved from 70,000 microseconds to 300 microseconds.
- Cash market average fee per value traded has decreased from 1.04 basis points to 1.00 bps
- Headline trade execution fee reduced from 0.28 to 0.15 bps in FY11
ASX Trade24 – Average Daily Contracts

- Futures and options average daily contracts traded have increased from around 283,000 in FY06 to 383,000 in FY11 (and in FY12 are more than 470,000)
- Absolute growth 35%
- Average annual growth 6%
ASX Trade24 - Latency/Capacity

- ASX Trade24 latency has improved from 85,000 microseconds to 2,000 microseconds
- Daily average capacity has increased from 70,000 to 230,000 trades
Managing Director and CEO

Address by the Managing Director and CEO
Mr Robert Elstone
Agenda Item 1

ASX Financial Report
Agenda Item 2

Agenda Item 3

Re-Election of Director
Mr Russell Aboud
Re-Election of Russell Aboud

This Resolution will be decided on a poll

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Agenda Item 4

Remuneration Report
### Remuneration Report

**This Resolution will be decided on a poll**

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Collection of Poll Cards

Please complete and submit your poll card